



2014 BENCHMARK SURVEY OF U.S. DIRECT INVESTMENT ABROAD MANDATORY — CONFIDENTIAL BE-10C (Report for Foreign Affiliate of U.S. Reporter)

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Affiliate ID Number

C

Mail reports to: U.S. Department of Commerce
Bureau of Economic Analysis, BE-69(A)
Washington, DC 20230

1 Name of U.S. Reporter of foreign affiliate – Same as **1**, Form BE-10A

Deliver reports to: U.S. Department of Commerce
Bureau of Economic Analysis, BE-69(A)
Shipping and Receiving, Section M-100
1441 L Street, NW
Washington, DC 20005

2 Name of foreign affiliate being reported – Use the same name on all reports filed subsequently for this affiliate with the Bureau of Economic Analysis, e.g., Forms BE-11 and Form BE-577.

Fax reports to: (202) 606-5312

Assistance: E-mail: be10/11@bea.gov
Telephone: (202) 606-5566
Copies of form: www.bea.gov/dia

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Please include your BEA Identification Number with all requests.

IMPORTANT

Instruction Booklet — Contains additional instructions, definitions, and detailed reporting requirements for completing this form.

Who must report — The U.S. Reporter must file Form BE-10C for:

- (1)** each majority-owned foreign affiliate for which total assets; sales or gross operating revenues, excluding sales taxes; or net income after provision for foreign income taxes was greater than \$25 million (positive or negative), but for which no one of these items was greater than \$80 million (positive or negative) at any time during the affiliate's 2014 fiscal year;
- (2)** each minority-owned foreign affiliate for which total assets; sales or gross operating revenues, excluding sales taxes; or net income after provision for foreign income taxes was greater than \$25 million (positive or negative) at any time during the affiliate's 2014 fiscal year; and
- (3)** each foreign affiliate for which no one of the items: total assets; sales or gross operating revenues, excluding sales taxes; or net income after provision for foreign taxes was greater than \$25 million (positive or negative) at any time during the affiliate's 2014 fiscal year that is a foreign affiliate parent of another foreign affiliate being filed on Form BE-10B or BE-10C.

NOTE — If the foreign affiliate is exempt from being reported on Form BE-10C, see the reporting requirements for Form BE-10B and BE-10D. The foreign affiliate must be reported on one of those forms.

Due Date — A complete BE-10 report is due on the following dates:

- May 29, 2015 for a U.S. Reporter required to file fewer than 50 Forms BE-10B, BE-10C, and/or BE-10D
- June 30, 2015 for a U.S. Reporter required to file 50 or more Forms BE-10B, BE-10C, and/or BE-10D

Translation of foreign currency financial and operating data into U.S. dollars — Use U.S. Generally Accepted Accounting Principles FASB ASC 830 (FAS 52). See **Instruction Booklet, Part IV.B.**

\$ Bil. Mil. Thous. Dols.

Monetary Values — Report in U.S. dollars rounded to thousands (omitting 000).

EXAMPLE — If amount is \$1,334,891.00, report as.....

1 1 335 000

If an item is between + or – \$500.00, enter “0.” Use parenthesis () to indicate negative numbers.

Percentages — Report ownership percentages to a tenth of one percent:

_ 9 8 . 7 %

Part I — Identification of Foreign Affiliate

3 **Number of foreign affiliates consolidated in this report** — Do not consolidate affiliates located in different countries or in different 4-digit industries. See the *Instruction Booklet, Part I.B.2.d.(1)*. If your answer to this question is 2 or more, you must complete **Supplement B (page 9)** of this report. If this report is for a single foreign affiliate, enter “1” in the box.

1003 1

4 **Country of incorporation or organization of this foreign affiliate** — Mark (X) one.

- | | | | | |
|------|---|---|---|--|
| 1007 | 1 601 <input type="checkbox"/> Australia | 1 650 <input type="checkbox"/> China | 1 313 <input type="checkbox"/> Ireland | 1 319 <input type="checkbox"/> Netherlands |
| | 1 302 <input type="checkbox"/> Belgium | 1 307 <input type="checkbox"/> France | 1 314 <input type="checkbox"/> Italy | 1 325 <input type="checkbox"/> Switzerland |
| | 1 202 <input type="checkbox"/> Brazil | 1 308 <input type="checkbox"/> Germany | 1 614 <input type="checkbox"/> Japan | 1 327 <input type="checkbox"/> United Kingdom |
| | 1 100 <input type="checkbox"/> Canada | 1 611 <input type="checkbox"/> Hong Kong | 1 213 <input type="checkbox"/> Mexico | 1 <input type="checkbox"/> Other — <i>Specify</i> |

Part I — Identification of Foreign Affiliate — Continued

5 What is the country of location? – Country in which this foreign affiliate’s physical assets are located or where its primary activity is carried out — Mark (X) one.

Note – If the affiliate is engaged in petroleum, shipping, other water transportation, or oil and gas drilling, and has operations spanning more than one country, use country of incorporation for country of location. For example, classify in country of incorporation an oil drilling rig that moves from country to country during the year.

- | | | | | |
|------|--|--|--|--|
| 1007 | ¹ 601 <input type="checkbox"/> Australia | ¹ 650 <input type="checkbox"/> China | ¹ 313 <input type="checkbox"/> Ireland | ¹ 319 <input type="checkbox"/> Netherlands |
| | ¹ 302 <input type="checkbox"/> Belgium | ¹ 307 <input type="checkbox"/> France | ¹ 314 <input type="checkbox"/> Italy | ¹ 325 <input type="checkbox"/> Switzerland |
| | ¹ 202 <input type="checkbox"/> Brazil | ¹ 308 <input type="checkbox"/> Germany | ¹ 614 <input type="checkbox"/> Japan | ¹ 327 <input type="checkbox"/> United Kingdom |
| | ¹ 100 <input type="checkbox"/> Canada | ¹ 611 <input type="checkbox"/> Hong Kong | ¹ 213 <input type="checkbox"/> Mexico | ¹ <input type="checkbox"/> Other — Specify <input style="width: 150px;" type="text"/> |

6 What is the city of location? – Primary city in which this foreign affiliate’s physical assets are located or where its primary activity is carried out

7 What is the ending date of this foreign affiliate’s 2014 fiscal year? The foreign affiliate’s financial reporting year that has an ending date in calendar year 2014. See **Instruction Booklet, Part II.A.**

1009	1	Month	Day	Year
		___	/ ___	/ 2 0 1 4

8 Was the foreign business enterprise a foreign affiliate of the U.S. Reporter for only part of FY2014?

¹⁰¹⁰ ¹ **1** **Yes, and this is its initial report** — Affiliate was not previously owned by the U.S. Reporter. If “Yes,” did the U.S. Reporter — Mark (X) one.

- ² **1** Establish the foreign affiliate?
- ² **2** Acquire a voting interest of 10 percent or more in an existing foreign company from a foreign person?
- ² **3** Acquire a voting interest of 10 percent or more in this affiliate from a U.S. person? — Give name and address of U.S. person.

}	Enter date	Month	Year
		3	___ / ___

¹ **2** **Yes, and this is its final report** — If “Yes,” was the affiliate — Mark (X) one.

