

**U.S. PRODUCERS' QUESTIONNAIRE**

**DIAMOND SAWBLADES AND PARTS THEREOF FROM CHINA**

**This questionnaire must be received by the Commission by April 16, 2015**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning diamond sawblades and parts thereof from China (Inv. No. 731-TA-1092 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>Website</b> _____
Has your firm produced diamond sawblades and parts thereof (as defined on the next page) at any time since January 1, 2006?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
<b>Return questionnaire via the Commission Drop Box by clicking on the following link:</b> <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> (PIN: <b>BLADE</b> )

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
**Name of Authorized Official**

\_\_\_\_\_  
**Title of Authorized Official**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Signature**

**Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

\_\_\_\_\_  
**Email address**

**PART I.—GENERAL INFORMATION**

**Background.** On November 4, 2009, the Department of Commerce issued an antidumping duty order on imports of diamond sawblades and parts thereof from China, effective January 23, 2009.<sup>1</sup> On November 4, 2014, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If the Commission makes an affirmative determination, the order will remain in place. If the Commission makes a negative determination, the Department of Commerce will revoke the order. Questionnaires and other information pertinent to this proceeding are available at:

[http://www.usitc.gov/investigations/701731/2014/diamond\\_sawblades\\_china/first\\_review\\_full.htm](http://www.usitc.gov/investigations/701731/2014/diamond_sawblades_china/first_review_full.htm)

***Diamond sawblades and parts thereof.***—All finished circular sawblades, whether slotted or not, with a working part that is comprised of a diamond segment or segments, and parts thereof, regardless of specification or size, except as specifically excluded.<sup>2</sup> Within the scope are semifinished diamond sawblades, including diamond sawblade cores (see below) and diamond sawblade segments (see below). Diamond sawblades (and parts thereof) are provided for under subheadings 8202.39.00 and 6804.21.00 of the Harmonized Tariff Schedule of the United States (HTS).<sup>3</sup>

***Diamond sawblade cores.***—Inner cores of circular sawblades. Diamond sawblade cores are circular steel plates, whether or not attached to non-steel plates, with slots, manufactured principally, but not exclusively, from alloy steel, and are typically reamed for mounting in finished diamond sawblades.

***Diamond sawblade segments.***—Outer rings (or working parts) of circular sawblades. A diamond sawblade segment consists of a mixture of diamonds (whether natural or synthetic, and regardless of the quantity of diamonds) and metal powders (including, but not limited to, iron, cobalt, nickel, tungsten carbide) that are formed together into a solid shape (from generally, but not limited to, a heating and pressing process). Diamond segments are designed to be joined to the diamond sawblade core and serve as the actual cutting/grinding surface.

***Diamond sawblade parts.***—Diamond sawblade cores and segments (as defined above).

***Finished diamond sawblades.***—Circular sawblades (including slitting or slotting saws) in which the diamond segments have been joined to the diamond sawblade cores (as defined above).

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<sup>1</sup> The date of the order and the timing of its effective date were affected by the litigation history of this investigation.

<sup>2</sup> Commerce excluded these products from its scope: sawblades with diamonds directly attached to the core with a resin or electroplated bond, which thereby do not contain a diamond segment; diamond sawblades and/or sawblade cores with a thickness of less than 0.025 inches, or with a thickness greater than 1.1 inches; circular steel plates that have a cutting edge of non-diamond material, such as external teeth that protrude from the outer diameter of the plate, whether or not finished; diamond sawblade cores with a Rockwell C hardness of less than 25; and diamond sawblades and/or diamond segment(s) with diamonds that predominantly have a mesh size number greater than 240 (such as 250 or 260).

<sup>3</sup> When packaged together and put up as a set for retail sale with an item that is separately classified under headings 8202 and 8205 of the HTSUS, diamond circular sawblades or parts thereof may be imported under heading 8206 of the HTSUS.

**Reporting of information.**--If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 60 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

**"Establishment"**--Each facility of a firm involved in the production of diamond sawblades and parts thereof, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments Covered <sup>1</sup>	City, State	Zip (5 digit)	Type of facility		
			Core production	Segment production	Finished diamond sawblades
1			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<sup>1</sup> Additional discussion on establishments consolidated in this questionnaire:					

I-3. **Position regarding continuation of order.**--Does your firm support or oppose continuation of the antidumping duty order currently in place for diamonds sawblades and parts thereof from China?

Support	Oppose	Take no position
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-4. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No             Yes--List the following information.

<b>Firm name</b>	<b>Address</b>	<b>Extent of ownership (percent)</b>

I-5. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing diamond sawblades and parts thereof from China into the United States or that are engaged in exporting diamond sawblades and parts thereof from China to the United States?

No             Yes--List the following information.

<b>Firm name</b>	<b>Address</b>	<b>Affiliation</b>

I-6. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing diamond sawblades and parts thereof from countries other than China into the United States or that are engaged in exporting diamond sawblades and parts thereof from countries other than China to the United States?

No             Yes--List the following information.

<b>Firm name and country</b>	<b>Address</b>	<b>Affiliation</b>

I-7. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of diamond sawblades and parts thereof?

No             Yes--List the following information.

Firm name	Address	Affiliation

I-8. **Business plan.**--In Parts II and IV of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for diamond sawblades and parts thereof?

No	Yes	If yes, please provide the requested documents. If you are not providing the requested documents, please explain why not.
<input type="checkbox"/>	<input type="checkbox"/>	

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Michael Szustakowski (202-205-3169, [mgs@usitc.gov](mailto:mgs@usitc.gov))**. Supply all data requested on a calendar-year basis.

- II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of diamond sawblades and parts thereof since January 1, 2006.

<i>Check as many as appropriate.</i>	<i>Please describe. Indicate whether the change is for (1) finished diamond sawblade operations or (2) parts production.</i>
<input type="checkbox"/> Plant openings	
<input type="checkbox"/> Plant closings	
<input type="checkbox"/> Relocations	
<input type="checkbox"/> Expansions	
<input type="checkbox"/> Acquisitions	
<input type="checkbox"/> Consolidations	
<input type="checkbox"/> Prolonged shutdowns or production curtailments	
<input type="checkbox"/> Revised labor agreements	
<input type="checkbox"/> Other (e.g., technology)	

**In response to both question II-3 and II-4 include in your response a specific projection of your firm's capacity to produce (1) finished diamond sawblades, (2) diamond sawblade cores, and (3) diamond sawblade segments (in units) for 2015 and 2016. Please note that diamond sawblade core capacity and diamond sawblade segments capacity is for total capacity, including capacity for products consumed internally and capacity for products sold commercially.**

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your firm's operations or organization (as noted above) relating to the production of diamond sawblades and parts thereof in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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Total capacity	Projections – Order kept in place	
	2015	2016
	Quantity (in units)	
Finished diamond sawblades		
Diamond sawblade cores		
Diamond sawblade segments		

II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your firm's operations or organization (as noted above) relating to the production of diamond sawblades and parts thereof in the future if the countervailing duty/antidumping duty order on diamond sawblades and parts thereof from **China** were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue

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Total capacity	Projections – Order revoked	
	2015	2016
	Quantity (in units)	
Finished diamond sawblades		
Diamond sawblade cores		
Diamond sawblade segments		



II-5. **Production using same machinery.**-- Please report your firm's production of products made on the same equipment and machinery used to produce diamond sawblades and parts thereof, and the combined production capacity on this shared equipment and machinery in the periods indicated.

