

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**  
**POLYVINYL ALCOHOL FROM CHINA, JAPAN, AND KOREA**

This questionnaire must be received by the Commission by **January 12, 2015**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the antidumping duty orders concerning polyvinyl alcohol ("PVA") from China, Japan, and Korea (Inv. Nos. 731-TA-1014, 1016, and 1017 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p><b>Website</b> _____</p> <p>Has your firm produced or exported PVA (as defined on the following page) at any time since January 1, 2008?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)</p> <p>Data reported in this questionnaire relate to (Check one):</p> <p><input type="checkbox"/> <b>CHINA</b>                      <input type="checkbox"/> <b>JAPAN</b>                      <input type="checkbox"/> <b>KOREA</b></p> <p>Return questionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: PVAL)</p>
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <b>Name of Authorized Official</b>	_____ <b>Title of Authorized Official</b>	_____ <b>Date</b>
_____ <b>Signature</b>	<b>Phone:</b> _____	_____ <b>Email address</b>
	<b>Fax:</b> _____	

**PART I.--GENERAL INFORMATION**

**Background.**-- On July 2, 2003, the Department of Commerce issued an antidumping duty order on imports of polyvinyl alcohol ("PVA") from Japan (68 FR 39518). On October 1, 2003, the Department of Commerce issued antidumping duty orders on imports of PVA from China and Korea (68 FR 56620-56621). On March 3, 2014, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time (79 FR 11821). If the Commission makes affirmative determinations, the orders will remain in place. If the Commission makes negative determinations, the Department of Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at [http://www.usitc.gov/trade\\_remedy/731\\_ad\\_701\\_cvd/investigations/2014/pva/reviewphase.htm](http://www.usitc.gov/trade_remedy/731_ad_701_cvd/investigations/2014/pva/reviewphase.htm).

**Polyvinyl Alcohol ("PVA").**—All PVA hydrolyzed in excess of 80 percent, whether or not mixed or diluted with commercial levels of defoamer or boric acid, except as noted below. The following products are specifically **excluded** from the scope of these reviews:

- (1) PVA in fiber form.
- (2) PVA with hydrolysis less than 83 mole percent and certified not for use in the production of textiles.
- (3) PVA with hydrolysis greater than 85 percent and viscosity greater than or equal to 90 cps.
- (4) PVA with a hydrolysis greater than 85 percent, viscosity greater than or equal to 80 cps but less than 90 cps, certified for use in an ink jet application.
- (5) PVA for use in the manufacture of an excipient or as an excipient in the manufacture of film coating systems which are components of a drug or dietary supplement, and accompanied by an end-use certification.
- (6) PVA covalently bonded with cationic monomer uniformly present on all polymer chains in a concentration equal to or greater than one mole percent.
- (7) PVA covalently bonded with carboxylic acid uniformly present on all polymer chains in a concentration equal to or greater than two mole percent, certified for use in a paper application.
- (8) PVA covalently bonded with thiol uniformly present on all polymer chains, certified for use in emulsion polymerization of non-vinyl acetic material.
- (9) PVA covalently bonded with paraffin uniformly present on all polymer chains in a concentration equal to or greater than one mole percent.
- (10) PVA covalently bonded with silan uniformly present on all polymer chains certified for use in paper coating applications.
- (11) PVA covalently bonded with sulfonic acid uniformly present on all polymer chains in a concentration level equal to or greater than one mole percent.
- (12) PVA covalently bonded with acetoacetylate uniformly present on all polymer chains in a concentration level equal to or greater than one mole percent.
- (13) PVA covalently bonded with polyethylene oxide uniformly present on all polymer chains in a concentration level equal to or greater than one mole percent.
- (14) PVA covalently bonded with quaternary amine uniformly present on all polymer chains in a concentration level equal to or greater than one mole percent.
- (15) PVA covalently bonded with diacetoneacrylamide uniformly present on all polymer chains in a concentration level greater than three mole percent, certified for use in a paper application.

The merchandise subject to these reviews is currently classifiable under subheading 3905.30.00 of the Harmonized Tariff Schedule of the United States (HTSUS).

**PVB grade PVA.**--PVA for use in polyvinyl butyral.

**Reporting of information.**--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser, and/or foreign producer questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to the enclosed questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. §1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in the enclosed questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to the questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with the proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. §1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR §207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol. Firms operating more than one establishment in the country specified on the certification page should combine the data for all such establishments into a single report.

**“Establishment”**--Each facility of a firm in China, Japan, or Korea involved in the production of PVA, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **U.S. importers.**--Please provide the names, contacts, email addresses, and telephone numbers of the **FIVE** largest U.S. importers of your firm's PVA in 2013.

