MATHEMATICA
Policy Research

JIAC/AM-JIAC

ETA FUNDING STREAM ADMINISTRATOR SURVEY

May 2014

A. GENERAL INFORMATION

Please complete this background information about yourself and the organization you represent in the cluster consortium.

1. **Your name:**_____

2. **Your title:**_____

3. **Organization Name:**_____

4. **Organization Type:**

   MARK ALL THAT APPLY

   - 1 ☐ K–12 educational institution
   - 2 ☐ Community college
   - 3 ☐ Four-year college or graduate school
   - 4 ☐ For-profit educational institution
   - 5 ☐ Workforce development agency
   - 6 ☐ Economic development agency
   - 7 ☐ WIB
   - 8 ☐ Chamber of Commerce
   - 9 ☐ Nonprofit organization
   - 10 ☐ Trade association
   - 11 ☐ Utility
   - 12 ☐ Military
   - 13 ☐ Local government
   - 14 ☐ Tribal government
   - 15 ☐ State government
   - 16 ☐ Small business
   - 17 ☐ Disadvantaged business
   - 18 ☐ Other private, for-profit business
   - 19 ☐ Employer group
   - 20 ☐ Venture capital organization
   - 99 ☐ Other *(specify)* _____

5. **How long has your organization been involved with the cluster consortium that received this JIAC grant?**

   |___|___| YEARS |___|___| MONTHS

B. CLUSTER AND ENVIRONMENT

This group of questions is about the cluster consortium that received the JIAC/AM-JIAC grant, and your role in it.

6. **What has your role as the ETA funding stream administrator entailed?**

MARK ALL THAT APPLY

1 ☐ Interacting with staff from federal funding agencies

2 ☐ Interacting with other federal agency staff

3 ☐ Interacting with technical assistance contractor (Coffey Consulting)

4 ☐ Interacting with the WIB or WIA administrative staff

5 ☐ Explaining grant requirements to grantees and partners

6 ☐ Explaining allowable fund expenditures to grantees and partners

7 ☐ Identifying/Seeking matching and/or leveraged funds

8 ☐ Identifying training needs of cluster partners

9 ☐ Connecting cluster partners with each other

10 ☐ Recruiting new cluster partners

11 ☐ Conducting outreach to potential partners from historically underrepresented organizations

12 ☐ Developing relationships with research institutions

13 ☐ Developing international relationships

14 ☐ Developing relationships with credentialing and licensing organizations

15 ☐ Facilitating technology transfer

16 ☐ Increasing awareness of the cluster among business/industry

17 ☐ Increasing awareness of the cluster among educational institutions

18 ☐ Increasing awareness of the cluster in the workforce system

19 ☐ Increasing awareness of the cluster among the public

99 ☐ Other *(specify)* _____

7. **To what extent have stakeholders in your region adopted collaboration as a strategy for economic development?**

To a large extent		Somewhat		Not at all
1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

8. **Are there active collaborations in your region that focus on sectors, issues, or populations besides those targeted in your JIAC/AM-JIAC grant?**

   1 ☐ Yes *(PLEASE DESCRIBE)* _____

        _____

   0 ☐ No

9. **Did the cluster consortium, i.e. the collaborative partnerships, exist prior to the JIAC/AM-JIAC grant?**

MARK ALL THAT APPLY

   1 ☐ Yes, and it has not changed much during the grant period
   2 ☐ Yes, but it was smaller or had fewer partners before the grant
   3 ☐ Yes, but it was larger or had more partners before the grant
   4 ☐ Yes, but it was less organized/weaker
   5 ☐ Yes, but it was more organized/stronger
   0 ☐ No, the cluster formed for/because of this grant   ⟶   **SKIP TO 11.5**

10. **Which types of organizations were involved in the cluster consortium prior to the JIAC/AM-JIAC grant?**

MARK ALL THAT APPLY

   1 ☐ K–12 educational institution
   2 ☐ Community college
   3 ☐ Four-year college or graduate school
   4 ☐ For-profit educational institution
   5 ☐ Workforce development agency
   6 ☐ Economic development agency
   7 ☐ WIB
   8 ☐ Chamber of Commerce
   9 ☐ Nonprofit organization
  10 ☐ Trade association
  11 ☐ Utility
  12 ☐ Military
  13 ☐ Local government
  14 ☐ Tribal government
  15 ☐ State government
  16 ☐ National governments
  17 ☐ Small business
  18 ☐ Disadvantaged business
  19 ☐ Other private, for-profit business
  20 ☐ Employer groups
  21 ☐ Venture capital organizations
  99 ☐ Other *(specify)* _____

