

U.S. PRODUCERS' QUESTIONNAIRE

CARBON AND CERTAIN ALLOY STEEL WIRE ROD ("WIRE ROD") FROM CHINA

This questionnaire must be received by the Commission by no later than **October 2, 2014**

See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning carbon and certain alloy steel wire rod ("wire rod") from China (Inv. Nos. 701-TA-512 and 731-TA-1248 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
Website _____
Has your firm produced carbon and certain alloy steel wire rod ("wire rod") (as defined in the instruction booklet) at any time since January 1, 2011?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)
Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/. (use the following PIN: WRODF)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone:</i>	_____ <i>Email address</i>
	_____ <i>Fax:</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

Hours	Dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your firm's response or send them to the above address.

I-1c. **TAA information release.**--In the event that the U.S. International Trade Commission (USITC) makes an affirmative final determination in this proceeding, do you consent to the USITC's release of your contact information (company name, address, contact person, telephone number, email address) appearing on the front page of this questionnaire to the Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made eligible for benefits under the Trade Adjustment Assistance program?

Yes No

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Petition support.**--Does your firm support or oppose the petition?

Country	Support	Oppose	Take no position
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART I.--GENERAL INFORMATION--Continued

I-4. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-5. **Related importers/exporters.**-- Does your firm have any related firms, either domestic or foreign, that are engaged in importing wire rod from China into the United States or that are engaged in exporting wire rod from China to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

I-6. **Related producers.**-- Does your firm have any related firms, either domestic or foreign, that are engaged in the production of wire rod?

No Yes--List the following information.

Firm name	Address	Affiliation

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Carolyn Esko (202-205-3002, Carolyn.Esko@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of wire rod since January 1, 2011.

<i>Check as many as appropriate</i>	<i>Please describe</i>
<input type="checkbox"/> plant openings	
<input type="checkbox"/> plant closings	
<input type="checkbox"/> relocations	
<input type="checkbox"/> expansions	
<input type="checkbox"/> acquisitions	
<input type="checkbox"/> consolidations	
<input type="checkbox"/> prolonged shutdowns or production curtailments	
<input type="checkbox"/> revised labor agreements	
<input type="checkbox"/> other (e.g., technology)	

PART II.—TRADE AND RELATED INFORMATION--Continued

II-3a. **Production and capacity.**-- Please report your firm's production of wire rod, production of products made on the same equipment and machinery used to produce wire rod, and the combined production capacity (roll capacity) on this shared equipment and machinery in the periods indicated.

(Quantity in short tons)					
Item	Calendar years			January-June	
	2011	2012	2013	2013	2014
Overall production capacity					
Production of subject merchandise¹:					
Wire rod					
Production of nonsubject merchandise:					
Rebar					
Other bar/rod products ²					
Nonsubject merchandise subtotal	0	0	0	0	0
Total production	0	0	0	0	0
¹ Subject merchandise should equal production data reported in II-7.					
² Please identify: _____.					

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

II-3b. **Operating parameters.**--The production capacity (see definitions in instruction booklet) reported in II-3a is based on operating _____ hours per week, _____ weeks per year.

II-3c. **Capacity calculation.**--Please describe the methodology used to calculate overall production capacity reported in II-3a, and explain any changes in reported capacity.

II-3d. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's production capacity.

II-3e. **Product shifting.**—Please describe the constraint(s) that set the limit(s) on your firm's ability to shift production capacity between products.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-4. **Tolling**--Since January 1, 2011, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of wire rod?

No Yes--Name firm(s): _____.

II-5. **Foreign trade zone**--Does your firm produce wire rod in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____.

II-6. **Importer**--Since January 1, 2011, has your firm imported wire rod?

No Yes--**COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE**

PART II.—TRADE AND RELATED INFORMATION--Continued

II-7. **Trade data.**-- Report your firm's production capacity, production, shipments, inventories, and employment related to the production of wire rod in its U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

Note -- The table below contains calculations that will appear when you have entered data in the MS Word form fields.