No.	Importer's name	Contact person	Email address	Area code and telephone number	Share of your firm's 2013 U.S. exports (%)
1					
2					
3					
4					
5					

I-4. **U.S. production.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce PVA in the United States or other countries?

- No       Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire.

I-5. **U.S. importation.**--Does your firm or any related firm import or have any plans to import PVA into the United States?

- No       Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire.

I-6. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for PVA?

- No       Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Mary Messer ([mary.messer@usitc.gov](mailto:mary.messer@usitc.gov), 202-205-3193). **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of PVA since January 1, 2008.

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Plant openings	
<input type="checkbox"/>	Plant closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or production curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of PVA in the future?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce PVA (in 1,000 pounds) for 2014 and 2015.**

II-4. **Anticipated changes in operations in the event the orders are revoked.**--Would your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of PVA in the future if the antidumping duty orders on PVA from China, Japan, and Korea were to be revoked?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce PVA (in 1,000 pounds) for 2014 and 2015.**

II-5a. **Overall production and capacity.**--Please report your firm’s production of PVA, production of products made on the same equipment and machinery used to produce PVA, and the combined production capacity on this shared equipment and machinery.

**“Average production capacity” or “capacity”** –The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**“Production”** --All production in your U.S. establishment(s), including production consumed internally within your firm.

(Quantity in 1,000 pounds)								
Item	Calendar year						Jan-Sept	
	2008	2009	2010	2011	2012	2013	2013	2014
<b>Overall production capacity</b>								
<b>Production of:</b>								
<b>PVA (subject)<sup>1</sup></b>	0	0	0	0	0	0	0	0
PVA (excluded) <sup>2</sup>								
Other products <sup>3</sup>								
<b>Total</b>	0	0	0	0	0	0	0	0
<sup>1</sup> Data entered for production of PVA will populate here once reported in question II-14. <sup>2</sup> For a listing of excluded PVA items, see page 2. Please identify the PVA excluded items for which data are reported: <sup>3</sup> Please identify the other products:								

II-5b. **Operating parameters.**--The production capacity reported in II-5a is based on operating \_\_\_\_ hours per week, \_\_\_\_ weeks per year.

II-5c. **Capacity calculation.**--Please describe the methodology used to calculate overall production capacity reported in II-5a, and explain any changes in reported capacity.

II-5d. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm’s production capacity.



II-5e. **Product shifting.**—Is your firm able to switch production (capacity) between PVA and other products using the same equipment and/or labor?

- No                       Yes-- (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products: \_\_\_\_\_

II-5f. **Factors that affect product shifting.**—Please describe the factors that affect your firm’s ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

II-6. **Share of sales.**--What percentage of your firm’s total sales in its most recent fiscal year was represented by sales of PVA? \_\_\_\_\_ percent

II-7. **Firm's estimated share of production in country.**--Please estimate the percentage of total production of PVA in the country specified on the certification page accounted for by your firm’s production in 2013. \_\_\_\_\_ percent

II-8. **Firm's estimated share of country's exports.**--Please estimate the percentage of total exports to the United States of PVA from the country specified on the certification page accounted for by your firm’s exports in 2013. \_\_\_\_\_ percent

II-9. **Inventories in the United States.**--Has your firm, since 2008, maintained any inventories of PVA in the United States (not including inventories held by firms identified in question I-3)?

*“Inventories”*--Finished goods inventory, not raw materials or work in progress.

- No                       Yes--Report the quantity of such end-of-period inventories below.

<i>(Quantity in 1,000 pounds)</i>								
Item	Calendar year						Jan-Sept	
	2008	2009	2010	2011	2012	2013	2013	2014
Inventory								

II-10. **Third country trade actions.**--Is the PVA exported by your firm subject to antidumping/countervailing duty/safeguard findings, remedies, or proceedings?

- No                       Yes--List the products(s), countries affected, and the date of such findings/remedies/proceedings.

II-11. **Other export markets.**--Identify export markets (other than the United States) that your firm has developed or where it has increased its sales of PVA since 2008. Please identify and discuss below.

II-12. **Significance of antidumping duty orders.**--Describe the significance of the existing antidumping duty orders covering imports of PVA from China, Japan, and Korea in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-13. **Anticipated changes if orders revoked.**--Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of PVA in the future if the antidumping duty orders on PVA from China, Japan, and Korea were to be revoked?

- No       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

- II-14. **Trade data.**--Report production capacity, production, shipments, and inventories related to the production of PVA in your establishment(s) in the country specified on the certification page during the specified periods.

Do not submit data by manufacturing facility if they are in the same country. If your firm has multiple manufacturing establishments within one country, you are required to combine data for those establishments within one foreign producer questionnaire response.

Do not submit data on multiple countries combined, the establishments reported here should all be located in the country of the firm's address reported on the certification page. Multinational companies with production in multiple subject countries should submit separate foreign producer questionnaire responses for each subject country.