**"Overall production capacity"** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

(a) **Other products on same machinery as finished diamond sawblades**

<b>Finished diamond sawblades</b>			
<i>(Quantity in units)</i>			
<b>Item</b>	<b>Calendar year</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
Overall production capacity <sup>1</sup>			
Production of: Finished diamond sawblades <sup>2</sup>			
Other products <sup>3</sup>			
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>
<sup>1</sup> Overall capacity on the finished diamond sawblade machinery is based on operating _____ hours per week, _____ weeks per year. <sup>2</sup> Data on overall finished diamond sawblade production should equal data reported in question II-7. Please provide an explanation if they are not: <sup>3</sup> Please identify these products:			

II-5. **Production using same machinery.--Continued**

(b) **Other products on same machinery as diamond sawblades cores**

<b>Diamond sawblade cores<sup>1</sup></b>			
<b>Item</b>	<b>Calendar year</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
Overall production capacity <sup>2</sup>			
Production of: Diamond sawblade cores sold commercially <sup>3</sup>			
Diamond sawblade cores consumed internally			
Other products <sup>4</sup>			
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

<sup>1</sup> Report for total capacity, including capacity for products consumed internally and capacity for products sold commercially.  
<sup>2</sup> Overall capacity on the diamond sawblade core machinery is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year.  
<sup>3</sup> Data on diamond sawblade core production sold commercially should equal data entered in question II-11. Please provide an explanation if they are not:  
<sup>4</sup> Please identify these products:

(c) **Other products on same machinery as diamond sawblade segments**

<b>Diamond sawblade segments<sup>1</sup></b>			
<b>Item</b>	<b>Calendar year</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
Overall production capacity <sup>2</sup>			
Production of: Diamond sawblade segments sold commercially <sup>3</sup>			
Diamond sawblade segments consumed internally			
Other products <sup>4</sup>			
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

<sup>1</sup> Report for total capacity, including capacity for products consumed internally and capacity for products sold commercially.  
<sup>2</sup> Overall capacity on the diamond sawblade segment machinery is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year.  
<sup>3</sup> Data on diamond sawblade segment production sold commercially should equal data entered in question II-14. Please provide an explanation if they are not:  
<sup>4</sup> Please identify these products:

II-5d. **Capacity calculation and production constraints.**--Please describe the methodology used to calculate overall production capacity reported in II-5a, II-5b, and II-5c, and explain any changes in reported capacity ("capacity calculation") and please describe the constraint(s) that set the limit(s) on your firm's production capacity ("production constraints").

Item	Capacity calculation	Production constraints
Finished diamond sawblades (as reported in II-5a)		
Diamond sawblade cores (as reported in II-5b)		
Diamond sawblade segments (as reported in II-5c)		

II-6. **Product shifting.**—

- (a) Is your firm able to switch production (capacity) between each of the following subject products and other products using the same equipment and/or labor?

Machinery and equipment that produces	Able to swithc to other products?		Description of other products
	No	Yes	
Finished diamond sawblades (as reported in II-5a)	<input type="checkbox"/>	<input type="checkbox"/>	
Diamond sawblade cores (as reported in II-5b)	<input type="checkbox"/>	<input type="checkbox"/>	
Diamond sawblade segments (as reported in II-5c)	<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

**Production, shipment, and inventory data**--Report your firm's production capacity, production, shipments, and inventories related to the production of (1) finished diamond sawblades (question II-7); (2) diamond cores (not for use in your production of finished diamond sawblades) (question II-11); and (3) diamond segments (not for use in your production of finished diamond sawblades) (question II-14), in its U.S. establishment(s) during the specified periods.

***"Average production capacity"*** – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup); and a typical or representative product mix.

***"U.S. commercial shipments"*** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

***"Internal consumption"*** – Product consumed internally by your firm. (Note: not to be reported for parts.)

***"Transfers to related firms"*** –Shipments made to related domestic firms. Such transactions are valued at fair market value. (Note: may not be applicable for parts.)

***"Related firm"*** –A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

***"Export shipments"*** –Shipments to destinations outside the United States, including shipments to related firms.

***"Inventories"***— Finished goods inventory, not raw materials or work-in-progress.

II-7. **Finished diamond sawblades.**-- Report your firm's production capacity, production, shipments, and inventories related to the production of finished diamond sawblades in your U.S. establishment(s) during the specified periods.

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar year</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
<b>Average production capacity<sup>1</sup> (quantity) (A)</b>			
<b>Beginning-of-period inventories (quantity) (B)</b>			
<b>Production (quantity) (C)</b>			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
<i>quantity (D)</i>			
<i>value (E)</i>			
<b>Internal consumption:<sup>2</sup></b>			
<i>quantity (F)</i>			
<i>value (G)</i>			
<b>Transfers to related firms:<sup>2</sup></b>			
<i>quantity (H)</i>			
<i>value (I)</i>			
<b>Export shipments:<sup>3</sup></b>			
<i>quantity (J)</i>			
<i>value (K)</i>			
<b>End-of-period inventories (quantity) (L)</b>			

<sup>1</sup> The average production capacity reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Internal consumption and transfers to related firms should be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (*e.g.*, cost, cost plus, *etc.*) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

II-7. **Trade data.**--Continued

*RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.*--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Item	Calendar year		
	2012	2013	2014
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.			

II-8. **Finished diamond sawblades' shipments data (2006-11).**-- Report the value of your firm's U.S. shipments (include commercial shipments, internal consumption, and transfers, but do not include exports) of finished diamond sawblades produced in your U.S. establishment(s) during the specified periods.

Value (in \$1,000)						
Finished diamond sawblades	2006	2007	2008	2009	2010	2011

**Channels of distribution are defined below by their customer types.**

**Distributor channel:**

**Branded distributors.**—Distributors of sawblades that purchase and resell under their own brand names, including telemarketers that sell under their brand names; examples include World Diamond Source, PR Diamonds, Diamond Tool International, National Diamond, Grip Rite, Virginia Abrasive, Warrior Diamond, Inc., and Sencore Diamond Tools.

