U.S. IMPORTERS' QUESTIONNAIRE

CERTAIN DOMESTIC CONTAINERS FROM CHINA

This questionnaire must be received by the Commission by February 18, 2015

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning 53-foot domestic dry containers ("certain domestic containers") from China (Inv. Nos. 701-TA-514 and 731-TA-1250 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm		
Address		
City	State Zi	ip Code
Website		
Has your firm imported since January 1, 2011?	d certain domestic containers (as defined on next	page) from any country at any time
NO (Sign the	e certification below and promptly return only this page	e of the questionnaire to the Commission)
YES (Comple	ete all parts of the questionnaire, and return the entire	questionnaire to the Commission)
	re via the U.S. International Trade Commissions://dropbox.usitc.gov/oinv/. (PIN: CDDC)	on <i>Drop Box</i> by clicking on the
	CERTIFICATION	
	CERTIFICATION	
	erein supplied in response to this questionnal stand that the information submitted is subject to	ire is complete and correct to the best of my o audit and verification by the Commission.
		s employees and contract personnel, to use the
information provided in this que	stionnaire and throughout this proceeding in an	ny other import-injury proceedings conducted by
the Commission on the same or s	imilar merchandise.	
		throughout this proceeding may be used by the city of Commission employees, for developing or
maintaining the records of this pr	roceeding or related proceedings for which this in	nformation is submitted, or in internal audits and
proceedings relating to the prog contract personnel will sign non-c		nt to 5 U.S.C. Appendix 3. I understand that all
	-	
Name of Authorized Official	Title of Authorized Official	Date
	Phone:	
Signature		Email address
	Fax:	

PART I.—GENERAL INFORMATION

<u>Background.</u>—This proceeding was instituted in response to petitions filed on April 23, 2014, by Stoughton Trailers, LLC, Stoughton, Wisconsin. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

http://www.usitc.gov/investigations/701731/2014/53 foot domestic dry containers china/final.htm.

Merchandise covered by these investigations.

<u>Certain Domestic Containers</u> covered by these investigations is closed (i.e., not open top) van containers exceeding 14.63 meters (48 feet) but generally measuring 16.154 meters (53 feet) in exterior length, which are designed for the intermodal transport of goods other than bulk liquids within North America primarily by rail or by road vehicle, or by a combination of rail and road vehicle (domestic containers). The merchandise is known in the industry by varying terms including "53-foot containers," "53-foot dry containers," "53-foot domestic dry containers," "60mestic dry containers" and "domestic containers." Imports of the subject merchandise are provided for under subheading 8609.00.0000 of the Harmonized Tariff Schedule of the United States (HTSUS). Imports of the subject merchandise which meet the definition of and requirements for "instruments of international traffic" pursuant to 19 U.S.C. § 1322 and 19 C.F.R. § 10.41a may be classified under subheading 9803.00.50, HTSUS.

<u>Importer</u>.—Any person or firm engaged, either directly or through a parent company or subsidiary, in importing certain domestic containers (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.—If information is not readily available from your firm's records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), your firm need not respond to duplicated questions.

Service of questionnaire response(s).—In the event that your firm is a party to this proceeding, your firm is required to serve a copy of the questionnaire(s), once completed, on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties is maintained by the Commission's Secretary and may be obtained by calling 202-205-1803. A certificate of service must accompany the copy of the completed questionnaire(s) your firm submits (see 19 CFR § 207.7).

<u>Confidentiality</u>.—The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.—The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that your firm submits.

Release of information.—The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1a. OMB statistics.—Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your firm's response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.—Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

" <u>Establishment</u> " – Each facility of a firm involved in the <u>importation</u> of certain domestic
containers, including auxiliary facilities operated in conjunction with (whether or not physically
separate from) such facilities.

