# Counter-Marketing Youth Tobacco Prevention <br> Campaign and Health Reform Tobacco Media Initiative, on behalf of the Centers for Disease Control and Prevention 

# OSH Media Campaign: Phase 1 - HHS Region 6 Advertising Effectiveness Screener Questionnaire 

All items used are from Health Message Testing System (HMTS) Question Bank dated January 26, 2011

Public reporting burden of this collection of information is estimated to average $\mathbf{2}$ minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. An agency may not conduct or sponsor, and a person is not required to respond to a collection of information unless it displays a currently valid OMB control number. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to CDC/ATSDR Information Collection Review Office, 1600 Clifton Road NE, MS D-74, Atlanta, Georgia 30333; ATTN: PRA (0920-0572).

On behalf of the Centers for Disease Control and Prevention (CDC), we're conducting a study about different health and smoking-specific advertising that you see in the media. Your opinions are very important to us! Please be assured that the purpose of this survey is to gather feedback regarding specific health-related advertising. We do not plan to report your answers individually. We plan to report results from this survey for the group as a whole. Thank you for taking the time to help us!

If you decide to participate and are eligible, you will receive 400 points [note $-\$ 2.00$ ] as compensation for your time if you complete the online survey. Completing the survey will take approximately 21 minutes.

## Screening Criteria:

PROGRAMMER NOTE: EACH QUESTION HAS AN ITALICIZED REFERENCE QUESTION AFTER IT, PLEASE DO NOT SHOW THIS, THIS IS FOR BACKEND REFERENCE ONLY.

## Screener Section I: DEMOGRAPHICS

## HMTS Question 1a

HARRIS Q1-SI. Gender:
Male
Female

## HMTS Question 2a

HARRIS Q2-SI. In which of the following categories does your age fall:

Under 18 years of age
18-24 years of age
25-34 years of age
35-44 years of age
45-54 years of age
55-64 years of age
65-74 years of age
75 years of age or older

SCREEN OUT
SCREEN OUT

## SCREEN OUT

SCREEN OUT
SCREEN OUT

## HMTS Question 1b

HARRIS Q7-SI. Do you, or does any member of your household or immediate family work for:
a market research company
an advertising agency or public relations firm
the media (TV/radio/newspapers/magazines)
as a healthcare professional (doctor, nurse, pharmacist, dietician, etc.)
IF ANY OF 1-4 SELECTED, SCREEN OUT.

## HMTS Question 14a

HARRIS Q10-SI. Number of children (under age 18) living in the household:
None
1-2 children
3-4 children
5 or more children

## HMTS Question $4 a$

HARRIS Q3-SI. What is the highest level of education you have completed?
Grade school
Less than high school graduate/some high school
High school graduate or completed GED
Some college or technical school
Received four-year college degree
Some post graduate studies
Received advanced degree
Other: $\qquad$

## HMTS Question 5a

HARRIS Q4-SI. Please tell me your race or ethnic background. Do you consider yourself?
Ethnicity:
Hispanic or Latino
Not Hispanic or Latino
Don't Know/Not Sure
Refused
Race:
White/Caucasian
Black or African-American
American Indian or Alaska Native
Native Hawaiian or Other Pacific Islander
Asian
Vietnamese
Cambodian
Filipino
Japanese
Korean
Chinese
Don't Know/Not Sure
Refused

## HMTS Question 9a

HARRIS Q6-SI. In what state, city, and zip code do you currently live? ENTER FIVE DIGIT ZIP CODE.

