## U.S. PRODUCERS' QUESTIONNAIRE

#### 1,1,1,2-TETRAFLUOROETHANE FROM CHINA

This questionnaire must be received by the Commission by no later than August 15, 2014

See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning 1,1,1,2-Tetrafluoroethane ("R-134a") from China (Inv. Nos. 701-TA-509 and 731-TA-1244 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Address									
Auui 633									-
City		State	e	_ Zip C	Code				_
World Wide W	eb address								_
Has your firm pro	duced <b>R-134a</b> (as	defined in the instruct	ion bookle	et) at any	time sinc	e Januar	y 1, 201	.1?	
<b>NO</b> (Si	gn the certification b	pelow and promptly retu	rn only this	page of th	ne question	naire to tl	he Comn	nission)	
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		e U.S. Internation							ng
on the followi	ng link: https://	<u>/dropbox.usitc.gov</u>	<u>//oinv/</u> . <b>(</b> u	use the	followi	ng PIN	: R13	<b>4</b> )	
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#### PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics**.--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

Hours	Dollars

- I-1b. **OMB feedback**.--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your firm's response or send them to the above address.
- I-1c. **TAA information release**.--In the event that the U.S. International Trade Commission (USITC) makes an affirmative final determination in this proceeding, do you consent to the USITC's release of your contact information (company name, address, contact person, telephone number, email address) appearing on the front page of this questionnaire to the Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made eligible for benefits under the Trade Adjustment Assistance program?

Yes	No
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I-2. **Establishments covered**.--Provide the city, state, zip code, and brief description of each establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table.

Establishments Covered <sup>1</sup>	City, State	Zip (5 digit)	Description		
1					
2					
3					
4					
5					
6					
1 Additional discussion on establishments are stilled in this procession.					

<sup>&</sup>lt;sup>1</sup> Additional discussion on establishments consolidated in this questionnaire:

# PART I.--GENERAL INFORMATION--Continued

Support	Oppose	Take no position	
<b>Ownership</b> Is your f	irm owned, in whole	or in part, by any other f	irm?
No Ye	esList the following	information.	
Firm name	Address		Extent o ownersh (percent
	1111111111		- Q
oreign, that are engag	ed in importing R-134	irm have any related firn Ia from China into the U the United States?	
oreign, that are engagengaged in exporting F	ed in importing R-134 R-134a from China to	a from China into the U the United States?	Inited States or that
oreign, that are engagengaged in exporting F	ed in importing R-134 R-134a from China to	a from China into the U the United States?	
oreign, that are engagengaged in exporting F	ed in importing R-134 R-134a from China to	a from China into the U the United States?	Inited States or that
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## PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Justin Enck (202-205-3363, justin.enck@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1.	<b>Contact information.</b> Please identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted in
	part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. <u>Changes in operations.</u>--Please indicate whether your firm has experienced any of the following changes in relation to the production of R134a since January 1, 2011.

(ched	ck as many as appropriate)	(please describe)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

2014

January-June

2013

U.S. Producers' Questionnaire - R-134a from China (Final)

Item

**Overall production capacity** 

## PART II.--TRADE AND RELATED INFORMATION--Continued

II-3a. **Production and capacity.--** Please report your firm's production of R-134a, production of products made on the same equipment and machinery used to produce R-134a, and the combined production capacity on this shared equipment and machinery in the periods indicated.

2011

(Quantity in short tons)