foreign, that are engaged in importing certain domestic containers from China into the States or that are engaged in exporting certain domestic containers from China to the UStates? No Yes—List the following information. Address Affiliation	Firm name	Address	Extent of ownership (percent)
Related producers.—Does your firm have any related firms, either domestic or foreign, engaged in the production of certain domestic containers? No Yes—List the following information.			
foreign, that are engaged in importing certain domestic containers from China into the States or that are engaged in exporting certain domestic containers from China to the UStates? No Yes—List the following information. Address Affiliation			
foreign, that are engaged in importing certain domestic containers from China into the States or that are engaged in exporting certain domestic containers from China to the UStates? No Yes—List the following information. Address Affiliation			
Related producers.—Does your firm have any related firms, either domestic or foreign, engaged in the production of certain domestic containers? No Yes—List the following information.		-List the following information.	
engaged in the production of certain domestic containers? No Yes—List the following information.	Firm name	Address	Affiliation
engaged in the production of certain domestic containers? No Yes—List the following information.			
engaged in the production of certain domestic containers? No Yes—List the following information.			
engaged in the production of certain domestic containers? No Yes—List the following information.			
Firm name Address Affiliation			
	engaged in the production	on of certain domestic containers?	either domestic or foreign, t
	engaged in the production	on of certain domestic containers? -List the following information.	either domestic or foreign, t
	engaged in the production	on of certain domestic containers? -List the following information.	
	engaged in the production	on of certain domestic containers? -List the following information.	

115	Importare'	Questionnaire -	. Cartain	Domestic (nntainarc	/E

I-6.	Importing operations.—Please indicate the nature of your firm's importing operations on
	certain domestic containers. More than one answer may be applicable.

	Takes title to the	Consignee of the	Customs broker or
Importer of record	imported product(s)	imported products(s)	freight forwarder

I-7. <u>Consignee</u>.—If your firm is an importer of record of certain domestic containers but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

			Page	
FTZ, TIB, or bonded warehouses.—Please indicate whether your firm enters certain domestic containers into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports certain domestic containers under the TIB (temporary importation under bond) program.				
"Foreign trade zone" is a designated location procedures that allow delayed or reduced well as other savings. A foreign trade zone procedures set forth in the Foreign-Trade Z	customs duty payr must be designed	ments on for	eign merchandise, as	
"Bonded warehouse" is a secured facility s imports are stored pending their re-export, other charges. A bonded warehouse must procedures set forth in 19 U.S. Code § 1555	or release after poe designed as suc	ayment of ir	mport duties, taxes, and	
"Temporary Importation under Bond ("TIB" merchandise may be entered under certain free of duty. Under the program, an import etc. that would otherwise be owed on the merchandise within a specified time or pay certain categories of merchandise listed in	a conditions for a later posts a bond for mportation and againguidated damag subheadings 9813	imited time or twice the grees to exp ges. This prog	into the United States amount of duty, taxes, ort or destroy the gram is restricted to	
Harmonized Tariff Schedule of the United S	reaces(1113).			
Harmonized Tariff Schedule of the United S	No No	Yes]	
Harmonized Tariff Schedule of the United S Foreign trade zones		Yes		
		Yes		

I-9.	<u>Third-country trade activities</u> .—To your firm's knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?					
	☐ No ☐ Yes—Please specify.					
I-10.	Nature of operations.—Please identify the nature of your firm's operations.					

Leasing company

Other (specify)

Railroad company

Trucking company

PART II.—TRADE AND RELATED INFORMATION

Fax

Further information on this part of the questionnaire can be obtained from Carolyn Esko (202-205-3002, <u>Carolyn.Esko@usitc.gov</u>). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1.		nation.—Please identify the responsible aff may contact that individual regardin	e individual and the manner by which ng the confidential information submitted
	Name		
	Title		
	Email		
	Telephone		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of certain domestic containers since January 1, 2011.

(chec	k as many as appropriate)	(please describe and indicate relevant dates, duration, result)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

"Arranged imports" are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.								
No Yes–Fill out the table below.								
Quantity (in units)								
Period/Source	Jan-Mar 2015	Apr-Jun 2015	Jul-Sept 2015	Oct-Dec 2015				
China								
Other sources:1								
¹ Identify your firm's other sources:								
Reasons for importin	- '							

Definitions

"Imports" – Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" – Quantities reported should be net of returns.

"Import values" – Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"U.S. commercial shipments" – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your firm's point of shipment.

"Internal consumption" – Product consumed internally by your firm.

"Transfers to related firms" – Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" – A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" – Finished goods inventory, not raw materials or work in progress.

