#### Introduction, Screening

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- \* 1. The results of this survey will help the Centers for Disease Control and Prevention (CDC) develop meaningful messages/materials for a national sepsis awareness and prevention education effort. The survey is divided into four sections that test campaign concepts/messages/materials. These sections are:
- Section 1. Visual Identities We will ask you questions about visual identities—similar to logos that may be used to raise awareness about sepsis. These visual identities could be used on print materials, like fact sheets, in television ads, or on webpages.
- Section 2. Print Ads: We will ask you questions about different concepts, or ideas, that could be used in print media, such as magazine ads or posters. These concepts are still in development.
- Section 3. Television Ad Concepts: We will ask you questions about different creative concepts, or ideas, that could be used in television ads. The concepts are still in development, so you will not see anything that looks like a final ad. Rather, you will see some pictures and hear some audio to help you imagine what each TV ad might look like.
- Section 4. Sepsis Definition: We will ask you questions about a definition of sepsis for patients, their families, and the general public.

The survey should take no longer than 35 minutes to complete. It is your choice to answer the questions, and you can ston at any time. Your contact information will be kept separate from your survey responses completing and eem online or at a

and you can stop at any time. Tour contact mornation will be kept separate nom you
and your name will never be linked to any responses. As a token of appreciation for
submitting the survey, you will receive an email with "points" that you can use to rede
retailer (\$10 value).
May we ask you some questions to see if you are a good match to take this survey?
Yes
Tes .
No

Roles	
* 2. Are you an adult 18 years or older?	
Yes	
○ No	

Consumer Screener Questions	
3. What is your gender?	
male	
female	
4 Mhatia wayn araQ	
4. What is your age?	
5. Would you describe yourself as Hispanic or Latino?	
Yes	
○ No	
6. How would you describe your racial background? You may identify more than one racial background.	
American Indian or Alaska Native	
Asian	
Black or African American	
Native Hawaiian or other Pacific Islander	
White	
7. Are you the primary guardian/caregiver for an infant (age 1 year old or less)?	
Yes	
○ No	
8. Are you the primary caregiver for an older adult age 65 or older (e.g., parent, older relative)?	
Yes	
○ No	
9. Are you the primary caregiver for another person (e.g., parent, older relative)?	
Yes	
○ No	

10. Do you have one or more chronic conditions? (e.g., diabetes, high blood pressure, coronary artery disease)
Yes
○ No
11. In what state do you live?
12. Do you have any family members who have been recruited for this study?
Yes
○ No
13. Are you willing to complete a 30 minute online survey to share your opinions and views regarding initial campaign concepts?
Yes
○ No
14. You are eligible to complete the survey. Are you still interested in participating?
Yes
○ No

Ineligibility Screen
We appreciate your willingness to answer each of the questions. Unfortunately, you are not eligible to participate in the survey. Thank you for your time.

#### Visual Identity Testing

First, we will show you some options for visual identities - similar to logos - that may be used to raise awareness about sepsis. These visual identities could be used on print materials, like fact sheets, in television ads, or on webpages.

There are a total of 5 visual identities that include a name, slogan, and design and might be used to raise awareness about sepsis. We will show you one at a time and ask that you indicate your level of agreement with the following statements by marking 'strongly disagree', 'somewhat disagree', 'neutral', 'somewhat agree', or 'strongly agree'.

Visual Identity A



## KNOW THE RISKS SPOT THE SIGNS ACT FAST

#### 15. Visual Identity A

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this visual identity.					
The tone (e.g., serious, funny) of this visual identity is appealing.					
The colors in this visual identity are appealing.					
The graphics in this visual identity are appealing.					
The words in this visual identity are easy to read.					
This visual identity is relevant to me (and people like me).			$\bigcirc$		