Calendar years

2012

2013

R	luction of: 134a¹						
0	ther products <sup>2</sup>						
	<b>.34a</b> production s ase identify:	should equal pro	duction data	reported in II-7.			
	ating paramet is based on ope					ruction bookle	et) reported
11 <b>-</b> 5a	is based on ope	raung	nours per we	eck, we	eks per year.		
	city calculatio					e overall prod	luction
capac	ity reported in	II-3a, and exp	lain any chai	nges in report	ed capacity.		
							-
Drod	uction constra	inte Dlesco d	locaribo the a	constraint(s) t	hat cot the lim	sit(c) on vour	firm's
rivu	ucuvii consu a	intsFrease C	iescribe the t	.onsuanii(s) u	nat set the mi	III(S) OII your	111111 5
nuo du	ection conneiter						
produ	iction capacity.						
produ	iction capacity.						
produ	ection capacity.						
produ	ection capacity.						
	uct shifting.—						
Prod	uct shifting.—  Is your firm	able to switch		(capacity) bet	ween R-134a	and other pro	
	uct shifting.—  Is your firm	uipment and/o	r labor? (i.e., have pr	oduced other	products or a	re able to pro	oducts using
Prod	uct shifting.—  Is your firm the same equ	uipment and/o	r labor? (i.e., have pr		products or a	re able to pro	oducts using
	uct shifting.—  Is your firm the same equ	uipment and/o Yes products).	r labor? (i.e., have pr Please ident	oduced other tify other actu	products or a	re able to prodlets: _	oducts using
Prod	uct shifting.—  Is your firm the same equence of the same equence of the same describes and the same describes are same describes and the same describes are same and the same are same ar	Yes products).	r labor? (i.e., have pr Please ident that affect y	oduced other tify other actu your firm's ab	products or a al or potentia ility to shift p	re able to products: _ roduction cap	oducts using duce other
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	Is your firm the same equence of the same equence of the products (e.g. products	Yes Yes products).  ibe the factors g., time, cost, 1	r labor? (i.e., have pr Please ident that affect y relative price	oduced other tify other actu your firm's ab	products or a al or potentia ility to shift p	re able to products: _ roduction cap	oducts using duce other pacity between

# PART II.--TRADE AND RELATED INFORMATION--Continued

II-4.	<b>Tolling</b> Since January 1, 2011, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of R-134a?
	No YesName firm(s):
II-5.	<b>Foreign trade zone</b> Does your firm produce R-134a in a foreign trade zone (FTZ)?
	No YesIdentify FTZ(s):
	·
II-6.	ImporterSince January 1, 2011, has your firm imported R-134a?
	No YesCOMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE

# PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a. **Trade data**.--Report your firm's production capacity, production, shipments, inventories, and employment related to the production of R-134a in its U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

Quantity (	in short tons)	and value (in \$	31,000)		
		Calendar years	Januai	y-June	
Item	2011	2012	2013	2013	2014
Average production capacity (quantity) (A)					
Beginning-of-period inventories (quantity) (B)					
Production (quantity) (C)					
U.S. shipments: Commercial shipments Quantity (D)					
Value (E)					
Internal consumption: Quantity (F)					
Value <sup>1</sup> (G)					
Transfers to related firms: Quantity (H)					
Value <sup>1</sup> (I)					
Export shipments: <sup>2</sup> Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
Channels of distribution: Commercial U.S. shipments To distributors (quantity) (M)					
To end users (quantity) (N)					
Employment data: Average number of PRWs (number) (O)					
Hours worked by PRWs (1,000 hours) (P)					
Wages paid to PRWs (value) (Q)					
<sup>1</sup> Internal consumption and transfers to related different basis for valuing these transactions, pleat that basis for each of the periods noted above:					
<sup>2</sup> Identify your firm's principal export markets:					

#### PART II.--TRADE AND RELATED INFORMATION--Continued

**Reconciliation of channels of distribution.-**-Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantities reported for commercial U.S. shipments (i.e., line D) in each time period. The calculated fields test this reconciliation. If the calculated fields below return values other than zero (i.e., "0"), the data in question II-7a above a needs to be revised prior to submission to the Commission.

	C	Calendar year	January-June		
Reconciliation item	2011	2012	2013	2013	2014
M + N- D = Should equal to zero	0	0	0	0	0

**Reconciliation of shipments, inventories and production.-**Generally, the data reported for the end-of-period inventories (*i.e.*, line L) should be equal to the beginning-of-period inventories (*i.e.*, line B), plus production (i.e., line C), less total shipments (*i.e.*, lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences if they exist (*e.g.*, theft, loss, damage, record systems issues, etc.)

