U.S. IMPORTERS' QUESTIONNAIRE

CARBON AND CERTAIN ALLOY STEEL WIRE ROD ("WIRE ROD") FROM CHINA

This questionnaire must be received by the Commission by no later than OCTOBER 2, 2014

See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning carbon and certain alloy steel wire rod ("wire rod") from China (Inv. Nos. 701-TA-512 and 731-TA-1248 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Address							
City			State	Zip C	ode		
Website							
Has your firm at any time si			alloy steel wire rod	("wire rod") (a	s defined in the	e instruction b	pooklet)
□ NO	(Sign the co	ertification below a	nd promptly return only	y this page of the	e questionnaire t	o the Commissi	ion)
☐ YES			arefully, complete all pon so as to be received			turn the entire	
Return que	estionnair	e via the U.S.	International Tr	ade Comm	ission <i>Drop</i>	Box by cl	icking
			oox.usitc.gov/oinv				
			CERTIFICATION onse to this question itted is subject to au	naire is comp			of my know
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PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

Hours	Dollars

I-1b.	OMB feedbackWe are interested in any comments you may have for improving this
	questionnaire in general or the clarity of specific questions. Please attach such comments to your
	firm's response or send them to the above address.

please specify the stock	exchange and trading symbol.	
0 11 1		4 C 0
OwnershipIs your fin	rm owned, in whole or in part, by any o	ther firm?
	rm owned, in whole or in part, by any o	ther firm?
		Extent of ownership (percent)

PART I.--GENERAL INFORMATION--Continued

Firm name	Address		Affiliation
riiii iiaiile	Address		Ailliation
Related producers	Does your firm have any	related firms, either domes	tic or foreign, th
engaged in the produc	ion of wire rod?		
□ No □ Y€	sList the following info	ormation.	
Firm name	Address		Affiliation
rod. More than one an	wer may be applicable. Takes title to the	ure of your firm's importin Consignee of the imported products(s)	Customs bro
	swer may be applicable.		c g operations on Customs broght forw
Importer of record ConsigneeIf your fi	Takes title to the imported product(s)	Consignee of the	Customs bro

PART I.--GENERAL INFORMATION--Continued

I-8. **FTZ or bonded warehouses**.--Please indicate whether your firm enters wire rod into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

	No	Yes
Foreign trade zones		
Bonded warehouses		

I-9.	<u>Temporary importation under bond</u> Please indicate whether your firm imports wire rod under the TIB (temporary importation under bond) program.
	□ No □ Yes
I-10.	<u>Third-country trade activities</u> To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?
	No Yes–Please specify.

PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Carolyn Esko (202-205-3002, Carolyn Esko@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis.**

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Name									
Title									
Email									
Telep									
Fax	none								
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PART II.—TRADE AND RELATED INFORMATION--Continued

	Qı	uantity (in short tons))	
Period/Source	Jan-Mar 2014	Apr-Jun 2014	Jul-Sept 2014	Oct-Dec 2014
China				
Other sources:1				
1 Identify your other:	sources:			
identity your others				

PART II.—TRADE AND RELATED INFORMATION -- Continued

II-5. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of wire rod imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

Note -- The table below contains calculations that will appear when you have entered data in the MS Word form fields.

CHINA

		Calendar year	S	Januar	y-June
Item	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity of imports (B)					
Value of imports (C)					
U.S. shipments: Commercial shipments: Quantity of commercial shipments (D)					
Value of commercial shipments (E)					
Internal consumption/company transfers: Quantity of internal consumption/transfers (F)					
Value ² of internal consumption/transfers (G)					
Export shipments: ³ Quantity of export shipments (H)					
Value of export shipments (I)					
End-of-period inventories ⁴ (quantity) (J)					
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)					
U.S. commercial shipments to end users (quantity) (L)					
¹ Please identify the foreign producers, if known:					

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

RECONCILIATION OF SHIPMENTS

Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each year equal the quantity reported for U.S. commercial shipments (i.e., line D) in each period.

If the calculated fields below return values other than zero (i.e., "0"), the data in question II-5 needs to be revised prior to submission to the Commission.