11. **For each of the characteristics below, please rate your cluster consortium's strength prior to the JIAC/AM-JIAC grant.**

SELECT ONE RESPONSE PER ROW

	Strength Prior to Grant				
	Very Strong				Very Weak
a. Ability to access funding sources..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
b. Networking between cluster partners..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
c. Willingness to include new partners in cluster...............................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
d. Existence of a common purpose and vision....................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
e. Membership of historically underrepresented businesses and organizations in cluster...	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
f. Outreach by cluster to underrepresented groups of program participants..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
g. Relationships with educational and/or training institutions..............	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
h. Relationships with licensing and credentialing organizations..........	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
i. Relationships with research and development organizations..........	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
j. Awareness of the cluster among employers....................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
k. Awareness of the cluster among job seekers.................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
l. Awareness of the cluster in the workforce system..........................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
m. Awareness of the cluster in the industry beyond the local region...	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

11.5. **For each of the characteristics below, please rate your cluster consortium's strength currently.**

	Strength Currently				
	Very Strong				Very Weak
a. Ability to access funding sources..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
b. Networking between cluster partners..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
c. Willingness to include new partners in cluster.................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
d. Existence of a common purpose and vision......................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
e. Membership of historically underrepresented businesses and organizations in cluster..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
f. Outreach by cluster to underrepresented groups of program participants...	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
g. Relationships with educational and/or training institutions................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
h. Relationships with licensing and credentialing organizations............	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
i. Relationships with research and development organizations............	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
j. Awareness of the cluster among employers.....................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
k. Awareness of the cluster among job seekers...................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
l. Awareness of the cluster in the workforce system..........................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
m. Awareness of the cluster in the industry beyond the local region......	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

12. **How important a role did [NAME OF CLUSTER MANAGER and the staff at NAME OF ORG] play in each of the following activities during the JIAC/AM-JIAC grant?**

SELECT ONE RESPONSE PER ROW

	Very Important	Somewhat Important	Neutral	Somewhat Unimportant	Very Unimportant
a. Recruit cluster partners...	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
b. Retain cluster partners..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
c. Connect cluster partners with each other..................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
d. Promote a common purpose and vision among cluster partners..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
e. Interact with staff from federal funding agencies.........	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
f. Interact with other federal agency staff.......................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
g. Interact with technical assistance contractor (Coffey Consulting)...	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
h. Connect federal staff and cluster partners..................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
i Coordinate provision of technical assistance.............	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
j. Obtain required matching and/or leveraged funds for this grant..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
k. Identify/Seek additional funding.................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
l. Seek tax credits or subsidies.....................................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
m. Develop incentives for collaboration...........................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
n. Network with other JIAC/AM-JIAC clusters................	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

C. PARTNER PARTICIPATION

The next questions are about <u>your organization</u> rather than the cluster.

13. **In the table below, please mark the types of organizations <u>your organization</u> is involved in JIAC-related partnerships with, indicating whether the partnerships existed prior to the JIAC/AM-JIAC grant or began due to it?**

SELECT ONE RESPONSE PER ROW

	Involvement began prior to grant	Involvement began due to grant	Not involved with this type of organization
a. K–12 educational institutions	1 ☐	2 ☐	3 ☐
b. Community colleges	1 ☐	2 ☐	3 ☐
c. Four-year colleges or graduate schools	1 ☐	2 ☐	3 ☐
d. For-profit educational institutions	1 ☐	2 ☐	3 ☐
e. Workforce development agencies	1 ☐	2 ☐	3 ☐
f. Economic development agencies	1 ☐	2 ☐	3 ☐
g. WIBs	1 ☐	2 ☐	3 ☐
h. Chambers of Commerce	1 ☐	2 ☐	3 ☐
i. Nonprofit organizations	1 ☐	2 ☐	3 ☐
j. Trade associations	1 ☐	2 ☐	3 ☐
k. Utilities	1 ☐	2 ☐	3 ☐
l. Military	1 ☐	2 ☐	3 ☐
m. Local governments	1 ☐	2 ☐	3 ☐
n. Tribal governments	1 ☐	2 ☐	3 ☐
o. State governments	1 ☐	2 ☐	3 ☐
p. National governments	1 ☐	2 ☐	3 ☐
q. Small businesses	1 ☐	2 ☐	3 ☐
r. Disadvantaged businesses	1 ☐	2 ☐	3 ☐
s. Other private, for-profit businesses	1 ☐	2 ☐	3 ☐
t. Employer groups	1 ☐	2 ☐	3 ☐
u. Venture capital organizations	1 ☐	2 ☐	3 ☐
v. Other *(specify)*	1 ☐	2 ☐	3 ☐

