PILOT STUDY: NATIONAL SURVEY OF BUSINESS COMPETITIVENESS

Appendix C

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Open Ended Comments......4

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Open Ended Comments

ID	Mode	Alias	Result
10017	Mail	Q03	Livestock Supplements.
10042	Mail	Q03	Caskets and other funeral related products, wholesale distributor.
10084	Mail	Q03	Animal feeds.
10097	Mail	Q03	Aircraft gearing manufacturing.
10110	Mail	Q03	Aviation.
10131	Mail	Q03	Retail-Fertilizer, Crop protection chemicals, Seed, and Custom application.
10137	Mail	Q03	Steel fabrication, heating air conditioning.
10151	Mail	Q03	Contract plastic injection molding.
10182	Mail	Q03	Manufacturing and distribute wood moldings and associated wood products.
10237	Mail	Q03	Rental construction and industry equipment caterpillar dealer.
			Parking facility control equipment's and system time and attendance equipment and
10244	Mail	Q03	system.
4000=			Education, research and technical assistance on cancer prevention, treatment, and
10267	Mail	Q03	survivor support.
10303	Mail	Q03	General offices of company distribution center.
10317	Mail	Q03	CPA and tax.
10327	Mail	Q03	Custom Cabinetry.
10351	Mail	Q03	We make extreme cold weather clothing.
10367	Mail	Q03	Pharmaceutical manufacturing
10392	Mail	Q03	Commercial printing.
10415	Mail	Q03	Screening plants for agriculture and mining groups.
10442	Mail	Q03	Hot Dog (copyright) patient warming system (anesthesia medical device).
10460	Mail	Q03	Raw milk transport.
40474		000	Wholesale lumber and building products distribution and hardwood lumber
10471	Mail	Q03	processing.
10475	Mail	Q03	Hardwood lumber.
10508	Mail	Q03	Machine and fabrication job shop.
10515	Mail	Q03	Nursery and Garden Center - We grow plants - sell lawn seed - sell chemicals for
10515	Mail	Q03	Fabricated metal products - Conveyors
10540	Mail	Q03	Linear motion parts, components and systems.
10585	Mail	Q03	Sales marketing, customer service, A/P and air
10583	Mail	Q03	Precision Custom Springs and Wire Form Products.
10604	Mail	Q03	Hardwood logs - lumber.
10618	Mail	Q03	Oversee the handling of tax payers' money in the running of a fire district.
10618	Mail	Q03	Livestock identification plastic tags
10638	Mail	Q03	Manufacturing
			
10690	Mail	Q03	Oil and gas exploration.

10711	Mail	Q03	CNC machine shop laser work.
10729	Mail	Q03	Museum - exhibits/educational programs.
10763	Mail	Q03	Lumber
10810	Mail	Q03	Audit, tax and accounting.
10863	Mail	Q03	Bulk feed products.
10890	Mail	Q03	Cathodic protection material manufacturing.
10920	Mail	Q03	Wire harness for military aircraft.
10933	Mail	Q03	Child education and care.
10962	Mail	Q03	Wireless communications.
11219	Mail	Q03	Sale and rental of biofeedback, stem units and related supplies.
11226	Mail	Q03	Components for HVAC-R equipment.
11246	Mail	Q03	Wholesaler of auto parts and lubricates.
11251	Mail	Q03	Dock levelers for truck docks.
11258	Mail	Q03	Commercial bank.
11262	Mail	Q03	Telephone, IP television, internet service provider.
11296	Mail	Q03	Plastic injection molds - manufacturing.
11319	Mail	Q03	Chemicals.
11346	Mail	Q03	Lumber (green)
11371	Mail	Q03	Grass Seed.
11378	Mail	Q03	Trailer manufacturer.
11423	Mail	Q03	Solid wood church and courtroom furniture.
11433	Mail	Q03	Low voltage cabling systems.
11448	Mail	Q03	Diatomaceous earth.
11476	Mail	Q03	Gas, diesel and oil, trucking coast to coast.
			Roof trusses 96 percent, 2 percent floor trusses, 2 percent truss connection
11482	Mail	Q03	hardware (hangers, etc.)
11527	Mail	Q03	Media.
11557	Mail	Q03	Cement.
11570	Mail	003	Agricultural cooperative serving farmers with input products for crop production and
11570 11582	Mail Mail	Q03 Q03	marketing services. Costume jewelry design and production.
11593	Mail	Q03	Lumber manufacturing, power generation, and forest management.
11333	IVIAII	QUS	Ductile iron foundry, pattern shop, and machine shop. Provide fully machine-cast
11618	Mail	Q03	parts to OEM customers nationwide.
11650	Mail	Q03	Abrasive Product Manufacturing (sand paper)
11687	Mail	Q03	Lumber.
11694	Mail	Q03	IT Services
11829	Mail	Q03	Taxes accounting payroll.
11833	Mail	Q03	Manufacture diagnostic equipment for rotating machinery.
11924	Mail	Q03	Newspaper publishing.

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11976	Mail	Q03	Food processing, instant vegetables.
11985	Mail	Q03	HVAC, fans, units, A/C, etc.
12007	Mail	Q03	Construction.
12022	Mail	Q03	Dental prosthetics.
			Distributor of raw materials for the rubber industry. Sales throughout the U.S. and
12061	Mail	Q03	some in Canada and Mexico.
12084	Mail	Q03	Trucking / Food transportation
12090	Mail	Q03	Lumber.
12120	Mail	Q03	Forest products
12131	Mail	Q03	Barns and livestock fencing.
12184	Mail	Q03	Sales and distribution of building materials.
			The manufacture of airport quality windsocks and windsock brackets, with or
12227	Mail	Q03	without screen printing.
12235	Mail	Q03	Lumber.
12282	Mail	Q03	Screen printing.
12322	Mail	Q03	Sales of remanufactured ink cartridges.
12341	Mail	Q03	Manufacturing of data requisition: data collection equipment.
12383	Mail	Q03	Mining and processing clay.
12398	Mail	Q03	Dunnage bags.
12467	Mail	Q03	Production and distribution of snack products, primarily nuts.
12489	Mail	Q03	Vehicular lighting.
12526	Mail	Q03	Legal services.
12606	Mail	Q03	Poultry
12611	Mail	Q03	Industrial Design - textile and exhibit pubic art graphics.
12619	Mail	Q03	Commercial radio broadcasting.
12640	Mail	Q03	Cold finish steel bars.
12714	Mail	Q03	Crop protection, Fertilizer, Application - of fertilizer
			Manufacturer of light fixtures for displays, exhibits, tradeshows, museums. Small
12728	Mail	Q03	family owned business.
12744	Mail	Q03	Food supplement ingredient manufacturing.
12759	Mail	Q03	Bath rugs
12777	Mail	Q03	Legal services.
12782	Mail	Q03	Clay roofing and flooring products.
12811	Mail	Q03	Manufacturing
12864	Mail	Q03	Logistic Contractor.
12874	Mail	Q03	Mold design and manufacture, mold repair and contract machining.
12889	Mail	Q03	Milk.
12951	Mail	Q03	Par-fried potatoes - french fries, and chopped and formed.
12996	Mail	Q03	Vaccines for poultry.
13027	Mail	Q03	Repair to paper manufacturing equipment.
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13049	Mail	Q03	Soft Drinks.
13052	Mail	Q03	Beer, wine, spirits wholesale distribution.
13102	Mail	Q03	Gas fired unit heater and HVAC products.
13106	Mail	Q03	Employ the developmentally disabled adults.
13113	Mail	Q03	Specialty manufacturer of safety communication products.
13140	Mail	Q03	Marine industry towboat components - propeller shafts, steering, rudders etc.
13147	Mail	Q03	Staffing
13150	Mail	Q03	Veterinary Medicine
13184	Mail	Q03	Wholesale bakery, retail bakery.
13216	Mail	Q03	Thermal managed exhaust tubing.
13285	Mail	Q03	Manufacturing of exterior automotive lighting.
13377	Mail	Q03	Civil engineering.
13467	Mail	Q03	Live plants.
13543	Mail	Q03	Vending provider.
13607	Mail	Q03	1. Mold making for injection molding. 2. Injection molding.
13647	Mail	Q03	Industrial gasses - Argon, Oxygen, Nitrogen.
13653	Mail	Q03	Full service dental lab.
13685	Mail	Q03	Printing.
			Woodminster Summer Musical, a summer program of three Broadway musicals for
13725	Mail	Q03	seven performances of each.
13754	Mail	Q03	Softwood lumber.
13806	Mail	Q03	Machined non-ferrous components. Automotive, electrical, sporting goods.
13824	Mail	Q03	Manufacturing communication equipment.
13855	Mail	Q03	Electrical distribution.
13883	Mail	Q03	Gas, groceries.
12000	Mail	002	Fertilizer application equipment sales, Apache sprayers, Dalton NH3 applicators,
13889	Mail	Q03	Miller sprayers. Scent eliminating products - Apparel and liquid sprays/soaps - for the hunting
13915	Mail	Q03	market.
13931	Mail	Q03	Ready-mixed concrete.
13935	Mail	Q03	Refurbished agricultural equipment.
14007	Mail	Q03	Candy
14020	Mail	Q03	Agricultural - feed, grain.
14082	Mail	Q03	Commercial Banking.
14086	Mail	Q03	Retail Agriculture - seed - feed - fertilizer - chemicals - grain elevator.
			Employment and training for persons with disabilities using work as a tool. We own
			and operate a Merry Maids franchise, a popcorn company and a premium coffee
14117	Mail	Q03	distributionship among other smaller contracts.
14148	Mail	Q03	Non-emergency medical transportation.
14158	Mail	Q03	Insurance sales.
14164	Mail	Q03	Commercial Printing.

14327	Mail	Q03	Agricultural and petroleum products.
14332	Mail	Q03	Cheese.
14350	Mail	Q03	Custom saddles
			Manufacture and install custom electric signs, awnings, ADA signage, and digital
14400	Mail	Q03	prints.
14437	Mail	Q03	Wooden packaging.
14459	Mail	Q03	Swine management.
14515	Mail	Q03	Make furniture.
14533	Mail	Q03	Freight hauler.
14537	Mail	Q03	Manufacturer of twist ties.
			Machining operation manufacturing rotary airlocks, slide diverter valves and
14571	Mail	Q03	pneumatic conveying systems.
14627	Mail	Q03	Ready mix concrete, concrete products, and tools.
14676	Mail	Q03	Textile distribution, cut and sew.
14683	Mail	Q03	Museum - activity/recreation.
14686	Mail	Q03	Warehouse distribution, automobile parts/accessories.
14731	Mail	Q03	Agriculture
14751	Mail	Q03	Dehydrated and frozen apple products.
14756	Mail	Q03	Veterinary services
14814	Mail	Q03	Poultry processing fully cooked chicken products.
14864	Mail	Q03	Manufacturing antifatigue mats.
14894	Mail	Q03	Telecommunication services including broadband.
			Cotton gin - processing cotton from the field to bale form to go to textile mills.
14917	Mail	Q03	Selling cottonseed to dairies.
14922	Mail	Q03	Biodiesel
14969	Mail	Q03	Ready mix concrete, precast concrete hog slats.
14987	Mail	Q03	Manufacturer and seller of pre-cut cedar log homes.
15004	Mail	Q03	Solid waste handling equipment.
15017	Mail	Q03	Electric resistance heaters and elements, flange/process heaters, fire bar and multicell elements.
15024	Mail	Q03	Agriculture/agronomy products.
15062	Mail	Q03	Weight loss services.
15066	Mail	Q03	Manufacture saw blades and construction equip.
15151	Mail	Q03	AM radio station.
			Routed exterior signs, using western red cedar, HDPE plastic, for the US
15159	Mail	Q03	Forest/National Park Service.
15175	Mail	Q03	Accounting and tax services.
15211	Mail	Q03	Legal services.
15218	Mail	Q03	Repair and rebuild mining equipment.
20158	Mail	Q03	Hardwood lumber.
20162	Mail	Q03	Agricultural chemicals.

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20184	Mail	Q03	General machining and fabrication, hydro rakes.
20190	Mail	Q03	Agricultural implements.
20215	Mail	Q03	Printed paperboard packaging.
20230	Mail	Q03	Veterinary services.
20264	Mail	Q03	Industrial gas and welding supplier.
20304	Mail	Q03	Cement
20332	Mail	Q03	Build automation tools/systems.
20410	Mail	Q03	Frozen, liquid, and dried egg products.
20533	Mail	Q03	Design research and product development consulting services.
20643	Mail	Q03	Supermarket equipment sales, remanufacturing.
			This business is an office where paperwork from normal business activities takes
			place. We have manufacturing location about the U.S. Our principle business is
20502		000	manufacturing consumable roof supporting ventilation devices used in underground
20693	Mail	Q03	mining applications.
20782	Mail	Q03	Roofing products.
20786	Mail	Q03	Polyurethane foam manufacturing; processing polyester fiber.
20807	Mail	Q03	Pulp for making paper.
20882	Mail	Q03	HVAC.
20896	Mail	Q03	Legal services.
20903	Mail	Q03	Growing and processing of Maine wild blueberries.
20929	Mail	Q03	Bank.
20954	Mail	Q03	Office supply retail, commercial printer.
21092	Mail	Q03	Hazardous gas detection equipment.
21123	Mail	Q03	Specialty chemicals, lubricants, and ice melt products.
21151	Mail	Q03	Contract metal fabrications.
21183	Mail	Q03	Bus transportation.
21186	Mail	Q03	Cabinet doors, laminated countertops.
21212	Mail	Q03	Irrigation, center pivot dealer.
21261	Mail	Q03	Truck sales, new and used parts, truck repairs.
24200		000	Furniture manufacturing. Bedroom furniture. Commercial furnishing i.e. dorm
21288	Mail	Q03	furniture, hotel furniture.
21296	Mail	Q03	Boat manufacturer.
21301	Mail	Q03	Oil and gas.
21497	Mail	Q03	Manufacture of steel castings.
21512	Mail	Q03	Flooring sales and installation.
21540	Mail	Q03	Mounted ball bearing products.
21598	Mail	Q03	Manufacturing farm equipment.
21656	Mail	Q03	Business development, lending.
21693	Mail	Q03	Printing ink manufacturer.
21806	Mail	Q03	Manufacture graphite fishing rods.

21817	Mail	Q03	Systems integration (both security and communications).
21841	Mail	Q03	Manufacture food processing machinery.
21959	Mail	Q03	Hospital apparel.
21973	Mail	Q03	Cabinet sales
21990	Mail	Q03	Agricultural equipment sales and service.
21998	Mail	Q03	Performance textiles.
22098	Mail	Q03	Manufacturer of distilled spirits.
22170	Mail	Q03	Manufacture bullets and ammunition.
22296	Mail	Q03	Healthcare - Nursing service supplemental staffing.
22311	Mail	Q03	Steel storage tanks pressure vessels.
22371	Mail	Q03	Precast concrete products.
22375	Mail	Q03	Special agricultural equipment.
22420	Mail	Q03	Financial services.
22503	Mail	Q03	Lamp and shades wholesaler.
22531	Mail	Q03	Sawmill, wood lath.
22541	Mail	Q03	Aluminum and zinc die castings.
22583	Mail	Q03	Cabinets, counter tops, flooring.
22634	Mail	Q03	Manufacture fiberglass tanks and manholes.
22692	Mail	Q03	Tank heads, boiler manholes, butt weld pipe caps and hinged closures.
22696	Mail	Q03	Veterinary.
22706	Mail	Q03	Transportation of food products.
22741	Mail	Q03	Geo-spatial technology.
			Precision machining - Computer numerical control, CNC turning, CNC milling, CNC
22749	Mail	Q03	Swiss. Parts for medical - construction, electrical - printing - auto.
22832	Mail	Q03	Tool and die stamping assembly of car parts.
23055	Mail	Q03	Plastic containers.
23089	Mail	Q03	Manufacturing pallets and crating out of wood.
23186	Mail	Q03	Modular housing.
23216	Mail	Q03	Import / Distributor of sausage casings.
23224	Mail	Q03	Architectural millwork.
23270	Mail	Q03	Sawmill-wood.
23371	Mail	Q03	Sale and service of agriculture equipment and light industrial machines.
23412	Mail	Q03	Entertainment with food and beverages.
23426	Mail	Q03	Machine shop, Swiss automatic high precision.
23503	Mail	Q03	Radio station - advertising sales.
23721	Mail	Q03	Steel tube fabrication.
23752	Mail	Q03	Plastic injection molds.
			Mechanical contracting: plumbing, HVAC, refrigeration, process piping and fire
23785	Mail	Q03	sprinklers for industrial and commercial use.
23863	Mail	Q03	Local exchange carrier (Telecom).

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23972	Mail	Q03	2-way radio remote control manufacturing.
24001	Mail	Q03	Trucking/hauling locally (not at this location).
24086	Mail	Q03	Farm machinery component manufacturing.
24107	Mail	Q03	Screwmachine parts.
24123	Mail	Q03	Banking / Lending / Investments.
24204	Mail	Q03	Cavern tours.
24219	Mail	Q03	Insurance.
24245	Mail	Q03	Trailers - snow, boat, utility.
24304	Mail	Q03	Candy.
24429	Mail	Q03	Post frame buildings.
24532	Mail	Q03	Transportation.
	-		Services. We are a Professional Employer Organization (PEO). We help businesses
24575	Mail	Q03	cope with growing regulations.
			Gas analyzers and gas mixing systems for industrial gases such as CO2, O2, AR, N2,
24644	Mail	Q03	H2.
24650	Mail	Q03	Animal feed and farm supplies.
24737	Mail	Q03	Jewelry castings.
24847	Mail	Q03	School and institutional furniture.
24918	Mail	Q03	Doors
24964	Mail	Q03	Natural gas compression and transmission.
25019	Mail	Q03	Textiles - aprons, tablecloth, napkins.
25091	Mail	Q03	Manufacture of seaming equipment for the paper industry.
25098	Mail	Q03	Aviation services.
25152	Mail	Q03	Snack foods.
25189	Mail	Q03	Title Insurance, abstracts.
30007	Mail	Q03	Manufacturing
30105	Mail	Q03	Manufacture farm/agricultural implements.
30116	Mail	Q03	Dust filtration and grain aeration systems.
30158	Mail	Q03	Make rubber bands, wraps, straps; sell packaging and tape.
30192	Mail	Q03	Instrumentation Factory Rep. Control Panel Manufacturing and Service.
30239	Mail	Q03	Real estate closings, title insurance.
30268	Mail	Q03	Oil and gas production.
30271	Mail	Q03	Assembly of electronic locks.
30321	Mail	Q03	Manufacture Signs.
30334	Mail	Q03	Wholesale distribution food products.
30352	Mail	Q03	Telecommunications products/service
30370	Mail	Q03	Legal services.
30374	Mail	Q03	Pharmaceutical preparations for animals.
30386	Mail	Q03	Business Machine Manufacturing.
30474	Mail	Q03	Chromatographs' sensors detectors.

