

U.S. IMPORTERS' QUESTIONNAIRE

PASSENGER VEHICLE AND LIGHT TRUCK TIRES FROM CHINA

This questionnaire must be received by the Commission by April 2, 2015

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning passenger vehicle and light truck tires ("PVLT tires") from China (Inv. Nos. 701-TA-522 and 731-TA-1258 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____	
Address _____	
City _____ State _____ Zip Code _____	
Website _____	
Has your firm imported PVLT tires (as defined on next page) from any country at any time since January 1, 2012?	
<input type="checkbox"/> NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/ . (PIN: TIRES)	

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official _____	Title of Authorized Official _____	Date _____
Phone: _____		_____
Signature _____	Fax: _____	Email address _____

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on June 3, 2014 by United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union, AFL-CIO, CLC (“USW”), Pittsburgh, Pennsylvania. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

http://www.usitc.gov/investigations/701731/2015/certain_passenger_vehicle_and_light_truck_tires/financial.htm

PVLT tires covered by these investigations are new pneumatic tires, of rubber, with a passenger vehicle or light truck size designation. Tires covered by this investigation may be tube-type, tubeless, radial, or non-radial, and they may be intended for sale to original equipment manufacturers or the replacement market.

Subject tires have, at the time of importation, the symbol “DOT” on the sidewall, certifying that the tire conforms to applicable motor vehicle safety standards. Subject tires may also have the following prefixes or suffix in their tire size designation, which also appears on the sidewall of the tire:

Prefix designations:

- P – Identifies a tire intended primarily for service on passenger cars
- LT – Identifies a tire intended primarily for service on light trucks

Suffix letter designations:

- LT – Identifies light truck tires for service on trucks, buses, trailers, and multipurpose passenger vehicles used in a nominal highway service.

All tires with a “P” or “LT” prefix, and all tires with an “LT” suffix in their sidewall markings are covered by these investigations regardless of their intended use. In addition, all tires that lack a “P” or “LT” prefix or suffix in their sidewall markings, as well as all tires that include any other prefix or suffix in their sidewall markings, are included in the scope, regardless of their intended use, as long as the tire is of a size that is among the numerical size designations listed in the passenger car section or light truck section of the Tire and Rim Association Year Book, as updated annually, unless the tire falls within one of the specific exclusions set out below.

Passenger vehicle and light truck tires, whether or not attached to wheels or rims, are included in the scope. However, if a subject tire is imported attached to a wheel or rim, only the tire is covered by the scope.

Specifically excluded from the scope of this investigation are the following types of tires:

- (1) racing car tires; such tires do not bear the symbol “DOT” on the sidewall and may be marked with “ZR” in size designation;
- (2) new pneumatic tires, of rubber, of a size that is not listed in the passenger car section or light truck section of the Tire and Rim Association Year Book;
- (3) pneumatic tires, of rubber, that are not new, including recycled and retreaded tires;
- (4) non-pneumatic tires, such as solid rubber tires;

(5) tires designed and marketed exclusively as temporary use spare tires for passenger vehicles which, in addition, exhibit each of the following physical characteristics:

- (a) the size designation and load index combination molded on the tire's sidewall are listed in Table PCT-1B ("T" Type Spare Tires for Temporary Use on Passenger Vehicles) of the Tire and Rim Association Year Book,
- (b) the designation "T" is molded into the tire's sidewall as part of the size designation, and,
- (c) the tire's speed rating is molded on the sidewall, indicating the rated speed in MPH or a letter rating as listed by Tire and Rim Association Year Book, and the rated speed is 81 MPH or a "M" rating;

(6) tires designed and marketed exclusively for specialty tire (ST) use which, in addition, exhibit each of the following physical characteristics (The Department of Commerce is currently suspending requirements (6)(d) and (e); therefore, tires entered, or withdrawn from warehouse for consumption that meet exclusion requirements (6)(a)–(c) are excluded from the scope of this investigation):

