CREATIVE

Merkley[†]PARTNERS 12

PHOMO

When you get busted for underage drinking and driving, you wind up spending a lot of time at home (for a variety of reasons). In turn, your smartphone or laptop will become your last resort for being seen outside of school.

PHOMO











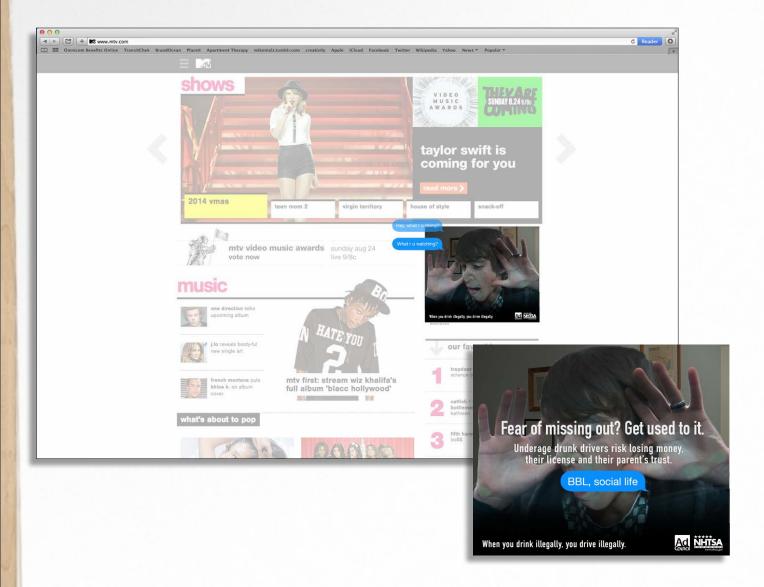












BANNER:

The subject of our "Phomo" commercials appears in our banner ads as well, on websites catered to teenage interests (such as MTV.com).

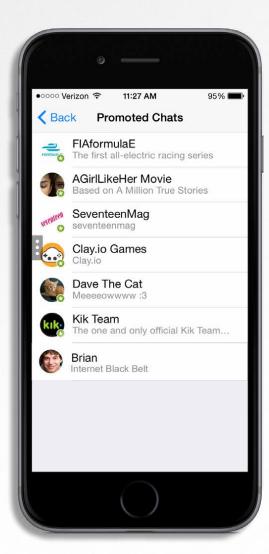
As you move your cursor around the screen, our character watches and tries to find out what you're doing by texting onto the screen.

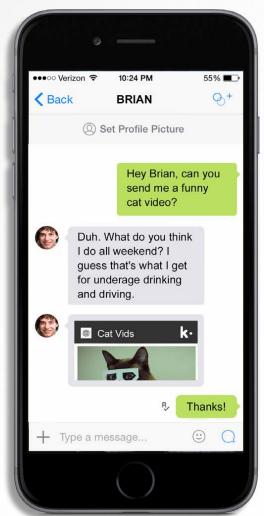
"Hey, what r u doing?"

"What r u watching?"

"Can I see?"

"Fear of missing out? Get used to it. Underage drunk drivers risk losing money, their license and their parents' trust. BBL, social life."





Kik:

Because our character got busted for underage drinking and driving, he spends all of his free time at home in front of his computer. Naturally, he's become a master of all things viral on the Internet.

Consumers can connect with him and request videos, pictures, websites, etc., and will receive the content in real time.

We can also push this content out on weekends.

"Hey Brian, can you send me a funny cat video?"

"Duh. What do you think I do all weekend? I guess that's what I get for underage drinking and driving."





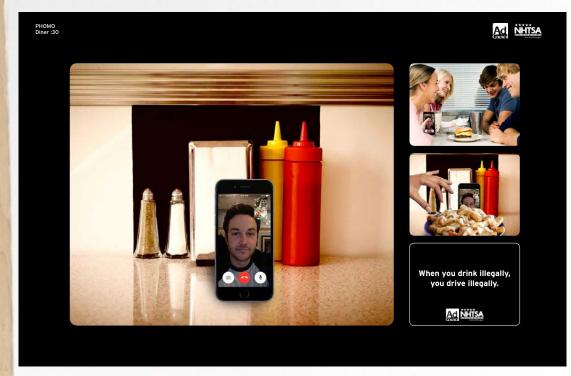
Reflective display:

This out-of-home poster features a hand holding an iPhone, which has a reflective mirror in place of its screen. People who walk up to it will see themselves in the phone, as though the group in the top right corner were video chatting with them.

"Get caught drinking and driving underage, and you could lose more than just your license. BBL, social life."

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PHOMO











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PARTY FOUL

If we want to persuade teens not to drink and drive, we need to talk to them in their own language. Terms like DUI and DWI are serious, misunderstood, and avoided. Let's teach teens about the consequences of drinking and driving in words they'll understand: Party Foul. Urban Dictionary defines a party foul as "something that goes wrong at a party... or when someone does something embarrassing or dumb." Teens already know to avoid party fouls. So let's position underage drinking and driving as the one with real consequences — The Ultimate Party Foul.