_____

14. On a scale of 1 to 5, indicate the strength of your organization's relationship with each of these partners prior to the JIAC/AM-JIAC grant and currently. On this scale, 1 indicates a nonexistent partnership and 5 indicates an extremely close partnership.

	SELECT ONE RESPONSE PER ROW	SELECT ONE RESPONSE PER ROW
	Strength Prior to Grant	Strength Currently
	Nonexistent — Extremely Close	Nonexistent — Extremely Close
a. K–12 educational institutions...........	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
b. Community colleges.........................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
c. Four-year colleges or graduate schools	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
d. For-profit educational institutions…..	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
e. Workforce development agencies….	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
f. Economic development agencies….	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
g. WIBs..	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
h. Chambers of Commerce...................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
i. Nonprofit organizations....................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
j. Trade associations...........................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
k. Utilities..	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
L. Military..	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
m. Local governments..........................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
n. Tribal governments..........................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
o. State governments...........................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
p. National governments......................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
q. Small businesses.............................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
r. Disadvantaged businesses..............	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
s. Other private, for-profit businesses .	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
t. Employer groups..............................	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
u. Venture capital organizations...........	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐
v. Other *(specify)* _____	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐	1 ☐ 2 ☐ 3 ☐ 4 ☐ 5 ☐

15. **How likely do you think it is that your partnership with each of these entities will be sustained beyond the end of the JIAC/AM-JIAC grant?**

(PLEASE LEAVE THE ROWS OF ANY ENTITIES YOU DO NOT HAVE PARTNERSHIPS WITH BLANK.)

SELECT ONE RESPONSE PER ROW

	Very Likely	Somewhat Likely	Neutral	Somewhat Unlikely	Very Unlikely
a. K–12 educational institutions	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
b. Community colleges	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
c. Four-year colleges or graduate schools	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
d. For-profit educational institutions	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
e. Workforce development agencies	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
f. Economic development agencies	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
g. WIBs	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
h. Chambers of Commerce	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
i. Other types of Nonprofit organizations	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
j. Trade associations	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
k. Utilities	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
l. Military	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
m. Local governments	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
n. Tribal governments	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
o. State governments	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
p. National governments	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
q. Small businesses	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
r. Disadvantaged businesses	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
s. Other private, for-profit businesses	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
t. Employer groups	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
u. Venture capital organizations	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
v. Other *(specify)*	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

_____

16. **Please mark whether each of your organization's partners had a role in the strategic planning of grant fund expenditure for JIAC/AM-JIAC, the implementation of grant activities, or both.**

(PLEASE LEAVE THE ROWS OF ANY ENTITIES YOU DO NOT HAVE PARTNERSHIPS WITH BLANK.)

SELECT ONE RESPONSE PER ROW

	Strategic Planning of Grant Fund Expenditure	Implementation of Grant Activities	Both
a. K–12 educational institutions	1 ☐	2 ☐	3 ☐
b. Community colleges	1 ☐	2 ☐	3 ☐
c. Four-year colleges or graduate schools	1 ☐	2 ☐	3 ☐
d. For-profit educational institutions	1 ☐	2 ☐	3 ☐
e. Workforce development agencies	1 ☐	2 ☐	3 ☐
f. Economic development agencies	1 ☐	2 ☐	3 ☐
g. WIBs	1 ☐	2 ☐	3 ☐
h. Chambers of Commerce	1 ☐	2 ☐	3 ☐
i. Nonprofit organizations	1 ☐	2 ☐	3 ☐
j. Trade associations	1 ☐	2 ☐	3 ☐
k. Utilities	1 ☐	2 ☐	3 ☐
l. Military	1 ☐	2 ☐	3 ☐
m. Local governments	1 ☐	2 ☐	3 ☐
n. Tribal governments	1 ☐	2 ☐	3 ☐
o. State governments	1 ☐	2 ☐	3 ☐
p. National governments	1 ☐	2 ☐	3 ☐
q. Small business	1 ☐	2 ☐	3 ☐
r. Disadvantaged business	1 ☐	2 ☐	3 ☐
s. Other private, for-profit businesses	1 ☐	2 ☐	3 ☐
t. Employer groups	1 ☐	2 ☐	3 ☐
u. Venture capital organizations	1 ☐	2 ☐	3 ☐
v. Other *(specify)*	1 ☐	2 ☐	3 ☐