- (a) the size designation molded on the tire's sidewall is listed in the ST sections of the *Tire and Rim Association Year Book*,
- (b) the designation "ST" is molded into the tire's sidewall as part of the size designation,
- (c) the tire incorporates a warning, prominently molded on the sidewall, that the tire is "For Trailer Service Only" or "For Trailer Use Only",
- (d) the load index molded on the tire's sidewall meets or exceeds those load indexes listed in the *Tire and Rim Association Year Book* for the relevant ST tire size, and
- (e) the tire's speed rating is molded on the sidewall, indicating the rated speed in MPH or a letter rating as listed by TRA, and the speed does not exceed 81 MPH or an "M" rating;

(7) tires designed and marketed exclusively for off-road use and which, in addition, exhibit each of the following physical characteristics:

- (a) the size designation and load index combination molded on the tire's sidewall are listed in the off-the-road, agricultural, industrial or ATV section of the *Tire and Rim Association Year Book*,
- (b) in addition to any size designation markings, the tire incorporates a warning, prominently molded on the sidewall, that the tire is "Not For Highway Service" or "Not for Highway Use",
- (c) the tire's speed rating is molded on the sidewall, indicating the rated speed in MPH or a letter rating as listed by the Tire and Rim Association Year Book, and the rated speed does not exceed 55 MPH or a "G" rating, and
- (d) the tire features a recognizable off-road tread design.

The products covered by the investigations are currently classified under the following Harmonized Tariff Schedule of the United States (HTSUS) subheadings: 4011.10.10.10, 4011.10.10.20, 4011.10.10.30, 4011.10.10.40, 4011.10.10.50, 4011.10.10.60, 4011.10.10.70, 4011.10.50.00, 4011.20.10.05, and 4011.20.50.10. Tires meeting the scope description may also enter under the following HTSUS subheadings: 4011.99.45.10, 4011.99.45.50, 4011.99.85.10, 4011.99.85.50, 8708.70.45.45, 8708.70.45.60, 8708.70.60.30, 8708.70.60.45, and 8708.70.60.60. While HTSUS subheadings are provided for convenience and for customs purposes, the written description of the subject merchandise is dispositive

Importer--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing PVLT tires (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

- I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

- I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"Establishment."--Each facility of a firm involved in the importation of PVLT tires, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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- I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership (percent)

- I-4. **Related importers/exporters**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing PVLT tires into the United States or that are engaged in exporting PVLT tires to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

- I-5. **Related producers**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of PVLT tires?

No Yes--List the following information.

Firm name	Address	Affiliation	Brands Produced

- I-6. **Importing operations**--Please indicate the nature of your firm's importing operations on PVLT tires. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- I-7. **Consignee**--If your firm is an importer of record of PVLT tires but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

- I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters PVLT tires into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports PVLT tires under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S. Code § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States(HTS).

	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

- I-9. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes—Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Justin Enck (202-205-3363, Justin.enck@usitc.gov)**. Supply all data requested on a calendar-year basis.

- II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of PVLT tires since January 1, 2012.

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> Office/warehouse openings	
<input type="checkbox"/> Office/warehouse closings	
<input type="checkbox"/> Relocations	
<input type="checkbox"/> Expansions	
<input type="checkbox"/> Acquisitions	
<input type="checkbox"/> Consolidations	
<input type="checkbox"/> Prolonged shutdowns or production curtailments	
<input type="checkbox"/> Revised labor agreements	
<input type="checkbox"/> Other (e.g., technology)	

- II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of PVLT tires for delivery on or after **December 31, 2014?**

"Arranged imports" are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes—Fill out the table below.

Quantity (<i>in 1,000 tires</i>)				
Period/Source	Jan-Mar 2015	Apr-Jun 2015	Jul-Sept 2015	Oct-Dec 2015
China				
Other sources: ¹				
¹ Identify your other sources:				

- II-4. **Reasons for importing.**--If your firm also produces PVLT tires in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

- II-5. **Private label and branded tires.**—

- (a) **Private label.**--Does your firm import tires for sale under a private label (i.e., a tire produced or packaged for sale under the name other than that of the manufacturer of the tire or a brand name owned by that manufacturer)?