- ² **4** Merged or reorganized?
Sold:
- ² **5** to a U.S. person? — Give name and address of U.S. person.

}	Enter date	Month	Year
		3	___ / ___

- ² **6** to a foreign person?
- ² **7** Liquidated
- ² **8** Seized?

¹ **3** **No**

BEA USE ONLY	1025	1	2	3	4	5
	1026	1	2	3	4	5
	1027	1	2	3	4	5

Part I — Identification of Foreign Affiliate — Continued

Section A — Direct Ownership in this Foreign Affiliate

• **Equity interest** is the U.S. Reporter's direct ownership in the total equity (voting and nonvoting) of the affiliate. Examples of nonvoting equity include nonvoting stock and a limited partner's interest in a partnership.

• **Voting interest** is the U.S. Reporter's direct ownership in just the voting equity of the affiliate. Examples of voting equity include voting stock and a general partner's interest in a partnership. Thus, a U.S. Reporter could have a 100 percent direct voting interest in an affiliate but own less than 100 percent of the affiliate's total equity.

• Enter percent of ownership based on total voting stock, as applicable, if an incorporated affiliate, or an equivalent interest if an unincorporated affiliate.

Percent of ownership at close of fiscal year			
Equity interest		Voting interest	
Equity 2014 (1)	Equity 2013 (2)	Voting 2014 (3)	Voting 2013 (4)
1 _____ %	2 _____ %	3 _____ %	4 _____ %
		3 _____ %	4 _____ %
		3 _____ %	4 _____ %
		3 _____ %	4 _____ %
		3 _____ %	4 _____ %
		3 _____ %	4 _____ %
		3 _____ %	4 _____ %
		3 _____ %	4 100.0 %
		3 _____ %	4 _____ %

What is the direct ownership percent of this foreign affiliate held by:

- 6** U.S. Reporter named in **1** ? — Report equity interest and voting interest
- 7** Other foreign affiliate(s) of U.S. Reporter named in **1** ? — *If entry is made here, complete **14** and **15***
- 8** Other U.S. Reporter(s) of this foreign affiliate? — *If entry is made here, **16** must be "Yes."*
- 9** Foreign affiliate(s) of other U.S. Reporter(s)? — *If entry is made here, **16** must be "Yes."*
- 10** Other U.S. persons?
- 11** Foreign persons in this affiliate's country of location? (not reported above)
- 12** All other foreign persons? (not reported above)
- 13** **What is the total directly held voting ownership interests?** — Sum of **6** through **12**
- 14** **What is the indirect ownership interest held through the U.S. Reporter's other foreign affiliates?**
*If there is an entry in **7**, enter U.S. Reporter's percent of indirect ownership in this affiliate.
See **Instruction Booklet**, Part I.B.1.c., for instructions on how to calculate indirect ownership percentage*
- 15** **What is the name of the foreign affiliate parent(s)?** — *If there is an entry in **7**, enter below, the name(s), BEA ID Number, and percent(s) of ownership of each foreign affiliate of the U.S. Reporter named in **1** holding a direct ownership interest in this foreign affiliate. Also, for each foreign affiliate in column (a) that is below the first tier in its ownership chain, enter in column (d) the name of the foreign affiliate that holds a direct ownership interest in it.*

Foreign affiliate(s) holding direct ownership interest in this foreign affiliate				Name of the foreign affiliate, if any, in ownership chain that holds a direct interest in the foreign affiliate named in column (a)	
Name <i>Enter name of foreign affiliate(s) holding a direct ownership interest in this foreign affiliate.</i> (a)	BEA Affiliate ID Number taken from the Form BE-10B, BE-10C, or BE-10E of each foreign affiliate named in column (a) (b)	Percent of direct ownership in this foreign affiliate		Close FY 2014 (c)	Close FY 2013 (c)
		Close FY 2014 (c)	Close FY 2013 (c)		
a. 1191	1	2	_____ %	_____ %	
b. 1192	1	2	_____ %	_____ %	
c. 1193	1	2	_____ %	_____ %	
	1021	2	_____ %	_____ %	
TOTAL — Must equal percentage entered in 7				_____ %	_____ %

BEA USE ONLY	1025	1	2	3	4	5
	1026	1	2	3	4	5
	1027	1	2	3	4	5

Part I — Identification of Foreign Affiliate — Continued

Section B — Industry Classification

Affiliate ID

Major activity of foreign affiliate

18 What is the one activity below that best describes the major activity of the foreign affiliate? — Mark (X) one.

Note — For an inactive affiliate, select the activity based on its last active period; for “start-ups,” select the intended activity.

- | | | | | | |
|------|---|---|---|---|--|
| 1028 | 1 | <input type="checkbox"/> Producer of goods | 5 | 1 | <input type="checkbox"/> Other — Specify |
| | 2 | <input type="checkbox"/> Seller of goods the foreign affiliate does not produce | | | |
| | 3 | <input type="checkbox"/> Producer or distributor of information | | | |
| | 4 | <input type="checkbox"/> Provider of services | | | |

19 What is the MAJOR product or service involved in this activity? If a product, briefly state what is done to it, i.e., whether it is mined, manufactured, sold at wholesale, packaged, transported, etc. (For example, “Manufacture widgets to sell at wholesale.”)

1029

Industry classification of foreign affiliate (based on sales or gross operating revenues)

- Report in columns (1) and (2) respectively, the 4-digit International Surveys Industry (ISI) code(s) and the sales associated with each code.
- For a full explanation of each code, see the **Guide to Industry Classifications for International Surveys, 2007**.
- For an **inactive** foreign affiliate, enter an ISI code based on its last active period.
- **Holding companies** (ISI code 5512) must show total income. To be considered a holding company, income from equity investments must be more than 50 percent of total income. In addition, normally at least 50 percent of total assets must consist of investments in affiliates. ISI code 5512 (holding company) is an invalid classification if more than 50 percent of income generated, or expected to be generated, by an affiliate is from non-holding company activities.
- *Dealers in financial instruments and finance, insurance, and real estate companies see **Special Instructions** on page 14.*

What is the foreign affiliate’s industry (ISI) code(s) and value(s) for:

	ISI code (1)	Sales or gross operating revenues (2)			
		\$ Bil.	Mil.	Thous. Dols.	
20 Largest sales or gross operating revenues?	1030				000
21 2nd largest sales or gross operating revenues?	1031				000
22 3rd largest sales or gross operating revenues?	1032				000
23 Sales or gross operating revenues not accounted for above?	1033				000
24 What is the foreign affiliate’s total sales or gross operating revenues? — Sum of 20 through 23	1034				000

	1039	1		2		3		4		5
BEA USE ONLY	1040	1		2		3		4		5

Part II — Financial and Operating Data of Foreign Affiliate

Section A — Income Statement Items — See Additional Instructions for Part II, Section A, on page 10 at the back of this form.

