U.S. IMPORTERS' QUESTIONNAIRE

CERTAIN WELDED LINE PIPE FROM KOREA AND TURKEY

This questionnaire must be received by the Commission by October 30, 2014

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain welded line pipe from Korea and Turkey (Inv. Nos. 701-TA-524-525 and 731-TA-1260-1261 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

	State 7in Code
	State Zip Code
Website	
Has your firm imported January 1, 2011?	l certain welded line pipe (as defined on next page) from any country at any time since
NO (Sign the	certification below and promptly return only this page of the questionnaire to the Commission
YES (Complet	te all parts of the questionnaire, and return the entire questionnaire to the Commission)
=	CERTIFICATION erein supplied in response to this questionnaire is complete and correct to the
e and belief and underst of this certification I con on provided in this quest sission on the same or sit edge that information to on, its employees, and on ong the records of this pro	erein supplied in response to this questionnaire is complete and correct to the tand that the information submitted is subject to audit and verification by the Commalso grant consent for the Commission, and its employees and contract personners tionnaire and throughout this proceeding in any other import-injury proceedings comilar merchandise. Submitted in this questionnaire response and throughout this proceeding may be contract personnel who are acting in the capacity of Commission employees, for doceeding or related proceedings for which this information is submitted, or in internations and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understant
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PART I.—GENERAL INFORMATION

<u>Background.</u>—This proceeding was instituted in response to a petition filed on October 16, 2014, by American Cast Iron Pipe Company, Birmingham, AL; Energex, a division of JMC Steel Group, Chicago, IL; Maverick Tube Corporation, Houston, TX; Northwest Pipe Company, Vancouver, WA; Stupp Corporation, Baton Rouge, LA; Tex-Tube Company, Houston, TX; TMK IPSCO, Houston, TX; and Welspun Tubular LLC USA, Little Rock, AR. Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization/dumping. Questionnaires and other information pertinent to this proceeding are available at <u>LINK</u>.

<u>Certain Welded Line Pipe</u>.—Certain welded line pipe is circular welded carbon and alloy steel (other than stainless steel) pipe of a kind used for oil or gas pipelines, not more than 609.6 mm (24 inches) in nominal diameter, regardless of wall thickness, length, surface finish, end finish, or stenciling. Such pipe is normally produced to the American Petroleum Institute ("API") specification 5L, but can be produced to comparable foreign specifications, to proprietary grades, or can be non-graded material. All pipe meeting the physical description set forth above, including all multiple-stenciled pipe with an API line pipe stencil, is covered by the scope of these investigations.

The welded line pipe that is subject to these investigations is currently classifiable in the Harmonized Tariff Schedule of the United States (HTSUS) under statistical reporting numbers 7305.11.1030, 7305.11.5000, 7305.12.1030, 7305.12.5000, 7305.19.1030, 7305.19.5000, 7306.19.1010, 7306.19.1050, 7306.19.5110, and 7306.19.5150. While the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of this investigation is dispositive.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing certain welded line pipe (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. §1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

<u>Release of information</u>.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. §1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR §207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

