

U.S. IMPORTERS' QUESTIONNAIRE

CERTAIN CORROSION-RESISTANT STEEL PRODUCTS

This questionnaire must be received by the Commission by **June 17, 2015**

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain corrosion-resistant steel products ("corrosion-resistant steel") from China, India, Italy, Korea, and Taiwan (Inv. Nos. 701-TA-534-538 and 731-TA-1274-1278 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. ***This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).***

Name of firm _____		
Address _____		
City _____	State _____	Zip Code _____
Website _____		
Has your firm imported CORROSION-RESISTANT STEEL (as defined on next page) from any country at any time since January 1, 2012?		
<input type="checkbox"/> NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)	
<input type="checkbox"/> YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)	
Return questionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the following link: https://dropbox.usitc.gov/oinv/ . (PIN: CORE)		

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone:

Fax:

Email address

PART I.—GENERAL INFORMATION

Background. This proceeding was instituted in response to a petition filed on June 3, 2015, by United States Steel Corporation (Pittsburgh, Pennsylvania), Nucor Corporation (Charlotte, North Carolina), Steel Dynamics Inc. (Fort Wayne, Indiana), California Steel Industries (Fontana, California), ArcelorMittal USA LLC (Chicago, Illinois), and AK Steel Corporation (West Chester, Oregon). Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

http://usitc.gov/investigations/701731/2015/certain_corrosion_resistant_steel_products_china/preliminary.htm

Corrosion-resistant steel.—The products covered by these investigations include certain flat-rolled steel products, either clad, plated, or coated with corrosion-resistant metals such as zinc-, aluminum-, nickel- or iron-based alloys, whether or not corrugated or painted, varnished or coated with plastics or other non-metallic substances in addition to the metallic coating, both in coils, 0.5 inch wide or wider (whether or not in successively superimposed layers and/or otherwise coiled, such as spirally oscillated coils), and also in straight lengths, which, if less than 4.75 mm in thickness, having a width that is 0.5 inch or greater and that measures at least 10 times the thickness; or, if of a thickness of 4.75 mm or more, having a width exceeding 150 mm and measuring at least twice the thickness. The products described above may be rectangular, square, circular, or other shape and include products of either rectangular or non-rectangular cross-section where such cross-section is achieved subsequent to the rolling process (*i.e.*, products which have been “worked after rolling”); for example, products which have been beveled or rounded at the edges.

Steel products included in the scope of these investigations are products in which: (1) iron predominates, by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by weight; and (3) none of the elements listed below exceeds the quantity, by weight, respectively indicated:

- 2.50 percent of manganese, or
- 3.30 percent of silicon, or
- 1.50 percent of copper, or
- 1.50 percent of aluminum, or
- 1.25 percent of chromium, or
- 0.30 percent of cobalt, or
- 0.40 percent of lead, or
- 2.00 percent of nickel, or
- 0.30 percent of tungsten, or
- 0.80 percent of molybdenum, or
- 0.10 percent of niobium (also called columbium), or
- 0.30 percent of vanadium, or
- 0.30 percent of zirconium

Unless specifically excluded, products are included regardless of levels of boron and titanium.

Specifically included in this scope are vacuum degassed, fully stabilized (commonly referred to as interstitial-free (IF)) steels and high strength low alloy (HSLA) steels. IF steels are recognized as low

carbon steels with micro-alloying levels of elements such as titanium and/or niobium added to stabilize carbon and nitrogen elements. HSLA steels are recognized as steels with micro-alloying levels of elements such as chromium, copper, niobium, titanium, vanadium, and molybdenum.

All products that meet the written physical description, and in which the chemistry quantities do not exceed any one of the noted element levels listed above, are within the scope of these investigations unless specifically excluded. The following products are outside of and/or specifically excluded from the scope of these investigations:

- Flat-rolled steel products either plated or coated with tin, lead, chromium, chromium oxides, both tin and lead (“terne plate”), or both chromium and chromium oxides (“tin free steel”), whether or not painted, varnished or coated with plastics or other non-metallic substances in addition to the metallic coating;
- Clad products in straight lengths of 0.1875 inch or more in composite thickness and of a width which exceeds 150 mm and measures at least twice the thickness; and
- Certain clad stainless flat-rolled products, which are three-layered corrosion-resistant carbon steel flat-rolled products less than 4.75 mm in composite thickness that consist of a carbon steel flat-rolled product clad on both sides with stainless steel in a 20%-60%-20% ratio.