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-June	
	2011	2012	2013	2013	2014
Average production capacity ¹ (quantity) (A)					
Beginning-of-period inventories (quantity) (B)					
Production (quantity) (C)					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments (D)					
Value of commercial shipments (E)					
Internal consumption:					
Quantity of internal consumption (F)					
Value ² of internal consumption (G)					
Transfers to related firms:					
Quantity of transfers (H)					
Value ² of transfers (I)					
Export shipments: ³					
Quantity of export shipments (J)					
Value of export shipments (K)					
End-of-period inventories ⁴ (quantity) (L)					
Channels of distribution: (quantity)					
U.S. commercial shipments to distributors (M)					
U.S. commercial shipments to end users (N)					
Employment data:					
Average number of PRWs (number) (O)					
Hours worked by PRWs (1,000 hours) (P)					
Wages paid to PRWs (value) (Q)					
¹ Production data should equal subject merchandise production data reported in II-3(a). ² Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: <hr/>					
³ Identify your firm's principal export markets: <hr/>					
RECONCILIATION OF SHIPMENTS					
Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each year equal the quantity reported for U.S. commercial shipments (i.e., lines D, F, and H) in each period.					
If the calculated fields below return values other than zero (i.e., "0"), the data in question II-7 needs to be revised prior to submission to the Commission.					
Reconciliation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
U.S. shipments to distributors (M) + U.S. shipments to end users (N) - U.S. commercial shipments (D) =	0	0	0	0	0

PART II.—TRADE AND RELATED INFORMATION--Continued

RECONCILIATION OF INVENTORY, PRODUCTION, AND SHIPMENTS					
Generally, the data reported for the end-of-period inventories (i.e., line L) in question II-7 should be equal to the beginning of period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J).					
Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, et cetera).					
If the calculated fields below return values other than zero (i.e., "0"), please correct any data errors in table II-7 or explain below.					
Reconciliation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
Beginning inventories + production – total shipments – End-of-period inventories =	0	0	0	0	0

II-8. **U.S. shipments of wire rod, by type.**-- Report your firm's U.S. shipments (including U.S. commercial shipments and U.S. internal consumption/transfers), by type, related to the production of wire rod in your U.S. establishment(s) during calendar year 2013. (See definitions in the instruction booklet.)

(Quantity in short tons)				
Item	2013			
	Commercial shipments	Internal consumption	Transfers	Total U.S. shipments
U.S. shipments of wire rod (quantity):				
Low/medium-low carbon industrial/standard quality wire rod				0
High/medium-high carbon industrial/standard quality wire rod				0
Tire cord quality wire rod and tire bead quality wire rod				0
Welding quality wire rod				0
Cold heading quality ("CHQ") wire rod				0
Other specialty carbon and alloy quality wire rod				0
All other wire rod shipments ¹				0
Total	0	0	0	0
RECONCILIATION²	0	0	0	0
¹ Identify these types of wire rod and describe their uses:				
² Please ensure that the shipments by type of wire rod in question II-8 equals the 2013 quantity reported for shipments by type in question II-7. If the reconciliation line above returns values other than zero (i.e., "0"), please correct any data errors.				

PART II.—TRADE AND RELATED INFORMATION--Continued

II-9. **Related firms.**--If your firm reported transfers to related firms in question II-8, please indicate the nature of the relationship between your firm and the related firms (*e.g.*, joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-10. **Qualitative differences/overlap of types.**-- What are the qualitative differences among the types of wire rod identified above in question II-8? Estimate the amount of overlap, if any, among these categories and state the specific uses in which the overlap occurs.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-11. **Purchases.**--Has your firm purchased wire rod since January 1, 2011? (See definitions in the instruction booklet.) Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.

No Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in short tons)</i>					
Item	Calendar years			January-June	
	2011	2012	2013	2013	2014
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM—					
China: <i>Quantity</i>					
All other countries: <i>Quantity</i>					
PURCHASES FROM DOMESTIC PRODUCERS:² <i>Quantity</i>					
PURCHASES FROM OTHER SOURCES:² <i>Quantity</i>					
¹ Please indicate your firm's reasons for purchasing this product. If your firm's reasons differ by source, please elaborate. <hr/>					
² Please list the name of the firm(s) from which your firm purchased this product. If your firm's suppliers differ by source, please identify the source for each listed supplier. <hr/>					

PART II.--TRADE AND RELATED INFORMATION

II-12. **Captive production.**—In 2013, did your firm internally consume and/or transfer to a related firm any portion of its wire rod to produce downstream product(s) produced at least in part from the internal consumption and/or transfer of wire rod?

No-Do not complete questions II-13-II-17. Yes

II-13. **Captive production.**—Was any of the wire rod that your company transferred for internal processing into a downstream product sold in the unprocessed form (*i.e.*, as wire rod)?

No Yes-Please report the quantity and value sold without further processing in 2013.

Quantity: _____ Value: _____

II-14. **Captive production.**—Please estimate the quantity and value in 2013 that was unusable and/or was used for some purpose other than processing of a downstream product. Please also describe the purpose.

Quantity: _____ Value: _____ Purpose: _____

II-15 (a). **Sales to end use customers.**—In 2013, was the wire rod that you sold in the merchant market generally used in the production of downstream products by your customers?

Don't know

No

Yes- Please identify your three major customers and the major downstream products involved.

(b). Please report the approximate share (*in percent*) of the volume of your merchant market sales of wire rod in 2013 that was used in the production of downstream products by all of your customers.

Share: _____

PART II.—TRADE AND RELATED INFORMATION--Continued

II-16 (a). **Sales to competing end use customers.**—In 2013, was any portion of your merchant sales of wire rod used by your customers to produce the same downstream product(s) that your firm produces from captively produced wire rod?

Do not know

No

Yes- Please identify your three major customers and the major downstream products involved.

(b). Please report the approximate share (*in percent*) of the volume of your merchant market sales of wire rod in 2013 that was used in the production of downstream products by all of your customers who compete with you on the downstream products that you make.

Share: _____

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Charles Yost (202-205-3432, Charles.yost@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

III-2. **Accounting system.**--Briefly describe your firm's financial accounting system.

A. When does your firm's fiscal year end (month and day)? _____
If your firm's fiscal year changed during the data-collection period, explain below:

B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include wire rod:

2. Does your firm prepare profit/loss statements for wire rod:
 Yes No

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.
 Audited, unaudited, annual reports, 10Ks, 10 Qs,
 Monthly, quarterly, semi-annually, annually

4. Accounting basis: GAAP, cash, tax, or other comprehensive basis of accounting (specify) _____

Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes wire rod, as well as those statements and worksheets used to compile data for your firm's questionnaire response.

III-3. **Cost accounting system.**--Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. **Allocation basis.**--Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

PART III.—FINANCIAL INFORMATION--Continued

III-5. **Other products.**--Please list the products your firm produced in the facilities in which your firm produced wire rod, and provide the share of net sales accounted for by these other products in your firm's most recent fiscal year.

Products	Share of sales
Wire rod	%
	%
	%
	%
	%
	100 %

III-6. Does your firm purchase **inputs** (raw materials, labor, energy, or any other services) used in the production of wire rod from any related parties?

Yes--Continue to question III-7. No--Continue to question III-9a.

III-7. **Inputs from related parties.**--In the space provided below, identify the inputs used in the production of the subject product that your firm purchases from related parties. For "Share of total COGS" please report this information by relevant input on the basis of your most recently completed fiscal year. For "Input valuation" please describe the basis, as recorded in the company's own accounting system, of the purchase cost from the related party; e.g., the related party's actual cost, cost plus, negotiated transfer price to approximate fair market value.

