

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**

**CERTAIN STEEL NAILS FROM KOREA, MALAYSIA, OMAN, TAIWAN,  
AND VIETNAM**

This questionnaire must be received by the Commission by **March 20, 2105**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain steel nails from Korea, Malaysia, Oman, Taiwan, and Vietnam (inv. Nos. 701-TA-516-519 and 521 and 731-TA-1252-1255 and 1257 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p><b>Website</b> _____</p> <p>Has your firm produced or exported certain steel nails (as defined on next page) at any time since January 1, 2012?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)</p> <p>Data reported in this questionnaire relate to (Check one):</p> <p style="text-align: center;"><input type="checkbox"/> Korea   <input type="checkbox"/> Malaysia   <input type="checkbox"/> Oman   <input type="checkbox"/> Taiwan   <input type="checkbox"/> Vietnam</p> <p><b>Return questionnaire via the Commission Drop Box by clicking on the following link:</b> <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>NAIL</b>)</p>
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name of Authorized Official*

\_\_\_\_\_  
*Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature*

*Phone:* \_\_\_\_\_

*Fax:* \_\_\_\_\_

\_\_\_\_\_  
*Email address*

**PART I.—GENERAL INFORMATION**

**Background.** This proceeding was instituted in response to a petition filed on May 29, 2014, by Mid Continent Nail Corporation (Poplar Bluff, MO). Antidumping and/or countervailing duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of dumping and/or subsidization. Questionnaires and other information pertinent to this proceeding are available at [http://www.usitc.gov/investigations/701731/2014/certain\\_steel\\_nails\\_korea\\_malaysia\\_oman\\_taiwan\\_and\\_final.htm](http://www.usitc.gov/investigations/701731/2014/certain_steel_nails_korea_malaysia_oman_taiwan_and_final.htm).

***Certain steel nails or “subject product”*** covered by these investigations is certain steel nails having a shaft length not to exceed 12 inches. Certain steel nails include, but are not limited to, nails made from round wire and nails that are cut from plate. Certain steel nails may be made of one piece construction or constructed of two or more pieces. Certain steel nails may be produced from any type of steel, and may have any type of surface finish, head type, shank, point type, shaft length and shaft diameter. Finishes include, but are not limited to, coating in vinyl, zinc (galvanized, including but not limited to electroplating or hot dipping one or more times), phosphate cement, and paint. Certain steel nails may have one or more surface finishes. Head styles include, but are not limited to, flat, projection, cupped, oval, brad, headless, double, countersunk, and sinker. Shank styles include, but are not limited to, smooth, barbed, screw threaded, ring shank and fluted. Screw-threaded nails subjected to this proceeding are driven using direct force and not by turning the fastener using a tool that engages with the head. Point styles include, but are not limited to, diamond, blunt, needle, chisel and no point. Certain steel nails remain subject to the order whether imported alone or in combination with other articles.

Excluded from the scope of the order are steel roofing nails specifically certified at the time of entry to satisfy the specifications of certain Type I, Style 20 nails as identified in Tables 29 through 33 of ASTM Standard F 1667 (2013 revision). Also excluded from the scope of the order are fasteners suitable for use in powder-actuated hand tools, not threaded and threaded, which are currently classified under HTSUS 7317.00.20. and 7317.00.30. Also excluded from the scope of the order are fasteners having a case hardness greater than or equal to 50 HRC, a carbon content greater than or equal to 0.5 percent, a round head, a secondary reduced-diameter raised head section, a centered shank, and a smooth symmetrical point, suitable for use in gas-actuated hand tools. Also excluded from the scope of the order are corrugated nails. A corrugated nail is made of a small strip of corrugated steel with sharp points on the side. Also excluded from the scope of the order are thumb tacks, which are currently classified under HTSUS 7317.00.10.00.

Certain steel nails subject to this proceeding are currently classified under the Harmonized Tariff Schedule of the United States (“HTSUS”) subheadings 7317.00.55, 7317.00.65 and 7317.00.75. While the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of this order is dispositive.

***Reporting of information.***-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. §1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. §1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR §207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

- I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

- I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**“Establishment”**-- Each facility of a firm in Korea, Malaysia, Oman, Taiwan, and Vietnam involved in the production or export of Certain Steel Nails, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities. Firms operating more than one establishment in Korea, Malaysia, Oman, Taiwan, and Vietnam should combine the data for all establishments into a single report.

