

## 2014 BENCHMARK SURVEY OF U.S. DIRECT INVESTMENT ABROAD MANDATORY — CONFIDENTIAL BE-10D (Report for Foreign Affiliate(s))

Electronic Filing:	Go to www.bea.gov/efile for details	Reporter ID Number	D
Mail reports to:	U.S. Department of Commerce Bureau of Economic Analysis, BE-69(A) Washington, DC 20230	1 Name of U.S. Reporter of foreign affiliate – Same as 1, Form BE-10A	
Deliver reports to:	U.S. Department of Commerce Bureau of Economic Analysis, BE-69(A) Shipping and Receiving, Section M-100 1441 L Street, NW Washington, DC 20005		
Fax reports to:	(202) 606-5312		
Assistance:	E-mail: be10/11@bea.gov Telephone: (202) 606-5566 Copies of form: www.bea.gov/dia		
Please include yo with all requests.	ur BEA Identification Number		

### **IMPORTANT**

**Instruction Booklet** — Contains additional instructions, definitions, and detailed reporting requirements for completing this form.

**Who must report** — The U.S. Reporter must file Form BE-10D for all foreign affiliates for which no one of the items: total assets; sales or gross operating revenues; excluding sales taxes; or net income after provision for foreign income taxes was greater than \$25 million (positive or negative) at any time during the affiliate's 2014 fiscal year. If, however, a foreign affiliate meeting the reporting requirements for Form BE-10D owns another foreign affiliate being filed on Form BE-10B or BE-10C, the foreign affiliate parent must be filed on Form BE-10C.

**NOTE** — If the foreign affiliate is not required to be reported on Form BE-10D, see the reporting requirements for Form BE-10B and BE-10C. The foreign affiliate must be reported on one of those forms.

**Due Date** — A complete BE-10 report is due on the following dates:

May 29, 2015 for a U.S. Reporter required to file fewer than 50 Forms BE-10B, BE-10C, and/or BE-10D

June 30, 2015 for a U.S. Reporter required to file 50 or more Forms BE-10B, BE-10C, and/or BE-10D

Foreign affiliate's 2014 fiscal year — The foreign affiliate's financial reporting year that has an ending date in calendar year 2014. See Instruction Booklet, Part II.A.

**Example** — If the financial reporting year ended on March 31, report for the 12-month period ended March 31, **2014**.

**Translation of foreign currency financial and operating data into U.S. dollars** — Use U.S. Generally Accepted Accounting Principles FASB ASC 830 (FAS 52). *See Instruction Booklet, Part IV.B.* 

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If an item is between + or - \$500.00, enter "0." Use parenthesis ( ) to indicate negative numbers.								
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#### Instructions for Listing starting on page 3.

**Country of location** — If the affiliate is engaged in petroleum shipping, other water transportation, or oil and gas drilling, and has operations spanning more than one country, use country of incorporation for country of location. For example, classify in country of incorporation an oil drilling rig that moves from country to country during the year.

Primary industry code (based on sales or gross operating revenues) — Provide the 4-digit ISI code in the industry group that accounts for the largest amount of the affiliate's sales. A list and a full explanation of the ISI codes are given in the **Guide to Industry Classifications for International Surveys, 2012.** For an inactive affiliate, enter an ISI code based on its last active period. To be considered a holding company (ISI code 5512), income from equity investments must be more than 50 percent of total income.

**Number of employees** — Employees on the payroll at the end of FY 2014 including part-time employees, but excluding temporary and contract employees not included on your payroll records. A count taken at some other date during the reporting period may be given provided it is a reasonable estimate of employees on the payroll at the end of FY 2014. If the number of employees at the end of FY 2014 (or when the count was taken) was unusually high or low due to temporary factors (e.g., a strike), enter the number of employees that reflects normal operations. If the number of employees fluctuates widely during the year due to seasonal business variations, report the average number of employees on the payroll during FY 2014. Base such an average on the number of employees on the payroll at the end of each pay period, month or quarter. If precise figures are not available, give your best estimate.

**U.S. Reporter's Percentage of Ownership in the Foreign Affiliate: Calculation of ownership percentage** — A U.S. Reporter's ownership interest in a foreign business enterprise may be directly held, indirectly held, or both. It is directly held if the U.S. Reporter itself holds the ownership interest in the foreign business enterprise. It is indirectly held if the U.S. Reporter holds an ownership interest in another foreign business enterprise that, in turn, owns the given foreign business enterprise. The U.S. Reporter must sum all direct and indirect lines of ownership interest in the foreign business enterprise to determine

its ownership interest. Note — An associated group is deemed to be one U.S. Reporter. See **Instruction Booklet**, Part II.C.