	Strongly Disagree	Somewhat Disag	ree Neutral	Somewhat Agree	Strongly Agree
This visual identity is offensive.			0		
This visual identity is understandable.				$\bigcirc$	
This visual identity is interesting.					
The visual identity is believable.					
The visual identity is worth remembering.					
The visual identity grabbed my attention.					
The visual identity is powerful/strong.					
The visual identity is informative.					
The visual identity is meaningful.					
The visual identity is convincing.					
The visual identity provides needed information about sepsis.		$\circ$			
This visual identity is useful for raising awareness of sepsis.			$\bigcirc$		$\bigcirc$
The visual identity is weak.			$\circ$		
you strongly or somewha	t disagreed that this	message was und	erstandable: What wo	ould you change to make	e this visual identity
.6. On a scale from 0 ou think this visual id			ive', and 5 means	'very effective', how	effective do
	0	1	2	3 4	5
Increasing knowledge of					
sepsis					

	at do you think is the main message of this visual identity?
	u could change anything about this visual identity (e.g., words, colors, phrases, graphics) what ou change? Include changes about anything offensive or controversial.
9. Whe	ere would you expect to see this visual identity? (Select all that apply)
On a	a poster in a doctor's office
On a	a billboard
In a	medical brochure
In ar	n online video
On a	a website
In a	newspaper
In a	magazine
O Whe	ere would you like to see this visual identity? (Select all that apply)
	a poster in a doctor's office
	a billboard
	medical brochure
<b>→</b>	n online video
	a website
— ∏ In a	newspaper
<b>-</b>	magazine
In a	



### PREVENT. RECOGNIZE. ACT.

#### 21. Visual Identity B

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this visual identity.					
The tone (e.g., serious, funny) of this visual identity is appealing.					
The colors in this visual identity are appealing.					
The graphics in this visual identity are appealing.					
The words in this visual identity are easy to read.					
This visual identity is relevant to me (and people like me).					
This visual identity is offensive.					
This visual identity is understandable.					
This visual identity is interesting.					
The visual identity is believable.					
The visual identity is worth remembering.					

		Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
The visual identity grabbed my attention.					
The visual identity is powerful/strong.					
The visual identity is informative.					
The visual identity is meaningful.					
The visual identity is convincing.					
The visual identity provides needed information about sepsis.					
This visual identity is useful for raising awareness of sepsis.			$\bigcirc$		
The visual identity is weak.					
			and 5 means 'v	ery effective', how	effective do
		llowing:	and 5 means 'v		effective do 5
2. On a scale from 0 ou think this visual id	lentity is in the fo	llowing:			
ou think this visual id	lentity is in the following of	llowing:			
ou think this visual id Increasing knowledge of sepsis Increasing awareness of sepsis	o	llowing:  1  (	2 3		
ou think this visual id Increasing knowledge of sepsis Increasing awareness of	o	llowing:  1  (	2 3		
ou think this visual id Increasing knowledge of sepsis Increasing awareness of sepsis	o	llowing:  1  (	2 3		
ou think this visual id Increasing knowledge of sepsis Increasing awareness of sepsis	o	llowing:  1  (	2 3		

	nge anything about this visual Include changes about anyth			aphics) what
Would you offerigo.		ing onensive or cor	ili o vereiai.	
25. Where would you	u expect to see this visual ide	entity? (Select all th	at apply)	
On a poster in a doo	ctor's office			
On a billboard				
In a medical brochu	re			
In an online video				
On a website				
In a newspaper				
In a magazine				
26. Where would you	u like to see this visual identit	v? (Select all that a	ınnlv)	
On a poster in a doc		y . (Co.coc a aa c	·FF-97	
On a billboard				
In a medical brochu	re			
In an online video				
On a website				
In a newspaper				
In a magazine				
Visual Identity C				



27. Visual Identity C					
	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this visual identity.					
The tone (e.g., serious, funny) of this visual identity is appealing.					
The colors in this visual identity are appealing.					
The graphics in this visual identity are appealing.					
The words in this visual identity are easy to read.					
This visual identity is relevant to me (and people like me).					
This visual identity is offensive.					
This visual identity is understandable.					
This visual identity is interesting.					
The visual identity is believable.					
The visual identity is worth remembering.					
The visual identity grabbed my attention.		$\bigcirc$			
The visual identity is powerful/strong.					
The visual identity is informative.					
The visual identity is meaningful.					
The visual identity is convincing.					
The visual identity provides needed information about sepsis.					
This visual identity is useful for raising awareness of sepsis.				$\bigcirc$	

