

**U.S. PURCHASERS' QUESTIONNAIRE**

**DIAMOND SAWBLADES AND PARTS THEREOF FROM CHINA**

This questionnaire must be received by the Commission by **April 16, 2015**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning diamond sawblades and parts thereof from China (inv. No. 731-TA-1092 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from John Benedetto between March 16 to April 15 (202 205 3270 [John.Benedetto@usitc.gov](mailto:John.Benedetto@usitc.gov)) otherwise Amelia Preece (202-205-3250, [Amelia.preece@usitc.gov](mailto:Amelia.preece@usitc.gov)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>Website</b> _____
Has your firm purchased diamond sawblades and parts thereof (as defined on the next page) <u>from any source</u> (domestic or foreign) at any time since January 1, 2006?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
<b>Return questionnaire via the Commission Drop Box by clicking on the following link:</b> <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> . (PIN: <b>BLADE</b> )

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
**Name of Authorized Official**

\_\_\_\_\_  
**Title of Authorized Official**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Phone:**

\_\_\_\_\_  
**Fax**

\_\_\_\_\_  
**Email address**

**PART I.—GENERAL INFORMATION**

**Background.** On November 4, 2009, the Department of Commerce issued an antidumping duty order on imports of diamond sawblades and parts thereof from China, effective January 23, 2009.<sup>1</sup> On November 4, 2014, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order/termination of the suspended investigation would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If the Commission makes an affirmative determination, the order/suspension agreement will remain in place. If the Commission makes a negative determination, the Department of Commerce will revoke the order/terminate the suspension agreement. Questionnaires and other information pertinent to this proceeding are available at [http://www.usitc.gov/investigations/701731/2014/diamond\\_sawblades\\_china/first\\_review\\_full.htm](http://www.usitc.gov/investigations/701731/2014/diamond_sawblades_china/first_review_full.htm).

***Diamond sawblades and parts thereof.***— All finished circular sawblades, whether slotted or not, with a working part that is comprised of a diamond segment or segments, and parts thereof, regardless of specification or size, except as specifically excluded.<sup>2</sup> Within the scope are semifinished diamond sawblades, including diamond sawblade cores (see below) and diamond sawblade segments (see below). Diamond sawblades (and parts thereof) are provided for under subheadings 8202.39.00 and 6804.21.00 of the Harmonized Tariff Schedule of the United States (HTS).<sup>3</sup>

***Diamond sawblade cores.***—Inner cores of circular sawblades. Diamond sawblade cores are circular steel plates, whether or not attached to non-steel plates, with slots, manufactured principally, but not exclusively, from alloy steel, and are typically reamed for mounting in finished diamond sawblades.

***Diamond sawblade segments.***—Outer rings (or working parts) of circular sawblades. A diamond sawblade segment consists of a mixture of diamonds (whether natural or synthetic, and regardless of the quantity of diamonds) and metal powders (including, but not limited to, iron, cobalt, nickel, tungsten carbide) that are formed together into a solid shape (from generally, but not limited to, a heating and pressing process). Diamond segments are designed to be joined to the diamond sawblade core and serve as the actual cutting/grinding surface.

***Diamond sawblade parts.***—Diamond sawblade cores and segments (as defined above).

***Finished diamond sawblades.***—Circular sawblades (including slitting or slotting saws) in which the diamond segments have been joined to the diamond sawblade cores (as defined above).

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<sup>1</sup> The date of the order and the timing of its effective date were affected by the litigation history of this investigation.

<sup>2</sup> Commerce excluded these products from its scope: sawblades with diamonds directly attached to the core with a resin or electroplated bond, which thereby do not contain a diamond segment; diamond sawblades and/or sawblade cores with a thickness of less than 0.025 inches, or with a thickness greater than 1.1 inches; circular steel plates that have a cutting edge of non-diamond material, such as external teeth that protrude from the outer diameter of the plate, whether or not finished; diamond sawblade cores with a Rockwell C hardness of less than 25; and diamond sawblades and/or diamond segment(s) with diamonds that predominantly have a mesh size number greater than 240 (such as 250 or 260).

<sup>3</sup> When packaged together and put up as a set for retail sale with an item that is separately classified under headings 8202 and 8205 of the HTSUS, diamond circular sawblades or parts thereof may be imported under heading 8206 of the HTSUS.