Subject corrosion-resistant steel may be imported into the United States under the following statistical reporting numbers of the Harmonized Tariff Schedule of the United States (HTS): 7210.30.0030, 7210.30.0060, 7210.41.0000, 7210.49.0030, 7210.49.0091, 7210.49.0095, 7210.61.0000, 7210.69.0000, 7210.70.6030, 7210.70.6060, 7210.70.6090, 7210.90.1000, 7210.90.6000, 7210.90.9000, 7212.20.0000, 7212.30.1030, 7212.30.1090, 7212.30.3000, 7212.30.5000, 7212.40.1000, 7212.40.5000, 7212.50.0000, 7212.60.0000, 7215.90.1000, 7215.90.3000, 7215.90.5000, 7217.20.1500, 7217.30.1530, 7217.30.1560, 7217.90.1000, 7217.90.5030, 7217.90.5060, 7217.90.5090, 7225.91.0000, 7225.92.0000, 7226.99.0110, and 7226.99.0130.

Micro-alloy corrosion-resistant steel.— Micro-alloy corrosion resistant steel products, in which: (1) iron predominates by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by weight; and (3) one or more of the elements listed below is present in the quantity, by weight, respectively indicated:

- 0.30 - 1.50 percent of aluminum
- 0.0008 – unlimited percent of boron
- 0.40 – 1.50 percent of copper
- 0.30 - 1.25 percent of chromium
- 1.65 – 2.50 percent of manganese
- 0.08 – 0.80 percent of molybdenum
- 0.30 - 2.00 percent of nickel
- 0.06 – 0.10 percent of niobium (also called columbium)
- 0.60 – 3.30 percent of silicon
- 0.05 – unlimited percent of titanium
- 0.10 – 0.30 percent of vanadium
- 0.05 – 0.30 percent of zirconium

Importer.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing corrosion-resistant steel (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

“Establishment”--Each facility of a firm involved in the importation of corrosion-resistant steel, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing corrosion-resistant steel from China, India, Italy, Korea and/or Taiwan into the United States or that are engaged in exporting corrosion-resistant steel from China, India, Italy, Korea, and/or Taiwan to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of corrosion-resistant steel?

No Yes--List the following information.

Firm name	Address	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on corrosion-resistant steel. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of corrosion-resistant steel but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters corrosion-resistant steel into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports corrosion-resistant steel under the TIB (temporary importation under bond) program.

“Foreign trade zone” is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

“Bonded warehouse” is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S. Code § 1555.

“Temporary Importation under Bond (“TIB”) program” is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States.

	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Mary Messer** (202-205-3193, mary.messer@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of corrosion-resistant steel since January 1, 2012.

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or production curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of corrosion-resistant steel for delivery on or after **March 31, 2015**?

“Arranged imports” are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes—Fill out the table below.

Quantity (in short tons)				
Period/Source	Apr-Jun 2015	Jul-Sept 2015	Oct-Dec 2015	Jan-Mar 2016
China				
India				
Italy				
Korea				
Taiwan				
Canada				
Other sources¹				
¹ Identify your other sources: _____.				

II-4. **Reasons for importing if producer.**--If your firm also produces corrosion-resistant steel in the United States, please indicate the reasons for importing this product. If your firm’s reasons differ by source, please elaborate.

Definitions

“Imports” –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

“Import quantities” –Quantities reported should be net of returns.

“Import values” –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

“U.S. commercial shipments” – Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

“Internal consumption” –Product consumed internally by your firm.

“Transfers to related firms” –Shipments made to related domestic firms. Such transactions are valued at fair market value.

“Related firm” –A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

“Export shipments” – Shipments to destinations outside the United States, including shipments to related firms.