U.S. Importers'	Questionnaire –	Certain \	Welded	Line Pipe
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The questions in this questionnaire have been reviewed with market participants to ensissues of concern are adequately addressed and that data requests are sufficient, mediand as limited as possible. Public reporting burden for this questionnaire is estimated to 40 hours per response, including the time for reviewing instructions, gathering docompleting and reviewing the questionnaire. We welcome comments regarding the accuracy of this burden estimate, suggest reducing the burden, and any suggestions for improving this questionnaire. Please attacomments to your response or send to the Office of Investigations, USITC, 500 E Washington, DC 20436. Establishments coveredProvide the name and address of establishment(s) covered by questionnaire. If your firm is publicly traded, please specify the stock exchange and tradi symbol. "Establishment"Each facility of a firm involved in the importation of certain welded line including auxiliary facilities operated in conjunction with (whether or not physically sepa from) such facilities. OwnershipIs your firm owned, in whole or in part, by any other firm? No YesList the following information Extent of ownership (percent)	Hours	Dollars		
issues of concern are adequately addressed and that data requests are sufficient, meand as limited as possible. Public reporting burden for this questionnaire is estimated to 40 hours per response, including the time for reviewing instructions, gathering data completing and reviewing the questionnaire. We welcome comments regarding the accuracy of this burden estimate, suggest reducing the burden, and any suggestions for improving this questionnaire. Please attacomments to your response or send to the Office of Investigations, USITC, 500 E Washington, DC 20436. Establishments coveredProvide the name and address of establishment(s) covered by questionnaire. If your firm is publicly traded, please specify the stock exchange and tradi symbol. "Establishment"Each facility of a firm involved in the importation of certain welded line including auxiliary facilities operated in conjunction with (whether or not physically sepa from) such facilities. OwnershipIs your firm owned, in whole or in part, by any other firm? No YesList the following information Extent of ownership				
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including auxiliary facilities operated in conjunction with (whether or not physically sepa from) such facilities. OwnershipIs your firm owned, in whole or in part, by any other firm? No	Washington, DC	•		
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□ No □ YesList the following information Extent of ownership	Establishments of questionnaire. If symbol. "Establishment" including auxiliar	20436. coveredProvide the your firm is publicle 'Each facility of a from the facilities operated.	y traded, please specify irm involved in the impo	the stock exchange and tradin ortation of certain welded line
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U.S. Iı	mporters' Questionnaire -	- Certain	Welded Line Pip	e	Page 5			
I-4.	foreign, that are engage	Related importers/exportersDoes your firm have any related firms, e foreign, that are engaged in importing certain welded line pipe from Kor United States or that are engaged in exporting certain welded line pipe the United States?						
	☐ No ☐ Yes	List the	following inforr	nation.				
	Firm name		Address		Affiliation			
I-5.	engaged in the product	ion of ce	•		tic or foreign, that are			
	Firm name		Address		Affiliation			
I-6.	Importing operations welded line pipe. More			re of your firm's importine applicable.	g operations on certain			
	Importer of record		es title to the ted product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder			
I-7.	•		•	of certain welded line pi n name, address, telepho				
	Firm name		Address		Contact person and phone number			

I-8. **FTZ, TIB, or bonded warehouses**.--Please indicate whether your firm enters certain welded line pipe into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports certain welded line pipe under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S. Code § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-9.		trade activitiesTo your knowledge, have the products subject to this en the subject of any other import relief proceedings in the United States or in other intries?
	☐ No	Yes-Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Michael Szustakowski (202-205-3169, mgs@usitc.gov).** Supply all data requested on a calendar-year basis.

II-1.		nation Please identify the responsible aff may contact that individual regarding	e individual and the manner by which ng the confidential information submitted
	Name		
	Title		
	Email		
	Telephone		
	Fax		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of certain welded line pipe since January 1, 2011.

(ched	ck as many as appropriate)	(please describe)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

U.S. Im	porters' Questionnaire – Certain Welded Line Pipe										
II-3.	<u>Arranged imports</u> Has your firm imported or arranged for the importation of certain welded line pipe for delivery on or after July 1, 2014 ?										
	· ·	"Arranged imports" are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.									
	☐ No ☐ Yes–Fill out the table below.										
	Period/Source	Jul-Sept 2014	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015						
	Korea	Jui-3ept 2014	OCI-DEC 2014	Jan-Iviai 2015	Api-3uii 2013						
	Turkey										
	Other sources: ¹										
	¹ Identify your other sources:										
II-4.	Reasons for importing please indicate the replease elaborate.	- '									

Definitions

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" -Quantities reported should be net of returns.

"Import values"—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"U.S. commercial shipments"— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" — Product consumed internally by your firm.

"Transfers to related firms" – Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" –A firm that your firm solely or jointly owns, manages, or otherwise controls.