The visual identity is		Somewhat Disagree	Neutral	Somewhat Agre	ee Strongly Agree
weak.					
you strongly or somewhat nderstandable?	t disagree that this	message was understar	ndable: What wou	uld you change to ma	ke this visual identity more
On a coole from O	to E. whore O. m	anno lant offentival	and E maana	ham affective le	ou offoctive de
8. On a scale from 0 rou think this visual id			anu 5 means	very effective, n	low effective do
	0	1	2	3 4	5
Increasing knowledge of sepsis				0 0	
Increasing awareness of sepsis				O C	
9. What do you think	is the main mes	ssage of this visual i	identity?		
O If you could above	a anything abou	ut this visual identity	(a.g. warda	colore physics	errophics) what
					graphics) what
					graphics) what
					graphics) what
					graphics) what
					graphics) what
ould you change? In	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
ould you change? In	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
ould you change? In	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
vould you change? Inc	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
81. Where would you	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
Nould you change? In a state of the state of	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
Nould you change? In a 31. Where would you end of the control of a poster in a doctor of the control of a medical brochure.	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
S1. Where would you on a poster in a doctor on a billboard on a medical brochure on an online video	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
On a billboard  In a medical brochure  In an online video  On a website	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
On a poster in a docto On a billboard In a medical brochure In an online video On a website In a newspaper	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what
On a poster in a docto On a billboard In a medical brochure In an online video On a website In a newspaper	clude changes a	about anything offer	nsive or contro	oversial.	graphics) what

32. Where would you like to see this visual identity? (Select all that apply)
On a poster in a doctor's office
On a billboard
In a medical brochure
In an online video
On a website
In a newspaper
In a magazine
Visual Identity D

# SEPSIS PREVENT. RECOGNIZE. WON'T WAIT ACT.

#### 33. Visual Identity D

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this visual identity.					
The tone (e.g., serious, funny) of this visual identity is appealing.					
The colors in this visual identity are appealing.					
The graphics in this visual identity are appealing.					
The words in this visual identity are easy to read.					
This visual identity is relevant to me (and people like me).					

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
This visual identity is offensive.					
This visual identity is understandable.					
This visual identity is interesting.					
The visual identity is believable.					
The visual identity is worth remembering.					
The visual identity grabbed my attention.					
The visual identity is powerful/strong.					
The visual identity is informative.					
The visual identity is meaningful.					
The visual identity is convincing.					
The visual identity provides needed information about sepsis.			$\circ$		
This visual identity is useful for raising awareness of sepsis.			$\bigcirc$	$\bigcirc$	$\circ$
The visual identity is weak.				$\circ$	
you strongly or somewhanderstandable?	at disagree that this m	essage was understai	ndable: What would	I you change to make th	nis visual identity mo
34. On a scale from 0 ou think this visual ic			and 5 means '	very effective', how	effective do
	0	1	2	3 4	5
Increasing knowledge of sepsis					
Increasing awareness of					

Vhat do you think is the main message of this visual identity?
you could change anything about this visual identity (e.g., words, colors, phrases, graphics) what
d you change? Include changes about anything offensive or controversial.
Where would you expect to see this visual identity? (Select all that apply)
On a poster in a doctor's office
On a billboard
n a medical brochure
n an online video
On a website
n a newspaper
n a magazine
Where would you like to see this visual identity? (Select all that apply)
On a poster in a doctor's office
On a billboard
n a medical brochure
n an online video
On a website
n a newspaper
n a magazine

# ACT FAST. STOP SEPSIS.

#### PREVENT | RECOGNIZE | TREAT

#### 39. Visual Identity E

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this visual identity.					
The tone (e.g., serious, funny) of this visual identity is appealing.					
The colors in this visual identity are appealing.					
The graphics in this visual identity are appealing.					
The words in this visual identity are easy to read.				$\circ$	
This visual identity is relevant to me (and people like me).					
This visual identity is offensive.				$\circ$	
This visual identity is understandable.					
This visual identity is interesting.					
The visual identity is believable.					
The visual identity is worth remembering.			$\bigcirc$		