	Amount			
	\$ Bil.	Mil.	Thous. Dols.	
25 Sales or gross operating revenues, excluding sales taxes — Must equal item 24, column (2) and also item 70, column (1). (Dealers in financial instruments see Special Instructions, A.1., page 11; insurance companies see Special Instructions, B.3.a., page 11.)				000
25 Certain gains (losses) — Report gross amount before income tax effect				000
25 Foreign income taxes — Provision for foreign income taxes for FY 2009				000
25 Net income (loss)				000

Foreign Affiliate Research and Development Performed

Research and development performed BY the affiliate — Include all costs incurred in performing R&D, including depreciation, amortization, wages and salaries, property taxes and other taxes (except income taxes), materials and supplies, allocated overhead, and indirect costs. A more complete definition of research and development costs is provided in FASB ASC 730, Research and Development (FASC Statement No. 2, “Accounting for Research and Development Cost.”)

26 What is the foreign affiliate’s value for R&D performed BY this affiliate?						000

Part II — Financial and Operating Data of Foreign Affiliate

Section B — Number of Employees and Employee Compensation

- **Report the number of employees** on the payroll at the end of FY 2014 including part-time employees, but excluding temporary and contract employees not included on your payroll records. A count taken at some other date during the reporting period may be given provided it is a reasonable estimate of employees on the payroll at the end of FY 2014. If the number of employees at the end of FY 2014 (or when the count was taken) was unusually high or low due to temporary factors (e.g., a strike), enter the number of employees that reflects normal operations. If the number of employees fluctuates widely during the year due to seasonal business variations, report the average number of employees on the payroll during FY 2014. Base such an average on the number of employees on the payroll at the end of each pay period, month or quarter. If precise figures are not available, give your best estimate.
- **Report employee compensation** expenditures made by an employer in connection with the employment of workers, including cash payments, payments in-kind, and employer expenditures for employee benefit plans including those required by statute. Base compensation data on payroll records. Report compensation which relates to activities that occurred during the reporting period regardless of whether the activities were charged as an expense on the income statement, charged to inventories, or capitalized. **DO NOT** include data related to activities of a prior period, such as those capitalized or charged to inventories in prior periods. **DO NOT** include compensation of contract workers not carried on the payroll of this affiliate. Total employee compensation consists of **wages and salaries** of employees and employer expenditures for all **employee benefit plans**.
 - **Wages and salaries** include gross earnings of all employees before deduction of employees' payroll withholding taxes, social insurance contributions, group insurance premiums, union dues, etc. Include time and piece-rate payments, cost of living adjustments, overtime pay and shift differentials, bonuses, profit-sharing amounts, stock-based compensation, and commissions. Exclude commissions paid to independent personnel who are not employees. Include direct payments by employers for vacations, sick leave, severance (redundancy) pay, etc. Exclude payments made by, or on behalf of, benefit funds rather than by the employer. Include employer contributions to benefit funds. Include in-kind payments, valued at their costs, that are clearly and primarily of benefit to the employees as consumers. Do not include expenditures that benefit employers as well as employees, such as expenditures for plant facilities, employee training programs, and reimbursement of business expenses.
 - **Employee benefit plans** include employer expenditures for all employee benefit plans including those mandated by government statute, those resulting from collective bargaining contracts, and those that are voluntary. Include Social Security and other retirement plans, life and disability insurance, guaranteed sick pay programs, workers' compensation insurance, medical insurance, family allowances, unemployment insurance, severance pay funds, etc. Also, include deferred post-employment and post-retirement expenses per FASB ASC 715 (FAS 106). If plans are financed jointly by the employer and the employee, include only the contributions of the employer.

		Number of employees	
	2105	1	
29 What is the foreign affiliate's total number of employees?			
		\$ Bil. Mil. Thous. Dols.	
30 What is the foreign affiliate's total employee compensation expenditure? — Report, for all employees, the sum of wages and salaries and employee benefit plans	2110	1	
			000
31 If total employee compensation expenditure in 30 is zero, is the compensation on the payroll of another foreign affiliate?	2111	1	
		1	
		2	

BEA USE ONLY	2116	1	2	3	4	5
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- 63 Capital stock and additional paid-in capital**
 - Include common and preferred, voting and nonvoting capital stock and additional paid-in capital.
- 64 Retained earnings (deficit)**
 - Include earnings retained by the corporation and legally available for dividends, and earnings voluntarily restricted.
- 65 Translation adjustment**
 - Report the cumulative amount at year end per FASB ASC 830 (FAS 52) - For unincorporated foreign affiliates, report that portion of **70** representing the affiliate's cumulative translation adjustment account.
- 66 All other components**
 - Include the cumulative balance of unrealized holding gains and losses due to changes in the valuation of available-for-sale securities per FASB ASC 320 (FAS 115) and any other comprehensive income items required to be displayed separately from retained earnings as per FASB ASC 220 (FAS 130).

Part II — Financial and Operating Data of Foreign Affiliate — Continued

Section B — Balance Sheet — See **Instructions** on page 8.

Affiliate ID	
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• Disaggregate all asset and liability items in the detail shown. Show accounts receivable and payable between the U.S. Reporter and this foreign affiliate in the proper asset and liability accounts. Do not report them as a net amount.

What are the foreign affiliate's values for:

ASSETS (Insurance companies see **Instructions** for **55** and **58** on page 8.)

		Balance at close of fiscal year 2014				Balance at close of fiscal year 2013 (unrestated)					
		(1)				(2)					
		\$	Bil.	Mil.	Thous.	Dols.	\$	Bil.	Mil.	Thous.	Dols.
2081	1						2				
55	Property, plant, and equipment — net?					000					000
2082	1						2				
58	Other assets?					000					000
2084	1						2				
59	Total assets? — Sum of 55 and 58					000					000
2085	1						2				
62	Total liabilities?					000					000

OWNERS' EQUITY — Incorporated affiliate only, complete **63** through **69**

		Balance at close of fiscal year 2014				Balance at close of fiscal year 2008 (unrestated)					
		(1)				(2)					
		\$	Bil.	Mil.	Thous.	Dols.	\$	Bil.	Mil.	Thous.	Dols.
2086	1						2				
63	Capital stock and additional paid-in capital?					000					000
2089	1						2				
64	Retained earnings (deficit)?					000					000

Accumulated other comprehensive income (loss)

		Balance at close of fiscal year 2014				Balance at close of fiscal year 2008 (unrestated)					
		(1)				(2)					
		\$	Bil.	Mil.	Thous.	Dols.	\$	Bil.	Mil.	Thous.	Dols.
2095	1						2				
65	Translation adjustment component?					000					000
2096	1						2				
66	All other components?					000					000
2095	1						2				
67	Total accumulated other comprehensive income (loss)? — Equals sum of 65 and 66					000					000
2096	1						2				
68	Other? — Include treasury stock and involuntarily (or legally) restricted earnings, and noncontrolling interests per FASB ASC 810 (FAS 167). — <i>Specify</i>					000					000
<div style="border: 1px solid black; height: 40px; width: 100%;"></div>											
2090	1						2				
69	Total owners' equity (incorporated foreign affiliate)? — Equals 59 minus 62 and, equals the sum of 63 , 64 , 67 , and 68					000					000

OWNERS' EQUITY — Unincorporated affiliate only, complete **70** and **71**

		Balance at close of fiscal year 2014				Balance at close of fiscal year 2008 (unrestated)					
		(1)				(2)					
		\$	Bil.	Mil.	Thous.	Dols.	\$	Bil.	Mil.	Thous.	Dols.
2092	1						2				
70	Total owners' equity (unincorporated foreign affiliate)? — Equals 59 minus 62					000					000
2093	1						2				
71	Translation adjustment?					000					000