II-5(a). <u>IMPORTS FROM CHINA</u>.—Report your firm's imports and your firm's shipments and inventories of certain domestic containers imported from China by your firm during the specified periods. <u>+Link to definitions</u>

CHINA

	Quantity (in unit	s), value (<i>in \$1,000</i>))	
		Calend	dar years	
ltem	2011	2012	2013	2014
Beginning-of-period inventories (quantity) (A)				
U.S. imports: ¹ Quantity (B)				
Value (C)				
U.S. shipments: Commercial shipments: Quantity (D)				
Value (E)				
Internal consumption/company transfers: Quantity (F)				
Value² (G)				
Export shipments: ³ Quantity (H)				
Value (I)				
End-of-period inventories (quantity) (J)				
Channels of distribution: Commercial U.S. shipments: To distributors (quantity) (K)				
To end users (quantity) (L)				
¹ Please identify the foreign producers ² Sales to related firms (including interuses a different basis for valuing these so provide value data using that basis for each identify your firm's principal export	rnal consumption) males within your firm ach of the periods no	, please specify that	basis (e.g., cost, cost pl	

II-5. <u>IMPORTS FROM CHINA</u>.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years				
Reconciliation	2011	2012	2013	2014	
A + B - D - F - H - J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years				
Reconciliation item	2011	2012	2013	2014		
K + L - D = zero ("0"), if not revise.	0	0	0	0		

II-5(b). <u>II</u>	<u>MPORTS FROM CHINA</u> .—	Does your	firm import	laden con	tainers fro	om Chi	ına :
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☐ No	Yes—Please report the quantity of U.S. imports of laden containers from China for each year
	in the table below:

Quantity (in units)					
	Calendar years				
Item 2011 2012 2013 2014					
U.S. imports of laden containers from					
China					
<u>Calculation</u> : Implied U.S. imports of					
unladen containers from China (please					
ensure this calculation results in number					
equal to or greater than zero)	0	0	0	0	

II-6(a). <u>IMPORTS FROM ALL OTHER SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of certain domestic containers imported from all other sources combined by your firm during the specified periods. +Link to definitions

ALL OTHER SOURCES COMBINED

(list sources:	

Quantity (in units), value (in \$1,000)						
		Calenda	Calendar years			
Item	2011	2012	2013	2014		
Beginning-of-period inventories (quantity) (A)						
Imports: ¹ Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/company transfers: Quantity (F) Value ² (G)						
Export shipments: ³ Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: Commercial U.S. shipments: To distributors (quantity) (K)						
To end users (<i>quantity</i>) (L)	,					

¹ Please identify the foreign producers, if known: ___

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your firm, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: ______

³ Identify your firm's principal export markets: _

II-6. <u>IMPORTS FROM ALL OTHER SOURCES</u>.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			
Reconciliation	2011	2012	2013	2014
A + B - D - F - H - J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years				
Reconciliation item	2011	2012	2013	2014	
K + L - D = zero ("0"), if not revise.	0		0	0	

II-6(b).	IMPORTS FROM ALL OTHER SOURCES .—Does your firm import laden containers from all other	er
	sources (AOS) (e.g., all sources other than China)?	

☐ No	Yes—Please report the quantity of U.S. imports of laden containers from all other sources for
	each year in the table below:

	Quantity (in	units)		
	Calendar years			
Item	2011	2012	2013	2014
U.S. imports of laden containers from all other sources				
<u>Calculation</u> : Implied U.S. imports of unladen containers from all other sources (please ensure this calculation results in number equal to or greater				
than zero)	0	0	0	C

II-7. <u>Monthly Imports:</u>—Report your firm's monthly U.S. imports of certain domestic containers <u>from China</u> between October 2013 and December 2014.

Month	Quantity (in units)	Value (<i>in \$1,000</i>)
October 2013		• • • •
November 2013		
December 2013		
January 2014		
February 2014		
March 2014		
April 2014		
May 2014		
June 2014		
July 2014		
August 2014		
September 2014		
October 2014		
November 2014		
December 2014		

Decen	nber 2014		
II-8.	Other explanations:—If your firm wou that did not provide a narrative responsive explanation in the space provided below firm had in providing the data in this state MS Word questionnaire.	nse box, please note the quest ow. Please also use this space t	ion number and the to highlight any issues your

PART III.—PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Michele Breaux (202-205-2781, Michele Breaux@usitc.gov).