**Purchaser.**--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing diamond sawblades from another firm that produces, imports, or otherwise distributes diamond sawblades.

**Reporting of information.**-- If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. ' 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. ' 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR ' 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1a. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Purchases of diamond saw blades parts** Do you purchase diamond saw blade parts?

No— Please complete skip to question I-3.

Yes— Please fill out parts (a) and (b) of this question

(a) Estimate the value of your firm's total U.S. purchases of diamond sawblade parts in 2014. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

	Cores	Segments
<i>Value in dollars</i>		

(b) Estimate the percentage of the value of your firm's purchases of diamond sawblades parts in 2014 that were produced in each of the specified countries. (Do not include imports for which your firm was importer of record.)

Diamond sawblade parts produced in:	Share of value of 2014 purchases	
	Cores	Segments
<b>United States</b>	%	%
<b>China</b>	%	%
<b>Korea</b>	%	%
<b>All other countries:<sup>1</sup></b>	%	%
<b>Total (should sum to 100.0%)</b>	0.0 %	0.0 %

<sup>1</sup> Please identify these countries:

- I-3. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire, if different from that listed on the cover page. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

**"Establishment"**--Each facility of a firm involved in the purchase of diamond sawblades and parts thereof, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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- I-4. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

- I-5. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that import diamond sawblades and parts thereof from China into the United States or that export diamond sawblades and parts thereof from China to the United States?

No       Yes--List the following information.

Firm name	Address	Affiliation

- I-6. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that import diamond sawblades and parts thereof from countries other than China into the United States or that export diamond sawblades and parts thereof from countries other than China to the United States?

No       Yes--List the following information.

Firm name and country	Address	Affiliation

I-7. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that produce diamond sawblades and parts thereof?

No             Yes--List the following information.

Firm name and country	Address	Affiliation

I-8. **Business plan.**--Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for diamond sawblades and parts thereof?

No	Yes	If yes, please provide these documents. If you are not providing the requested documents, please explain why not.
<input type="checkbox"/>	<input type="checkbox"/>	

I-9. **Purchases of finished diamond saw blades** Do you purchase **finished** diamond saw blades?

No— Please complete the U.S. Producer questionnaire. Do not fill out the remaining questions of this Purchaser questionnaire. Return this Purchaser questionnaire as requested on the final page of this questionnaire.

Yes— Please complete this Purchaser questionnaire. (If you also purchase diamond sawblade parts, you should complete this questionnaire and also the U.S. Producer questionnaire.)

**PART II.--PURCHASES**

**Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	
Fax	

II-1. **Purchases.**—

- (a) Please estimate the value of your firm's total U.S. purchases of finished diamond sawblades in 2014. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

<i>Value in dollars</i>	
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- (b) Estimate the percentage of the value of your firm's purchases of finished diamond sawblades in 2014 that were produced in each of the specified countries.

<b>Finished diamond sawblades produced in:</b>	<b>Share of value of 2014 purchases</b>
<b>United States</b>	%
<b>China</b>	%
<b>Korea</b>	%
<b>All other countries:<sup>1</sup></b>	%
<b>Total (should sum to 100.0%)</b>	0.0 %

<sup>1</sup> Please identify these countries:

- (c) Estimate the percentage of the value of your firm's purchases of diamond sawblades in 2014 that were in the specified diameter ranges.

<b>Diamond sawblade sizes:</b>	<b>Share of value of 2014 purchases</b>
<=7.0"	%
>7.0" <u>but</u> <=10.0"	%
>10.0" <u>but</u> <=12.0"	%
>12.0" <u>but</u> <=14.0"	%
>14.0" <u>but</u> <=20.0"	%
>20.0"	%
<b>Total (should sum to 100.0%)</b>	0.0 %

- II-2. **Changes in purchasing patterns.**--Please indicate how the shares of your firm's purchases of finished diamond sawblades from different sources have changed since January 1, 2006.

<b>Source of purchases</b>	<b>Did not purchase</b>	<b>Decreased</b>	<b>Increased</b>	<b>Constant</b>	<b>Fluctuated</b>	<b>Explanation for trend</b>
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- II-3. **Purchases from one country only.**--If your firm has purchased finished diamond sawblades from only one country, please explain the reasons for doing so.



II-4. **Supplier identification.**-- Please list your firm's **FIVE** largest suppliers for finished diamond sawblades since January 1, 2006. Also, provide the share of the value of your firm's total purchases of finished diamond sawblades that each of these suppliers accounted for in 2014.

