

## Survey Invitation

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This is the standard survey invitation. Default text is included. If you would like to modify this text please check with your analyst/client manager.

## Welcome and Thank You Text

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The text you see here will appear at the top and bottom of your survey. Default text is included and you may modify this text as needed.

## Model Questions

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As discussed during the kick-off call, the model questions are part of the ForeSee methodology. For consistency with the model, these questions are standardized and have been tested and validated. Standardization of model questions allows benchmarking across companies/industries, and these questions are used in calculating scores and impacts.

Focus on the future behaviors; I've started with some that I believe are a good fit but we can certainly make adjustments. These are desired customer outcomes that are impacted by customer satisfaction.

## Custom Questions

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When reviewing the custom questions tab, keep in mind these questions are used for segmentation analysis of the model data. It is suggested that you add, delete or change custom questions over time, as your needs or business objectives change.

### Focus Area #1: Achieving Actionable Data

- Know what changes are being made based on the intelligence
- Change Custom Questions so that stakeholders see a clear "must do"

### Focus Area #2: Aligning Data to Business Strategies

- Update your Custom Questions as business cycles change
- Integrate Executive Level questions to evaluate initiatives

### Focus Area #3: Strategic and Tactical Value

- Influence Board Room Decisions
- Change Operational Approaches
- Mature Your Research

### Why

- Analysis
- Top-Pri
- Open-e
- Shift w
- Inform
- Evaluat

## Making Changes

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Simply make the change that you desire and highlight that change with a different color text. **Red** works well because it stands out.

If the change is "complicated" a brief explanation about what you would like to accomplish will help us understand your request and figure out the best way to implement. -Or- Just give us a call; talking through changes over the phone makes it quick and easy.

### **Update Your Custom Questions?**

Uncovered new questions to ask  
Key areas influence resource use  
Seek for quantifiable recommendations

Seasonal Needs

Re-launch or Re-design

Marketing Initiatives



**This is the standard survey invitation.**  
**Default text is included. If you would like to modify this text, please send us your desired display logo in a .gif, .jpg or .png.**

### Survey Invitation Text Desktop

**We'd welcome your feedback!**

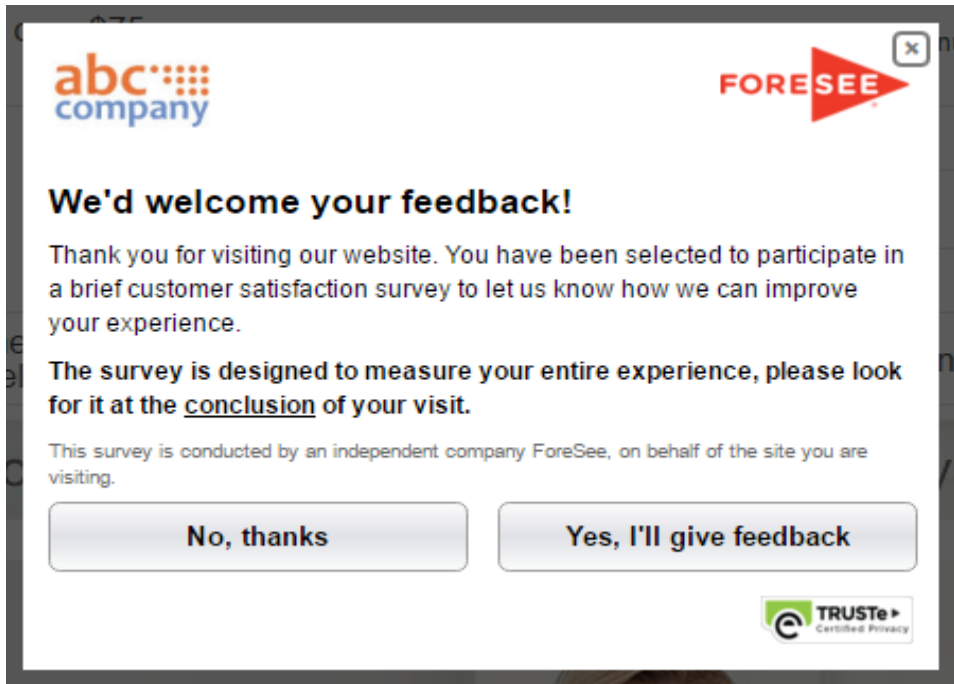
Thank you for visiting VA's Vantage Point blog site. You have been selected to participate in a brief satisfaction survey to let us know how we can improve your experience.

**The survey is designed to measure your entire experience, please look for it at the conclusion of your visit.**

This survey is conducted by an independent company ForeSee, on behalf of the site you are visiting.

(Button text)    No, thanks                      Yes, I'll give feedback

### Example Desktop



**It please check with your analyst/client manager.  
png format. The graphic should be approximately 150 x 60 pixels.**

<b>Survey Invitation Text</b>	
<b>ONLY IF ALTERNATE needed, adjust here.</b>	
<b>We'd welcome your feedback!</b>	
Thank you for visiting our website. You have been selected to participate in a brief customer satisfaction survey to let us know how we can improve your experience.	
<b>The survey is designed to measure your entire experience, please look for it at the <u>conclusion</u> of your visit.</b>	
This survey is conducted by an independent company ForeSee, on behalf of the site you are visiting.	
<i>(Button text)</i>	No, thanks      Yes, I'll give feedback



The text you see here will appear at the top and bottom of your survey, examples below.