		Calendar year	s	Januar	y-June
Reconciliation Item	2011	2012	2013	2013	2014
U.S. shipments to distributors (K) + U.S. shipments to					
end users (L) - U.S. commercial shipments (D) =	0	0	0	0	0

³ Identify your firm's principal export markets:

PART II.—TRADE AND RELATED INFORMATION -- Continued

RECONCILIATION OF INVENTORY, PRODUCTION, AND SHIPMENTS

Generally, the data reported for the end-of-period inventories (i.e., line J) in question II-5 should be equal to the beginning of period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H).

Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, et cetera).

If the calculated fields below return values other than zero (i.e., "0"), please correct any data errors in table II-5 or explain below.

		Calendar year	s	Januar	y-June
Reconciliation Item	2011	2012	2013	2013	2014
Beginning inventories (A) + imports (B) – total shipments					
(D+F+H) - End-of-period inventories (J) =	0	0	0	0	0

II-6. <u>U.S. shipments of wire rod from CHINA, by type</u>.—Report your firm's U.S. shipments (including U.S. commercial shipments and U.S. internal consumption/transfers), by type, related to the importation of wire rod from China reported above in question II-5 during calendar year 2013. (See definitions in the instruction booklet.)

CHINA

(Quantit	ty in short tons)						
Item	2013						
	Commercial shipments	Internal consumption/ transfers	Total U.S. shipments				
U.S. shipments of wire rod from CHINA (quantity):							
Low/medium-low carbon industrial/standard quality wire rod			0				
High/medium-high carbon industrial/standard quality wire rod			0				
Tire cord quality wire rod and tire bead quality wire rod			0				
Welding quality wire rod			0				
Cold heading quality ("CHQ") wire rod			0				
Other specialty carbon and alloy quality wire rod			0				
All other wire rod shipments ¹			0				
Total	0	0	0				
RECONCILIATION ²	0	0	0				
1 Identify these types of wire rod and describe their uses:							

Identify these types of wire rod and describe their uses:

² Please ensure that the total 2013 shipments by type of wire rod in question II-6 equals the 2013 quantity reported for shipments by type in question II-5. If the reconciliation line above returns values other than zero (i.e., "0"), please correct any data errors.

PART II.—TRADE AND RELATED INFORMATION -- Continued

II-7. <u>IMPORTS FROM ALL OTHER SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of wire rod imported from all other sources by your firm during the specified periods. (See definitions in the instruction booklet.)

Note -- The table below contains calculations that will appear when you have entered data in the MS Word form fields.

Quantity (in short	tons), valu	ıe (<i>in \$1,00</i>	<i>O</i>)		
	C	alendar yea	ars	January-June	
Item	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity of imports (B)					
Value of imports (C)					
U.S. shipments: Commercial shipments: Quantity of commercial shipments (D)					
Value of commercial shipments (E)					
Internal consumption/company transfers: Quantity of internal consumption/transfers (F)					
Value ² of internal consumption/transfers (G)					
Export shipments: ³ Quantity of export shipments (H)					
Value of export shipments (I)					
End-of-period inventories ⁴ (quantity) (J)					
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)					
U.S. commercial shipments to end users (<i>quantity</i>) (L)					
1 Please identify the foreign producers, if known:		1	ı		

¹ Please identify the foreign producers, if known:

RECONCILIATION OF SHIPMENTS

Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each year equal the quantity reported for U.S. commercial shipments (i.e., line D) in each period.

If the calculated fields below return values other than zero (i.e., "0"), the data in question II-7 needs to be revised prior to submission to the Commission.

Reconcilation item	Ca	lendar yea	January-June		
Reconcliation item	2011	2012	2013	2013	2014
U.S. shipments to distributors (K) + U.S. shipments to					
end users (L) - U.S. commercial shipments (D) =	0	0	0		

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

³ Identify your firm's principal export markets:

PART II.—TRADE AND RELATED INFORMATION -- Continued

RECONCILIATION OF INVENTORY, PRODUCTION, AND SHIPMENTS

Generally, the data reported for the end-of-period inventories (i.e., line J) in question II-7 should be equal to the beginning of period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H).

Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, et cetera).

If the calculated fields below return values other than zero (i.e., "0"), please correct any data errors in table II-7 or explain below.

	Calendar years			January-June		
Reconcilation Item	2011	2012	2013	2013	2014	
Beginning inventories (A) + imports (B) – total shipments (D+F+H) – End-of-period inventories (J) =	0	0	0	0	0	

II-8. <u>U.S. shipments of wire rod from ALL OTHER SOURCES, by type</u>.—Report your firm's U.S. shipments (including U.S. commercial shipments and U.S. internal consumption/transfers), by type, related to the importation of wire rod from all other sources reported above in question II-7 during calendar year 2013. (See definitions in the instruction booklet.)