“Inventories” --Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5. **Imports from China.**—Report your firm’s imports and your firm’s shipments and inventories of corrosion-resistant steel imported from China by your firm during the specified periods. [+Link to definitions](#)

CHINA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—End-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

CHINA

II-6. **Channels of distribution (CHINA).**—Report your firm’s commercial U.S. shipments of U.S. imports from China, by channel of distribution, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Channels of distribution:					
Commercial U.S. shipments:					
To end users (quantity) (K)					
To steel service centers and distributors (quantity) (L)					

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-March	
	2012	2013	2014	2014	2015
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-7. **End uses (CHINA).**—Report your firm’s commercial U.S. shipments of U.S. imports from China, by end use, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
End uses:					
Commercial U.S. shipments:					
Automotive (quantity) (M)					
Construction (quantity) (N)					
Appliances (quantity) (O)					
Other end uses (quantity) (P) ¹					
¹ Identify the other end uses: _____.					

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the end use data (lines M, N, O, and P) should equal the commercial U.S. shipment quantity reported in the first grid for this country (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
M + N + O + P – D = zero ("0"), if not revise.	0	0	0	0	0

II-8. **Product type (CHINA).**—Report your firm’s commercial U.S. shipments of U.S. imports of subject corrosion-resistant steel from China, by product type, in 2014.

CHINA

Quantity (in short tons) and value (in \$1,000)	
Item	Calendar year
	2014
Commercial U.S. shipments:	
Hot-dip galvanized and galvaneal Quantity (Q)	
Value (R)	
55% Al-Zn alloy coated (e.g., Galvalume) Quantity (S)	
Value (T)	
Hot-dip aluminized Quantity (U)	
Value (V)	
Electrogalvanized Quantity (W)	
Value (X)	
Other ¹ Quantity (Y)	
Value (Z)	
¹ Identify other product types: _____.	

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the quantities (Q, S, U, W, and Y) and values (R, T, V, X, and Z) should equal the commercial U.S. shipment quantity and value reported in the first grid for this country (lines D and E respectively). Revise if the reconciliations below are not returning zeroes.

Reconciliation	Calendar year
	2014
$Q + S + U + W + Y - D = \text{zero ("0")}$, if not revise.	0
$R + T + V + X + Z - E = \text{zero ("0")}$, if not revise.	0

II-9. **Pre-painted/paint line quality product (CHINA).**—Report the share of your firm’s commercial U.S. shipment quantity of U.S. imports from China of corrosion-resistant steel in 2014 that was pre-painted or paint line quality.

_____ percent

II-10. **Micro-alloy corrosion-resistant steel (CHINA).**—Report your firm’s U.S. imports of subject micro-alloy corrosion-resistant steel from China during the specified periods. See page 3 for definition of micro-alloy corrosion-resistant steel.

CHINA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Imports of subject micro-alloy corrosion-resistant steel:¹					
<i>Quantity</i>					
<i>Value</i>					

¹ Note that the quantity and value import data reported in this table for micro-alloy corrosion-resistant steel are subsets of the data reported in lines B and C in the table on the first data grid for this country.

II-11. **Imports in 12-month period preceding petition (CHINA).**—Report your firm’s U.S. imports from China of both (1) all subject corrosion-resistant steel products and (2) just micro-alloy corrosion-resistant steel product (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (e.g., June 1, 2014 through May 31, 2015).

CHINA

Quantity (in short tons)	
Item	Specific 12-month period
	June 1, 2014 – May 31, 2015
Imports:	
All corrosion-resistant steel products	
Micro-alloy corrosion-resistant steel (a subset of the first item)	

II-12. **Imports from India.**—Report your firm’s imports and your firm’s shipments and inventories of corrosion-resistant steel imported from India by your firm during the specified periods. [+Link to definitions](#)

INDIA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—End-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

INDIA

II-13. **Channels of distribution (INDIA).**—Report your firm's commercial U.S. shipments of U.S. imports from India, by channel of distribution, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Channels of distribution:					
Commercial U.S. shipments:					
To end users (quantity) (K)					
To steel service centers and distributors (quantity) (L)					

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-March	
	2012	2013	2014	2014	2015
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-14. **End uses (INDIA).**—Report your firm's commercial U.S. shipments of U.S. imports from India, by end use, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
End uses:					
Commercial U.S. shipments:					
Automotive (quantity) (M)					
Construction (quantity) (N)					
Appliances (quantity) (O)					
Other end uses (quantity) (P) ¹					
¹ Identify the other end uses: _____.					

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the end use data (lines M, N, O, and P) should equal the commercial U.S. shipment quantity reported in the first grid for this country (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
M + N + O + P – D = zero ("0"), if not revise.	0	0	0	0	0

II-15. **Product type (INDIA).**—Report your firm’s commercial U.S. shipments of U.S. imports of subject corrosion-resistant steel from India, by product type, in 2014.

