### U.S. PURCHASERS' QUESTIONNAIRE

# POLYETHYLENE TEREPHTHALATE FILM, SHEET, AND STRIP FROM BRAZIL, CHINA, AND THE UNITED ARAB EMIRATES

This questionnaire must be received by the Commission by no later than SEPTEMBER 18, 2014

See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning polyethylene terephthalate film, sheet, and strip (PET film) from Brazil, China, and United Arab Emirates ("the UAE") (inv. Nos. 731-TA-1131-1132, and 1134 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Cindy Cohen (202-205-3230, cindy.cohen@usitc.gov).

Name of firm

<b>City</b>			State	e	Zip	Code				
Website										
Has your firm any time sine		*	lefined in the instru	uction bo	ooklet) <u>fr</u>	om any	source (c	lomestic	or foreig	n) at
□ NO	(Sign the	certification belo	w and promptly return	rn only th	is page of	the que	stionnaire	to the Co	mmission)	)
☐ YES			let carefully, comple hission so as to be rec	•	•			eturn the o	entire	
			.S. Internation opbox.usitc.gov							
			CERTIFIC	CATION	1					
and understo of this certion on provided i	nd that the fication I a n this ques	information su Iso grant cons tionnaire and	esponse to this qualibrated is subject rent for the Comm throughout this p	estionna to audit mission,	ire is con and veri and its	fication employe	by the C	ommissi contract	ion. personn	el, to use
and understomers of this certion provided in the Community of the Community on, its employing the record gs relating to	nd that the fication I and this question on the formation some sees, and continues of this protes the progra	information suitso grant constionnaire and the same or simulubmitted in the contract persons ceeding or relations.	esponse to this qualibmitted is subject sent for the Comm throughout this pilar merchandise. is questionnaire in the who are actingted proceedings foitons of the Comm	estionna to audit mission, proceedin response g in the or which	ire is con and veri and its ang in an and thr capacity this info	fication employe y other coughor of Cor ormation	by the C ees and e import- at this promission is subn	commissicontract injury proceeding employ nitted, or	personn roceeding g may be rees, for c	el, to use gs or revi e used by developiny nal audits
and understomers of this certion provided in the Community of the Community on, its employing the record gs relating to	nd that the fication I a n this question on the formation sees, and continues the programsign non-different the programsign non-different the firm on-different the firm of the fi	information suits of grant constition aire and the same or simulated in the contract persons ceeding or relates and operatists of the contract persons and operatists of the contract of the c	esponse to this qualibmitted is subject sent for the Comm throughout this pilar merchandise. is questionnaire in the who are actingted proceedings foitons of the Comm	estionna to audit mission, proceeding response g in the for which nission po	ire is con and veri and its ang in an and thr capacity this info	fication employon y other coughor of Con ormation to 5 U.S.	by the C ees and e import- at this promission is subn	commissicontract injury proceeding employ nitted, or	personn roceeding g may be rees, for c	el, to use gs or revi e used by developiny nal audits
and understors of this certion provided in by the Community in the community in the record gs relating to the resonnel will	nd that the fication I a n this question on the formation sees, and continues the programsign non-different the programsign non-different the firm on-different the firm of the fi	information suits of grant constition aire and the same or simulated in the contract persons ceeding or relates and operatists of the contract persons and operatists of the contract of the c	esponse to this qualibrated is subject rent for the Committed this pilar merchandise. is questionnaire in the who are actinguted proceedings for the Committed the committ	estionna to audit mission, proceeding response g in the for which nission po	ire is con and veri and its ang in an and thr capacity this info	fication employon y other coughor of Con ormation to 5 U.S.	by the Coes and with this promission is subn	commissicontract injury proceeding employ nitted, or	personn roceeding g may be rees, for c	el, to use gs or revi e used by developiny nal audits

### PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, e

estima burden	te or any other as	pect of this colle	nnaire. Send comments regardicection of information, including U.S. International Trade Con	suggestions for reducing the
I-1a.			actual number of hours required naire and completing the form.	and the cost to your firm of
	Hours	Dollars		
I-1b.		general or the clar	d in any comments you may havity of specific questions. Please address.	1 0
I-2.	questionnaire (see	page 3 of the ins	e the name and address of establistruction booklet for reporting gustock exchange and trading symbols	idelines). If your firm is
I-3.	OwnershipIs y	our firm owned, i	in whole or in part, by any other	firm?
	□ No	YesList the fo	ollowing information.	
	Firm name	A	Address	Extent of ownership (percent)

U.S. Purchasers' Questionnaire - PET Film from Brazil, China, and the UAE (Review)

PART I.—GENERAL INFORMATION -Continued
--

No		_	e following information.	
Firm nan	пе		Address	Affiliation
			1	I
D-1-4 177				
				our firm have any related firms,
				ilm from countries other than Bra
				gaged in exporting PET film from
ountries o	other tha	an Brazil, Chi	na, and the UAE to the U	nited States?
¬ м.		7 <b>3</b> 7 <b>7</b> : 41-	. C. 11	
No	L	J YesList th	e following information.	
Firm nan	ne and	country	Address	Affiliation
			Transfer of the second of the	7.1.1
Related n	roducer	rsDoes you	r firm have any related fi	rms, either domestic or foreign, t
				rms, either domestic or foreign, t
		rsDoes you oduction of PF		rms, either domestic or foreign, t
		duction of PI		rms, either domestic or foreign, t
engaged in	the pro	Oduction of PI YesList th	ET film?  e following information.	_
engaged in	the pro	Oduction of PI YesList th	ET film?	rms, either domestic or foreign, t
engaged in	the pro	Oduction of PI YesList th	ET film?  e following information.	Ţ.
engaged in	the pro	Oduction of PI YesList th	ET film?  e following information.	Ţ
engaged in	the pro	Oduction of PI YesList th	ET film?  e following information.	
engaged in	the pro	Oduction of PI YesList th	ET film?  e following information.	
engaged in No Firm nan	the pro	YesList th	e following information.  Address	Affiliation
ngaged in No Firm nam	ne and	YesList th  country  Does your com	e following information.  Address  apany or any related firm	Affiliation  have a business plan or any inter
ngaged in No Firm nam	ne and	YesList th  country  Does your com	e following information.  Address  apany or any related firm	Affiliation
ngaged in  No  Firm nan	ne and	YesList the country  Does your comscribe, discuss	e following information.  Address  apany or any related firm s, or analyze expected management of the second control of the second c	Affiliation  have a business plan or any interarket conditions for PET film?
No Firm nan  Business plocuments	ne and o	YesList the country  Does your comscribe, discuss	e following information.  Address  apany or any related firm s, or analyze expected materials.	have a business plan or any interarket conditions for PET film?
ngaged in  No  Firm nan	ne and	YesList the country  Does your comscribe, discuss	e following information.  Address  apany or any related firm s, or analyze expected management of the second control of the second c	have a business plan or any interarket conditions for PET film?
No Firm nam  Business p	ne and o	YesList the country  Does your comscribe, discuss	e following information.  Address  apany or any related firm s, or analyze expected materials.	have a business plan or any interarket conditions for PET film?

### PART II.--PURCHASES

<u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	
Fax	

Please answer all questions using the definition of PET film in the instruction booklet.

_			
ı	11	Purchases	
ı	1 – I	i ui chases	_

(a) Please estimate your firm's total purchases of PET film in 2013. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire).

Quantity (pounds)	

(b) Estimate the percentage of the quantity of your firm's purchases of PET film in 2013 that were produced in each of the specified countries.

PET film produced in:	Share of quantity of 2013 purchases
United States	%
Brazil	%
China	%
UAE	%
All other countries:1	%
Total (should sum to 100.0%)	0.0 %
<sup>1</sup> Please identify these countries:	

(c) Indicate below the use(s) for which your firm purchases PET film (check all that apply).