30576	Mail	Q03	Trucking, wrecking.
30681	Mail	Q03	Baler twine, hay preservative.
30684	Mail	Q03	Custom wooden boats and yachts.
30709	Mail	Q03	Archery supplies.
30712	Mail	Q03	Insulate lines and tanks in the oil field.
30715	Mail	Q03	Agriculture retail.
			Manufacture island forms and pipe bollards for gas stations, manage four self-
30722	Mail	Q03	storage facilities and some buildings for rent, and operate two car wash locations.
30800	Mail	Q03	Beef products.
30849	Mail	Q03	Generation and transmission of electricity.
30915	Mail	Q03	Commercial faucets - brass casting.
30920	Mail	Q03	Service provider for persons with disabilities.
30964	Mail	Q03	Textiles
			Manufacturing packaging for the cosmetic, pharmaceutical, and personal care
30999	Mail	Q03	markets.
31020	Mail	Q03	Banking services.
31035	Mail	Q03	Professional Liability, Insurance Brokerage
31066	Mail	Q03	Repair sales/service industrial air moving equipment.
0440=			We are an art museum and gallery with limited sales of jewelry, books and
31105	Mail	Q03	consignments of artists.
31164	Mail	Q03	Pallets and crates
31194	Mail	Q03	Paper shredders.
31283	Mail	Q03	Job shop. Machine shop services.
31303	Mail	Q03	Textiles.
31381	Mail	Q03	Aircraft and passenger seat overhaul.
31422	Mail	Q03	Custom boat building and repair.
31440	Mail	Q03	Box spring frames.
31457	Mail	Q03	Floral wholesale
31484	Mail	Q03	Distributor of standard plastic machine engineered products.
			Machine shop, commercial and nuclear precision machining. Machine shop,
31505	Mail	Q03	commercial and nuclear precision machining.
31545	Mail	Q03	Fuel and livestock feed.
31548	Mail	Q03	Financial counseling.
31554	Mail	Q03	Buy light calves for farmers and ranchers.
31574	Mail	Q03	Manufacturer / Construction
31633	Mail	Q03	Grain marketing and agricultural supply cooperative.
31746	Mail	Q03	Making animal feed.
31755	Mail	Q03	Custom Cabinets.
31781	Mail	Q03	Educational tourism.
31797	Mail	Q03	Plastic lined piping systems.
31916	Mail	Q03	Lumber.

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31940	Mail	Q03	Dairy feeds- Manufactured and delivered.
32248	Mail	Q03	Retail, sawmill, timbers, boards, and post and rail.
32320	Mail	Q03	Wine
32325	Mail	Q03	Steel reinforcement for concrete applications.
32375	Mail	Q03	Fabrication of solid surface counter tops.
32407	Mail	Q03	Structural steel sales and fabrication.
32417	Mail	Q03	Manufacture of protective covers (tarps).
32434	Mail	Q03	Decorative interior molding.
32472	Mail	Q03	Mulch and soil products.
32646	Mail	Q03	Movie theatre.
32678	Mail	Q03	Welded steel frames used as bases for large generator sets.
32735	Mail	Q03	Grain - barge loading grain terminal.
			Contacts and connectors (screw machine products) MK-C-39029 / medical /
32799	Mail	Q03	aerospace.
32837	Mail	Q03	Insurance and real estate.
32881	Mail	Q03	Safe patient handling devices, wheelchairs and exam tables.
32946	Mail	Q03	Printed patterns for home sewing.
			Provide professional hotel management services to owners/operators of
32949	Mail	Q03	independent hotels.
32952	Mail	Q03	Gospel music CDs, Dvds, etc., traveling and singing southern gospel music. This being our home base.
33043	Mail	Q03	Pizza.
	Mail	Q03	
33050 33127	Mail		Commercial printing.
33183	Mail	Q03 Q03	Silkscreening - embroidery - promotional products, printing - sign makers. Professional services: civil engineering and land surveying
33217	Mail	Q03	Veterinary hospital.
33220	Mail	Q03	Account receivable financing and customer billing service. Flexible polyurethane for furniture and bedding, chemical systems for various
33258	Mail	Q03	industries.
33292	Mail	Q03	Accounting services - tax.
33311	Mail	Q03	Precision sheet metal fabrication.
33344	Mail	Q03	Investment castings.
33408	Mail	Q03	Manufacture of custom table pads.
33438	Mail	Q03	Cast metal products.
33.33		400	Nonprofit conservation science organization research and education (biology and
33460	Mail	Q03	ecology).
			We manufacture and distribute top soil, mulches, composts and landscape
33467	Mail	Q03	construction materials.
33471	Mail	Q03	Industrial leather products.
33488	Mail	Q03	Wood handrails and moldings.
33497	Mail	Q03	Hauling - stone, salt, coal, etc.

33528	Mail	Q03	Science labs and furniture for K-12 and higher education.
33561	Mail	Q03	Machine shop - industrial tooling.
33623	Mail	Q03	Plastic injection mold parts - custom.
33633	Mail	Q03	Agricultural products - custom services to the customers product application.
33706	Mail	Q03	Commercial print shop.
33722	Mail	Q03	Ground Clay - Sport's Field.
33752	Mail	Q03	Oysters.
33760	Mail	Q03	Transportation
33770	Mail	Q03	Automotive parts, brake rotor. Brake drum and brake pads.
33800	Mail	Q03	Income tax preparation.
33865	Mail	Q03	Retail sales of floor products and installation.
33891	Mail	Q03	Roof truss manufacturing.
33894	Mail	Q03	Trucking and farming.
33917	Mail	Q03	Retail candy store.
33920	Mail	Q03	Commercial printed products.
34015	Mail	Q03	Hardware and lumber.
			Management company - provide management services to senior housing facilities
34080	Mail	Q03	(assisted living, independent living, CCRC's).
			Sustainability Counseling Services including building commissioning, LEED consulting
34090	Mail	Q03	and energy modeling.
34245	Mail	Q03	Real estate title insurance.
34466	Mail	Q03	Custom fabrication of vessels for the pharmaceutical and bio-tech industries.
34479	Mail	Q03	Selling building materials.
34500	Mail	Q03	Hermetic motors
34576	Mail	Q03	Manufacturer of Portland Cement.
34744	Mail	Q03	Automotive, trucking (carrier).
34754	Mail	Q03	Recreational fly fishing and upland game hunting, trout farming.
34868	Mail	Q03	Redi-mix Concrete/Aggregates
34897	Mail	Q03	Manufacturing of kraft paper protective packaging.
34937	Mail	Q03	Trucking.
34976	Mail	Q03	Hardwood veneer
35064	Mail	Q03	Men's polo shirts / firemen uniforms.
35069	Mail	Q03	NAICS 42161.
35084	Mail	Q03	Vitamin mineral premixes.
40010	Mail	Q03	Commercial real estate.
,			Commercial printed materials, L/H, envelopes, magazines, newsletters, annual
40013	Mail	Q03	reports.
40083	Mail	Q03	Water management products that attach to drainage tile.
40108	Mail	Q03	Accounting and tax services.
40214	Mail	Q03	Flexible electrical conduit.

			For hire private hauling company - specializing in hauling, gravel, asphalt, sand, dirt
40236	Mail	Q03	and salt locally.
40239	Mail	Q03	Modular manufacture - single family, multi-family and commercial.
40332	Mail	Q03	John Deere farm equipment.
40460	Mail	Q03	Provide trucking in the forest industry.
40463	Mail	Q03	Plastic injection molding, rubber compression molding, mold making.
40468	Mail	Q03	Consultant Engineer - Civil - Material Testing
40485	Mail	Q03	Medical service provider.
40516	Mail	Q03	Fuel oil, gasoline wholesaler.
40543	Mail	Q03	Fishing tackle manufacturer.
40567	Mail	Q03	Design and manufactures roll coating and harvesting machinery.
			Agriculture: From the farm to the processor, dams, tarps, equipment covers, piler
40570	Mail	Q03	chain covers, fertilizer tarp, load out socks, air and water socks.
40625	Mail	Q03	Recycled textile waste products.
40670		000	Manufacturer of industrial medical housewares, and automotive products out of
40670	Mail	Q03	polyurethane Foam Thermal Seal Specialist.
40679	Mail	Q03	Veterinary Medicine - small animals.
40691	Mail	Q03	Installation, dis-assembly, maintenance, and refurbish of commercial, modular buildings.
40727	Mail	Q03	Steel fabrication.
40727	Mail	Q03	Manufacturer of kitchen and bath cabinets.
40777	Mail	Q03	Consulting Engineering (Civil and Environmental)
40777	Mail	Q03	Metal fabrication of displays.
40827	Mail	Q03	Legal services.
40855	Mail	Q03	Cedar producer.
40833	Mail	Q03	Pottery Distributor. Previously manufactured red clay pottery.
40871	Mail	Q03	Insurance products and financial services.
40887	Mail	Q03	Wood based panels (MDF) and laminate flooring.
41053	Mail	Q03	Wood pased panels (MDF) and laminate nooring. Wood products manufactured and supplied into the packaging and crating business.
41101			
	Mail	Q03	Contract aerosol filling and chemical blending and small packaging.
41110	Mail	Q03	Manufacturing, fiberglass, safety products.
41147	Mail	Q03	Manufacture brick.
41158	Mail	Q03	Pallets Vet vice were disingted and a vector of the left of the l
41252	Mail	Q03	Veterinary medicine and surgery.
41280	Mail	Q03	Cave tour. We also have a gift/souvenir shop.
41293	Mail	Q03	CPA services.
41299	Mail	Q03	Portable trade show displays.
41312	Mail	Q03	Food service "pizza," 19 units, two states: California and Nevada.
41322	Mail	Q03	Land surveying.
41368	Mail	Q03	Produce electrical wiring harnesses and battery cable.
41380	Mail	Q03	Supplies for coal preparation and mining companies.

41430	Mail	Q03	Distribution and manufacturing of moving products.
41459	Mail	Q03	Energy loss surveys.
41533	Mail	Q03	Formal tubular products exhaust, air, hand rails, structural.
41543	Mail	Q03	Engraving, embroidery.
41586	Mail	Q03	Steel processing.
			We have 2 main products. We provide replaceable parts to the refractory industry.
41599	Mail	Q03	We also build small run semiconductor molds in a fast turnaround.
41645	Mail	Q03	Aluminum recreational products - dock systems, boat lifts, trailers, boats.
41662	Mail	Q03	Machine shop.
41760	Mail	Q03	Horseback riding apparel development and design business.
41778	Mail	Q03	Windows and doors.
41795	Mail	Q03	Bituminous asphalt and crushed limestone road construction and resurfacing.
41801	Mail	Q03	Contract metal fabrications.
41807	Mail	Q03	Manufacture marble.
41839	Mail	Q03	Gypsum wall board.
41857	Mail	Q03	Processed cheese.
41883	Mail	Q03	Production and shipping of snack foods.
41905	Mail	Q03	Design and manufacture membrane switches.
41964	Mail	Q03	Manual Wheelchairs.
41978	Mail	Q03	Blend agricultural additives. Vitamin and mineral premix and dry organic acids.
41997	Mail	Q03	Custom precision machining and fabrication.
42008	Mail	Q03	Truck transportation.
42036	Mail	Q03	Residential remodeling.
42051	Mail	Q03	Crushing cottonseed.
42070	Mail	Q03	Air curtains.
42076	Mail	Q03	Construction Supply
42102	Mail	Q03	Selling advertising; printing and graphic/web design.
42106	Mail	Q03	Automotive drive line and air conditioner parts.
42129	Mail	Q03	Marketing, branding agency.
42208	Mail	Q03	Sales and engineering for new injection molding and die cast machine.
42269	Mail	Q03	Steel highway bridges.
42320	Mail	Q03	Mental health and social welfare services for children. We are a non-profit agency.
42363	Mail	Q03	Round wire springs.
42385	Mail	Q03	Tax return preparation.
42407	Mail	Q03	Zinc and aluminum die cast parts OEM and Aftermarket.
42466	Mail	Q03	Engineering/Architecture
42472	Mail	Q03	Solder and chemicals.
42492	Mail	Q03	Family and entertainment.
42499	Mail	Q03	Lumber.
42509	Mail	Q03	Precision metal parts.

42580	Mail	Q03	Snack foods.
42596	Mail	Q03	Recycled rubber products for the automotive sector.
42599	Mail	Q03	Building material and wood working.
42625	Mail	Q03	Metal forming, machining, powder coating, welding, and product assembly.
42640	Mail	Q03	Newspaper
42643	Mail	Q03	Canned and frozen vegetables.
42646	Mail	Q03	Fertilizer and agricultural chemicals.
42657	Mail	Q03	Cheese manufacturing.
42666	Mail	Q03	Making ice cream.
42683	Mail	Q03	Charter bus transportation.
42716	Mail	Q03	Contract manufacturing for larger companies.
42731	Mail	Q03	General practice of law.
42735	Mail	Q03	Wicker furniture manufacturing.
42753	Mail	Q03	Meat production and distribution.
42794	Mail	Q03	Commercial electrical fittings
42799	Mail	Q03	Custom roll forming, metal stamping welding and press brake.
42812	Mail	Q03	Microwave components; military and commercial applications.
42836	Mail	Q03	Specialty lumber
42854	Mail	Q03	Primary product - professional performance season, professional exhibition season, community theatre, arts and education program. Secondary product - after school program, youth theatre, youth ballet, youth chorus, youth visual arts, adult instructive programs, rental of the facility.
42871	Mail	Q03	Hardwood frames and dimension products, kitchen cabinets.
42880	Mail	Q03	Manufacturer of upholstery.
42951	Mail	Q03	Heavy steel fabrication and delivery.
42988	Mail	Q03	Seed corn production and sales.
43030	Mail	Q03	Legal Services.
43047	Mail	Q03	Mining of sand and gravel.
43069	Mail	Q03	Architectural woodwork, store fixtures
43073	Mail	Q03	Manufacturing.
43084	Mail	Q03	Carpet backing
43156	Mail	Q03	Chromium and nickel plating.
43166	Mail	Q03	Affordable Housing
43201	Mail	Q03	Fans/Blowers.
43211	Mail	Q03	Veterinary medicine-dogs and cats.
43246	Mail	Q03	Radio Advertising.
43267	Mail	Q03	Manufacture and rebuild mining equipment.
43270	Mail	Q03	Plastic cores.
43291	Mail	Q03	Confectionary Flavors

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			Premier collection of Norwegian-American artifacts and exhibitions, events, and
43296	Mail	Q03	classes that showcase the immigrant experience.
43312	Mail	Q03	Steel joists and girders.
43383	Mail	Q03	Aluminum billet.
43419	Mail	Q03	Packaging machinery.
43424	Mail	Q03	Over the road trucking.
43432	Mail	Q03	Art, gift and home decor.
43444	Mail	Q03	Corrugated packaging.
43506	Mail	Q03	International development/humanitarian assistance.
43511	Mail	Q03	Aluminum windows and doors.
43518	Mail	Q03	Manufacture and sell footwear and accessory dryers.
43557	Mail	Q03	Printer and scanner for financial sector.
43562	Mail	Q03	Sawmill and logging.
43572	Mail	Q03	Manufacturing wooden pallets.
43604	Mail	Q03	Contract manufacturer of household cleaning products.
43736	Mail	Q03	Manufacturing - ceramic tile.
43762	Mail	Q03	Advertisement sales through 300+ and radio station.
43803	Mail	Q03	Veterinary services.
43839	Mail	Q03	Frozen bakery goods.
43875	Mail	Q03	Towing and storage.
43881	Mail	Q03	Moving and storage.
43941	Mail	Q03	Manufacture of lumber, plywood and particle board.
43972	Mail	Q03	Party goods.
43978	Mail	Q03	Transportation of off-road materials, clay, sand, gravel, rock, etc.
44009	Mail	Q03	Subcontract cable and harness wiring (electronic).
44052	Mail	Q03	Dairy processing
44075	Mail	Q03	Agricultural products.
44109	Mail	Q03	Manufacturer concrete blocks, distribute masonry supplies and clay brick.
44113	Mail	Q03	Housing support services, job training, and employment for individuals with I/DD.
44134	Mail	Q03	Food manufacturer
			Sensors for atmospheric research and data analysis on the data collected by the
44261	Mail	Q03	sensors.
44266	Mail	Q03	Converted coated two side paper.
44329	Mail	Q03	Credit union - financial services. This address is also main corporate office. Have over 200 branches across North Carolina.
44323	Mail	Q03	Formed and welded wire products: I.E. fry baskets, wire shelves, medical baskets.
44333	Mail	Q03	Const. E0 Dealer
44417	Mail	Q03	Manufacture products for the water industry.
44417	Mail	Q03	Precision Swiss automatic screw machine products.
44420	Mail	Q03	Steel and stainless steel castings.
44403	iviali	QUS	שנבבו מווע שנמווופט שנפו נמשנווופט.

44487MailQ03Mechanical testing.44494MailQ03Helicopter windows.44553MailQ03Third party administration services for employers that self fund their health plans.44557MailQ03Manufactured homes.44580MailQ03Manufacturing and imprinting apparel (screen printing, embroidery).44602MailQ03Manufacturer of castings.44630MailQ03Used tractor and implement parts.
44553 Mail Q03 Third party administration services for employers that self fund their health plans. 44557 Mail Q03 Manufactured homes. 44580 Mail Q03 Manufacturing and imprinting apparel (screen printing, embroidery). 44602 Mail Q03 Manufacturer of castings. 44630 Mail Q03 Used tractor and implement parts.
44557 Mail Q03 Manufactured homes. 44580 Mail Q03 Manufacturing and imprinting apparel (screen printing, embroidery). 44602 Mail Q03 Manufacturer of castings. 44630 Mail Q03 Used tractor and implement parts.
44580MailQ03Manufacturing and imprinting apparel (screen printing, embroidery).44602MailQ03Manufacturer of castings.44630MailQ03Used tractor and implement parts.
44602 Mail Q03 Manufacturer of castings. 44630 Mail Q03 Used tractor and implement parts.
44630 Mail Q03 Used tractor and implement parts.
44633 Mail Q03 Veterinary medicine services and products.
History museum: Tours, exhibits, educational programs, and research library and
44648 Mail Q03 archives.
44658 Mail Q03 Soft drinks.
44669 Mail Q03 Heavy duty - radiators and charge air coolers and heavy duty engine machining.
44675 Mail Q03 Metal fabricating.
44683 Mail Q03 Dimension Sawmill.
44728 Mail Q03 Embossed apparel and accessories; embossed auto, pharma and etc. parts.
44736 Mail Q03 Manufacturing aviation instruments and medical units.
44795 Mail Q03 Fertilizer and chemical sales to growers.
44825 Mail Q03 Apparel.
44864 Mail Q03 Design and build grain storage and handling systems.
44879 Mail Q03 Manufacturing.
44886 Mail Q03 Trailers, repairs, oil field rentals.
44895 Mail Q03 Long haul refrigerated transportation
44901 Mail Q03 Custom cabinets.
44905 Mail Q03 Animal feed.
44927 Mail Q03 Janitorial supply distribution.
44948 Mail Q03 Farm equipment dealership, sales - parts - service
44970 Mail Q03 Footwear.
45015 Mail Q03 Construction products distribution.
45021 Mail Q03 Ready mix concrete producer and delivery.
45030 Mail Q03 Custom plastic injection molding and tool building.
Nonwoven fabrics for furniture, bedding, filtration and automotive interiors and
45035 Mail Q03 exteriors.
45046 Mail Q03 Legal services.
45055 Mail Q03 HVAC and Roof Services.
45143 Mail Q03 Manufactures party and craft supplies and WHLSE.
50023 Mail Q03 Lumber, posts, poles, log home materials.
50152 Mail Q03 Aluminum extrusions - fabricated, machined, finished and assemblies.
50189 Mail Q03 Architectural precast concrete, cast stone concrete.
50216 Mail Q03 Metal stamping and forming.
50453 Mail Q03 Visual art center - nonprofit.

