

U.S. IMPORTERS' QUESTIONNAIRE

MONOSODIUM GLUTAMATE FROM CHINA AND INDONESIA

This questionnaire must be received by the Commission by no later than **JULY 24, 2014**

See the last page of this questionnaire for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping duty investigations concerning monosodium glutamate ("MSG") from China and Indonesia (Inv. Nos. 731-TA-1229-1230 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, Title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>Website address _____</p> <p>Has your firm imported MSG (as defined on the next page) from any country at any time since January 1, 2011?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission).</p> <p>Return questionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the following link: https://dropbox.usitc.gov/oinv/. (use the following PIN: MSG)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone:

Fax:

Email address

PART I.—GENERAL INFORMATION

Background.

This proceeding was instituted in response to a petition filed on September 16, 2013 by Ajinomoto North America Inc. ("AJINA"), Itasca, Illinois.

Antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of dumping.

Merchandise covered by these investigations.

Monosodium glutamate ("MSG") or "subject product" covered by these investigations is monosodium glutamate (MSG), whether or not blended or in solution with other products. Specifically, MSG that has been blended or is in solution with other product(s) is included in this scope when the resulting mix contains 15% or more of MSG by dry weight. Products with which MSG may be blended include, but are not limited to, salts, sugars, starches, maltodextrins, and various seasonings. Further, MSG is included in this investigation regardless of physical form (including, but not limited to, substrates, solutions, dry powders of any particle size, or unfinished forms such as MSG slurry), end-use application, or packaging.

MSG has a molecular formula of $C_5H_8NO_4Na$, a Chemical Abstract Service (CAS) registry number of 6106-04-3, and a Unique Ingredient Identifier (UNII) number of W81N5U6R6U.¹

MSG is currently classified in the Harmonized Tariff Schedule (HTS) of the United States at subheading 2922.42.10.00. Merchandise subject to the investigation may also enter under HTS subheadings 2922.42.50.00, 2103.90.72.00, 2103.90.74.00, 2103.90.78.00, 2103.90.80.00, and 2103.90.90.91. The tariff classifications, CAS registry number, and UNII number are provided for convenience and customs purposes; however, the written description of the scope is dispositive.

Service of questionnaire response(s).--In the event that your firm is a party to this proceeding, you are required to serve a copy of the questionnaire(s), once completed, on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties is maintained by the Commission's Secretary and may be obtained by calling 202-205-1803. A certificate of service must accompany the copy of the completed questionnaire(s) you submit (see 19 CFR § 207.7).

Confidentiality.--The commercial and financial data furnished in response to the enclosed questionnaire(s) that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

¹ Commission staff recognizes that the chemical formula in the scope as written reflects the anhydrous (no water) form of MSG, while the CAS and UNII numbers in the scope reference the monohydrated (one water molecule) form of MSG. The correct chemical formula corresponding to the CAS and UNII numbers referenced in the scope can be expressed as $C_5H_8NO_4Na \cdot H_2O$ or $C_5H_{10}NO_5Na$.

Verification.--The information submitted in the enclosed questionnaire(s) is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response(s).

Release of information.--The information provided by your firm in response to the questionnaire(s), as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form. We are also interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your firm's response or send them to the above address.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"Establishment"--Each facility of a firm involved in the production, importation, and/or purchase of the subject product, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing the subject product from China or Indonesia into the United States or that are engaged in exporting the subject product from China or Indonesia to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of the subject product?

No Yes--List the following information.

Firm name	Address	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on the subject product. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported product(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of the subject product but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, and bonded warehouses.**--Please indicate whether your firm enters the subject product into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports the subject product under the TIB (temporary importation under bond) program.

“Foreign trade zone” is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act, 19 U.S.C. §§ 81a-81u.

“Bonded warehouse” is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S. Code § 1555.

“Temporary Importation under Bond (“TIB”) program” is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

	No	Yes
FTZ	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
TIB	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Third-Country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes--Please specify. _____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Amy Sherman (202-205-3289, amy.sherman@usitc.gov). Supply all data requested on a calendar-year basis.

- II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

- II-2. **Reasons for importing.**--If your firm also produces the subject product in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

- II-3. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of the subject product since January 1, 2011.