Default text is included and you may modify this text as needed.

Please send us your desired display logo in a .gif, .jpg or .png format. The graphic should be approximately 130 x 60 pixels.

### Welcome and Thank You Text

#### Welcome Text STANDARD

Thank you for visiting VA's Vantage Point blog site. You've been randomly chosen to take part in a brief survey to let us know what we're doing well and where we can improve.

Please take a few minutes to share your opinions, which are essential in helping us provide the best online experience possible.

#### Welcome Text - USE FOR ANY ALTERNATE

#### Thank You Text STANDARD

Thank you for taking our survey - and for helping us serve you better. We appreciate your input!

#### Thank You Text - ALTERNATE - revise as needed

Thank you for taking our survey - and for helping us serve you better.

Please note you will not receive a response from us based on your survey comments. If you would like us to contact you about your feedback, please visit the Contact Us section of our website.

### Example Desktop

The screenshot shows a survey form on a desktop screen. At the top right is the FORESEE logo. Below it is the title "Customer Satisfaction Survey". The main text reads: "Thank you for visiting our site. You've been randomly chosen to take part in a brief survey to let us know what we're doing well and where we can improve." followed by "Please take a few minutes to share your opinions, which are essential in helping us provide the best online experience possible." There is a "Required questions are denoted by an \*" note and a TRUSTe Certified Privacy logo. A question is partially visible: "1: \*Please rate the extent to which the products on this website appeal to" with a Likert scale from "disagree" to "agree". Below the question is a thank you message: "Thank you for taking our survey - and for helping us serve you better. Please note you will not receive a response from us based on your survey comments. If you would like us to contact you about your feedback, please visit the Contact Us section of our web site." At the bottom are "Cancel" and "Submit" buttons, followed by "Copyright 2016 - all rights reserved" and links for "ForeSee", "ForeSee Privacy Policy", and "Contact Us".

	Label	Element Questions	Label	Satisfaction Questions	Label	Future Behaviors
		<b>Look and Feel (1=Poor, 10=Excellent, Don't Know)</b>		<b>Satisfaction</b>		<b>Return (1=Very Unlikely, 10=Very Likely)</b>
1	Look and Feel - Appeal	Please rate the visual appeal of this site.	16	Satisfaction - Overall What is your overall satisfaction with this site? <i>(1=Very Dissatisfied, 10=Very Satisfied)</i>	19	Return How likely are you to return to VA's Vantage Point blog site in the future?
2	Look and Feel - Balance	Please rate the balance of graphics and text on this site.	17	Satisfaction - Expectations How well does this site meet your expectations? <i>(1=Falls Short, 10=Exceeds)</i>		<b>Recommend (1=Very Unlikely, 10=Very Likely)</b>
3	Look and Feel - Readability	Please rate the readability of the pages on this site.	18	Satisfaction - Ideal How does this site compare to your idea of an ideal website? <i>(1=Not Very Close, 10=Very Close)</i>	20	Recommend How likely are you to recommend VA's Vantage Point site to someone else?
		<b>Site Performance (1=Poor, 10=Excellent, Don't Know)</b>				<b>Share Information (1=Very Unlikely, 10=Very Likely)</b>
4	Site Performance - Loading	Please rate how quickly pages load on this site.			21	Share Information How likely are you to share the information you read on the Vantage Point blog site today with someone else?
5	Site Performance - Consistency	Please rate the consistency of speed from page to page on this site.				<b>Follow on Social Media (1=Very Unlikely, 10=Very Likely)</b>
6	Site Performance - Completeness	Please rate how completely the page content loads on this site.			22	Follow on Social Media How likely are you to follow the Vantage Point site on social media such as Facebook or Twitter?
		<b>Navigation (1=Poor, 10=Excellent, Don't Know)</b>				
7	Navigation - Organized	Please rate how well this site is organized.				
8	Navigation - Options	Please rate the options available for navigating this site.				
9	Navigation - Layout	Please rate how well the site layout helps you find what you need.				
		<b>Information Browsing (1=Poor, 10=Excellent, Don't Know)</b>				
10	Information Browsing - Sort	Please rate the ability to sort through articles by criteria that are important to you on this site.				
11	Information Browsing - Narrow	Please rate the ability to narrow choices to find the articles you are looking for on this site.				
12	Information Browsing - Features	Please rate how well the features on the site help you find the articles you need.				
		<b>News Content (1=Poor, 10=Excellent, Don't Know)</b>				
13	Blog Content - Relevance	Please rate the relevance to you of the articles on this site.				
14	Blog Content - Depth	Please rate the thoroughness of coverage in the articles that you read on this site.				
15	Blog Content - Timeliness	Please rate the timeliness of the articles that you read on this site.				