III-1. <u>Contact information</u>.—Please identify the individual that Commission staff may contact regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2011 of the following products your firm imported from China separately for **both laden and unladen containers**:
 - <u>Product 1.</u>—53-foot high cube 100 inches or less in internal width, dry domestic containers suitable for intermodal transport, fully welded, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; Last Revised: 2013) applicable to closed van containers for domestic intermodal service.
 - <u>Product 2.</u>—53-foot high cube more than 100 inches in internal width, dry domestic containers suitable for intermodal transport, fully welded, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; Last Revised: 2013) applicable to closed van containers for domestic intermodal service.
 - <u>Product 3.</u>—53-foot high cube **100** inches or less in internal width, dry domestic containers suitable for intermodal transport, assembled in part with mechanical fasteners, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972;Last Revised: 2013) applicable to closed van containers for domestic intermodal service.
 - Product 4.—53-foot high cube more than 100 inches in internal width, dry domestic containers suitable for intermodal transport, assembled in part with mechanical fasteners, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; applicable to closed van containers for domestic intermodal service.

By Size / Welding	Fully welded	Assembled in part with mechanical fasteners
100 inches or less in internal width	Product 1	Product 3
more than 100 inches in internal width	Product 2	Product 4

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2011-December 2014, did your firm import from China for own use or sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

	comp	the man these products,
		Yes .—Please complete the following pricing or purchase cost data tables as appropriate.
		No.—Skip to question III-3.
		to other firms.—During January 2011-December 2014, did your firm import from China ell to unrelated U.S. customers any of the above listed products (or any products that were etitive with these products)?
		Yes. —Fill question III-2b with price data on <u>sales</u> of certain domestic containers to other firms.
		No. —Fill question III-2c with purchase cost data on <u>purchases</u> of certain domestic containers from China.
		Both. —Fill question III-2b with price data on <u>sales</u> of certain domestic containers to other firms and question III-2c with purchase cost data on your firm's <u>purchases</u> of certain domestic containers from China.

III-2b. <u>Price data</u>.—Report below the quarterly price ¹ for pricing products² imported from China and sold by your firm.³ (e.g., your firms' sales)

CHINA

<u>Product 1.</u>—53-foot high cube 100 inches or less in internal width, dry domestic containers suitable for intermodal transport, fully welded, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; Last Revised: 2013) applicable to closed van containers for domestic intermodal service.

Report quantity in actual units and value in actual dollars (not 1,000s).

	Product 1 (100 inches or less; fully welded)				
	Laden		Unla	den	
Period of shipment	Quantity	Value	Quantity	Value	
2011:					
January-March					
April-June					
July-September					
October-December					
2012:					
January-March					
April-June					
July-September					
October-December					
2013:					
January-March					
April-June					
July-September					
October-December					
2014:					
January-March					
April-June				<u> </u>	
July-September					
October-December					

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

provide a description or your n	iiii s producei 71150, piedse explaii	rany anomanes in your mins	reported priemb data.
Product 1:			

² Pricing product definitions are provided on the first page of Part III.

^{3.} Fill out this table if your firm imports from China and sell to unrelated U.S. customers.

III-2b. **Price data** (e.g., your firms' sales).—Continued

CHINA

<u>Product 2.</u>—53-foot high cube more than 100 inches in internal width, dry domestic containers suitable for intermodal transport, fully welded, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; Last Revised: 2013) applicable to closed van containers for domestic intermodal service.

Report quantity in actual units and value in actual dollars (not 1,000s).

	Product 2 (more than 100 inches; fully welded)				
	Lad	en	Unla	den	
Period of shipment	Quantity	Value	Quantity	Value	
2011:					
January-March					
April-June					
July-September					
October-December					
2012:					
January-March					
April-June					
July-September					
October-December					
2013:					
January-March					
April-June					
July-September					
October-December					
2014:					
January-March					
April-June					
July-September					
October-December					

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product,
provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 2:

² Pricing product definitions are provided on the first page of Part III.