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- I-3. **Related U.S. producers.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce the subject product in the United States or other countries?

No       Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's U.S. producer questionnaire.

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I-4. **Related U.S. importers.**--Does your firm or any related firm import or have any plans to import the subject product into the United States?

No             Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire.

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I-5. **U.S. importers.**--Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's the subject product in 2014.

	Importer's name	Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of your firm's 2014 U.S. exports (%)
<b>1</b>					Street Address City ' State Zip Code	
<b>2</b>					Street Address City ' State Zip Code	
<b>3</b>					Street Address City ' State Zip Code	
<b>4</b>					Street Address City ' State Zip Code	
<b>5</b>					Street Address City ' State Zip Code	

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Fred Ruggles **(202-205-3187, fred.ruggles@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of the subject product since January 1, 2012.

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	plant openings	
<input type="checkbox"/>	plant closings	
<input type="checkbox"/>	relocations	
<input type="checkbox"/>	expansions	
<input type="checkbox"/>	acquisitions	
<input type="checkbox"/>	consolidations	
<input type="checkbox"/>	prolonged shutdowns or production curtailments	
<input type="checkbox"/>	revised labor agreements	
<input type="checkbox"/>	other ( <i>e.g.</i> , technology)	

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of the subject product in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in the response a specific projection of your firm's capacity to produce the subject product (in short tons) for 2015 and 2016.**

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II-4a. **Overall capacity and production.**-- Please report your firm's production of products made on the same equipment and machinery used to produce the subject product, and the combined production capacity on this shared equipment and machinery.

**"Average production capacity" or "capacity"** --The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**"Production"** --All production in your establishment(s) in Korea, Malaysia, Oman, Taiwan, and Vietnam, including production consumed internally within your firm.

(Quantity in short tons)			
Item	Calendar years		
	2012	2013	2014
<b>Overall production capacity</b>			
<b>Production of:</b>			
Subject product (i.e., certain nails) <sup>1</sup>	0	0	0
Other products <sup>2</sup>			
Total	0	0	0
<sup>1</sup> Data entered for production of subject product will populate here once reported in question II-10. <sup>2</sup> Please identify these products:			

II-4b. **Operating parameters.**--The production capacity (see definitions in instruction booklet) reported in II-4a is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year.

II-4c. **Capacity calculation.**--Please describe the methodology used to calculate overall production capacity reported in II-4a, and explain any changes in reported capacity.

II-4d. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's production capacity.

II-4e. **Product shifting.**—

(i). Is your firm able to switch production (capacity) between subject product and other products using the same equipment and/or labor?

No

Yes-- (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products:

(ii). Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

II-5. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of subject product? \_\_\_\_\_ percent

II-6. **Firm's estimated share of production in subject country.**--Please estimate the percentage of total production of subject product in the country specified on the certification page accounted for by your firm's production in 2014. \_\_\_\_\_ percent

II-7. **Firm's estimated share of country's exports.**--Please estimate the percentage of total exports to the United States of subject product from the country specified on the certification page accounted for by your firm's exports in 2014. \_\_\_\_\_ percent



II-8. **Inventories in the United States.**--Has your firm, since 2012, maintained any inventories of subject product in the United States (not including inventories held by firms identified in question I-3)?

**"Inventories"**--Finished goods inventory, not raw materials or work in progress.

No             Yes--Report the quantity of such end-of-period inventories below.

Quantity ( <i>in short tons</i> )			
Item	Calendar year		
	2012	2013	2014
<b>Inventory</b>			

II-9. **Third country trade actions.**--Is the subject product exported by your firm subject to antidumping/countervailing duty/safeguard findings, remedies, or proceedings?

No             Yes--List the products(s), countries affected, and the date of such findings/remedies/proceedings.

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- II-10. **Trade data.**--Report your firm's production capacity, production, shipments, and inventories related to the production of subject product in your establishment(s) in Korea, Malaysia, Oman, Taiwan, and Vietnam during the specified periods.

Do not submit data by manufacturing facility if they are in the same country. If your firm has multiple manufacturing establishments within one country, you are required to combine data for those establishments within one foreign producer questionnaire response.

Do not submit data on multiple countries combined. The establishments reported here should all be located in the country of the firm's address reported on the certification page. Multinational companies with production in multiple subject countries should submit separate foreign producer questionnaire responses for each subject country.