"Export shipments"— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

II-5. <u>IMPORTS FROM KOREA</u>.—Report your firm's imports and your firm's shipments and inventories of certain welded line pipe imported from Korea by your firm during the specified periods. <u>+Link</u> to definitions

KOREA

		Calendar years		January-June	
Item	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/company transfers: Quantity (F) Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
Channels of distribution:					
U.S. commercial shipments: To distributors (quantity) (K)					
To end users (quantity) (L)					

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

³ Identify your firm's principal export markets: _

II-5. IMPORTS FROM KOREA.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			Janua	ry-June
Reconciliation	2011	2012	2013	2013	2014
A + B - D - F - H - J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	Januar	y-June	
Reconciliation item	2011	2012	2013	2013	2014
K + L - D = zero ("0"), if not revise.	0	0	0	0	0

II-6. LINE PIPE >16 INCHES O.D. AND <=24 INCHES O.D. FROM KOREA

<u>Channels of distribution and inventories.</u>—Report your firm's U.S. commercial shipments and inventories of imported line pipe from Korea >16 inches O.D. and <=24 inches O.D.

Quantity (in short tons) and value (in \$1,000)					
		Calendar years	}	January-June	
Item	2011	2012	2013	2013	2014
Channels of distribution:					
U.S. commercial shipments:					
To distributors (<i>quantity</i>) (M)					
To end users (quantity) (N)					
End-of-period inventories (quantity) (O)					

II-7. <u>IMPORTS FROM TURKEY</u>.—Report your firm's imports and your firm's shipments and inventories of certain welded line pipe imported from Turkey by your firm during the specified periods. <u>+Link to definitions</u>

TURKEY

	(Calendar years		Januar	y-June
Item	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/company transfers: Quantity (F) Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
Channels of distribution: U.S. commercial shipments: To distributors (quantity) (K)					
To end users (quantity) (L)					

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

³ Identify your firm's principal export markets: _

II-7. IMPORTS FROM TURKEY.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-June	
Reconciliation	2011	2012	2013	2013	2014
A + B - D - F - H - J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-June		
Reconciliation item	2011	2012	2013	2013	2014	
K + L - D = zero ("0"), if not revise.	0	0	0	0	0	

II-8. LINE PIPE >16 INCHES O.D. AND <=24 INCHES O.D. FROM TURKEY

<u>Channels of distribution and inventories.</u>—Report your firm's U.S. commerical shipments and inventories of imported line pipe from Turkey >16 inches O.D. and <=24 inches O.D.

Quantity (in short tons) and value (in \$1,000)					
		Calendar years	}	January-June	
Item	2011	2012	2013	2013	2014
Channels of distribution:					
U.S. commercial shipments:					
To distributors (<i>quantity</i>) (M)					
To end users (quantity) (N)					
End-of-period inventories (quantity) (O)					

II-9. <u>IMPORTS FROM ALL OTHER SOURCES COMBINED</u>.—Report your firm's imports and your firm's shipments and inventories of certain welded line pipe imported from **all other sources combined** by your firm during the specified periods. <u>+Link to definitions</u>

ALL OTHER SOURCES COMBINED

(list sources:	_)
•	

Quantity (in short tons), value (in \$1,000)						
		Calendar years	s	January-June		
Item	2011	2012	2013	2013	2014	
Beginning-of-period inventories (quantity) (A)						
Imports: ¹ Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/company transfers: Quantity (F) Value ² (G)						
Export shipments: ³ Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments: To distributors (quantity) (K)						
To end users (<i>quantity</i>) (L)						

¹ Please identify the foreign producers, if known: :___

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: ______

Identify your firm's principal export markets: _

II-9. IMPORTS FROM ALL OTHER SOURCES.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-September		
Reconciliation	2011	2012	2013	2013	2014	
A + B - D - F - H - J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-September		
Reconciliation item	2011	2012	2013	2013	2014	
K + L - D = zero ("0"), if not revise.	0	0	0	0	0	

II-10. LINE PIPE >16 INCHES O.D. AND <=24 INCHES O.D. FROM ALL OTHER SOURCES

<u>Channels of distribution and inventories.</u>—Report your firm's U.S. commercial shipments and inventories of imported line pipe from all other sources >16 inches O.D. and <=24 inches O.D.