No Yes--Please identify the names of the private labels that your firm imports.

- (b) **Branded tires.**—Does your firm import branded tires (i.e., a tire produced or packaged for sale under the name of the manufacturer of the tire or a brand name owned by that manufacturer)?

No Yes--Please identify the names of the branded tires that your firm imports.

Definitions

"Imports" —Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" —Quantities reported should be net of returns.

"Import values" —Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"U.S. commercial shipments" — Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" —Product consumed internally by your firm.

"Transfers to related firms" —Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

"Export shipments" — Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" --Finished goods inventory, not raw materials or work in progress.

II-6. **IMPORTS FROM CHINA.**—Report your firm's imports and your firm's shipments and inventories of PVLT tires imported from China by your firm during the specified periods. [+Link to definitions](#)

CHINA

Quantity (in 1,000 tires), value (in \$1,000)		Calendar years		
Item		2012	2013	2014
Beginning-of-period inventories (quantity) (A)				
Imports: Quantity (B)				
Value (C)				
U.S. shipments: Commercial shipments: Quantity (D)				
Value (E)				
Internal consumption/company transfers: Quantity (F)				
Value² (G)				
Export shipments: ³ Quantity (H)				
Value (I)				
End-of-period inventories (quantity) (J)				
Channels of distribution: Commercial U.S. shipments: OEMs (quantity) (K)				
Replacement market (quantity) (L)				
All other⁴ (quantity) (M)				

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your firm's principal export markets: _____

⁴ Please describe _____

II-6. **IMPORTS FROM CHINA.**—Continued.**CHINA**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2012	2013	2014
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, and M) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2012	2013	2014
K + L + M – D = zero ("0"), if not revise.	0	0	0

- II-7. **U.S. Commercial shipments by branded and private label tires from CHINA.**--Please report your firm's U.S. commercial shipments of imports of branded and/or private label tires.

CHINA

Quantity (in 1,000 tires), value (in \$1,000)			
Item	Calendar years		
	2012	2013	2014
U.S. commercial shipments of imports of branded tires from China: <i>Quantity (N)</i>			
<i>Value (O)</i>			
U.S. commercial shipments of imports of private label tire from China: <i>Quantity (P)</i>			
<i>Value (Q)</i>			

Please provide an explanation of any trends regarding the branded and/or private label tire data in the table above:

RECONCILIATION OF COMMERCIAL SHIPMENTS.--Please ensure that the quantities and value reported for branded and private value above in each time period equal the amounts reported for commercial U.S. commercial shipments (i.e., lines D and E) in the previous table in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2012	2013	2014
Quantity.--N + P – D = zero ("0") (if not revise)	0	0	0
Quantity.--O + Q – E = zero ("0") (if not revise)	0	0	0

- II-8. **Monthly Imports and inventories**--Report your firm's U.S. imports and end of period inventories of PVLT tires imported from **CHINA** by month in the specified periods. [+Link to definitions](#)

CHINA

Period	U.S. imports from China (in 1,000 tires)	U.S. inventories of imports from China (in 1,000 tires on the last day of the specified month)
November 2013		
December 2013		
January 2014		
February 2014		
March 2014		
April 2014		
May 2014		
June 2014		
July 2014		
August 2014		
September 2014		
October 2014		
November 2014		

- II-9. **IMPORTS FROM ALL OTHER SOURCES (AOS).**—Report your firm's imports and your firm's shipments and inventories of PVLT tires imported from all other sources combined by your firm during the specified periods. [+Link to definitions](#)

ALL OTHER SOURCES (AOS) COMBINED

(list sources: _____)

