



Appendix I: NIOSH/NYCAMH Parts Dealers Survey

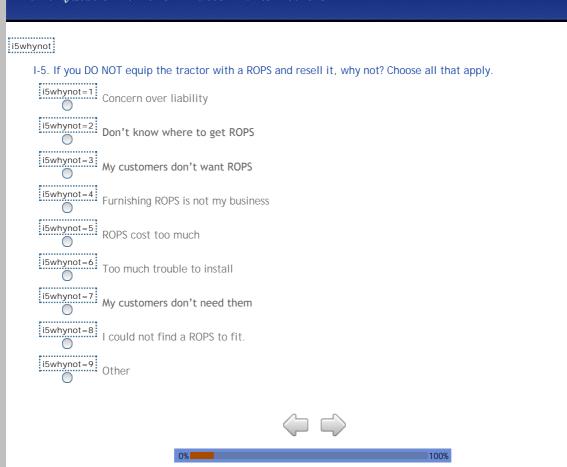
Thank you for agreeing to answer questions about providing rollover protective structures (ROPS) for older tractors. Your answers are important to farm safety.

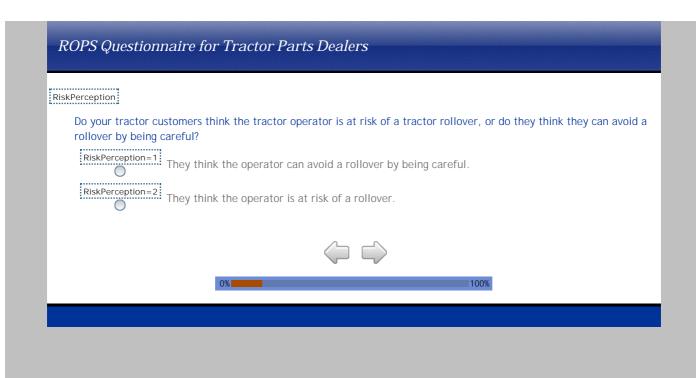
There are several kinds of questions for you to answer. The first kind of question asks questions about providing ROPS from your dealership. The second type of question asks questions about your customers. The third type of question asks you to decide what is more important in your decision to provide ROPS or not provide ROPS. Thank you for helping.

This survey is designed to determine how tractor-parts dealers feel about important issues related to providing ROPS to tractors for resale.









In your opinion, wh	at is the ONE BEST WAY	to increase the number of	of tractors equipped	with ROPS?	
1					
	0%		100%		



II. Your customers

In the following section, you'll be asked to describe the what kind of farming your customers do, and how they use tractors. If you're not sure, give the best answer that correctly describes most of your customers.

fulltimefarmers

Please describe the most common customer to your dealership.

II-1. What is the primary occupation of my customer?





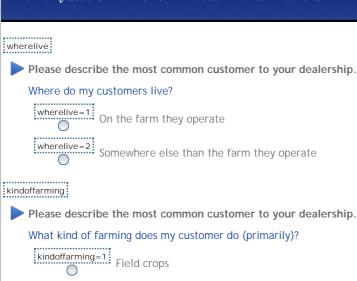
Please describe the most common customer to your dealership.

What age range do most of my customers fall in?





100%





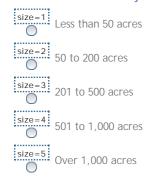


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Please describe the most common customer to your dealership.

What size of farm does my customer have?



howuse

Please describe the most common customer to your dealership.

If my customers have a tractor without a ROPS, how do they use it?





100%

SectionIII

III. In this section, we'll ask you questions about your beliefs about ROPS.

Please choose both the **most important** and the **least important** item on each list. We want to know about what's most important and least important to you, the dealer.

ROPSAttributesList_1

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the Most Important and which is the Least Important?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_1_b=2	The ROPS comes with welded tabs and mounts to attach a sunshade and other equipment.	ROPSAttributesList_1_w=2
ROPSAttributesList_1_b=12	The price of ROPS is subsidized by the government at 20% of the tractors value.	ROPSAttributesList_1_w=12
ROPSAttributesList_1_b=11	ROPS are constructed to match the general appearance of the tractor model.	ROPSAttributesList_1_w=11



ROPSAttributesList_2

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_2_b=10	Farm safety agencies provide a list of all ROPS that fit all tractors. It is available to anyone on the internet.	ROPSAttributesList_2_w=10
ROPSAttributesList_2_b=6	The dealer is protected against lawsuit by government- subsidized insurance.	ROPSAttributesList_2_w=6
ROPSAttributesList_2_b=9	The ROPS remains rigid and protects at all times.	ROPSAttributesList_2_w=9