	Calendar years			January-June		
Reconciliation item	2011	2012	2013	2013	2014	
B + C - D - F - H - J - L = Should equal to zero	0	(	0	0	0	
Reason (if not returning zero) for inventories, production and shipment data not balancing:						

II-7b.	<u>Operating parameters.</u> The production capacity (see definitions in instruction booklet) reported in II-7a is based on operating hours per week, weeks per year.
II-7c.	<b>Capacity calculation.</b> Please describe the methodology used to calculate average R-134a production capacity reported in II-7a, and explain any changes in reported capacity.
II-7d.	<u>Same equipment, machinery, and workers</u> . If your firm reported production of products other than R-134a on the same equipment and machinery used in the production of R-134a and/or using the same production and related workers employed to produce rebar, please indicate the basis for allocation of capacity and employment data (indicate if different).

II-8. <u>U.S. shipments by segment</u>-- Report your firm's <u>U.S. shipments</u> of R-134a to each of the segments listed.

Note -- The table below contains calculations that will appear when you have entered data in the MS Word form fields.

Item	Calendar years	January-June

## PART II.--TRADE AND RELATED INFORMATION--Continued

	2011	2012	2013	2013	2014
		Qua	ntity ( <i>in short</i>	tons)	
Automotive refrigerant: OEM (R)					
Aftermarket (S) <sup>1</sup>					
Pharmaceutical (T)					
Foam expansion agent (U)					
Other refrigerants <sup>2, 3</sup> (V)					
Total (auto-calculated)	0	0	0	0	0
Reconciliation: $R + S + T + U + V - D - F - H$ H should equal to zero (revise data if not returning zeroes)	0	0	0	0	0
		,	/alue ( <i>in \$1,00</i>	0)	
Automotive refrigerant OEM (W)					
Aftermarket (X) <sup>1</sup>					
Pharmaceutical (Y)					
Foam expansion agent (Z)					
Other refrigerants <sup>2, 3</sup> (AA)					
Total (auto-calculated)	0	0	0	0	0
Reconciliation: $W + X + Y + Z + AA - E - G$ - I should equal to zero (revise data if not returning zeroes)	0	0	0	0	0
<sup>1</sup> Indicate the share of U.S. shipments so	old into the au	tomotive ref	rigerant afte	rmarket in 20	)13 by the
following package sizes for both quantit	y and value m Share 2013		2013	illiarket ili 20	or by the
Automotive refrigerant aftermarket sales by packaging: 12 oz cans - 30 lb cylinder In bulk, but repackager must use producer's brand In bulk, other Total (should sum to 100.0%)	quantity (percent)	(perce			
<sup>2</sup> Identify these "other" refrigerant markets: <sup>3</sup> Indicate the share of U.S. shipments sold to	o "other refrigera	nt" markets in	2013 based on	the type of ship	ment detailed
below.					
Other refrigerant market sales by shipment type Commercial shipments Internal consumption Transfer to related firms Total (should sum to 100.0%)	Share 2013 quantity (percent)	Share 2 valu (perce	e		

II-9. **Related firms**.--If your firm reported transfers to related firms in question II-7, please indicate the nature of the relationship between your firm and the related firms (*e.g.*, joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

-10.	<b>Purchases</b> Other than direct in 1, 2011? (See definitions in the			erwise purcha	sed R-134a s	ince Januar
	No YesReport	such purcha	ses below for	r the specified	d periods.¹	
		(Quantity <i>in</i>	short tons)			
		(	Calendar year	rs	Januar	y-June
	Item	2011	2012	2013	2013	2014
	HASES FROM U.S. IMPORTERS <sup>2</sup> 1 <b>34a FROM</b> — na					
All c	other countries					
ROD	HASES FROM DOMESTIC UCERS: <sup>3</sup>					
	HASES FROM OTHER SOURCES:3					
	lease indicate your firm's reasons for pelaborate.	purcnasing th	s product. If y	our tirm's reas	sons differ by s	ource,
	lease list the name of the importer(s) f y source, please identify the source fo			sed this produc	ct. If your firm'	s suppliers
	lease list the name of the domestic prost	oducer(s) or o	ther firm(s) fro	om which your	firm purchased	I this
<sup>3</sup> P produce ————————————————————————————————————	Other explanations If your firm that did not provide a narrative re					

# PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to **David Boyland (202-708-4725, david.boyland@usitc.gov**).

Name	
Title	
_	
Fax	
Accounting sy	vstemBriefly describe your firm's financial accounting system.
A.	When does your firm's fiscal year end (month and day)? If your firm's fiscal year changed during the data-collection period, explain below:
B.1.	Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include R-134a:
2.	Does your firm prepare profit/loss statements for the R-134a:  Yes  No
3.	How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.  Audited, unaudited, annual reports, 10Ks, 10 Qs, Monthly, quarterly, semi-annually, annually
4.	Accounting basis: GAAP, cash, tax, or other comprehensive basis of accounting (specify)
5.	If your firm has transfer sales of R-134a to related parties, please describe transfer valuation and, to the extent these transfers include sales to foreign related parties, the impact of IRS transfer pricing rules
includi <b>134a</b> , a	The Commission may request that your company submit copies of its financial statements, ng internal profit-and-loss statements for the division or product group that includes <b>R</b> -us well as those statements and worksheets used to compile data for your firm's innaire response.
Cost accounti	<b>ng system</b> Briefly describe your firm's cost accounting system ( <i>e.g.</i> , standard cost, <i>etc.</i> ).
	A.  B.1.  2.  3.  4.  5.  Note: 1 includin 134a, a questio

# PART III.--FINANCIAL INFORMATION--Continued

Input valuation

III-5.	Other productsPlease list the products your firm produced in the facilities in which your firm
	produced R-134a, and provide the share of net sales accounted for by these other products in your
	firm's most recent fiscal year.

Products		Share of sales
R-134a		%
		%
		%
		%
		%
	ed partiesIn the space provided below	
total COGS" pleas completed fiscal ye company's own ac	subject product that your firm purchases e report this information by relevant inpear. For "Input valuation" please descrictounting system, of the purchase cost for cost plus, negotiated transfer price to a	out on the basis of your mos be the basis, as recorded in rom the related party; e.g., t
cotal COGS" pleas completed fiscal ye company's own ac	e report this information by relevant inpear. For "Input valuation" please descricounting system, of the purchase cost for	out on the basis of your mos be the basis, as recorded in rom the related party; e.g., t
otal COGS" pleas completed fiscal yo company's own ac party's actual cost,	e report this information by relevant inpear. For "Input valuation" please descricounting system, of the purchase cost for cost plus, negotiated transfer price to a	out on the basis of your mos be the basis, as recorded in rom the related party; e.g., t pproximate fair market valu
otal COGS" pleas completed fiscal yo company's own ac party's actual cost,	e report this information by relevant inpear. For "Input valuation" please descricounting system, of the purchase cost for cost plus, negotiated transfer price to a	out on the basis of your mos be the basis, as recorded in rom the related party; e.g., t pproximate fair market valu

#### PART III.--FINANCIAL INFORMATION--Continued

III-8.		<b>from related parties at cost</b> -All intercompany profit or loss on inputs purchased from
		firms, as well as intra-division profit or loss, should be eliminated from the costs reported
		Commission in question III-10; i.e., costs reported in question III-10 should only reflect the party's cost and not include an associated profit or loss component. Reasonable methods
		ermining and eliminating the associated profit on inputs purchased from related parties are
	accepta	ble. Has your firm complied with the Commission's instructions regarding costs ted with inputs purchased from related parties?
	Yes	Please briefly describe how you eliminated intercompany/intra-division profit or (loss) on inputs purchased/received from related firms/or intra-division units within the same company to arrive at the actual costs incurred by the related firms/intra-division units.
		Company to arrive at the actual costs incurred by the related minis/intra-division units.
	No-	-If an inter-company/intra-division profit or (loss) adjustment was applicable, please explain why this adjustment was not made.

