

## U.S. IMPORTERS' QUESTIONNAIRE

### POLYETHYLENE TEREPHTHALATE FILM, SHEET, AND STRIP FROM BRAZIL, CHINA, AND UNITED ARAB EMIRATES

This questionnaire must be received by the Commission by no later than September 18, 2014

*See the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning polyethylene terephthalate film, sheet, and strip (PET film) from Brazil, China, and the United Arab Emirates ("the UAE") (inv. Nos. 731-TA-1131-1132, and 1134 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>World Wide Web address</b> _____
Has your firm imported PET film (as defined in the instruction booklet) <i>from any country</i> at any time since January 1, 2008?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)
<b>Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (use the following PIN: <b>PETBCU</b>)</b>

### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone:</i>	_____ <i>Email address</i>
	_____ <i>Fax:</i>	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

Hours	Dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

---

---

---

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

**PART I.--GENERAL INFORMATION--Continued**

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing PET film from Brazil, China, and/or the UAE into the United States or that are engaged in exporting PET film from Brazil, China, and/or the UAE to the United States?

No             Yes--List the following information.

<b>Firm name</b>	<b>Address</b>	<b>Extent of ownership (percent)</b>

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing PET film from countries other than Brazil, China, and/or the UAE into the United States or that are engaged in exporting PET film from countries other than Brazil, China, and/or the UAE to the United States?

No             Yes--List the following information.

<b>Firm name</b>	<b>Address</b>	<b>Extent of ownership (percent)</b>



**PART I.--GENERAL INFORMATION--Continued**

I-11. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for PET film?

- No             Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

---

---

I-12. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

- No             Yes--Please specify.

---

---

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Michael Haberstroh (202-205-3390, michael.haberstroh@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of PET film since January 1, 2008.

- (check as many as appropriate)*                      *(please describe)*
- office/warehouse openings..... \_\_\_\_\_  
\_\_\_\_\_
  - office/warehouse closings ..... \_\_\_\_\_  
\_\_\_\_\_
  - relocations ..... \_\_\_\_\_  
\_\_\_\_\_
  - expansions..... \_\_\_\_\_  
\_\_\_\_\_
  - acquisitions..... \_\_\_\_\_  
\_\_\_\_\_
  - consolidations..... \_\_\_\_\_  
\_\_\_\_\_
  - prolonged shutdowns or  
production curtailments..... \_\_\_\_\_  
\_\_\_\_\_
  - revised labor agreements..... \_\_\_\_\_  
\_\_\_\_\_
  - other (*e.g.*, technology) ..... \_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of PET film in the future?

<b>No</b>	<b>Yes</b>	<b>If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**For question II-4, if your firm's response differs for particular orders, please indicate and explain the particular effect of revocation of specific orders.**

II-4. **Anticipated changes in operations in the event the orders are revoked.**--Would your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the importation of PET film in the future if the antidumping duty orders on PET film from Brazil, China, and/or the UAE were to be revoked?

<b>No</b>	<b>Yes</b>	<b>If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of PET film for delivery after **June 30, 2014**?

No                       Yes--Fill out the table below.

Quantity (in 1,000 pounds)				
Period/Source	Jul-Sep 2014	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015
<b>Brazil</b>				
<b>China</b>				
<b>The UAE</b>				
<b>Other sources:<sup>1</sup></b>				
<sup>1</sup> Identify your other sources:				

II-6. **Reasons for importing if producer.**--If your firm also produces PET film in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

---



---

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7a. **Imports from Brazil.**--Does your firm import PET film from Brazil?

- No                       Yes-- Report your firm's imports and your firm's shipments and inventories of PET film imported from Brazil by your firm during the specified periods. (See definitions in the instruction booklet.)

**Note:** With regard to PET film from Brazil, products produced and sold by Terphane under product codes 10.21/32, 10.21/40, 10.21/48, 10.21/92, 10.81/48, 10.91/48, and 10.96/48 (copolymer surface films) are not in the scope of the order on PET film from Brazil. Hence, data relative to these product codes should not be included in data reported for Brazil.