ALL OTHER SOURCES

ALL UTHER SUC	INCES							
(Quantity in short tons)								
ltem	2013							
	Commercial shipments	Internal consumption/ transfers	Total U.S. shipments					
U.S. shipments of wire rod from ALL OTHER SOURCES (qua	antity):							
Low/medium-low carbon industrial/standard quality wire rod			0					
High/medium-high carbon industrial/standard quality wire rod			0					
Tire cord quality wire rod and tire bead quality wire rod			0					
Welding quality wire rod			0					
Cold heading quality ("CHQ") wire rod			0					
Other specialty carbon and alloy quality wire rod			0					
All other wire rod shipments ¹			0					
Total	0	0	0					
RECONCILIATION ²	0	0	0					
¹ Identify these types of wire rod and describe their uses:								

² Please ensure that the total 2013 shipments by type of wire rod in question II-8 equals the 2013 quantity reported for shipments by type in question II-7. If the reconciliation line above returns values other than zero (i.e., "0"), please correct any data errors.

PART III.—PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Samantha Day (202-205-2088, Samantha.Day@usitc.gov)

III-1. <u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- III-2. These questions requests quarterly price and quantity data, f.o.b. your firm's U.S. point of shipment, for your firm's commercial shipments to unrelated U.S. customers since January 1, 2011 of the following products your firm imported from China (subject) and Canada, Japan, and Turkey (nonsubject):
 - Product 1.-- Industrial quality wire rod, grade C1006, 5.5 mm (7/32 inch) through 12 mm (15/32 inch) in diameter, for hangers, chain link fencing, collated nails and staples, grates, and other formed products (in green condition, e.g., NOT cleaned, coated, etc.).
 - <u>Product 2.--</u> Industrial quality wire rod, grade C1008 through C1010, 5.5 mm (7/32 inch) through 12 mm (15/32 inch) in diameter, for hangers, chain link fencing, collated nails and staples, grates, and other formed products (in green condition, e.g., NOT cleaned, coated, etc.).
 - Product 3.-- Mesh quality wire rod, grades C1006 through C1015, 5.5 mm (7/32 inch) through 14 mm (9/16 inch) in diameter, for the manufacturing of concrete reinforcement products such as wire for A-82 applications (in green condition, e.g., NOT cleaned, coated, etc.).
 - **Product 4.--** Grades C1050 through C1070, 5.5 mm (7/32 inch) through 6.5 mm (1/4 inch) in diameter, for spring applications excluding valve spring (in green condition, e.g., NOT cleaned, coated, etc.).
 - **Product 5.--** Industrial quality wire, Grades C1060 through 1065, 5.5mm (7/32 inch) through 17.5 mm (11/16 inch) in diameter, for spring wire rod used in upholstery and mechanical applications, as well as oil-tempered spring applications.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

During January 2011-June 2014, did your firm import from China (subject) and/or Canada, Japan, and/or Turkey (nonsubject) and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question III-3.

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-2a. **Price data**.--Report below the quarterly price data¹ for pricing products² imported from **China** and sold by your firm.

CHINA

Report data in actual short tons and actual dollars (not 1,000s).

	(Qua	ntity <i>in short</i>	tons value in d	ollars)		
	Produ	ıct 1	Produ	uct 2	Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
1 Not voluce (i.e. gree	a aalaa walwaa la	مريح مناط المحمد	ta allauvanaaa m		ما المرام الماسة الماسة	alua af

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified
product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported
pricing data.

Pr	\sim	1111	∿t.	1	•
	ou	u	Jι	•	•

Product 2:

Product 3:

² Pricing product definitions are provided on the first page of Part III.

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-2a. **Price data**.--Report below the quarterly price data¹ for pricing products² imported from **China** and sold by your firm.

CHINA

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons value in dollars)							
	Produ	ıct 4	Prod	luct 5			
Period of shipment	Quantity	Value	Quantity	Value			
2011:							
January-March							
April-June							
July-September							
October-December							
2012:							
January-March							
April-June							
July-September							
October-December							
2013:							
January-March							
April-June							
July-September							
October-December							
2014:							
January-March							
April-June							
¹ Not voluce (i.e. green	aalaa valuaa laaa all di		walantan wanani di funi alat	and the velve of			

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

² Pricing product definitions are provided on the first page of Part III.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from <u>Canada</u> and sold by your firm.