PARTY FOUL

Underage drinking and driving: The Ultimate Party Foul





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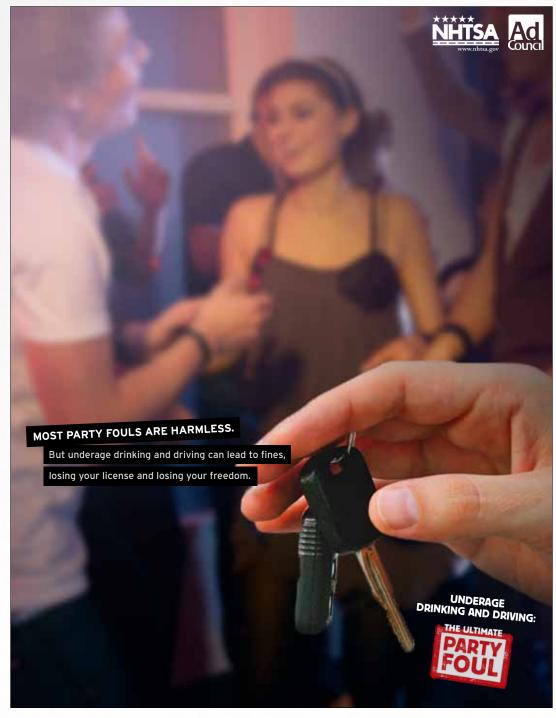








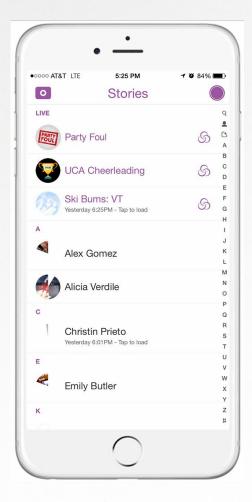


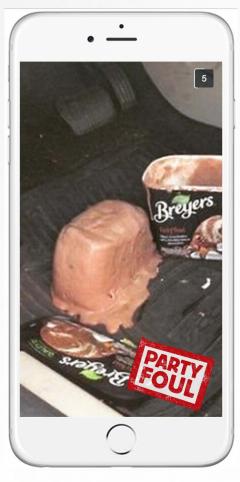


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SNAPCHAT: Let's create a Party Foul Live Snapchat Story. Teens can use our Party Foul sticker, and even submit their own snaps, for a collaborative series of party fouls. We'll vet out the ones that actually show teens drinking. When teens view the story, they'll see a montage of these various hilarious clips, ending with the Ultimate Party Foul. The final snap will show an officer pulling over a teen and a message: "It only takes a few seconds to lose years of freedom and independence. Underage drinking and driving: The Ultimate Party Foul."



PARTY-MOJI: We're not going to stop at simply talking to teens in their own language - we're going to facilitate conversations among them. We'll give teens a free collection of digital stickers on Kik, a popular messaging app. The stickers will portray party fouls as well as the consequences of underage drinking and driving. By asking teens to send them to their friends, we can help them help their peers. It's the ultimate non-lecture that teens will feel comfortable using if they fear that someone is about to make the Ultimate Party Foul. Kik also allows us to have one-on-one conversations with users, so we can send them content in an engaging and timely manner.







PARTY FOULS OF INSTAGRAM: There's nothing funnier than capturing a great party foul on camera. Let's create an Instagram account of party fouls that's too funny not to follow. We'll show a mix of hilarious party fouls and the consequences of underage drinking and driving, so teens know exactly which party foul to avoid.



BUZZFEED: When they're not communicating via snaps and emojis, teens are probably reading the latest BuzzFeed listicle. Let's create one of our own showcasing classic party fouls, leading up to "Underage drinking and driving: The Ultimate Party Foul."

11. Underage drinking and driving: The Ultimate Party Foul

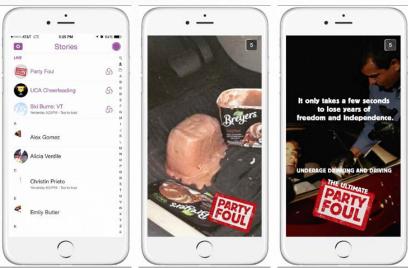


It's a party foul with real consequences. Get busted, and you could face paying fines, losing your license and your freedom.

For more information visit www.UltimatePartyFoul.com.

PARTY FOUL







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OUT OF CONTROL

When you get busted for underage drinking and driving, you put control of your life in other people's hands. Your parents, your friends, your coach, the police – suddenly, everyone has a way of influencing who you are and what you do.