Quantity (in 1,000 tires), value (in \$1,000)			
Item	Calendar years		
	2012	2013	2014
Beginning-of-period inventories (quantity) (A)			
Imports: Quantity (B)			
Value (C)			
U.S. shipments: Commercial shipments: Quantity (D)			
Value (E)			
Internal consumption/company transfers: Quantity (F)			
Value ² (G)			
Export shipments: ³ Quantity (H)			
Value (I)			
End-of-period inventories (quantity) (J)			
Channels of distribution: Commercial U.S. shipments: OEMs (quantity) (K)			
Replacement market (quantity) (L)			
All other ⁴ (quantity) (M)			

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____

³ Identify your firm's principal export markets: _____

⁴ Please describe _____

II-9. **IMPORTS FROM ALL OTHER SOURCES.**—Continued.**ALL OTHER SOURCES (AOS) COMBINED**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2012	2013	2014
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.			

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2012	2013	2014
K + L +M– D = zero ("0"), if not revise.	0	0	0

- II-10. **U.S. Commercial shipments by branded and private label tires from all other sources (AOS).**--
Please report your firm's U.S. commercial shipments of imports of branded and/or private label tires.

ALL OTHER SOURCES (AOS) COMBINED

Quantity (in 1,000 tires), value (in \$1,000)				
Item	Calendar years			
	2012	2013	2014	
U.S. commercial shipments of imports of branded tires from AOS: <i>Quantity (N)</i>				
<i>Value (O)</i>				
U.S. commercial shipments of imports of private label tire from AOS: <i>Quantity (P)</i>				
<i>Value (Q)</i>				

Please provide an explanation of any trends regarding the branded and/or private label tire data in the table above:

RECONCILIATION OF COMMERCIAL SHIPMENTS.--Please ensure that the quantities and value reported for branded and private value above in each time period equal the amounts reported for commercial U.S. commercial shipments (i.e., lines D and E) in the previous table in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2012	2013	2014
Quantity.--N + P - D = zero ("0") (if not revise)	0	0	0
Quantity.--O + Q - E = zero ("0") (if not revise)	0	0	0

- II-11. **Monthly Imports.**— Report your firm's U.S. imports and end of period inventories of PVLT tires imported from **ALL OTHER SOURCES** by month in the specified periods. [+Link to definitions](#)

ALL OTHER SOURCES (AOS)

Period	U.S. imports from AOS (in 1,000 tires)	U.S. inventories of imports from AOS (in 1,000 tires on the last day of the specified month)
November 2013		
December 2013		
January 2014		
February 2014		
March 2014		
April 2014		
May 2014		
June 2014		
July 2014		
August 2014		
September 2014		
October 2014		
November 2014		

- II-12. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Aimee Larsen (202-205-3179, Aimee.Larsen@usitc.gov).

- III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2012 of the following products your firm imported from China:

Product 1.-- Subject tires, tire size 205/55R16, 89-94 load index, T speed rating

Product 2.-- Subject tires, tire size P215/55R17, 93-98 load index, T speed rating

Product 3.-- Subject tires, tire size 225/60R16, 97-98 load index, T speed rating

Product 4.-- Subject tires, tire size P235/75R15, 104-110 load index, T speed rating

Product 5.-- Subject tires, tire size LT245/75R16, 111-116 load index, R speed rating

Product 6.-- Subject tires, tire size LT265/75R16, 112-116 load index, R or T speed rating

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2012-December 2014, did your firm import from China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	No. --Skip to question III-4.

III-2a. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm. Please report only sales to the replacement market. **Report data in number of tires (not 1,000 tires) and actual dollars (not 1,000 dollars).**

Sales to Replacement Market**CHINA**

Period of shipment	Quantity (<i>in tires</i>) and value (<i>in dollars</i>)							
	Product 1		Product 2		Product 3		Product 4	
Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2a. **Price data.**—*Continued.*

Report data in number of tires (not 1,000 tires) and actual dollars (not 1,000 dollars).

