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**Awards and Return on Investment after 2013 National Veterans Small Business Conference
(Small Business)**

Personally identifiable information is not required. Your responses will be incorporated with the answers provided by other respondents.

If you are not the person in your company who attended the 2013 NVSBC or who has procurement information, please forward it to the responsible person.

1. What is your organization type? **Please select all that apply.**

- Veteran-Owned Small Business
- Service-Disabled Veteran-Owned Small Business
- 8 (a) Small Business
- Women Owned Small Business
- HubZone Small Business
- Minority Owned Small Business
- Other, please explain _____

2. Have you bid on contracts as a result of connections you made or improved at the 2013 NVSBC?

- Yes
- No (**Go to Q.9**)

3. If yes, have you received any procurement awards based on those bids?

- Yes
- No (**Go to Q.9**)

4. What agencies or corporations have awarded you contracts as prime or subcontractor? **Please select all that apply.**

- Department of Army- Corps of Engineers
- Department of Commerce
- Department of Defense (**Not** Army Corps of Engineers)
- Department of Health and Human Services
- Department of Labor
- Department of State / USAID
- Department of Veterans Affairs
- General Services Administration
- National Aeronautics and Space Administration
- Small Business Administration
- Commercial contracts from commercial customers.

Please specify name of firm _____

Other. Please specify _____

6. For what industry type or NAICS have you been awarded **commercial contracts** as a result of attending to the 2013 NVSBC?

7. What is the total dollar amount of the **prime** contract(s) you have been awarded as result of attending the 2013 NVSBC?

- Less than \$500,000
- \$500,000 to \$1M
- More than \$1M to \$5M
- More than \$5M to \$10M
- More than \$10M

8. What is the total dollar amount of the **subcontract(s)** you have been awarded as result of attending the 2013 NVSBC?

- Less than \$500,000
- \$500,000 to \$1M
- More than \$1M to \$5M
- More than \$5M to \$10M
- More than \$10M

9. For the following questions, please answer using a scale from 1 to 5 with 5 being Strongly Agree, 4 Agree, 3 Neither Agree or Disagree, 2 Disagree, and 1 Strongly Disagree.

	5 Strongly Agree	4 Agree	3 Neither Agree or Disagree	2 Disagree	1 Strongly Disagree	Not Applicable
The 2013 NVSBC provided good ROI for my business.						
The 2013 NVSBC provided valuable connections that will help my business obtaining awards in the future.						
The 2013 NVSBC provided valuable information for my business.						

9. What is the main reason for you to attend VA's next conference?

- Meet federal procurement decision makers
- Meet VA procurement decision makers
- Meet with commercial customers
- Meet with Senior or Executive leaders
- Identify small business partners
- Meet with prime contractors (large business)
- Attend to learning sessions to improve procurement readiness
- Other. **Please explain** _____

10. How can the NVSBC improve your access to procurement opportunities? **Please explain.**

11. Please list any question you have regarding access to procurement opportunities, and provide your email address in order to respond to you. **(Optional)**

Thank you for your time and feedback!
We look forward to see you at this year's event!