III-9. Nonrecurring items (charges and gains) included in R-134a financial results.--For each annual and interim period for which financial results are reported in question III-10, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-10 line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (*in* \$1,000), as reflected in table III-10; i.e., if an aggregate nonrecurring item has been allocated to table III-10, only the allocated value amount included in table III-10 should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported R-134a financial results in table III-10.

	Fiscal years ended			January-June	
	2011	2012	2013	2013	2014
<b>Nonrecurring item:</b> In this column please provide a brief description of each nonrecurring item and indicate the specific table III-10 line item where the nonrecurring item is included.		item: In these relevant nonre			
1.					
2.					
3.					
4.					
5.					
6.					
7.					

#### PART III.--FINANCIAL INFORMATION--Continued

III-10(a). Operations on R-134a.--Report the revenue and related cost information requested below on the R-134a operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Quantity ( <i>i</i>	n short tons) a	nd value (in \$	1,000)			
	Fiscal years ended January-Ju			-June		
Item	2011	2012	2013	2013	2014	
Net sales quantities: <sup>3</sup> Commercial sales ("CS")						
Internal consumption ("IC")						
Transfers to related firms ("Transfers")						
Total net sales quantities	0	0	0	0	0	
Net sales values: <sup>3</sup> Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values	0	0	0	0	0	
Cost of goods sold (COGS): <sup>4</sup> Raw materials						
Direct labor						
Other factory costs						
Total COGS	0	0	0	0	0	
Gross profit or (loss)	0	0	0	0	0	
Selling, general, and administrative (SG&A) expenses: Selling expenses						
General and administrative expenses						
Total SG&A expenses	0	0	0	0	0	
Operating income (loss)	0	0	0	0	0	
Other expenses and income: Interest expense						
All other expense items						
All other income items						
Net income or (loss) before income taxes	0	0	0	0	0	
Depreciation/amortization included above						

<sup>&</sup>lt;sup>1</sup> Include only sales (whether domestic or export) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

<sup>&</sup>lt;sup>2</sup> Please <u>eliminate any profits or (losses) on inputs from related firms</u> pursuant question III-8. For each full-year period and specified interim period please report the amount of relevant profit or loss (in \$1,000) eliminated from total COGS in this table:

2011 2012 2013 interim 2013 interim 2014

<sup>&</sup>lt;sup>3</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>&</sup>lt;sup>4</sup> COGS should include costs associated with CS, IC, and Transfers, as well as export shipments in question II-7.

# PART III.--FINANCIAL INFORMATION--Continued

111-10(b).	sales qua loss)) ha fields re	antities a we been turn the	nd values, total COGS, gross profit (or loss), total SG&A, and net income (or calculated from the data submitted in the other line items. Do the calculated correct data according to your firm's financial records ignoring non-material may arise due to rounding?
	Yes [		If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.
			Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers ( <i>i.e.</i> , expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number ( <i>i.e.</i> , income is positive, expenses or reversals are negative).
			If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.
_			

#### PART III.--FINANCIAL INFORMATION--Continued

III-11. <u>Asset values</u>.--Report the <u>total</u> assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of R-134a. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for R-134a in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with your firm's cost allocations in the previous question. Provide data as of the end of your firm's three most recently completed fiscal years.

**Note:** Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted. Total assets should be <u>allocated to the subject products</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in \$1,000)				
	Fiscal years ended			
Item	2011	2012	2013	
Total assets (net)				

III-12. <u>Capital expenditures and research and development expenses</u>.--Report your firm's capital expenditures and research and development expenses on R-134a. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in \$1,000)					
	Fiscal years ended January-Jur			y-June	
Item	2011	2012	2013	2013	2014
Capital expenditures					
Research and development expenses					

III-13. **Data consistency and reconciliation.**--Please indicate whether your firm's financial data for questions III-10, 11, and 12 are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year

Please note the quantities and values reported in question III-10 should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same calendar year basis.