BEA USE ONLY	2159	1	2	3	4	5

Part II — Financial and Operating Data of Majority-Owned Foreign Affiliate — Continued

Section E — Property, Plant, and Equipment (PP&E) Expenditures, and Depreciation

Affiliate ID	
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- PP&E expenditures includes expenditures for land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction-in-progress; and capitalized tangible and intangible exploration and development costs, but excludes expenditures for other types of intangible assets, and land held for resale.
- Include expenditures for items leased from others (including land) under **capital leases**. Also include the expenditure for the capitalized value of timber, mineral, and similar rights leased by the foreign affiliate from others. Exclude items the foreign affiliate has sold under a capital lease.
- Exclude from expenditures all changes in PP&E, resulting from a **change in the entity** (i.e., due to mergers, acquisitions, divestitures, etc.) or **accounting principles** during FY 2013.
- **For foreign affiliates engaged in exploring for, or developing, natural resources**, include exploration and development expenditures made during FY 2013 that were capitalized, including capitalized expenditures to acquire or lease mineral rights. Do not include adjustments for expenditures charged against income in prior years but subsequently capitalized during FY 2013.
- **Insurance companies** should include expenditures WHEREVER CLASSIFIED IN THE BALANCE SHEET (i.e., include expenditures that have been classified in "other noncurrent assets").

What are the foreign affiliate's values for:

	2157	\$ Bil.	Mil.	Thous.	Dols.
80 Expenditures for new and used property, plant, and equipment (PP&E)?	1				000
81 Current-period depreciation and depletion? – Current-period charges against property, plant, and equipment included in 55	2158	1			000

Part III — Investment and Transactions Between the U.S. Reporter and the Foreign Affiliate

Use Part III to report the line of direct ownership included in item **8**, if any, and to report direct financial positions or transactions between the U.S. Reporter and the foreign affiliate.

51 Did the U.S. Reporter named in item 1 have a direct ownership interest in this affiliate at any time during the affiliate's 2014 fiscal year (i.e., is any column of item 8 greater than zero)? — Mark (X) one.

- 2111 ¹ Yes — Continue with item **52**
- ¹ No — Complete Section B of Part III and then continue with item **66** of Part IV

Section A — U.S. Reporter's Equity in Foreign Affiliate's Net Income, and Dividends or Distributed Earnings —

See **Additional Instructions** for Part III, Section A, on page 10 at the back of this form.

Enter the amounts that represent the U.S. Reporter's equity, based on its directly held equity interest. Thus if the U.S. Reporter holds both a direct and indirect equity interest, enter the amounts which represent only the directly held equity interest.

	Amount	\$ Bil.	Mil.	Thous.	Dols.
52 Net income (loss) after provision for foreign income taxes — Enter U.S. Reporter's share of net income, item 28	1				000
53 Dividends on common and preferred stock of incorporated foreign affiliate (Exclude stock and liquidating dividends) or distributed earnings of unincorporated foreign affiliate — gross amount	1				000

Section C — Change in U.S. Reporter's Equity in Capital Stock and/or Additional Paid-in Capital of Incorporated Foreign Affiliate or Equity Investment in Unincorporated Foreign Affiliate — See Additional Instructions for Part III, Section C, on page 11 at the back of this form.

Report transactions during the year that changed the U.S. Reporter's equity holdings in the foreign affiliate. Include equity changes due to treasury stock transactions with the U.S. Reporter and liquidating dividends. Exclude equity changes due to net income (loss), stock and cash dividends, earnings distributions, balance sheet translation adjustments, treasury stock transactions with persons other than the U.S. Reporter and reorganizations in capital structure that do not affect total equity. **Report all amounts at transaction (i.e., market) value of the consideration given (received) by the U.S. Reporter.**

Increase in U.S. Reporter's Equity Interest in This Affiliate

	Amount	\$ Bil.	Mil.	Thous.	Dols.
58 Establishment of affiliate or acquisition (partial or total) of equity interest in this affiliate by the U.S. Reporter either from this affiliate or from other foreign persons	1				000
59 Capital contributions and other transactions of the U.S. Reporter with foreign persons that increase equity in this affiliate — <i>Specify</i>	1				000
60 Acquisition (partial or total) of equity interest in this affiliate by the U.S. Reporter from other U.S. persons	1				000

Decrease in U.S. Reporter's Equity Interest in This Affiliate

61 Liquidation of affiliate or sale (partial or total) of equity interest in this affiliate by the U.S. Reporter either to this affiliate or to other foreign persons	1				000
62 Return of capital contributions to the U.S. Reporter and other transactions of the U.S. Reporter with foreign persons that decrease equity in this affiliate — <i>Specify</i>	1				000
63 Sale (partial or total) of equity interest in this affiliate by the U.S. Reporter to other U.S. persons	1				000
64 TOTAL — Equals sum of items 58 , 59 , and 60 , minus sum of items 61 , 62 , and 63	1				000

65 Intentionally blank

Part III — Investment and Transactions Between the U.S. Reporter and the Foreign Affiliate — Continued

Intercompany Debt Questions for Finance Companies

- 11** Is the foreign affiliate a depository or non-depository bank (ISI codes 5221 or 5229), a securities broker or dealer (ISI code 5231), or in the finance industry (ISI codes 5223, 5224, 5238, or 5252)?
 2111 ¹ **1** Yes — Continue with item **XX**
² **2** No — SKIP to item **XX** [intercompany debt items]

- 12** Is the U.S. Reporter a “bank” or primarily acting as a securities broker or dealer (ISI code 5231)?
 Note: A “bank” is a business engaged in deposit banking or closely related functions, including commercial banks, Edge Act corporations, U.S. branches and agencies of foreign banks, savings and loans, savings banks, bank holding companies and financial holding companies under the Graham-Leach-Bliley Act.
 2111 ¹ **1** Yes — Continue with item **XX**
² **2** No — SKIP to item **XX**

- 13** Does the U.S. Reporter have consolidated U.S. subsidiaries or units that have insurance, real estate, or leasing activities?
 2111 ¹ **1** Yes — Complete items **XX** through **XX** [intercompany debt items] but ONLY report the balances and interest between this foreign affiliate and the units of the U.S. reporter engaged in insurance, real estate, and leasing activities.
² **2** No — SKIP to Y [equity section; skip intercompany debt]

- 14** Does the U.S. Reporter have consolidated U.S. subsidiaries or units that have depository or non-depository banking activities (ISI codes 5221 and 5229) or securities broker or dealer activities (ISI code 5231)?
 2111 ¹ **1** Yes — Complete items **XX** through **XX** [intercompany debt items] but ONLY report the balances and interest between this foreign affiliate and the units of the U.S. Reporter NOT engaged in depository or non-depository banking activities or securities broker or dealer activities.
² **2** No — Continue with item **XX** [intercompany debt items]

Section B — Debt and Other Intercompany Balances and Interest Receipts and Payments Between the U.S. Reporter and the Foreign Affiliate – See Additional Instructions for Part III, Section B, on page 11 at the back of this form.