No.	Supplier's name	City and state	Share of value of 2014 purchases
1			%
2			%
3			%
4			%
5			%



**If your firm is a distributor of finished diamond sawblades, please answer questions III-2, III-3, III-4, and III-5.**

III-2. **Competition for sales.**--Do you compete for sales to your customers with the manufacturers or importers from which you purchase finished diamond sawblades?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-3. **Types of customers.**--What are the major types of consumers to which you sell finished diamond sawblades?

III-4. **Branded vs unbranded distributors.**—To what extent do branded and unbranded distributors compete against each other in selling diamond sawblades of different sizes? (Branded distributors sell primarily with their own firm's label. Unbranded distributors sell primarily with their supplier's (U.S. producer or importer's) label).

Please indicate A, F, S, N, or O in the table below:

- A = *always* compete
- F = *frequently* compete
- S = *sometimes* compete
- N = *never* compete
- O = Do not know

Diamond sawblade sizes:	A, F, S, N or O
>7.0" <u>but</u> <=10.0"	
>10.0" <u>but</u> <=12.0"	
>12.0" <u>but</u> <=14.0"	
>14.0" <u>but</u> <=20.0"	
>20.0"	
Please explain differences between branded and unbranded distributors and their differences between their customers:	

III-5. **Overlap of brands.**—Does your firm sell multiple brands of diamond saw blades?

No	Yes	If yes, please list the brands you sell.
<input type="checkbox"/>	<input type="checkbox"/>	

***If your firm is an OEM or end user of finished diamond sawblades, please answer questions III-6 and III-7.***

**III-6. Demand for end use products.--**

- (a) How has the demand for your firm's projects using finished diamond sawblades changed since January 1, 2006?

Increased	No change	Decreased	Fluctuated
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) Has this had any effect on your firm's demand for finished diamond sawblades?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

**III-7. Overlap of brands.—Does your firm purchase multiple brands of diamond saw blades?**

No	Yes	If yes, please list the brands you purchase.
<input type="checkbox"/>	<input type="checkbox"/>	

***If your firm is a retailer finished diamond sawblades, please answer question III-8 and III-9.***

III-8. **Purchaser overlap.**—Does your firm differentiate between purchasers who are concrete drillers/cutters, general contractors, and DIY users?

(Concrete drillers/cutters are contractors that generate a majority of their revenue by cutting and/or drilling concrete. General contractors are any contractors, other than concrete drillers/cutters, that use diamond saw. DIY users are non-contractor diamond saw users).

No                       Yes—Please report to what extent diamond saw blades purchased by concrete drillers/cutters compete with those purchased by general contractors, and DIY users ?

Please indicate A, F, S, N, or O in the table below:

- A = these products *always* compete
- F = these products *frequently* compete
- S = these products *sometimes* compete
- N = these products *never* compete
- O = *no familiarity* with products purchased by specified purchasers

<b>Diamond sawblade sizes:</b>	<b>Concrete drillers/cutters vs general contractors</b>	<b>Concrete drillers/cutters vs DIY users</b>
<b>&gt;7.0" <u>but</u> &lt;=10.0"</b>		
<b>&gt;10.0" <u>but</u> &lt;=12.0"</b>		
<b>&gt;12.0" <u>but</u> &lt;=14.0"</b>		
<b>&gt;14.0" <u>but</u> &lt;=20.0"</b>		
<b>&gt;20.0"</b>		
Please explain why products used by the different purchasers do or do not overlap:		

III-9. **Overlap of brands.**—Does your firm sell multiple brands of diamond saw blades?

<b>No</b>	<b>Yes</b>	<b>If yes, please list the brands you sell.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**All purchasers of finished diamond saw blades should respond to the rest of the questionnaire**

III-10. **Changes in end uses.**-- Have there been any changes in the end uses of finished diamond sawblades since January 1, 2006? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Substitutes.**--Can other products be substituted for finished diamond sawblades?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for finished diamond sawblades?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for finished diamond sawblades since January 1, 2006? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since January 1, 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for finished diamond sawblades has changed since January 1, 2006, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
<b>Demand since January 1, 2006</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss finished diamond sawblades supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Korea, and (3) the world as a whole. Of particular interest is such data from 2006 to the present and forecasts for the future.