A U.S. Reporter's percentage of indirect ownership interest in a given foreign business enterprise is the product of the direct ownership percentage that the U.S. Reporter has in the first foreign business enterprise in the ownership chain, multiplied by that first enterprise's direct ownership percentage in the second enterprise in the chain, multiplied by the direct ownership percentages for all other intervening enterprises in the ownership chain, multiplied by the last intervening enterprise's direct ownership percentage in the given foreign business enterprise.

Sales or Gross Operating Revenues of Foreign Affiliate — Report gross operating revenues or gross sales minus returns, allowances, and discounts. Exclude sales or consumption taxes levied directly on the consumer. Exclude net value-added and excise taxes levied on manufacturers, wholesalers, and retailers.

Affiliates classified in ISI codes 5221, 5223, 5224, 5229, 5231, 5238, 5252, or 5331 include interest income. Insurance companies with ISI codes 5243 or 5249 should include gross investment income. *Dealers in financial instruments and finance, insurance, and real estate companies see* **Special Instructions** below.

**Holding companies** (ISI code 5512) must show total income. ISI code 5512 (holding company), is an invalid primary industry code if more than 50 percent of income generated by the affiliate is from non-holding company activities.

Debt and Other Intercompany Balances Between the U.S. Reporter and the Foreign Affiliate — Include current and long-term items, indebtedness resulting from a capital lease, and the net book value of equipment under a long-term operating lease (i.e., the lease is for more than one year). Do not net receivables and payables. EXCLUDE the value of outstanding financial derivatives contracts and any payments or receipts resulting from the settlement of those contracts. (For affiliates that are foreign banking affiliates of U.S. parents that are also banks, do not report debt and other intercompany balances.)

## SPECIAL INSTRUCTIONS FOR DEALERS IN FINANCIAL INSTRUMENTS, FINANCE COMPANIES, INSURANCE COMPANIES, AND REAL ESTATE COMPANIES

A. Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies —

### Sales or gross operating revenues:

**INCLUDE** income from explicit fees and commissions.

### **EXCLUDE**

- Impairment losses as defined by FASB ASC 320 (FAS 115),
- Realized gains and losses on trading or dealing,
- Unrealized gains or losses, due to changes in the valuation of financial instruments, that flow through the income statement or are taken to other comprehensive income, and
- Goodwill impairment as defined by FASB ASC 350 (FAS 142).

### B. Real estate companies —

### Sales or gross operating revenues:

**INCLUDE** the revenues earned from the sale of real estate you own. Do not net the expenses against the revenues.

### **EXCLUDE**

- Impairment losses as defined by FASB ASC 360 (FAS 144), and
- Goodwill impairment as defined by FASB ASC 350 (FAS 142).

### C. Insurance companies —

### Assets:

 When there is a difference between the financial and operating data reported to the stockholders and the data reported in the annual statement to an insurance department, prepare the BE-10 on the same basis as the annual report to the stockholders.

Valuation should be according to normal commercial accounting procedures, not at rates promulgated by national insurance departments, e.g., include assets not acceptable for inclusion in the annual statement to an insurance department, such as:

1. non-trusteed or free account assets, and 2. nonadmitted assets, including furniture and equipment, agents' debit balances, and all receivables deemed to be collectible.

 Do not include assets of the U.S. Reporter held in the country of location of the affiliate and that are for the benefit of the U.S. Reporter's policyholders in the data reported for the affiliate.

### Sales or gross operating revenues:

**INCLUDE** items such as earned premiums, annuity considerations, gross investment income, and items of a similar nature.

### **EXCLUDE**

- Income from equity investments in unconsolidated business enterprises, and
- · Certain gains (losses).

Calculate premiums earned by companies engaged in insurance activities as direct premiums written (including renewals) net of cancellations, plus reinsurance premiums assumed, minus reinsurance premiums ceded, plus unearned premiums at the beginning of the year, minus unearned premiums at the end of the year.