_____

D. FUNDING SOURCES

Please answer question 17 if your response to question 9 was NOT 0. If your answer to question 9 was 0, please skip to question 18.

17. **In the five years prior to being a part of the JIAC/AM-JIAC grant, did your organization:**

MARK ONE ONLY

- 1 ☐ Operate exclusively on federal grants/resources
- 2 ☐ Receive the majority of funds from federal grants/resources
- 3 ☐ Receive some federal grants/resources
- 4 ☐ Not receive federal grants/resources

18. **Did your organization have a role in the strategic planning of grant fund expenditures for JIAC/AM-JIAC, the implementation of grant activities, or both?**

MARK ONE ONLY

- 1 ☐ Strategic planning of grant fund expenditures
- 2 ☐ Implementation of grant activities
- 3 ☐ Both
- 4 ☐ Neither

19. **Was the funding your organization received under the JIAC/AM-JIAC grant sufficient for the grant activities?**

- 1 ☐ Yes
- 0 ☐ No

20. **How successful has your organization been in obtaining matching funds (including both cash and in-kind) for JIAC/AM-JIAC?**

SELECT ONE ONLY

- 1 ☐ We gathered more than specified in our grant proposal
- 2 ☐ We gathered the amount specified in our grant proposal
- 3 ☐ We gathered less than specified in our grant proposal
- 4 ☐ We did not propose or did not obtain matching funds
- 5 ☐ We were not the organization responsible for obtaining matching funds **→ SKIP TO 24**
- 99 ☐ Don't know

21. **What kinds of matching funds did you gather for JIAC/AM-JIAC?**

MARK ONE ONLY

- 1 ☐ Cash contributions
- 2 ☐ In-kind contributions **→ SKIP TO 23**
- 3 ☐ Both cash and in-kind contributions

D. ETA GRANTEE ACTIVITIES

22.   **What was the approximate value of the cash contributions gathered for JIAC/AM-JIAC?**

$ |__|__|__| , |__|__|__| DOLLARS

☐ Don't know

If your cluster gathered in-kind contributions (your answer to question 21 was 2 or 3), go to question 23.

If your cluster did not gather in-kind contributions (your answer to question 21 was 1), go to question 24.

23.   **What forms did the in-kind contributions take?**

SELECT ALL THAT APPLY

1 ☐ Meeting space

2 ☐ Laboratory space

3 ☐ Furniture, appliances

4 ☐ Real estate

5 ☐ Utilities

6 ☐ Vehicles

7 ☐ Clothing or personal work equipment

8 ☐ Industry-related equipment

9 ☐ Training

10 ☐ Staffing

11 ☐ Computers and peripherals

12 ☐ Software

13 ☐ Web hosting and/or website development

14 ☐ Copying and mailing

15 ☐ Postage

16 ☐ Use of contact or mailing lists

98 ☐ Other *(specify)* _____

99 ☐ Don't know

24. **What activities did your organization conduct in the cluster consortium as part of the JIAC/AM-JIAC grant or to support activities funded by the grant?**

MARK ALL THAT APPLY

1 ☐ Basic skills or job readiness training

2 ☐ On-the-job training

3 ☐ Incumbent worker training

4 ☐ Vocational education

5 ☐ Academic education

6 ☐ Job placement assistance

7 ☐ Mentoring

8 ☐ Recruit students/participants

9 ☐ Engage other organizations in recruiting students/participants

10 ☐ Funding/awarding scholarships

11 ☐ Forge agreements with firms to use program participants as first source of new hires

