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Notes:

- An “X” denotes a “select one” option; an “O” denotes “check all that apply.”
- Q39, which asks about business categories, was already in the survey so we only added in Q41, which asks about which offices they interact with.
- The first three tables are randomized both in terms of what order the tables appear and what order each individual question appears within the table.

Please evaluate your perception of your VA acquisition provider’s supply management practices compared to similar experiences with other companies. If you do business with other government agencies aside from your VA acquisition provider, use other agencies as a point of reference. For each question, select a number from 1 to 5, with 1 representing “much worse than other organizations,” 3 representing “similar to other organizations,” and 5 representing “much better than other organizations.”		1	2	3	4	5
Q01	Timeliness of your VA contracting office communications					
Q02	Quality of your VA contracting office communications					
Q03	Completeness of information communicated by your VA contracting office					
Q04	Your VA contracting office integrity					
Q05	Your VA contracting office technical competence					
Q06	Your VA contracting office procurement competence					
Q07	Your VA contracting office supported offices (ultimate customers) program management competence					
Q08	Transparency of your VA contracting office acquisition/procurement processes					
Q09	Extent to which your VA contracting office provides an effective interface between its management and yours					
Q10	Your VA contracting office ability to present “one face” in your dealings across multiple functions					
Q11	Extent to which your VA contracting office makes it easy for you to succeed in effectively providing the goods and services they procure					
Q12	Your VA contracting office overall procurement process					

Barbaricum, LLC
 819 7th St NW, Washington, DC 20001

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Q13	Your VA contracting office cooperation in resolving problems such as invoice rejections, payment, or price discrepancies					
Q14	Your VA contracting office honors contract payment terms					
Q15	Your commitment to your VA contracting office for a long term business relationship					
Q16	Your VA contracting office commitment to you for a long term business relationship					
Q17	Overall quality of the working relationship between your VA contracting office and your company					
Q18	Your VA contracting office collaborates with you to <i>identify</i> mutual risk					
Q19	Your VA contracting office collaborates with you to <i>share</i> mutual risk					
Q20	Your VA contracting office collaborates with you to <i>mitigate</i> mutual risk					
Q21	Your VA contracting office concern for your profitability					
Q22	Your VA contracting office processes to allow you to provide best value					
Q23	Your VA contracting office effectiveness in sharing risk, reducing your need to build risk into your pricing					
Q24	Your VA contracting office effectiveness in focusing on total cost of ownership					

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Supplier Perception Survey

Please evaluate your perception of your VA acquisition provider's supply management practices compared to similar experiences with other companies. If you do business with other government agencies aside from your VA acquisition provider, use other agencies as a point of reference. For each question, select a number from 1 to 5, with 1 representing "much worse than other organizations," 3 representing "similar to other organizations," and 5 representing "much better than other organizations."		1	2	3	4	5
Q25	Your VA customer's emphasis on quality and commitment to continuous improvement					
Q26	Your VA acquisition team's effectiveness in soliciting and implementing your ideas to improve the quality of the good or services you supply					
Q27	Consistency/quality of your VA customer's requirements for documentation such as statements of work, drawings and specifications, etc.					
Q28	Willingness/desire of your VA customer to commit (fund) quality resources to help you meet quality related requirements					
Q29	Your VA acquisition team's in soliciting and implementing your ideas to improve the design or technical specifications of the goods and services you provide					
Q30	Your VA acquisition team's effectiveness in integrating your technical resources and expertise into new product development projects					
Q31	Effectiveness of your VA acquisition team's written technical requirements in developing the required solution					
Q32	Effectiveness of your VA acquisition team's written technical requirements in facilitating easy flow down of requirements to you					
Q33	Does your VA contracting office help you in providing goods and services? If so, how?					
	X	[Open Ended]				

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Q34	Does your VA contracting office hinder you in providing goods and services? If so, how?
	<input checked="" type="checkbox"/> [Open Ended]

Q35	Is your VA contracting office a customer of choice? Why or why not?
	<input checked="" type="checkbox"/> [Open Ended]

Q36	Any general comments on your VA contracting office?
	<input checked="" type="checkbox"/> [Open Ended]

Q37	What percentage of your revenue is currently with your VA customers?
	<input checked="" type="checkbox"/> 0-10%
	<input checked="" type="checkbox"/> 11%-20%
	<input checked="" type="checkbox"/> 21%-30%
	<input checked="" type="checkbox"/> 31%-40%
	<input checked="" type="checkbox"/> 41%-50%
	<input checked="" type="checkbox"/> 51%-60%
	<input checked="" type="checkbox"/> 61%-70%
	<input checked="" type="checkbox"/> 71%-80%
	<input checked="" type="checkbox"/> 81%-90%
	<input checked="" type="checkbox"/> 91%-100%
	<input checked="" type="checkbox"/> Unsure

Q38	Do you intend to increase the percentage of business you do with your VA customers in the future?
	<input checked="" type="checkbox"/> No
	<input checked="" type="checkbox"/> Yes
	<input checked="" type="checkbox"/> Unsure

Q39	What is your business status defined by Federal Standards – NAICS codes and Socio-Economic type? Select all that apply.
	<input type="checkbox"/> Large Business
	<input type="checkbox"/> Small Business
	<input type="checkbox"/> 8A Business
	<input type="checkbox"/> Woman-owned Business

<input type="radio"/>	HUBZone Business
<input type="radio"/>	Service Disabled Veteran Owned Business
<input type="radio"/>	Veteran Owned Business
<input type="radio"/>	Small Disadvantaged Owned Business
<input type="radio"/>	Other (please specify)
<input type="radio"/>	Don't Know

Q40	What category is your firm associated with? Select all that apply.	
<input type="radio"/>	Pharmaceuticals	
<input type="radio"/>	Medical Supplies	
<input type="radio"/>	Medical Equipment	
<input type="radio"/>	Information Technology	
<input type="radio"/>	Construction	
<input type="radio"/>	Design Services	
<input type="radio"/>	Medical Services	
<input type="radio"/>	Private Health Care Providers	
<input type="radio"/>	Dental	
<input type="radio"/>	Other (please specify)	

Q41	Which of the following VA contracting offices do you interact with? Select all that apply.	
<input type="radio"/>	Procurement and Logistics Office (VHA)	
<input type="radio"/>	National Healthcare Acquisition (NAC)	
<input type="radio"/>	Veterans Benefits Administration (VBA)	
<input type="radio"/>	Office of Acquisition Operations (OAO)	
<input type="radio"/>	Office of Construction & Facilities Management (CFM)	
<input type="radio"/>	National Cemetery Administration (NCA)	
<input type="radio"/>	Other (please specify)	
<input type="radio"/>	Don't Know	

Q42	How long (in years) has your company done business with VA?	
<input checked="" type="checkbox"/>	[drop down]	

Q43	Are you currently under contract with VA?	
<input checked="" type="checkbox"/>	No	
<input checked="" type="checkbox"/>	Yes	