**"Shipments"**--Shipments of products produced in your establishment(s) in Korea, Malaysia, Oman, Taiwan, and Vietnam. Quantities reported should be net of returns.

**"Home market commercial shipments"**--Shipments, other than internal consumption and transfers to related firms, within Korea, Malaysia, Oman, Taiwan, and Vietnam.

**"Home market internal consumption/transfers to related firms"**--Shipments made to related firms in Korea, Malaysia, Oman, Taiwan, and Vietnam, including product consumed internally by your firm.

**"Export shipments"**--Shipments to destinations outside Korea, Malaysia, Oman, Taiwan, and Vietnam, including shipments to related firms.

**"Inventories"**--Finished goods inventory, not raw materials or work-in-progress.

II-10. Trade data--Continued.

<b>Quantity (in short tons)</b>					
<b>Item</b>	<b>Actual experience</b>			<b>Projections<sup>1</sup></b>	
	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>
Average production capacity <sup>2</sup> (A)					
Beginning-of-period inventories (B)					
Production (C)					
Home market shipments: Internal consumption/ transfers (D)					
Commercial shipments (E)					
Exports to the United States (F)					
Exports to all other markets <sup>3</sup> (G)					
Total exports (H) <i>(should equal F+G)</i>	0	0	0	0	0
Total shipments (I) <i>(should equal D+E+F+G)</i>	0	0	0	0	0
End-of-period inventories (J)					
<p><sup>1</sup> Please explain the basis for your firm's projections.</p> <p><sup>2</sup> The production capacity reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <p><sup>3</sup> Identify principal other export markets.</p>					

II-10. **Trade data.**—*Continued.*

*RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.*--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, E, F, and G). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Item	Actual experience			Projections	
	2012	2013	2014	2015	2016
B + C – D – E – F – G – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.					

II-11. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

II-12. **Exports to United States by type and finish.**--Please provide the quantity and value of your firm's exports to the United States of certain steel nails during 2014 by type and finish.

	<b>Quantity (short tons)</b>	<b>Value (\$1,000)</b>
<b>Collated.--</b>		
Bright (no finish)		
Galvanized		
Other		
Subtotal, collated	0	0
<b>Uncollated.--</b>		
Bright (no finish)		
Galvanized		
Other		
Subtotal, uncollated	0	0
Total	0	0
Reconciliation of total <sup>1</sup>	0	NA

<sup>1</sup> The reconciliation line tests whether the data reported in this question match the data reported in question II-10 for exports to the United States. If the reconciliation line returns a value other than zero ("0"), please revise your data prior to submission to the Commission.

II-13. **Exports to the United States by type and form.**--Please provide the quantity and value of your firm's exports to the United States of certain steel nails during 2014 by type and form.

	<b>Quantity (short tons)</b>	<b>Value (\$1,000)</b>
<b>Collated.--</b>		
Common nail (e.g., framing, decking, box, sinkers)		
Finishing nail		
Drywall nail		
Flooring nail		
Pallet nail		
Concrete/masonry		
All other products not listed above <sup>1</sup>		
Subtotal, collated	0	0
<b>Uncollated.--</b>		
Common nail (e.g., framing, decking, box, sinkers)		
Finishing nail		
Drywall nail		
Flooring nail		
Pallet nail		
Concrete/masonry		
All other products not listed above <sup>1</sup>		
Subtotal, uncollated	0	0
Total	0	0
Reconciliation of total <sup>2</sup>	0	NA
<sup>1</sup> Please list these products _____ <sup>2</sup> The reconciliation line tests whether the data reported in this question match the data reported in question II-10 for exports to the United States. If the reconciliation line returns a value other than zero ("0"), please revise your data prior to submission to the Commission.		

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[http://www.usitc.gov/investigations/701731/2014/certain\\_steel\\_nails\\_korea\\_malaysia\\_oman\\_taiwan\\_and/final.htm](http://www.usitc.gov/investigations/701731/2014/certain_steel_nails_korea_malaysia_oman_taiwan_and/final.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

***Web address:*** <https://dropbox.usitc.gov/oinv/> ***Pin:*** **NAIL**

- **E-mail.**—E-mail your questionnaire to [fred.ruggles@usitc.gov](mailto:fred.ruggles@usitc.gov); include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

**If your firm did not produce or export this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

**Parties to this proceeding.**—If your firm is a party to this proceeding, you are required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR §207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR §207.7). Service of the questionnaire must be made in paper form.