## BRAZIL

Quantity (in 1,000 pounds), value (in \$1,000)						
Item	Calendar year					
	2008	2009	2010	2011	2012	2013
<b>Beginning-of-period inventories</b> (quantity) (A)						
<b>Imports:</b>						
Quantity (B)						
Value (C)						
<b>U.S. shipments:</b>						
<b>Commercial shipments:</b>						
Quantity (D)						
Value (E)						
<b>Internal consumption/ company transfers:</b>						
Quantity (F)						
Value <sup>1</sup> (G)						
<b>Export shipments:<sup>2</sup></b>						
Quantity (H)						
Value (I)						
<b>End-of-period inventories</b> (quantity) (J)						
<b>Channels of distribution:</b>						
U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:						
<sup>2</sup> Identify your firm's principal export markets: _____						





**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7b. **Imports from China**--Does your firm import PET film from China?

- No                       Yes-- Report your firm's imports and your firm's shipments and inventories of PET film imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

**CHINA**

Quantity (in 1,000 pounds), value (in \$1,000)						
Item	Calendar year					
	2008	2009	2010	2011	2012	2013
<b>Beginning-of-period inventories</b> (quantity) (A)						
<b>Imports:</b>						
Quantity (B)						
Value (C)						
<b>U.S. shipments:</b>						
<b>Commercial shipments:</b>						
Quantity (D)						
Value (E)						
<b>Internal consumption/     company transfers:</b>						
Quantity (F)						
Value <sup>1</sup> (G)						
<b>Export shipments:<sup>2</sup></b>						
Quantity (H)						
Value (I)						
<b>End-of-period inventories</b> (quantity) (J)						
<b>Channels of distribution:</b>						
U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:						
<sup>2</sup> Identify your firm's principal export markets: _____						



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7c. **Imports from the UAE.**--Does your firm import PET film from the UAE?

- No                       Yes-- Report your firm's imports and your firm's shipments and inventories of PET film imported from the UAE by your firm during the specified periods. (See definitions in the instruction booklet.)

**UAE**

Quantity (in 1,000 pounds), value (in \$1,000)						
Item	Calendar year					
	2008	2009	2010	2011	2012	2013
<b>Beginning-of-period inventories</b> (quantity) (A)						
<b>Imports:</b>						
Quantity (B)						
Value (C)						
<b>U.S. shipments:</b>						
<b>Commercial shipments:</b>						
Quantity (D)						
Value (E)						
<b>Internal consumption/     company transfers:</b>						
Quantity (F)						
Value <sup>1</sup> (G)						
<b>Export shipments:<sup>2</sup></b>						
Quantity (H)						
Value (I)						
<b>End-of-period inventories</b> (quantity) (J)						
<b>Channels of distribution:</b>						
U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:						
<sup>2</sup> Identify your firm's principal export markets: _____						



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7d. **Imports from ALL OTHER SOURCES.**--Does your firm import PET film from countries other than Brazil, China, and the UAE?

- No.                       Yes-- Report your firm's imports and your firm's shipments and inventories of PET film imported from countries other than Brazil, China, and the UAE by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

(List sources: \_\_\_\_\_)

Quantity (in 1,000 pounds), value (in \$1,000)						
Item	Calendar year					
	2008	2009	2010	2011	2012	2013
<b>Beginning-of-period inventories</b> (quantity) (A)						
<b>Imports:</b>						
Quantity (B)						
Value (C)						
<b>U.S. shipments:</b>						
<b>Commercial shipments:</b>						
Quantity (D)						
Value (E)						
<b>Internal consumption/     company transfers:</b>						
Quantity (F)						
Value <sup>1</sup> (G)						
<b>Export shipments:<sup>2</sup></b>						
Quantity (H)						
Value (I)						
<b>End-of-period inventories</b> (quantity) (J)						
<b>Channels of distribution:</b>						
U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:						
<sup>2</sup> Identify your firm's principal export markets: _____						



**PART II.--TRADE AND RELATED INFORMATION--Continued**

**II-8. Reconciliation of inventory data data.--**

- (a) Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, etc.). Do these data reconcile?