50463	Mail	Q03	Manufacture of fishing lures.
50511	Mail	Q03	Cast Emboss polypropylene and polyethylene film.
50539	Mail	Q03	Peanuts.
50721	Mail	Q03	Printed circuit boards.
50721	IVIdII	QU3	Seasonal. We had cotton modules from the cotton field to the cotton gin for
50964	Mail	Q03	processing (September through November only).
51349	Mail	Q03	Manufacturing
51413	Mail	Q03	Explosive manufacturer.
51435	Mail	Q03	Hardwood sawmill producing hardwood lumber.
51442	Mail	Q03	Veterinary medicine and surgery.
51494	Mail	Q03	Retail agriculture chemicals and fertilizer sales.
51642	Mail	Q03	Seafood
0 2 0 1 2		400	Manufacture of plastic component parts that go into other people's products. Also,
51943	Mail	Q03	making parts and then assembling parts.
52060	Mail	Q03	Kiln dried hardwood lumber.
			Manufacture wood floor and roof trusses for commercial and residential
52076	Mail	Q03	applications.
52085	Mail	Q03	Manufacturing steel fabricated parts.
52175	Mail	Q03	Human services for people with developmental disabilities.
52185	Mail	Q03	Sales and service of Hotsy pressure washers.
52284	Mail	Q03	Industrial and agricultural water purification equipment manufacturer.
52340	Mail	Q03	Custom school furniture and ready to assemble office furniture.
52355	Mail	Q03	Trucking, construction, and blacktopping.
52474	Mail	Q03	Lumber manufacturing.
			Candles - decorative, t-lights, votives, wax melters - retail, wholesale; other products
52537	Mail	Q03	bought wholesale to retail.
52549	Mail	Q03	Distribution of commercial construction products.
52564	Mail	Q03	Powder metal tooling.
52586	Mail	Q03	Lumber, specifically one inch Southern Yellow Pine.1
52643	Mail	Q03	Sawmill - green lumber.
52865	Mail	Q03	Underwater pluggable electrical connectors.
52897	Mail	Q03	Recycling, dumpster service - C and O and garbage.
52977	Mail	Q03	Precision metal fabrications.
53031	Mail	Q03	Maps for oil-gas industry.
53053	Mail	Q03	Rubber and elastomeric molded goods for industry.
53076	Mail	Q03	Aircraft kits.
53185	Mail	Q03	Fabricated metal products structural, ornamental, and miscellaneous.
53225	Mail	Q03	Electricity.
53414	Mail	Q03	Positive displacement pumps.
53735	Mail	Q03	Roof trusses (wood only).
53878	Mail	Q03	Fluid milk, ice cream, cheese.

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			Products manufactured in part or in whole with fiberglass: tanks, troughs, enclosures
53892	Mail	Q03	primarily.
53915	Mail	Q03	Insurance property and casualty.
54002	Mail	Q03	Roofing supplies.
54036	Mail	Q03	Retail Grocery.
54039	Mail	Q03	Manufacture roller coasters and amusement rides; engineering.
54058	Mail	Q03	Manufacturing Sage fly rods.
54220	Mail	Q03	Lumber manufacturing.
54265	Mail	Q03	Public Accounting.
54507	Mail	Q03	Contract office design and furnishing. Healthcare interiors. University interiors.
54769	Mail	Q03	Rebuild torque converters and transmission bands.
54991	Mail	Q03	Steel manufacturing.
55043	Mail	Q03	Manufacturer/marketer of self-contained, residential hot tubs.
19999	Mail	Q03	Manufacturing- contract manufacturer.
39999	Mail	Q03	Structural steel.
49998	Mail	Q03	Used farm equipment and tractor parts.
29999	Mail	Q03	Furniture manufacturing.
69999	Mail	Q03	Human Transportation Services.
29998	Mail	Q03	Air distribution/life safety products.
10515	Mail	Q29A	We are a nursery and growing plants.
10763	Mail	Q29A	Customer did not require.
11346	Mail	Q29A	No housing market in these years.
11423	Mail	Q29A	Type of production, cost of integration technology and new manufacturing process.
11924	Mail	Q29A	We are a community newspaper; our market is very stable.
12090	Mail	Q29A	Very stable product mix.
12619	Mail	Q29A	We sell radio advertising.
			Agriculture has shifted due to the economy and our product has become less needed
13935	Mail	Q29A	and desirable. But there is still a market, though smaller.
24500			The products we build haven't needed any changes in many years (except larger hole
21598	Mail	Q29A	in hitch).
24532	Mail	Q29A	We have government contract in transportation that do not require any changes. We are not "goods" oriented. We are civil engineers. The only new items worked on
33183	Mail	Q29A	we are not goods oriented. We are civil engineers. The only new items worked on were bio-swales for apartment drainage systems.
33217	Mail	Q29A	Our business continues to thrive as the animal industry stays constant.
33217	IVIAII	QZJA	Construction has been down and any work has been bare-bones. Customers are
33488	Mail	Q29A	asking for less than we offer.
33760	Mail	Q29A	We don't produce goods.
			Distribution whs. We follow the way setup and there some adjustment, but no big
33770	Mail	Q29A	change.
33920	Mail	Q29A	Management has become stagnant. Does not see long term growth in this business.
34576	Mail	Q29A	Industry does not change much, if any.

40010	Mail	Q29A	We own and manage commercial real estate for our account.
40460	Mail	Q29A	It is pretty hard to change the way we haul forest products out of the forest.
			We stay current with latest methods/practices as way to conduct business and have
41322	Mail	Q29A	not needed improvement/innovation activities especially.
			No call for innovation in our environment. Most processes are set and are mostly
41368	Mail	Q29A	hands on.
41662	Mail	Q29A	Machine shop practices remain unchanged.
41795	Mail	Q29A	None considered necessary.
42269	Mail	Q29A	We are about up to date on our innovative processes as we can be in the last 3 yrs.
			We have std catalog items that are currently being used; modifications are made to
42812	Mail	Q29A	some units per customer request.
44266	Mail	Q29A	Business supplies product for further processing to customer.
44630	Mail	Q29A	No reason.
50463	Mail	Q29A	Improvements or innovation to production or marketing have been minimal.
			Cotton industry and commodity has not changed the way you pick up cotton
50964	Mail	Q29A	modules.
F1442	Mail	0204	We are comfortable doing business as we do it. The business continues to grow at
51442	Mail	Q29A	the rate we desire.
52185	Mail	Q29A	Our product and customer base does not allow much innovation.
49998	Mail	Q29A	No reason.
10237	Mail	Q52	2.00 dollars was not enough money to complete survey!
			This board is made up of five commissioners, put in office by a public election to
10618	Mail	Q52	serve a five year term. Monies are received from tax payers' dollars and appropriated as needed for the running of the fire district.
10018	IVIAII	QJZ	Innovation will drive future success of this business. Over the next three years we
10624	Mail	Q52	will invest in new designs and equipment.
10638	Mail	Q52	Please reply with survey results.
		Ψ.σ.=	We are an auto parts and lubricate wholesaler. The market dictates a lot of these
			questions. We belong to a program distribution group (Comquest) which also has a
11246	Mail	Q52	very important part of a lot of these questions.
			This industry has been in recession for past five years; only third and fourth quarter
			of 2013 have been profitable. The operation here has been in survival mode for
			years. To emerge from this and encourage innovation and growth will take
			considerable financing to do quickly. This financing is not available through
11346	Mail	Q52	conventional means, making the recovery difficult.
			Economy needs to rise up in all areas surrounding us except just one. We are south
			of Florence, Alabama, approximately 40 miles, and if it were not for business we receive from the tri-city area, Florence, Muscle Shoals, Tuscumbia, and Sheffield, we
			would not be in business. We deliver up to 100 miles in either direction;
			Birmingham is somewhat on the rise. I think we need to advertise more in that area.
11482	Mail	Q52	Thanks.
			Federal government regulations and lack of active management of our federal
			timber lands are by far the largest impediments/road blocks to our business and
11593	Mail	Q52	industry to survive and grow!

			The reason I didn't answer this questionnaire sooner is I just don't know most of the
			answers. Sorry I couldn't be of more help, but really don't feel I'm the one for the
11833	Mail	Q52	questions. P.S. Think you really don't have the right person for these questions!
			We also purchased in the last three years three other food processing companies
11976	Mail	Q52	that are not included in this survey.
			I am a public artist industrial designer and educator - yet formed a thriving business
12611	Mail	Q52	model to support these creative activities.
12619	Mail	Q52	A lot of questions were not applicable to a local radio station!
12714	Mail	Q52	Not much on farm business.
			This company is experiencing hyper growth. We are in our 4th year of almost 50
12744	Mail	Q52	percent growth.
12777	Mail	Q52	Survey not too well-suited for law partnership with no manufactured product.
13052	Mail	Q52	Biggest problem is finding entry level employees.
13032	IVIAII	QJZ	We are a manufacturing plant. Most innovation and funding is done at the corporate
13216	Mail	Q52	level.
13210	IVIAII	Q32	Producers Association Inc. is a not for profit which contracts with the City of Oakland
			to produce Woodminster Summer Musicals at Woodminster Amphitheater in
			Joaquin Miller Park. We hire at least 11 members of actors equally for each
			production. We hire 12 Union Local 6 musicians for each production. We hire
			choreographers, carpenters, light, sound and set designers and costume designers
			and stitchers, as well as carpenters. They are all salaried except for choreographers,
			set, lighting and sound designers who independent contractors. The managing
			director/producer, the producer/director and the house manager are annual full
			time employees. We sell tickets, season and single online and by mail and in person.
			We attract 22,0000-25,000 people to 21 performances. The climate in the Bay Area
			is not always comfortable at night - fog is common. Why an outdoor amphitheater
13725	Mail	Q52	was built in the Bay Area (a WPA project) is beyond me.
13723	IVIAII	QJZ	Question 5 may need explaining. Two friends from Minnesota came to Montana
13754	Mail	Q52	looking for a sawmill for sale. None of the factors in Question 5 applied.
13734	IVIAII	QJZ	One of the dumbest ever. \$2.00 is a huge insult! I am sending it back - I have been
14086	Mail	Q52	paid \$40-50 for less time consuming surveys.
14080	IVIAII	QJZ	My company is a non-for-profit business operating a variety of ventures to create
			employment for people with disabilities. We are very unique - and I can only hope
14117	Mail	Q52	our participation has some value to your research.
14117	IVIAII	QJZ	I am semi-retired and my main goal is to maintain a reasonable margin of profit in a
			dwindling market. However, I continue to work on new ideas and patents and other
			sources of income in this very uncertain economy. Government interference, over-
			regulation, and taxes are stifling small business and innovation. It is very
			discouraging. Globalization and career politicians are destroying small business, the
14350	Mail	Q52	middle class, and innovation. Welcome to the next global "Great Depression!"
17330	IVIGII	432	This business has been in business for 174 years and making less profit now than in
			the last 50 years. Due to government restrictions and banking. If they would ease
14515	Mail	Q52	up everybody could make better money, and that is the bottom line to business.
14313	iviali	UJZ	up everybody could make better money, and that is the bottom line to business.

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			Company was sold two years ago to a private equity firm. Highly leveraged so
			primary goal is to pay off debt. Innovation and increased revenue is secondary. How
14571	Mail	Q52	many of your respondents experienced an ownership change in the last five years?
14371	IVIGII	QJZ	Business has been very slow in the construction field for the past 4-5 years. We are
			doing the best we can to stay open but it's getting harder each week. We also have
			, ,
			the weather to deal with in the concrete business. It's been extremely cold for the
14627	N 4 = :1	053	past three weeks so we have done nothing to increase profits. Not real sure what
14627	Mail	Q52	the future holds for this company.
			As with most surveys I feel they are wasted money. Use the money spent on surveys
			and studying things to reduce tax amounts. This will stimulate business. Get
14756	Mail	Q52	government out of businesses' way and things will proceed.
			Although only being here one year, I have been in senior management positions for
15017	Mail	Q52	similar manufacturing for over 23 years.
			In the last couple years we have made the largest investments back into this facility
			in its history. 95% of the investments have been because of federal regulations. No
			energy reductions (actually energy increases), no product improvement, no
			production increases or productivity increases. All have been for Federal Safety or
			Pollution Control. The investments in turn have greatly increased our tax base and
20304	Mail	Q52	those taxes. Good for U.S. business? I think not.
			The federal government is hindering business in all ways possible. Over regulation of
			banks, health care, EPA, entire mining industry. The over regulation is not by a law
			passed by the legislature but by political agenda. The government is picking winner
			and losers, thus throwing hundreds of thousands of people and business out of
20693	Mail	Q52	work.
			We have a very unique business that didn't quite line up with your study - you may
21296	Mail	Q52	want to consider us an outlier. Thanks.
			I'd love to meet the person who can complete this form in the half hour you stated
			having given sufficient thought to each question so that the resulting responses
21497	Mail	Q52	provide real value to the recipient.
			The government officials do not fully appreciate the fact that not enough cash is
			retained after taxes to grow a business making less than five percent of sales. All the
			retained cash is needed to fund the increased need for more working capital. For
			example: 100 percent of our profit will be needed to pay for the increased energy
22311	Mail	Q52	costs if they double (as predicted by the president). Absolutely no room for growth.
			1) Present location for business was great 42 years ago. City government has allowed
			area to degrade. 2) Six years our business building expansion took over two years to
			accomplish a 6 month building program. Over \$60,000 in city building dept changes
			after they approved plans. Some of the changes were bad and resulted in cracks in
			the concrete floorsDumb. 3) Our business and reputation is based on quality
			castings and we have and are continuously improving our operation. 4) Finding
			qualified people to train into leadership - positions, particularly my engineering
22541	Mail	Q52	position is near impossible.
			Paying - too much unemployment - too much government money paid to stay off
			, , , , , , , , , , , , , , , , , , , ,
22832	Mail	Q52	
22832	Mail	Q52	, ,

			trade will get. No competition to work, more to stay home and get paid. No drug test, no alarm clock, or days off.
23089	Mail	Q52	I have not seen the small reward that the letter said was enclosed but thought I'd fill it out anyway and maybe I could get a report.
			I oversee our subsidiaries from Addison, Texas. Nationwide Homes has their headquarters and manufacturing operation in Martinsville, Virginia. All questions
23186	Mail	Q52	were answered from the standpoint of the location being Martinsville.
23371	Mail	Q52	None.
23412	Mail	Q52	Start-up business starting third year.
24204	Mail	Q52	(1) Response is voluntary? Then why send another survey when we didn't respond to the first? (2) You state in your cover letter that there is "no need to access business records," then proceed to ask questions regarding percentages (#10, 20, 21). (3) Question 10 lumps managers and professionals. Huh? (4) You can have your \$2.00 back.
24429	Mail	Q52	(1) Long (2) Thanks for the 2 bucks!
		,	We are a service business and are always looking for ways to become more efficient or productive. We want to grow our business without adding many personnel. Increased use of technology by our employees and our clients is critical to our
24575	Mail	Q52	success.
30352	Mail	Q52	Didn't know all answers; sorry.
30386	Mail	Q52	The recession is not over. We need healthy markets independent of government meddling and control. The assumption that government can help - other than by being a customer - is false.
30849	Mail	Q52	We are a generation and transmission electric cooperative.
30915	Mail	Q52	The single greatest driver of our business in the recent past and near future is advanced manufacturing and automation. We also put great emphasis on lean manufacturing, cost reduction and speed to market.
31303	Mail	Q52	ObamaCare is going to hurt our ability to expand and grow due to health care costs rising 40 percent in 2014.
31505	Mail	Q52	Make it easier to be able to borrow money.
32248	Mail	Q52	These questions are not pertinent sawmill, woods, industry.
			In the past two years the only innovations to the movie business is the change from film projectors to digital 2D and 3D. This has caused small theatres to close - mostly because of equipment costs and installation costs. Film projectors, if kept serviced and maintained, could last 50-100 years and still put a quality picture on the screen. The movie industry has now fallen prey like all technology to the need to have to buy new every six months to a year. Businesses can't afford to do this. The cost of health care, especially in Hawaii; any worker who works 20 hours is entitled to paid
32646	Mail	Q52	health care. Do the Math.
22725	N.40:1	053	Crop production (yields) highly dependent on weather. Sales are slow but steady - relative to world population growth. Company is a cooperative - our members have
32735	Mail	Q52	ownership and receive profits back in equity patronage.

			Unfortunately I don't believe we are much help to your survey. We have a
			longstanding reputation in community and city/county jurisdictions. Specialized
			professional service. The average tenure is now about 16 years. The economic turn
			down hit our industry very hard. All owners took 10-20% cuts in pay and employees
			took cut in hours. We made it work. No loans. We did cut workforce in half at 2008.
33183	Mail	Q52	Work holding firm now.
			Because our business access capital to fund account receivables for clients, the fund
33220	Mail	Q52	utilized are not directly utilized by our company, but are essential to build business.
		,	Not doing this to be a nice guy. Doing because you hired our football coach - Guns
33292	Mail	Q52	up.
00202		Q0-	Innovate is a very strong word - it implies creativity and likely significant changes. We
			work more to solve problems or improve our production processes. We don't
33438	Mail	Q52	consider that innovating as this is an old/mature technology.
33438	IVIAII	QJZ	We manufacture and distribute top soil, bark, mulches, and compost and associated
			landscape materials. My husband and I started the business in 1978. He died three
			years ago. Our biggest problems are conflicting land use regulations, cost of diesel
22467	N 4 a : I	053	fuel, and lack of adequately trained diesel mechanics and helpers. (Our business
33467	Mail	Q52	uses lots of big machinery and trucks - all of which break!) Thanks for the \$2.
2222		050	This economy is the worst for small business that I have seen in my 46 years. State
33920	Mail	Q52	and federal government has become a detriment to business and the economy.
34015	Mail	Q52	This is too time consuming - I have a job.
			Just for insight, in 2008-2009 when the economy took a dive, we had three locations
			and 22 employees. We are down to one location and seven employees. We have
			maintained for a few years now. Our company survives on the housing market as do
			many others. If the housing market would turn around, we could create so many
34245	Mail	Q52	more jobs across the country!
			I do not know how we were selected for this survey because most of it does not
			seem to apply to our type of business. We only do custom fabrication for the
			pharmaceutical and biotech industries. The business has grown steadily since it
			started in 1990 in one of the owners' garage. We have a web site with contact
			information but practically all our new business is by word of mouth. Advertising
			does not work because our customers are looking for someone to build a custom
			product with quality as well as quick and on time delivery. Customers are building or
			remodeling facilities so delivery is sometimes tantamount to their success and they
			want a company they can depend on. Therefore, we have worked hard to build a
			reputation of being straight with our customers and telling them what we can do
			and following through on it. Our biggest problem is funding and cash flow. All of our
			cost, labor and materials, are up front. Then it takes 8-12 weeks to produce the
			product. We have to design each vessel from specifications the customer requests.
			Therefore, how we fabricate can change from one vessel to the next. After the
			product is shipped the customer then will take 45-60 days to pay. We have no bad
			debt; it just takes a while for the money to come. Because our customers are all
			over the USA we do most our communication over the internet. Our employees are
			at minimum highly skilled. Because we do custom we have trained most of our
24466	Mail	053	
34466	Mail	Q52	employees for the skills needed. They sometimes come to us with basic skills but we

			look for people who have knowledge of how the materials work and react, and can think, reason things out, and work independently. This is sometimes a challenge. We have very little turnover after the second year of employment. The first year is where practically all of our turnover happens. Our suppliers are very specific because of the traceability and testing required of our product. We work under and are authorized by the ASME code and National Board of Boiler and Pressure Vessels. We are listed as a manufacturer but our business is different because we do not sell off the shelf or to the public.
34744	Mail	Q52	I would appreciate assistance with innovative ways to improve this company.
			I think this survey has been somewhat duplicated by at least two other
			governmental agencies. Having done many of these over the years, I believe
			government intervention is a business restraint, not a help. The more government,
			the worst it seems to get. Looking at government managed operations, i.e. Postal
34897	Mail	Q52	Service, IRS, national debt, for a few, I don't believe they know or understand a policy and liability statement.
40855	Mail	Q52	Nice survey; thought provoking.
10033	IVIGII	Q32	We compete against Chinese and European manufacturers. We are seriously
40937	Mail	Q52	hampered by environmental regulation that go well beyond what our competitors have to abide by (even the Canadians). We are also impacted by the lack of young people with technical training (mechanics, electricians, controls). This is especially hurtful in comparison to the Europeans. We are impacted by the slow disappearance of an industrial base in the U.S. Twenty years ago the U.S. manufactured much of the equipment that we use; now almost 100% is made in Germany and China. Higher costs (in the case of German goods) and slow response take a toll. We own two facilities in these premises; they are fairly integrated. I have filled out the survey for the joint operation.
41053	Mail	Q52	Business is being pulled down and reduced growth due to government programs that incent people not to seek work. Also, increased regulations and reporting requirements that demand labor cost and result in reduced earnings to fund innovation and growth.
41158	Mail	Q52	We are a pallet broker. I am the only person working.
			We are a small owner run and worked business in rural America. We do what we do
			well and take pride in the integrity of our personnel, a good work ethic, and live and
			work by Judeo-Christian values. This goes a long way toward providing a quality
41322	Mail	Q52	service and people know they can trust us to do an excellent job for them. That's what keeps us in business.
41543	Mail	Q52	Too long for busy business owner, thanks.
71373	WIGH	Q32	We are small business that manufactures marble custom made to size. I don't
			believe this applies to us. We deal with wholesale customers. We manage with little
41807	Mail	Q52	employees.