Electrical	
Industrial	
Imaging	
Magnetics	
Packaging	
Other:	

# PART II.--<u>PURCHASES</u>-Continued

II-2.	<b>Purchases</b>	hefore	and	after	orders
11-4.	i ui chases	Detote	anu	arter	or acrs.

(a)	Did your firm purchase PET film from Brazil before 2008?
	☐ No ☐ Yes— Has your pattern of purchasing PET film from Brazil changed since January 1, 2008?
	No, our pattern of purchasing is essentially unchanged.
	Yes, we discontinued purchases from Brazil because of the order.
	Yes, we reduced purchases from Brazil because of the order.
	Yes, but we changed the pattern of purchases from Brazil for reasons other than the order (please explain): .
(b)	Did your firm purchase PET film from China before 2008?
	☐ No ☐ Yes— Has your pattern of purchasing PET film from China changed since January 1, 2008?
	No, our pattern of purchasing is essentially unchanged.
	Yes, we discontinued purchases from China because of the order.
	Yes, we reduced purchases from China because of the order.
	Yes, but we changed the pattern of purchases from China for reasons other than the order (please explain): .
(c)	Did your firm purchase PET film from the UAE before 2008?
	☐ No ☐ Yes— Has your pattern of purchasing PET film from the UAE changed since January 1, 2008?
	No, our pattern of purchasing is essentially unchanged.
	Yes, we discontinued purchases from the UAE because of the order.
	Yes, we reduced purchases from the UAE because of the order.
	Yes, but we changed the pattern of purchases from the UAE for reasons other than the order (please explain): .
(d)	Has your pattern of purchasing PET film from nonsubject foreign sources (i.e., countries other than Brazil, China, and the UAE) changed since January 1, 2008?
	☐ We did not purchase from nonsubject foreign sources before or after the orders.
	No, our pattern of purchasing is essentially unchanged.
	Yes, we increased purchases from nonsubject countries because of the orders.
	Yes, but we changed our pattern of purchases from nonsubject countries for reasons other than the orders (please explain): .

U.S. Purchasers' Questionnaire - PET Film from Brazil, China, and the UAE (Review)

### PART II.--PURCHASES-Continued

II-4.

II-3.	Changes in purchasing patterns Please indicate how the relative levels of your firm's
	purchases of PET film from different sources (both domestic and foreign) have changed since
	January 1, 2008.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend		
United States								
Brazil								
China								
UAE								
All other countries								
Purchases from one country onlyIf your firm has purchased PET film from only one country, please explain the reasons for doing so.								

II-5. <u>Supplier identification.</u>—Please list your firm's <u>FIVE</u> largest suppliers for PET film since January 1, 2008. Also, provide the share of the quantity of your firm's total purchases of PET film that each of these suppliers accounted for in 2013.

No.	Supplier's name	City and state	Share of quantity of 2013 purchases
1			%
2			%
3			%
4			%
5			%

### **Business Proprietary**

U.S. Purchasers' Questionnaire - PET Film from Brazil, China, and the UAE (Review)

Page 7

### PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1.	Firm typeWhich of the following best describes your firm as a purchaser of PET film (check
	all that apply)?

End user	Processor	Other	Distributor	Other	Describe

If your firm is a distributor of PET film, please answer questions III-2 and III-3.

III-2. <u>Competition for sales.</u>—If you are a <u>distributor</u> or <u>reseller</u> of PET film, do you compete for sales to your customers with the manufacturers or importers from which you purchase PET film?

No	Yes	If yes, please describe.
Ш	Ш	

III-3.	Types of customersIf your firm is a <u>distributor</u> or <u>reseller</u> of PET film, what are the major
	types of consumers to which you sell PET film?

If your firm is an end user of PET film, please answer questions III-4 and III-5.