12 ☐ Entrepreneurship classes or assistance

13 ☐ Seminars/ symposiums on applying for SBIRs (Small Business Innovation Research grants or contracts)

14 ☐ Seminars/ symposiums on applying for STTR (Small Business Technology Transfer Program)

15 ☐ Instruction on using SAM (System for Award Management)

16 ☐ Seminars/symposiums on writing proposals

17 ☐ Curriculum development

18 ☐ Creation of new certificates

19 ☐ Transfer of existing certifications/credentials/licenses

20 ☐ Feasibility studies

21 ☐ Small business assistance

22 ☐ Business development

23 ☐ Export readiness counseling

24 ☐ Conduct and disseminate market research

25 ☐ Facilitate collaboration between large and small businesses

26 ☐ Cluster networking

27 ☐ Activities to increase awareness of the cluster

99 ☐ Other *(specify)* _____

25. **What populations were specifically targeted for each of these activities, if any?**

SELECT ONE RESPONSE PER ROW

(Only fill rows with responses given in item 24.)	Incumbent workers	Dislocated workers	Unemployed	Long-term unemployed	Students in particular fields	Students in general	Parents/ guardians	People with disabilities	Veterans	Under-represented demographic groups	HUD Zone location
a. Basic skills or job readiness training	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
b. On-the-job training	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
c. Incumbent worker training	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
d. Vocational education	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
e. Academic education	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
f. Job placement assistance	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
g. Mentoring	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
h. Recruit students/participants	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
i. Engage other organizations in recruiting students/participants	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
j. Fund/award scholarships	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
k. Forge agreements with firms to use program participants as first source of new hires	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
l. Entrepreneurship classes or assistance	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
m. Seminars/ symposiums on applying for SBIRs	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
n. Seminars/ symposiums on applying for STTR	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
o. Instruction on using SAM (System for Award Management)	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
p. Seminars/symposiums on writing proposals	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
q. Curriculum development	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
r. Creation of new certificates	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
s. Transfer of existing certifications/credentials /licenses	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
t. Feasibility studies	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
u. Small business assistance	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
v. Business development	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
w. Export readiness counseling	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
x. Conduct and disseminate market research	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
y. Facilitate collaboration between large and small businesses	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
z. Cluster networking	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
az. Activities to increase awareness of the cluster	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐
zz. Other (*specify*)	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	6 ☐	7 ☐	8 ☐	9 ☐	10 ☐	11 ☐

_____

26. **Did the activities implemented differ from those originally planned?**
MARK ONE ONLY

- 1 ☐ Yes. All planned activities and some additional activities were implemented.
- 2 ☐ Yes. Some planned activities and some additional activities were implemented.
- 3 ☐ Yes. Only some planned activities implemented
- 4 ☐ Yes. The implemented activities were substantially different than those planned
- 5 ☐ Yes. The same kinds of activities were planned and implemented, but the details of them changed
- 0 ☐ No. The activities that were planned were the same as those implemented
- 99 ☐ Don't know what activities were originally planned.

27. **What did your organization provide under the ETA portion of the grant to promote entrepreneurship?**
MARK ALL THAT APPLY

- 1 ☐ Advice on networking
- 2 ☐ Instruction on proposal preparation
- 3 ☐ Instruction on applying for SBIRs (Small Business Innovation Research grants or contracts)
- 4 ☐ Instruction on applying for STTR (Small Business Technology Transfer Program)
- 5 ☐ Instruction on using SAM (System for Award Management)
- 6 ☐ Other specialized seminars or workshops
- 7 ☐ Collaboration opportunities with larger companies
- 8 ☐ Information on other local resources
- 99 ☐ Other *(specify)* _____
- 0 ☐ Nothing

28. **What, if any, efforts were made to promote the inclusion of individuals or groups that are historically underrepresented in your sector, institution, or cluster?**

MARK ALL THAT APPLY

1 ☐ Approached underrepresented organizations about partnering when applying for the grant

2 ☐ Assigned leadership roles to cluster partners from underrepresented organizations

3 ☐ Advertising in different forms of media than have been used in the past

4 ☐ Advertising in the same types of media but with different target audiences (e.g., different TV or radio stations, different magazines or newspapers)