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Under present ownership worked 3 years. Prior to acquisit	tion 3 years with "old"
company, 6 years total. This company has been in business	-
41964 Mail Q52 owner is a PhD mechanical engineer.	
42036 Mail Q52 The survey seems based on manufacturing of products, or	computer based business.
Started 6 years ago with one location. Now I have eleven lo	
42492 Mail Q52 competition when we started; now it is very competitive w	
The question that really needs to be asked is - Do you find	
government funded jobs and programs? Answer - Maybe 5	•
instilled into our economy in the USA I find needed. The ot	-
42499 Mail Q52 help and a waste of taxpayer money.	·
We are a supplier of custom, customer designed parts to C	DEM's. We offer
42625 Mail Q52 suggestions only regarding customer designs for improved	l manufacturability
We make ice cream on a small island in the middle of the F	Pacific ocean, and a lot of
42666 Mail Q52 the questions do not apply.	
Some of the survey did not really apply to a non-profit arts	s program. Hope this info
42854 Mail Q52 helps.	
Health Care is out of control. Government involvement is	•
Employee/work force is incentivized by our government to	-
42880 Mail Q52 time job, and draw unemployment. Entitlements need to	•
Our company's largest challenge and/or lost opportunity in	-
facilities, located in Schofield, Wisconsin, and Springfield, I	-
of qualified CNC machine operators, fitters, welders, paint	
that "truly desire full-time long term employment". There	-
common practices for new hires is to recruit applicants wit	
skills or qualifications, or applicants that are able to demoi	_
experience for whatever reason with former employers. T	-
contributes to a large portion of our 20% turnover rate that	•
the past several years. Our long standing and most effecti	
limited basis over the past several years) is to hire applicar experience or skills but are able to demonstrate a good wo	
employers or our HR personnel performing the interview.	
brought into our job training/progression plan, starting the	
material handling positions. From there, they typically pro	-
depending individual capabilities and initiative. The proble	
fewer applicants that "truly desire full-time long term emp	_
compared to years ago. I honestly believe that this is a res	· · ·
unemployable people relying on government programs as	_
living. If the USDA serious about being part of the solution	• •
42951 Mail Q52 that they ought to consider.	, ,
43030 Mail Q52 Thanks for the \$2!	
We have looked into the R&D Tax Credit a couple times but	ıt found it cumbersome
and too much paperwork for very little credits for a compa	
seems built for large corporations. Should be a similar prog	
companies. We have not made use of State business devel	_
43270 Mail Q52 know some are out there. It takes too much time to wade	through all the

			qualifications ect. from information we find on the internet. It would be better if this State had a department with people who could quickly (about one hour) tell us if we qualify for any state, county, regional development programs.
43506	Mail	Q52	We are non-profit.
43557	Mail	Q52	1. Survey is too long. 2. Innovation is critical for U.S. companies to thrive in global, low-cost, highly competitive B-B business.
43562	Mail	Q52	Key to success: "Hire people smarter than you and work for them." This survey needs to go into your trash as we are not the norm. That is why I haven't filled it out so far. I need to hop into a loader and get to work! Happy New Year.
43803	Mail	Q52	It was hard to answer some questions since I am a veterinarian and this is a veterinary clinic.
44009	Mail	Q52	The biggest issues of this business are Obama Care and government regulations. The second is offshore or Mexican competition. Major customers (corporations) tend to look at component costs rather than delivered product cost to make decisions on purchasing. Government has provided incentives for corporations to go offshore and to Mexico for our products making us non-competitive.
44113	Mail	Q52	In Newport, Oregon; we used to have our branch located in South Beach. We recently moved into Newport to be on the Newport side of the bridge, to be out of the tsunami area, and to have access to faster, more reliable broadband service.
44266	Mail	Q52	Thanks for the \$2.00 bill. Government has no place in private enterprise.
44669	Mail	Q52	1) Tell people to work their ass off every day. 2) Treat customers like your best friend. 3) Service people like there is no tomorrow. 4) Don't lie or cheat anyone. 5) Hire the best employees you can and keep them.
44886	Mail	Q52	Need more people trained in welding, bating and manufacturing skills; skilled labor.
44901	Mail	Q52	The lack of high speed internet is severely hurting my business. Banks are also not lending to small businesses in this area.
45015	Mail	Q52	As long as the government continues to have so many assistance programs it will be hard for businesses to find good labor willing to work.
45046	Mail	Q52	This survey may not apply to a law firm, but somewhat.
45143	Mail	Q52	None.
50023	Mail	Q52	Without a way to get money, at reasonable interest rate, there will be very slow growth, or none.
50964	Mail	Q52	Seasonal company only operates September-November and quarters.
51413	Mail	Q52	None.
51442	Mail	Q52	I have worked in this business for 40 years. I sold a similar business in 2010 after owning it (partner or sole proprietor) for 36 years. This business was established and operates on the same model.
52185	Mail	Q52	Small business right now is carrying the load for America. King Obama and his cohorts have no business experience and continue to load up small business with more financial burdens. Everything from Obama Care to extended unemployment to trying to raise minimum wage makes it harder and harder to stay afloat. Unless there is a turnaround in the next election small business will be a category to avoid when making career decisions.

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52340	Mail	Q52	Another waste of time and money!
			Some wages are kept low in order to qualify for Insure Oklahoma. We get a
			significant rebate on health insurance premiums if employees stay under a certain
			income. We don't know how Obama-Care will play out in this, but we are good for
			another year, hopefully. We recycle all possible waste: cardboard, glass, aluminum,
52537	Mail	Q52	and take other packaging materials and re-use for shipping (from other businesses).
			We are currently researching several innovations to improve our operations in order
			to be more efficient and profitable for the future of our business. We are looking at
			various aspects of our manufacturing process and will be a 12-60 month process.
			We are hopeful for a strong company going forward. I also chose to use this paper
			form in hopes to keep a tree farmer in business, because it indirectly affects our
52586	Mail	Q52	business. I also hope to keep our postal workers employed.
			The constant harassment of small business by state and federal agencies making it
			more difficult to manage. The changing of rules and regulations by government (especially Department of Transportation) that I feel are not cost effective and unfair
52643	Mail	Q52	to some business and industry. These regulations tend to slow down innovation.
32043	iviali	QJZ	We are in a rural area that has changed significantly in the past few years. Our
53185	Mail	Q52	business vitality is compromised by those changes.
			The number one impediment to doing business is the Federal Government. One
			time individuals who might be interested in working are hooked on unemployment
			benefits, food stamps, massive fraudulent Social Security Disability payments, state
			paid health benefits to what degree healthy individuals who could work and don't is
			immense. When they do work it is for cash, so that they can hide behind their
			government benefits. For those of us who choose to work, we are now paying
			higher taxes, supporting those who don't. We also fund government agencies such
			as OSHS, DOT, EPA and others, that instead of helping and aiding the business
54002	Mail	Q52	community, have become a barrier to growth.
			Our innovation would most likely to use our experience, gained over time and
54265	Mail	Q52	application of our skills, to offer more and more professional accounting or business services to West Texas.
34203	IVIAII	Q32	We provide transportation services to individuals and occasionally groups such as
			weddings, rafting parties, etc. Many of the people we transport have a medical
			issue. Our biggest problem is locating good vehicles at a price that is affordable or
69999	Mail	Q52	economically viable and the lack of labor we can afford to hire.
10116	Phone	Q03	Make point of purchase displays
10719	Phone	Q03	Machine job and welding, and manufacturing and fabrication.
10797	Phone	Q03	Cattle Feed
11181	Phone	Q03	Aerospace and electronics
11291	Phone	Q03	Legal services
11657	Phone	Q03	Title insurance
11744	Phone	Q03	Ball bearing manufacturing
12318	Phone	Q03	Customize t-shirts and other clothing
12523	Phone	Q03	Trucking
12542	Phone	Q03	Horse livestock and industrial trailers.

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12615	Phone	Q03	Advortising
12807	Phone	Q03	Advertising Wholesale gasoline and diesel.
12839	Phone	Q03	Photo Engraving Plates
		Q03	
13507	Phone	-	Were a metal fabrication company
14024	Phone	Q03	Gasoline and diesel terminal
14049	Phone	Q03	Industrialized lubricants
14138	Phone	Q03	Entertainment and Arts venue
14282	Phone	Q03	We supply labor to the maritime industry.
14980	Phone	Q03	Motor coach
20085	Phone	Q03	Developmental Disability Service Provider
20130	Phone	Q03	Liquid Asphalt and Emotions
20193	Phone	Q03	Bronze memorials for cemeteries
20251	Phone	Q03	Manufacture polyethylene pipe
20311	Phone	Q03	Dairy farm supplies
20414	Phone	Q03	Full service animal hospital
20447	Phone	Q03	Rabbit equipment
20500	Phone	Q03	We manufacturing and constructing cooling towers.
20708	Phone	Q03	turkey processor
20761	Phone	Q03	Food ingredients
20768	Phone	Q03	Auto Parts
20812	Phone	Q03	Sawmill
20875	Phone	Q03	Supplying packaging equipment
20979	Phone	Q03	Country Grain Elevator
21086	Phone	Q03	Manufacture gypsum drywall board.
21191	Phone	Q03	We make valves for the aircraft and medical industries.
21195	Phone	Q03	We're a metal working job shop.
21256	Phone	Q03	Dead Stock Removal Service from livestock farms.
21317	Phone	Q03	Injection molding
21466	Phone	Q03	Chemicals
21522	Phone	Q03	Ready-mix concrete.
21580	Phone	Q03	tool and die
21831	Phone	Q03	Nuclear instruments
21858	Phone	Q03	Make containers for the produce industry
21888	Phone	Q03	Fiberglass commercial utility products
21909	Phone	Q03	Battery Distributer
22012	Phone	Q03	Accounting
22091	Phone	Q03	Grain processor and flour mill
22127	Phone	Q03	Manufacture business forms
22219	Phone	Q03	We primarily provide service for ranches.
22268	Phone	Q03	We rebuild ware parts for the industry.

22398	Phone	Q03	Manufacturing
22429	Phone	Q03	Agricultural services
22476	Phone	Q03	Lumber
22513	Phone	Q03	Transportation services
22518	Phone	Q03	Machined parts for customer preference
22703	Phone	Q03	Immigration attorneys
22761	Phone	Q03	We're manufacturers of underground pipeline fittings
22881	Phone	Q03	manufacture homes
22994	Phone	Q03	Animal health products
23145	Phone	Q03	Milk
23282	Phone	Q03	We build boats.
23300	Phone	Q03	Oil and gas well servicing
23311	Phone	Q03	Grain and agronomy facticity
23774	Phone	Q03	Metal stamping and welded assemblies.
23807	Phone	Q03	Fuel
23822	Phone	Q03	Transportation
23917	Phone	Q03	Engineering services and geology
24091	Phone	Q03	Machine shop
24114	Phone	Q03	Television production company.
24355	Phone	Q03	We export fresh fruit overseas
24563	Phone	Q03	Engineering and modular chemical plant construction
24596	Phone	Q03	A newspaper
24658	Phone	Q03	Museum gallery and hands on education programs.
24726	Phone	Q03	Frozen Seafood.
24789	Phone	Q03	Delivering irrigation water to farmers and municipalities
25044	Phone	Q03	Dump truck service, spread agricultural lime
			We are seating company. We make seats for Pontoons, we do industrial,
25107	Dhara	002	marine golf and recreational vehicles. OEM seating and aftermarket
25107	Phone	Q03	seating. etc.
25157	Phone	Q03	Historic preservation, education
30310	Phone	Q03	Air and Space Museum
30834	Phone	Q03	auto sales and service
30953	Phone	Q03	Petroleum equipment accessories
31721	Phone	Q03	Manufacturing
32196	Phone	Q03	farm equipment
32681	Phone	Q03	Laminated wood products.
32992	Phone	Q03	coat wire products with plastic
33090	Phone	Q03	Show production
33133	Phone	Q03	A broadcast entity
33543	Phone	Q03	We mill flour.

33717	Dhono	Q03	Drint Advartising
34572	Phone Phone	Q03	Print Advertising
34642			We are a grain elevator.
	Phone	Q03	legal
34790	Phone	Q03	Piping and manufacturing equipment and fabrication We haul different kinds of products in a belt trailer. Farm products,
34886	Phone	Q03	fertilizer, material.
34990	Phone	Q03	Oil industry
40279	Phone	Q03	Industrial coating
40400	Phone	Q03	Utility poles
40590	Phone	Q03	Recker, towing and use automotive parts
40606	Phone	Q03	We are a manufacturer of architectural wood products.
40749	Phone	Q03	pet food
40770	Phone	Q03	Professional video products.
40838	Phone	Q03	Manufacturing of Service beds
41131	Phone	Q03	Kitchen Cabinets
41218	Phone	Q03	Milk Processing
41921	Phone	Q03	Art Museum
42021	Phone	Q03	Timber investment management
42433	Phone	Q03	Painting at remote sites.
43251	Phone	Q03	Manufacturing
43754	Phone	Q03	Manufacturing custom commercial cabinetry.
			We manufacture materials that go on running tracks on fields or baseball
43794	Phone	Q03	fields.
44122	Phone	Q03	Sell and repair forklifts for distribution centers.
44141	Phone	Q03	Advertising
44289	Phone	Q03	Steele fabrication and welding and wholesale distribution division
44359	Phone	Q03	we process fish
44472	Phone	Q03	Food
44819	Phone	Q03	Heavy weight conveyor belt
44871	Phone	Q03	current carrying wire
45117	Phone	Q03	Refurbish Power Plants
50062	Phone	Q03	Brass and aluminum casting.
50478	Phone	Q03	Legal services
51155	Phone	Q03	Job shop/ machine shop
51158	Phone	Q03	Education and history. We have an art gallery as well and we also do genealogy research.
51138	Phone	Q03	
51235	Phone	Q03	free community paper
51376	Phone	Q03	Signs Smoke Sausage
		Q03	Distributor
51520	Phone	•	
51865	Phone	Q03	Dehydrate alfalfa

52147	Phone	Q03	building material business supplier
52196	Phone	Q03	Almond processer
52218	Phone	Q03	groceries
52385	Phone	Q03	Accounting services.
52586	Phone	Q03	Lumber
52630	Phone	Q03	Manufacturing automotive products.
52646	Phone	Q03	Steel fabrication
52758	Phone	Q03	Sell and service industrial compressed air and vacuum products
52856	Phone	Q03	Sculpture
52959	Phone	Q03	Sawmills, stone burr mills, and hammer mills.
53045	Phone	Q03	We manufacture a protective packaging called Paper Honeycomb.
53072	Phone	Q03	Baker's Yeast
53204	Phone	Q03	Printed material
53362	Phone	Q03	Entry doors and windows
53583	Phone	Q03	Bakery
53691	Phone	Q03	Advertising agency.
			Manufacture large scale music boxes and the restoration of antique music
53697	Phone	Q03	boxes
53862	Phone	Q03	Oil and gas fishing.
53970	Phone	Q03	Litho Laminated Graphic Packaging
53984	Phone	Q03	Log homes
54015	Phone	Q03	Wholesale, Retail and USDA inspected cattle for custom operations.
54137	Phone	Q03	Absorbent pads for retail
54261	Phone	Q03	Architecture
54470	Phone	Q03	Veal calf feed
54498	Phone	Q03	dump truck bodies
54663	Phone	Q03	Huckleberry Jams and Jellies
54707	Phone	Q03	Museum towards works of art.
55138	Phone	Q03	consulting
10116	Discourse	0204	Don't have a lot of change in the industry, other than improving
10116	Phone	Q29A	technology Fairly stable business. If you would have went back 5 or 6 years there
			would have been changes. There has been a shift from feed lot beef to
10797	Phone	Q29A	dairy.
20447	Phone	Q29A	I wouldn't say they are not possible, There is no need for it yet.
			They're not necessary. From 1910 to today, you do the same thing. If a
21256	Phone	Q29A	farmer's got a dead animal, you pick it up.
21317	Phone	Q29A	Upper management doesn't see the value.
21522	Phone	Q29A	The industry doesn't change.
21909	Phone	Q29A	Because we are doing well enough as it is.
22127	Phone	Q29A	Were at a very mature market and there aren't a lot of improvements

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22994	Phone	Q29A	What we do is well-established processes.
22334	THORIC	QZJA	Our volume is so low that we do not have any available cash to do
23282	Phone	Q29A	improvements.
23300	Phone	Q29A	Not necessary
			because we are we are pretty much up to date already with the bus that
23822	Phone	Q29A	we do
			We haven't had a lot of business lately because of the recession in the building industry and we haven't been able to afford to make any
40606	Phone	Q29A	improvements or get any advice on improvements.
43251	Phone	Q29A	This business downsized incredibly last spring
43794	Phone	Q29A	The economy is bad.
44359	Phone	Q29A Q29A	we have a stable customer base
44339	Phone	Q29A	Because of the refurbishing. You have to restore to the original so it's not
45117	Phone	Q29A	really improving anything, it's a restoration.
			What we do hasn't really changed, we are doing the same job we have
51235	Phone	Q29A	always done.
53204	Phone	Q29A	There hasn't been a need.
20130	Phone	Q48	Worker
20500	Phone	Q48	Not technically a manager
22476	Phone	Q48	Owner
23311	Phone	Q48	Location administrator
33543	Phone	Q48	Administrative assistant and customer service.
43251	Phone	Q48	Low-level
55138	Phone	Q48	Administrator
00200		<u> </u>	Internet driven software that sale products on, customers order products
12318	Phone	THX	on computer at business or at personal home
			A lot of what you ask seemed to deal with production or those types of
20005	Dhono	THX	businesses and we are a service company. A lot of the questions seemed
20085	Phone	ΙΠΧ	to go towards product so a lot of the questions didn't really apply. The whole survey is not applicable. I'm sorry the USDA is wasting time on
20761	Phone	THX	a wholesale distributor like us. It just does not seem logical.
21858	Phone	THX	I hope that someone gets something good out of it. MCP 11-21
			If the federal government would get out of everyone's business, that would
22476	Phone	THX	help everyone's business.
24114	Phone	THX	Make the survey shorter.
			I am disappointed that there was not any questions on the effect of
24562	Dhana	TUV	government mandates and legislation on our business. They have had a
24563	Phone	THX	severe effect. This is only getting worse. We had looked into getting assistance. Unless you're a woman or a
			minority it's not happening. If you're a basic average white guy you're
			getting screwed and you better not even try. We believe that private
			business should be private and government should keep out. The
24596	Phone	THX	administration now doesn't understand anything about business.
10007	Web	Q03	Center pivot sales and service for agriculture
10054	Web	Q03	museum of Maine Native American culture and history