Yes                       No--Please explain.

---

---

- (b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (i.e., line J of year 2008 should equal line A of year 2009). Do these data reconcile for each adjacent calendar year?

Yes                       No--Please explain.

---

---



**PART II.--TRADE AND RELATED INFORMATION--Continued**

**For questions II-9 and II-10, if your firm's response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.**

II-9. **Effect of orders.**--Describe the significance of the existing antidumping duty orders covering imports of PET film from Brazil, China, and/or the UAE in terms of their effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

---

---

II-10. **Likely effect of revocation of orders.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of PET film in the future if the antidumping duty orders on PET film from Brazil, China, and/or the UAE were to be revoked?

<b>No</b>	<b>Yes</b>	<b>If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections your firm may provide.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

II-11. **Other explanations**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Cindy Cohen (202-205-3230, cindy.cohen@usitc.gov).

**Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

**PRICE DATA**

III-1. This question requests quarterly price and quantity data, f.o.b. your firm's U.S. point of shipment, for your firm's commercial shipments to unrelated U.S. customers since January 1, 2008 of the following products your firm imported from Brazil, China, and/or UAE:

**Product 1.**-- 48 gauge plain film for packaging/industrial markets

**Product 2.**-- 48 gauge corona-treated film for packaging/industrial markets

**Product 3.**-- 48 gauge chemically-treated film for packaging/industrial markets

**Product 4.**-- 92 gauge plain film for packaging/industrial markets

**Product 5.**-- 120 gauge plain film for packaging/industrial markets

**Product 6.**-- 500-1000 gauge plain film for industrial/electrical markets

**Product 7.**-- 200-500 gauge plain film for industrial/electrical markets

**Product 8.**-- 1000-1400 gauge plain film for motors/insulation markets

**Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.**

During January 2008- June 2014, did your firm import from Brazil, China, and/or UAE and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

- Yes--Please complete the following pricing data tables as appropriate.
- No--Skip to question III-2.

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-1a. **Price data (Brazil).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Brazil and sold by your firm.

**BRAZIL**

**Report data in actual pounds and actual dollars (not 1,000s).**

<b>(Quantity in pounds, value in dollars)</b>								
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>		<b>Product 4</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2008:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2009:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2010:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2011:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2012:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-1a. **Price data (Brazil)--Continued.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Brazil and sold by your firm.

**BRAZIL**

**Report data in actual pounds and actual dollars (not 1,000s).**

<b>(Quantity in pounds, value in dollars)</b>								
<b>Period of shipment</b>	<b>Product 5</b>		<b>Product 6</b>		<b>Product 6</b>		<b>Product 8</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2008:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2009:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2010:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2011:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2012:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-1b. **Price data (China).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

**CHINA**

**Report data in actual pounds and actual dollars (not 1,000s).**

<b>(Quantity in pounds, value in dollars)</b>								
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>		<b>Product 4</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2008:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2009:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2010:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2011:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2012:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-1b. **Price data (China)--Continued.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

**CHINA**

**Report data in actual pounds and actual dollars (not 1,000s).**

<b>(Quantity in pounds, value in dollars)</b>								
<b>Period of shipment</b>	<b>Product 5</b>		<b>Product 6</b>		<b>Product 6</b>		<b>Product 8</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2008:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2009:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2010:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2011:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2012:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-1c. **Price data (the UAE).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the UAE and sold by your firm.

**UAE**

**Report data in actual pounds and actual dollars (not 1,000s).**

<b>(Quantity in pounds, value in dollars)</b>								
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>		<b>Product 4</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2008:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2009:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2010:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2011:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2012:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-1c. **Price data (the UAE)--Continued.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the UAE and sold by your firm.