5 ☐ Inclusion of underrepresented sex in advertising

6 ☐ Inclusion of underrepresented races/ethnicities in advertising

7 ☐ Inclusion of underrepresented ages in advertising

8 ☐ Outreach to schools with underrepresented populations

9 ☐ Outreach to community groups with underrepresented populations

10 ☐ Arranged for an agency to conduct outreach to underrepresented potential partner organizations

11 ☐ Arranged for an agency to recruit program participants from underrepresented groups

99 ☐ Other *(specify)* _____

0 ☐ No efforts were made to reach underrepresented groups

29. **How useful to your organization was the Integrated Work Plan developed under this grant?**

MARK ONE ONLY

Indispensable	Somewhat Useful	Neutral	Not Useful	A Hindrance
1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

E. INTERACTIONS WITH FEDERAL ASSISTANCE

30. **Please identify any FPOs, other than from ETA, with which your organization interacted.**

    MARK ALL THAT APPLY

    1 ☐ EDA

    2 ☐ SBA

    3 ☐ NIST-MEP

    4 ☐ DOE

    0 ☐ None

    98 ☐ Interacted with other FPO(s) but don't know what kind.

    99 ☐ Don't know who any FPOs are.

31. **Which of the following types of federal support has your organization accessed as part of the JIAC/AM-JIAC grant?**

    MARK ALL THAT APPLY

    1 ☐ Clarification of allowable grant activities

    2 ☐ Clarification of allowable grant expenditures

    3 ☐ Connection to new partners

    4 ☐ Advice on accessing matching and/or leveraged funds

    5 ☐ Advice on other possible funding sources

    6 ☐ Assistance with marketing, or increasing awareness of, the cluster

    7 ☐ Facilitating technology transfer

    8 ☐ Information on developments in the industry

    9 ☐ Introduction to research and development institutions

    10 ☐ Introduction to educational institutions

    11 ☐ Introductions to certification/licensing/credentialing organizations

    12 ☐ Advice based on experiences of other clusters and/or grantees

    13 ☐ Arranging of networking with other clusters

    99 ☐ Other *(specify)* _____

    0 ☐ None ➝**GO TO 35**

32. **Please grade each type of support your organization received. Use a scale from A to F, where A is excellent, C is average, and F is very poor.**

(In CATI, this will fill with responses from item 31.)

SELECT ONE RESPONSE PER ROW

Possible support providers	This organization did not provide this support	Excellent				Very poor
		A	B	C	D	E
Support type 1 Primary Federal Project Officer	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other FPOs	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other ETA staff	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other federal funding agencies	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Technical Assistance Contractor (Coffey Consulting)	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
Support type 2 Primary Federal Project Officer	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other FPOs	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other ETA staff	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other federal funding agencies	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Technical Assistance Contractor (Coffey Consulting)	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
Support type 3 Primary Federal Project Officer	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other FPOs	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other ETA staff	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other federal funding agencies	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Technical Assistance Contractor (Coffey Consulting)	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
Support type 4 Primary Federal Project Officer	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other FPOs	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other ETA staff	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Other federal funding agencies	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
_____ Technical Assistance Contractor (Coffey Consulting)	☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

33. **Was federal support provided to your organization in any topical areas where it was not needed?**

    ₁ ☐ Yes

    ₀ ☐ No → **SKIP TO 35**

34. **In which areas was unneeded federal support provided?**

MARK ALL THAT APPLY

    ₁ ☐ Clarification of allowable grant activities

    ₂ ☐ Clarification of allowable grant expenditures

    ₃ ☐ Connection to new partners

    ₄ ☐ Advice on accessing matching and/or leveraged funds

    ₅ ☐ Advice on other possible funding sources

    ₆ ☐ Assistance with marketing, or increasing awareness of, the cluster

    ₇ ☐ Facilitating technology transfer

    ₈ ☐ Information on developments in the industry

    ₉ ☐ Introduction to research and development institutions

    ₁₀ ☐ Introduction to educational institutions

    ₁₁ ☐ Introductions to certification/licensing/credentialing organizations

    ₁₂ ☐ Advice based on experiences of other clusters and/or grantees

    ₁₃ ☐ Arranging of networking with other clusters

    ₉₉ ☐ Other *(specify)* _____

    ₀ ☐ None

35. **Were there any topical areas in which your organization needed federal support but did not receive it?**