III-2b. <u>Price data</u> (e.g., your firms' sales).—Continued

Product 3: ___

CHINA

<u>Product 3.</u>—53-foot high cube **100** inches or less in internal width, dry domestic containers suitable for intermodal transport, assembled in part with mechanical fasteners, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972;Last Revised: 2013) applicable to closed van containers for domestic intermodal service.

Product 3 (100 inches or less; assembled in part with mechanical fasteners)

Report quantity in actual units and value in actual dollars (not 1,000s).

	Laden		Unladen	
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
July-September				
October-December				
¹ Net values (i.e., gross s goods), f.o.b. your firm's U.S.	ales values less all discoun point of shipment. ions are provided on the fi		prepaid freight, and the v	value of returned

III-2b. <u>Price data</u> (e.g., your firms' sales).—Continued

CHINA

Product 4.—53-foot high cube more than 100 inches in internal width, dry domestic containers suitable for intermodal transport, assembled in part with mechanical fasteners, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; applicable to closed van containers for domestic intermodal service.

	Product 4 (more	than 100 inches; assen	nbled in part with mecha	nical fasteners)
	Lad	len	Unla	iden
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
July-September				

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product,
provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 1:

III-2c. <u>Purchase cost data</u>.—Report below the quarterly purchase data¹ for pricing products² imported from China by your firm.³ (e.g., your firms' imports)

CHINA

<u>Product 1.</u>—53-foot high cube 100 inches or less in internal width, dry domestic containers suitable for intermodal transport, fully welded, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; Last Revised: 2013) applicable to closed van containers for domestic intermodal service.

Report quantity in actual units and value in actual dollars (not 1,000s).

	Product 1 (100 inches or less; fully welded)				
	Lad	en	Unladen		
Period of shipment	Quantity	Value	Quantity	Value	
2011:					
January-March					
April-June					
July-September					
October-December					
2012:					
January-March					
April-June					
July-September					
October-December					
2013:					
January-March					
April-June					
July-September					
October-December					
2014:					
January-March					
April-June					
July-September					
October-December					

¹ Import value (landed, duty-paid values at the U.S. port of entry).

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Produ	ıct	1:	

² Pricing product definitions are provided on the first page of Part III.

 $^{^{\}rm 3.}$ Fill out this question if your firm directly imports from China for its own use.

III-2c. <u>Purchase cost data</u> (e.g., your firms' imports).—*Continued*

CHINA

<u>Product 2.</u>—53-foot high cube more than 100 inches in internal width, dry domestic containers suitable for intermodal transport, fully welded, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; Last Revised: 2013) applicable to closed van containers for domestic intermodal service.

Report quantity in actual units and value in actual dollars (not 1,000s).

	Product 2 (more than 100 inches; fully welded)				
	Lad	len	Unladen		
Period of shipment	Quantity	Value	Quantity	Value	
2011:					
January-March					
April-June					
July-September					
October-December					
2012:					
January-March					
April-June					
July-September					
October-December					
2013:					
January-March					
April-June					
July-September					
October-December					
2014:					
January-March					
April-June					
July-September					
October-December					

¹ Import value (landed, duty-paid values at the U.S. port of entry).

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified produ	ct,
provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.	

Droduct	η.		

² Pricing product definitions are provided on the first page of Part III.

III-2c. Purchase cost data (e.g., your firms' imports).—Continued

CHINA

<u>Product 3.</u>—53-foot high cube **100** inches or less in internal width, dry domestic containers suitable for intermodal transport, assembled in part with mechanical fasteners, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972;Last Revised: 2013) applicable to closed van containers for domestic intermodal service.

Report quantity in actual units and value in actual dollars (not 1,000s).

	Product 3 (100	inches or less; assemb	oled in part with mechanic	cal fasteners)
	Lad	en	Unladen	
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
July-September				
October-December				

¹ Import value (landed, duty-paid values at the U.S. port of entry).

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product	Ċ,
provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.	

Drad	uct	Э.	

² Pricing product definitions are provided on the first page of Part III.

III-2c. Purchase cost data (e.g., your firms' imports).—Continued

CHINA

<u>Product 4.</u>—53-foot high cube more than 100 inches in internal width, dry domestic containers suitable for intermodal transport, assembled in part with mechanical fasteners, as described and specified in American Association of Railroads Specification M-930 (Adopted: 1972; applicable to closed van containers for domestic intermodal service.