INDIA

Quantity (in short tons) and value (in \$1,000)	
Item	Calendar year
	2014
Commercial U.S. shipments:	
Hot-dip galvanized and galvaneal Quantity (Q)	
Value (R)	
55% Al-Zn alloy coated (e.g., Galvalume) Quantity (S)	
Value (T)	
Hot-dip aluminized Quantity (U)	
Value (V)	
Electrogalvanized Quantity (W)	
Value (X)	
Other ¹ Quantity (Y)	
Value (Z)	
¹ Identify other product types: _____.	

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the quantities (Q, S, U, W, and Y) and values (R, T, V, X, and Z) should equal the commercial U.S. shipment quantity and value reported in the first grid for this country (lines D and E respectively). Revise if the reconciliations below are not returning zeroes.

Reconciliation	Calendar year
	2014
$Q + S + U + W + Y - D = \text{zero ("0")}$, if not revise.	0
$R + T + V + X + Z - E = \text{zero ("0")}$, if not revise.	0

II-16. **Pre-painted/paint line quality product (INDIA).**—Report the share of your firm’s commercial U.S. shipment quantity of U.S. imports from India of corrosion-resistant steel in 2014 that was pre-painted or paint line quality.

_____ percent

II-17. **Micro-alloy corrosion-resistant steel (INDIA).**—Report your firm’s U.S. imports of subject micro-alloy corrosion-resistant steel from India during the specified periods. See page 3 for definition of micro-alloy corrosion-resistant steel.

INDIA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Imports of subject micro-alloy corrosion-resistant steel:¹					
<i>Quantity</i>					
<i>Value</i>					

¹ Note that the quantity and value import data reported in this table for micro-alloy corrosion-resistant steel are subsets of the data reported in lines B and C in the table on the first data grid for this country.

II-18. **Imports in 12-month period preceding petition (INDIA).**—Report your firm’s U.S. imports from India of both (1) all subject corrosion-resistant steel products and (2) just micro-alloy corrosion-resistant steel product (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (e.g., June 1, 2014 through May 31, 2015).

INDIA

Quantity (in short tons)	
Item	Specific 12-month period
	June 1, 2014 – May 31, 2015
Imports:	
All corrosion-resistant steel products	
Micro-alloy corrosion-resistant steel (a subset of the first item)	

II-19. **Imports from Italy.**—Report your firm’s imports and your firm’s shipments and inventories of corrosion-resistant steel imported from Italy by your firm during the specified periods.

ITALY

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—End-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

ITALY

II-20. **Channels of distribution (ITALY).**—Report your firm’s commercial U.S. shipments of U.S. imports from Italy, by channel of distribution, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Channels of distribution:					
Commercial U.S. shipments:					
To end users (quantity) (K)					
To steel service centers and distributors (quantity) (L)					

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-March	
	2012	2013	2014	2014	2015
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-21. **End uses (ITALY).**—Report your firm’s commercial U.S. shipments of U.S. imports from Italy, by end use, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
End uses:					
Commercial U.S. shipments:					
Automotive (quantity) (M)					
Construction (quantity) (N)					
Appliances (quantity) (O)					
Other end uses (quantity) (P) ¹					
¹ Identify the other end uses: _____.					

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the end use data (lines M, N, O, and P) should equal the commercial U.S. shipment quantity reported in the first grid for this country (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
M + N + O + P – D = zero ("0"), if not revise.	0	0	0	0	0

II-22. **Product type (ITALY).**—Report your firm’s commercial U.S. shipments of U.S. imports of subject corrosion-resistant steel from Italy, by product type, in 2014.

ITALY

Quantity (in short tons) and value (in \$1,000)	
Item	Calendar year
	2014
Commercial U.S. shipments:	
Hot-dip galvanized and galvaneal Quantity (Q)	
Value (R)	
55% Al-Zn alloy coated (e.g., Galvalume) Quantity (S)	
Value (T)	
Hot-dip aluminized Quantity (U)	
Value (V)	
Electrogalvanized Quantity (W)	
Value (X)	
Other ¹ Quantity (Y)	
Value (Z)	
¹ Identify other product types: _____.	