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10120	Web	Q03	Re-manufacture of truck and tractor parts
			Landscaping, General Lawn Maintenance, Brick Paving, Things that one would want
10186	Web	Q03	to make the exterior of their residence look more appealing.
10215	Web	Q03	Abrasive cutoff wheels supplied to the metals industry primarily steel
			Recovering rubber & urethane covered rollers used in industry, printing, paper,
10285	Web	Q03	metal industry, etc.
10354	Web	Q03	Environmental & Archaeological consulting
10372	Web	Q03	Woodwork
10484	Web	Q03	Oil and Gas Development and Production
10615	Web	Q03	Deposit & Loan Products
10696	Web	Q03	custom molded rubber products
			Three discipline firm:
			Civil Engineering
			Architecture
10773	Web	Q03	Land Surveying
10776	Web	Q03	Hospitality
10848	Web	Q03	Custom Spraying
10876	Web	Q03	We manufacturing copper building electrical wire
10913	Web	Q03	Contract Chemical Manufacture
10936	Web	Q03	Automotive Parts Manufacturing
10986	Web	Q03	Lumber: Boards Dimension, Shop and Timbers
11003	Web	Q03	Electrical distribution
			Book manufacturing services.
11049	Web	Q03	Printing and binding of softcover books.
11101	Web	Q03	Hauling freight to western 11 states.
11122	Web	Q03	AMBULATORY HEALTHCARE
11159	Web	Q03	Financial
11181	Web	Q03	Aerospace engineered products and manufacturing
11198	Web	Q03	READY MIX CONCRETE PRODUCER
11266	Web	Q03	Hydraulic Cylinders
			Maritime Museumpreservation and celebration of maritime history; creation and
			display of entertaining and educational exhibits; preservation of historic information
11384	Web	Q03	and artifacts; conduct and management of educational programs and events.
11394	Web	Q03	Manufacture and repair of industrial machinery including removal and reinstallation. Welding fabrication, machining, design.
11403	Web	Q03	Manufacture of labels
11410	Web	Q03	Own and operated a public use airport KHNB.
11479	Web	Q03	Excavation services
11473	Web	Q03	steel
1140/	MACD	QUS	31001

			Veterinary services including acupuncture, surgery, general medicine, etc., for large
11510	Web	Q03	and small animals.
11521	Web	Q03	Dimensional Limestone Block and finished Product
11622	Web	Q03	Warning lights and sirens. integrated warning systems
11705	Web	Q03	Precast Concrete, Concrete Accessories
11717	Web	Q03	floral distribution
11790	Web	Q03	manufacture concrete landscaping products
11804	Web	Q03	Gaming manufacturing, poker chips, dice, playing cards, tables, etc.
11848	Web	Q03	steel fabrication
11854	Web	Q03	Poultry
11870	Web	Q03	Fabrication of structural and miscellaneous steel
			wholesale distributor of hvac equipment, parts, and accessories and industrial
11908	Web	Q03	supplies and sheet metal fabrication for heating, ventilation, and air conditioning
11944	Web	Q03	Corrugated Packaging
11948	Web	Q03	Fuel Ethanol, Corn Oil, Cattle Feed
			Steel fabrication
11967	Web	Q03	Material handling racks
12054	Web	Q03	Manufacturing Scrap Processing Equipment
12068	Web	Q03	Food & Beverages, including Distilled Spirits
12078	Web	Q03	manufacturing home heating products
12096	Web	Q03	Financial Services
12149	Web	Q03	Highway/Heavy Construction/ Material Supplier - Asphalt and Aggregates
			Grain Handling equipment; Bucket Elevators, Drag & Screw Conveyors, Catwalks &
12100	Mah	003	Towers. Dust Collection & Filtration Systems; Fans, Airlocks, Cyclones, Bughouse
12180	Web Web	Q03	Filters, Blow Pipe and Fittings
12204		Q03	Further Processed Poultry Products Historia Bool Estata Davidsoment
12220	Web	Q03	Historic Real Estate Development
12247	Web	Q03	Telescopic stadium and gym bleachers stadium and event seating
12288	Web	Q03	Commercial and quick printing Southern Yellow Pine Dimension Lumber Production
12346 12403	Web Web	Q03	
12403	Web	Q03	Custom Farming PVC pipe manufacture
12413	Web	Q03 Q03	Aircraft Maintenance
	Web		
12564		Q03	Manufacturing Baked and Fried Potato Chips
12579	Web	Q03	Manufacturing Automotive stampings
12648	Web	Q03	Automotive stampings Retail sales of auto fuels and serveniones store operations
12684	Web	Q03	Retail sales of auto fuels and convenience store operations
12755	Web	Q03	Architecture Design & Planning
12850	Web	Q03	We publish a monthly newspaper covering the antiques and art marketplace.
13040	Web	Q03	Manufacturer of Electro-mechanical test equipment for semiconductors

		1	
13043	Web	Q03	Home health care and home hospice care
13061	Web	Q03	Residence and Farm Insurance
13074	Web	Q03	hardware retail
13199	Web	Q03	Discount clothing.
13243	Web	Q03	Sheet metal fabrication
13247	Web	Q03	Manufacture of wood and gas heating units
13274	Web	Q03	Commercial Printing
13290	Web	Q03	Member education and advocacy.
13298	Web	Q03	Agricultural seed, fertilizer, chemical, and crop insurance sales
13327	Web	Q03	Handheld Test & Measurement devices for fiber optic systems
13337	Web	Q03	pneumatic valves
13347	Web	Q03	Calcium Chloride Products including Peladow*, Dowflake*, and Liquidow*
13371	Web	Q03	Producing live theatre, not-for-profit
13381	Web	Q03	Printing of Bags & Tray liners
13410	Web	Q03	Disability Services
13416	Web	Q03	Veterinary services & products
			We manufacture and distribute wheels and tires used in off the road applications
13428	Web	Q03	such as tractors, ATV's etc.
42404	147 - I-	000	Industrial bulk filtration products for aviation fuel, diesel fuel, and insulating oil used
13494	Web	Q03	in electric utility. we supply products to livestock producers, gardeners, landscapers, hobby farmers,
13565	Web	Q03	and most types of ag related needs, except large row crop farmers.
13625	Web	Q03	ready mix concrete
13641	Web	Q03	educational products for k12
13669	Web	Q03	Toll Processor of flat rolled metals
13690	Web	Q03	Ceramic Capacitors
13711	Web	Q03	Polyurethane Chemical Grouts, Epoxy Resins
13711	Web	Q03	Refractories manufacture
13758	Web	Q03	Manufacture tooling and dies for other manufactures. (Bevel gear forge dies)
13765	Web	Q03	Oatmeal
13877	Web	Q03	Industrial valves
13960	Web	Q03	welding and repair
13965	Web	Q03	Law firm
13303	VV CD	Q03	IT related Consulting, Training, Testing Center, Development, Hosting, Vendor
13971	Web	Q03	Management, and more.
14055	Web	Q03	Manufacture of Windrow Compost Turners
14064	Web	Q03	We are a 501(c)(3) that deals with adults with mental and physical challenges
14125	Web	Q03	Paint manufacturing
			0

			Certified Public Accounting firm
			Tax return preparation
			Financial statement preparation
			Audits Small business services
14177	Web	Q03	Etc.
14230	Web	Q03	John Deere Equ
14304	Web	Q03	Fertilizer and farm supplies
14317	Web	Q03	Crushed granite stone
14377	Web	Q03	Ready Mix Concrete manufacturing and delivery
14404	Web	Q03	A&E Consulting Services
14443	Web	Q03	Financial services, banking, commercial and residential lending.
14478	Web	Q03	Manufacturing of Prestressed Concrete Strand (a 7-wire steel cable)
14524	Web	Q03	Wine
11321	***	Q 03	1040 Tax Preparation for overseas Americans & Payroll Processing for Geographically
14561	Web	Q03	disbursed organizations
14591	Web	Q03	Welded pipe for oil and gas industries.
14610	Web	Q03	IT MSP
14620	Web	Q03	Creative and strategy agency
14633	Web	Q03	Ammunition Manufacturing
14652	Web	Q03	Laboratory furniture and fume hoods
14658	Web	Q03	SHEET METAL FABRICATION
14695	Web	Q03	Title Insurance, escrow collection,1031 facilitator, real estate investments
			Business office for our Regions Distribution Centers who engage in wholesale
14741	Web	Q03	distribution of Tractor Implement Repair Parts.
14783	Web	Q03	Hay Farm & Trucking
14806	Web	Q03	Caramels
14906	Web	Q03	Newspaper publication and printing
14976	Web	Q03	Outdoor Advertising
14993	Web	Q03	Moving & storing of used household goods
15035	Web	Q03	Custom manufacturing wire cloth filtration
15094	Web	Q03	Automatic washing machines
15147	Web	Q03	Manufacturing Amusement rides
			WINDOW PARTS
15171	Web	Q03	WOOD MOULDINGS
			Manufacturing automotive suspension systems- Metal stamping, welding and
15198	Web	Q03	assembly
20020	Web	Q03	Manufacturing of instruments used in the gas and petrochemical industries.
20076	Web	Q03	High Sensitive Labels
20090	Web	Q03	Machine shop services
20106	Web	Q03	grain elevator

20220	Web	Q03	MANUFACTURE ATTACHMENTS FOR HEAVY EQUIPMENT
			4
			Anderson Columbia Co., Inc. a multi-dimensional company with a diversity of
			operations, including:
			Highway and road construction
			Bridge, pier and wharf construction
			Paving operations
			· ·
			· ·
20234	Web	003	
			
		 	
		-	
20307	vveb	QUS	···
20513	Web	Q03	machines.
20516	Web	Q03	Manufacturing B2B; Food Processing Equipment
20530	Web	Q03	Livestock feed manufacturing
20539	Web	Q03	Manufacturer and retailer of window fashions
20610	Web	Q03	Wholesale electric sign manifesting
			Truck equipment, stainless steel hog feeders, stainless steel tender boxes and tire
20615	Web	Q03	recycling equipment
20631	Web	Q03	wire rope
20708	Web	Q03	RTE and Raw poultry products
20711	Web	Q03	Underground coal mining equipment
20736	Web	Q03	Carbon Black
20756	Web	Q03	social services
20778	Web	Q03	animal feed
20840	Web	Q03	Inorganic chemical production
20871	Web	Q03	Brochure distribution service for the tourism and travel industry.
20888	Web	Q03	Marine Transportation
20893	Web	Q03	Non-profit Visual and Performing Arts Center
20899	Web	Q03	mfg of mixers and pump for grouting
20913	Web	Q03	Child Day Care services
20918	Web	Q03	Processed Missouri Fire Clay
21067	Web	Q03	we manufacture and sell ready mix concrete
20516 20530 20539 20610 20615 20631 20708 20711 20736 20756 20778 20840 20871 20888 20893 20899 20913 20918	Web	Q03	Manufacturing B2B; Food Processing Equipment Livestock feed manufacturing Manufacturer and retailer of window fashions Wholesale electric sign manifesting Truck equipment, stainless steel hog feeders, stainless steel tender boxes and tire recycling equipment wire rope RTE and Raw poultry products Underground coal mining equipment Carbon Black social services animal feed Inorganic chemical production Brochure distribution service for the tourism and travel industry. Marine Transportation Non-profit Visual and Performing Arts Center mfg of mixers and pump for grouting Child Day Care services Processed Missouri Fire Clay

21132	Web	Q03	Breads, Cakes, Cookies, Sweets
21226	Web	Q03	Commercial Bank
		QUS	Steam Flakes corn
21271	Web	Q03	Commodity Sales
21284	Web	Q03	Truck broker
21363	Web	Q03	Digital Printing
21395	Web	Q03	Molds, Dies, Special Machines and Parts
21543	Web	Q03	Petroleum Products (gasoline, Diesel Fuel)
21584	Web	Q03	Decorated Apparel, Promotional Products, Corporate Fulfillment, E-Commerce
		400	Precast Concrete for highway construction
			1) Concrete Noise Walls
			2) Concrete Safety Barrier
21594	Web	Q03	3) Concrete Retaining Walls
21645	Web	Q03	Solid wood moldings and solid wood components
21675	Web	Q03	Banking
21689	Web	Q03	Manufacturing of Homes
21725	Web	Q03	ready mix concrete
21729	Web	Q03	Veterinary Services, products and supplies.
21755	Web	Q03	Legal Services
			Corporate headquarters of a waste to biofuels development company. Executive
			management, administration, accounting, finance and business development
21779	Web	Q03	functions are located at this business location.
21872	Web	Q03	distribute animal health products
21876	Web	Q03	Transportation Coordination
21949	Web	Q03	We sell franchises. We do not own any company stores.
21966	Web	Q03	Services of Cable Television, Telephone, Long Distance and Internet
21983	Web	Q03	Injection molding. Thermoforming
22015	Web	Q03	semiconductor wafer handling equipment
22039	Web	Q03	Newspaper and Commercial Printing
22054	Web	Q03	brick
22135	Web	Q03	Insurance
22222	Web	Q03	Machining
22250	Web	Q03	Consulting services for Department of Defense.
22338	Web	Q03	Radio Equipment Manufacturing
22361	Web	Q03	dairy distributor
22368	Web	Q03	Returnable racking
22405	Web	Q03	Extrusion machinery
22446	Web	Q03	Printed tape and labels
22463	Web	Q03	Riding Lawn Equipment and Utility Vehicles
22491	Web	Q03	financial svcs

22547	Web	Q03	timeshare resort
22552	Web	Q03	Manufacture parts from wire
22562	Web	Q03	LEGAL SERVICES
22590	Web	Q03	public accounting including income tax preparation and bookkeeping
22647	Web	Q03	FINANCIAL INSTITUTION
22657	Web		
		Q03	Entertainment venue for live plays and current films
22710	Web	Q03	Commercial grains, wheat, corn, and soybeans
22722	Web	Q03	student transportation
22789	Web	Q03	Personal Insurance, Auto Home Life
22798	Web	Q03	Growers and Processors of Bagged Forage Feeds and Garden Mulch DESIGN AND MANUFACTURE OF HIGH TEMPERATURE & VACUUM-CONTROLLED
22905	Web	Q03	FURNACES FOR R&D AND PRODUCTION.
22949	Web	Q03	Frozen French Fries
23017	Web	Q03	Custom Plastic Injection Molding
23020	Web	Q03	Tax, Audit, Small Business Consulting, Accounting
23080	Web	Q03	Passenger/Auto/Freight Ferry Service to Lake Erie Islands
23098	Web	Q03	Appliance handles
23151	Web	Q03	Custom Plastic Injection Molded parts
23163	Web	Q03	Veterinary medicine and surgery (small animal)
23172	Web	Q03	Insulated Wood Building Components
23235	Web	Q03	Manufacturer of custom wire and cable
23327	Web	Q03	Cellular Telecommunications
23334	Web	Q03	Custom office furniture and retail store fixtures
23478	Web	Q03	Aerospace Components
23520	Web	Q03	window and door sales to homeowners and homebuilders and remodelers
23536	Web	Q03	Frozen potato products
23605	Web	Q03	Farming
23616	Web	Q03	Tire manufacturing and sales
23619	Web	Q03	Reproductive Health Care
23658	Web	Q03	Electronic Connectors
23665	Web	Q03	Lumber
23684	Web	Q03	Musical Components
			This is Frank Lloyd Wright's only realized skyscraper. We have an art gallery, a
			permanent Frank Lloyd Wright furniture gallery, guided tours of the 3 historic floors
23693	Web	Q03	and art exhibitions.
23700	Web	Q03	Systems Engineering services
23703	Web	Q03	Wine
23718	Web	Q03	SHREDDED SCRAP
23725	Web	Q03	Law firm
23759	Web	Q03	Banking

23849	Web	Q03	Metal Doors & Frames for commercial construction
23884	Web	Q03	Ag. products
23910	Web	Q03	ready mixed concrete
24006	Web	Q03	Coated Paper
24000	web	QUS	This is an Agricultural supply business. There is a hardware store, a seed cleaning
			plant, a large scale agricultural fertilizer blending plant to sell to customers. We have
			grain and feed storage bins for rent to the community. We also sell lumber and
24012	Web	Q03	livestock feed and have an auto shop with a full time mechanic.
24021	Web	Q03	Sheet metal parts
24025	Web	Q03	aerospace machine shop
24042	Web	Q03	Extruded aluminum
24054	Web	Q03	Customized t shirts
24066	Web	Q03	fiberglass products
24120	Web	Q03	Manufacturing of wind turbine blades for the utility industry
			Printed material (business cards, forms, booklets, letterhead, envelopes, etc.) and
24133	Web	Q03	bulk mailing services
24136	Web	Q03	Savory Food Flavoring
24146	Web	Q03	Structural and Miscellaneous Steel Fabrication and installation
24165	Web	Q03	Construction equipment, OTR trucks, parts and service.
24208	Web	Q03	nonprofit - mental health - family and child organization
24242	Web	Q03	Outsourcing, lab supplies, Rehab center for disabled adults
			Community based services for mental health, substance abuse and intellectual
24296	Web	Q03	disability needs.
24324	Web	Q03	custom canning sport caught fish, retail sales of fresh, smoked and canned fish
24328	Web	Q03	Window coverings
24399	Web	Q03	Rubber & Plastic Component distribution and Assembly
24451	Web	Q03	structural clay products
24459	Web	Q03	manufacture industrial abrasive machinery
24507	Web	Q03	Large fabricated steel products for energy projects
24525	Web	Q03	ACCOUNTING AND TAX PREPARATION SERVICES
			Mechanical components and systems including stampings, fabricated sheet metal,
24528	Web	Q03	plastic injection molding, precision metalworking, and rapid prototyping
24539	Web	Q03	Long haul trucking of perishable goods.
24626	Web	Q03	Surface Mining with product sold to Power facility attached to the mine.
24635	Web	Q03	Editing/Post Production
24655	Web	Q03	dairy products
24666	Web	Q03	Drink mix powders
			Tools for the fastener industry. Punches, Dies, Inserts,& non-wear for:
24683	Web	Q03	Hot Formers, Cold Formers, Nut Formers
24694	Web	Q03	automotive metal stamping
24704	Web	Q03	wine

24714	Web	Q03	Grapes and wine
24744	Web	Q03	Envelope manufacturing
24748	Web	Q03	Design and manufacture of rubber molded products
24804	Web	Q03	manufactures Rep
			Web design for the agricultural industry, farm news on the Internet for producers &
24852	Web	Q03	industry.
24871	Web	Q03	Fabricated metal products for the material handling industry
24931	Web	Q03	Manufacture of display cases
24950	Web	Q03	Water treatment chemicals and services
24954	Web	Q03	citrus grove management and caretaking service
25001	Web	Q03	bookkeeping and tax preparation
25014	Web	Q03	beef cattle
25103	Web	Q03	Structural Steel Fabrication
25119	Web	Q03	Manufacturing of Interior and Exterior wood doors.
25131	Web	Q03	Publishing, advertising, creative services
25136	Web	Q03	CNC Machining Services
25147	Web	Q03	Manufactured animal feed
25172	Web	Q03	R&D for production of industrial enzymes
30019	Web	Q03	custom precast concrete
30030	Web	Q03	Supplier of engine and transmission core to rebuilders
30033	Web	Q03	printing & mailing services
30037	Web	Q03	This is the corporate headquarters of our company
30060	Web	Q03	Veterinary products
30141	Web	Q03	Plastic and metal parts
30153	Web	Q03	computer networking
30188	Web	Q03	Metal Buildings Manufacturer.
30198	Web	Q03	Window & floor covering sales.
30208	Web	Q03	Building products manufacturer
30282	Web	Q03	Engineering, manufacturing and testing of ordnance products
30292	Web	Q03	Trade Association for Newspaper industry in Arkansas.
30297	Web	Q03	graphite fishing rods
30304	Web	Q03	Radio broadcasting
			air & space museum - preservation and interpretation of artifacts and story of
30310	Web	Q03	development of flight and space exploration
30341	Web	Q03	History tours, educational field trips and museum
30364	Web	Q03	Metal Roofing, Siding and metal processing.
30398	Web	Q03	Ready Mixed Concrete
30436	Web	Q03	Chemicals
30450	Web	Q03	Support for national veterinary practice.
30456	Web	Q03	legal services