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City of location				Sales or gross operating revenues	9			000
Primary industry code		3		Net income (loss)	10			000
		4		after foreign income tax <b>Debt and othe</b>	r inter	company	balances:	000
Number of employees	5 Direct	6 Indi	rect	Owed to U.S. Reporter	11			
U.S. Reporter's percentage of	Bircot	<u>inui</u>	<u>iect</u>	by foreign affiliate  Owed to foreign affiliate	12			000
ownership	%		%	by U.S. Reporter				000
2						ount (Thous Mil.	ands of U.S.	
N	0				<b>\$</b>	IVIII.	Thous.	Dols.
Name of foreign affiliate	2 – BEA USE ONLY			Total assets	0			000
Country of location				Total liabilities	0			000
City of location				Sales or gross	9			000
•		3		operating revenues  Net income (loss)	10			000
Primary industry code		4		after foreign income tax				000
Number of employees				Debt and other	r inter	company	balances:	
U.S. Reporter's	5 <u>Direct</u>	6 <u>Indi</u>	rect	Owed to U.S. Reporter by foreign affiliate				000
percentage of ownership	. %		. %	Owed to foreign affiliate by U.S. Reporter	12			000
				by G.G. Heporter	Amo	ount (Thous	ands of U.S.	
3	0				\$	Mil.	Thous.	Dols.
Name of foreign affiliate				Total assets	7			000
Country of location	2 – BEA USE ONLY				8			
				Total liabilities	9			000
City of location		3		Sales or gross operating revenues				000
Primary industry code				Net income (loss) after foreign income tax	10			000
Number of employees		4		Debt and othe	r inter	company	balances:	000
Number of employees	5 Direct	6 Indi	rect	Owed to U.S. Reporter	11			000
U.S. Reporter's percentage of				by foreign affiliate  Owed to foreign affiliate	12			000
ownership	%	<u> </u>	%	by U.S. Reporter				000
BEA USE ONLY - N	lame of U.S. Reporter		R	eporter ID number			Page	of

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4							nount (Th			
	0					<b>\$</b>	Mil.	Th	ious.	Dols.
Name of foreign affiliate					Total assets	/				000
Country of location	2 – BEA USE ONLY					8				
·					Total liabilities	9				000
City of location					Sales or gross operating revenues					000
Primary industry code		3			Net income (loss)	10				000
		4			after foreign income tax <b>Debt and other</b>	r inte	ercompa	nv bal	ances:	000
Number of employees		6			Owed to U.S. Reporter	11	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	iiy bai	4110001	
U.S. Reporter's	5 <u>Direct</u>	0	<u>Indirect</u>		by foreign affiliate	10				000
percentage of ownership	%		%		Owed to foreign affiliate by U.S. Reporter	12				000
						Ar	nount (Th	ousand	s of U.S. d	
5	0					<b>\$</b>	Mil.	Th	ous.	Dols.
Name of foreign affiliate					Total assets	/				000
Country of location	2 – BEA USE ONLY				10101 00000	8				
Country of location					Total liabilities	0				000
City of location					Sales or gross operating revenues	3				000
Primary industry code		3			Net income (loss)	10				000
Trimary industry code		4			after foreign income tax <b>Debt and other</b>	, into	roomno	ny bol	onoooi	000
Number of employees					Owed to U.S. Reporter	11	ercompa	illy bai	ances.	
U.S. Reporter's	5 <u>Direct</u>	6	<u>Indirect</u>		by foreign affiliate					000
percentage of ownership	0/2		0/2		Owed to foreign affiliate by U.S. Reporter	12				000
					by 0.0. Heporter	Ar	nount (Th	ousand	s of U.S. d	
6	0					\$	Mil.		ous.	Dols.
Name of foreign affiliate	0				Total accets	7				000
	2 - BEA USE ONLY				Total assets	8				000
Country of location					Total liabilities					000
City of location					Sales or gross operating revenues	9				000
D:		3			Net income (loss)	10				
Primary industry code		4			after foreign income tax					000
Number of employees					Debt and other	r inte	ercompa	ny bal	ances:	
U.S. Reporter's	5 <u>Direct</u>	6	<u>Indirect</u>		Owed to U.S. Reporter by foreign affiliate					000
percentage of	0/		. %		Owed to foreign affiliate	12				000
ownership	%				by U.S. Reporter	Λ			1 1 0 -	000
7						\$	nount (The Mil.		s of 0.5. o lous.	Dols.
Name of foreign affiliate	0					7				
	2 – BEA USE ONLY				Total assets	8				000
Country of location					Total liabilities					000
City of location					Sales or gross	9				000
•		3			operating revenues  Net income (loss)	10				000
Primary industry code		4			after foreign income tax					000
Number of employees		4			Debt and other		ercompa	ny bal	ances:	
U.S. Reporter's	5 <u>Direct</u>	6	Indirect		Owed to U.S. Reporter by foreign affiliate	11				000
percentage of					Owed to foreign affiliate	12				
ownership		<u> </u>	%		by U.S. Reporter					000
BEA USE ONLY - N	Name of U.S. Reporter			Reporte	er ID number				Dogo	o f