Quantity (in short tons) and value (in \$1,000)					
	Calendar years			January-June	
Item	2011	2012	2013	2013	2014
Channels of distribution: U.S. commercial shipments: To distributors (quantity) (M)					
To end users (<i>quantity</i>) (N)					
End-of-period inventories (quantity) (O)					

II-11.	Other explanationsIf your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Tana Farrington (202-205-2389, Tana.Farrington@usitc.gov)**.

III-1. Contact information. -- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2011 of the following products your firm imported from Korea, Turkey, nonsubject country Japan, and/or nonsubject country Mexico:
 - <u>Product 1</u>.-- API 5L Grade B/X42 welded pipe, 6-inch nominal size (6.625 inch O.D.), plain end, with a wall thickness of 0.280 inch.
 - <u>Product 2</u>.-- API 5L Grade B/X42 welded pipe, 8-inch nominal size (8.625 inch O.D.), plain end, with wall thickness of 0.322 inch.
 - <u>Product 3</u>.-- API 5L Grade B/X42 welded pipe, 12-inch nominal size (12.75 inch O.D.), plain end, with a wall thickness of 0.375 inch.
 - <u>Product 4</u>.-- API 5L Grade B/X60 welded pipe, 24-inch nominal size (24 inch O.D.), plain end, with a wall thickness of 0.375 inch.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2011-June 2014, did your firm import from subject countries or from nonsubject countries Japan and/or Mexico and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question III-3.

III-2a. Price data.--Report below the quarterly price data for pricing products imported from Korea and sold by your firm.

Korea

	Produ	Product 1 Product 2 Product 3						uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								

goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 1:
Product 2:
Product 3:
Product 4:

III-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Turkey and sold by your firm.

Turkey

	Produ	Product 1 Product 2 Product 3 Product 4						uct 1 Product 2 Produ		Product 2	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value			
2011:											
January-March											
April-June											
July-September											
October-December											
2012:											
January-March											
April-June											
July-September											
October-December											
2013:											
January-March											
April-June											
July-September											
October-December											
2014:											
January-March											
April-June											
¹ Net values (i.e., gross	sales values les	s all discou	nts, allowance	s, rebates,	prepaid freigh	nt, and the	value of retur	ned			

Pricing product definitions are provided on the first page of Part III

Note -If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 1:
Product 2:
Product 3:
Product 4:

III-2c. Price data.--Report below the quarterly price data¹ for pricing products² imported from Japan and sold by your firm.

Japan

	Product 1 Product 2 Product 3 Product 4							
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								

goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note -If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 1:
Product 2:
Product 3:
Product 4:

III-2d. Price data.--Report below the quarterly price data for pricing products imported from Mexico and sold by your firm.

Mexico

			in short tons,		1		1	
	Product 1		Product 2		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								

goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product	ıct
provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.	

Note. —If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 1:
Product 2:
Product 3:
Product 4:

² Pricing product definitions are provided on the first page of Part III.

1	1 5	Importars'	Ouestionnaire -	Cartain	hahla/M	I ina Dina

III-3.	Price setting How does your firm determine the prices that it charges for sales of certain
	welded line pipe (check all that apply)? If your firm issues price lists, please submit sample
	pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4.	Discount policy Please indicate and describe your firm's discount policies (check all that
	apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. Pricing terms.--

(a) What are your firm's typical sales terms for certain welded line pipe imported from Korea and/or Turkey?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of imported certain welded line pipe from Korea and/or Turkey usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point		

III-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of certain welded line pipe imported from Korea and/or Turkey in 2013 were on a (1) long-term contract basis, (2) one year contracts, (3) short-term contract basis, and (4) spot sales basis?