    ₁ ☐ Yes

    ₀ ☐ No → **SKIP TO 37**

36. **In which areas did your organization not receive needed federal support?**

MARK ALL THAT APPLY

1 ☐ Clarification of allowable grant activities

2 ☐ Clarification of allowable grant expenditures

3 ☐ Connection to new partners

4 ☐ Advice on accessing matching and/or leveraged funds

5 ☐ Advice on other possible funding sources

6 ☐ Assistance with marketing, or increasing awareness, of the cluster

7 ☐ Facilitating technology transfer

8 ☐ Information on developments in the industry

9 ☐ Introduction to research and development institutions

10 ☐ Introduction to educational institutions

11 ☐ Introductions to certification/licensing/credentialing organizations

12 ☐ Advice based on experiences of other clusters and/or grantees

13 ☐ Arranging of networking with other clusters

99 ☐ Other *(specify)* _____

0 ☐ None

Don't ask 37-41 if 31 = 0.

37. **Overall, how would you rate the ability of the ETA Federal Project Officer (FPO) and other ETA staff to provide the support your organization needed?**

Excellent		Average		Very Poor	N/A
A ☐	B ☐	C ☐	D ☐	F ☐	G ☐

38. **Overall, how would you rate the ability of other federal participants to provide the support your organization needed?**

Excellent		Average		Very Poor	N/A
A ☐	B ☐	C ☐	D ☐	F ☐	G ☐

39. **How would you rate the of the federal support and technical assistance your organization received?**

Excellent		Average		Very Poor
A ☐	B ☐	C ☐	D ☐	F ☐

40. **How would you rate the reliability of the federal support and technical assistance your organization received?**

Excellent		Average		Very Poor
A ☐	B ☐	C ☐	D ☐	F ☐

41. **How would you rate the adequacy of the federal support and technical assistance your organization received?**

Excellent		Average		Very Poor
A ☐	B ☐	C ☐	D ☐	F ☐

42. **Did your organization access technical assistance or other support from nonfederal sources because of issues with the quality or timeliness of federal support?**

1 ☐ Yes

0 ☐ No

F. DATA USE

43. **What data on grant activities and outcomes does your organization collect for its own use?**

MARK ALL THAT APPLY

1 ☐ Budgets and expenditures of grant funds

2 ☐ Research and development activities undertaken

3 ☐ Interest, uptake, or enrollment in grant activities.

4 ☐ Length of participation in grant activities

5 ☐ Grant activity completion/dropout

6 ☐ Impact of grant activities on existing activities

7 ☐ Participant demographics.

8 ☐ Credentials/certifications/licenses obtained

9 ☐ Transfers to four-year schools

10 ☐ Participants hired

11 ☐ Participant earnings

12 ☐ Participant job retention

13 ☐ Number of businesses counseled

14 ☐ New firms created

15 ☐ Sales levels

16 ☐ Foreign sales levels

17 ☐ Number of contracts won by businesses

18 ☐ Value of contracts won by businesses

99 ☐ Other *(specify)* _____

0 ☐ We do not collect data for our own use

44. **How difficult is it for your organization to collect the data required for grant reporting?**

MARK ONE ONLY

1 ☐ Very easy

2 ☐ Somewhat easy

3 ☐ Neutral (or varies a lot across data items)

4 ☐ Somewhat difficult

5 ☐ Very difficult

99 ☐ We are not aware of any data being used for grant reporting.

0 ☐ We do not collect data for grant reporting

45. **How would you describe ETA's automated system for data reporting (the HUB system) in each of the following areas?**

SELECT ONE RESPONSE PER ROW

	Excellent	Good	Neutral	Not so good	Very Poor
a. Ease of use...	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
b. Usefulness...	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
c. Efficiency...	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

☐ We do not use this system for reporting data

G. OUTCOMES

47. **Please indicate your perception of the strength and longevity of the impact of the JIAC/AM-JIAC grant on each of the areas below.**

	SELECT ONE RESPONSE PER ROW					SELECT ONE RESPONSE PER ROW				
	Strength of Impact					Longevity of Impact				
	Very Strong				Very Weak	Long Term				Very Brief
a. Collaborative environment in the region.....	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
b. Economic development in the region.........	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
c. Employment opportunities in the region.....	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐
d. Underrepresented populations and businesses..	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐	1 ☐	2 ☐	3 ☐	4 ☐	5 ☐

This concludes the survey. Thank you very much for participating.