Do these data in question III-10 reconcile with data in question II-7?

Yes	No	If no, please explain.

# PART III.--FINANCIAL INFORMATION--Continued

III-14.	II-14. <u>Effects of imports</u> Since January 1, 2011, has your firm experienced any actual negative eff on its return on investment or its growth, investment, ability to raise capital, existing develops and production efforts (including efforts to develop a derivative or more advanced version of t product), or the scale of capital investments as a result of imports of R-134a from CHINA?				
	No		YesMy firm has experienced actual negative effects as follows:		
		Cance	ellation, postponement, or rejection of expansion projects		
		Denia	l or rejection of investment proposal		
		Redu	ction in the size of capital investments		
		Rejec	tion of bank loans		
		Lowe	ring of credit rating		
		Proble	em related to the issue of stocks or bonds		
		Other	(specify):		
III-15.	Anticipat R-134a fro		of importsDoes your firm anticipate any negative effects due to imports of		
	No	Yes	If yes, my firm anticipates negative effects as follows:		
III-16.	that did no explanation	ot provide on in the sp n providin	eIf your firm would like to further explain a response to a question in Part III a narrative response box, please note the question number and the pace provided below. Please also use this space to highlight any issues your g the data in this section, including but not limited to technical issues with the aire.		

#### PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Cindy Cohen (202-205-3230, cindy.cohen@usitc.gov).

IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	
Fax	

## **PRICE DATA**

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2011 of the following products produced by your firm.

R-134a in bulk.

**Product 1.--** R-134a in bulk sold to distributors.

**Product 2.--** R-134a in bulk sold to retailers.

**Product 3.--** R-134a in bulk sold to end users for foam expansion, foam blowing, and aerosol applications.

R-134a in 30-pound containers.

**Product 4.** --R-134a in 30-pound containers sold to distributors.

**Product 5.** --R-134a in 30-pound containers sold to retailers.

R-134a in 12-ounce containers.

**Product 6.** --R-134a in 12-ounce containers sold to distributors.

**Product 7.** --R-134a in 12-ounce containers sold to retailers.

Please note that values should be <u>f.o.b.</u>, <u>U.S. point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

During January 2011-June 2014, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question IV-3.

## PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2. **Pricing data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

Report data in pounds (not short tons) and actual dollars (not 1,000s).

	R-134a in k	uct 1 oulk sold to outors	Product 2 R-134a in bulk sold to retailers		Product 3 R-134a in bulk sold to foam/aerosol end users	
Period of shipment	Quantity (pounds)	Value (dollars)	Quantity (pounds)	Value (dollars)	Quantity (pounds)	Value (dollars)
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
<b>2014:</b> January-March						
April-June  1 Net values (i.e., gross sa						

<sup>&</sup>lt;sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specific	θŧ
product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported	ı
pricing data.	

pricing data.
Product 1:
Product 2:
Product 3:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

## PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2. **Pricing data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

Report data in pounds (not short tons) and actual dollars (not 1,000s).

	Product 4 R-134a in 30-pound containers sold to distributors		Product 5 R-134a in 30-pound containers sold to retailers		Product 6 R-134a in 12-ounce containers sold to distributors		Product 7 R-134a in 12-ounce containers sold to retailers	
Period of shipment	Quantity (pounds	Value (dollars)	Quantity (pounds	Value (dollars)	Quantity (pounds	Value (dollars	Quantity (pounds	Value (dollars)
2011:	,		,		<del>'</del>	,	,	
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December					_			
2013:								
January-March								
April-June								

<sup>&</sup>lt;sup>1</sup> Net sales values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified
product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing
data.

data.		
Product 4:		
Product 5:		
Product 6:		
Product 7:		

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

#### PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-3. **Price setting.--** How does your firm determine the prices that it charges for sales of R-134a (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

IV-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

#### IV-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for its U.S.-produced R-134a?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of domestic R-134a usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of its U.S.-produced R-134a in 2013 was on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

