U.S. DEPARTMENT OF COMMERCE
Economics and Statistics Administration
U.S. CENSUS BUREAU

FORM
SM4212-A (09-10-2012)

MONTHLY WHOLESALE TRADE REPORT

Due Date

Need help or have questions?
Call 1-800-772-7852
(8:30 a.m. - 4:30 p.m. ET, M-F)

YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality of U.S. Census Bureau information and may be used only for statistical purposes. Under the same law, information that you report cannot be used for taxation, regulation, or investigation and are exempt from release under the Freedom of Information Act. Further, copies of your response retained in your files are immune from legal process.

(Please correct any errors in name, address, and ZIP Code.)

Return via Internet:	**Return via Fax:**	**To view survey results:**
econhelp.census.gov/mwts	1-800-447-4613	census.gov/wholesale

Username:

Password:

GENERAL INSTRUCTIONS

- **Include** data for auxiliary facilities primarily engaged in supporting services to this firm's establishment(s) such as warehouses, garages, and central administrative offices
- Any significant change in this firm's operations should be noted in ❺ on page 3
- For establishments sold or acquired during the month, report data only for the period the establishments were operated by this firm
- Estimates are acceptable if book figures are not available
- Enter "0" where applicable

ANNOUNCEMENTS AND SPECIAL INSTRUCTIONS

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❶ FEDERAL EMPLOYER IDENTIFICATION NUMBER (EIN)

Has this firm acquired any new EINs for its wholesale operation(s) since last month?

EIN (9 digits)

☐ Yes - List here and continue with ❷. Report additional EIN(s) in ❺ on page 3.

☐ No

❷ NUMBER OF ESTABLISHMENTS

Number

How many wholesale establishments (including auxiliary facilities primarily engaged in supporting services such as warehouses, garages, and central administrative offices) did this firm operate in . . . .

The remainder of this report refers to the establishments reported here.

❸ SALES, RECEIPTS, OR REVENUE

Include:
- Sales of products that are shipped on this firm's orders directly to customers
- Retail sales made by wholesale establishments covered by this report
- **Gross value** of sales made on a commission basis (not this firm's actual commissions)
- Receipts from freight, installations, rentals, maintenance, repairs, alterations, storage, and other such services
- Excise taxes (such as those on gasoline, liquor, and tobacco) that are levied on the manufacturer and included in the cost of products purchased by this firm

Exclude
- Sales from establishments that are primarily selling products manufactured or mined in the United States by this firm
- Foreign sales of products that never entered the United States
- Nonoperating receipts (such as interest income, income from investments, and receipts from the rental or sale of real estate)
- Commissions earned for the sale of products
- Receipts from customers for carrying or other credit charges

A. What type of reporting period do this month's sales represent?

☐ Calendar month reporting period - *Go to ❸C*

☐ 4-week reporting period

☐ 5-week reporting period

Ending Date

Month	Day

B. If not a calendar month reporting period, what is the ending date for the period you are reporting sales? . . . .

$ Bil.	Mil.	Thou.	Dol.

C. What were this firm's sales and other operating receipts in

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④ VALUE OF INVENTORIES

INCLUDE
- All inventories of products covered by this report, including auxiliary locations (such as warehouses, garages, and central administrative offices) servicing these establishments, regardless of where held
- Inventory held in Foreign Trade Zones or in bond warehouses in the United States
- Report at cost or market value as of the end of this firm's reporting period

EXCLUDE
- Items such as fixtures, equipment, and supplies not held for resale
- Products owned by others that are being held on consignment

A. Did this firm own inventories, regardless of where held, at the end of the month (or the end of the period for which you are reporting)?

    ☐ Yes

    ☐ No - *Go to* ❺

	$ Bil.	Mil.	Thou.	Dol.
B. What was the value of inventories (before Last-in, First-out (LIFO) adjustment) as of the end of the month?				

C. Were inventories reported as of

    ☐ Yes - *Go to* ❺

    ☐ No

	Month	Day
D. If not end of the month, inventories were reported as of what date?		

❺ REMARKS - Please use this space to explain any significant month-to-month changes, to clarify responses, or indicate where data were estimated.

❻ CONTACT INFORMATION

Name of person to contact regarding this report *(Please print)*				Title			
	Area code	Number	Extension		Area code	Number	
Telephone		-		Fax		–	

THANK YOU
for completing your Monthly Wholesale Trade Report.
We suggest you keep a copy for your records.

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