III-4. **End uses.--**List the top 3 products you make using PET film **and** estimate the percent of your total production cost that is accounted for by PET film and by other inputs (such as labor, energy, and other raw materials).

	Share of total cost in each of the product(s) you produce accounted for by				
Product(s) you produce	PET film		Other inputs		Total
	%	+	%	=	0.0
	%	+	%	=	0.0
	%	+	%	=	0.0

III-5.	<b>Demand</b>	for	end	use	products

(a)	If your firm is an end user of PET film, has the demand for your firm's final products
	incorporating PET film changed since January 1, 2008?

Increased	No change	Decreased	Fluctuated

(b) Has this had any effect on your firm's demand for PET film?

No	Yes	Explain

PART	III MARKET C	HAI	RACT	ERISTICS AND	PURO	CHAS	SING PRACTICES Continued
III-6.	Changes in end us 2008? Do you ant	ses icipa	Have te any	there been any cha future changes?	anges	in the	e end uses of PET film since January 1,
	Changes in end uses	N	o Ye	es			Explain
	Changes since January 1, 2008						
	Anticipated changes						
III-7.	SubstitutesCan	othe		esPlease fill out			m?
		F	nd us	e in which this	Hav		anges in the price of this substitute fected the price for PET film?
	Substitute			itute is used	No	Yes	Explanation
1.							
2.							
3.							
III-8.							the number or types of products that you anticipate any future changes?  Explain
	Changes since January 1, 2008						<b>Б</b> А <b>р</b> ійші

Anticipated changes

III-9. **Demand trends.--** Indicate how demand within the United States and outside of the United States (if known) for PET film has changed since January 1, 2008, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
			Demand si	nce January 1	1, 2008
Within the United States					
Outside the United States					
			Anticipat	ed future den	nand
Within the United States					
Outside the United States					

III-10. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss PET film supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, China, and the UAE, and (3) the world as a whole. Of particular interest is such data from January 1, 2008 to the present and forecasts for the future.

III-11. <u>Availability of supply.--</u>Has the availability of PET film in the U.S. market changed since January 1, 2008? Do you anticipate any future changes?

Accelled the decide of the			
Availability in the U.S. market	No	Yes	Please explain, noting the reasons for the changes.
Changes since January 1	, 200	8:	
U.Sproduced product			
Imports from Brazil			
Imports from China			
Imports from the UAE			
Nonsubject imports			
Anticipated changes:			
U.Sproduced product			
Imports from Brazil			
Imports from China			
Imports from the UAE			
Nonsubject imports			

III-12. <u>Importance of purchasing domestic product.</u>--Please fill out the table below, estimating the percentage of your firm's total 2013 purchases of PET film that required PET film produced in the United States.

	Estimated percentage of your firm's total 2013 purchases of PET film
Purchases that did not require domestic product	%
Purchases of domestic product that were required by law or regulation (e.g., government purchases under "Buy American"	
provisions)	%
Purchases of domestic product that were not required by law or regulation, but were required by your customers	%
Purchases of domestic product that were required for other	
reasons (explain: )	%
Total (should sum to 100.0%)	0.0 %

U.S. Purchasers' Questionnaire - PET Film from Brazil, China, and the UAE (Review)

### PART III. -- MARKET CHARACTERISTICS AND PURCHASING PRACTICES -- Continued

(a) Is the PET film market subject to business cycles (other than general economy-wide
conditions) and/or other conditions of competition distinctive to PET film?

No	Skip to question III-14.	If yes, please describe below.
Yes	Business cycles (e.g. seasonal business)	
Yes	Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for PET film since January 1, 2008?