III-15. **Availability of supply.**--Has the availability of finished diamond sawblades in the U.S. market changed since January 1, 2006? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
<b>Changes since January 1, 2006:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated changes:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Importance of purchasing domestic product.**--Please fill out the table below, estimating the percentage of your firm's total 2014 purchases of finished diamond sawblades that required finished diamond sawblades produced in the United States.

	Estimated percentage of your firm's total 2014 purchases of finished diamond sawblades
<b>Purchases that did not require domestic product</b>	%
<b>Purchases that were required by law or regulation to be domestic product</b> (e.g., government purchases under "Buy American" provisions)	%
<b>Purchases that were not required by law or regulation, but were required by your customers to be domestic product</b>	%
<b>Purchases that were required to be domestic product for other reasons</b> (explain: )	%
<b>Total</b> (should sum to 100.0%)	0.0 %



III-17. **Conditions of competition.**--

(a) Is the finished diamond sawblades market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to finished diamond sawblades?

Check all that apply.	Please describe.
<input type="checkbox"/> <b>No</b>	Skip to question III-18.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for finished diamond sawblades since January 1, 2006?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Decisions based on producer and country-of-origin.**--How often does your firm, and if you know, do your customers, make purchasing decisions involving finished diamond sawblades based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.
<b>Decision based on producer</b>					
<b>Your firm</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Your customers</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Decision based on country of origin</b>					
<b>Your firm</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Your customers</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Supply constraints.**--Has any firm refused, declined, or been unable to supply your firm with finished diamond sawblades since January 1, 2006 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-20. **Purchasing frequency.**--

(a) How frequently do you make purchases of finished diamond sawblades (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Do you expect this purchasing frequency to change in the next two years?

No	Yes	If yes, explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Number of suppliers contacted.**--How many suppliers do you generally contact before making a purchase? Between \_\_\_\_\_ and \_\_\_\_\_ firms.

III-22. **Supplier negotiations.**--Do your purchases of finished diamond sawblades usually involve negotiations between supplier and purchaser?

No	Yes	If yes, explain the factors you generally negotiate and note whether your firm quotes competing prices during negotiations.
<input type="checkbox"/>	<input type="checkbox"/>	

III-23. **Change in suppliers.**--Have you changed suppliers since January 1, 2006?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, the reasons for the change.
<input type="checkbox"/>	<input type="checkbox"/>	

III-24. **New suppliers.**--

(a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2006?

No	Yes	If yes, please identify the firms.
<input type="checkbox"/>	<input type="checkbox"/>	

(b) Do you expect new finished diamond sawblades suppliers to enter the U.S. market?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-25. **Supplier qualification.**--Do you require your suppliers to be or to become certified or qualified to sell finished diamond sawblades to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (*e.g.*, quality of product, reliability of supplier, etc.).

No	Yes	Average number of days	Process and factors
<input type="checkbox"/>	<input type="checkbox"/>		

III-26. **Failure to certify.**--Since January 1, 2006, have any domestic or foreign producers failed in their attempts to certify or qualify their finished diamond sawblades with your firm or have any producers lost their approved status?

<b>No</b>	<b>Yes</b>	<b>If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-27. **Major purchasing factors.**-- Please list, in order of their importance, the three major factors your firm considers in deciding from whom to purchase finished diamond sawblades (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

III-28. **Purchasing factors.**--Please rate the importance of the following factors in your firm's purchasing decisions for finished diamond sawblades.

Factor	Very important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available in diameters 10 inches or less	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available in diameters greater than 10 inches but less than or equal to 14 inches	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available in diameters greater than 14 inches	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available with continuous rim	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available with segmented rim	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Produced by laser-welding	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Produced by sintering	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Produced by soldering/braising	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-29. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of finished diamond sawblades?

III-30. **Frequency of decisions based on price.**--How often does your firm purchase the finished diamond sawblades that are offered at the lowest price?

Always	Usually	Sometimes	Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-31. **Price leaders.**— A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. *A price leader is not necessarily the lowest-priced supplier.*

Please list the names of any firms you considered price leaders in the finished diamond sawblades market since January 1, 2006.

Firm(s)	Describe how the firm(s) exhibited price leadership

III-32. **Changes in U.S. industry.**--

(a) Please identify and discuss any improvements/changes in the U.S. finished diamond sawblades industry since January 1, 2006 and explain the factors, including the order(s) under review, that were responsible for each improvement/change.