**UAE**

**Report data in actual pounds and actual dollars (not 1,000s).**

<b>(Quantity in pounds, value in dollars)</b>								
<b>Period of shipment</b>	<b>Product 5</b>		<b>Product 6</b>		<b>Product 6</b>		<b>Product 8</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2008:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2009:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2010:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2011:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2012:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:



**PART III.--PRICING AND MARKET FACTORS--Continued**

III-2. **Price setting.**-- How does your firm determine the prices that it charges for sales of PET film (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-3. **Discount policy.**-- Please indicate and describe your firm's discount policies (check all that apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Pricing terms for PET film.**--

(a) What are your firm's typical sales terms for its imported PET film?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported PET film usually quoted? (check one)

Delivered	f.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Contract versus spot.**--Approximately what share of your firm's sales of its imported PET film from Brazil, China, and the UAE in 2013 was on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

Shares of your 2013 sales of imports from:	Type of sale			Total
	Long-term contracts (multiple deliveries for more than 12 months)	Short-term contracts (multiple deliveries up to and including 12 months)	Spot sales (for a single delivery)	
<b>Brazil</b>	%	%	%	<b>0.0 %</b>
<b>China</b>	%	%	%	<b>0.0 %</b>
<b>UAE</b>	%	%	%	<b>0.0 %</b>



**PART III.--PRICING AND MARKET FACTORS--Continued**

III-7. **Lead times.**--What is the typical lead time between a customer's order and the date of delivery for your firm's sales of PET film imported from Brazil, China, and/or the UAE?

**Sales of PET film imported from Brazil**

Source	Share of 2013 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total</b>	<b>0.0</b> %	

**Sales of PET film imported from China**

Source	Share of 2013 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total</b>	<b>0.0</b> %	

**Sales of PET film imported from UAE**

Source	Share of 2013 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total</b>	<b>0.0</b> %	

**PART III.--PRICING AND MARKET FACTORS--Continued**

**III-8. Shipping information.--**

- (a) What is the approximate percentage of the total delivered cost of PET film imported from Brazil, China, and /or the UAE that is accounted for by U.S. inland transportation costs?

<b>Brazil</b>	<b>China</b>	<b>UAE</b>
%	%	%

- (b) Who generally arranges the transportation to your firm's customers' locations?  
 your firm     purchaser    (check one)
- (c) When your firm sells PET film imported from Brazil, China, and the UAE, from where is it shipped?  point of importation     storage facility (check one)
- (d) Indicate the approximate percentage of your sales of PET film imported from Brazil, China, and/or the UAE that are delivered the following distances from your firm's U.S. point of shipment.

<b>Distance from your firm's U.S. point of shipment</b>	<b>Shares of sales of imports from:</b>		
	<b>Brazil</b>	<b>China</b>	<b>UAE</b>
Within 100 miles	%	%	%
101 to 1,000 miles	%	%	%
Over 1,000 miles	%	%	%
<b>Total</b>	<b>0.0 %</b>	<b>0.0 %</b>	<b>0.0 %</b>

- III-9. Geographical shipments.--** In which U.S. geographic market area(s) has your firm sold PET film imported from subject countries since January 1, 2008 (check all that apply)?

<b>Geographic area</b>	<b>Brazil</b>	<b>China</b>	<b>UAE</b>
<b>Northeast.</b> --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> --AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> --CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> --All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**PART III.--PRICING AND MARKET FACTORS--Continued**

**III-10. End uses.—**

- (a) List the end uses of the PET film that your firm imports from Brazil, China, and the UAE. For each end-use product, what percentage of the total cost is accounted for by PET film and other inputs?

End use product	Share of total cost of end use product accounted for by		Total
	PET film (percent)	Other inputs (percent)	
	%	%	<b>0.0 %</b>
	%	%	<b>0.0 %</b>
	%	%	<b>0.0 %</b>

- (b) Please indicate the percentage of your 2013 U.S. of shipments imports of PET film from Brazil, China, and the UAE that went to each of the following end use markets.