30464	Web	Q03	Jewelry design and sales
30481	Web	Q03	Alumina Oxides
30514	Web	Q03	Marine Design- Naval Architecture and Marine Engineering
30538	Web	Q03	wood chips
30542	Web	Q03	Sound Recording and Post production for video and audio
30555	Web	Q03	Leather and textile products
30586	Web	Q03	Manufacturing of box liner paper from recycled cardboard/paper products as well as the acquisition of the recycled materials from commercial business and private individuals.
30591	Web	Q03	Building Industry Products Our core product line specializes in accessories for the concrete construction industry.
30601	Web	Q03	Energy Services
30607	Web	Q03	Commercial lithographic Printing
30648	Web	Q03	Architectural Services
30687	Web	Q03	Attorneys at Law
30700	Web	Q03	Steam and Water Boilers
30728	Web	Q03	Airplane Cabin Interior Parts
30855	Web	Q03	Private mixed-animal veterinary practice
30889	Web	Q03	Supply and service vending machines.
31017	Web	Q03	We are a printing company
31024	Web	Q03	Newspaper Publishing and Printing
31058	Web	Q03	Concrete products
31091	Web	Q03	Gasoline and Diesel
31188	Web	Q03	certified public accountant services for income tax preparation, monthly accounting, payroll, financial statement, financial planning, etc.
31227	Web	Q03	Commercial printing
31319	Web	Q03	The production of beaded novelty ice cream products.
31371	Web	Q03	This is a law office which provides legal services.
31407	Web	Q03	Manufacture potato handling equipment.
31428	Web	Q03	Crushed Limestone, and bituminous concrete
31443	Web	Q03	BOAT TRAILER MANUFACTURER
31535	Web	Q03	Environmental Consulting
31600	Web	Q03	MANUFACTURING ALUMINUM MOLDS FOR PLASTIC ROTATIONAL MOLDING
31611	Web	Q03	Livestock and utility trailer manufacturing. Repair and parts sales and service.
21627	Woh	003	General ranch and farm supplies and services including fuel, hardware, propane,
31627	Web	Q03	tires, c-store etc.
31637	Web	Q03	Grain marketing and agricultural supply Non-profit organization offering hands-on learning exhibits and programs operating
31643	Web	Q03	a children's museum.
31647	Web	Q03	Broaching machines and broach cutting tools
51017			

			carbon/carbon composites; carbon based high temperature insulation; advanced
31659	Web	Q03	high temperature materials; testing; industrial fabrics
31684	Web	Q03	Full Service Bank
31689	Web	Q03	Banking/Financial Services
31702	Web	Q03	Apparel Manufacturing
31706	Web	Q03	Movies
31736	Web	Q03	Plastic Pipe
31752	Web	Q03	CONSTRUCTION AND FORESTRY EQUIPMENT
31808	Web	Q03	MANUFACTURER OF ALUMINUM WINDOWS
31820	Web	Q03	Books. We are a publisher.
			Grain Storage, Wholesale Gasoline and Diesel, Crop Production products and
31824	Web	Q03	services
31861	Web	Q03	Retail supplies: date coding, price marking, tagging, shopping cartsetc.
31877	Web	Q03	READY MIX CONCRETE, AND AGGREGATES
			Geoprofessional consulting services consisting of applied earth science, engineering
31892	Web	Q03	and technology.
31974	Web	Q03	Commercial Printer
31984	Web	Q03	Gray iron castings
32002	Web	Q03	Agricultural Equipment
32036	Web	Q03	Dental Restorations. We are a full service dental lab.
32040	Web	Q03	Custom Plastic Injection molding and Mold making.
22252		000	Design and manufacture of post and beam material packages for primarily houses,
32053	Web	Q03	additions and some commercial projects.
32060	Web	Q03	Promotional products
32097	Web	Q03	Custom Packaging
32100	Web	Q03	process cattle hides
32117	Web	Q03	Medical Software develop and service and support
22122	Web	002	We manufacture heat exchangers, an energy recovery component for the HVAC
32122 32145	Web	Q03 Q03	food ingredient manufacturing
32143	web	QUS	We develop and manufacture inkjet (thermal and piezo) print engines for printing
32155	Web	Q03	businesses. Desktop, Enterprise, and Graphics.
32160	Web	Q03	Machined Parts and assembly
32168	Web	Q03	Award Ribbons, medals, rosettes.
3223		400	OEM Hydraulic components
32177	Web	Q03	Medium to Heavy Steel Fabrications
32200	Web	Q03	We fabricate Indiana Limestone
32206	Web	Q03	Daily newspaper
32200	****	403	We are a job shop. We make custom gears and shafts and whatever anyone can
32301	Web	Q03	think of to be made.
32314	Web	Q03	Computer Consulting

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32329	Web	Q03	Training in ethical decision making, educational materials, and research.
			In Home Care
32338	Web	Q03	Behavioral Health Rehabilitation Services
32346	Web	Q03	Geosciences and Engineering
32350	Web	Q03	Manufacturing aluminum grain boxes and aluminum flatbeds
32411	Web	Q03	trucking
32430	Web	Q03	Wood treating.
32437	Web	Q03	Precision machined parts for the medical, aerospace and commercial industries
32489	Web	Q03	Re-sale of auto and truck parts.
32506	Web	Q03	Metal fabrications: industrial pins and pointed wire products.
32526	Web	Q03	Manufacture of Electrically heated bedding and box fans
32603	Web	Q03	PAPER PRODUCTS AND POOL CHEMICALS
32610	Web	Q03	Production of crude oil
32627	Web	Q03	Landscape Materials, Block, Paving Stones
32649	Web	Q03	Law firm
32670	Web	Q03	Mfg. precision optical components
32707	Web	Q03	Manufacturer of custom rubber and plastic products for seals and gasket needs.
			Work holding devices for CNC machining primarily in the Automotive sector with
32775	Web	Q03	particular emphasis on aluminum wheel production
32783	Web	Q03	Human services to persons with disabilities and elderly
32787	Web	Q03	providing veterinary service and sales
32793	Web	Q03	store fixtures for retailers
32804	Web	Q03	Hauling oil field equipment; supplying rental items to oil service industries
32863	Web	Q03	Family and Business based immigration law.
32868	Web	Q03	non-profit corporation providing social services
			We recycle refractory materials, bricks, ceramics, for reuse in a variety of business
32889	Web	Q03	operations.
32912	Web	Q03	gas handling equipment and gas for semiconductor applications
32916	Web	Q03	Building materials sales and distribution
32929	Web	Q03	Beverage (mainly Coca Cola products) and Ice cream
32958	Web	Q03	school notebooks
32963	Web	Q03	FEED & FARM SUPPLIES
			Media Productions websites, interactive multimedia presentations, video
32975	Web	Q03	productions, on-line training and education programs, 3D animations and mobile
32975	Web	Q03	apps Disposable Cannulae used in Cardiac Surgery
			Industrial Electrical Connector Mfr
32995	Web	Q03	Industrial Electrical Connector Miff Industrial aluminum ladders, platforms, and waterfront equipment (docks,
33007	Web	Q03	gangways, stairways etc.)
33053	Web	Q03	Crushed limestone aggregates
33070	Web	Q03	Precision CNC machined ferrous and nonferrous parts
33070	VVCD	QUJ	1 reasion erre machinea remous and nomerous parts

33104	Web	Q03	Architecture design services
33115	Web	Q03	Commercial Printing, Graphic Design, Wide Format Printing
33138	Web	Q03	manufacturing military and industrial actuators
33180	Web	Q03	Trucking produce
			Auxiliary power components for mobile equipment including Power Take-Offs,
33190	Web	Q03	hydraulic pumps, motors, cylinders, valves and reservoirs.
			Our company is responsible for several business lines. Professional Services Division
			provides staffing, logistics, Private Security Detail, IT and Telecommunication
			Support, Facilities Support, Low Voltage which includes the sale, maintenance &
33201	Web	Q03	repair of Access Control, CCTV and Nurse Call. Our company also operates a Restaurant and Country Club, Shopping Mall and Travel Plaza's
33201	Web	Q03	polyethylene film for packaging
33225	Web	Q03	Publishing print magazines and Web material
33223	web	QUS	Manufacture detergents, cleaners, sanitizers, disinfectants for the food and
33232	Web	Q03	beverage industry
33239	Web	Q03	Conveying & Processing Systems
33242	Web	Q03	Manufacturing of Oilfield and Utility Safety Anchors
33245	Web	Q03	Frozen vegetables
33307	Web	Q03	Administration
33317	Web	Q03	Contract Manufacturing
33320	Web	Q03	Hard Chrome Plating and Hydraulic Repair and Manufacturing
33327	Web	Q03	Farm equipment
33337	Web	Q03	Telecommunications Service
			Mental health treatment- Day treatment, outpatient services, emergency services,
33351	Web	Q03	and transportation.
33355	Web	Q03	gear for rafting, kayaking and canoeing etc.
33372	Web	Q03	Mining, washing, sorting and selling sand and gravel products
33379	Web	Q03	Steel Manufacturing
33388	Web	Q03	Grain Elevator/Livestock feed sales
33413	Web	Q03	copper and brass tubing
			The plant operation prints and manufacture flexible packaging for four markets,
33477	Web	Q03	food, consumer products, health & beauty and the military.
33518	Web	Q03	Refrigeration Control valves
33539	Web	Q03	Commercial Printing
33543	Web	Q03	flour mill
33567	Web	Q03	Wholesale of Alpaca Apparel and Alpaca Products.
33580	Web	Q03	Manufacture of protective clothing for industry.
33606	Web	Q03	Commercial Foodservice Equipment
33640	Web	Q03	exterior signs
33657	Web	Q03	Sales, service and repair of weighing equipment
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22600)	002	Plastic extrusion components for windows, fences, siding and other building industry
33688	Web	Q03	products. Quality Management Software for companies that need to comply to quality
33763	Web	Q03	standards for FDA, ISO, OSHA, USDA and other regulatory bodies
33777	Web	Q03	Ultra-high precision flow instrumentation and calibration systems.
33784	Web	Q03	Creative Full Service Media Agency
33704	WCD	QUS	Tool and die
33790	Web	Q03	Plastic injection molding
33793	Web	Q03	Grocery
33816	Web	Q03	trucking
33828	Web	Q03	manufacturer of concrete pumps and shotcrete equipment
33831	Web	Q03	Manufacturer of cellulose insulation for homes and most business structures
33844	Web	Q03	Retention Knobs
33848	Web	Q03	Accounting Services
33881	Web	Q03	Traffic Control and Pavement Markings
33929	Web	Q03	Book Manufacturing /publication printing
33933	Web	Q03	Solenoids, coils and pilots
33947	Web	Q03	Production of canned pet food
33950	Web	Q03	sales
33974	Web	Q03	THE MANUFACTURE OF ELECTRICAL TRANSFORMERS
33986	Web	Q03	Restaurant and brewery
33300	VVCD	Q03	Aluminum Extrusions for Distribution, Truck Trailer, Rail Car, Automotive, and
34012	Web	Q03	Industrial customers
34026	Web	Q03	manufacturing billiard cues
34037	Web	Q03	ag equipment dealer
34049	Web	Q03	Lumber & Plywood Manufacturing
34116	Web	Q03	Laboratory products
34127	Web	Q03	Commercial and Residential grilles and Registers for the HVAC industry
34149	Web	Q03	Screen Printing, Promotional Products, and Graphic Design
34154	Web	Q03	trucking
34161	Web	Q03	manufacture of wood doors
34174	Web	Q03	Architecture and Interior Design Services
34206	Web	Q03	Fire trucks
34209	Web	Q03	Engineered Plumbing Products
34265	Web	Q03	Distribution of Electric Service
			Manufacture capital equipment that is used in the Electronics Manufacturing
34279	Web	Q03	industry.
34298	Web	Q03	Screen printing & embroidery
34305	Web	Q03	Commercial Print
34330	Web	Q03	Tractor Mufflers
34354	Web	Q03	Material Handling Equipment

34367	Web	Q03	Custom Drawn and Stamped Metal Components
			Early Childhood Education services:
			6 weeks to 12 years of age: Childcare
			Prenatal to 5 years of age: Early Intervention, Early Head Start, Healthy Families
34403	Web	Q03	America, Head Start, Pre-K Counts
34436	Web	Q03	We expand perlite in our 4 furnaces.
			We manufacture lids and caps for pickup trucks, from fiberglass and aluminum. We
24461)A/ab	003	sell to dealers and we have a retail store that sells and installs these and
34461	Web	Q03	miscellaneous auto/truck accessories.
34536	Web	Q03	Beet sugar storage and distribution
34543	Web	Q03	Conveyor pulleys and rollers
34598	Web	Q03	Local and Long Distance Moving & Storage and Records management
34620	Web	Q03	Own and manage apartment buildings
34647	Web	Q03	Seed Corn Brokerage
			Diversified wood products manufacturer. Hardwood and softwood plywood,
24652		000	particleboard, decorative laminates, hardwood veneer and lumber. Imports,
34653	Web	Q03	trucking division, and forestlands.
34658	Web	Q03	Maintenance, Repair and Overhaul of Aircraft
34717	Web	Q03	Rubber bonded to metal, anti-vibration products for cars and trucks.
			Machined Parts
34735	Web	Q03	Manufactured Parts
34780	Web	Q03	Printing paper materials
34839	Web	Q03	Super calendar Paper production
34851	Web	Q03	STRUCTURAL AND MISC. STEEL FABRICATION
34893	Web	Q03	Technology
34911	Web	Q03	Veterinary services
			Animal Health Supplements
34917	Web	Q03	(Nutritional and Nutraceuticals, Only Non pharmaceutical products)
34973	Web	Q03	Irrigation Equipment
			Trade Only Print Mfg of labels, forms, plastics, and specialty coatings/labels and any
34986	Web	Q03	combination thereof.
35001	Web	Q03	Education - Head Start Agency
35012	Web	Q03	Manufacturer of pallet stock, cross ties for the railroad and lumber
35015	Web	Q03	specialty wood products
35032	Web	Q03	Wood Fence Pickets
35049	Web	Q03	Contract manufacturer of Powder Metal Parts.
35172	Web	Q03	Storage tanks
35178	Web	Q03	Computer service and repair.
35185	Web	Q03	Certified Public Accountants and Advisory Services
40101	Web	Q03	Further processing facility - protein products
40101	Web	Q03	machining
40120	wen	QUS	machining

40147 Web Q03 Banking services	
40162 Web Q03 wire product for the HVAC and Appliance industry	
40177 Web Q03 Diabetes Education-Information-and Outreach Programs	
40206 Web Q03 Personalized stationery and wedding invitations	
40224 Web Q03 preliminary wind assessment services	
40248 Web Q03 Outdoor, Specification Grade, Site and Area Lighting Fixtures	
40265 Web Q03 Home fragrance products like candles, room sprays, reed diffusers, potpo	urri etc.
40276 Web Q03 IT Staffing Services	
40283 Web Q03 Manufacture Metalized Film Capacitors	
40366 Web Q03 Manufacturing of aftermarket carpeted automotive floor mats	
40393 Web Q03 Manufacturing of industrial electric motors.	
40446 Web Q03 Commercial Bank	
40479 Web Q03 Promotional products	
Communications Company, we offer land lines, internet, TV, Cell Phones,	Security
40496 Web Q03 Systems and Secure Care units.	
40560 Web Q03 Manufacture of hardwood plywood	
Manufacturer of plastic injection molded, extruded plastic parts, chemica	I products
40600 Web Q03 for the sporting goods industry.	
40622 Web Q03 Food packaging machines	
40662 Web Q03 Book Binding and Book Manufacturing	
40666 Web Q03 Manufacturer of polypropylene agricultural baling twine	
40674 Web Q03 Architectural Wood Molding and Custom Millwork	
40734 Web Q03 granite memorials	
40808 Web Q03 Hot dogs, Sausages, Chicken Wings, Chicken Tenders	
40815 Web Q03 Evaporated Salt production and packaging	
40932 Web Q03 Medical device- ultrasound needle guidance accessories	
40984 Web Q03 Beverages - non alcoholic	
40996 Web Q03 cold storage warehousing	
41003 Web Q03 ready mix concrete	
41013 Web Q03 Financial/Banking	
41086 Web Q03 Museum	_
Refurbishment of large aluminum wheels that hold silicon wafers for ion i	•
machines (a step in the manufacturing of computer chips) in the semicone industry. This service is performed for chip manufacturers worldwide to head of the computer chips.	
41091 Web Q03 maintain this critical part of ion implant machines.	Гегр
41119 Web Q03 METAL FABRICATING	
41125 Web Q03 Manufacture modular buildings, walk-in coolers and walk-in freezers	
41222 Web Q03 Gluten Free/Allergen Free bakery	
41235 Web Q03 Boat marina, boat repair/sales	
41248 Web Q03 Records management/Information Management	
41286 Web Q03 Commercial Printer	

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41319	Web	Q03	Food Production
41334	Web	Q03	Newspaper publisher
41350	Web	Q03	Stainless Steel products for commercial kitchen industry
41394	Web	Q03	Accounting services
41452	Web	Q03	Electronic Manufacturer of Industrial Optical Encoders
41470	Web	Q03	Custom precision machining of components, metal and plastic
			Manufacture concrete drilling and doweling units - also produce items for Other
41504	Web	Q03	Equipment Manufacturers
41536	Web	Q03	Non metallic gaskets for OEM customers
41592	Web	Q03	Fiberglass pipe manufacturing
41605	Web	Q03	Financial Services (Banking)
41642	Web	Q03	hoses for residential construction, medical respirators, industrial ventilation
41740	Web	Q03	Frito-Lay snacks
			US made manufacturing of outerwear, lawn bags, and other items. We also have
41774	Web	Q03	embroidery and screen print.
41860	Web	Q03	Symphonic and Chorale Concerts
41898	Web	Q03	Transportation of Goods
			Task Lighting Form & Assembly
			Extrusion of Plastic Parts
41947	Web	Q03	Stamping of Metal Components
41952	Web	Q03	Small animal veterinary medicine
41973	Web	Q03	WE are a distributor of Safety, Industrial, and janitorial products
42088	Web	Q03	Agriculture Equipment
42093	Web	Q03	Wine
42110	Web	Q03	Hot Forged Wheel Wrenches; Jack Tools; Hood Supports for the automotive industry
12121	347.1	000	The site performs research and product testing as well as administrative back-office
42121	Web	Q03	support for corporate functions. It also houses sales & marketing.
42144	Web	Q03	Goods and services for the swine and poultry industries.
42191	Web	Q03	fiberglass boats 30-65' in length
42213	Web	Q03	Gear Boxes
			This location is our corporate offices; no product are produced, nor are services sold from this location, but I will try to answer on behalf of our whole company as this is
42243	Web	Q03	its nerve center.
42296	Web	Q03	Printing
42309	Web	Q03	Administration
42424	Web	Q03	Banking, insurance, investments, mortgages
42443	Web	Q03	direct mail
42525	Web	Q03	Drapery Manufacturer
42590	Web	Q03	Retail Grocery
42630	Web	Q03	Permanent mold aluminum casting and machining
42686	Web	Q03	Hyd. repair and Machine shop
42000	wen	QUS	Triya. repair and iviacinine shop

