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**Awards and Return on Investment after 2013 National Veterans Small Business Conference  
(Large Business)**

Personally identifiable information is not required. Your responses will be incorporated with the answers provided by other respondents.

**If you are not the person in your company who attended the 2013 NVSBC or who has procurement information, please forward it to the responsible person.**

1. Have you subcontracted to small businesses that you met during the 2013 NVSBC?

Yes

No (Go to Q. 4)

2. For what industry type or NAICS have you **subcontracted** small businesses that you met during the 2013 NVSBC?

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3. What is the dollar amount of the **subcontracts** you have awarded to small businesses that you met during the 2013 NVSBC?

Less than \$500,000

\$500,000 to \$1MM

More than \$1MM to \$5MM

More than \$5MM to \$10MM

More than \$10MM

4. Have you bid on contracts as a result of connections you made or improved at the 2013 NVSBC?

Yes

No (Go to Q. 9)

5. If yes, have you received any procurement awards based on those bids?

- Yes
- No (**Go to Q. 9**)

6. What agencies awarded you the contracts? **Please select all that apply.**

- Department of Army- Corps of Engineers
- Department of Commerce
- Department of Defense (**Not** Army Corps of Engineers)
- Department of Health and Human Services
- Department of Labor
- Department of State / USAID
- Department of Veterans Affairs
- General Services Administration
- National Aeronautics and Space Administration
- Small Business Administration
- Commercial contracts from commercial customers.

**Please specify name of firm** \_\_\_\_\_

Other. **Please specify** \_\_\_\_\_

7. What is the dollar amount of the **prime** contract(s) you have been awarded as result of attending the 2013 NVSBC?

- Less than \$500,000
- \$500,000 to \$1M
- More than \$1M to \$5M
- More than \$5M to \$10M
- More than \$10M

8. For the following questions, please answer using a scale from 1 to 5 with 5 being Strongly Agree, 4 Agree, 3 Neither Agree or Disagree, 2 Disagree, and 1 Strongly Disagree.

	5 Strongly Agree	4 Agree	3 Neither Agree or Disagree	2 Disagree	1 Strongly Disagree	Not Applicable
The 2013 NVSBC provided good <b>ROI</b> for my business.						
The 2013 NVSBC provided <b>valuable connections</b> that will help my business <b>obtaining awards</b> in the future.						
The 2013 NVSBC provided <b>valuable information</b> for my business.						

9. What is the main reason for you to attend VA's next conference?

- Meet federal procurement decision makers
- Meet VA procurement decision makers
- Meet with commercial customers
- Meet with Senior or Executive leaders
- Identify small business partners/subcontractors
- Attend to learning sessions to improve procurement readiness
- Other, please explain \_\_\_\_\_

10. How can the NVSBC improve your access to procurement opportunities? **Please explain.**

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11. Please list any question you have regarding access to procurement opportunities, and provide your email address in order to respond to you. **(Optional)**

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**Thank you for your time and feedback!**  
**We look forward to see you at this year's event!**