### **Summary of Industry Classifications**

For a full explanation of each code see www.bea.gov/naics2012

	ulture, Forestry, Fishing,	3254	Pharmaceuticals and medicines	Whole	esale Trade, Durable Goods
and H	lunting	3255 3256	Paints, coatings, and adhesives Soap, cleaning compounds, and	4231	Motor vehicles and motor vehicle
1110	Crop production	3230	toilet preparations		parts and supplies
1120	Animal production	3259	Other chemical products and	4232	Furniture and home furnishing
1130 1140	Forestry and logging		preparations	4233 4234	Lumber and other construction materials Professional and commercial
1150	Fishing, hunting, and trapping Support activities for agriculture	3261	Plastics products	4234	equipment and supplies
1130	and forestry	3262	Rubber products	4235	Metal and mineral (except petroleum)
		3271	Clay products and refractories	4236	Electrical and electronic goods
Minin	α	3272 3273	Glass and glass products Cement and concrete products	4237	Hardware, and plumbing and heating
		3274	Lime and gypsum products		equipment and supplies
2111 2121	Oil and gas extraction Coal	3279	Other nonmetallic mineral products	4238	Machinery, equipment, and supplies
2123	Nonmetallic minerals	3311	Iron and steel mills and ferroalloys	4239	Miscellaneous durable goods
2124	Iron ores	3312	Steel products from purchased steel		
2125	Gold and silver ores	3313	Alumina and aluminum production	Whole	esale Trade, Nondurable Goods
2126	Copper, nickel, lead, and zinc ores	3314	and processing Nonferrous metal (except aluminum)	4241	Paper and paper product
2127	Other metal ores	3314	production and processing	4242	Drugs and druggists' sundries
2132	Support activities for oil and gas	3315	Foundries	4243	Apparel, piece goods, and notions
2122	operations Support activities for mining, except	3321	Forging and stamping	4244 4245	Grocery and related product Farm product raw material
2133	for oil and gas operations	3322	Cutlery and handtools	4245	Chemical and allied products
	ioi on and gas operations	3323	Architectural and structural metals	4247	Petroleum and petroleum products
Utiliti	0.5	3324	Boilers, tanks, and shipping containers	4248	Beer, wine, and distilled alcoholic
		3325	Hardware		beverage
2211	Electric power generation,	3326 3327	Spring and wire products  Machine shops; turned products; and	4249	Miscellaneous nondurable goods
2012	transmission, and distribution	0021	screws, nuts, and bolts		
2212 2213	Natural gas distribution Water, sewage, and other systems	3328	Coating, engraving, heat treating,		esale Trade, Electronic Markets
2210	water, sewage, and other systems		and allied activities	and A	Agents and Brokers
Conc	ruction	3329	Other fabricated metal products	4251	Wholesale electronic markets and
Cons		3331	Agriculture, construction, and mining		agents and brokers
2360	Construction of buildings	2222	machinery		
2370	Heavy and civil engineering construction	3332 3333	Industrial machinery Commercial and service industry	Retai	l Trade
2380	Specialty trade contractors	0000	machinery	4410	Motor vehicle and parts dealers
Mana	f = - ti	3334	Ventilation, heating, air-conditioning,	4420	Furniture and home furnishings
wanu	facturing		and commercial refrigeration equipment	4431	Electronics and appliance
3111	Animal foods	3335	Metalworking machinery	4440	Building material and garden
3112	Grain and oilseed milling	3336	Engines, turbines, and power	4450	equipment and supplies dealers
3113 3114	Sugar and confectionery products Fruit and vegetable preserving and	3339	transmission equipment Other general purpose machinery	4450 4461	Food and beverage Health and personal care
3114	specialty foods	3341	Computer and peripheral equipment	4471	Gasoline stations
3115	Dairy products	3342	Communications equipment	4480	Clothing and clothing accessories
3116	Meat products	3343	Audio and video equipment	4510	Sporting goods, hobby, book, and music
3117	Seafood product preparation and	3344	Semiconductors and other	4520	General merchandise
0440	packaging	0045	electronic components	4530	Miscellaneous store retailers
3118	Bakeries and tortillas	3345	Navigational, measuring, electromedical, and control instruments	4540	Nonstore retailers
3121	Other food products Beverages	3346	Manufacturing and reproducing	_	
3122	Tobacco	0010	magnetic and optical media	Trans	sportation and Warehousing
3130	Textile mills	3351	Electric lighting equipment	4810	Air transportation
3140	Textile product mills	3352	Household appliances	4821	Rail transportation
3150	Apparel	3353	Electrical equipment	4833	Petroleum tanker operations
3160	Leather and allied products	3359	Other electrical equipment and	4839 4840	Other water transportation
3210 3221	Wood products Pulp, paper, and paperboard mills	3361	components Motor vehicles	4850	Truck transportation Transit and ground passenger
3222	Converted paper products	3362	Motor vehicle bodies and trailers	4000	transportation
3231	Printing and related support activities	3363	Motor vehicle parts	4863	Pipeline transportation of crude oil,
3242	Integrated petroleum refining and	3364	Aerospace products and parts		refined petroleum products,
	extraction	3365	Railroad rolling stock		and natural gas
3243	Petroleum refining without extraction	3366	Ship and boat building	4868	Other pipeline transportation
3244	Asphalt and other petroleum and	3369	Other transportation equipment	4870 4880	Scenic and sightseeing transportation
3251	coal products Basic chemicals	3370 3391	Furniture and related products  Medical equipment and supplies	4920	Support activities for transportation Couriers and messengers
3251	Resins, synthetic rubbers, and	3399	Other miscellaneous manufacturing	4932	Petroleum storage for hire
0202	artificial and synthetic fibers and	2000	- Indiana indiana indiana ing	4939	Other warehousing and storage
	filaments				
3253	Pesticides, fertilizers, and other				