**"Shipments"**--Shipments of products produced in your establishment(s) in China, Japan, or Korea. Quantities reported should be net of returns. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment in China, Japan, or Korea.

**"Home market commercial shipments"**--Shipments, other than internal consumption and transfers to related firms, within China, Japan, or Korea.

**"Home market internal consumption/transfers to related firms"**--Shipments made to related firms in China, Japan, or Korea, including product consumed internally by your firm.

**"Export shipments"**--Shipments to destinations outside China, Japan, or Korea, including shipments to related firms.

**"Inventories"**--Finished goods inventory, not raw materials or work-in-progress.

II-14. **Trade data.**-- *Continued.*

Quantity (in 1,000 pounds) and value (in 1,000 dollars)								
Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
<b>Average production capacity</b> <sup>1</sup> (A)								
<b>Beginning-of-period inventories</b> (B)								
<b>Production</b> (C) <sup>2</sup>								
<b>Home market shipments:</b> Internal consumption/ transfers <i>quantity</i> (D)								
<i>value</i> (E)								
Commercial shipments <i>quantity</i> (F)								
<i>value</i> (G)								
<b>Export shipments:</b> to the United States: <i>quantity</i> (H)								
<i>value</i> (I)								
to the European Union: <sup>3</sup> <i>quantity</i> (J)								
<i>value</i> (K)								
to Asia: <sup>4</sup> <i>quantity</i> (L)								
<i>value</i> (M)								
to all other markets: <sup>5</sup> <i>quantity</i> (N)								
<i>value</i> (O)								
<b>Total exports</b> ( <i>quantity</i> ) (P)	0	0	0	0	0	0	0	0
<b>Total shipments</b> ( <i>quantity</i> ) (Q)	0	0	0	0	0	0	0	0
<b>End-of-period inventories</b> (R)								
<p><sup>1</sup> The production capacity reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <p><sup>2</sup> Indicate the percentage of your firm's total 2013 PVA production that was "off-grade" or "off-spec" polyvinyl alcohol _____ %</p> <p><sup>3</sup> Identify your firm's principal <i>European Union</i> export markets: _____ .</p> <p><sup>4</sup> Identify your firm's principal <i>Asian</i> export markets: _____ .</p> <p><sup>5</sup> Identify your firm's principal <i>other</i> export markets: _____ .</p>								

II-14. **Trade data**--Continued

*RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line R) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.*

Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
B + C – D – F – H – J – L – N – R= should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.								

II-15. **End use applications.**--Please identify the end use applications for the PVA produced by your firm in 2013 and interim 2014. If more than one application is listed, please estimate the quantity produced (*in 1,000 pounds*) for each end use. **Total reported production as shown below should equal total production reported by your firm in II-14 (line C).**

<b>Quantity (<i>in 1,000 pounds</i>)</b>		
<b>End use application</b>	<b>Calendar 2013</b>	<b>Jan – Sept 2014</b>
<b>Production</b>		
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building materials		
Pharmaceuticals		
Other (specify) <sup>1</sup>		
<b>TOTAL, production (C)</b>		

<sup>1</sup> Specify applications reported for "other" \_\_\_\_\_.

**RECONCILIATION OF END USE APPLICATIONS.**--Please ensure that the total quantities reported in item II-15 for end use applications in each time period specified equal the quantities reported in item II-14 for production (*i.e., line C*) in each specified time period. If the calculated fields below return values other than zero (*i.e., "0"*), the data reported must be revised prior to submission to the Commission.

<b>End Use Applications Reconciliation item</b>	<b>Calendar 2013</b>	<b>Jan-Sept 2014</b>
Foreign production (line C item II-14) – (line C item I5) = zero ("0"), if not revise.	0	0

II-16. **Hydrolysis level.**--Please identify the range of hydrolysis levels for the PVA produced by your firm in 2013 and interim 2014. Please estimate the quantity produced (*in 1,000 pounds*) for each hydrolysis level. **Total reported production as shown below should equal total production reported by your firm in item II-14 (line C).**

Quantity ( <i>in 1,000 pounds</i> )		
Hydrolysis level	Calendar 2013	Jan – Sept 2014
<b>U.S. imports</b>		
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
<b>TOTAL, production (C)</b>		

**RECONCILIATION OF HYDROLYSIS LEVELS.**--Please ensure that the total quantities reported in line C of item II-16 for hydrolysis levels in each time period specified equal the quantities reported in item II-14 for production (*i.e.*, line C) in each specified time period. If the calculated fields below return values other than zero (*i.e.*, "0"), the data reported must be revised prior to submission to the Commission.