Debt and Other Intercompany Balances Between the U.S. Reporter and the Foreign Affiliate

54 Are the U.S. Reporter named in item 1 AND this foreign affiliate both banks?

Note: A “bank” is a business entity engaged in deposit banking or closely related functions, including commercial banks, Edge Act corporations, foreign branches and agencies of U. S. banks whether or not they accept deposits abroad, savings and loans, savings banks, bank holding companies, and financial holding companies under the Gramm-Leach-Bliley Act.

- 2111 ¹ **1** Yes — Skip to item **58**
- ² **2** No — Continue with item **55**

If the answer to item **54** is no, report in items **55** and **56** all current and long-term intercompany receivables and payables between the U.S. Reporter and the foreign affiliate. Include current and long-term items, indebtedness resulting from a capital lease, and the net book value of equipment under a long-term operating lease. For **leases and derivative contracts** see **Additional Instructions** for Part III, Section B, on page 11 at the back of this form.

55 Receivables due to the foreign affiliate from the U.S. Reporter —
Do not net against liabilities, item **56**

56 Liabilities owed to the U.S. Reporter by the foreign affiliate —
Do not net against receivables, item **55**

Balance at close of fiscal year 2014 (1)					Balance at close of fiscal year 2013 (unrestated) (2)				
\$	Bil.	Mil.	Thous.	Dols.	\$	Bil.	Mil.	Thous.	Dols.
1				000	2				000
1				000	2				000

Interest Receipts and Payments (Gross of Withholding Taxes) Between the U.S. Reporter and the Foreign Affiliate

Enter amounts received, paid, or entered into intercompany accounts, whichever occurred first.

57 Interest on amounts reported in items 55 and 56, including interest on capital leases – Report interest receipts and interest payments at gross. Do not net the receipts against the payments.

Receipts by foreign affiliate from U.S. Reporter - gross of U.S. tax withheld (1)					Payments by foreign affiliate to U.S. Reporter - gross of foreign tax withheld (2)				
\$	Bil.	Mil.	Thous.	Dols.	\$	Bil.	Mil.	Thous.	Dols.
1				000	2				000

Part V — Other Detailed Financial and Operating Data of Majority-Owned Foreign Affiliate —

See **Additional Instructions** for Part V, on page 11 at the back of this form

Affiliate ID

69 Is this a majority owned affiliate? — See **Instruction Booklet, Part II.O.**

2111

1 Yes — Continue with item **70**

2 No — Skip items **70** through **73** and continue with the Supplement A on page 8.

Distribution of Sales or Gross Operating Revenues

35 What is the foreign affiliate's value for sales or gross operating revenues, excluding sales taxes? —

See **76** on page 10 for instructions.

2154 TOTAL Column (1) equals the sum of columns (2) through (7) (1)	Local sales		Sales to U.S.		Sales to other countries	
	To other foreign affiliates of the U.S. Reporter(s) (2)	To unaffiliated customers (3)	To U.S. Reporter(s) (4)	To unaffiliated customers (5)	To other foreign affiliates of the U.S. Reporter(s) (6)	To unaffiliated customers (7)
	\$ Bil. Mil. Thous. Dols.					
1	2	3	4	5	6	7
000						

Section C — Interest and Taxes

What are the foreign affiliate's values for:

		\$ Bil.	Mil.	Thous.	Dols.
72 Interest income? — Interest received or due to the affiliate from all payors (including affiliated persons), net of tax withheld at the source. Include all interest receipts included in 42 and 46 . Do not net against interest expensed, 73	2124	1			000
73 Interest expensed or capitalized? — Interest expensed or capitalized by the affiliate, paid or due to all payees (including affiliated persons), gross of tax withheld. Do not net against interest income, 72	2125	1			000
74 Taxes (other than income and payroll taxes) and nontax payments (other than production royalty payments)?.....	2127	1			000

- Report all such taxes and nontax payments whether or not included in revenues or expenses in the income statement. Include amounts paid or accrued for the year, net of refunds or credits, to foreign governments, their subdivisions and agencies for:
 - Sales, value added, consumption, and excise taxes collected by the affiliate on goods and services that the affiliate sold;
 - Property and other taxes on the value of assets and capital;
 - Any remaining taxes (other than income and payroll taxes); and
 - Import and export duties, license fees, fines, penalties, and all other payments or accruals of nontax liabilities (other than production royalty payments for natural resources).

75 Intentionally blank

BEA USE ONLY	2159	1	2	3	4	5
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Part V — U.S. Exports To and U.S. Imports From Foreign Affiliate

Goods only valued f.a.s. at port of exportation; do not include services —
See **Instruction Booklet, Part V.**

Affiliate ID	
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IMPORTANT NOTES

Report U.S. exports of goods to and U.S. imports of goods from the foreign affiliate in FY 2014. Report all goods that physically left or entered the U.S. customs area. Report data on a "shipped" basis, i.e., on the basis of when and to (or by) whom the goods were shipped. This is the same basis as official U.S. trade statistics to which these data will be compared. Do **not** record a U.S. import or export if the goods did not physically enter or leave (i.e., were not physically shipped to or from) the United States, even if they were charged to the foreign affiliate by, or charged by the foreign affiliate to, a U.S. person.

Foreign affiliates normally keep their accounting records on a "charged" basis, i.e., on the basis of when and to (or by) whom the goods were charged. The "charged" basis may be used if there is no material difference between it and the "shipped" basis. If there is a material difference, the "shipped" basis must be used or adjustments made to the data on a "charged" basis to approximate a "shipped" basis. The data should include goods only; they should **exclude** services.

Capital goods — Include capital goods but exclude the value of ships, planes, railroad rolling stock, and trucks that were temporarily outside the United States transporting people or goods.

Consigned goods — Include consigned goods in the trade figures when shipped or received, even though they are not normally recorded as sales or purchases, or entered into intercompany accounts when initially consigned.

In-transit goods — Exclude from exports and imports the value of goods that are in-transit. In-transit goods are goods that are not processed or consumed by residents in the intermediate country(ies) through which they transit; the in-transit goods enter that country(ies) only because that country(ies) is along the shipping lines between the exporting and importing countries. In-transit imports are goods en route from one foreign country to another via the United States (such as from Canada to Mexico via the United States), and in-transit exports are goods en route from one part of the United States to another part via a foreign country (such as from Alaska to Washington State via Canada).

Packaged general use computer software — Include exports and imports of packaged general use computer software. Value such exports and imports at the full transaction value, i.e., the market value of the media on which the software is recorded and the value of the information contained on the media. Do not include exports and imports of customized software designed to meet the needs of a specific user. This type of software is considered a service and should not be included as trade in goods. Also do not include negotiated leasing fees for software that is to be used on networks.

Natural gas, electricity, and water — Report **ONLY** the product value of natural gas, electricity, and water that you produce or sell at wholesale as exports and imports of goods. **DO NOT** report the service value (transmission and distribution).

93 On what basis were the trade data in the section prepared? — Mark (X) one.

- 4172 ¹ "Shipped" basis.
- ¹ "Charged" basis without adjustments, because there is no material difference between the "charged" and "shipped" bases.
- ¹ "Charged" basis with adjustments to correct for material differences between the "charged" and "shipped" bases.