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> office/warehouse openings.....	
<input type="checkbox"/> office/warehouse closings	
<input type="checkbox"/> relocations	
<input type="checkbox"/> expansions	
<input type="checkbox"/> acquisitions	
<input type="checkbox"/> consolidations	
<input type="checkbox"/> prolonged shutdowns or production curtailments	
<input type="checkbox"/> revised labor agreements	
<input type="checkbox"/> other (e.g., technology)	

II-4. **Arranged imports.**--Has your firm arranged for the importation of the subject product for delivery after June 30, 2014?

"Arranged imports" are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes--Fill out the table below.

Country	Quantity (in 1,000 pounds dry weight of MSG)
China	
Indonesia	

Definitions for use with questions II-5a and II-5b.

"Imports" are defined as those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" Quantities reported should be net of returns.

"Import values" Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"U.S. Commercial shipments" are defined as shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. The value of a reported U.S. commercial should be net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" is defined as product consumed internally by your firm.

"Transfers to related firms" are defined as shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" is defined as a firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

"Export shipments" are defined as shipments to destinations outside the United States, including shipments to related firms.

"End of period inventories" is defined as finished goods inventory, not raw materials or work in progress.

RECONCILIATION OF SHIPMENTS					
<p>Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each year equal the quantity reported for total U.S. shipments (i.e., lines D, and F) in each period.</p> <p>If the calculated fields below return values other than zero (i.e., "0"), the data in question II-5 needs to be revised prior to submission to the Commission.</p>					
Reconciliation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
U.S. shipments to distributors (K) + U.S. shipments to end users (L) - total U.S. shipments (D+ F) =	0	0	0	0	0
RECONCILIATION OF INVENTORY, PRODUCTION, AND SHIPMENTS					
<p>Generally, the data reported for the end-of-period inventories (i.e., line J) in question II-5 should be equal to the beginning of period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H).</p> <p>Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, et cetera).</p> <p>If the calculated fields below return values other than zero (i.e., "0"), please correct any data errors in table II-5 or explain below.</p>					
Reconciliation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
Beginning inventories (A) + imports (B) – total shipments (D+F+H) – End-of-period inventories (J) =	0	0	0	0	0

II-5b. **IMPORTS FROM INDONESIA.**— Report your firm’s imports and your firm’s shipments and inventories of subject product imported from Indonesia by your firm during the specified periods. (See definitions immediately preceding question II-5a): [+ Link to definitions.](#)

INDONESIA

Quantity (in 1,000 pounds dry weight of MSG), value (in \$1,000)					
Item	Calendar years			January-June	
	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity of imports (B)					
Value of imports (C)					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments (D)					
Value of commercial shipments (E)					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers (F)					
Value ² of internal consumption/transfers (G)					
Export shipments: ³					
Quantity of export shipments (H)					
Value of export shipments (I)					
End-of-period inventories ⁴ (quantity) (J)					
Channels of distribution:					
U.S. commercial shipments to distributors (quantity) (K)					
U.S. commercial shipments to end users (quantity) (L)					
¹ Please identify the foreign producers, if known: _____ _____ _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____					
³ Identify your firm’s principal export markets: _____ _____					
⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories (A), plus imports (B), less total shipments (D+F+H), equals end-of-period inventories (J). Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____ _____					

RECONCILIATION OF SHIPMENTS

Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each year equal the quantity reported for total U.S. shipments (i.e., lines D, and F) in each period.

If the calculated fields below return values other than zero (i.e., "0"), the data in question II-5 needs to be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
U.S. shipments to distributors (K) + U.S. shipments to end users (L) - total U.S. shipments (D+ F) =	0	0	0	0	0

RECONCILIATION OF INVENTORY, PRODUCTION, AND SHIPMENTS

Generally, the data reported for the end-of-period inventories (i.e., line J) in question II-5 should be equal to the beginning of period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H).

Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, et cetera).

If the calculated fields below return values other than zero (i.e., "0"), please correct any data errors in table II-5 or explain below.