42697	Web	Q03	Manufacture blow molded containers from High Density Polyethylene
42037	Web	Q03	OSB
42768	Web	Q03	
	Web	Q03	mfg hydraulic fittings
42890			Non-profit Watershed Restoration
42903	Web	Q03	Fast Food Design and manufacture of microelectronic solutions for implantable modical
42931	Web	Q03	Design and manufacture of microelectronic solutions for implantable medical devices
42970	Web	Q03	wooden pallet recycling
43004	Web	Q03	finishing services on printed products
43007	Web	Q03	Fabricated components and equipment for the food packaging/processing industry
			Trout River Lumber L.L.C. is a SPIB Mill located in Central Virginia in Nottoway County. We are producers of pattern stock in Southern Pine, New Heart and Longleaf Heart pine utilizing properly dried and conditioned materials. TRL is a leader in the Pre-Finished Flooring industry, and not only produces The Virginia Plantation Collection, but is a primary producer for several leading flooring manufacturers. TRL also produces a full line of products for the Treated industry and Industrial market. We are pleased to offer custom milling, resawing, end-matching, ripping, cut to length and packaging services. TRL is strategically located with access to major interstates and is spurred to the main line of Norfolk Southern Railroad in Crewe, Virginia.
43022	Web	Q03	This position enables us to service our local and national wholesale customer base in a timely and cost effective manner. We distribute our products through wholesale lumber distributors and flooring distributors nationwide.
43041	Web	Q03	Pallets
43053	Web	Q03	Powdered metal bushings, bearings and structural parts.
43059 43107	Web Web	Q03 Q03	Non-destructive testing WAREHOUSING
43112	Web	Q03	
43112	Web	Q03	Insurance Corporate office
43171	Web	Q03	coal
43307	Web	Q03	Digital print output for creating graphics and signs for Museum exhibits, retail, casino, corporate, and trade show applications.
42255		000	Sweet and Dried Cranberries Cranberry Jelly Sauce Cranberry Whole Sauce
43366	Web	Q03	Cranberry Concentrate
43410	Web	Q03	Fruit processing
43415	Web	Q03	Manufacturing and wholesaling Rice Wine (Sake) products
43465	Web	Q03	Commercial Sheetfed Printing

43480	Web	Q03	Low speed, high torque hydraulic motors and transmissions
43592	Web	Q03	Telecommunicationswireline phone, cable television, broadband/Internet
43636	Web	Q03	John Deere parts, sales, and service
43662	Web	Q03	Wooden pallets, mine timbers, crane mats
43787	Web	Q03	Concrete production and delivery
			We distribute health sciences books and e-books to college bookstores and libraries
43871	Web	Q03	and hospital libraries.
43911	Web	Q03	Color pigment manufacturing facility
43924	Web	Q03	training
43952	Web	Q03	High performance materials for mass transit and aviation seating. Also high end office furniture
43962	Web	Q03	accounting, tax preparation, retirement planning, and insurance products
43989	Web	Q03	Fabrication & installation of sheet metal.
44013	Web	Q03	Manufacturing, printing and distribution of promotional products
44030	Web	Q03	equipment for coke and steel industry
44344	Web	Q03	software manufacturing
44414	Web	Q03	Gearboxes
44444	Web	Q03	Trucking
44458	Web	Q03	Quick Service Restaurant Franchisee
44547	Web	Q03	Telecommunications
44573	Web	Q03	Arts and Culture
44655	Web	Q03	Manufacturing Fasteners
44680	Web	Q03	Manufacturer of vehicle door hardware
			Stoneworking Tools including pneumatic carving tools, hammers, hand tools, stone-
44703	Web	Q03	splitting equipment and quarrying equipment
44712	Web	Q03	Charter Bus Service
44715	Web	Q03	Precision metal cutting tools
44744	Web	Q03	corporate office
44816	Web	Q03	FOODS SERVICE WHOLESALE
44932	Web	Q03	Custom manufacturer of electrical coils and components.
			Manufacture and/or rebuild of Single & Twin Screws, Barrels and Gearboxes for the
44961	Web	Q03	extrusion plastics industry.
45000	Web	Q03	Jewelry
45066	Web	Q03	blown film extrusion of polyethylene film for packaging applications
45083	Web	Q03	Theatrical Productions
45110	Web	Q03	production of ethanol
45125	Web	Q03	Financial services
50110	Web	Q03	Retailer of fertilizer and farm chemicals
50138	Web	Q03	Alaska Wildlife Conservation
50143	Web	Q03	Cast Polymer products
50195	Web	Q03	Manufacture Shaft Collars

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50261	Web	Q03	Vitamin and Trace Mineral Premixes for the Animal Feed and Pet Food Industries
			A nonprofit providing employment to people with disabilities manufacturing wood
50308	Web	Q03	products.
50321	Web	Q03	wood veneered paneling
50332	Web	Q03	Veterinary services
50373	Web	Q03	Gray Iron Castings for a wide variety of industry / OEM's.
50391	Web	Q03	Aviation services. Fuel and hangar.
50529	Web	Q03	timber frame manufacturer
50569	Web	Q03	Sell & Service Auto, Home, Life, Health, & Financial Products.
50581	Web	Q03	CDX Plywood, Pine Lumber Boards and Pine Shop Boards
50601	Web	Q03	TRANSPORTATION
50619	Web	Q03	Manufacture Emergency Response Vehicles
50647	Web	Q03	Boat Storage, Boat Repair, Restaurant
50770	Web	Q03	Beef products
50959	Web	Q03	Hardwood lumber products
50969	Web	Q03	retail store displays and merchandisers
51015	Web	Q03	Custom manufacturing of signs and large format printing
51045	Web	Q03	IT consulting
51071	Web	Q03	Design, produce and service trade and special event environments.
51088	Web	Q03	Restaurants we own and operate several restaurants
51092	Web	Q03	Sales office for imported food products
51105	Web	Q03	Fresh/Frozen Traditional and Gluten Free Pizza and Pasta items.
51253	Web	Q03	Automotive Tier 1 Supplier
			Marine Aftermarket Equipment
			Weather Stations
51279	Web	Q03	Automotive Monitoring Systems
			Commercial Hollow Metal frames Doors, Wood Doors, Hardware, Toilet Partitions
51520	Web	Q03	and specialties

			ESE, (Engineering Solutions Experts), based in Marshfield, Wisconsin, specializes in getting food ingredient, processed food and dairy plants nationwide fully automated as a way to maximize productivity, reduce costs, and increase profitability.
			ESE's line of Q5 analyzers, breadbox-sized pieces of equipment that use near infrared (NIR) technology, analyze ten or more product constituents in process, and eliminate the downtime associated with costly testing and rework. The Q5 greatly improves product consistency, allows tighter variances and allows production operators to adjust the line within seconds based on the Q5's results rather than minutes or hours typical of traditional systems. Formula changes can be made in the process, saving a significant amount of time and labor. Because the Q5 has no moving parts, no maintenance is required, further reducing labor and downtime.
			Another way for manufacturers to improve their products and their bottom line is with ESE's process control system. Dairy, cheese, egg, ingredient, condiment and beverage manufacturers are able to control the flow of raw materials which in turn ensures consistency of the final product. Production can be done in either batches or continuous process runs, and operator error is minimized because batches are scripted according to preconfigured recipes. These process control systems also allow for systems integration, an efficiency that saves significant time and cost, especially when paired with the Q5 analyzer.
			All of ESE's analytic and process controls systems are backed by Rockwell Automation, and come with ESE's unparalleled training and support to ensure
51531	Web	Q03	accuracy, reliability and dependability.
51569	Web	Q03	Newspaper publishing and printing
51578	Web	Q03	Lending location for Agriculture and rural residents
51585	Web	Q03	Agronomy
51646	Web	Q03	agricultural sales and services
51729	Web	Q03	farm equipment machinery, parts and service
51770	Web	Q03	Foundry (cast tools & dies for the automotive industry)
			We are a metal finishing job shop. We also have a division involved in agriculture.
51994	Web	Q03	We have about 100 acres and about 70 head of beef cattle.
52023	Web	Q03	Magazines
52035	Web	Q03	Retail sale, parts and service of Farm Equipment.
52067	Web	Q03	Freight/parcel delivery
52099	Web	Q03	Staffing
52111	Web	Q03	men's footwear manufacturer
52169	Web	Q03	it is the processing location for our bank
52222	Web	Q03	Landscape Lighting
52290	Web	Q03	Oil field services company providing salt water hauling and dirt construction services
52310	Web	Q03	Corrugated packaging
52333	Web	Q03	HDPE pipe

			Design, manufacture and distribute wooden consumer and commercial kitchen,
52361	Web	Q03	entertaining and storage products, such as cutting boards, wine racks, knife storage and rolling pins.
32301	VVCS	Qus	The original business processed potatoes into french fries and hashbrowns. The farm
			that I manage was utilized to land apply the process water from the facility to grown
			feed crops. The facility shut down in 2004 but the farm continues to take process
52371	Web	Q03	water from a gas turbine power plant and land apply it under a state WPCF permit.
52396	Web	Q03	Metal stamping (deep draw, progressive, fineblanking)
52411	Web	Q03	Manufacture fabricated metal products
52422	Web	Q03	School Bus contractor for local school
52454	Web	Q03	ACCOUNTING SERVICES- CPA FIRM
52600	Web	Q03	Fruit processing; apple sauce, apple juice, pie fillings
52609	Web	Q03	manufacture of rainwear
			Media company the owns and manages 6 traditional print&online community
50700		000	newspapers (5 Weekly 1 daily newspapers and 5 shoppers), 3 radio stations, several
52732	Web	Q03	niche publications and a web based publishing company.
52736	Web	Q03	The remanufacturing of wood building materials.
52748	Web	Q03	Consumer goods
52787	Web	Q03	manufacture of farm equipment and forestry equipment
52792	Web	Q03	produce hot mix asphalt pavement mixes and supply raw aggregates to consumers
52821	Web	Q03	interior design with a full service upholstery and drapery work room
52862	Web	Q03	Capital Machinery equipment for the packaging industry
52929	Web	Q03	Frozen Potato Products
52984	Web	Q03	Lumber processing. We make finger jointed studs
			Engineering consulting, materials testing & failure analysis by Registered
52989	Web	Q03	Professional Engineers in Materials Science and Metallurgical Engineering in our testing laboratory.
53049	Web	Q03	UNDERGROUND PIPE AND SUPPLIES
33043	vveb	QUS	Marketing and communication products and services with a majority of them being
53089	Web	Q03	printed.
53095	Web	Q03	Custom Feed Manufacturing
53121	Web	Q03	CANNED MUSHROOMS
53150	Web	Q03	concrete
53211	Web	Q03	Museum of musical instruments: research, education, entertainment
53218	Web	Q03	FAUX FLORAL AND BOTANICAL ARRANGEMENTS AND TREES
53265	Web	Q03	Natural gas drilling products
53357	Web	Q03	Masonry Materials
53443	Web	Q03	Full Service Marina
53478	Web	Q03	Manufacturer of paints
53563	Web	Q03	Powder coating metal parts.
53567	Web	Q03	Steel springs
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53646	Web	Q03	Commercial printing and retail office supplies
53657	Web	Q03	Manufacturing and distributing fresh produce packaging and packaging equipment.
53688	Web	Q03	Vinyl and aluminum, railing and fencing, retail
53707	Web	Q03	Vehicle cleaning solutions and equipment.
53751	Web	Q03	Catfish
53783	Web	Q03	Lumber Manufacturing
53810	Web	Q03	Civil Engineering Consultants and Land Surveying
53932	Web	Q03	TRUCKING PICK UP DEL. FREIGHT POWDERED METALS PARTS
53941	Web	Q03	Veterinary medical and surgical services for large and small animals
53948	Web	Q03	Office Coffee Service
53978	Web	Q03	Sand, Gravel and Construction Services
54008	Web	Q03	commercial roofing supplies and equipment
54094	Web	Q03	Hardwood lumber and hardwood plywood
54116	Web	Q03	We are a small department store. Customer service/personal shopping.
			SEMA Equipment, Inc. is made up of 8 John Deere dealerships that provide
			agricultural and technologies equipment, parts, service and after sale support for
54153	Web	Q03	John Deere and STIHL equipment.
54255	Web	Q03	Architectural Woodwork for commercial and residential applications.
54275	Web	Q03	Manufacture electric cooking smokers
54312	Web	Q03	Corporate Headquarters for multi-state chemical manufacturing company.
			Grain Storage Warehouse
			Agronomy input retailer
			Feed Mixing and Delivery
54319	Web	Q03	Full Service Station
54380	Web	Q03	dump truck hauling of aggregates and excavation
54394	Web	Q03	Forged rail car wheels and axles
54402	Web	Q03	Sewing manufacture
54473	Web	Q03	Frozen Soft Serve dessert Manufacturer
54538	Web	Q03	Custom cabinets
54600	Web	Q03	Manufacture Wood Pallets
54685	Web	Q03	Steel and sheet metal fabrication and installation
54688	Web	Q03	art museum
54691	Web	Q03	printed materials
54729	Web	Q03	Logistic services and transportation
54809	Web	Q03	Transportation Lighting and Mirror Systems
54820	Web	Q03	Legal Services
			Mechanical contracting firm, specializing in the design, fabrication, and installation
54835	Web	Q03	of custom equipment.
54899	Web	Q03	Industrial exhaust silencers and emissions units
54918	Web	Q03	Signs

54941	Web	Q03	Sign manufacturing, sales, service and Install
54967	Web	Q03	screen printing
			We are a Sheltered Workshop and provide day programming to developmentally disabled and handicapped adults. Life skills, reading skills, arts and crafts and
54998	Web	Q03	janitorial training.
55067	Web	Q03	Wire cloth and screen media.
55118	Web	Q03	Process hamburger for White Castle
55145	Web	Q03	Meat processing
55158	Web	Q03	Electric Generators
55187	Web	Q03	Custom cabinets
55205	Web	Q03	books
55212	Web	Q03	Sugar Manufacture
10773	Web	Q29A	Limit innovation wanted by rural client base. Improvements not implemented due to lack of initiative of management.
10776	Web	Q29A	doing a good job
			We want to use established techniques, i.e. "Best Practices", to avoid the pitfalls of
11479	Web	Q29A	experiencing unexpected side-effects of untested innovation.
11870	Web	Q29A	The owners have not felt there was a need to do so.
12403	Web	Q29A	Stagnant industry and practices
			Machinery updated a little at this location. New products company wide but not at
12413	Web	Q29A	this facility.
			This business is currently operating the way it has for thirty five years, by performing
			Aircraft repairs at a reasonable rate. With the exception of newer recording keeping technology, we operate and manage the business in the same fashion we have from
12458	Web	Q29A	the beginning.
13625	Web	Q29A	Not needed
13960	Web	Q29A	n/a
14064	Web	Q29A	We are a provider of services for challenged clients
14004	WCB	QZS/X	We are always improving our services to some extent but it is personal care and
20756	Web	Q29A	significant changes cannot be documented.
21271	Web	Q29A	Improvements were made and completed
22590	Web	Q29A	The owners are not very open to change
23693	Web	Q29A	Not applicable in an art Gallery
24021	Web	Q29A	lackluster market
			Diminishing demand for our products has created cash flow problems which have
			limited our ability to invest in improvements. Innovation has been impacted by the
			future outlook of demand destruction in paper based communications and in the
24744	Web	Q29A	mailing industry due to electronic media
30538	Web	Q29A	One product one customer
22125		000:	Some improvements have not been made due to costs but we are looking to
32100	Web	Q29A	implement some in the future
32200	Web	Q29A	Lack of funds

32314	Web	Q29A	I supply temporary personnel, not much room for innovation.
			Production of construction materials is a well refined, simple process, resulting from
33053	Web	Q29A	many years of development.
33242	Web	Q29A	Current systems have proven efficient and profitable.
			This is a very rudimentary industry: dig and remove top layer of soil to uncover sand and gravel deposits, transport that to the wash plant, clean and sort according to size, load into customers' trucks for sale and transport to end user destinations.
33372	Web	Q29A	Pretty simple.
34543	Web	Q29A	Mature product. Very simple and plain.
34839	Web	Q29A	Declining demand, emphasis on cost savings
40120	Web	Q29A	na
41248	Web	Q29A	The nature of our business
			Innovation occurs at corporate headquarters. We have not been a part of that
52929	Web	Q29A	process.
53049	Web	Q29A	DOES NOT APPLY TO OUR BUSINESS
53150	Web	Q29A	economy
54255	Web	Q29A	We manufacture to specifications that are job specific.
			Economic conditions have made it difficult, especially with the uncertainty of the
54380	Web	Q29A	changes to health care.
54688	Web	Q29A	N/A
54998	Web	Q29A	This does not apply to the services that we provide.
			Innovation is very slow moving in rural areas. It seems to be very sporadic. New
			innovated farm equipment is OK, but new innovated construction and engineering
10773	Web	Q52	design is less acceptable.
11049	Web	Q52	Printing related businesses are unique due to the fact they are highly capitalized businesses that provide services. These type businesses cannot "produce" anything with a live order. There is no possibility for making a stock item to use open capacity. The business only operates as a result of publishers needing printed items and forecasting the need for print materials is extremely difficult.
			Our success in innovation has been from working with our customers to improve their process and / or expand their product lines. We have developed and now manufacture several new grapples for the construction and pipeline industry for one of our international customers. We have also redesigned fabric clamps for one of our automobile industry customers that have saved them dollars by making their process less wasteful. Our greatest strength in innovation is our ability to design, build, test and then
11394	Web	Q52	manufacture for a direct sell to our customers.
			We need economic development tools to continuing attracting innovative businesses
11410	Web	Q52	to our community. One of these tools is the USDA ED grant program!
			The government should have no involvement in the funding or operations of
			business. If we could remove most of the obstacles that are placed by the
			government on business we would be able to operate with greater effectiveness and
11521	Web	Q52	grow employment.

It would be helpful if you stated up front that there would be an opportunity for comment so participants could note confusing jargon or meaningless terms! (I misplaced the paperwork.) For example, is the discussion of the climate and schools and health care about our employees' well-being? Or whose? Many of the questions are not relevant or are unintelligible.

Our half-dozen local competitors in the printing business have all folded, so our only competition is the internet or an hour's drive away. Demand for commercial printing has plummeted across the US and we've not been profitable since 2009.

Innovation for us has been laser platemaking, implemented in 2004, and increasingly sophisticated leased Xerox color copiers over the past 10 years, upgraded a year ago to a small "digital press". Keeping up with software and computer upgrades has been a challenge for the last 30 years and that maintenance, not innovation.

Our staffing has not changed for many years except for the retirement of a pressman and the departure of a bindery helper. Printing ink on paper has declined significantly since the recession while toner on paper is climbing by nearly the same volume. Our two pressmen have idle time to help with finishing digital output.

If we did need skilled labor it would probably be difficult or impossible to find a skilled pressman, but we may just junk our presses when we retire in a very few years (3 to 5).

I bought a tiny printing business in 1974 to try to support myself and an infant, not to innovate.

Our local and county governments, as well as other businesses, give preference to local businesses to help keep us going and in support of our superior customer service. We must charge a bit more because the cost of living is extraordinary in this resort area. We are a "DBE", Disadvantaged Business Enterprise" (i.e. womanowned) so receive no-bid printing orders from our transit agency, the second largest in Colo. They are receiving federal dollars so using minority business is really important to them. I am pursuing further government (D.O.T.) subcontract work but it is so time consuming and burdensome that I'm frustrated. There are lots of available resources but I can't devote the time and travel to use them and still run my day-to-day business. IF we stay on track toward profitability I may hire a clerk to take care of some of my paperwork so I can complete additional USDOT and federal certifications. But not many highway construction companies need print jobs.

Taking advantage of the chance to review--after closing at 5:00 may be fewer interruptions.