<u>Input</u>	<u>Related party</u>	<u>Share of total COGS</u>
_____	_____	_____
<u>Input</u>	<u>Related party</u>	<u>Share of total COGS</u>
_____	_____	_____
<u>Input</u>	<u>Related party</u>	<u>Share of total COGS</u>
_____	_____	_____
<u>Input</u>	<u>Related party</u>	<u>Share of total COGS</u>
_____	_____	_____
<u>Input valuation</u>	_____	_____

PART III.—FINANCIAL INFORMATION--Continued

III-8. **Inputs from related parties at cost.**--All intercompany profit or loss on inputs purchased from related firms, as well as intra-division profit or loss, should be eliminated from the costs reported to the Commission in question III-10; i.e., costs reported in question III-10 should only reflect the related party's cost and not include an associated profit or loss component. Reasonable methods for determining and eliminating the associated profit on inputs purchased from related parties are acceptable.

Has your firm complied with the Commission's instructions regarding costs associated with inputs purchased from related parties?

Yes--Please briefly describe how you eliminated intercompany/intra-division profit or (loss) on inputs purchased/received from related firms/or intra-division units within the same company to arrive at the actual costs incurred by the related firms/intra-division units.

No—If an inter-company/intra-division profit or (loss) adjustment was applicable, please explain why this adjustment was not made. _____

III-9a. **Nonrecurring items (charges and gains) included in reported wire rod financial results.**--For each annual and interim period for which financial results are reported in question III-10 and III-11, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-10 or III-11 line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (*in \$1,000*), as reflected in questions III-10 and III-11; i.e., if an aggregate nonrecurring item has been allocated to question III-10 and III-11, only the allocated value amount included in question III-10 or III-11 should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported wire rod financial results in table III-10 and III-11.

	Fiscal years ended--			January-June	
	2011	2012	2013	2013	2014
Nonrecurring item: In this column please provide a brief description of each nonrecurring item and indicate the specific table III-10/III-11 line item where the nonrecurring item is included.	Nonrecurring item: In these columns please report the amount (<i>in \$1,000</i>) of the relevant nonrecurring item reported in tables III-10 or III-11.				
	Value (\$1,000)				
1. , classified					
2. , classified					
3. , classified					
4. , classified					
5. , classified					
6. , classified					
7. , classified					

III-9b. **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**--If non-recurring items were reported in table III-9a above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., III-9a information designates where these items are reported in tables III-10 and III-11.

PART III.—FINANCIAL INFORMATION--Continued

III-10. **Total operations on wire rod.**--Report the revenue and related cost information requested below on the wire rod operations of your firm's U.S. establishment(s).¹ Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.² Provide data for your firm's three most recently completed fiscal years and the requested interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Charles Yost at (202) 205-3432 before completing this section of the questionnaire.

Quantity (in short tons) and value (in \$1,000)					
Item	Fiscal years ended--			January-June	
	2011	2012	2013	2013	2014
Net sales quantities: ³					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
Net sales values: ³					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS): ⁴					
Raw materials					
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
Selling, general, and administrative (SG&A) expenses: ⁵					
Selling expenses					
General and administrative expenses					
Total SG&A expenses	0	0	0	0	0
Operating income (loss)	0	0	0	0	0
Other expenses and income:					
Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	0
Depreciation/amortization included above					
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Please eliminate any profit or (loss) on inputs from related firms pursuant to question III-8. ³ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. ⁴ COGS should include the costs associated with "CS", "IC", and "Transfers" as well as with export shipments in question II-7 of this questionnaire. ⁵ SG&A expenses should include such costs associated with "CS", "IC", and "Transfers" as well as with export shipments in question II-7 of this questionnaire.					

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

PART III.—FINANCIAL INFORMATION--Continued

III-11. **Operations on “commercial sales” of wire rod.**--Report the revenue and related cost information requested below on the wire rod operations of your firm’s U.S. establishment(s).^{1 2} Do not report resales of products. The sales quantities and values of your Commercial Sales should be consistent with the sales quantities and values of commercial sales reported in question III-10, while COGS and SG&A expenses, as well as other income and expenses differ because they only apply to commercial sales. Provide data for your firm’s three most recently completed fiscal years and the requested interim periods.