CANADA

Report data in actual short tons and actual dollars (not 1,000s).

	(Qua	ntity <i>in short</i>	tons value in d	ollars)		
	Produ	ıct 1	Produ	uct 2	Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
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¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified
product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported
pricing data.

Prod	luct '	1	:

Product 2:

Product 3:

² Pricing product definitions are provided on the first page of Part III.

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-2b. **Price data**.--Report below the quarterly price data¹ for pricing products² imported from **Canada** and sold by your firm.

CANADA

Report data in actual short tons and actual dollars (not 1,000s).

	(Quantity in	short tons value in	dollars)	
	ıct 4	Prod	luct 5	
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
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¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

² Pricing product definitions are provided on the first page of Part III.

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-2c. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from <u>Japan</u> and sold by your firm.

JAPAN

Report data in actual short tons and actual dollars (not 1,000s).

	(Quar	ntity <i>in short</i>	tons value in de	ollars)		
	Produ	ict 1	Produ	uct 2 Pr		uct 3
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
¹ Net values (i.e. gros	o coloo voluos lo	oo all diagour	to allowanasa re	hotos propoi	d froight, and the	volue of

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note If your firm's product does not exactly meet the	ne product specifications but is competitive with the specified
product, provide a description of your firm's product.	Also, please explain any anomalies in your firm's reported
pricing data.	

Pr	o	d	u	Ct	· '	1	:

Product 2:

Product 3:

² Pricing product definitions are provided on the first page of Part III.

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-2c. **Price data**.--Report below the quarterly price data¹ for pricing products² imported from **Japan** and sold by your firm.

JAPAN

Report data in actual short tons and actual dollars (not 1,000s).

	(Quantity in	short tons value in	dollars)	
Product 4			Prod	luct 5
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
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¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

² Pricing product definitions are provided on the first page of Part III.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-2d. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from <u>Turkey</u> and sold by your firm.

TURKEY

Report data in actual short tons and actual dollars (not 1,000s).

	(Quai	ntity <i>in short</i>	tons value in de	ollars)		
	Product 1 Product 2		Produ	ıct 3		
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
¹ Net values (i.e. gros	c caloc values la	ce all discoun	to allowanasa r	shataa propai	d froight, and the	volue of

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified
product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported
pricing data.

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Product 2:

Product 3:

² Pricing product definitions are provided on the first page of Part III.

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-2d. **Price data**.--Report below the quarterly price data¹ for pricing products² imported from **Turkey** and sold by your firm.

TURKEY

Report data in actual short tons and actual dollars (not 1,000s).

	(Quantity in	short tons value in	dollars)	
	Produ	ict 4	Produ	uct 5
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
¹ Not values (i.e. gross)	color voluce loce all di	accusto alloweness	robotos propoid froight	and the value of

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

² Pricing product definitions are provided on the first page of Part III.

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-3.	Price	setting.	

(a)	How does your firm determine the prices that it charges for sales of wire rod (check all
	that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

(b) How does your firm take into account scrap prices when setting prices for wire rod?

Included in cost	Separate surcharge	Other	If other, describe. If separate surcharge, describe how your surcharge mechanism works.

III-4. **Discount policy.--** Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. **Pricing terms for wire rod.--**

(a) What are your firm's typical sales terms for wire rod imported from China?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of imported wire rod from China usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-6. Contract versus spot.--Approximately what share of your firm's sales of wire rod imported from China in 2013 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

	Type of sale					
	Long-term contracts (multiple deliveries for more than 12 months)	Short-term contracts (multiple deliveries up to and including 12 months)	Spot sales (for a single delivery)	Total (should sum to 100%)		
Share of your 2013 sales	%	%	%	0.0		

III-7. <u>Contract provisions.</u>— Please fill out the table with respect to provisions of your firm's typical sales contracts for wire rod from China (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries up to and including 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	Number of days		
Price renegotiation (during the	Yes		
contract period)	No		
	Quantity		
Fixed quantity and/or price	Price		
	Both		
Most or release provision	Yes		
Meet or release provision	No		
Not applicable			

III-8. <u>Lead times.--</u>What is your firm's share of sales of wire rod imported from China both from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of wire rod?