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
The visual identity grabbed my attention.			$\bigcirc$		
The visual identity is powerful/strong.					
The visual identity is informative.					
The visual identity is meaningful.					
The visual identity is convincing.					
The visual identity provides needed information about sepsis.					
This visual identity is useful for raising awareness of sepsis.			$\bigcirc$	$\bigcirc$	$\bigcirc$
The visual identity is weak.					
nderstandable?					ŕ
0. On a scale from 0			and 5 means 'v		
0. On a scale from 0					
0. On a scale from 0 ou think this visual ic	dentity is in the fo	llowing:		very effective', how	effective do
0. On a scale from 0	dentity is in the fo	llowing:		very effective', how	effective do
O. On a scale from 0 ou think this visual id Increasing knowledge of sepsis Increasing awareness of sepsis	dentity is in the fo	llowing:  1  ()	2 3	very effective', how	effective do
O. On a scale from 0 ou think this visual icon linereasing knowledge of sepsis linereasing awareness of sepsis	dentity is in the fo	llowing:  1  ()	2 3	very effective', how	effective do
sepsis Increasing awareness of	dentity is in the fo	llowing:  1  ()	2 3	very effective', how	

On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper In a magazine Where would you like to see this visual identity? (Select all that apply) On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In an ewspaper		
Where would you expect to see this visual identity? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a magazine  Where would you like to see this visual identity? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In an online video  On a website  In a newspaper  In a newspaper  In a newspaper  In a newspaper		
On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper In a magazine Where would you like to see this visual identity? (Select all that apply) On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In an online video On a website In a newspaper		
On a billboard In a medical brochure In an online video On a website In a newspaper In a magazine Where would you like to see this visual identity? (Select all that apply) On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	Where would	you expect to see this visual identity? (Select all that apply)
In a medical brochure In an online video On a website In a newspaper In a magazine Where would you like to see this visual identity? (Select all that apply) On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	On a poster in	a doctor's office
In an online video On a website In a newspaper In a magazine Where would you like to see this visual identity? (Select all that apply) On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	On a billboard	
On a website In a newspaper In a magazine  Where would you like to see this visual identity? (Select all that apply) On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	In a medical br	ochure
In a newspaper In a magazine  Where would you like to see this visual identity? (Select all that apply) On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	In an online vid	ео
In a magazine  Where would you like to see this visual identity? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a newspaper	On a website	
Where would you like to see this visual identity? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a newspaper	In a newspape	
On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	In a magazine	
On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper		
On a billboard In a medical brochure In an online video On a website In a newspaper	Where would	you like to see this visual identity? (Select all that apply)
In a medical brochure In an online video On a website In a newspaper	On a poster in	a doctor's office
In an online video On a website In a newspaper	On a billboard	
On a website In a newspaper	In a medical br	ochure
In a newspaper	In an online vid	ео
	On a website	
In a magazine	In a newspape	
	In a magazine	
	ferred.	
Now, looking at all visual identities together, rank them in order of preference from most to least ferred.	<b>\$</b>	A
ferred.		n.
ferred.	₹	В
ferred.	<b>\$</b>	c
ferred.   A  B	<b>\$</b>	D
ferred.    A  B  C		
ferred.		F

Visual Identity A Visual Identity B







Visual Identity C

Visual Identity D

Visual Identity E





Print Ad Concept Testing
Now, we will show you three different concepts, or ideas, that could be used in print media, such as magazine ads or posters. These concepts are still in development.
There are a total of 3 concepts or ideas that might be used to raise awareness about sepsis. We will show you one at a time and ask that you indicate your level of agreement with the following statements by marking, 'strongly disagree', 'somewhat disagree', 'neutral', 'somewhat agree', or 'strongly agree'. Please imagine yourself seeing these as an ad in a magazine as you review each.

infections that lead to sepsis.

Learn more about sepsis at CDC.gov/sepsis.