Type of sale	Share 2013 s	-
Long-term contracts (multiple deliveries for more than 12 months)		%
Short-term contracts (multiple deliveries up to and including 12 months)		%
Spot sales (for a single delivery)		%
Total (should sum to 100.0%)	100	%

#### PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for R-134a (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries up to and including 12 months)	Long-term contracts (multiple deliveries for more than 12 months)		
Average contract duration	Number of days				
Price renegotiation (during the	Yes				
contract period)	No				
	Quantity				
Fixed quantity and/or price	Price				
	Both				
Maat ay yalaasa myayisian	Yes				
Meet or release provision	No				
Not applicable					
If you sell R-134a on a long-term contract basis, please indicate the year and quarter (i.e, first, second, third, or fourth quarter) your most recent contracts were entered into:					

IV-8. <u>Lead times</u>.--What is your firm's share of sales both from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced R-134a?

Source	Share of 2013 sales	Lead time (days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	100 %	

### IV-9. **Shipping information.**--

(a)	What is the approximate percentage of the total delivered	cost of R-134a that is
	accounted for by U.S. inland transportation costs?	percent

(b) Who generally arranges the transportation to your firm's customers' locations?

Your firm Purchaser (check one)

(c) Indicate the approximate percentage of your firm's sales of R-134a that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%

## PART IV.--PRICING AND RELATED INFORMATION--Continued

Total (should sum to 100.0%)	100	%
------------------------------	-----	---

IV-10. <u>Geographical shipments</u>.-- In which U.S. geographic market area(s) has your firm sold its U.S.-produced R-134a since January 1, 2011 (check all that apply)?

Geographic area	√ if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central SouthwestAR, LA, OK, and TX.	
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific CoastCA, OR, and WA.	
<b>Other</b> .–All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	

IV-11. **End uses.--**List the end uses of the R-134a that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by R-134a and other inputs?

	Share of total cost accoun	Total	
End use product	R-134a	(should sum to 100.0% across)	
	%	%	%
	%	%	%
	%	%	%

IV-12.	. <b>Substitutes</b> Can other products be substituted for R-134a?				
	No	YesPlease fill out the table.			

Substitute		End use in which this		Have changes in the prices of this substitute affected the price for R-134a?		
			No	Yes	Explanation	
1.						
2.						
3.						

## PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-13.	<b><u>Demand trends</u></b> Indicate how demand within the United States and outside of the United States
	(if known) for R-134a has changed since January 1, 2011. Explain any trends and describe the
	principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States					
Outside the United States					

IV-14.	<b>Product changes.</b> Have there been any significant changes in the product range, product mi	ix, or
	marketing of R-134a since January 1, 2011?	

No	Yes	If yes, please describe and quantify if possible.

# IV-15. Conditions of competition.--

(a) Is the R-134a market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to R-134a? If yes, describe.

Check all that apply.		Please describe.
	No	Skip to question IV-16.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for R-134a since January 1, 2011?

No	Yes	If yes, describe.

# PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-16.	Suppl	<u>ly constraints.</u>	—

(examaccep	a) Has your firm refused, declined, or been unable to supply R-134a since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?				
No	Yes	If yes,	please de	scribe.	
(b) Has y	(b) Has your firm refused or declined to supply R-134a in bulk form since January 1, 2011?				
No	Yes	If yes,	If yes, please describe.		
(c) Since	(c) Since January 1, 2011, has your firm produced R-134a in 12-ounce containers?				
		contain	f <u>no,</u> was your firm able to arrange for the supply of 12-ounce containers through distributors by having them package bulk R-134a nto 12-ounce cans for retail customers?		
No	Yes	No	Yes	If yes, please explain.	

(d) Has your firm refused or declined to supply R-134a in 12-ounce containers with the

customer's label since January 1, 2011?

If yes, please describe.

Yes

No

## PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-17. Private labels.
------------------------

(a)	Since January 1, 2011, was your firm capable of supplying, either directly or through	a
	repackager, 12-ounce cans of R-134a for retail customers with the customer's label?	

