

Question 15 - Comparison of Annualized Cost to the Federal Government (Between 2010 - 2014)

NATIONAL OFFICE					NATIONAL OFFICE					Difference
	No. of People	Grade and Salary	Time	Cost		No. of People	Grade and Salary	Time	Cost	
Administrator	1	SES 160,000	0.02	3,200	Administrator	1	SES 160,000	0.33	52,800	49,600
Associate Administrator/Chief of Staff	1	SES 140,000	0.02	2,800	Associate Administrator/Chief of Staff	1	SES 140,000	0.33	46,200	43,400
Deputy Administrator, MFH	1	SES 160,000	0.8	128,000	Deputy Administrator, MFH	1	SES 160,000	1	160,000	32,000
Directors (Preservation/Direct Loan Division & Portfolio Management Division)	2	15 145,600	1	291,200	Directors (Preservation/Direct Loan Division & Portfolio Management Division)	2	15 145,600	1	291,200	0
Preservation/Direct Loan Staff	9	13/14 113,000	1	1,017,000	Preservation/Direct Loan Staff	7	13/14 113,000	1	791,000	-226,000
Portfolio Management Staff	6	13/14 113,000	1	678,000	Portfolio Management Staff	6	13/14 113,000	1	678,000	0
Regs/Forms staff	0.5	13 110,000	1	55,000	Regs/Forms staff	0.5	13 110,000	1	55,000	0
NATIONAL OFFICE SUBTOTAL				2,175,200	NATIONAL OFFICE SUBTOTAL				2,074,200	-101,000
<u>STATE OFFICE (47 OFFICES)</u>					<u>STATE OFFICE (47 OFFICES)</u>					
	No. of People	Grade and salary	Time	Cost		No. of People	Grade and salary	Time	Cost	
State Director & Secretary	94	15/7 136,000	0.02	255,680	State Director	47	15/5 130,188	0.02	122,377	-133,303

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Rural Housing Director (SFH/MFH)	47	13 93,000	0.4	1,748,400	Rural Housing Director (SFH/MFH)	47	13/5 93,660	0.4	1,760,808	12,408
MFH Coordinator/ Specialist	96	12 78,000	1	7,488,000	MFH Coordinator/ Specialist	96	12/5 78,762	1	7,561,152	73,152
Housing Technician	47	7 36,500	0.5	857,750	Housing Technician	47	7/5 44,403	0.75	1,565,206	707,456
STATE OFFICE SUBTOTAL				10,349,830	STATE OFFICE SUBTOTAL				11,009,542	659,712
<u>SERVICING OFFICES (231)</u>					<u>SERVICING OFFICES (230)</u>					
	No. of People	Grade and salary	Time	Cost		No. of People	Grade and salary	Time	Cost	
Rural Development Managers	250	13 93,000	0.4	9,300,000						-9,300,000
Loan Specialist	250	12 63,417	0.6	9,512,550	Loan Specialist	230	12/5 78,762	0.6	10,869,156	1,356,606
Technician	250	41,163 53,353	0.4	5,335,300	Technician	200	7/5 44,403	0.4	3,552,240	-1,783,060
SERVICING OFFICE SUBTOTAL				24,147,850	SERVICING OFFICE SUBTOTAL				14,421,396	-9,726,454
TOTAL AGENCY COST				36,672,880	TOTAL AGENCY COST				27,505,138	-9,167,742