Sales to Replacement Market**CHINA**

Period of shipment	Quantity (<i>in tires</i>) and value (<i>in dollars</i>)			
	Product 5		Product 6	
	Quantity	Value	Quantity	Value
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
July-September				
October-December				

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

III-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Canada and sold by your firm. Please report only sales to the replacement market. **Report data in number of tires (not 1,000 tires) and actual dollars (not 1,000 dollars).**

Sales to Replacement Market**CANADA**

Period of shipment	Quantity (<i>in tires</i>) and value (<i>in dollars</i>)							
	Product 1		Product 2		Product 3		Product 4	
Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2b. **Price data.**—*Continued.*

Report data in number of tires (not 1,000 tires) and actual dollars (not 1,000 dollars).

Sales to Replacement Market**CANADA**

Period of shipment	Quantity (<i>in tires</i>) and value (<i>in dollars</i>)			
	Product 5		Product 6	
	Quantity	Value	Quantity	Value
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
July-September				
October-December				

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

III-2c. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from South Korea and sold by your firm. Please report only sales to the replacement market. **Report data in number of tires (not 1,000 tires) and actual dollars (not 1,000 dollars).**

Sales to Replacement Market**SOUTH KOREA**

Period of shipment	Quantity (<i>in tires</i>) and value (<i>in dollars</i>)							
	Product 1		Product 2		Product 3		Product 4	
Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. **Price data.**—*Continued.*

Report data in number of tires (not 1,000 tires) and actual dollars (not 1,000 dollars).

Sales to Replacement Market**SOUTH KOREA**

Period of shipment	Quantity (<i>in tires</i>) and value (<i>in dollars</i>)			
	Product 5		Product 6	
	Quantity	Value	Quantity	Value
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
July-September				
October-December				

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

- III-3. **Sales by branding type.**-- Please indicate the proportion of your firm's 2014 sales of each pricing product imported from China, by branding type.

Product	Branded tire sales	Private label tire sales	Total
Product 1. --Subject tires, tire size 205/55R16, 89-94 load index, T speed rating	%	%	0.0
Product 2. --Subject tires, tire size P215/55R17, 93-98 load index, T speed rating	%	%	0.0
Product 3. --Subject tires, tire size 225/60R16, 97-98 load index, T speed rating	%	%	0.0
Product 4. --Subject tires, tire size P235/75R15, 104-110 load index, T speed rating	%	%	0.0
Product 5. --Subject tires, tire size LT245/75R16, 111-116 load index, R speed rating	%	%	0.0
Product 6. --Subject tires, tire size LT265/75R16, 112-116 load index, R or T speed rating	%	%	0.0

- III-4. **Price setting.**-- How does your firm determine the prices that it charges for sales of PVLT tires (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-5. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-6. Pricing terms.--

(a) What are your firm's typical sales terms for PVLT tires imported from China?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-6. Pricing terms.—Continued.

(b) On what basis are your firm's prices of imported PVLT tires from China usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-7. Contract versus spot.--Approximately what share of your firm's sales of PVLT tires imported from China in 2014 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
Share of your 2014 sales	%	%	%	%	0.0 %

- III-8. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for PVLT tires from China (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	# of days		365	
Price renegotiation (during contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	Quantity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Both	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- III-9. **Lead times.**--What is your firm's share of sales of PVLT tires imported from China both from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of PVLT tires?

Source	Share of 2014 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0	%

III-10. Shipping information.—

- (a) What is the approximate percentage of the total delivered cost of PVLT tires imported from China that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser (*check one*)
- (c) When your firm sells PVLT tires imported from China, from where is it shipped?
 Point of importation Storage facility (*check one*)
- (d) Indicate the approximate percentage of your firm's sales of PVLT tires imported from China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-11. Geographical shipments--In which U.S. geographic market area(s) has your firm sold PVLT tires imported from China since January 1, 2012 (check all that apply)?

Geographic area	China
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>

III-12. **End uses.**--List the end uses of the PVLT tires that your firm imports from China. For each end-use product, estimate the percent of the total production cost that is accounted for by PVLT tires and by other inputs.