Reconciliation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
Beginning inventories (A) + imports (B) – total shipments (D+F+H) – End-of-period inventories (J) =	0	0	0	0	0

II-5c. **IMPORTS FROM ALL OTHER SOURCES COMBINED.**— Report your firm's imports and your firm's shipments and inventories of subject product imported from all other sources combined (e.g., sources other than China and Indonesia) by your firm during the specified periods. (See definitions immediately preceding question II-5a): [+ Link to definitions.](#)

ALL OTHER SOURCES COMBINED

(List sources: _____)

Quantity (in 1,000 pounds dry weight of MSG), value (in \$1,000)					
Item	Calendar years			January-June	
	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity of imports (B)					
Value of imports (C)					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments (D)					
Value of commercial shipments (E)					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers (F)					
Value ² of internal consumption/transfers (G)					
Export shipments: ³					
Quantity of export shipments (H)					
Value of export shipments (I)					
End-of-period inventories ⁴ (quantity) (J)					
Channels of distribution:					
U.S. commercial shipments to distributors (quantity) (K)					
U.S. commercial shipments to end users (quantity) (L)					

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your firm's principal export markets: _____

⁴ **Reconciliation of data.**—Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories (A), plus imports (B), less total shipments (D+F+H), equals end-of-period inventories (J). Do the data reported reconcile?

Yes No--Please explain: _____

RECONCILIATION OF SHIPMENTS

Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each year equal the quantity reported for total U.S. shipments (i.e., lines D, and F) in each period.

If the calculated fields below return values other than zero (i.e., "0"), the data in question II-5 needs to be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
U.S. shipments to distributors (K) + U.S. shipments to end users (L) - total U.S. shipments (D+ F) =	0	0	0	0	0

RECONCILIATION OF INVENTORY, PRODUCTION, AND SHIPMENTS

Generally, the data reported for the end-of-period inventories (i.e., line J) in question II-5 should be equal to the beginning of period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H).

Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, et cetera).

If the calculated fields below return values other than zero (i.e., "0"), please correct any data errors in table II-5 or explain below.

Reconciliation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
Beginning inventories (A) + imports (B) – total shipments (D+F+H) – End-of-period inventories (J) =	0	0	0	0	0

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Michele Breaux (202-205-2781, Michele.breaux@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2011 of the following products your firm imported from China or Indonesia:

Product 1.--MSG Extra Fine 50 LB — Paper Bag. All crystal passed through ASTM #60 or above; no second screen used.

Product 2.--MSG Fine 50 LB – Paper Bag. First screen passed through of crystal smaller than ASTM #60; second screen of ASTM #120 up to or including ASTM #170.

Product 3.--MSG Regular 50 LB – Paper Bag. First screen passed through of crystal smaller than ASTM #20 up to or on ASTM #50; second screen of ASTM #40 up to or including ASTM #100.

Product 4.--MSG Regular 100 LB DRM – Fiber Drum. First screen passed through of crystal smaller than ASTM #20 up to or on ASTM #50; second screen of ASTM #40 up to or including ASTM #100.

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

During January 2011-June 2014, did your firm import from China, Indonesia, and/or Brazil and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data table(s) as appropriate.
<input type="checkbox"/>	No. --Skip to question III-3.

III-2a. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

China

Report data in actual pounds and actual dollars (not 1,000s).

(Quantity in pounds dry weight of MSG, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

In what weight units does your firm import MSG? pounds, kilograms, or both (*check one*)

Product 1:

Product 2:

Product 3:

Product 4:

III-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Indonesia and sold by your firm.

Indonesia

Report data in actual pounds and actual dollars (not 1,000s).

<i>(Quantity in pounds dry weight of MSG, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

In what weight units does your firm import MSG? pounds, kilograms, or both (*check one*)

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Brazil and sold by your firm.

Brazil

Report data in actual pounds and actual dollars (not 1,000s).

<i>(Quantity in pounds dry weight of MSG, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)	Quantity (actual lbs)	Value (actual \$)
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

In what weight units does your firm import MSG? pounds, kilograms, or both (*check one*)

Product 1:

Product 2:

Product 3:

Product 4:

III-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of the subject product (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for the subject product imported from China and/or Indonesia?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported subject product from China and/or Indonesia usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of the subject product imported from China and/or Indonesia in 2013 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

Type of sale	Share of 2013 sales
Long-term contracts (multiple deliveries for more than 12 months)	%
Yearly contracts (multiple deliveries for 12 months)	%
Short-term contracts (multiple deliveries up to and including 12 months)	%
Spot sales (for a single delivery)	%
Total	100 %

III-7. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for the subject product from China and/or Indonesia (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries up to and including 12 months)	Yearly contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of days</i>			
Price renegotiation (during the contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**--What is your firm's share of sales of the subject product imported from China and/or Indonesia both from inventory and produced to order? Also, what is the typical lead time between a customer's order and the date of delivery for your firm's sales of the subject product?