Item	Fiscal years ended--			January-June	
	2011	2012	2013	2013	2014
Net sales quantities: ³ Commercial sales (“CS”)					
Net sales values: ³ Commercial sales (“CS”)					
Cost of goods sold (COGS): ⁴ Raw materials					
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
Selling, general, and administrative SG&A) expenses: ⁵ Selling expenses					
General and administrative expenses					
Total SG&A expenses	0	0	0	0	0
Operating income (loss)	0	0	0	0	0
Other expenses and income: Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	0
Depreciation/amortization included above					
¹ Include only sales (whether domestic or export) and costs related to your <u>U.S. manufacturing operations</u> . ² Please eliminate any profit or (loss) on inputs from related firms pursuant to question III-8. ³ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. ⁴ COGS should include the costs associated with commercial sales as well as export shipments (if these are commercial sales) in question II-7 of this questionnaire. ⁵ SG&A expenses should include such costs associated with commercial sale as well as with export shipments (if these are commercial sales) in question II-7 of this questionnaire.					

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

PART III.—FINANCIAL INFORMATION--Continued

III-12. **Financial data reconciliation.**--The calculable line items from question III-10 and III-11 (*i.e.*, total net sales quantities and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?

Yes No--If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.

Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (*i.e.*, expenses are positive and incomes or reversals are negative--instances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (*i.e.*, income is positive, expenses or reversals are negative).

If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-13. **Data consistency and reconciliation.**--Please indicate whether your firm's financial data for questions III-10 and III-11 (above), and III-14 and III-15 (below) are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year
<input type="checkbox"/>	<input type="checkbox"/>	

Please note the quantities and values reported in question III-10 should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same calendar year basis.

Do these data in question III-10 reconcile with data in question II-7?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

PART III.—FINANCIAL INFORMATION--Continued

III-14. **Asset values.**--Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of wire rod. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for wire rod in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with your firm's cost allocations in the previous question. Provide data as of the end of your firm's three most recently completed fiscal years and the requested interim periods.

Note: Total assets should reflect net assets after any accumulated depreciation and allowances deducted. Total assets should be allocated to the subject products if these assets are also related to other products. Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in \$1,000)					
Item	Fiscal years ended--			January-June	
	2011	2012	2013	2013	2014
Total assets (net)					

III-15. **Capital expenditures and research and development expenses.**--Report your firm's capital expenditures and research and development expenses on wire rod. Provide data for your firm's three most recently completed fiscal years and the requested interim periods.

Value (in \$1,000)					
Item	Fiscal years ended--			January-June	
	2011	2012	2013	2013	2014
Capital expenditures					
Research and development expenses					

Please provide a brief description of the nature or focus and significance of your firm's capital expenditures:

Please provide a brief description of the constraints on your firm's capital expenditures:

PART III.—FINANCIAL INFORMATION--Continued

III-16. **Effects of imports**--Since January 1, 2011, has your firm experienced any actual negative effects on its return on investment or its growth, investment, ability to raise capital, existing development and production efforts (including efforts to develop a derivative or more advanced version of the product), or the scale of capital investments as a result of imports of wire rod from China?

- No Yes--My firm has experienced actual negative effects as follows:
- Cancellation, postponement, or rejection of expansion projects
 - Denial or rejection of investment proposal
 - Reduction in the size of capital investments
 - Rejection of bank loans
 - Lowering of credit rating
 - Problem related to the issue of stocks or bonds
 - Other (specify): _____

III-17. **Anticipated effects of imports**-- Does your firm anticipate any negative effects due to imports of wire rod from China?

No	Yes	If yes, my firm anticipates negative effects as follows:
<input type="checkbox"/>	<input type="checkbox"/>	

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Samantha Day (202-205-2088, Samantha.Day@usitc.gov)

IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

IV-2. This question requests quarterly quantity and value data, f.o.b. your firm's U.S. point of shipment, for your firm's commercial shipments to unrelated U.S. customers since January 1, 2011 of the following products produced by your firm.