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agricultural chemicals

### **Summary of Industry Classifications - Continued**

For a full explanation of each code see www.bea.gov/naics2012

#### **Information**

5111	Newspaper, periodical, book,
	and directory publishers
5112	Software publishers
5121	Motion picture and video industries
5122	Sound recording industries
5151	Radio and television broadcasting
5152	Cable and other subscription
	programming
5171	Wired telecommunications carriers
5172	Wireless telecommunications carriers,
	except satellite
5174	Satellite telecommunications
5179	Other telecommunications
5182	Data processing, hosting, and related

Other information services

### **Finance and Insurance**

services

5191

5221	Depository credit intermediation (Banking
5223	Activities related to credit intermediation
5224	Nondepository credit intermediation
5229	Nondepository branches and agencies
5231	Securities and commodity contracts
	intermediation and brokerage
5238	Other financial investment activities and
	exchanges
5242	Agencies, brokerages, and other
	insurance related activities

insurance related activities
5243 Insurance carriers, except life insurance

5249 Life insurance carriers

5310 Real estate

5252 Funds, trusts, and other financial vehicles

### **Real Estate and Rental and Leasing**

5321	Automotive equipment rental and leasing
5329	Other rental and leasing services
5331	Lessors of nonfinancial intangible assets,
	except copyrighted works

### **Professional, Scientific, and Technical Services**

eping
ed
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vices 5416 Management, scientific, and technical

consulting services

5417 Scientific research and development

services
5418 Advertising, public relations, and related services

5419 Other professional, scientific, and technical services

### Management of Companies and Enterprises

5512 Holding companies, except bank holding companies

5513 Corporate, subsidiary, and regional management offices

### Administrative and Support, Waste Management and Remediation Services

5611	Office administrative services
5612	Facilities support services
5613	Employment services
5614	Business support services
5615	Travel arrangement and reservation

Investigation and security servicesServices to buildings and dwellings

5619 Other support services

5620 Waste management and remediation services

#### **Educational Services**

6110 Educational services

### **Health Care and Social Assistance**

6210 Ambulatory health care services
6220 Hospitals
6230 Nursing and residential care facilities
6240 Social assistance

### **Arts, Entertainment, and Recreation**

7110 Performing arts, spectator sports, and related industries
7121 Museums, historical sites, and similar institutions

7130 Amusement, gambling, and recreation industries

### **Accommodation and Food Services**

7210 Accommodation7220 Food services and drinking places

### **Other Services**

8110 Repair and maintenance
8120 Personal and laundry services
8130 Religious, grantmaking, civic, professional, and similar organizations

### **Public Administration**

9200 Public administration

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