OUT OF CONTROL









































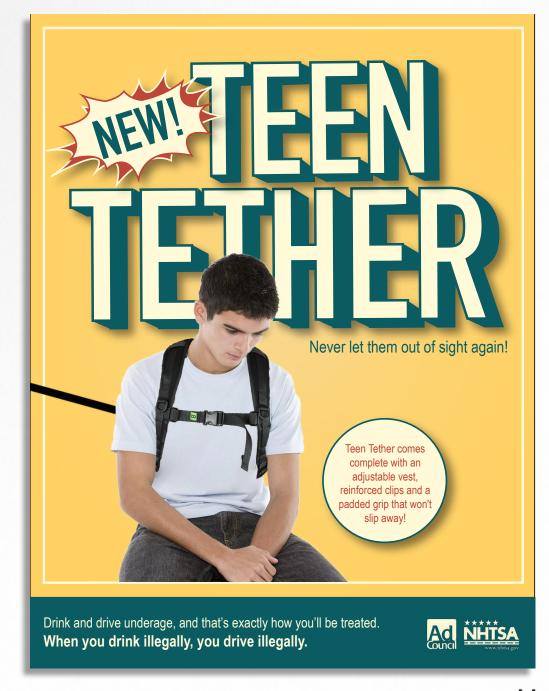




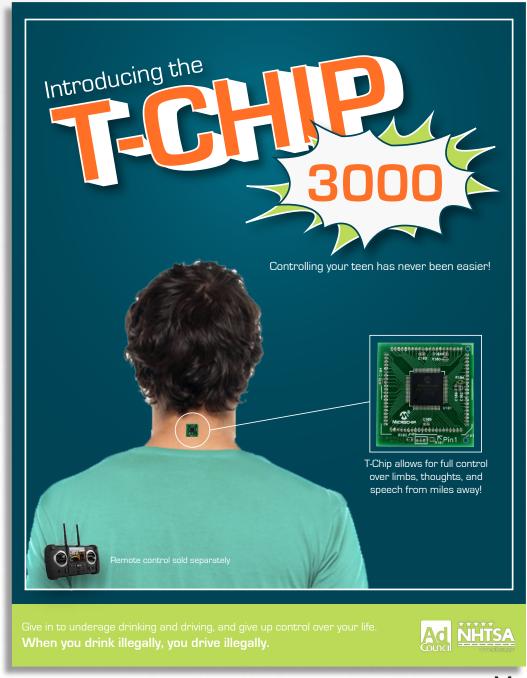




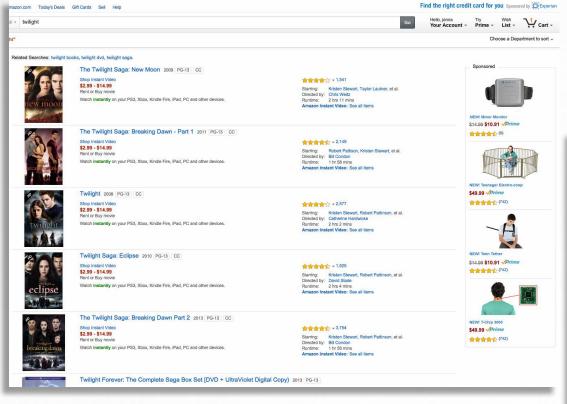




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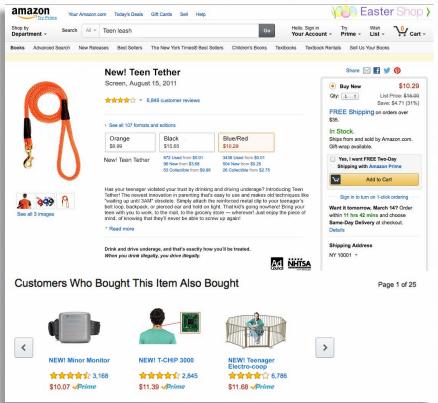


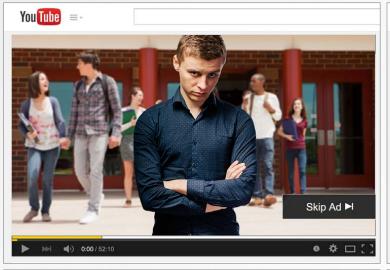
Merkley+PARTNERS 40

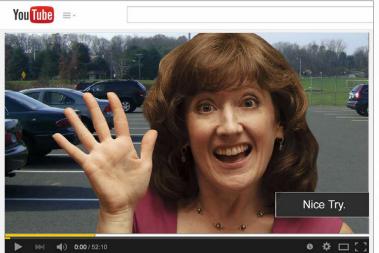


Amazon recommends:

On Amazon.com, we'll target popular items searched by teens to promote our fake "teen control" products. Clicking on one product in the suggested purchase section will bring users to a fake product page, where all of our other products can be found at the bottom.

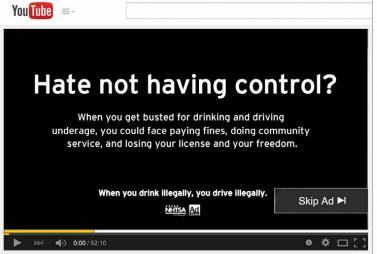






PRE-ROLL PROBLEMS: A pre-roll ad will play our spots and contain the familiar "Skip Ad" button. Except it only looks like the typical button. When users try to click on it, the text will change to "Nice Try," then go back to its usual "Skip Ad." Each click of the button will change the text to something new. An alternate ending to the spot will explain to users that when you drink and drive underage, you give up control over your life. Whether they watch the ad or try to skip through it, the message will be clear: When you drink illegally, you drive illegally.





OUT OF CONTROL