Product 1.-- Industrial quality wire rod, grade C1006, 5.5 mm (7/32 inch) through 12 mm (15/32 inch) in diameter, for hangers, chain link fencing, collated nails and staples, grates, and other formed products (in green condition, e.g., NOT cleaned, coated, etc.).

Product 2.-- Industrial quality wire rod, grade C1008 through C1010, 5.5 mm (7/32 inch) through 12 mm (15/32 inch) in diameter, for hangers, chain link fencing, collated nails and staples, grates, and other formed products (in green condition, e.g., NOT cleaned, coated, etc.).

Product 3.-- Mesh quality wire rod, grades C1006 through C1015, 5.5 mm (7/32 inch) through 14 mm (9/16 inch) in diameter, for the manufacturing of concrete reinforcement products such as wire for A-82 applications (in green condition, e.g., NOT cleaned, coated, etc.).

Product 4.-- Grades C1050 through C1070, 5.5 mm (7/32 inch) through 6.5 mm (1/4 inch) in diameter, for spring applications excluding valve spring (in green condition, e.g., NOT cleaned, coated, etc.).

Product 5.-- Industrial quality wire, Grades C1060 through 1065, 5.5mm (7/32 inch) through 17.5 mm (11/16 inch) in diameter, for spring wire rod used in upholstery and mechanical applications, as well as oil-tempered spring applications.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

During January 2011-June 2014, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data table as appropriate.
<input type="checkbox"/>	No. --Skip to question IV-3.

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2. **Pricing data.**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-2. **Pricing data.**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons value in dollars)				
Period of shipment	Product 4		Product 5	
	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-3. **Price setting.**—

(a) How does your firm determine the prices that it charges for sales of wire rod (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) How does your firm take into account scrap prices when setting prices for wire rod?

Included in cost	Separate surcharge	Other	If other, describe. If separate surcharge, describe how your surcharge mechanism works.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for its U.S.-produced wire rod?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of domestic wire rod usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-6. **Contract versus spot.**-- Approximately what share of your firm's sales of its U.S.-produced wire rod in 2013 was on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

	Type of sale			
	Long-term contracts (multiple deliveries for more than 12 months)	Short-term contracts (multiple deliveries up to and including 12 months)	Spot sales (for a single delivery)	Total (should sum to 100%)
Share of your 2013 sales	%	%	%	0.0

IV-7. **Contract provisions.**— Please fill out the table with respect to provisions of your firm's typical sales contracts for wire rod (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries up to and including 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of days</i>		
Price renegotiation (during the contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>

IV-8. **Lead times.**-- What is your firm's share of sales both from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced wire rod?

Source	Share of 2013 sales	Lead time (days)
From inventory	%	
Produced to order	%	
Total (should sum to 100%)	100 %	

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-9. Shipping information.--

- (a) What is the approximate percentage of the total delivered cost of wire rod that is accounted for by U.S. inland transportation costs? _____ percent
- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser (*check one*)
- (c) Indicate the approximate percentage of your firm's sales of wire rod that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100%)	100 %

- IV-10. **Geographical shipments.--** In which U.S. geographic market area(s) has your firm sold its U.S.-produced wire rod since January 1, 2011 (check all that apply)?

Geographic area	√ if applicable
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-11. End uses.—

- (a) List the top three end uses of the wire rod that your firm manufactures and sells commercially. For each end-use product, what percentage of the total cost is accounted for by wire rod and other inputs?

End use product (commercial sales)	Share of total cost of end use product accounted for by		Total (should sum to 100% across)
	Wire rod	Other inputs	
	%	%	100 %
	%	%	100 %
	%	%	100 %

- (b) List the top three end uses of the wire rod that your firm manufactures and transfers to related firms and or consumes internally. For each end-use product, what percentage of the total cost is accounted for by wire rod and other inputs?

End use product (internal consumption or transferred to a related firm)	Share of total cost of end use product accounted for by		Total (should sum to 100% across)
	Wire rod	Other inputs	
	%	%	100 %
	%	%	100 %
	%	%	100 %

IV-12. Substitutes.-- Can other products be substituted for wire rod?