End use market	Share of quantity of 2013 U.S. shipments of imports from--		
	Brazil	China	UAE
Electrical			
Industrial			
Imaging			
Magnetics			
Packaging			
Other:			
<b>Total</b>	<b>0.0 %</b>	<b>0.0 %</b>	<b>0.0 %</b>

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-11. **Changes in end uses.**-- Have there been any changes in the end uses of PET film since January 1, 2008? Do you anticipate any future changes?

<b>Changes in end uses</b>	<b>No</b>	<b>Yes</b>	<b>Explain</b>
Changes since January 1, 2008	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Substitutes.**-- Can other products be substituted for PET film?

No                       Yes--Please fill out the table.

	<b>Substitute</b>	<b>End use in which this substitute is used</b>	<b>Have changes in the prices of this substitute affected the price for PET film?</b>		
			<b>No</b>	<b>Yes</b>	<b>Explanation</b>
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for PET film since January 1, 2008? Do you anticipate any future changes?

<b>Changes in substitutes</b>	<b>No</b>	<b>Yes</b>	<b>Explain</b>
Changes since January 1, 2008	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-14. **Raw materials.**-- Indicate how PET film raw materials prices have changed since January 1, 2008, and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for PET film.
Changes since January 1, 2008	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Availability of supply.**--Has the availability of PET film in the U.S. market changed since January 1, 2008? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
<b>Changes since January 1, 2008:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from Brazil	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from China	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from UAE	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated changes:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from Brazil	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from China	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from UAE	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-16. **Product changes.**-- Have there been any significant changes in the product range, product mix, or marketing of PET film since January 1, 2008? Do you anticipate any future changes?

<b>Changes in product range, product mix, or marketing</b>	<b>No</b>	<b>Yes</b>	<b>Explain, noting whether any changes are country/source specific</b>
Changes since January 1, 2008	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for PET film has changed since January 1, 2008, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

<b>Market</b>	<b>Overall increase</b>	<b>No change</b>	<b>Overall decrease</b>	<b>Fluctuate with no clear trend</b>	<b>Explanation and factors</b>
<b>Demand since January 1, 2008</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	



**PART III.--PRICING AND MARKET FACTORS--Continued**

**III-18. Conditions of competition.--**

(a) Is the PET film market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to PET film?

<input type="checkbox"/>	<b>No</b>	Skip to question III-19.	If yes, please describe below.
<input type="checkbox"/>	<b>Yes</b>	<b>Business cycles</b> (e.g. seasonal business)	
<input type="checkbox"/>	<b>Yes</b>	<b>Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for PET film since January 1, 2008?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Price comparisons.**--Please compare market prices of PET film in U.S. and non-U.S. markets. Provide information as to time periods and regions for any price comparisons.

--

III-20. **International transportation.**--

(a) Who typically arranges international transportation for your firm's imports?

<b>Exporter</b>	<b>Importer</b>
<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm typically arranges international transportation:

<b>For 2013, report or estimate the average cost to ship typical volumes of PET film from the listed country to the United States</b>	<b>Dollars per short ton</b>
<b>Brazil</b>	
<b>China</b>	
<b>UAE</b>	

**PART III.--PRICING AND MARKET FACTORS--Continued**

- III-21. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss PET film supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, China, and UAE, and (3) the world as a whole. Of particular interest is such data from 2008 to the present and forecasts for the future.
- III-22. **Interchangeability by country-pair.**--Is PET film produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Brazil	China	UAE	Other countries
United States				
Brazil	X			
China	X	X		
UAE	X	X	X	
For any country-pair producing PET film that is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use:				

**PART III.--PRICING AND MARKET FACTORS--Continued**

III-23. **Differences other than price by country-pair.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, etc.) between PET film produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	Brazil	China	UAE	Other countries
United States				
Brazil	X			
China	X	X		
UAE	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of PET film, identify the country-pair and report the advantages or disadvantages imparted by such factors:				

III-24. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below.