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this print ad.		0		0	
The tone (e.g., serious, funny) of this print ad is appealing.					
The colors in this print ad are appealing.					
The graphics in this print ad are appealing.					
The words in this print ad are easy to read.					
This print ad is relevant to me (and people like me).	$\bigcirc$				$\bigcirc$
This print ad is offensive.					
This print ad is understandable.				$\bigcirc$	
This print ad is interesting.					
The print ad is believable.					
The print ad is worth remembering.					
The print ad grabbed my attention.					
The print ad is powerful/strong.					
The print ad is informative.					
The print ad is meaningful.					
The print ad is convincing.					
The print ad provides needed information about sepsis.					
This print ad is useful for raising awareness of sepsis.					$\bigcirc$
The print ad is weak.					

ncreasing knowledge of sepsis ncreasing awareness of sepsis						
3. What do you think is the	e main me	essage of this p	orint ad?			
9. If you could change any					s, graphics) wh	at would you
nange? Include changes a	about anyt	hing offensive	or controversi	al. —		
) \A/b = "=alda =a.	-44 4	laia vavinat a dO (C	Salaak all #bak a	and A		
). Where would you expe		nis print au? (S	seiect all that a	ірріу)		
On a poster in a doctor's off	fice					
On a billboard						
In a medical brochure						
In an online video						
In an online video On a website						
On a website						
On a website In a newspaper						
On a website In a newspaper						

51. Where would you like to see this print ad? (Select all that apply)
On a poster in a doctor's office
On a billboard
In a medical brochure
In an online video
On a website
In a newspaper
In a magazine

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this print ad.					
The tone (e.g., serious, funny) of this print ad is appealing.				$\bigcirc$	
The colors in this print ad are appealing.					
The graphics in this print ad are appealing.					
The words in this print ad are easy to read.					
This print ad is relevant to me (and people like me).					
This print ad is offensive.					
This print ad is understandable.		$\bigcirc$		$\bigcirc$	
This print ad is interesting.					
The print ad is believable.				$\bigcirc$	
The print ad is worth remembering.				$\bigcirc$	
The print ad grabbed my attention.				$\bigcirc$	
The print ad is powerful/strong.		0		0	
The print ad is informative.		$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
The print ad is meaningful.		0		0	
The print ad is convincing.		$\bigcirc$		0	
The print ad provides needed information about sepsis.					0
This print ad is useful for raising awareness of sepsis.					
The print ad is weak.					

	0	1	2	3	4	5
Increasing knowledge of sepsis						
Increasing awareness of sepsis						
54. What do you think is	the main m	essage of this	print ad?			
55. If you could change a	anvthing abo	out this print ac	d (e.a., words.	colors. phrase:	s. araphics) wh	nat would vou
hange? Include change					s, g. apee,	
56. Where would you exp	pect to see t	this print ad? (	Select all that a	apply)		
56. Where would you exp		this print ad? (	Select all that a	apply)		
		this print ad? (	Select all that a	apply)		
On a poster in a doctor's		this print ad? (	Select all that a	apply)		
On a poster in a doctor's On a billboard		this print ad? (	Select all that a	apply)		
On a poster in a doctor's On a billboard In a medical brochure		this print ad? (	Select all that a	apply)		
On a poster in a doctor's On a billboard In a medical brochure In an online video		this print ad? (	Select all that a	apply)		
On a poster in a doctor's On a billboard In a medical brochure In an online video On a website		this print ad? (	Select all that a	apply)		
On a poster in a doctor's On a billboard In a medical brochure In an online video On a website In a newspaper		this print ad? (	Select all that a	apply)		
On a billboard  In a medical brochure  In an online video  On a website  In a newspaper		this print ad? (	Select all that a	apply)		

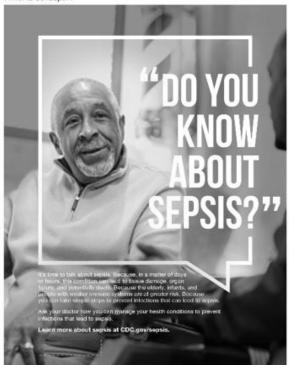
57. Where would you like to see this print ad? (Select all that apply)
On a poster in a doctor's office
On a billboard
In a medical brochure
In an online video
On a website
In a newspaper
In a magazine

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this print ad.					
The tone (e.g., serious, funny) of this print ad is appealing.				$\bigcirc$	
The colors in this print ad are appealing.					
The graphics in this print ad are appealing.					
The words in this print ad are easy to read.					
This print ad is relevant to me (and people like me).					
This print ad is offensive.					
This print ad is understandable.		$\bigcirc$		$\bigcirc$	
This print ad is interesting.					
The print ad is believable.				$\bigcirc$	
The print ad is worth remembering.				$\circ$	
The print ad grabbed my attention.				$\bigcirc$	
The print ad is powerful/strong.		0		0	
The print ad is informative.		$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
The print ad is meaningful.		0		0	
The print ad is convincing.		$\bigcirc$		0	
The print ad provides needed information about sepsis.					0
This print ad is useful for raising awareness of sepsis.					
The print ad is weak.					