- No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for wire rod?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for wire rod has changed since January 1, 2011. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-14. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of wire rod since January 1, 2011?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-15. **Conditions of competition.**--

(a) Is the wire rod market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to wire rod? If yes, describe.

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question IV-16.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for wire rod since January 1, 2011?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-16. **Supply constraints.**-- Has your firm refused, declined, or been unable to supply wire rod since January 1, 2011 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-17. **Raw materials.**--How have wire rod raw materials prices changed since January 1, 2011?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for wire rod.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-18. **Interchangeability.**-- Is wire rod produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Canada	Japan	Turkey	Other countries
United States					
China					
Canada					
Japan					
Turkey					
For any country-pair producing wire rod that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:					

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-19. **Factors other than price.**-- Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between wire rod produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Canada	Japan	Turkey	Other countries
United States					
China	X				
Canada	X	X			
Japan	X	X	X		
Turkey	X	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of wire rod, identify the country-pair and report the advantages or disadvantages imparted by such factors:					

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-20. **Customer identification**--_Please identify the names and location of your firm's 10 largest U.S. customers for wire rod since January 1, 2011. Indicate the share of the quantity of your firm's total shipments of wire rod that each of these customers accounted for in 2013.

Customer's name		City and state	Share of 2013 sales (%)
1		City ' State	
2		City ' State	
3		City ' State	
4		City ' State	
5		City ' State	
6		City ' State	
7		City ' State	
8		City ' State	
9		City ' State	
10		City ' State	

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-21. Competition From Imports--Lost Revenue.--

Since January 1, 2011: To avoid losing sales to competitors selling wire rod from China, did your firm:

	No	Yes
Reduce prices	<input type="checkbox"/>	<input type="checkbox"/>
Roll back announced price increases	<input type="checkbox"/>	<input type="checkbox"/>

Please DO NOT RE-SUBMIT allegations provided in the preliminary phase of this proceeding.

If you indicated “yes” above, please furnish the following information for each affected transaction. If possible, provide documentation (e.g., copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

- Customer name, contact person, email, phone and fax numbers
- Specific product(s) involved
- Date of your firm’s initial price quotation
- Quantity involved
- Your firm’s initial *rejected* price quotation (total delivered value)
- Your firm’s *accepted* price quotation (total delivered value)
- The country of origin of the competing imported product
- The competing price quotation of the imported product (total delivered value)

Customer name, contact person, email, phone and fax numbers	Product	Country of origin	Date of quote	Quantity (short tons)	Initial rejected U.S. price (total value-- dollars)	Accepted U.S. price (total value-- dollars)	Competing import price (total value— dollars)
Firm Contact Email Phone Fax							
Firm Contact Email Phone Fax							
Firm Contact Email Phone Fax							
Firm Contact Email Phone Fax							

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-22. Competition From Imports--Lost Sales.—

Since January 1, 2011: Did your firm lose sales of wire rod to imports of these products from China?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

Please DO NOT RE-SUBMIT allegations provided in the preliminary phase of this proceeding.

If you indicated “yes” above, please furnish the following information for each affected transaction. If possible, provide documentation (e.g., copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

- Customer name, contact person, email, phone and fax numbers
- Specific product(s) involved
- Date of your firm’s price quotation
- Quantity involved
- Your firm’s rejected price quotation (total delivered value)
- The country of origin of the competing imported product
- The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, email, phone and fax numbers	Product	Country of origin	Date of quote	Quantity (<i>short tons</i>)	Rejected U.S. price (total value-- <i>dollars</i>)	Competing import price (total value— <i>dollars</i>)
Firm Contact Email Phone Fax						
Firm Contact Email Phone Fax						
Firm Contact Email Phone Fax						
Firm Contact Email Phone Fax						

PART IV.--PRICING AND RELATED INFORMATION--Continued

IV-23. **Other explanations**--If your firm would like to further explain a response to a question in Part IV that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

--