**Other distributors.**-- Distributors of sawblades that sell under the brand names of U.S. producers or importers.

**Retail channel:**

**National big box retail.**—National chains of big box stores, such as Home Depot or Lowes.

**Other retail.**—Regional or local retail outlets and rental outlets.

**OEM channel:**

**Specified purpose diamond saw and diamond sawblade producers.**—Manufacturers of diamond saws and/or diamond sawblades designed for specific purposes that also purchase products for resale. These manufactures offer equipment and a full range of specialty products to all market channels. The diamond saws are those saws that are wholly dedicated for use with diamond sawblades, such as walk-behind saws, tile saws, and masonry saws.

**General purpose saw manufacturers.**-- Companies such as Black and Decker, Hilti, and Bosch, that manufacture general purpose circular saws and resell diamond sawblades in limited size ranges and types as accessories. General purpose saw manufacturers produce saws and other power tools that are intended to be used with non-diamond sawblade related products in addition to diamond sawblades. General purpose saws typically include hand-held circular saws, angle grinders, and chop saws.

**Non-OEM end user channel:**

**Professional construction.**— End users in the professional construction market, including all customers that are members of the Concrete Sawing and Drilling Association (“CSDA”).

**All other.**—All other shipments to end users.



II-9. **Channels of distribution:** Report your firm's commercial U.S. shipments of finished diamond sawblades produced by your firm by channel of distribution (defined above).

<b>Value (in \$1,000)</b>			
<b>Channels of distribution</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>
Distributor			
Retail			
OEM			
Non-OEM end user			
Total commercial U.S. shipments	0	0	0

*RECONCILIATION OF CHANNELS.--Please ensure that the values reported for channels of distribution in each time period equal the values reported for commercial U.S. commercial shipments (i.e., line E in question II-7) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

<b>Reconciliation item</b>	<b>Value (in \$1,000)</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
Channels reconciliation should return zero ("0"), if not revise.	0	0	0

II-10. **Commercial shipments by customer type, blade diameter, and type of attachment:** Report your firm's 2014 commercial U.S. shipments of finished diamond sawblades produced by your firm, according to customer type, blade diameter, and type of attachment (defined above).

Value (in \$1,000)						
Customer type/blade diameter	2014					
	<=7.0"	>7.0" but <=10.0"	>10.0" but <=12.0"	>12.0" but <=14.0"	>14.0" but <=20.0"	>20.0"
<b>1a. Branded distributor</b>						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	0
<b>1b. Other distributor</b>						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	0
<b>2a. National big box retailer</b>						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	0
<b>2b. Other retail</b>						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	0

*Question continued on next page.*

**II-10. Commercial shipments by customer type, blade diameter, and type of attachment—Continued**

Value (in \$1,000)						
Customer type/blade diameter	2014					
	<=7.0"	>7.0" but <=10.0"	>10.0" but <=12.0"	>12.0" but <=14.0"	>14.0" but <=20.0"	>20.0"
<b>3a. Diamond saw and sawblade producers</b>						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	0
<b>3b. General purpose saw producers</b>						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	0
<b>4a. Professional construction</b>						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	0
<b>4b. All other end users</b>						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	0
Total	0	0	0	0	0	0

Please note that the customer types are defined above. If your firm is having difficulty providing the data as requested, please contact Michael Szustakowski (202-205-3169, [mgs@usitc.gov](mailto:mgs@usitc.gov)) for guidance. Comments on any caveats for how the data were provided may be included below:

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**RECONCILIATION OF CUSTOMER TYPE/BLADE DIAMETER.**--Please ensure that the sum of the values reported for customer type/blade diameter in this question equal the value reported for commercial U.S. commercial shipments (i.e., line E in question II-7 for 2014). If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Value (in \$1,000)
	2014
Commercial shipment value reconciliation, should equal to zero ("0"), if not revise.	0

II-11. **Parts of diamond sawblades – diamond cores.** Report your firm's production capacity, production, shipments, and inventories related to the production of diamond sawblade cores in your U.S. establishment(s) during the specified periods, that were/are not for use in your production of finished diamond sawblades.

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar year</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
<b>Average production capacity<sup>1</sup> (quantity) (A)</b>			
<b>Beginning-of-period inventories (quantity) (B)</b>			
<b>Production (quantity) (C)<sup>2</sup></b>			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
quantity (D)			
value (E)			
<del><b>Internal consumption:<sup>2</sup></b></del>			
<del>    quantity (F)</del>	<del>NA</del>	<del>NA</del>	<del>NA</del>
<del>    value (G)</del>	<del>NA</del>	<del>NA</del>	<del>NA</del>
<b>Transfers to related firms:<sup>3</sup></b>			
quantity (H)			
value (I)			
<b>Export shipments:<sup>4</sup></b>			
quantity (J)			
value (K)			
<b>End-of-period inventories (quantity) (L)</b>			

<sup>1</sup> The production capacity reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Data on diamond sawblade cores production by your firm that is consumed internally should be excluded from all data reported in this table.

<sup>3</sup> Transfers to related firms should be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

II-11. **Trade data.**--*Continued*

Item	Calendar year		
	2012	2013	2014
B + C – D – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.			

II-12. **Channels of distribution.**-- Report your firm's commercial U.S. shipments of diamond sawblade cores by channel of distribution.

Value (in \$1,000)			
Item	Calendar year		
	2012	2013	2014
<b>Channels of distribution:</b>			
U.S. commercial shipments to other diamond sawblade producers (value) (M)			
U.S. commercial shipments to other (specify) (value) (N) <sup>1</sup>			
<sup>1</sup> Please specify the other channels. _____			

*RECONCILIATION OF CHANNELS.*--Please ensure that the values reported for channels of distribution (i.e., lines M and N) in each time period equal the values reported for commercial U.S. commercial shipments (i.e., line E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year		
	2012	2013	2014
M + N – E = zero ("0"), if not revise.	0	0	0

II-13. **Diamond sawblades cores' shipments data (2006-11).**-- Report the value of your firm's U.S. shipments of diamond sawblade cores not for use in your production of finished diamond sawblades (include commercial shipments and transfers but do not include internal consumption or exports) produced in your U.S. establishment(s) during the specified periods.

Value (in \$1,000)						
Diamond sawblade cores	2006	2007	2008	2009	2010	2011

II-14. **Parts of diamond sawblades—sawblade segments.** Report your firm's production capacity, production, shipments, and inventories related to the production of diamond sawblade segments in your U.S. establishment(s) during the specified periods, that were/are not for use in your production of finished diamond sawblades.

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2012	2013	2014
<b>Average production capacity</b> <sup>1</sup> (quantity) (A)			
<b>Beginning-of-period inventories</b> (quantity) (B)			
<b>Production</b> (quantity) (C) <sup>2</sup>			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
quantity (D)			
value (E)			
<del><b>Internal consumption:</b><sup>2</sup></del>			
<del>    quantity (F)</del>	<del>NA</del>	<del>NA</del>	<del>NA</del>
<del>    value (G)</del>	<del>NA</del>	<del>NA</del>	<del>NA</del>
<b>Transfers to related firms:</b> <sup>2</sup>			
quantity (H)			
value (I)			
<b>Export shipments:</b> <sup>3</sup>			
quantity (J)			
value (K)			
<b>End-of-period inventories</b> (quantity) (L)			

<sup>1</sup> The production capacity reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary). \_\_\_\_\_

<sup>2</sup> Data on diamond sawblade segment production by your firm that is consumed internally should be excluded from all data reported in this table.