Increasing knowledge of sepsis  So. What do you think is the main message of this print ad?  So. What do you could change anything of this print ad?  So. What do you could change anything of this print ad?  So. What do you could change anything of this print ad?  So. What do you could change anything of this print ad?  So. What do you could change anything of this print ad?  So. What do you could change anything of this print ad?  So. What do you could change anything of this print ad?  So. What do you could change anything of this print ad?  So. What do you could change anyt	sepsis  Increasing awareness of sepsis  60. What do you think is the main message of this print ad?  61. If you could change anything about this print ad (e.g., words, colors, phrases, graphics) what would you change? Include changes about anything offensive or controversial.  62. Where would you expect to see this print ad? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a newspaper		0	1	2	3	4	5
sepsis  60. What do you think is the main message of this print ad?  61. If you could change anything about this print ad (e.g., words, colors, phrases, graphics) what would you change? Include changes about anything offensive or controversial.  62. Where would you expect to see this print ad? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a newspaper	sepsis  30. What do you think is the main message of this print ad?  31. If you could change anything about this print ad (e.g., words, colors, phrases, graphics) what would you change? Include changes about anything offensive or controversial.  32. Where would you expect to see this print ad? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a newspaper	Increasing knowledge of sepsis						
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22. Where would you expect to see this print ad? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a newspaper	22. Where would you expect to see this print ad? (Select all that apply)  On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a newspaper						s, graphics) wh	nat would you
On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	hange? Include change	s about any	thing offensive	e or controvers	al.		
On a poster in a doctor's office  On a billboard  In a medical brochure  In an online video  On a website  In a newspaper	On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper							
On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper	On a poster in a doctor's office On a billboard In a medical brochure In an online video On a website In a newspaper							
On a billboard  In a medical brochure  In an online video  On a website  In a newspaper	On a billboard  In a medical brochure  In an online video  On a website  In a newspaper							
In a medical brochure  In an online video  On a website  In a newspaper	In a medical brochure  In an online video  On a website  In a newspaper	62. Where would you exp	pect to see t	his print ad? (	Select all that a	apply)		
In an online video On a website In a newspaper	In an online video On a website In a newspaper			his print ad? (	Select all that a	apply)		
On a website  In a newspaper	On a website  In a newspaper	On a poster in a doctor's		his print ad? (	Select all that a	apply)		
In a newspaper	In a newspaper	On a poster in a doctor's On a billboard		his print ad? (	Select all that a	apply)		
		On a poster in a doctor's On a billboard In a medical brochure		his print ad? (	Select all that a	apply)		
In a magazine	In a magazine	On a poster in a doctor's On a billboard In a medical brochure In an online video		his print ad? (	Select all that a	apply)		
		On a poster in a doctor's On a billboard In a medical brochure In an online video On a website		his print ad? (	Select all that a	apply)		
		On a poster in a doctor's On a billboard In a medical brochure In an online video On a website In a newspaper		his print ad? (	Select all that a	apply)		
		On a poster in a doctor's On a billboard In a medical brochure In an online video On a website In a newspaper		his print ad? (	Select all that a	apply)		

63. Where wou	uld you like to see this print ad? (Select all that apply)
On a poster i	in a doctor's office
On a billboar	d d
In a medical	brochure
In an online v	video
On a website	
In a newspap	per
In a magazin	ne e
64. Now, lookir	ng at all the print ads together, rank them in order of preference from most to least preferred.
** **	<b>♦</b> A
99 99 99	<b>♦</b> B
0 0 0 0 0 0	<b>♦</b> C

Print Ad Concept A



Print Ad Concept B



Print Ad Concept C



#### **Television Ad Concept Testing**

Now, we will show you 3 different creative concepts, or ideas, that could be used in television or online ads. The concepts are still in development, so you will not see anything that looks like a final ad. Rather, you will see some pictures and hear some audio to help you imagine what each ad might look like. As each one is presented, please imagine that you are watching it on television or on the internet.

