



U.S. Customs and Border Protection (CBP) appreciates your feedback on the impact of Preclearance operations on domestic airports. This survey will help to improve our engagement with our aeronautical stakeholders.

Your participation is voluntary and your responses are confidential.

(Groups of questions will appear on separate pages in Qualtrics)

Prior to receiving this survey, were you familiar with CBP's United States Border Preclearance program?

- Yes
- No

If yes, from which sources? (Check all that apply)

- Industry magazines/on-line publications
- Participation in industry conferences
- Engagement with airline representatives
- Engagement with CBP Office of Field Operations
- Engagement with trade associations
- Other (please describe)
- Not applicable

How would you rate your knowledge of Preclearance?

- Extremely knowledgeable
- Very knowledgeable

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- Moderately knowledgeable
- Slightly knowledgeable
- Not knowledgeable at all

Prior to receiving this survey, were you aware that CBP is expanding Preclearance to 10 Airports in 9 countries?

- Yes
- No

Of the following, which types of flights serve your airport? (Check all that apply)

- Domestic flights
- Precleared international flights
- Non-precleared international flights

Does Preclearance currently factor into your airport's business plans?

- Yes
- No

How concerned are you that long wait times at US gateway airports may deter foreign tourists from visiting the United States?

- Strongly agree

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- Agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Disagree
- Strongly disagree

CBP has undertaken many efforts to mitigate long wait times at US gateway airports. Please rank the following on a scale from 1 to 5, with 1 indicating the most effective initiative to reduce wait times and 5 indicating the least effective initiative.

- 1 Automated Passport Control
- 2 Expansion of Global Entry and other trusted traveler programs
- 3 Mobile Passport Control
- 4 Expansion of Preclearance
- 5 Reimbursable agreements to cover overtime and support costs at US airports

Do you have gate space available to accommodate a new entrant carrier?

- Yes
- No

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Do you have separate domestic and international terminals/piers?

- Yes
- No

Do your terminal(s) currently utilize swing gates or do you have dedicated domestic and international gates?

- Swing Gates
- Dedicated Gates Only
- Both

How many gates do you have that are capable of handling international arrivals?

Does your airport plan to build a new or expand an existing FIS facility?

- Build new FIS facility
- Expand existing FIS facility
- None of the above

What do you believe is the biggest barrier to the development of new international service at your airport?

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- Lack of FIS facilities
- Existing FIS facilities incapable of handling increased passenger volume
- Lack of passenger market for international service
- Lack of interest from airlines in developing international service
- Other (please list)

Have you approached any airlines about developing new international service at your airport in the past 5 years?

- Yes
- No

Which type of airlines have you approached? Check all that apply

- US mainline carriers (e.g. American, United, Delta)
- US low-cost carriers (e.g. Spirit, Allegiant)
- Foreign legacy carriers (e.g. British Airways)
- Foreign low-cost carriers (e.g. WOW Air, Norwegian)
- Foreign leisure carriers (e.g. Thomas Cook, Condor)

Do you intend to approach any airlines about developing new international service within the next year?

- Yes
- No

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Which type of airlines do you intend to approach? Check all that apply.

- US mainline carriers (e.g. American, United, Delta)
- US low-cost carriers (e.g. Spirit, Allegiant)
- Foreign legacy carriers (e.g. British Airways)
- Foreign low-cost carriers (e.g. WOW Air, Norwegian)
- Foreign leisure carriers (e.g. Thomas Cook, Condor)

When identifying international destinations to target for route development, which of the following considerations is most important?

- Local demand for specific foreign destinations
- Foreign demand for service to your airport
- Business/economic ties with foreign regions
- Connectivity with airline alliance partners
- Availability of Preclearance facilities at foreign ports

At your airport, what percentage of passengers are Origin and Destination passengers (O&D), and what percentage are connecting passengers?

O & D

Connecting

Is your airport within a two-hour drive of an airport with competing air service?

- Yes
- No



Preclearance expansion may be more advantageous to competing airports in my region than to my own.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How concerned are you about the potential impact of this on your airport's business?

- Very Concerned
- Somewhat Concerned
- Not Concerned

Preclearance expansion may provide passengers a greater choice of carriers and destinations at my airport.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

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How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may result in lower fares at my airport.

- Strongly agree
- Agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested





Preclearance expansion may prevent passenger leakages to other, larger airports in my region.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may improve the overall competitive position of my airport.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

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How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may benefit airports by reducing wait times at FIS facilities.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested



Preclearance expansion may facilitate closer trade relations between the United States and Preclearance host countries.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may increase tourism to the United States.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

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How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may facilitate faster and more efficient passenger connections at busy network hub airports.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may enable Customs and Border Protection to better detect and deter security threats before they reach US soil.

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- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may allow for the development of new international service without requiring costly expansions or renovations to international concourses or Federal Inspection Services facilities.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

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How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may entice airlines to increase capacity or frequency on existing intercontinental routes.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested



Preclearance expansion may motivate airlines to develop new routes to Preclearance host airports.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may allow airports to more effectively allocate arrival and departure gates, thereby reducing pressures on overburdened international terminals.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

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How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may motivate airlines to develop routes to foreign airports that have not been identified as targets for Preclearance expansion due to more efficient gate allocation.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

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Preclearance expansion may facilitate the development of intercontinental service to smaller, under-served airports in the United States.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may allow airports to attract intercontinental service that was lost in past years.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

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How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may allow airports to develop closer relationships with airlines.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

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Preclearance expansion may result in increased revenues at airport shops, restaurants, and other passenger amenities.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may improve the passenger experience at US airports.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

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How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested

Preclearance expansion may increase business opportunities and stimulate job growth within my airport's region.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How interested are you in the potential impact of this on your airport's business?

- Very Interested
- Somewhat Interested
- Not Interested



Airports may not be able to allocate domestic gate and baggage claim facilities to more carriers operating additional precleared flights.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How concerned are you about the potential impact of this on your airport's business?

- Very Concerned
- Somewhat Concerned
- Not Concerned

Preclearance expansion may divert CBP resources away from busy US domestic gateway airports.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

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How concerned are you about the potential impact of this on your airport's business?

- Very Concerned
- Somewhat Concerned
- Not Concerned

Foreign airports and air carriers may enjoy more benefits from Preclearance expansion than US airports and air carriers.

- Strongly agree
- Somewhat agree
- Neither agree nor disagree
- Somewhat disagree
- Strongly disagree

How concerned are you about the potential impact of this on your airport's business?

- Very Concerned
- Somewhat Concerned
- Not Concerned

Please evaluate your attitude towards the Preclearance program.

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- Extremely positive
- Somewhat positive
- Neither positive nor negative
- Somewhat negative
- Extremely negative

Do you believe Preclearance will have a net positive, neutral, or net negative impact on your airport?

- Net positive
- Neutral
- Net negative

Please check who you believe benefits the most from an expanded Preclearance program.

- Larger US airports
- Smaller US airports
- US airlines
- Foreign airports
- Foreign airlines

Please check who you believe benefits the least from an expanded Preclearance program.

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- Larger US airports
- Smaller US airports
- US airlines
- Foreign airports
- Foreign airlines

Which segment do you believe will benefit most from an expanded Preclearance program?

- Business travelers
- Leisure travelers
- Both
- Neither
- Click to write Choice 3

Which type of passenger do you believe stands to benefit more from Preclearance?

- Connecting passengers
- O&D passengers
- Both
- Neither





How confident are you the CBP will expand Preclearance to other airports beyond the 10 initially identified as expansion targets?

- Very Confident
- Somewhat Confident
- Not Confident

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