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the quantities (Q, S, U, W, and Y) and values (R, T, V, X, and Z) should equal the commercial U.S. shipment quantity and value reported in the first grid for this country (lines D and E respectively). Revise if the reconciliations below are not returning zeroes.

Reconciliation	Calendar year
	2014
$Q + S + U + W + Y - D = \text{zero ("0")}$, if not revise.	0
$R + T + V + X + Z - E = \text{zero ("0")}$, if not revise.	0

II-23. **Pre-painted/paint line quality product (ITALY).**—Report the share of your firm’s commercial U.S. shipment quantity of U.S. imports from Italy of corrosion-resistant steel in 2014 that was pre-painted or paint line quality.

_____ percent

II-24. **Micro-alloy corrosion-resistant steel (ITALY).**—Report your firm’s U.S. imports of subject micro-alloy corrosion-resistant steel from Italy during the specified periods. See page 3 for definition of micro-alloy corrosion-resistant steel.

ITALY

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Imports of subject micro-alloy corrosion-resistant steel:¹					
<i>Quantity</i>					
<i>Value</i>					

¹ Note that the quantity and value import data reported in this table for micro-alloy corrosion-resistant steel are subsets of the data reported in lines B and C in the table on the first data grid for this country.

II-25. **Imports in 12-month period preceding petition (ITALY).**—Report your firm’s U.S. imports from Italy of both (1) all subject corrosion-resistant steel products and (2) just micro-alloy corrosion-resistant steel product (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (e.g., June 1, 2014 through May 31, 2015).

ITALY

Quantity (in short tons)	
Item	Specific 12-month period
	June 1, 2014 – May 31, 2015
Imports:	
All corrosion-resistant steel products	
Micro-alloy corrosion-resistant steel (a subset of the first item)	

II-26. **Imports from Korea.**—Report your firm’s imports and your firm’s shipments and inventories of corrosion-resistant steel imported from Korea by your firm during the specified periods. [+Link to definitions](#)

KOREA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—End-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

KOREA

II-27. **Channels of distribution (KOREA).**—Report your firm's commercial U.S. shipments of U.S. imports from Korea, by channel of distribution, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Channels of distribution:					
Commercial U.S. shipments:					
To end users (quantity) (K)					
To steel service centers and distributors (quantity) (L)					

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-March	
	2012	2013	2014	2014	2015
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-28. **End uses (KOREA).**—Report your firm's commercial U.S. shipments of U.S. imports from Korea, by end use, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
End uses:					
Commercial U.S. shipments:					
Automotive (quantity) (M)					
Construction (quantity) (N)					
Appliances (quantity) (O)					
Other end uses (quantity) (P) ¹					
¹ Identify the other end uses: _____.					

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the end use data (lines M, N, O, and P) should equal the commercial U.S. shipment quantity reported in the first grid for this country (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
M + N + O + P – D = zero ("0"), if not revise.	0	0	0	0	0

II-29. **Product type (KOREA).**—Report your firm's commercial U.S. shipments of U.S. imports of subject corrosion-resistant steel from Korea, by product type, in 2014.

KOREA

Quantity (in short tons) and value (in \$1,000)	
Item	Calendar year
	2014
Commercial U.S. shipments:	
Hot-dip galvanized and galvaneal <i>Quantity (Q)</i>	
<i>Value (R)</i>	
55% Al-Zn alloy coated (e.g., Galvalume) <i>Quantity (S)</i>	
<i>Value (T)</i>	
Hot-dip aluminized <i>Quantity (U)</i>	
<i>Value (V)</i>	
Electrogalvanized <i>Quantity (W)</i>	
<i>Value (X)</i>	
Other ¹ <i>Quantity (Y)</i>	
<i>Value (Z)</i>	
¹ Identify other product types: _____.	

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the quantities (Q, S, U, W, and Y) and values (R, T, V, X, and Z) should equal the commercial U.S. shipment quantity and value reported in the first grid for this country (lines D and E respectively). Revise if the reconciliations below are not returning zeroes.

Reconciliation	Calendar year
	2014
Q + S + U + W + Y - D = zero ("0"), if not revise.	0
R + T + V + X + Z - E = zero ("0"), if not revise.	0

II-30. **Pre-painted/paint line quality product (KOREA).**—Report the share of your firm's commercial U.S. shipment quantity of U.S. imports from Korea of corrosion-resistant steel in 2014 that was pre-painted or paint line quality.