There are a total of 3 concepts that might be used to raise awareness about sepsis. You will see one concept at a time and it will be played twice. Please indicate your level of agreement with the following statements by marking, 'strongly disagree', 'somewhat disagree', 'neutral', 'somewhat agree', or 'strongly agree'.

#### TV Ad Concept A



#### 65. TV Ad Concept A

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this TV ad concept.					
The tone (e.g., serious, funny) of this TV ad concept is appealing.	$\bigcirc$		$\bigcirc$		

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
The graphics in this TV ad concept are appealing.				0	
The words in this TV ad concept are easy to read.					
This TV ad concept is relevant to me (and people like me).					
This TV ad concept is offensive.					
This TV ad concept is understandable.					
This TV ad concept is interesting.					
The TV ad concept is believable.					
The TV ad concept is worth remembering.					
The TV ad concept grabbed my attention.					
The TV ad concept is powerful/strong.					
The TV ad concept is informative.		$\circ$			
The TV ad concept is meaningful.					
The TV ad concept is convincing.					
The TV ad concept provides needed information about sepsis.					
This TV ad concept is useful for raising awareness of sepsis.					
The TV ad concept is weak.		$\bigcirc$	$\bigcirc$	$\bigcirc$	
you strongly or somewha	at disagree that this m	essage was understand	able: What would	d you change to make th	is TV Ad concept

66. On a scale from 0 to you think this TV ad con			ective', and 5 n	neans 'very eff	ective', how eff	ective do
	0	1	2	3	4	5
Increasing knowledge of sepsis						
Increasing awareness of sepsis						
67. What do you think is		<u> </u>	· ·		s, graphics) wh	at would you
change? Include change	es about any	thing offensive	e or controvers	al.		

#### TV Ad Concept B



69. TV Ad Concept B

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this TV ad concept.					
The tone (e.g., serious, funny) of this TV ad concept is appealing.					
The graphics in this TV ad concept are appealing.					
The words in this TV ad concept are easy to read.					
This TV ad concept is relevant to me (and people like me).					
This TV ad concept is offensive.					
This TV ad concept is understandable.	0			$\circ$	
This TV ad concept is interesting.					
The TV ad concept is believable.					
The TV ad concept is worth remembering.					
The TV ad concept grabbed my attention.					
The TV ad concept is powerful/strong.					
The TV ad concept is informative.					
The TV ad concept is meaningful.					
The TV ad concept is convincing.					
The TV ad concept provides needed information about sepsis.					
This TV ad concept is useful for raising awareness of sepsis.			0	0	
The TV ad concept is weak.	$\bigcirc$	$\bigcirc$		$\bigcirc$	

If you strongly or somewhat of more understandable?	disagree that this	s message was ui	nderstandable: W	hat would you cha	ange to make this	TV Ad concept
70. On a scale from 0 to you think this TV ad cor			ective', and 5 n	neans 'very eff	ective', how ef	fective do
	0	1	2	3	4	5
Increasing knowledge of sepsis						
Increasing awareness of sepsis						
71. What do you think is	s the main me	essage of this	TV ad concept	1?		
72. If you could change change? Include chang				· ·	s, graphics) wh	nat would you

#### TV Ad Concept C



3. TV Ad Concept C					
	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
In general, I like this TV ad concept.					
The tone (e.g., serious, funny) of this TV ad concept is appealing.	$\bigcirc$				
The graphics in this TV ad concept are appealing.	0	0		0	
The words in this TV ad concept are easy to read.	$\bigcirc$				
This TV ad concept is relevant to me (and people like me).	0	0		0	
This TV ad concept is offensive.					
This TV ad concept is understandable.					
This TV ad concept is interesting.					
The TV ad concept is believable.					
The TV ad concept is worth remembering.					
The TV ad concept grabbed my attention.					
The TV ad concept is powerful/strong.					
The TV ad concept is informative.					
The TV ad concept is meaningful.					
The TV ad concept is convincing.					
The TV ad concept provides needed information about sepsis.					
This TV ad concept is useful for raising awareness of sepsis.					