## HMTS Question 10a

HARRIS Q8-SI. What is your current occupational status? Would you say...?
Employed full time
Employed part time
Unemployed
Homemaker
Student
Retired, or
Disabled
Other:
Don't Know/Not Sure
Refused

## HMTS Question 12a

HARRIS Q9-SI. What is your marital status?
Married
Unmarried living with a partner
Divorced
Widowed
Separated, or
Single, never been married
Don't Know/Not Sure
Refused

## HMTS Question 13a

HARRIS Q11-SI. Which of the following categories best describe your total, annual household income?
Under \$20,000/year
\$20,001 - \$30,000/year
\$30,001 - \$40,000/year
\$40,001 - \$50,000/year
\$50,001 - \$60,000/year
$\$ 60,001$ - $\$ 80,000 /$ year
\$80,001-\$100,000/year
Over $\$ 100,000 /$ year

## Screener Section II. TOBACCO HISTORY SCREENING

## HMTS Question 32a

HARRIS Q12-SII. Have you smoked at least 100 cigarettes in your entire life? SINGLE RESPONSE.
Yes
No

HMTS Question 33a
HARRIS Q13-SII. Do you now smoke cigarettes every day, some days, or not at all? SINGLE RESPONSE.
Every day
Some days
Not at all

## HMTS Question 36a

HARRIS Q14-SII. On how many of the past 30 days did you smoke cigarettes?
Enter number: $\qquad$
IF 0, SKIP TO Section - Main Questionnaire: Message Evaluations

## HMTS Question 37a

On the average, on those (INSERT QUESTION \#36a RESPONSE) days, how many cigarettes did you usually smoke each day? FILL IN NUMBER $\qquad$

## HMTS Question 34a

HARRIS Q15-SII. During the past 12 months, have you stopped smoking for one day or longer because you were trying to quit smoking? SINGLE RESPONSE.

Yes
No

## HMTS Question 35a

HARRIS Q16-SII. About how long has it been since you completely quit smoking cigarettes? FILL IN NUMBER FOR UNIT THAT APPLIES.

Days (RANGE OF 0 TO 30)
Weeks (RANGE OF 0 TO 5)
Months (RANGE OF 0 TO 12)
$\qquad$ Years (RANGE OF 0 TO 50)

CODE, DO NOT DISPLAY.
1 Smokers
2 Non-smokers - former smokers
3 Non-smokers
QUOTA OF 515
QUOTA OF 970

|  |  |  |  |  |  |
| :--- | :---: | ---: | :---: | ---: | :---: |
| Target States | Segments | IR | Sample Size | Quota | Parents |
| Arkansas | smokers | $18 \%$ | 3956.948 | 75 | 93 |
|  | Arkansas | non smokers |  |  |  |

# Counter-Marketing Youth Tobacco Prevention Campaign and Health Reform Tobacco Media Initiative, on behalf of the Centers for Disease Control and Prevention 

# OSH Media Campaign: Phase 1 - HHS Region 6 Advertising Effectiveness Main Questionnaire 

All items used are from Health Message Testing System (HMTS) Question Bank dated January 26, 2011

Public reporting burden of this collection of information is estimated to average $\mathbf{2 1}$ minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. An agency may not conduct or sponsor, and a person is not required to respond to a collection of information unless it displays a currently valid OMB control number. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to CDC/ATSDR Information Collection Review Office, 1600 Clifton Road NE, MS D-74, Atlanta, Georgia 30333; ATTN: PRA (0920-0572).

## Main Questionnaire: Message Evaluations

SHOW: We would now like to show you several different video spots and then gather your reactions to those spots. Please make sure the volume on your computer is turned up, so that you may both see and hear the video. Please click "Next" to continue.

RANDOMLY ROTATE 4 VIDEOS at a time in two groups, HEALTH CONSEQUENCES and SECONDHAND SMOKE. TO SHOW, RECORD ORDER/POSITION AS NOTED BELOW.