--

(b) Please discuss any improvements/changes that you anticipate in the future in the U.S. finished diamond sawblades industry. Identify the time period and causes for these improvements/changes.

--

III-33. **Effect of revocation.**--What do you think will be the likely effects of any revocation of the antidumping duty order for imports of finished diamond sawblades from China? As appropriate, please discuss any potential effects of revocation of the antidumping duty order on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring.

<b>(1) Activities of your firm</b>	
<b>(2) Entire U.S. market</b>	

III-34. **Overlap of use of different blade types.**—To what extent are different types of diamond saw blades used interchangeably?

	Always	Usually	Sometimes	Never	Explain why uses do or do not differ.
<b>Segmented vs continuous rim</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Laser welded vs soldered/brazed and sintered</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Different diameters</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Different grades</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

**PART IV.-- PRODUCT COMPARISONS**

IV-1. **Country knowledge.**--Please indicate the countries of origin for finished diamond sawblades for which your firm has actual marketing/pricing knowledge.

United States	China	Korea	Other countries	Other countries (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-2. **Interchangeability.**--Are finished diamond sawblades produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Korea	Other countries
<b>United States</b>			
<b>China</b>	X		
<b>Korea</b>	X	X	
For any country-pair producing finished diamond sawblades which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:			



IV-3. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between finished diamond sawblades produced in the United States and in other countries a significant factor in your firm's purchases of finished diamond sawblades?

Please indicate A, F, S, N, or O in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- O = *no familiarity* with products from a specified country-pair

Country-pair	China	Korea	Other countries
United States			
China	X		
Korea	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's purchases of finished diamond sawblades, identify the country-pair and report the advantages or disadvantages imparted by such factors:			

IV-4. **Availability of merchandise.**--Are certain grades/types/sizes of finished diamond sawblades available only from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Choice of product not based on price.**--If you purchased finished diamond sawblades from one source although a comparable product was available from another country source at a lower price, please explain your reasons for doing so (please specify by country).

IV-6. **Factor country comparisons.**--For the factors listed below, please rate how diamond sawblades and parts thereof produced in each country you identified in your response to the first question in Part IV compares with finished diamond sawblades produced in each of the other countries you identified.

***If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.***

Factor	Product from <u>United States</u> compared to product from <u>China</u>			Product from <u>United States</u> compared to product from <u>Nonsubject countries</u>			Product from <u>China</u> compared to product from <u>Nonsubject countries</u>		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available in diameters ≤ 10"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available in diameters > 10" but ≤ 14"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available in diameters > 14"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available with continuous rim	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Available with segmented rim	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Produced by laser-welding	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Produced by sintering	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Produced by soldering/braising	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-7. **Minimum quality.**--How often does finished diamond sawblades from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

IV-8. **Change in price.**--

(a) Since January 1, 2006, has there been a change in the relative prices of finished diamond sawblades? If so, has the price of U.S.-produced finished diamond sawblades changed more or less than the price of imported finished diamond sawblades from China and Korea?

<input type="checkbox"/>	No change in price.
<input type="checkbox"/>	Prices have changed by the same amount.
<input type="checkbox"/>	Price of U.S.-produced finished diamond sawblades has changed relative to the price of finished diamond sawblades from China.
<input type="checkbox"/>	Price of U.S.-produced finished diamond sawblades has changed relative to the price of finished diamond sawblades from Korea.

(b) If the price of U.S.-produced finished diamond sawblades has changed relative to the price of finished diamond sawblades from China and Korea, the price of U.S.-produced finished diamond sawblades is now relatively

Higher	Lower	
<input type="checkbox"/>	<input type="checkbox"/>	than those from China.
<input type="checkbox"/>	<input type="checkbox"/>	than those from Korea.

IV-9. **Other explanations.**--If your firm would like to further explain a response to a question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

## **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[http://www.usitc.gov/investigations/701731/2014/diamond\\_sawblades\\_china/first\\_review\\_full.htm](http://www.usitc.gov/investigations/701731/2014/diamond_sawblades_china/first_review_full.htm).

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **BLADE**

- **E-mail.**—E-mail the MS Word questionnaire to [amelia.preece@usitc.gov](mailto:amelia.preece@usitc.gov); include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

**If your firm does not purchase this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR ‘ 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR ‘ 207.7). Service of the questionnaire must be made in paper form.