	Able to supply		
No	Yes- directly	Yes- repackager	Please describe.

(b) Since January 1, 2011 did your firm actually supply, either directly or through a repackager, 12-ounce cans of R-134a for any retail customers with the customer's label?

	Actuall	y supplied	
No	Yes- directly	Yes- repackager	Please describe.

IV-18. **Raw materials.**--How have R-134a raw materials prices changed since January 1, 2011?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for R-134a.

## PART IV.--PRICING AND RELATED INFORMATION -- Continued

IV-19. **Interchangeability.--**Is R-134a produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries			
United States					
China					
For any country-pair producing R-134a which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:					

IV-20. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between R-134a produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China		

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of R-134a, identify the country-pair and report the advantages or disadvantages imparted by such factors:

# PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-21. <u>Customer identification</u>--List the names and contact information for your firm's 10 largest U.S. customers for R-134a since January 1, 2011. Indicate the share of the quantity of your firm's total shipments of R-134a that each of these customers accounted for in 2013.

	Customer's name		City and state	Share of 2013 sales (%)
1		City	State	
2		City	State	
3		City	State	
4		City	State	
5		City	State	
6		City	State	
7		City	State	
8		City	State	
9		City	State	
1 0		City	State	

#### PART IV.--PRICING AND RELATED INFORMATION--Continued

#### IV-22. Competition From Imports--Lost Revenue.--

Since January 1, 2011: To avoid losing sales to competitors selling R-134a from China, did your firm:

	No	Yes
Reduce prices		
Roll back announced price increases		

# Please DO NOT RE-SUBMIT allegations provided in the preliminary phase of this proceeding.

If you indicated "yes" above, please furnish the following information for each affected transaction. If possible, provide documentation (e.g., copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

Customer name, contact person, email, phone and fax numbers

Specific product(s) involved

Date of your firm's initial price quotation

Quantity involved

Your firm's initial *rejected* price quotation (total delivered value)

Your firm's *accepted* price quotation (total delivered value)

The country of origin of the competing imported product

The competing price quotation of the imported product (total delivered value)

Customer nan contact perso email, phone a fax numbers	n, and Product	Country of origin	Date of quote	Quantity (short tons)	Initial rejected U.S. price (total value dollars)	Accepted U.S. price (total value dollars)	Competing import price (total value —dollars)
Firm		China					
Contact Email							
Phone Fax							
Firm		China					
Contact Email							
Phone Fax							
Firm		China					
Contact Email							
Phone Fax							
Firm		China					
Contact Email							
Phone Fax							

#### PART IV.--PRICING AND RELATED INFORMATION--Continued

#### IV-23. Competition From Imports--Lost Sales.—

Since January 1, 2011: Did your firm lose sales of R-134a to imports of these products from China?

No	Yes	

# Please DO NOT RE-SUBMIT allegations provided in the preliminary phase of this proceeding.

If you indicated "yes" above, please furnish the following information for each affected transaction. If possible, provide documentation (e.g., copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

Customer name, contact person, email, phone and fax numbers

Specific product(s) involved

Date of your firm's price quotation

Quantity involved

Your firm's rejected price quotation (total delivered value)

The country of origin of the competing imported product

The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, email, phone and fax numbers	Product	Countr y of origin	Date of quote	Quantity (short tons)	Rejected U.S. price (total value dollars)	Competing import price (total value —dollars)
Firm		China				
Contact Email						
Phone Fax						
Firm		China				
Contact Email						
Phone Fax						
Firm		China				
Contact Email						
Phone Fax						
Firm		China				
Contact Email						
Phone Fax						

# PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-24.	Other explanationsIf your firm would like to further explain a response to a question in Part
	IV that did not provide a narrative response box, please note the question number and the
	explanation in the space provided below. Please also use this space to highlight any issues your
	firm had in providing the data in this section, including but not limited to technical issues with the
	MS Word questionnaire.