ROPSAttributesList_3

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_3_b=1	The ROPS folds down to allow access to outbuildings.	ROPSAttributesList_3_w=1
ROPSAttributesList_3_b=10	Farm safety agencies provide a list of all ROPS that fit all tractors. It is available to anyone on the internet.	ROPSAttributesList_3_w=10
ROPSAttributesList_3_b=5	The dealer is protected against lawsuit by group insurance.	ROPSAttributesList_3_w=5



ROPSAttributesList_4

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_4_b=9	The ROPS remains rigid and protects at all times.	ROPSAttributesList_4_w=9
ROPSAttributesList_4_b=5	The dealer is protected against lawsuit by group insurance.	ROPSAttributesList_4_w=5
ROPSAttributesList_4_b=12	The price of ROPS is subsidized by the government at 20% of the tractors value.	ROPSAttributesList_4_w=12



ROPSAttributesList_5

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_5_b=4	The dealer is protected against lawsuit by private insurance.	ROPSAttributesList_5_w=4
ROPSAttributesList_5_b=9	The ROPS remains rigid and protects at all times.	ROPSAttributesList_5_w=9
ROPSAttributesList_5_b=13	The ROPS manufacturer or fabricator sets the ROPS price.	ROPSAttributesList_5_w=13

Click the 'Next' button to continue...

Progress1

You're making good progress, please continue.



ROPSAttributesList_6

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_6_b=14	The government will pay for part of the cost of the ROPS so that the end user pays no more than \$500 to purchase a ROPS.	ROPSAttributesList_6_w=14
ROPSAttributesList_6_b=3	Mounting tabs for sunshades and other equipment must be attached by the user. Welding will not affect the integrity of the steel.	ROPSAttributesList_6_w=3
ROPSAttributesList_6_b=15	Tractor manufacturers and ROPS fabricators provide a list of all available ROPS.	ROPSAttributesList_6_w=15



ROPSAttributesList_7

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_7_b=15	Tractor manufacturers and ROPS fabricators provide a list of all available ROPS.	ROPSAttributesList_7_w=15
ROPSAttributesList_7_b=9	The ROPS remains rigid and protects at all times.	ROPSAttributesList_7_w=9
ROPSAttributesList_7_b=7	ROPS can easily be removed for parades and shows.	ROPSAttributesList_7_w=7



ROPSAttributesList_8

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_8_b=13	The ROPS manufacturer or fabricator sets the ROPS price.	ROPSAttributesList_8_w=13
ROPSAttributesList_8_b=15	Tractor manufacturers and ROPS fabricators provide a list of all available ROPS.	ROPSAttributesList_8_w=15
ROPSAttributesList_8_b=11	ROPS are constructed to match the general appearance of the tractor model.	ROPSAttributesList_8_w=11



ROPSAttributesList_9

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_9_b=11	ROPS are constructed to match the general appearance of the tractor model.	ROPSAttributesList_9_w=11
ROPSAttributesList_9_b=1	The ROPS folds down to allow access to outbuildings.	ROPSAttributesList_9_w=1
ROPSAttributesList_9_b=6	The dealer is protected against lawsuit by government- subsidized insurance.	ROPSAttributesList_9_w=6



ROPSAttributesList_10

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_10_b=5	The dealer is protected against lawsuit by group insurance.	ROPSAttributesList_10_w=5
ROPSAttributesList_10_b=2	The ROPS comes with welded tabs and mounts to attach a sunshade and other equipment.	ROPSAttributesList_10_w=2
ROPSAttributesList_10_b=15	Tractor manufacturers and ROPS fabricators provide a list of all available ROPS.	ROPSAttributesList_10_w=15



ROPSAttributesList_11

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_11_b=8	ROPS look like safety equipment.	ROPSAttributesList_11_w=8
ROPSAttributesList_11_b=13	The ROPS manufacturer or fabricator sets the ROPS price.	ROPSAttributesList_11_w=13
ROPSAttributesList_11_b=5	The dealer is protected against lawsuit by group insurance.	ROPSAttributesList_11_w=5



ROPSAttributesList_12

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_12_b=6	The dealer is protected against lawsuit by government- subsidized insurance.	ROPSAttributesList_12_w=6
ROPSAttributesList_12_b=14	The government will pay for part of the cost of the ROPS so that the end user pays no more than \$500 to purchase a ROPS.	ROPSAttributesList_12_w=14
ROPSAttributesList_12_b=8	ROPS look like safety equipment.	ROPSAttributesList_12_w=8

Click the 'Next' button to continue...