<sup>3</sup> Transfers to related firms should be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

II-14. **Trade data.**--*Continued*

Item	Calendar year		
	2012	2013	2014
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.			

II-15. **Channels of distribution.**-- Report your firm's commercial U.S. shipments of diamond sawblade segments by channel of distribution.

Value (in \$1,000)			
Item	Calendar year		
	2012	2013	2014
<b>Channels of distribution:</b>			
U.S. commercial shipments to other diamond sawblade producers (value) (M)			
U.S. commercial shipments to other (specify) (value) (N) <sup>1</sup>			
<sup>1</sup> Please specify the other channels. _____			

**RECONCILIATION OF CHANNELS.**--Please ensure that the values reported for channels of distribution (i.e., lines M and N) in each time period equal the values reported for commercial U.S. commercial shipments (i.e., line E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year		
	2012	2013	2014
M + N – E = zero ("0"), if not revise.	0	0	0

II-16. **Diamond sawblades segments' shipments data (2006-11).**-- Report the value of your firm's U.S. shipments of finished diamond sawblade segments not for use in your production of finished diamond sawblades (include commercial shipments and transfers but do not include internal consumption or exports) produced in your U.S. establishment(s) during the specified periods.

Value (in \$1,000)						
Diamond sawblade cores	2006	2007	2008	2009	2010	2011

II-17. **Employment data.**--Report your firm's employment-related data related to the production of diamond sawblades and parts thereof and provide any explanation for any trends in these data.

**"Production Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

<b>Employment data for <u>finished diamond sawblades</u><sup>1</sup></b>			
<b>Item</b>	<b>Calendar year</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
Average number of PRWs (number) (O) <sup>2</sup>			
Hours worked by PRWs (1,000 hours) (P) <sup>2</sup>			
Wages paid to PRWs (value) (Q) <sup>2</sup>			
<sup>1</sup> These data should include employment data relating to the production of any diamond sawblade core or diamond sawblade segments consumed internally in the production of finished diamond sawblades. These data should correspond to data reported in question II-7. <sup>2</sup> Please explain the reason(s) for any trends in these data:			



II-17. **Employment data.**--Continued

Employment data for <u>diamond sawblade cores</u> <sup>1</sup>			
Item	Calendar year		
	2012	2013	2014
Average number of PRWs (number) (O) <sup>2</sup>			
Hours worked by PRWs (1,000 hours) (P) <sup>2</sup>			
Wages paid to PRWs (value) (Q) <sup>2</sup>			

<sup>1</sup> These data should only include employment data relating to the production of any diamond sawblade core that is **not** consumed internally by your firm in the production of finished diamond sawblades. These data should correspond to data reported in question II-II.

<sup>2</sup> Please explain any trends in these data:

Employment data for <u>diamond sawblade segments</u> <sup>1</sup>			
Item	Calendar year		
	2012	2013	2014
Average number of PRWs (number) (O) <sup>2</sup>			
Hours worked by PRWs (1,000 hours) (P) <sup>2</sup>			
Wages paid to PRWs (value) (Q) <sup>2</sup>			

<sup>1</sup> These data should only include employment data relating to the production of any diamond sawblade segment that is **not** consumed internally by your firm in the production of finished diamond sawblades. These data should correspond to data reported in question II-I4.

<sup>2</sup> Please explain any trends in these data:

II-18. **Transfers to related firms.**--If your firm reported transfers to related firms in question II-8, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-19. **Purchases.**--Other than direct imports, has your firm otherwise purchased diamond sawblades and parts thereof since January 1, 2012?

- No                       Yes-- Please indicate the reasons for your firm's purchases (if your firms' reasons differ by source, please elaborate) and report the quantity and value of such purchases below for the specified periods

**"Purchase"** – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

**"Direct import"** –A transaction to buy from a foreign producer where your firm is the importer of record or consignee.

Reason for purchases:

--

(Value \$1,000)			
Item	2012	2013	2014
<b>Finished diamond sawblades</b>			
Purchases from U.S. importers <sup>1</sup> of <u>finished diamond sawblades</u> from— China <sup>1</sup>			
all other sources <sup>2</sup>			
Purchases from domestic producers <sup>3</sup>			
Purchases from other sources <sup>4</sup>			
<sup>1</sup> Please list the name of the importer(s) from which your firm purchased product from China: <sup>2</sup> Please list the name of the importer(s) from which your firm purchased product from all other sources: <sup>3</sup> Please list the name of the producer(s) from which your firm purchased this product: <sup>4</sup> Please list the name of the firm(s) from which your firm purchased this product and indicate the type of firm:			

(Value \$1,000)			
Item	2012	2013	2014
<b>Diamond sawblade cores</b>			
Purchases from U.S. importers <sup>1</sup> of <u>diamond sawblade cores</u> from— China <sup>1</sup>			
all other sources <sup>2</sup>			
Purchases from domestic producers <sup>3</sup>			
Purchases from other sources <sup>4</sup>			
<sup>1</sup> Please list the name of the importer(s) from which your firm purchased product from China: <sup>2</sup> Please list the name of the importer(s) from which your firm purchased product from all other sources: <sup>3</sup> Please list the name of the producer(s) from which your firm purchased this product: <sup>4</sup> Please list the name of the firm(s) from which your firm purchased this product and indicate the type of firm:			

II-19. **Purchases.**—*Continued*

(Value \$1,000)			
Item	2012	2013	2014
<b>Diamond sawblade segments</b>			
Purchases from U.S. importers <sup>1</sup> of <u>diamond sawblade segments</u> from— China <sup>1</sup>			
all other sources <sup>2</sup>			
Purchases from domestic producers <sup>3</sup>			
Purchases from other sources <sup>4</sup>			
<sup>1</sup> Please list the name of the importer(s) from which your firm purchased product from China: <sup>2</sup> Please list the name of the importer(s) from which your firm purchased product from all other sources: <sup>3</sup> Please list the name of the producer(s) from which your firm purchased this product: <sup>4</sup> Please list the name of the firm(s) from which your firm purchased this product and indicate the type of firm:			

II-20. **Toll production.**--Since January 1, 2012, has your firm been involved in a toll agreement regarding the production of diamond sawblades and parts thereof?

**“Toll agreement”**--Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No             Yes-- Please describe the toll arrangement(s) and name the firm(s) involved

II-21. **Foreign trade zones.**--

- (a) **Firm's FTZ operations.**--Does your firm produce diamond sawblades and parts thereof in and/or admit diamond sawblades and parts thereof into a foreign trade zone (FTZ)?

**"Foreign trade zone"** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

- No                       Yes--Describe the nature of your firms operations in FTZs and identify the specific FTZ site(s).