Source	Share of 2013 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total	100 %	

III-9. **Shipping information.**—

- (a) What is the approximate percentage of the total delivered cost of the subject product imported from China and/or Indonesia that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser (*check one*)
- (c) When your firm sells the subject product imported from China and/or Indonesia, from where is it shipped?
 Point of importation Storage facility (*check one*)
- (d) Indicate the approximate percentage of your firm's sales of the subject product imported from China and/or Indonesia that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total	100 %

III-10. **Geographical shipments**--In which U.S. geographic market area(s) has your firm sold the subject product imported from subject countries since January 1, 2011 (check all that apply)?

Geographic area	China	Indonesia
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>
Central Southwest. --AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>
Pacific Coast. --CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>
Other. --All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses**--List the end uses of the subject product that your firm imports from China and/or Indonesia. For each end-use product, what percentage of the total cost is accounted for by the subject product and other inputs?

End use product	Share of total cost of end use product accounted for by		Total
	MSG	Other inputs	
	%	%	100%
	%	%	100%
	%	%	100%

III-12. **Substitutes**-- Can other products be substituted for the subject product?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for MSG?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for the subject product has changed since January 1, 2011. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product mix or marketing of the subject product since January 1, 2011?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Conditions of competition.**—

(a) Is the market for the subject product subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to the subject product?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-16.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for the subject product since January 1, 2011?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Supply constraints.**--Has your firm refused, declined, or been unable to supply the subject product since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Raw materials.**-- How have the prices for raw materials to produce the subject product changed since January 1, 2011?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for the subject product.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Interchangeability.**--Is the subject product produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- O = *no familiarity* with products from a specified country-pair

Country-pair	China	Indonesia	Brazil	Other countries
United States				
China				
Indonesia				
Brazil				
For any country-pair producing the subject product that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:				

III-19. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between the subject product produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Indonesia	Brazil	Other countries
United States				
China				
Indonesia				
Brazil				
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of the subject product, identify the country-pair and report the advantages or disadvantages imparted by such factors:				

III-20. **Customer identification**--List the names and contact information for your firm's 10 largest U.S. customers for the subject product since January 1, 2011. Indicate the share of the quantity of your firm's total shipments of the subject product that each of these customers accounted for in 2013.

	Customer's name	City and state	Share of 2013 sales (%)
1		City ' State	
2		City ' State	
3		City ' State	
4		City ' State	
5		City ' State	
6		City ' State	
7		City ' State	
8		City ' State	
9		City ' State	
10		City ' State	

Other explanations--If your firm would like to further explain a response to a question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

OPTIONS FOR FILING THIS QUESTIONNAIRE RESPONSE WITH THE ITC

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

http://usitc.gov/trade_remedy/731_ad_701_cvd/investigations/2014/msg/finalphase.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please complete the questionnaire and submit it electronically using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the completed questionnaire in MS Word format along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin: MSG**

- **E-mail.**—E-mail your questionnaire to the investigator identified on page 4 of this questionnaire; include a scanned copy of the signed certification page (page 1).

Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.

- **Compact disc (CD).**—Copy your MS Word questionnaire onto a CD. Also please include a signed certification page (page 1), and mail to the U.S. International Trade Commission, 500 E. Street, SW, Washington, DC 20024. *It is strongly recommended that you use an **overnight mail service**. U.S. mail sent to government offices undergoes additional processing which not only results in substantial delays in delivery but may also damage CDs.*

Note: If you are a party to the proceeding, and service of the questionnaire is required, such service should be made in paper form

If you determine that your firm does not import this product, please complete page 1 of the respective questionnaire by: (1) Filling in your name and address, (2) Checking the “no” box, (3) Signing the bottom of page 1, and (4) Returning page 1 to the Commission using any of the methods listed above.