	TOTAL				Shipped by U.S. Reporter(s)				Shipped by other U.S. persons			
	(1)				(2)				(3)			
U.S. EXPORTS OF GOODS TO THIS FOREIGN AFFILIATE (Valued f.a.s. U.S. port)	\$ Bil.	Mil.	Thous.	Dols.	\$ Bil.	Mil.	Thous.	Dols.	\$ Bil.	Mil.	Thous.	Dols.
4173	1			000	2			000	3			000
94 What is the value of the total goods shipped in FY 2014 from the U.S. to this affiliate?				000				000				000

	TOTAL				Shipped to U.S. Reporter(s)				Shipped to other U.S. persons			
	(1)				(2)				(3)			
U.S. IMPORTS OF GOODS FROM THIS FOREIGN AFFILIATE (Valued f.a.s. foreign port)	\$ Bil.	Mil.	Thous.	Dols.	\$ Bil.	Mil.	Thous.	Dols.	\$ Bil.	Mil.	Thous.	Dols.
4178	1			000	2			000	3			000
95 What is the value of the total goods shipped in FY 2014 to the U.S. by this affiliate?				000				000				000

Remarks

BEA USE ONLY	4179	1	2	3	4	5
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(1) BEA USE ONLY	(2) Name and country of location of each foreign affiliate fully consolidated in this Form BE-10C	(3) Name of foreign affiliate which holds the direct equity interest in the foreign affiliate listed in column (2)	(4) Percentage of direct ownership at close FY 2014 which the foreign affiliate listed in column (3) has in the foreign affiliate listed in column (2) (Enter percentage to the nearest tenth.)
3178			. %
			. %
			. %
			. %
			. %
			. %
			. %
			. %
			. %
			. %
			. %
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			. %
			. %

2014 BENCHMARK SURVEY OF U.S. DIRECT INVESTMENT ABROAD
FORM BE-10C
ADDITIONAL INSTRUCTIONS BY ITEM

Part I — Identification of Foreign Affiliate

20. – 24.

Sales or gross operating revenues of foreign affiliate, by industry of sales or gross operating revenues. See *Additional Instructions* for Part II, Section A, item 25 below.

*Dealers in financial instruments and finance, insurance, and real estate companies see **Special Instructions**, page 11.*

Part II — Financial and Operating Data of Foreign Affiliate

Section A — Income Statement 25.

25. **Sales or gross operating revenues, excluding sales taxes** — Report gross operating revenues or gross sales minus returns, allowances, and discounts. Exclude sales or consumption taxes levied directly on the consumer. Exclude net value-added and excise taxes levied on manufacturers, wholesalers, and retailers. Affiliates classified in ISI codes 5221, 5223, 5224, 5229, 5231, 5238, 5252 and 5331 report interest income on this line. Insurance companies with ISI codes 5243 and 5249 should include gross investment income in this item.

*Dealers in financial instruments and finance, insurance, and real estate companies see **Special Instructions**, page 11.*

26. **Certain gains (losses)** — Read the following instructions carefully as they may deviate from what is normally required by Generally Accepted Accounting Principles. Report at **gross before** income tax effect. Include income tax effect in item 27. Report gains (losses) resulting from:

- a. Sale or other disposition of financial assets including investment securities; FASB ASC Topic 320 (FAS 115) holding gains (losses) on securities classified as trading securities; FASB ASC Topic 320 (FAS 115) impairment losses; and gains (losses) derived from derivative instruments; Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies, see *Special Instructions*, A.1., page 14;
- b. Sale or disposition of land, other property, plant and equipment, or other assets, and FASB ASC 360 (FAS 144) impairment losses. Exclude gains (losses) from the sale of inventory assets in the ordinary course of trade or business;
- c. Goodwill impairment as defined by FASB ASC 350 (FAS 142);
- d. Restructuring. Include restructuring costs that reflect write-downs or write-offs of assets or liabilities. Exclude actual payments, or charges to establish reserves for future actual payments, such as for severance pay, and fees to accountants, lawyers, consultants, or other contractors;
- e. Disposals of discontinued operations. Exclude income from the operations of a discontinued segment. Report such income as part of your income from operations in items 24 and 25;
- f. Re-measurement of the foreign affiliate's foreign-currency-denominated assets and liabilities due to changes in foreign exchange rates during the reporting period;
- g. Extraordinary, unusual, or infrequently occurring items that are material. Include losses from accidental damage or disasters, after estimated insurance reimbursement. Include other material items, including write-ups, write-downs, write-offs of tangible and intangible assets; gains (losses) from the sale or other disposition of capital assets; and gains (losses) from the sale or other disposition of financial assets, including securities, to the extent not included above. Exclude legal judgments and settlements;
- h. The cumulative effect of a change in accounting principle;
- i. The cumulative effect of a change in the estimate of stock compensation forfeitures under FASB ASC 718 (FAS 123(R)).

*Dealers in financial instruments and finance, insurance, and real estate companies, see **Special Instructions**, page 11.*

27. **Foreign income taxes** — Exclude production royalty payments and U.S. income taxes.

Section C — Balance Sheet 32.

32. **Property, plant, and equipment, net** — Report **NET** book value of land, timber, mineral rights and similar rights owned. Also include net book value of structures, machinery, equipment, special tools, deposit containers, construction in progress, other depreciable property and capitalized tangible and intangible exploration and development costs of the foreign affiliate.

Include items on capital leases from others, per FAS ASC Topic 840 (Formerly FAS 13). Exclude all other types of intangible assets, and land held for resale. (Unincorporated affiliates include items owned by the U.S. Reporter(s) but in the affiliate's possession whether or not carried on the affiliate's books or records.)

*Insurance companies see **Special Instructions**, page 11.*

36. **Capital stock and additional paid-in capital** — Include common and preferred, voting and nonvoting capital stock and additional paid-in capital.
37. **Retained earnings (deficit)** — Include earnings retained by the corporation and legally available for dividends, and earnings voluntarily restricted.
39. **All other components** — Include the cumulative balance of unrealized gains (losses) due to changes in the valuation of available-for-sale securities per FASB ASC Topic 320 (FAS 115) and any other comprehensive income items required to be displayed separately from retained earnings as per FASB ASC Topic 220 (FAS 130).

Part III — Investment and Transactions Between the U.S. Reporter and the Foreign Affiliate

Section A — U.S. Reporter's Equity in Foreign Affiliate's Net Income, and Dividends or Distributed Earnings

53. **Dividends and distributed earnings** — Report this item based on the books of the U.S. Reporter. Report amounts received or entered into intercompany accounts, whichever occurred first. Include amounts for which payment was made in-kind. If a receivable was booked in a prior reporting period, do not report the collection of the receivable in the current period.

Section B — Debt and Other Intercompany Balances and Interest Receipts and Payments Between the U.S. Reporter and the Foreign Affiliate

55. – 56.

Debt and Other Intercompany Balances Between the U.S. Reporter and the Foreign Affiliate

Leases — Disaggregate lease payments into their component parts. Report return of capital, consisting of principal payments for capital leases and the depreciation component for operating leases, in items 55 and 56. Report the interest component under capital leases in item 57.

If the foreign affiliate has leased equipment to/from the U.S. Reporter under a long-term operating lease (i.e., the lease is for more than one year), then:

- Include the FY 2009 closing net book value of the leased equipment in column 1, and
- Include the FY 2008 closing net book value of the leased equipment in column 2.