Type of sale	Share of 2013 sales
Long-term contracts (multiple deliveries for more than 12 months)	%
One year contracts (multiple deliveries for 12 months)	%
Short-term contracts (multiple deliveries for less than 12 months)	%
Spot sales (for a single delivery)	%
Total (should sum to 100.0%)	0.0 %

III-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for certain welded line pipe from Korea and/or Turkey (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	One year contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	Number of days			
Price renegotiation	Yes			
(during the contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
P *****	Both			
Meet or release	Yes			
provision	No			
Not applicab	le			

III-8. <u>Lead times.</u>--What is your firm's share of sales of certain welded line pipe imported from Korea and/or Turkey both from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of certain welded line pipe?

	Korea		Tur	key
	Share of	Lead time	Share of	Lead time
Source	2013	(days)	2013	(days)
From your firm's U.S. inventory	%		%	
From foreign manufacturers' inventory	%		%	
Produced to order	%		%	
Total (should sum to 100.0%)	0.0 %		0.0 %	

III-9.	Shipping	information.—

(a)	What is the approximate percentage of the total delivered cost of certain welded line pipe that is accounted for by U.S. inland transportation costs which were imported from Korea? percent. From Turkey? percent.
(b)	Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)
(c)	When your firm sells certain welded line pipe imported from Korea and/or Turkey, from where is it shipped?
	Imported from Korea: Point of importation Storage facility (check one)
	Imported from Turkey: Point of importation Storage facility (check one)
(d)	Indicate the approximate percentage of your firm's sales of certain welded line pipe

(d) Indicate the approximate percentage of your firm's sales of certain welded line pipe imported from Korea and/or Turkey that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of	Share of 2013 sales		
shipment	Korea	Turkey	
Within 100 miles	%	%	
101 to 1,000 miles	%	%	
Over 1,000 miles	%	%	
Total (should sum to 100.0%)	0.0 %	0.0 %	

III-10. <u>Geographical shipments--</u>In which U.S. geographic market area(s) has your firm sold certain welded line pipe imported from subject countries since January 1, 2011 (check all that apply)?

Geographic area	Korea	Turkey
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central Southwest.—AR, LA, OK, and TX.		
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific Coast.–CA, OR, and WA.		
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.		

III-11. <u>End uses</u>--List the end uses of the certain welded line pipe that your firm imports from Korea and/or Turkey. For each end-use product, what percentage of the <u>total cost</u> is accounted for by certain welded line pipe and other inputs?

		Share of total cost of end use product accounted for by		Total	
Source (Korea, Turkey, or both)	End use product	Certain welded line pipe	Other inputs	(should sum to 100.0% across)	
	Single-certified				
		%	%	0.0 %	
		%	%	0.0 %	
		%	%	0.0 %	
	Multiple-certified				
		%	%	0.0 %	
		%	%	0.0 %	
		%	%	0.0 %	

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III-1	2. Substitut	: <u>es</u> Can c	ther produ	ucts be subs	stituted	for c	ertai	n welded line pipe?
		No	☐ Ye	sPlease fil	ll out th	e tak	ole.	
			End use	e in which t	his			anges in the prices of this substitute ed the price for certain welded line pipe?
	Substitut	e		itute is use		No	Yes	Explanation
	Single-certifie	<u>ed</u>						
1.								
2.								
3.								
	Multiple-certi	<u>ified</u>						
1.								
2.								
3.								
III-1	States (if	known) fo	r certain w	elded line p	oipe has	cha	nged	States and outside of the United since January 1, 2011. Explain any d these changes in demand.
	Market	Overall increase	No change	Overall decrease	Fluctu no cle			Explanation and factors
	Within the United States							
	Outside the United States							
III-1	III-14. Product changesHave there been any significant changes in the product mix or marketing of certain welded line pipe since January 1, 2011?							
	No	Yes	If yes, ple	ease describ	oe.			