HEALTH CONSEQUENCES:

| Spot | MCRC Description | Record position shown (1-8) |
| :---: | :---: | :---: |
| Reverse Heart Attack | The announcer explains the immediate and long term cardiovascular benefits of smoking cessation including lowered blood pressure and diminished risk of heart attack. The viewer is then bombarded with a series of graphic, bloody, and disturbing images of open heart surgeries, distraught families, and a final image of a male deceased patient on a gurney. The spot ends with a caution to stop smoking immediately, and the faint wail of an ambulance siren. | 5 |
| Reverse Lung Cancer | As the announcer explains that ten years after smoking cessation a person's risk of dying from lung cancer is cut in half, the screen fills with a series of disturbing images of lung surgery, chest $x$-rays, distraught patients and a diseased lung. The announcer cautions that until a person stops smoking they are at risk of illness and cancer. | 6 |
| Rick Stoddard 46 | Rick Stoddard is tearfully reminiscing about his late wife, Marie, who died of smoking-related cancer. He talks about the fact that she died at age 46, making her a middle-aged person at age 23. | 7 |
| Rick Stoddard Emergency Room | Rick Stoddard is tearfully reminiscing about his wife, Marie, who died of smoking-related cancer. He recalls the day he took her to the emergency room and learned that the cancer had spread to her brain. | 8 |


| Spot | MCRC Description | Record position shown (1-8) |
| :---: | :---: | :---: |
| Victim Wife | An elderly man is reminiscing about his late wife. He acknowledges that his secondhand smoke led to his wife's death. | 1 |
| Apartment CA | A middle aged man is smoking a cigarette while relaxing on a couch next to a vent. The camera follows the cigarette smoke as it travels throughout the man's apartment and into a vent before exiting into the bedroom of an adjacent apartment where a young boy is sitting on the floor and playing with his toys. The boy begins to rub his eyes as they become irritated by the secondhand smoke. A voiceover reminds viewers about the toxicity of secondhand smoke. | 2 |
| It's Like They're Smoking | Young children pretend that they are smokers. Snapshots of them are shown at several moments. Each time, the children say a line that matches up with that activity, such as, "I smoke when I'm watching cartoons," or "I smoke while I am coloring" and "it seems like I've been smoking all of my life." A female voiceover reminds adult smokers that when they smoke around their children, "it is like the children are also smoking." She continues by warning smokers about the negative health effects that inhaling the harmful chemicals in cigarette smoke has on children, such as permanent lung damage. | 3 |
| Escape | The door opens to a diner and the cook bolts outside to get some fresh air. He has been holding his breath for a very long time to avoid the secondhand smoke from the patrons inside. The cook takes in several deep breaths before returning to the diner. An announcer reminds viewers that secondhand smoke is not safe at any levels of exposure. | 4 |

## Main Questionnaire SECTION 1: Questions for Each Ad, to be shown right after each ad

HMTS Question 16d
Harris Q1-M1. Is this message believable? GRID FORMAT, ROTATE LIST AS RELEVANT. (MESSAGE TO BE INSERTED BASED ON SPOT just recently aired)

1 Yes
2 No
INSERT MESSAGE FROM AD

## HMTS "Testing Media Messages" preamble

Harris Q2-M1. On a scale from 1 to 5 , where 1 indicates that you strongly disagree, and 5 indicates that you strongly agree, please tell me the number which indicates how much you agree or disagree with this advertisement.

| Strongly <br> Disagree |  |  |  | Strongly <br> Agree |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |

A This ad was convincing
HMTS Question 68e
B This ad grabbed my attention
C This ad was easy to understand
HMTS Question 71e
D I learned something new by viewing this ad

HMTS Question $33 e$
HMTS Question 30e

HMTS Question 20d
Harris Q3-M1. Do you think you will talk about any of these ads with others?
Yes
No

## Main Questionnaire, Section IIA:

## Questions after set of HEALTH CONSEQUENCES ads have been shown

## HMTS Question 23d

Harris Q4-M2a. Please rank these four advertisements by placing a 1 by the ad you felt was the most effective in motivating you or someone else to think about the dangers of smoking, a 2 by the second-most effective in motivating you to think about the dangers of smoking, etc. RANKING QUESTION UP TO TOP 4, FORCE EXACTLY ONE RESPONSE FOR EACH OF 1 THROUGH 4. ROTATE 1-4.