III-14. <u>Decisions based on producer and country-of-origin.</u>—How often does your firm, and if you know, do your customers, make purchasing decisions involving PET film based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.			
	Decision based on producer							
Your firm								
Your customers								
		Decisi	on based on c	ountry o	f origin			
Your firm								
Your customers								

III-15.	January declining	constraintsHas any firm refused, declined, or been unable to supply PET film since 1, 2008 (examples include placing customers on allocation or "controlled order entry," g to accept new customers or renew existing customers, delivering less than the quantity d, been unable to meet timely shipment commitments, etc.)?							
	No Yes If yes, please describe.								
			]						
III-16.		sing fre							
	(a)	How fre	equently	do yo	ou make p	urchases of F	PET film (che	eck one)?	
		Daily	Week	ly N	onthly	Quarterly	Annually	Other	If other, specify
	(b)					pattern to cha		•	
		No	Yes	If ye	s, how a	nd why do y	ou expect tr	iese cha	nges to occur?
III-17.					<b>ted</b> How d fi		iers do you g	generally	contact before making a
III-18.	<u>Supplie</u>	er negoti	<u>iations</u> .						
	(a)	Do puro	chases o	f PET	film usua	lly involve n	egotiations b	etween s	upplier and purchaser?
		No	Yes	purc		enerally quo			ting whether s as part of the
	(b)					purchases fro		upplier w	ithin a specified time
		No	Yes	If ye	s, specify	y the time pe	eriod.		

III-19.	Change in s	uppliers.	Have you	ı changed	suppliers	since	January	1, 2008?
---------	-------------	-----------	----------	-----------	-----------	-------	---------	----------

111-19.	Chang	e m sup <sub>l</sub>	<u> </u>	have you changed suppliers since January 1, 2008?
		No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, the reasons for the change, and how frequently you change suppliers.
III-20.	New su	ıppliers.		
	(a)			of any new suppliers, either foreign or domestic, that have entered the nuary 1, 2008?
		No	Yes	If yes, please identify the firms and indicate how you became aware of them.
	(b)	Do you	expect r	new PET film suppliers to enter the U.S. market?
		No	Yes	If yes, please provide details.
III-21.	Suppli	er qualif	ication	
	(a)	Do you your firm		your suppliers to be or to become certified or qualified to sell PET film to
		☐ No		Yes- Please answer (b) and (c).
	(b)	describe	the fac	a general description of the certification or qualification process. Briefly ctors that you consider when qualifying a new supplier (e.g., quality of ity of supplier, etc.).

How long does it take to qualify a new supplier? \_\_\_\_\_days

(c)

III-22.	Failure to certifySince January 1, 2008, have any domestic or foreign producers failed in their
	attempts to certify or qualify their PET film with your firm or have any producers lost their
	approved status?

No	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

III-23.	Major purchasing factorsPlease list, in order of their importance, the three major factors
	generally considered by your firm in deciding from whom to purchase PET film for any one order
	(examples include availability, extension of credit, contracts, price, quality, range of supplier's
	product line, traditional supplier, etc.).

1.	
2.	
3.	
Ple	ease list any other factors that are very important in your purchase decisions:

III-24. <u>Purchasing factors.</u>--Please rate the importance of the following factors in your firm's purchasing decisions for PET film.

Factor	Very important	Somewhat important	Not important
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Minimum quantity requirements			
Packaging			
Price			
Product consistency			
Product range			
Quality exceeds industry standards			
Quality meets industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			

III-25.	<b>Quality characteristics.</b> -quality of PET film?	What characteristics does your firm consider when determining		

III-26. **Frequency of decisions based on price.--**How often does your firm purchase the PET film that is offered at the lowest price?

Always	Usually	Sometimes	Never

III-28.