End-use product	Share of total cost in each of the end use product accounted for by				Total (should sum to 100.0% across)
	PVLT tires	%	+	Other inputs	
Passenger cars					0.0 %
Light trucks					0.0 %
Other:					0.0 %
Other:					0.0 %

III-13. **Substitutes.**-- Can other products be substituted for PVLT tires?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for PVLT tires?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for PVLT tires has changed since January 1, 2012. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Categories of PVLT tires.**—

- (a) Is the U.S. PVLT tires market divided into categories (e.g., Best/Better/Good; Tier 1/Tier 2/Tier 3; Flagship/Secondary/Mass-market)?

No	<input type="checkbox"/>	If no, please provide a description of how, if at all, the U.S. market for PVLT tires can be categorized.
Yes	<input type="checkbox"/>	If yes, please describe each category and identify the producers and brands that belong to in each category in the table below.

Categories	Main distinguishing characteristics	Producers	Brands
1.			
2.			
3.			
4.			
5.			

III-15. **Categories of PVLT tires.**—*Continued.*

If your firm answered "no" above, please skip to III-16.

- (b) Please estimate the share of the total U.S. market for PVLT tires for each category. Additionally, please report the share of your firm's U.S. imports of PVLT tires for each category.

Categories	Share of 2014 U.S. market	Share of your firm's imports of PVLT tires from China	Share of your firm's imports of PVLT tires from all other sources
Category 1	%	%	%
Category 2	%	%	%
Category 3	%	%	%
Category 4	%	%	%
Category 5	%	%	%
Total (should sum to 100.0%)	0.0 %	0.0 %	0.0 %

- (c) Have your firm's imports of PVLT tires from China shifted between categories since January 1, 2012?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

- (d) Have your firm's imports of PVLT tires from all other sources shifted between categories since January 1, 2012?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-16. **Demand trends by market.**-- Indicate how demand within the United States for PVLT tires has changed in the OEM and replacement market since January 1, 2012. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
OEM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Replacement market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-17. **Demand trends by product distinction.**-- Indicate how demand within the United States for PVLT tires has changed in the branded tire and private label tire market since January 1, 2012. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Branded tire	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Private label tire	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-18. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of PVLT tires since January 1, 2012?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. Conditions of competition.—

- (a) Is the PVLT tires market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to PVLT tires?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-20.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

- (b) If yes, have there been any changes in the business cycles or conditions of competition for PVLT tires since January 1, 2012?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-20. Branding.—

- (a) Does brand influence the price consumers are willing to pay for PVLT tires?

No	Yes	Please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) How competitive are private-label tires with their name-brand counterparts? How do they compare in terms of quality and price?

Very competitive	Somewhat competitive	Not competitive	Explain
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-21. Market interchangeability.—Are PVLT tires used in the OEM market and replacement market interchangeable?

Always interchangeable	Sometimes interchangeable	Never interchangeable	Explain
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-22. **Supply constraints**.--Has your firm refused, declined, or been unable to supply PVLT tires since January 1, 2012 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-23. **Raw materials**.-- How have PVLT tires raw materials prices changed since January 1, 2012?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for PVLT tires.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-24. **Interchangeability**.--Are PVLT tires produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China	X X	

For any country-pair producing PVLT tires which is *sometimes* or *never* interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-25. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between PVLT tires produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

China-pair	China	Other countries
United States		
China	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's purchases of PVLT tires, identify the country-pair and report the advantages or disadvantages imparted by such factors:		

- III-26. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for PVLT tires since January 1, 2012. Indicate the share of the quantity of your firm's total shipments of PVLT tires that each of these customers accounted for in 2014.

	Customer's name	City	State	Share of 2014 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

- III-27. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

http://www.usitc.gov/investigations/701731/2015/certain_passenger_vehicle_and_light_truck_tires/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> ***Pin:*** TIRES

- **E-mail.**—E-mail your questionnaire to Justin.enck@usitc.gov; include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, you are required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR 207.7). Service of the questionnaire must be made in paper form.