Derivative Contracts — Do NOT report either the value of outstanding financial derivative contracts or any payments or receipts resulting from the settlement of those contracts. For example, the settlements of interest rate derivatives should not be reported as interest or as another type of transaction on this form. Derivatives contracts are covered by the Treasury International Capital (TIC) Form D-Report of Holdings of, and Transactions in, Financial Derivatives Contracts with Foreign Residents.

**2013 ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD
FORM BE-11B — ADDITIONAL INSTRUCTIONS BY ITEM**

Part III — Investment and Transactions Between the U.S. Reporter and the Foreign Affiliate — Continued

Section C — Change in U.S. Reporter's Equity in Capital Stock and/or Additional Paid-in Capital of Incorporated Foreign Affiliate or Equity Investment in Unincorporated Foreign Affiliate

58. - 60.

Increase in U.S. Reporter's Equity Interest in This Affiliate —

For a newly established or acquired affiliate, report what the U.S. Reporter paid and/or borrowed to establish or acquire the affiliate in item 58 or 60 as appropriate. Do not report the book value of the equity interest if it differs from what was paid.

Decrease in U.S. Reporter's Equity Interest in This Affiliate —

For an affiliate that is sold, report the sales price in item 61 or 63 as appropriate. Include foreign income taxes, if any, on gains (and tax refunds on losses) in the calculation of these items. Report the ending intercompany debt position for the affiliate (in column 1 of items 55 and 56) as zero. If debt positions still exist, they are between a U.S. person and an unaffiliated foreign person, and may be reportable on the Department of the Treasury International Capital report forms.

For investments written off, enter zero in items 61-63. If an account receivable due to the U.S. Reporter from the affiliate is written off, report the amount of the receivable in item 59 as a capital contribution.

Part V — Other Detailed Financial and Operating Data of Majority-Owned Foreign Affiliate

Distribution of sales or gross operating revenues —

Report the source of real estate rental income in columns 2 through 7 based on the location of the property. Finance or insurance companies that include investment income in gross operating revenues should report the source of such investment income in columns 2 through 7 based on the location of the issuer of the financial instrument whether publicly issued or privately placed. If the location of the issuer is unknown, then substitute the nationality of the issuer. If both the location and nationality of the issuer are unknown, and an intermediary (e.g. trustee, custodian, or nominee) is used to manage the investment (financial instrument or real estate) use the country of location of the intermediary.

Special Instructions for Dealers in Financial Instruments, Finance Companies, Insurance Companies, and Real Estate Companies

A. Certain gains (losses) for (1) dealers in financial instruments and finance and insurance companies, and (2) real estate companies.

1. Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies — Include in **45** :

- impairment losses as defined by FASB ASC 320 (FAS 115),
- realized gains and losses on trading or dealing,
- unrealized gains or losses, due to changes in the valuation of financial instruments, that flow through the income statement, and
- goodwill impairment as defined by FASB ASC 350 (FAS 142).

EXCLUDE from **45**, unrealized gains or losses due to changes in the valuation of financial instruments that are taken to other comprehensive income. Reflect such changes in **66** (all other components of accumulated other comprehensive income (loss)).

EXCLUDE from **45**, income from explicit fees and commissions. Include income from these fees and commissions as operating revenue in **28** and **42** and as sales of services in **78**.

2. Real estate companies — Include in **45** :

- impairment losses as defined by FASB ASC 360 (FAS 144), and
- goodwill impairment as defined by FASB ASC 350 (FAS 142).

EXCLUDE the income earned and expenses incurred from the sale of real estate you own. Such income should be reported as operating revenue in **28**, **42** and **76** and as sales of goods in **77**. Such expenses, including the net book value of the real estate sold, should be reported as cost of goods sold in **48**. Do not net the expenses against the revenues.

B. Special instructions for insurance companies

1. When there is a difference between the financial and operating data reported to the stockholders and the data reported in the annual statement to an insurance department, prepare the BE-11 on the same basis as the annual report to the stockholders.

Valuation should be according to normal commercial accounting procedures, not at rates promulgated by national insurance departments, e.g., include assets not acceptable for inclusion in

the annual statement to an insurance department, such as:

1. non-trusted or free account assets, and
2. nonadmitted assets, including furniture and equipment, agents' debit balances, and all receivables deemed to be collectible. Include mandatory securities valuation reserves that are appropriations of retained earnings in the owners' equity section of the balance sheet, not in the liability section.

2. Instructions for reporting specific items

- a. **Sales or gross operating revenues, excluding sales taxes (42)** — Include items such as earned premiums, annuity considerations, gross investment income, and items of a similar nature. Exclude income from equity investments in unconsolidated business enterprises that is to be reported in **43** and exclude certain gains or losses that are to be reported in **45**.

- b. **Certain gains (losses) (45)** — See **Special Instructions, A.1**.

- c. **Cost of goods sold or services rendered and selling, general, and administrative expenses (48)** — Include costs relating to sales or gross operating revenues, such as policy losses incurred, death benefits, matured endowments, other policy benefits, increases in liabilities for future policy benefits, and other underwriting expenses.

- d. **Sales of services (78, column 1)** — Include premium income and income from other services, if any.

Calculate premiums earned by companies engaged in insurance activities as direct premiums written (including renewals) net of cancellations, plus reinsurance premiums assumed, minus reinsurance premiums ceded, plus unearned premiums at the beginning of the year, minus unearned premiums at the end of the year.

- e. **Investment Income (79, column 1)** — Report that portion of sales or gross operating revenues that is investment income. However, report any gains or losses on investments, in accordance with **Special Instructions, A.1**. See **Additional Instructions for Part IV, Section D, 79**, above to determine the location of the transactor of investment income.

Summary of Industry Classifications

For a full explanation of each code see www.bea.gov/naics2012

Agriculture, Forestry, Fishing, and Hunting

- 1110 Crop production
- 1120 Animal production
- 1130 Forestry and logging
- 1140 Fishing, hunting, and trapping
- 1150 Support activities for agriculture and forestry

Mining

- 2111 Oil and gas extraction
- 2121 Coal
- 2123 Nonmetallic minerals
- 2124 Iron ores
- 2125 Gold and silver ores
- 2126 Copper, nickel, lead, and zinc ores
- 2127 Other metal ores
- 2132 Support activities for oil and gas operations
- 2133 Support activities for mining, except for oil and gas operations

Utilities

- 2211 Electric power generation, transmission, and distribution
- 2212 Natural gas distribution
- 2213 Water, sewage, and other systems

Construction

- 2360 Construction of buildings
- 2370 Heavy and civil engineering construction
- 2380 Specialty trade contractors

Manufacturing

- 3111 Animal foods
- 3112 Grain and oilseed milling
- 3113 Sugar and confectionery products
- 3114 Fruit and vegetable preserving and specialty foods
- 3115 Dairy products
- 3116 Meat products
- 3117 Seafood product preparation and packaging
- 3118 Bakeries and tortillas
- 3119 Other food products
- 3121 Beverages
- 3122 Tobacco
- 3130 Textile mills
- 3140 Textile product mills
- 3150 Apparel
- 3160 Leather and allied products
- 3210 Wood products
- 3221 Pulp, paper, and paperboard mills
- 3222 Converted paper products
- 3231 Printing and related support activities
- 3242 Integrated petroleum refining and extraction
- 3243 Petroleum refining without extraction
- 3244 Asphalt and other petroleum and coal products
- 3251 Basic chemicals
- 3252 Resins, synthetic rubbers, and artificial and synthetic fibers and filaments
- 3253 Pesticides, fertilizers, and other agricultural chemicals