	Strongly Disagree	Somewhat Disagree	Neutral	Somewhat Agree	Strongly Agree
The TV ad concept is weak.					
you strongly or somewhanore understandable?	at disagree that this m	nessage was understand	able: What would	d you change to make	this TV Ad concept
		(d): 77(d)			
4. What do you think	t is the main mes	sage of this TV ad c	oncept?		
5. On a scale from 0 ou think this TV ad c			and 5 means '	very effective', how	v effective do
	0	1 2		3 4	5
	U			3 4	
		0	) (		
sepsis Increasing awareness of					
sepsis Increasing awareness of sepsis		0 0	) (		
Increasing awareness of sepsis		0 0	) (		
sepsis Increasing awareness of sepsis		0 0	) (		
sepsis Increasing awareness of sepsis 6. What do you think	a is the main mess	sage of this TV ad c	oncept?		
sepsis Increasing awareness of sepsis 6. What do you think 7. If you could chang	is the main mess	sage of this TV ad c	oncept? (e.g., words,		
sepsis Increasing awareness of sepsis 6. What do you think 7. If you could chang	is the main mess	sage of this TV ad c	oncept? (e.g., words,		
sepsis Increasing awareness of sepsis 6. What do you think 7. If you could chang	is the main mess	sage of this TV ad c	oncept? (e.g., words,		
sepsis Increasing awareness of sepsis 6. What do you think 7. If you could chang hange? Include char	ge anything about	sage of this TV ad concepting offensive or conf	oncept?  (e.g., words, croversial.	phrases, graphics)	what would you
sepsis Increasing awareness of sepsis 6. What do you think 7. If you could changhange? Include char	ge anything about	sage of this TV ad concepting offensive or conf	oncept?  (e.g., words, croversial.	phrases, graphics)	what would you
sepsis Increasing awareness of sepsis  6. What do you think  7. If you could changehange? Include char	ge anything about	sage of this TV ad concepting offensive or conf	oncept?  (e.g., words, croversial.	phrases, graphics)	what would you
Increasing awareness of sepsis  76. What do you think  77. If you could change hange? Include char	ge anything about	sage of this TV ad concepting offensive or conf	oncept?  (e.g., words, croversial.	phrases, graphics)	what would you

#### TV Ad Concept A



TV Ad Concept B



TV Ad Concept C



Please review this definition of sepsis for patients, their families, and the general public:

Sepsis is an extreme response to an infection that includes vital organ damage. Sepsis is life-threatening, especially if it is not treated and moves to its late stage—septic shock.

You can't catch sepsis from someone else. It happens inside your body, when an infection you already have—like in your skin, lungs, or urinary tract—triggers a chain reaction throughout your body resulting in organ damage.

It's important to seek medical help as soon as possible if you think you have it.

79. Now that you have reviewed the definition of sepsis, please indicate your level of agreement with the following statements by marking, 'strongly disagree', 'somewhat disagree', 'neutral', 'somewhat agree', or 'strongly agree'.

	Strongly disagree	Somewhat disagree	Neutral	Somewhat agree	Strongly agree
In general, I like this definition of sepsis.					
The words in this definition of sepsis are easy to read.					
This definition of sepsis is understandable.					
After reading this definition of sepsis, I understand what sepsis is.					
After reading this definition of sepsis, I understand what causes sepsis.					
This definition of sepsis is believable.					
This definition of sepsis is informative.					
This definition of sepsis is meaningful.					
This definition of sepsis is convincing.					
Sepsis is contagious.					
Sepsis is an infection.					

	Strongly disagree	Somewhat disagree	Neutral	Somewhat agree	Strongly agree
Sepsis is a minor condition.					
Sepsis is the result of an infection that you already have.					
Sepsis is a serious condition that can result in organ failure and death.					
Sepsis is serious and you should seek medical care if you think you have it.					
you strongly or somewhat nderstandable?	: disagreed that this	definition was understan	dable: What wou	ıld change to make this	definition more

_	Closing
	You are done! Thank you for completing this survey - your answers to this survey will be kept private. As a token of appreciation for completing and submitting the survey, you will receive an email with "points" that you can use to redeem online or at a retailer (\$10
	value).