1 PICTURE/DESCRIPTION OF FIRST SPOT VIEWED
2 PICTURE/DESCRIPTION OF SECOND SPOT VIEWED
3 PICTURE/DESCRIPTION OF THIRD SPOT VIEWED
4 PICTURE/DESCRIPTION OF FOURTH SPOT VIEWED
HMTS Question 19d
Harris Q7-M2a. Please rank these four advertisements by placing a 1 by the ad you felt was the most memorable, a 2 by your second-most memorable, etc. RANKING QUESTION UP TO TOP 4, FORCE EXACTLY ONE RESPONSE FOR EACH OF 1 THROUGH 4. ROTATE 1-4.

1 PICTURE/DESCRIPTION OF FIRST SPOT VIEWED
2 PICTURE/DESCRIPTION OF SECOND SPOT VIEWED
3 PICTURE/DESCRIPTION OF THIRD SPOT VIEWED
4 PICTURE/DESCRIPTION OF FOURTH SPOT VIEWED

HMTS Question 30f
Harris Q8-M2a. Thinking about the next 6 months, on a scale from 1 to 10 , where 1 is not at all likely and 10 is extremely likely, how likely are you to...........?

| Not | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | Extre | DK | RF |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| at All |  |  |  |  |  |  |  |  | mely | 88 | 99 |
| Likely |  |  |  |  |  |  |  |  | Likely |  |  |
| 1 |  |  |  |  |  |  |  |  | 10 |  |  |

1. Look for more information on [the health risks of tobacco].
2. Contact a local official about [reducing tobacco use in your community].
3. Contact a school official about [reducing youth tobacco use].

## Main Questionnaire, Section IIB:

## Questions after set of SECONDHAND SMOKE ads have been shown

## HMTS Question 23d

Harris Q4-M2b. Please rank these four advertisements by placing a 1 by the ad you felt was the most effective in motivating you or someone else to think about the dangers of secondhand smoke, a 2 by the secondmost effective in motivating you to think about the dangers of secondhand smoke, etc. RANKING QUESTION UP TO TOP 4, FORCE EXACTLY ONE RESPONSE FOR EACH OF 1 THROUGH 4. ROTATE 1-4.

1 PICTURE/DESCRIPTION OF FIRST SPOT VIEWED
2 PICTURE/DESCRIPTION OF SECOND SPOT VIEWED
3 PICTURE/DESCRIPTION OF THIRD SPOT VIEWED
4 PICTURE/DESCRIPTION OF FOURTH SPOT VIEWED
HMTS Question 19d
Harris Q7-M2b. Please rank these four advertisements by placing a 1 by the ad you felt was the most memorable, a 2 by your second-most memorable, etc. RANKING QUESTION UP TO TOP 4, FORCE EXACTLY ONE RESPONSE FOR EACH OF 1 THROUGH 4. ROTATE 1-4.

1 PICTURE/DESCRIPTION OF FIRST SPOT VIEWED
2 PICTURE/DESCRIPTION OF SECOND SPOT VIEWED
3 PICTURE/DESCRIPTION OF THIRD SPOT VIEWED
4 PICTURE/DESCRIPTION OF FOURTH SPOT VIEWED

HMTS Question 30f
Harris Q8-M2b. Thinking about the next 6 months, on a scale from 1 to 10 , where 1 is not at all likely and 10 is extremely likely, how likely are you to...........?

| Not | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | Extre | DK | RF |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| at All |  |  |  |  |  |  |  |  | mely | 88 | 99 |
| Likely |  |  |  |  |  |  |  |  | Likely |  |  |
| 1 |  |  |  |  |  |  |  |  | 10 |  |  |

1. Look for more information on [the health risks of secondhand smoke].
2. Talk to a friend about ways to [avoid exposure to secondhand smoke].
3. Contact a local official about [reducing tobacco use in your community].

Thank you for your participation in this study. We appreciate your responses and hope you will join us on future surveys!

## GENERAL SCREEN OUT MESSAGE UNLESS OTHERWISE NOTED

Thank you for your participation in this study. Unfortunately, your responses indicate that you are not qualified for this particular study, or that we have already reached our required quota of responses from participants similar to you. We appreciate your enthusiasm for our study and hope you will join us on future surveys!