HYDROLYSIS LEVELS Reconciliation item	Calendar 2013	Jan-Sept 2014
Foreign production (line C item II-14) – (line C item II-16) = zero ("0"), if not revise.	0	0

II-17. **Excluded forms of PVA.**--Fifteen forms of PVA are excluded from the scope of these reviews. (see page 2). Please report your firm's exports to the United States of EXCLUDED forms of PVA (as defined on page 2) that were produced by your firm in the country specified on the certification page during the specified periods.

Quantity ( <i>in 1,000 pounds</i> ), value ( <i>in \$1,000</i> )								
Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
<b>Exports to the United States of Excluded forms of PVA:</b> (Quantity)								
(Value)								

II-18. **Other explanations:**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III.--MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Samantha Day (202-205-2088, Samantha.Day@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and how Commission staff may contact the individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

III-2. **Contract versus spot.**--Approximately what share of your firm's sales of PVA to U.S. customers in 2013 was on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

	Type of sale			Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Short-term contracts (multiple deliveries up to and including 12 months)	Spot sales (for a single delivery)	
<b>Share of your 2013 sales</b>	%	%	%	0.0 %

III-3. Please fill out the table regarding your firm's typical sales contracts with U.S. customers for PVA (or check "not applicable" if your firm does not sell on a long term and/or short term contract basis).

Typical sales contract provisions	Item	Short term contracts (multiple deliveries up to and including 12 months)	Long term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of days</i>		
Price renegotiation (during the contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>



III-4. **Lead times.**--What is the typical lead time for PVA to U.S. customers between a customer's order and the date of delivery for your firm's sales of PVA?

Source	Share of 2013 sales	Lead time (days)
From inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

III-5. **Raw materials.**--

(a) To what extent have changes in the prices of raw materials affected your firm's selling prices for PVA since January 1, 2008?

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(b) Do you anticipate changes in your firm's raw material costs?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of China, Japan, and Korea-produced PVA in the U.S. market since January 1, 2008?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Availability of SUBJECT import supply.**-- Do you anticipate any changes in terms of the availability of China, Japan, and Korea-produced PVA in the U.S. market in the future?

Increase	No change	Decrease	If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-8. **Product shifting.**--Describe how easily your firm can shift its sales of PVA between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting PVA between the U.S. and alternative country markets within a 12-month period.

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III-9. **Product range.**--Is the product range, product mix, or marketing of PVA in your firm's home market different from that of PVA for export to the United States or to third-country markets?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of PVA in your firm's home market, for export to the United States, or for export to third-country markets since January 1, 2008? Do you anticipate any future changes?

Changes in product range, product mix, or marketing		No	Yes	Explain
Changes since 2008		<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes		<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Substitutes.**— Can other products be substituted for PVA?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for PVA?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for PVA since January 1, 2008? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since 2008	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Interchangeability.**--Is the PVA produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's PVA sold to the United States and/or to third-country markets?

Yes	No	If no, identify the market(s) and any differences in the products.
<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **End uses.**--Describe the end uses of the PVA that your firm manufactures and sell to your firm's home market. If these end uses differ from those of the PVA your firm sells to the U.S. market or to third-country markets, explain.

III-15. **Changes in end uses.**-- Have there been any changes in the end uses of PVA since 2008? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since 2008	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Demand trends.**--Indicate how demand in the following markets for PVA has changed since January 1, 2008, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Your firm's market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
<b>Demand since 2008</b>					
Home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
Home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Price differences.**--Please compare market prices of PVA in your firm's home market, the United States, and third-country markets.

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III-18. **International transportation.**—

(a) Who typically arranges international transportation for your firm's exports?

<b>Exporter</b>	<b>Importer</b>
<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm typically arranges international transportation, for 2013, report or estimate the average cost to ship typical volumes of PVA to the United States.

dollars per 1,000 pounds

III-19. **Description of home market.**--Describe briefly your firm's home market for PVA, including the number of, and competition between, producers.

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III-20. **Import competition.**--Does your firm face competition from imports of PVA in your firm's home market?

No	Yes	If yes, please identify the country sources of these imports.
<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss PVA supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Japan, and Korea, and (3) the world as a whole. Of particular interest is such data from 2008 to the present and forecasts for the future.

III-22. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

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## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at [http://www.usitc.gov/trade\\_remedy/731\\_ad\\_701\\_cvd/investigations/2014/pva/reviewphase.htm](http://www.usitc.gov/trade_remedy/731_ad_701_cvd/investigations/2014/pva/reviewphase.htm). **Please do not attempt to modify the format or permissions of the questionnaire document.** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• **Upload via Secure Drop Box.**—Upload the completed questionnaire in MS Word format along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/> **Pin:** PVAL

• **E-mail.**—E-mail your questionnaire to [mary.messer@usitc.gov](mailto:mary.messer@usitc.gov); include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

**If your firm did not produce or export this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, you are required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR §207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.