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ROPSAttributesList_13

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_13_b=12	The price of ROPS is subsidized by the government at 20% of the tractors value.	ROPSAttributesList_13_w=12
ROPSAttributesList_13_b=8	ROPS look like safety equipment.	ROPSAttributesList_13_w=8
ROPSAttributesList_13_b=6	The dealer is protected against lawsuit by government- subsidized insurance.	ROPSAttributesList_13_w=6



ROPSAttributesList_14

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_14_b=4	The dealer is protected against lawsuit by private insurance.	ROPSAttributesList_14_w=4
ROPSAttributesList_14_b=11	ROPS are constructed to match the general appearance of the tractor model.	ROPSAttributesList_14_w=11
ROPSAttributesList_14_b=14	The government will pay for part of the cost of the ROPS so that the end user pays no more than \$500 to purchase a ROPS.	ROPSAttributesList_14_w=14

Click the 'Next' button to continue...



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ROPSAttributesList_15

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_15_b=3	Mounting tabs for sunshades and other equipment must be attached by the user. Welding will not affect the integrity of the steel.	ROPSAttributesList_15_w=3
ROPSAttributesList_15_b=13	The ROPS manufacturer or fabricator sets the ROPS price.	ROPSAttributesList_15_w=13
ROPSAttributesList_15_b=10	Farm safety agencies provide a list of all ROPS that fit all tractors. It is available to anyone on the internet.	ROPSAttributesList_15_w=10

Click the 'Next' button to continue...

Progres2

You're about halfway done, please press the NEXT button to continue.



ROPSAttributesList_16

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_16_b=14	The government will pay for part of the cost of the ROPS so that the end user pays no more than \$500 to purchase a ROPS.	ROPSAttributesList_16_w=14
ROPSAttributesList_16_b=10	Farm safety agencies provide a list of all ROPS that fit all tractors. It is available to anyone on the internet.	ROPSAttributesList_16_w=10
ROPSAttributesList_16_b=2	The ROPS comes with welded tabs and mounts to attach a sunshade and other equipment.	ROPSAttributesList_16_w=2

Click the 'Next' button to continue...



ROPSAttributesList_17

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_17_b=3	Mounting tabs for sunshades and other equipment must be attached by the user. Welding will not affect the integrity of the steel.	ROPSAttributesList_17_w=3
ROPSAttributesList_17_b=4	The dealer is protected against lawsuit by private insurance.	ROPSAttributesList_17_w=4
ROPSAttributesList_17_b=1	The ROPS folds down to allow access to outbuildings.	ROPSAttributesList_17_w=1

Click the 'Next' button to continue...



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ROPSAttributesList_18

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_18_b=8	ROPS look like safety equipment.	ROPSAttributesList_18_w=8
ROPSAttributesList_18_b=7	ROPS can easily be removed for parades and shows.	ROPSAttributesList_18_w=7
ROPSAttributesList_18_b=3	Mounting tabs for sunshades and other equipment must be attached by the user. Welding will not affect the integrity of the steel.	ROPSAttributesList_18_w=3

Click the 'Next' button to continue...



100%

ROPSAttributesList_19

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_19_b=7	ROPS can easily be removed for parades and shows.	ROPSAttributesList_19_w=7
ROPSAttributesList_19_b=1	The ROPS folds down to allow access to outbuildings.	ROPSAttributesList_19_w=1
ROPSAttributesList_19_b=4	The dealer is protected against lawsuit by private insurance.	ROPSAttributesList_19_w=4

Click the 'Next' button to continue...



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ROPSAttributesList_20

Please consider what is most important and least important in your dealership's decision to provide a ROPS on tractors for resale.

Considering only the three features given below, which is the $\underline{\text{Most Important}}$ and which is the $\underline{\text{Least Important}}$?

What is the Most Important issue?		What is the Least Important issue?
ROPSAttributesList_20_b=10	Farm safety agencies provide a list of all ROPS that fit all tractors. It is available to anyone on the internet.	ROPSAttributesList_20_w=10
ROPSAttributesList_20_b=12	The price of ROPS is subsidized by the government at 20% of the tractors value.	ROPSAttributesList_20_w=12
ROPSAttributesList_20_b=7	ROPS can easily be removed for parades and shows.	ROPSAttributesList_20_w=7