III-15.	Conditions of	competition
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(a)	Is the certain welded line pipe market subject to business cycles (other than general
	economy-wide conditions) and/or other conditions of competition distinctive to certain
	welded line pipe?

Check all th	at apply.	Please describe.
	No	Skip to question III-16.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for certain welded line pipe since January 1, 2011?

No	Yes	If yes, describe.

III-16. **Supply constraints.-**-Has your firm refused, declined, or been unable to supply certain welded line pipe since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

III-17. Raw materials.-- How have the prices of raw materials for certain welded line pipe changed since January 1, 2011?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for certain welded line pipe.

III-18. <u>Interchangeability.--</u>Is certain welded line pipe produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country- pair	Korea	Turkey	Japan	Mexico	Other countries
United States					
Korea					
Turkey					
Japan					
Mexico					
For any c	ountry-pair prod	ucing certain welded	d line pipe that is so	metimes or never in	terchangeable,

identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-19. <u>Factors other than price</u>.--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between certain welded line pipe produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country- pair	Korea	Turkey	Japan	Mexico	Other countries
United States					
Korea					
Turkey					
Japan					
Mexico					

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of certain welded line pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

U.S. Importers' Questionnaire – Certain Welded Line Pip	U.S.	Importers'	Questionnaire -	Certain	Welded	Line Pi	pe
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III-20. <u>Customer identification</u>—List the names and contact information for your firm's 10 largest U.S. customers for certain welded line pipe since January 1, 2011. Indicate the share of the quantity of your firm's total shipments of certain welded line pipe that each of these customers accounted for in 2013.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2013 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-21.	Other explanationsIf your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART IV.—COMPARABILITY OF WELDED LINE PIPE BY DIAMETER

The Commission is requesting information on the comparability of welded line pipe less than or equal to 16 inches in outside diameter with welded line pipe greater than 16 inches in outside diameter and less than or equal to 24 inches. All importers producers need to respond to question IV-1a-f, even if they do

not im	port welded	line pipe in b	oth of the spe	ecified size rar	iges.			·
		•	•	onnaire can be			el Szustakowsk	ci (202-
IV-1.	Commission in part IV.						anner by whic ormation subr	
	Name							
	Title							
	Email							
	Telephone	!						
	Fax							
	 (a) Do welded line pipe <=16 inch and welded line pipe >16 inch <= 24 inch have the same physical characteristics and end uses? No Yes Please describe the similarities and/or differences between the physical characteristics or end uses 							
	☐ No	Yes					ch interchange	
	Please des	cribe what ma	akes these tw	o products int	erchangeabl	e or not int	erchangeable.	

(c) Are the manufacturing facilities, processes, and employees used to produce <u>welded line</u> <u>pipe <=16 inch</u> similar to those used to produce <u>welded line pipe >16 inch <= 24 inch</u> ?
□ No □ Yes
Please describe the similarities and/or differences.
(d) Do <u>welded line pipe <=16 inch</u> and <u>welded line pipe >16 inch <= 24 inch</u> share the same channels of distribution?
□ No □ Yes
Please describe the similarities and/or differences between the channels of distribution.
 (e) Do customers and producers perceive welded line pipe <=16 inch and welded line pipe >16 inch <= 24 inch to be similar products? Yes No, please describe the perceived differences between the two products:
(f) Are there generally differences in price between welded line pipe <=16 inch and welded line pipe >16 inch <= 24 inch?
□ No
\square Yes, welded line pipe <=16 inch is generally lower in price than welded line pipe >16 inch <= 24 inch.
Yes, welded line pipe <=16 inch is generally higher in price than welded line pipe >16 inch <= 24 inch.
Please explain:

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: LINK

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: LINE14

• E-mail.—E-mail your questionnaire to mgs@usitc.gov; include a scanned copy of the signed certification page (page 1). Please note that submitting your questionnaire by e-mail may subject your firm's business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.

If your firm <u>did not </u>**import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, you are required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR §207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR §207.7). Service of the questionnaire must be made in paper form.