Value

Product 4 (more than 100 inches; assembled in part with mechanical fasteners)

Unladen

Quantity

Value

Report quantity in actual units and value in actual dollars (not 1,000s).

Quantity

Period of shipment

Laden

2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
July-September				
October-December				
¹ Import value (landed, ² Pricing product defini intermodal service. III.	duty-paid values at the U. tions are provided on the f	S. port of entry). first page of Part applicabl	le to closed van contain	ers for domestic
Note.—If your firm's product provide a description of you				
Product 4:				

III-2d.	Transaction	costs.
---------	-------------	--------

		a above, does your firm incur a	
, •	•	ional inventory carrying costs, certain domestic containers dir	•
-	•	in domestic containers from a	•
domestic conta	ainers from a U.S. producer?		
No	☐ Yes—Please list the fac	ctors that add to the cost of imp	norting directly
		purchases your firm is compari	•
	imports to, and provide es	timates of these additional cos	ts.
		Basis of comparison (source	Cost estimate (% of
	Factors	of purchases)	purchase cost)
		U.S. importers	
		U.S. producers	
		Both	
		U.S. importers	
		U.S. producers	
		Both	
		U.S. importers	
		U.S. producers	
		Both	
containers dire	ectly compared to purchasing or certain domestic contains or Chinese export logistical states acale, etc.), indicate the so	on costs by importing Chinese of imported Chinese certain dorners from a U.S. producer? Stors that reduce the cost of importance already in place, transpource of the purchases your firm and provide estimates of these controls.	mestic containers from porting directly (e.g., port economies of n is comparing your
	Factors	Basis of comparison (source of purchases)	Savings estimate (% of purchase cost)
		U.S. importers	,
		U.S. producers	
		Both	
		U.S. importers	
		U.S. producers	
		Both	
		U.S. importers	
		U.S. producers	
		Both	
		Í	į .

	products	s (or a	<u>bid</u> .—Since ny products	•	products (or any products that were competitive with these products) by requesting bids from suppliers? Yes. Please complete a purchaser questionnaire (contact Michele Breaux at									
	_ Y		-	e a purchaser c k@usitc.gov).	questionnaire	e (contact N	Aichele Breaux at							
	□ N	lo.												
₹f.	_			.—Please des e your firm's p			d the kinds of documents/records data.							
	ions III-3 through III-11 relate to your sales of certain domestic containers, not purchases of se certain domestic containers or domestic certain domestic containers. Price setting.—How does your firm determine the prices that it charges for sales of certain domestic containers (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list. Transaction Set Set													
	Price set domestic pages of	tting c cont a reco	–How does ainers (<i>chec</i>	your firm det	ermine the oly)? If your Set price	domestic prices that	containers. at it charges for sales of certain							
	Price set domestic pages of Transac by	tting c cont a reco	—How does ainers (<i>ched</i> ent list.	your firm det	ermine the oly)? If your Set price	prices that firm issue	et it charges for sales of certain es price lists, please submit sample							
nes 3.	Price set domestic pages of Transac by transac	cting c cont a reco ction ction	How does ainers (checkent list. Bid Cy.—Please	your firm det	sermine the oly)? If your Set price lists	prices that firm issue	If other, describe iscount policies (check all that							
3.	Price set domestic pages of Transac by transac	ction ction t police	How does ainers (checkent list. Bid Cy.—Please	your firm det	ermine the oly)? If your Set price lists	prices that firm issue	et it charges for sales of certain es price lists, please submit sample If other, describe							
3.	Price set domestic pages of Transac by transac Discount apply).	ction ction t polic	Bid Cy.—Please i	your firm det ck all that app Contracts indicate and c	stic certain of the ermine the oly)? If your Set price is lists	prices that firm issue	If other, describe Is containers. If other, describe Describe the discounts offered							

III-5. Pricing terms.—

(a) What are your firm's typical sales terms for certain domestic containers imported from China?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of imported certain domestic containers from China usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot.</u>—Approximately what share of your firm's sales of certain domestic containers imported from China in 2014 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

		Туре о	f sale			
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	Total (should sum to 100.0%)	
Share of your firm's 2014 sales	%	%	%	%	0.0	%

III-7. <u>Contract provisions.</u>—Please fill out the table regarding your firm's typical sales contracts for certain domestic containers from China (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	# of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
5.1.5, 5.1 p.1.55	Both			
Meet or release	Yes			
provision	No			
Not applicab	le			

III-8. <u>Lead times.</u>—What is your firm's share of sales of certain domestic containers imported from China both from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of certain domestic containers?