III-29.

your firm

(2) Entire U.S. market

### PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES -- Continued

III-27. **Price leaders.**— A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Firm(	s)	Describe how the firm(s) exhibited price leadership
Chang	ges in U.S.	. industry
(a)	since Jar	dentify and discuss any improvements/changes in the U.S. PET film industry nuary 1, 2008 and explain the factors, including the order(s) under review, that ponsible for each improvement/change.
(b)		iscuss any improvements/changes that you anticipate in the future in the U.S. is industry. Identify the time period and causes for these improvements/changes.
F.CC a4	of many an	Afon What do you think will be the library offs at of any new action of the
antidu	mping dut	tionWhat do you think will be the likely effects of any revocation of the yorders for imports of PET film from Brazil, China, and/or the UAE? As
approp		ise discuss any potential effects of revocation of the antidumping duty orders on ivities of your firm and (2) the U.S. market as a whole. Please note the future

### PART IV.-- PRODUCT COMPARISONS

IV-1. <u>Country knowledge.</u>--Please indicate the countries of origin for PET film for which your firm has actual marketing/pricing knowledge.

United States	Brazil	China	UAE	Other countries (specify)

IV-2. <u>Interchangeability by country-pair</u>.--Is PET film produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = no familiarity with products from a specified country-pair

Country-pair	Brazil	China	UAE	Other countries
United States				
Brazil				
China				
UAE				
		T film that is some clude interchangea		changeable, please

IV-3. **Factors other than price.-** Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, etc.) between PET film produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are frequently significant

S = such differences are *sometimes* significant

N =such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	Brazil	China	UAE	Other countries
United States				
Brazil				
China				
UAE				
			e <i>alway</i> s or <i>frequent</i> Intry-pair and report	

disadvantages imparted by such factors:

### **Business Proprietary**

U.S. Purchasers' Questionnaire - PET Film from Brazil, China, and the UAE (Review)

Page 20

### PART IV.-- PRODUCT COMPARISONS--Continued

IV-4.	Availability of merchandiseAre certain grades/types/sizes of PET film available from only a
	single source (domestic or foreign, including both subject and nonsubject countries)?

No	Yes	If yes, please identify the source and the grade/type/size.

IV-5.	<u>Choice of product not based on price</u> If you purchased PET film from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

IV-6. <u>Factor country comparisons.</u>--For the factors listed below, please rate how PET film produced in each country you identified in your response to the first question in Part IV compares with PET film produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries).

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	product from <u>United States</u> compared to product from <u>Brazil</u>		<u>Uni</u> cor	duct fr ted Sta npared duct fr China	ites I to	product from United States compared to product from UAE			
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price <sup>1</sup>									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									

<sup>&</sup>lt;sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

#### IV-6. *Continued*.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	COI	duct fr Brazil mpared duct fr China	l to	COI	duct fr Brazil npared duct fr UAE	l to	product from <u>China</u> compared to product from <u>UAE</u>		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price <sup>1</sup>									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									

<sup>&</sup>lt;sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

### IV-6. Continued.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

country comparisons blank.									-			
	product from United States compared to product from Nonsubject countries		product from Brazil compared to product from Nonsubject countries			product from China compared to product from Nonsubject countries			product from <u>UAE</u> compared to product from <u>Nonsubject</u> <u>countries</u>			
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability												
Delivery terms												
Delivery time												
Discounts offered												
Extension of credit												
Minimum quantity requirements												
Packaging												
Price <sup>1</sup>												
Product consistency												
Product range												
Quality exceeds industry standards												
Quality meets industry standards												
Reliability of supply												
Technical support/service												
U.S. transportation costs <sup>1</sup>												

<sup>&</sup>lt;sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

U.S. Purchasers' Questionnaire - PET Film from Brazil, China, and the UAE (Review)

## $PART~IV. -- \underline{PRODUCT~COMPARISONS} -- Continued$

	Source	Always	Usually	Sometimes	Rarely or never	Dor kno			
United	States								
Brazil									
China									
UAE									
Other:									
(a) (b)	price of U.Sproduct film from Brazil, Ch	price.  hanged by the produced PET til.  produced PET a.  produced PET UAE.	same amoun film has chan	s changed relative to the price of PI s changed relative to the price of PI s changed relative to the price of PI s changed relative to the price of PE					
	Higher	Lowe	r						
			tha	an that from Brazil.					
			tha	than that from China.					
			tha	than that from the UAE.					