- 3254 Pharmaceuticals and medicines
- 3255 Paints, coatings, and adhesives
- 3256 Soap, cleaning compounds, and toilet preparations
- 3259 Other chemical products and preparations
- 3261 Plastics products
- 3262 Rubber products
- 3271 Clay products and refractories
- 3272 Glass and glass products
- 3273 Cement and concrete products
- 3274 Lime and gypsum products
- 3279 Other nonmetallic mineral products
- 3311 Iron and steel mills and ferroalloys
- 3312 Steel products from purchased steel
- 3313 Alumina and aluminum production and processing
- 3314 Nonferrous metal (except aluminum) production and processing
- 3315 Foundries
- 3321 Forging and stamping
- 3322 Cutlery and handtools
- 3323 Architectural and structural metals
- 3324 Boilers, tanks, and shipping containers
- 3325 Hardware
- 3326 Spring and wire products
- 3327 Machine shops; turned products; and screws, nuts, and bolts
- 3328 Coating, engraving, heat treating, and allied activities
- 3329 Other fabricated metal products
- 3331 Agriculture, construction, and mining machinery
- 3332 Industrial machinery
- 3333 Commercial and service industry machinery
- 3334 Ventilation, heating, air-conditioning, and commercial refrigeration equipment
- 3335 Metalworking machinery
- 3336 Engines, turbines, and power transmission equipment
- 3339 Other general purpose machinery
- 3341 Computer and peripheral equipment
- 3342 Communications equipment
- 3343 Audio and video equipment
- 3344 Semiconductors and other electronic components
- 3345 Navigational, measuring, electromedical, and control instruments
- 3346 Manufacturing and reproducing magnetic and optical media
- 3351 Electric lighting equipment
- 3352 Household appliances
- 3353 Electrical equipment
- 3359 Other electrical equipment and components
- 3361 Motor vehicles
- 3362 Motor vehicle bodies and trailers
- 3363 Motor vehicle parts
- 3364 Aerospace products and parts
- 3365 Railroad rolling stock
- 3366 Ship and boat building
- 3369 Other transportation equipment
- 3370 Furniture and related products
- 3391 Medical equipment and supplies
- 3399 Other miscellaneous manufacturing

Wholesale Trade, Durable Goods

- 4231 Motor vehicles and motor vehicle parts and supplies
- 4232 Furniture and home furnishing
- 4233 Lumber and other construction materials
- 4234 Professional and commercial equipment and supplies
- 4235 Metal and mineral (except petroleum)
- 4236 Electrical and electronic goods
- 4237 Hardware, and plumbing and heating equipment and supplies
- 4238 Machinery, equipment, and supplies
- 4239 Miscellaneous durable goods

Wholesale Trade, Nondurable Goods

- 4241 Paper and paper product
- 4242 Drugs and druggists' sundries
- 4243 Apparel, piece goods, and notions
- 4244 Grocery and related product
- 4245 Farm product raw material
- 4246 Chemical and allied products
- 4247 Petroleum and petroleum products
- 4248 Beer, wine, and distilled alcoholic beverage
- 4249 Miscellaneous nondurable goods

Wholesale Trade, Electronic Markets and Agents and Brokers

- 4251 Wholesale electronic markets and agents and brokers

Retail Trade

- 4410 Motor vehicle and parts dealers
- 4420 Furniture and home furnishings
- 4431 Electronics and appliance
- 4440 Building material and garden equipment and supplies dealers
- 4450 Food and beverage
- 4461 Health and personal care
- 4471 Gasoline stations
- 4480 Clothing and clothing accessories
- 4510 Sporting goods, hobby, book, and music
- 4520 General merchandise
- 4530 Miscellaneous store retailers
- 4540 Nonstore retailers

Transportation and Warehousing

- 4810 Air transportation
- 4821 Rail transportation
- 4833 Petroleum tanker operations
- 4839 Other water transportation
- 4840 Truck transportation
- 4850 Transit and ground passenger transportation
- 4863 Pipeline transportation of crude oil, refined petroleum products, and natural gas
- 4868 Other pipeline transportation
- 4870 Scenic and sightseeing transportation
- 4880 Support activities for transportation
- 4920 Couriers and messengers
- 4932 Petroleum storage for hire
- 4939 Other warehousing and storage

Summary of Industry Classifications – Continued

Information

5111 Newspaper, periodical, book, and directory publishers
5112 Software publishers
5121 Motion picture and video industries
5122 Sound recording industries
5151 Radio and television broadcasting
5152 Cable and other subscription programming
5171 Wired telecommunications carriers
5172 Wireless telecommunications carriers, except satellite
5174 Satellite telecommunications
5179 Other telecommunications
5182 Data processing, hosting, and related services
5191 Other information services

Finance and Insurance

5221 Depository credit intermediation (Banking)
5223 Activities related to credit intermediation
5224 Nondepository credit intermediation
5229 Nondepository branches and agencies
5231 Securities and commodity contracts intermediation and brokerage
5238 Other financial investment activities and exchanges
5242 Agencies, brokerages, and other insurance related activities
5243 Insurance carriers, except life insurance carriers
5249 Life insurance carriers
5252 Funds, trusts, and other financial vehicles

Real Estate and Rental and Leasing

5310 Real estate
5321 Automotive equipment rental and leasing
5329 Other rental and leasing services
5331 Lessors of nonfinancial intangible assets, except copyrighted works

Professional, Scientific, and Technical Services

5411 Legal services
5412 Accounting, tax preparation, bookkeeping, and payroll services
5413 Architectural, engineering, and related services
5414 Specialized design services
5415 Computer systems design and related services
5416 Management, scientific, and technical consulting services
5417 Scientific research and development services
5418 Advertising, public relations, and related services
5419 Other professional, scientific, and technical services

Management of Companies and Enterprises

5512 Holding companies, except bank holding companies
5513 Corporate, subsidiary, and regional management offices

Administrative and Support, Waste Management and Remediation Services

5611 Office administrative services
5612 Facilities support services
5613 Employment services
5614 Business support services
5615 Travel arrangement and reservation services
5616 Investigation and security services
5617 Services to buildings and dwellings
5619 Other support services
5620 Waste management and remediation services

Educational Services

6110 Educational services

Health Care and Social Assistance

6210 Ambulatory health care services
6220 Hospitals
6230 Nursing and residential care facilities
6240 Social assistance

Arts, Entertainment, and Recreation

7110 Performing arts, spectator sports, and related industries
7121 Museums, historical sites, and similar institutions
7130 Amusement, gambling, and recreation industries

Accommodation and Food Services

7210 Accommodation
7220 Food services and drinking places

Other Services

8110 Repair and maintenance
8120 Personal and laundry services
8130 Religious, grantmaking, civic, professional, and similar organizations

Public Administration

9200 Public administration