- (b) **Other firms' FTZ operations.**--To your knowledge, do any firms in the United States import diamond sawblades and parts thereof into a foreign trade zone (FTZ) for use in distribution of diamond sawblades and parts thereof and/or the production of downstream articles?

- No/Don't know                       Yes--Identify the firms and the FTZs.

II-22. **Direct imports.**--Since January 1, 2012, has your firm imported diamond sawblades and parts thereof?

**"Importer"** – The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf. The importer may be the consignee, or the importer of record.

- No                       Yes--**COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE**

- II-23. **Effect of order.**--Describe the significance of the existing antidumping duty order covering imports of diamond sawblades and parts thereof from China in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order.

- II-24. **Likely effect of revocation of order.**--Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of diamond sawblades and parts thereof in the future if the antidumping duty order on diamond sawblades and parts thereof from China were to be revoked?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

- II-25. **Other explanations:**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III.--FINANCIAL INFORMATION**

Address questions on this part of the questionnaire to Justin Jee (202-205-3186, justin.jee@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

III-2. **Accounting system.**--Briefly describe your firm's financial accounting system.

A. When does your firm's fiscal year end (month and day)? \_\_\_\_\_  
If your firm's fiscal year changed during the data-collection period, explain below:

\_\_\_\_\_

B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include diamond sawblades and parts thereof:

\_\_\_\_\_

2. Does your firm prepare profit/loss statements for diamond sawblades and parts thereof:  
 Yes       No

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.

Audited,    unaudited,    annual reports,    10Ks,    10 Qs,  
 Monthly,    quarterly,    semi-annually,    annually

4. Accounting basis:  GAAP,    cash,    tax, or    other comprehensive basis of accounting (specify) \_\_\_\_\_

*Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes diamond sawblades and parts thereof, as well as those statements and worksheets used to compile data for your firm's questionnaire response.*

III-3. **Cost accounting system.**--Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. **Allocation basis.**--Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

III-5. **Other products.**--Please list the products your firm produces in the facilities in which it produces diamond sawblades and parts thereof, and provide the share of net sales accounted for by these other products in your firm's most recent fiscal year.

Products	Share of sales
<b>Diamond sawblades and parts thereof</b>	%
	%
	%
	%
	%

III-6. Does your firm purchase **inputs** (raw materials, labor, energy, or any other services) used in the production of diamond sawblades and parts thereof from any related parties?

Yes--Continue to question III-7.       No--Continue to question III-9.

III-7. **Inputs from related parties.**--Please identify the inputs used in the production of diamond sawblades and parts thereof that your firm purchases from related parties and that are reflected in table III-9 (including III-9a, b, and c). For "Share of total COGS" please report this information by relevant input on the basis of your most recently completed fiscal year. For "Input valuation" please describe the basis, as recorded in the company's own accounting system, of the purchase cost from the related party; e.g., the related party's actual cost, cost plus, negotiated transfer price to approximate fair market value.

Input	Related party	Share of total COGS
<b>Input valuation as recorded in the firm's accounting books and records</b>		

III-8. **Inputs from related parties at cost.**--Please confirm that the inputs purchased from related parties, as identified in III-7, were reported in III-9 (including all III-9a, b, c), financial results on diamond sawblades and parts thereof) in a manner consistent with the firm's accounting books and records.

Yes

No--In the space below, please report the valuation basis of inputs purchased from related parties as reported in table III-9.

--



III-9a. **Operations on finished diamond sawblades.**--Report the revenue and related cost information requested below on the **finished diamond sawblades** operations of your firm's U.S. establishment(s).<sup>1</sup> Do **not report resales** of finished diamond sawblades. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related parties should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Justin Jee at (202) 205-3186 before completing this section of the questionnaire.

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Fiscal years ended--</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
<b>Net sales quantities:</b> <sup>2</sup>			
Commercial sales ("CS")			
Internal consumption ("IC")			
Transfers to related firms ("Transfers")			
Total net sales quantities	0	0	0
<b>Net sales values:</b> <sup>2</sup>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values	0	0	0
<b>Cost of goods sold (COGS):</b> <sup>3</sup>			
Raw materials			
Direct labor			
Other factory costs			
Total COGS	0	0	0
<b>Gross profit or (loss)</b>	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses:</b>			
Selling expenses			
General and administrative expenses			
Total SG&A expenses	0	0	0
<b>Operating income (loss)</b>	0	0	0
<b>Other expenses and income:</b>			
Interest expense			
All other expense items			
All other income items			
<b>Net income or (loss) before income taxes</b>	0	0	0
<b>Depreciation/amortization included above</b>			

<sup>1</sup> Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.  
<sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.  
<sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

III-9b. **Operations on parts (cores) of diamond sawblades.**--Report the revenue and related cost information requested below on the **diamond sawblade core** operations, **not for use in your production of finished diamond sawblades**, of your firm's U.S. establishment(s).<sup>1</sup> Do not report **resales** of finished diamond sawblades. Note that **transfers to related firms must be valued at fair market value**. Input purchases from related parties should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Justin Jee at (202) 205-3186 before completing this section of the questionnaire.

<b>Quantity (in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Fiscal years ended--</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
<b>Net sales quantities:</b> <sup>2</sup>			
Commercial sales ("CS")			
Internal consumption ("IC") <sup>3</sup>	NA	NA	NA
Transfers to related firms ("Transfers")			
Total net sales quantities	0	0	0
<b>Net sales values:</b> <sup>2</sup>			
Commercial sales			
Internal consumption ("IC") <sup>3</sup>	NA	NA	NA
Transfers to related firms			
Total net sales values	0	0	0
<b>Cost of goods sold (COGS):</b> <sup>4</sup>			
Raw materials			
Direct labor			
Other factory costs			
Total COGS	0	0	0
<b>Gross profit or (loss)</b>	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses:</b>			
Selling expenses			
General and administrative expenses			
Total SG&A expenses	0	0	0
<b>Operating income (loss)</b>	0	0	0
<b>Other expenses and income:</b>			
Interest expense			
All other expense items			
All other income items			
<b>Net income or (loss) before income taxes</b>	0	0	0
<b>Depreciation/amortization included above</b>			

<sup>1</sup> Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

<sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>3</sup> Operations reported in this table should exclude internal consumption.

<sup>4</sup> COGS (whether for domestic or export sales) should include costs associated with CS and Transfers.

III-9c. **Operations on parts (segments) of diamond sawblades.**--Report the revenue and related cost information requested below on the **diamond sawblade segment** operations, **not for use in your production of finished diamond sawblades**, of your firm's U.S. establishment(s).<sup>1</sup> Do **not report resales** of finished diamond sawblades. Note that transfers to related firms must be valued at fair market value. Input purchases from related parties should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Justin Jee at (202) 205-3186 before completing this section of the questionnaire.