Source	Share of 2014 sales	Lead time (days)
Jource	2017 30163	(uuys)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

		(· /				1 40				
III-9.	Shippin	g information.—								
	(a) What is the approximate percentage of the total delivered cost of certain domes containers imported from China that is accounted for by U.S. inland transportation costs? percent.									
	(b)	(b) Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)								
	(c)	When your firm sells certain domestic containers in shipped? ☐ Point of importation ☐ Storage facility (check			China,	from where is it				
	(d)	Indicate the approximate percentage of your firm's imported from China that are delivered the following point of shipment.								
		Distance from your firm's U.S. point of shipment	Sha	ire						
		Within 100 miles			%					
		101 to 1,000 miles			%					
		Over 1,000 miles			%					
		Total (should sum to 100.0%)		0.0	%					
III-10.	_	phical shipments. —In which U.S. geographic marketic containers imported from subject countries since								
		Geographic area		Chin	a					
	Northe	east.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.								

Geographic area	China
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.–AR, LA, OK, and TX.	
Mountains.—AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	

		No			Please fill ou							
			E	nd use in v	which this	На		_	e price		f this substi ain domesti	
	Substitute		substitute is used			No	Yes	Yes Explanation				
2.	Demand tree States (if known trends and comments and comments and comments) Market	own) fo	or cer e the rall	tain dome	stic contain	have a	chang ffected	ged sind thes	nce Jani e chang	uary 1, 2 es in de	011. Explair	n an
2.	States (if known trends and comments and comments and comments and comments and comments are the comments and comments are the comments are th	Own) for describe	or cer e the rall	tain dome principal f No	stic contain actors that Overall	have a	chang ffected ate w	ged sind thes	nce Jani e chang	uary 1, 2 es in de	011. Explair mand.	n an
2.	States (if known trends and of Market	Ove incre	or cer e the rall	tain dome principal f No	stic contain actors that Overall	have a	chang ffected ate w	ged sind thes	nce Jani e chang	uary 1, 2 es in de	011. Explair mand.	n an

U.S. Importers' Questionnaire – Certain Domestic Co	ontainers	(F)
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III-14. Conditions of competition.—

(a)	Is the certain domestic containers market subject to business cycles (other than general
	economy-wide conditions) and/or other conditions of competition distinctive to certain
	domestic containers?

Check all t	hat apply.	Please describe.
	No	Skip to question III-15.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for certain domestic containers since January 1, 2011?

No	Yes	If yes, describe.

III-15. <u>Supply constraints.</u>—Has your firm refused, declined, or been unable to supply certain domestic containers since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

III-16. Raw materials.—How have certain domestic containers raw materials prices changed since January 1, 2011?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for certain domestic containers.

III-17. <u>Interchangeability</u>.—Are certain domestic containers produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Other	
United States			
China			
For any country-pair producing certain domestic containers that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:			

III-18. <u>Factors other than price</u>.—Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between certain domestic containers produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Other		
United States				
China	China			
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of certain domestic containers, identify the country-pair and report the advantages or disadvantages imparted by such factors:				

III-19. <u>Customer identification</u>.—List the names and contact information for your firm's 10 largest U.S. customers for certain domestic containers since January 1, 2011. Indicate the share of the quantity of your firm's total shipments of certain domestic containers that each of these customers accounted for in 2014.

	Customer's name	City	State	Share of 2014 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-20.	Other explanations:—If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

http://www.usitc.gov/investigations/701731/2014/53 foot domestic dry containers china/final.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: CDDC

• E-mail.—E-mail your firm's questionnaire to Carolyn.Esko@usitc.gov; include a scanned copy of the signed certification page (page 1). Please note that submitting your firm's questionnaire by e-mail may subject your firm's business proprietary information to transmission over an unsecure environment and to possible disclosure. If your firm chooses this option, the Commission warns your firm that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, your firm is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire your firm submits (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.