_____ percent

II-31. **Micro-alloy corrosion-resistant steel (KOREA).**—Report your firm’s U.S. imports of subject micro-alloy corrosion-resistant steel from Korea during the specified periods. See page 3 for definition of micro-alloy corrosion-resistant steel.

KOREA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Imports of subject micro-alloy corrosion-resistant steel:¹					
<i>Quantity</i>					
<i>Value</i>					

¹ Note that the quantity and value import data reported in this table for micro-alloy corrosion-resistant steel are subsets of the data reported in lines B and C in the table on the first data grid for this country.

II-32. **Imports in 12-month period preceding petition (KOREA).**—Report your firm’s U.S. imports from Korea of both (1) all subject corrosion-resistant steel products and (2) just micro-alloy corrosion-resistant steel product (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (e.g., June 1, 2014 through May 31, 2015).

KOREA

Quantity (in short tons)	
Item	Specific 12-month period
	June 1, 2014 – May 31, 2015
Imports:	
All corrosion-resistant steel products	
Micro-alloy corrosion-resistant steel (a subset of the first item)	

II-33. **Imports from Taiwan.**—Report your firm’s imports and your firm’s shipments and inventories of corrosion-resistant steel imported from Taiwan by your firm during the specified periods. [+Link to definitions](#)

TAIWAN

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—End-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

TAIWAN

II-34. **Channels of distribution (TAIWAN).**—Report your firm's commercial U.S. shipments of U.S. imports from Taiwan, by channel of distribution, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Channels of distribution:					
Commercial U.S. shipments:					
To end users (quantity) (K)					
To steel service centers and distributors (quantity) (L)					

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-March	
	2012	2013	2014	2014	2015
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-35. **End uses (TAIWAN).**—Report your firm's commercial U.S. shipments of U.S. imports from Taiwan, by end use, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
End uses:					
Commercial U.S. shipments:					
Automotive (quantity) (M)					
Construction (quantity) (N)					
Appliances (quantity) (O)					
Other end uses (quantity) (P) ¹					
¹ Identify the other end uses: _____.					

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the end use data (lines M, N, O, and P) should equal the commercial U.S. shipment quantity reported in the first grid for this country (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
M + N + O + P – D = zero ("0"), if not revise.	0	0	0	0	0

II-36. **Product type (TAIWAN).**—Report your firm's commercial U.S. shipments of U.S. imports of subject corrosion-resistant steel from Taiwan, by product type, in 2014.

TAIWAN

Quantity (in short tons) and value (in \$1,000)	
Item	Calendar year
	2014
Commercial U.S. shipments:	
Hot-dip galvanized and galvaneal Quantity (Q)	
Value (R)	
55% Al-Zn alloy coated (e.g., Galvalume) Quantity (S)	
Value (T)	
Hot-dip aluminized Quantity (U)	
Value (V)	
Electrogalvanized Quantity (W)	
Value (X)	
Other ¹ Quantity (Y)	
Value (Z)	
¹ Identify other product types: _____.	

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the quantities (Q, S, U, W, and Y) and values (R, T, V, X, and Z) should equal the commercial U.S. shipment quantity and value reported in the first grid for this country (lines D and E respectively). Revise if the reconciliations below are not returning zeroes.

Reconciliation	Calendar year
	2014
$Q + S + U + W + Y - D = \text{zero ("0")}$, if not revise.	0
$R + T + V + X + Z - E = \text{zero ("0")}$, if not revise.	0

II-37. **Pre-painted/paint line quality product (TAIWAN).**—Report the share of your firm's commercial U.S. shipment quantity of U.S. imports from Taiwan of corrosion-resistant steel in 2014 that was pre-painted or paint line quality.

_____ percent

II-38. **Micro-alloy corrosion-resistant steel (TAIWAN).**—Report your firm’s U.S. imports of subject micro-alloy corrosion-resistant steel from Taiwan during the specified periods. See page 3 for definition of micro-alloy corrosion-resistant steel.

TAIWAN

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Imports of subject micro-alloy corrosion-resistant steel:¹					
<i>Quantity</i>					
<i>Value</i>					

¹ Note that the quantity and value import data reported in this table for micro-alloy corrosion-resistant steel are subsets of the data reported in lines B and C in the table on the first data grid for this country.