Source	Share of 2013 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100%)	100 %	

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-9.	Shippi	Shipping information.—							
	(a)	What is the approximate percentage of the total delivered cost of wire rod imported from China that is accounted for by U.S. inland transportation costs? percent.							
	(b) Who generally arranges the transportation to your firm's customers' locations? ☐ Your firm ☐ Purchaser (check one)								
	(c) When your firm sells wire rod imported from China, from where is it shipped? (check one)								
	Point of importation Storage facility Ship directly to final customer								

(d) Indicate the approximate percentage of your firm's sales of wire rod imported from China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share of 2013 commercial shipments
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should total 100%)	0.0 %

III-10. <u>Geographical shipments--</u>In which U.S. geographic market area(s) has your firm sold wire rod imported from subject countries since January 1, 2011 (check all that apply)?

Geographic area	China	All other countries
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central Southwest.–AR, LA, OK, and TX.		
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific CoastCA, OR, and WA.		
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.		

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-11. End uses.—

3.

(a) List the top three end uses of the wire rod that your firm imports and sells commercially. For each end-use product, what percentage of the <u>total cost</u> is accounted for by wire rod and other inputs?

	Share of total of product according	Total	
End use product (commercial sales)	Wire rod	Other inputs	(should sum to 100% across)
	%	%	100 %
	%	%	100 %
	%	%	100 %

(b) List the top three end uses of the wire rod that your firm imports and transfers to related firms and or consumes internally. For each end-use product, what percentage of the <u>total cost</u> is accounted for by wire rod and other inputs?

End use product (internal consumption or transferred to a related firm)	Share of total of product according	Total (should sum to 100% across)	
	Wire rod Other inputs		
	%	%	100 %
	%	%	100 %
	%	%	100 %

		☐ No	YesPlease fill out t	he ta	ble.	
			End use in which this	Hav		nges in the prices of this substitute fected the price for wire rod?
	;	Substitute	substitute is used	No	Yes	Explanation
	1.					
	2.					

III-12. **Substitutes.--** Can other products be substituted for wire rod?

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-13.	Demand trends Indicate how demand within the United States and outside of the United States
	(if known) for wire rod has changed since January 1, 2011. Explain any trends and describe the
	principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States					
Outside the United States					

III-14.	Product changes. Have there been any significant changes in the product mix or marketing of
	wire rod since January 1, 2011?

No	Yes	If yes, please describe.

III-15. Conditions of competition.--

(a) Is the wire rod market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to wire rod? If yes, describe.

Check	all that apply.	Please describe.
	No	Skip to question III-16.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for wire rod since January 1, 2011?

No	Yes	If yes, describe.

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-16.	Supply constraints. Has your firm refused, declined, or been unable to supply wire rod since
	January 1, 2011 (examples include placing customers on allocation or "controlled order entry,"
	declining to accept new customers or renew existing customers, delivering less than the quantity
	promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

III-17. **Raw materials.--** How have wire rod raw materials prices changed since January 1, 2011?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for wire rod.

III-18. **Interchangeability.--**Is wire rod produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = no familiarity with products from a specified country-pair

Country-pair	China	Canada	Japan	Turkey	Other countries
United States					
China					
Canada					
Japan					
Turkey					
For any country-pair producing wire rod that is <i>sometimes</i> or <i>never</i> interchangeable, identify the					

country-pair and explain the factors that limit or preclude interchangeable use:

PART III.—PRICING AND RELATED INFORMATION -- Continued

III-19. **Factors other than price.--** Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between wire rod produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N =such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Canada	Japan	Turkey	Other countries
United States					
China					
Canada					
Japan					
Turkey					
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of wire rod, identify the country-pair and report the advantages or disadvantages					

imparted by such factors:

PART III.—PRICING AND RELATED INFORMATION--Continued

III-20. <u>Customer identification</u>--Please provide the names and location of your firm's 10 largest U.S. customers for wire rod since January 1, 2011. Indicate the share of the quantity of your firm's total shipments of wire rod that each of these customers accounted for in 2013.

Customer's name		City and state		Share of 2013 sales (%)
1		City	, State	
2		City	, State	
3		City	, State	
4		City	, State	
5		City	, State	
6		City	, State	
7		City	, State	
8		City	, State	
9		City	, State	
10		City	, State	

III-21.	Other explanationsIf your firm would like to further explain a response to a question in Part III
	that did not provide a narrative response box, please note the question number and the
	explanation in the space provided below.