Review: What is the meaning of "access to material inputs"? Question 5a is ambiguous. Importance for whom? 10p - could you define what the categories mean? I just guessed. 12 is n/a. Our website is for transferring files, not taking

12288 Web

Q52

			orders. Every job is custom and we talk with every customer. One employee uses a computer to keep up with his personal mail on a daily basis. That would add 20%. 17-it's not the cost of computers and software that's painful but the time required to change and upgrade. We don't formally survey customers but get a lot of feedback, almost all positive. 31 is n/a
12641	14/- l-	053	A to d love but dooble
13641	Web	Q52	A tad long but doable. Will Last results and/or analysis of this survey?
14377	Web	Q52	Will I get results and/or analysis of this survey? If I were you, I would change initial questions to just number of employees in each
			category, not a percentage.
20513	Web	Q52	Cash is our number one issue in 2014. Our reserves are severely depleted.
			I do not work for the business. I am a government employee and cannot answer
20708	Web	Q52	these questions
20756	Web	Q52	We are a contracted social service which provides residential care for persons with intellectual disability. We follow state regulations which are very prescriptive and innovation is less relevant than other businesses.
21779	Web	Q52	For questions 31 and 32, Fulcrum has marketed significantly improved goods and is in the process of finalizing such contracts. Revenues have not been recognized yet as the production facility is in the engineering/construction stage.
21949	Web	Q52	Although we don't use SBA loans at the franchise office, many of our franchisees use them.

			Tax incentives for small businesses. I am surrounded by billion dollar firms that pay
22015	Web	Q52	less % then our business pays. Apple, Google, Yahoo etc.
			As a DOD consulting services company, not sure my responses are applicable to this
22250	Web	Q52	study.
			A lot of this doesn't apply to this organization. We are a non-profit community
			theatre in a very small town in East Texas. It doesn't take a degree in rocket science
			to popcorn.
			Additionally, this organization runs the oldest continuous-operating movie theater in
			the State of Texas, and have been showing films continuously since 1920. We are a
22657	Web	Q52	designated historical landmark in the State.
23327	Web	Q52	N/A
			Like a lot of businesses, we have slow months and high months which affect us
			directly if we are not ready for the slow months. Being ready for slow months and
			having funds saved is my goal for the year. As well as communication with customers
23684	Web	Q52	about their needs and complaints. Joel
			We've used the Small Business Innovative Research (SBIR) program to fund
23700	Web	Q52	innovative developments.
			This business is a small, locally owned (farmers, ranchers, and businessmen)
			Cooperative that provides needed products within a reasonable driving distance to
			this community. We are in a very remote part of Montana, just so you know we are
			110 miles to the nearest Wal-Mart and 45 miles to the nearest McDonalds, just to
24012	Web	Q52	give you an idea.
24666	Web	Q52	It is a family business founded by my father who is still CEO
			Our location is 1 of 10 locations in the United States, along with 20+ other locations
24694	Web	Q52	outside of the U.S.
24744	Web	Q52	Well done survey. I hope my responses are helpful
24852	Web	Q52	Thanks for the \$2 bill. If you hadn't sent it, I may have just ignored the survey.
			We are a Chinese owned company with the R&D division here in WA, applied
			research & production at facilities in China.
25172	Web	Q52	Production and sales management are based in China.
00000			I don't understand why the US Department of Agriculture is conducting this survey.
30208	Web	Q52	Isn't this more appropriately a Department of Commerce function?
30542	Web	Q52	Make it shorter, you almost lost me around question 32
			Please feel free to contact me directly should you have additional questions.
			ricuse reel free to contact file directly should you have additional questions.
			Thank you
			Robert Adams
			BIP Company, LLC
30591	Web	Q52	503-764-1860 ext.1867

Pilot Study: National Survey of Business Competitiveness (ERSR10) SESRC Data Report 13-084

Keeping up with technological innovations has been a must in our services related business. Seems to be a full-time job acquiring new technologies and learning how to apply them in our business. We could not be as efficient if we had no innovative choices. We may not be into the actual research and development of innovation, but we reap the benefits of that research and development by its application in what we do and offer to our clients. NONE AT THIS TIME. I DID NOT APPRECIATE BEING HOUNDED BY TELEPHONE CALLS AND EMAILS ABOUT COMPLETING THIS SURVEY. IT IS VERY DIFFICULT TO FOCUS ON INFORMATION SUCH AS THIS WHEN YOU NEED TO BE DEDICATING CLOSE TO 1005 OF YOUR TIME AND RESOURCES IN CLSOING OUT THE BUSINESS OVER THE YEAR END. I THOUGHT THAT THE TIMING OF THE SURVEY WAS QUITE POOR. IF THE TIMING IS GOING TO REMAIN AT THIS TIME FO THE YEAR, PLEASE DO NOT INCLUDE THIS BUSINESS IN FUTURE SURVEYS. THANK YOU!!! I am suspicious of politicians miss-using and miss-interpreting data for political agenda. Unlike ideal university settings where research is driven by a neutral search for truth and knowledge, government sponsored programs are always suspicious in its motivation. I almost did not participate due to a lack of trust of this survey motivation. Despite assurances of anonymity by this survey, the use of an access code identifies who I am. I have no faith nor confidence that this survey will be used properly and for legitimate reasons. I can only guess at why this survey was conducted. Given that caveat, I don't think these questions are very good. There are ample reasons for me to think there is a hidden agenda in selecting these questions and structuring questions. I hardly think this value will produce much valuable results. Another waste of tax payer money. 32117 Web Q52 none This is too long				
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	32117	Web	Q52	results. Another waste of tax payer money.
32350 Web Q52 This is too long	32145	Web	Q52	none
	32350	Web	Q52	This is too long

			We are a successful family business; however, we are constantly being pushed by
			our customers to lower prices for our manufacturing and to constantly be on the
			forefront of innovation. This is difficult in an environment of constantly rising prices
			for supplies and services that we must procure from our vendors. Also, government
			regulations, especially in the state of Calif., are driving costs up and businesses out.
			We provide medical insurance and are EXTREMELY worried about Obama care and
			how it will affect our employees and our business. It is a disaster!
			now it will alrest our employees and our business it is a disaster.
			We feel that the federal government and state governments DO NOT understand the
			challenges that small businesses face. We would like to see LESS REGULATION AND
			NOT MORE.
			We are extremely worried that we are a nation that is becoming more Socialist in
			nature and not a Capitalist one.
			Members of Congress are out of touch with middle America and the Manufacturing
			industries and we feel that there should be term limits for both the Senate and
			House of Representives so that they will truly represent all of us. They are giving
			away too much and spending more than we take in. If we ran our business like they
			run the government we would be OUT OF BUSINESS! You can't spend more than you
			bring in PERIOD!
			They should have to abide by the same rules that they pass and make for us. (Like
			Obama care)
			WE ARE GETTING FED UP!! WE CANNOT BE THE BACKBONE OF AMERICA AND
			SHOULDER ALL THE RESPONSIBILITES WHILE A PERCENTAGE DO NOTHING AND PAY
			NOTHINGYET ARE ENTITLED TO GOODS AND SERVICESEVERYONE SHOULD PAY
			SOMETHING!!
32437	Web	Q52	Business now days is extremely challenging!
			We are a producer of crude oil. We have four oilfields in which we operate. I have
22640	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	052	lumped everything together. I think a lot of the questions were not relative to our
32610	Web	Q52	operations.
			The biggest issue we have is the community is deteriorating and the local government is a joke, especially on power generation and politics are ridiculous. If
			we could sell and relocate we would for sure, but the facility is a problem to sell for a
			fair price, and is paid for so we don't move. But the attraction and retention of mid
32775	Web	Q52	and upper level talent is very difficult even if you pay above market value.
			Ours is a unique company with a niche product, international sales, strong profits,
			and 2nd generation ownership so we are not typical to the way business should be
32995	Web	Q52	done.
			Some of the questions were very vague and perhaps of dubious value from an
33115	Web	Q52	interpretive perspective. Too much emphasis on government involvement. My

			experience has shown that these programs are of limited effectiveness and too
			cumbersome and restrictive to provide a responsive and reliable business aid.
33190	Web	Q52	Happy to participate
			Our single major problem is an inability to find and hire experienced telephone sales
			people in spite of the fact that we offer higher compensation than similar
22225	\A/ala	053	companies. One reason is the smallness of the local population base. A secondary
33225	Web	Q52	reason is the lack of interest in potential staff to relocate to our rural area. The educational system has failed their students by not preparing them to enter the
			workplace. They have never been allowed to fail so they have no conflict resolution
			skills. People that are allowed to fail learn to improve from their failures. The public
			unions continue to hamper educational innovation by not allowing the students and
33317	Web	Q52	families to choose who educates them.
33317	WED	QJZ	The company, NRS, was started with \$2,000 more than 40 years ago and now has
			sales of over \$30 million and is transitioning to 100% Employee Ownership. We have
			always been at the forefront of the industry in providing the best products and
33355	Web	Q52	service to our customers.
			The questions which discussed the reasons/important factors for locating our
			business in this community were not applicable. The placement of this business was
33372	Web	Q52	strictly due to the location of the natural resources in the ground.
			Your survey is way off the mark!
			Innovation is great but without the perspiration to put it to use it's meaning less!
			The issue is finding people willing to WORK and LEARN a stable skill that provides a
			standard of living!
			The trades have been victimized in the education system for the last 40 years, our
			youth have been told if you don't go to college you're a failure.
			This alone has fueled the further separation between the "have" and "have not's"
			This dione has racical the farther separation between the mave have
			The drive to learn, work and earn needs to be restored and it needs to start in grade
			school, any life that's been admired was "built" it didn't just happen and it was the
33477	Web	Q52	result of someone's hard work and persistence! Not just cause they had a great idea!
			It is too long - takes too much time!!! If you have this many questions you should
33580	Web	Q52	either pare them down or send out 4 smaller questionnaires throughout the year.
			We are in the business of providing very high precision flow measurement and
			calibration systems. These systems are typically used in aerospace applications. We
			have been trying to introduce them into the energy industry, e.g. natural gas
			pipeline leak detection by mass balance. We are fighting a significant uphill battle
			due to the sheer size and inertia of the energy industry, and its unwillingness to
33777	Web	Q52	improve its measurement standards to those of the aerospace industry.
22222	347.1	053	Printing is changing fast lack of capital and human resources to implement newer
33929	Web	Q52	software.
		_	Some of the questions were difficult because my parent company purchased the
33933	Web	Q52	assets of one of our suppliers and then the parent helped to provide cash until the

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			business unit was able to fund itself. The existing company had produced a very good product but truthfully was not run very well at all.
34012	Web	Q52	nope
			The first thing government can do is get out of the way. We have a few issues where what one agency wants us to do is the opposite of what another agency is pushing us to do.
34354	Web	Q52	Secondly, concentrate on skill development of the labor pool. Particularly technical training at the high school level. There is an overemphasis on college preparation compared to where most of the job opportunities will actually be, and there is going to be great demand to replace positions of blue collar baby boomer retirees. Manufacturing jobs pay well, increasingly involve technology, are more available than many college degreed tracks, and should be promoted as a viable career path. I can't tell you how many people have earned college degrees that cost them then of thousands of dollars in debt to acquire but with which they cannot possibly get a job within their field of study, while good positions in manufacturing are difficult to fill.
34403	Web	Q52	We are a non-profit, with approximately 60% of services funded by government (federal and state) grants, less than 1% local charitable contributions, and 39% customer private pay.
31103		Q32	We would like to work with an AG school to do some research in support of our
34436	Web	Q52	products and have \$ to help with this but get no positive results from previous tries.
			It's tough as a small business due to work comp, liability, and health insurance. Competitive wages. Lawsuits. Bad checks with little recourse. And the banks will not even let you borrow money even if you have outstanding credit.
40479	Web	Q52	thanks Robert T. Bell
40560	Web	Q52	Most of our innovation comes from our continuous improvement programs (Lean/Sigma and Voice of the Customer)
40662	Web	Q52	No comments

			This survey states Business Competitiveness but not one question revolved around
			·
			competitors or competitive situations. Very disappointing.
			We are (1) of (3) domestic manufacturers of polypropylene agricultural baling twine manufacturing in the USA. We are the only domestic manufacturer that is still owned by a US company. Our market share is shrinking due to having to compete with products coming in offshore from Portugal, Costa Rica, Vietnam, to say just a few. The import products are much cheaper. As a result, the American farmer is trying to save \$\$ and therefore switched to an alternative offshore. We provide wages and benefits to the 99 employees at our manufacturing companies. These wages go right back into the local economies. Our offshore competitors take their money from the US and put back into their countries NOT
			THE LOCAL ECONOMIES.
			We are proud to say we also are the only manufacturer who actually goes to the
			extent of collecting our used twine from the marketplace and recycle. All of our competitors turn their backs
			Where is help for our American Government to save American manufacturers in our
			industry? Where is USDA to reach out and be a voice?
			Please feel free to call me regarding the above comment.
40666	Web	Q52	<names removed=""> <phone number="" removed=""></phone></names>
			Challenges with innovation in our company have included:
			- knowing our core competencies is critical, regardless of the market potential; the
			cost and time to achieve something outside our core is always higher than we estimate.
			- difficult keeping R&D from drifting back to a product development focus as
			opposed to generating many possible product ideas or game changers, especially with limited human resources.
			- breaking down vertical silos and defining cross-functional workflows and
			establishing metrics to drive accountability in that workflow has been critical for
			improving innovation speed to market.
			- have implemented stage-gate methodology to improve the quality of innovation
			and to fail faster when we need to stop spending time and money on something that isn't good enough, or if inputs or expectations change from original.
			I think your questions were relevant. The assumentions shout asisinal last time and
			I think your questions were relevant. The assumptions about original location and what would be the optimal current location need to be challenged more often and
			action plans established. We boxed ourselves in for too long before making changes
			to locate some portions of the business in communities better equipped to meet our
40932	Web	Q52	needs.
			PLEASE KEEP ALL INFORMATION CONTAINED IN THIS SURVEY COMPLETELY
42088	Web	Q52	CONFIDENTIAL IN REGARDS TO OUR ANONYMITY.

			We generally do not see government "assistance" resulting in any true or lasting benefit to anyone, whether in business, welfare programs or simply running the overfunded, underperforming government schools. The one exception would be the State of Idaho's Department of Commerce, led by Governor Butch Otter, in its effort to grow exports from the state's manufacturing, agricultural and service sectors.
			This agency has done a remarkable job in this regard, especially considering how rare it is that any government agency gets anything done at all, let alone anything truly
42243	Web	Q52	beneficial.
42686	Web	Q52	Don't have time to do this.
43053	Web	Q52	No comments.
42407	NAZ - I-	053	The survey was sent to Morse Automotive Corporation. Morse sold this facility to
43107	Web	Q52	120 Return Center, Inc. in 2011. The responses are for 120 Return Center, Inc.
44961	Web	Q52	Glad to help, let me know the results when they are available. Thanks for the \$2!:)
45000	Web	Q52	Too darn much government in this country and too many people involved in justifying their existence instead of producing goods or services for the benefit of the populace and our standard of living.
+3000	WCB	QJZ	We are a not-for-profit theatrenot sure what our work has to do with the US Dept.
45083	Web	Q52	of Agriculturebut I hope this was helpful
			The survey was originally sent to our production facility but the person it was addressed to was me in out corporate office so it was forwarded. All answers except the one identifying the person filling out the survey were answered as if I were
45110	Web	Q52	working at the production facility.
50391	Web	Q52	Wasted my time, you should've started with # of employees.
51646	Web	Q52	NA
51994	Web	Q52	A good business but one that appears to be slowing way down
52222	Web	Q52	Interesting survey
F2274	Woh	053	I struggled to answer these questions due to the unique situation my business has at this location. The company I work for has over 11,000 employees all over the globe. However since this location closed the division I work in only has 2 employees. We share the location with two other branches of our company and they each have a handful of employees here but we all work independently of each other as our goals and services are very different. With that said I tried to keep the focus of your questions based on this branch and
52371	Web	Q52	not the entire company.
			The government purchasing has declined significantly by cutting projects at the military bases. Heavy quoting different government projects but do not count on those to sustain our business. In the last couple of years we have been increasing our marketing efforts to the strong distributors and the end-user market.
52411	Web	Q52	I must say when the recession arrived in 2008 we did not start to feel it until 2010-2011. The government officials are creating more entitlement programs which does not encourage the people to get out there to find a job. Unemployment was not designed to be a life style but it has turned out that way. The government has not

			assisted the manufacturing sector but have increased our burden by forcing more
			taxes, increase costs associated with health insurance.
			We have way too much government in our lives.
			It is frustrating to know that the local, regional and state governments do not have a
			good understanding of small business challenges; nor do they fully appreciate the direct impact that taxes & tax increases have on our decisions to retain or trim our
			staff or to expand/retract benefits offered to our employees. It seems that only the big businesses get the "tax incentives" and the majority of small businesses end up
			footing the bill.
			Our goal is to provide excellent client service in a superior environment where employees enjoy spending their time. We don't have a need to get rich; but instead
			want to provide a good retirement benefit and have a wonderful cooperative highly
			professional atmosphere for our staff who work on challenging unique problems, so they can create solutions to help other businesses identify causes of failures & to
52989	Web	Q52	implement preventive measures.
			Very time consuming survey that really does not pertain to this business. We are a custom sewing manufacturing company and produce only what our existing
54402	Web	Q52	customers and new customers want to their specifications
54918	Web	Q52	It is difficult to dedicate funds and resources to innovation in this economy.
0.010			One of the greatest frustrations of our current expansion at this business and
			nonprofits with which I'm involved, is dealing with gov't Bureaucrats: Fire Marshall,
			Food Inspectors, Electrical Inspectors, Tax Assessors, and County Appraisers etc.
			There is NOTHING In writing – online or elsewhere - for most of the ridiculous
			requests they make of us. They carry themselves like little fiefs, arbitrarily making requests which contradict common sense and sometimes State law.
54967	Web	053	OBAMACARE is the LARGEST source of Angst at this time.
34907	web	Q52	It is a Jobs Killer, plain and simple. Our biggest problems that divert our efforts from innovation include outside
			regulation including UL/CSA, EPA and various other federal and state regulations. I
			estimate that we spend approximately 8-12% of our resources working to comply
55158	Web	Q52	with these items.
			We are a seasonal operation. Due to this our staff changes from 50 (Jan-Sept) to
			approximately 200 (Sept-Jan). This is a unique situation calling for a substantial
			amount of employees to fill during our operating season.
			One of our major challenges is the influence of NAFTA. The American sugar program
			that is designed to balance supply and demand. High prices in the last couple of
55212	Web	Q52	years led Mexican farmers to increase acreage for sugar cane and flood the

We are so hostile toward our Federal Government it is hard to express. The contempt of Congress toward companies such as ours in beyond comprehension. Obamacare is a total joke. The number of hours we have invested for this has cour tiny company thousands of dollars. THOUSANDS!!! This joke has forced us pay attention to things other than business growth and creativity. It has depresent those of us who have had to trudge through this joke. The idiots, and I do mean IDIOTS in Congress have yet to reinstate GSP status to Philippines which impacts the profits to our business and inhibits us from plant.	
those of us who have had to trudge through this joke. The idiots, and I do mean IDIOTS in Congress have yet to reinstate GSP status to Philippines which impacts the profits to our business and inhibits us from plann	ost to
It affects our long term contracts.	the
Anti Dumping Charges (Import Duties) create substantial risk and create a varia we cannot control.	ole
The wealth gained by Federal Politicians is disheartening and creates total host from those of us who pay attention. Socialist Senator Tom Harkin of Iowa has amassed a net worth of \$18,000,000 during his career. EIGHTEEN MILLION DOLLARS!!! And he gets full salary for life when he retires. All this for \$17 Trilli debt during his tenure? And you think patriots like me are happy?	
And forgive me, but this survey is created by bureaucrats in the USDA to justify bloated salaries. Honestly, how lame are these questions? What the hell do yo expect to learn? This is pathetic.	
OUR COUNTRY IS BROKEN AND I WANT TO REVOLT. I'VE PUKED ENOUGH.	
Bite me,	
Name removed>, CEO 20170 Web CO0ref < Address removed> < Telephone removed>	
20179 Web Q09ref <address removed=""> <telephone removed=""> 30719 Web Q09ref None</telephone></address>	