Quantity (in units) and value (in \$1,000)			
Item	Fiscal years ended--		
	2012	2013	2014
<b>Net sales quantities:</b> <sup>2</sup>			
Commercial sales ("CS")			
Internal consumption ("IC") <sup>3</sup>	NA	NA	NA
Transfers to related firms ("Transfers")			
Total net sales quantities	0	0	0
<b>Net sales values:</b> <sup>2</sup>			
Commercial sales			
Internal consumption ("IC") <sup>3</sup>	NA	NA	NA
Transfers to related firms			
Total net sales values	0	0	0
<b>Cost of goods sold (COGS):</b> <sup>4</sup>			
Raw materials			
Direct labor			
Other factory costs			
Total COGS	0	0	0
<b>Gross profit or (loss)</b>	0	0	0
<b>Selling, general, and administrative (SG&amp;A) expenses:</b>			
Selling expenses			
General and administrative expenses			
Total SG&A expenses	0	0	0
<b>Operating income (loss)</b>	0	0	0
<b>Other expenses and income:</b>			
Interest expense			
All other expense items			
All other income items			
<b>Net income or (loss) before income taxes</b>	0	0	0
<b>Depreciation/amortization included above</b>			

<sup>1</sup> Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

<sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>3</sup> Operations reported in this table should exclude internal consumption.

<sup>4</sup> COGS (whether for domestic or export sales) should include costs associated with CS and Transfers.

III-9d. **Financial data reconciliation.**--The calculable line items from questions III-9 (including all III-9a, b, c) (*i.e.*, total net sales quantities and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?

Yes     No--If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.

Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (*i.e.*, expenses are positive and incomes or reversals are negative--instances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (*i.e.*, income is positive, expenses or reversals are negative).

If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-10. **Nonrecurring items (charges and gains) included in the subject product financial results.**--For each annual period for which financial results are reported in question III-9 (including all III-9a, b, c), please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-9 line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (*in \$1,000*), as reflected in table III-9; *i.e.*, if an aggregate nonrecurring item has been allocated to table III-9, only the allocated value amount included in table III-9 should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in table III-9.

	Fiscal years ended--		
	2012	2013	2014
<b>Nonrecurring item:</b> In this column please provide a brief description of each nonrecurring item and indicate the specific line item in table III-9 where the nonrecurring item is classified.	<b>Value (\$1,000)</b> (in these columns, report the amount of the relevant nonrecurring item reported in table III-9)		
1.           , classified			
2.           , classified			
3.           , classified			
4.           , classified			
5.           , classified			
6.           , classified			
7.           , classified			

III-11. **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**--If non-recurring items were reported in table III-10 above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., III-10 information designates where these items are reported in table III-9 (including all III-9a, b, c).

--

III-12. **Asset values.**--Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of diamond sawblades and parts thereof. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for diamond sawblades and parts thereof in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with your firm's cost allocations in the previous question. Provide data as of the end of your firm's three most recently completed fiscal years.

**Note:** Total assets should reflect net assets after any accumulated depreciation and allowances deducted.

Total assets should be allocated to the subject products if these assets are also related to other products. Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

<b>Value (in \$1,000)</b>			
<b>Item</b>	<b>Fiscal years ended--</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
<b>Total assets (net)<sup>1</sup></b>			
<sup>1</sup> Describe _____			

III-13a. **Capital expenditures and research and development expenses.**--Report your firm's capital expenditures and research and development expenses on diamond sawblades and parts thereof. Provide data for your firm's three most recently completed fiscal years.

<b>Value (in \$1,000)</b>			
<b>Item</b>	<b>Fiscal years ended--</b>		
	<b>2012</b>	<b>2013</b>	<b>2014</b>
Capital expenditures			
Research and development expenses			

III-13b. **Capital expenditures.**—Please indicate the nature, focus, and significance of your firm's capital expenditures on the subject product.

--

III-14. **Data consistency and reconciliation.**--Please indicate whether your firm's financial data for questions III-9, 12, and 13a are based on a calendar year or your firm's fiscal year:

<b>Calendar year</b>	<b>Fiscal year</b>	<b>Specify fiscal year</b>
<input type="checkbox"/>	<input type="checkbox"/>	

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7 (including export shipments), and the quantities and values reported in question III-9b (cores) and III-9c (segments) should reconcile with the data reported in question II-11 (cores) and II-14 (segments) (including export shipments), respectively, as long as they are reported on the same calendar year basis.

Do these data in question III-9a, b, and c reconcile with data in question II-6, II-11, and II-13?

<b>Yes</b>	<b>No</b>	<b>If no, please explain.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Other explanations:**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

**PART IV.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from John Benedetto between March 16 to April 15 (202 205 3270 [John.Benedetto@usitc.gov](mailto:John.Benedetto@usitc.gov)) otherwise Amelia Preece (202-205-3250, [Amelia.preece@usitc.gov](mailto:Amelia.preece@usitc.gov)).

IV-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	
Fax	

**PRICE DATA**

IV-2. **Pricing data.**--This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since 2012 of the following products produced by your firm.

Product 1.—4" diameter laser-welded blades for dry cutting, 0.080" segment thickness, blade with diamond impact strength within a TI/TTI range of 72-75 and diamond concentration in a range of 12-15 percent by volume of the segments or alternatively 0.55-0.65 carats/ccm;

Product 2.—12" diameter laser-welded blades for dry cutting, 0.110" segment thickness, blade with diamond impact strength within a TI/TTI range of 82-85 and diamond concentration in a range of 17-20 percent by volume of the segments or alternatively 0.75-0.85 carats/ccm, for use in high speed saws 5000 rpm or more;

Product 3.—14" diameter laser-welded blades for dry cutting, 0.110" segment thickness, blade with diamond impact strength within a TI/TTI range of 82-85 and diamond concentration in a range of 17-20 percent by volume of the segments or alternatively 0.75-0.85 carats/ccm, for use in high speed saws 5000 rpm or more;

Product 4.—14" diameter laser-welded blades for dry cutting, 0.125" segment thickness, blade with diamond impact strength within a TI/TTI range of 82-85 and diamond concentration in a range of 17-20 percent by volume of the segments or alternatively 0.75-0.85 carats/ccm, for use in high speed saws 5000 rpm or more;

Product 5.—14" diameter laser-welded blades for wet cutting cured concrete, 0.125" segment thickness, blade with diamond impact strength within a TI/TTI range of 74-77 and diamond concentration in a range of 33-35 percent by volume of the segments or alternatively 1.45-1.55 carats/ccm, for use in saws of 35 hp or more.

**Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).**

**NOTE: The different grades of finished diamond saw blades do not necessarily have universal descriptions. Report for your firm's product that is comparable and competes with the specified product listed at the top of the price data table. Indicate, in the space provided at the bottom of the table, if the product for which you reported is not exactly the specified product but a product that is comparable and competes with the specified product. In addition, report at the bottom of the table, for the comparable and competing product how your product differs from the product listed at the top of the table including the grade of the product, the diamond impact strength, and diamond concentration.**



IV-2. **Pricing data.**--Continued

Please report the price data separately by the following types of U.S. customers, which apply to your firm:

**(1) Branded Distributors**--distributors of finished diamond sawblades that purchase and resell under their own brand names, including telemarketers that sell under their brand names; examples include Diamond Blade Warehouse, National Diamond, Lackmond, and Fastenal

**(2) Other Distributors**--distributors of finished diamond sawblades that sell under the brand names of U.S. producers and/or importers

**(3) Professional Construction Firms**--endusers in the professional construction market, including all customers that are members of the Concrete Sawing and Drilling Association (CSDA)

During 2012-14, did your firm produce and sell to unrelated U.S. branded distributors, other distributors, or professional construction firms any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question IV-3.

IV-2. **Pricing data.**--*Continued* Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

## Product 1

**Report data in actual units and actual dollars (not 1,000s).**

<i>(Quantity in units, value in dollars)</i>						
Period of shipment	Branded distributors		Other distributors		Professional construction firms	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2012:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2013:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2014:</b>						
January-March						
April-June						
July-September						
October-December						
<p><sup>1</sup> Net values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part IV.</p> <p><b>Note.</b>--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 1:</p>						

IV-2. **Pricing data.**--Continued

## Product 2

**Report data in actual units and actual dollars (not 1,000s).**

<i>(Quantity in units, value in dollars)</i>						
Period of shipment	Branded distributors		Other distributors		Professional construction firms	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2012:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2013:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2014:</b>						
January-March						
April-June						
July-September						
October-December						
<p><sup>1</sup> Net values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part IV.</p> <p><b>Note.</b>--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 2:</p>						

IV-2. **Pricing data.**--Continued

## Product 3

**Report data in actual units and actual dollars (not 1,000s).**

<b>(Quantity in units, value in dollars)</b>						
<b>Period of shipment</b>	<b>Branded distributors</b>		<b>Other distributors</b>		<b>Professional construction firms</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2012:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2013:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2014:</b>						
January-March						
April-June						
July-September						
October-December						
<sup>1</sup> Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of Part IV.						
<b>Note.</b> --If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.						
Product 3:						

IV-2. **Pricing data.**--Continued

## Product 4

**Report data in actual units and actual dollars (not 1,000s).**

(Quantity in units, value in dollars)						
Period of shipment	Branded distributors		Other distributors		Professional construction firms	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2012:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2013:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2014:</b>						
January-March						
April-June						
July-September						
October-December						
<p><sup>1</sup> Net values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part IV.</p> <p><b>Note.</b>--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 4:</p>						

IV-2. **Pricing data.**--Continued

## Product 5

**Report data in actual units and actual dollars (not 1,000s).**

<i>(Quantity in units, value in dollars)</i>						
Period of shipment	Branded distributors		Other distributors		Professional construction firms	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2012:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2013:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2014:</b>						
January-March						
April-June						
July-September						
October-December						
<sup>1</sup> Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of Part IV.  <b>Note.</b> --If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 5:						

IV-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of diamond sawblades and parts thereof (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Product	Transaction by transaction	Contracts	Set price lists	Other	If other, describe
Finished diamond sawblades	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Diamond sawblade parts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Product	Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
Finished diamond sawblades	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Diamond sawblade parts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for its U.S.-produced diamond sawblades and parts thereof?

Product	Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
Finished diamond sawblades	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Diamond sawblade parts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of domestic diamond sawblades and parts thereof usually quoted (*check one*)?

Product	Delivered	F.o.b.	If f.o.b., specify point
Finished diamond sawblades	<input type="checkbox"/>	<input type="checkbox"/>	
Diamond sawblade parts	<input type="checkbox"/>	<input type="checkbox"/>	





IV-8. **Lead times.**--What is the typical lead time between a customer's order and the date of delivery for your firm's sales of your firm's U.S.-produced diamond sawblades and parts thereof?

Source	Share of 2014 sales	Lead time (days)	Share of 2014 sales	Lead time (days)
	Finished diamond sawblades		Diamond sawblade parts	
From inventory	%		%	
Produced to order	%		%	
<b>Total</b> (should sum to 100.0%)	0.0 %		0.0 %	

IV-9. **Shipping information.**--

- (a) What is the approximate percentage of the total delivered cost of U.S.-produced diamond sawblades and parts thereof that is accounted for by U.S. inland transportation costs? (finished diamond sawblades) \_\_\_\_\_ % (diamond sawblade parts) \_\_\_\_\_ %
- (b) Who generally arranges the transportation to your firm's customers' locations?  
 (finished diamond sawblades)  your firm     purchaser (*check one*)  
 (diamond sawblade parts)  your firm     purchaser (*check one*)
- (c) Indicate the approximate percentage of your firm's sales of diamond sawblades and parts thereof that are delivered the following distances from your firm's production facility.

Distance from production facility	Share	
	Finished diamond sawblades	Diamond sawblade parts
Within 100 miles	%	%
101 to 1,000 miles	%	%
Over 1,000 miles	%	%
<b>Total</b> (should sum to 100.0%)	0.0 %	0.0 %

IV-10. **Geographical shipments.**-- In which U.S. geographic market area(s) has your firm sold its U.S.-produced diamond sawblades and parts thereof since January 1, 2012 (check all that apply)?

Geographic area	✓ if applicable	
	Finished diamond sawblades	Diamond sawblade parts
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>	<input type="checkbox"/>

IV-11a. **End uses.**--List the end uses of **finished diamond sawblades** that your firm manufactures. For each end-use product, what percentage of the total cost is accounted for by diamond sawblades and parts thereof and other inputs?

End use product	Share of total cost of end use product accounted for by		Total (should sum to 100.0% across)
	Finished diamond sawblades	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

IV-11b. **End uses.--diamond sawblade parts** . What percentage of the total cost of finished diamond sawblade is accounted for by diamond saw parts and other inputs?

Finished diamond saw blade size or type	Share of total cost of end use product accounted for by			Total (should sum to 100.0% across)
	Saw cores	Segments	Other inputs	
	%	%	%	0.0 %
	%	%	%	0.0 %
	%	%	%	0.0 %

IV-11c. **Changes in end uses.**--Have there been any changes in the end uses of diamond sawblades and parts thereof since January 1, 2012? Do you anticipate any future changes?

	Changes in end uses	No	Yes	Explain
<b>Finished diamond sawblades</b>	Changes since January 1, 2012	<input type="checkbox"/>	<input type="checkbox"/>	
	Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Diamond sawblade parts</b>	Changes since January 1, 2012	<input type="checkbox"/>	<input type="checkbox"/>	
	Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

IV-12a. **Substitutes.**-- Can other products be substituted for diamond sawblades and parts thereof?

Finished diamond sawblades  No  Yes--Please fill out the table.  
 Diamond sawblades parts  No  Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for diamond sawblades and parts thereof?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

IV-12b. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for diamond sawblades and parts thereof since January 1, 2012? Do you anticipate any future changes?

	Changes in substitutes	No	Yes	Explain
<b>Finished diamond sawblades</b>	Changes since 2012	<input type="checkbox"/>	<input type="checkbox"/>	
	Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Diamond sawblade parts</b>	Changes since 2012	<input type="checkbox"/>	<input type="checkbox"/>	
	Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

IV-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for diamond sawblades and parts thereof has changed since January 1, 2006, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

<b>Finished diamond sawblades</b>					
<b>Market</b>	<b>Overall increase</b>	<b>No change</b>	<b>Overall decrease</b>	<b>Fluctuate with no clear trend</b>	<b>Explanation and factors</b>
<b>Demand since 2006</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

<b>Diamond sawblade parts</b>					
<b>Market</b>	<b>Overall increase</b>	<b>No change</b>	<b>Overall decrease</b>	<b>Fluctuate with no clear trend</b>	<b>Explanation and factors</b>
<b>Demand since 2006</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-14. **Raw materials.**-- Indicate how diamond sawblades and parts thereof raw materials prices have changed since January 1, 2006, and how you expect they will change in the future.

<b>Finished diamond sawblades</b>					
<b>Raw materials prices</b>	<b>Overall increase</b>	<b>No change</b>	<b>Overall decrease</b>	<b>Fluctuate with no clear trend</b>	<b>Explain, noting how raw material price changes have affected your firm's selling prices for diamond sawblades and parts thereof.</b>
Changes since January 1, 2006	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

<b>Diamond sawblade parts</b>					
<b>Raw materials prices</b>	<b>Overall increase</b>	<b>No change</b>	<b>Overall decrease</b>	<b>Fluctuate with no clear trend</b>	<b>Explain, noting how raw material price changes have affected your firm's selling prices for diamond sawblades and parts thereof.</b>
Changes since January 1, 2006	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-15. **Availability of supply.**--Has the availability of diamond sawblades and parts thereof in the U.S. market changed since January 1, 2006? Do you anticipate any future changes?

<b>Finished diamond sawblades</b>			
<b>Availability in the U.S. market</b>	<b>No</b>	<b>Yes</b>	<b>Please explain, noting the countries and reasons for the changes.</b>
<b>Changes since January 1, 2006:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated changes:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

<b>Diamond sawblade parts</b>			
<b>Availability in the U.S. market</b>	<b>No</b>	<b>Yes</b>	<b>Please explain, noting the countries and reasons for the changes.</b>
<b>Changes since January 1, 2006:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated changes:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

IV-16. **Export constraints.**--Describe how easily your firm can shift its sales of diamond sawblades and parts thereof between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting diamond sawblades and parts thereof between the U.S. and alternative country markets within a 12-month period.

<b>Finished diamond sawblades</b>	
<b>Diamond sawblade parts</b>	

IV-17. **Product changes.**-- Have there been any significant changes in the product range, product mix, or marketing of diamond sawblades and parts thereof since January 1, 2006? Do you anticipate any future changes?

	<b>Changes in product range, product mix, or marketing</b>	<b>No</b>	<b>Yes</b>	<b>Explain</b>
<b>Finished diamond sawblades</b>	Changes since January 1, 2006	<input type="checkbox"/>	<input type="checkbox"/>	
	Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Diamond sawblade parts</b>	Changes since January 1, 2006	<input type="checkbox"/>	<input type="checkbox"/>	
	Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	



**IV-18. Conditions of competition.--**

(a) Is the diamond sawblades and parts thereof market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to diamond sawblades and parts thereof?

<b>Finished diamond sawblades</b>	
<b>Check all that apply.</b>	<b>Please describe.</b>
<input type="checkbox"/> <b>No</b>	Skip to question IV-19.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

<b>Diamond sawblade parts</b>	
	<b>Please describe.</b>
<input type="checkbox"/> <b>No</b>	Skip to question IV-19.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for diamond sawblades and parts thereof since January 1, 2006?

	<b>No</b>	<b>Yes</b>	<b>If yes, describe.</b>
<b>Finished diamond sawblades</b>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Diamond sawblade parts</b>	<input type="checkbox"/>	<input type="checkbox"/>	

**IV-19. Price comparisons.--**Please compare market prices of diamond sawblades and parts thereof in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

<b>Finished diamond sawblades</b>	
<b>Diamond sawblade parts</b>	

IV-20. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss diamond sawblades and parts thereof supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 2006 to the present and forecasts for the future.

IV-21. **Barriers to trade.**--Are your firm's exports of diamond sawblades and parts thereof subject to any tariff or non-tariff barriers to trade in other countries?

	No	Yes	If yes, please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2006, or that are expected to occur in the future.
<b>Finished diamond sawblades</b>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Diamond sawblade parts</b>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-22a. **Interchangeability.**—Are **finished diamond sawblades** produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in table for questions IV-22 a, b, and c below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Korea	Other countries
United States			
China	X		
Korea	X	X	
For any country-pair producing finished diamond sawblades that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:			

IV-22b. Are **diamond sawblades cores** produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Country-pair	China	Korea	Other countries
United States			
China	X		
Korea	X	X	
For any country-pair producing diamond sawblades cores that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:			

IV-22c. Are **diamond sawblades segments** produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Country-pair	China	Korea	Other countries
United States			
China	X		
Korea	X	X	
<p>For any country-pair producing diamond sawblades segments that is <i>sometimes or never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:</p>			

IV-23a. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between **finished diamond sawblades** produced in the United States and in other countries a significant factor in your firm's sales of diamond sawblades and parts thereof?

Please indicate A, F, S, N, or O in questions IV-23 a, b, and c below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- O = *no familiarity* with products from a specified country-pair

Country-pair	China	Korea	Other countries
United States			
China	X		
Korea	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of finished diamond sawblades, identify the country-pair and report the advantages or disadvantages imparted by such factors:			

IV-23b. Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between **diamond sawblades cores** produced in the United States and in other countries a significant factor in your firm's sales of diamond sawblades and parts thereof?

Country-pair	China	Korea	Other countries
United States			
China	X		
Korea	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of diamond sawblades cores, identify the country-pair and report the advantages or disadvantages imparted by such factors:			

IV-23c. Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between **diamond sawblades segments** produced in the United States and in other countries a significant factor in your firm's sales of diamond sawblades and parts thereof?

Country-pair	China	Korea	Other countries
United States			
China	X		
Korea	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of diamond sawblades segments, identify the country-pair and report the advantages or disadvantages imparted by such factors:			

IV-24. **Other explanations.**--If your firm would like to further explain a response to a question in Part IV that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at: [LINK](#)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** BLADE

- **E-mail.**—E-mail your questionnaire to [mgs@usitc.gov](mailto:mgs@usitc.gov); include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

**If your firm does not produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

**Parties to this proceeding.**—If your firm is a party to this proceeding, you are required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.