II-39. **Imports in 12-month period preceding petition (TAIWAN).**—Report your firm’s U.S. imports from Taiwan of both (1) all subject corrosion-resistant steel products and (2) just micro-alloy corrosion-resistant steel product (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (e.g., June 1, 2014 through May 31, 2015).

TAIWAN

Quantity (in short tons)	
Item	Specific 12-month period
	June 1, 2014 – May 31, 2015
Imports:	
All corrosion-resistant steel products	
Micro-alloy corrosion-resistant steel (a subset of the first item)	

II-40. **Imports from Canada.**—Report your firm’s imports and your firm’s shipments and inventories of corrosion-resistant steel imported from Canada by your firm during the specified periods. [+Link to definitions](#)

CANADA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					

¹ Please identify the foreign producers, if known: _____.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

³ Identify your firm’s principal export markets: _____.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—End-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

CANADA

- II-41. **Channels of distribution (CANADA).**—Report your firm's commercial U.S. shipments of U.S. imports from Canada, by channel of distribution, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Channels of distribution:					
Commercial U.S. shipments:					
To end users (quantity) (K)					
To steel service centers and distributors (quantity) (L)					

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-March	
	2012	2013	2014	2014	2015
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

- II-42. **End uses (CANADA).**—Report your firm's commercial U.S. shipments of U.S. imports from Canada, by end use, during the specified periods.

Quantity (in short tons)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
End uses:					
Commercial U.S. shipments:					
Automotive (quantity) (M)					
Construction (quantity) (N)					
Appliances (quantity) (O)					
Other end uses (quantity) (P) ¹					
¹ Identify the other end uses: _____.					

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the end use data (lines M, N, O, and P) should equal the commercial U.S. shipment quantity reported in the first grid for this country (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
M + N + O + P – D = zero ("0"), if not revise.	0	0	0	0	0

II-43. **Product type (CANADA).**—Report your firm's commercial U.S. shipments of U.S. imports of subject corrosion-resistant steel from Canada, by product type, in 2014.

CANADA

Quantity (in short tons) and value (in \$1,000)	
Item	Calendar year
	2014
Commercial U.S. shipments:	
Hot-dip galvanized and galvaneal Quantity (Q)	
Value (R)	
55% Al-Zn alloy coated (e.g., Galvalume) Quantity (S)	
Value (T)	
Hot-dip aluminized Quantity (U)	
Value (V)	
Electrogalvanized Quantity (W)	
Value (X)	
Other ¹ Quantity (Y)	
Value (Z)	
¹ Identify other product types: _____.	

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the quantities (Q, S, U, W, and Y) and values (R, T, V, X, and Z) should equal the commercial U.S. shipment quantity and value reported in the first grid for this country (lines D and E respectively). Revise if the reconciliations below are not returning zeroes.

Reconciliation	Calendar year
	2014
$Q + S + U + W + Y - D = \text{zero ("0")}$, if not revise.	0
$R + T + V + X + Z - E = \text{zero ("0")}$, if not revise.	0

II-44. **Pre-painted/paint line quality product (CANADA).**—Report the share of your firm's commercial U.S. shipment quantity of U.S. imports from Canada of corrosion-resistant steel in 2014 that was pre-painted or paint line quality.

_____ percent

II-45. **Micro-alloy corrosion-resistant steel (CANADA).**—Report your firm’s U.S. imports of subject micro-alloy corrosion-resistant steel from Canada during the specified periods. See page 3 for definition of micro-alloy corrosion-resistant steel.

CANADA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Imports of subject micro-alloy corrosion-resistant steel:¹					
<i>Quantity</i>					
<i>Value</i>					

¹ Note that the quantity and value import data reported in this table for micro-alloy corrosion-resistant steel are subsets of the data reported in lines B and C in the table on the first data grid for this country.

II-46. **Imports in 12-month period preceding petition (CANADA).**—Report your firm’s U.S. imports from Canada of both (1) all subject corrosion-resistant steel products and (2) just micro-alloy corrosion-resistant steel product (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (e.g., June 1, 2014 through May 31, 2015).

CANADA

Quantity (in short tons)	
Item	Specific 12-month period
	June 1, 2014 – May 31, 2015
Imports:	
All corrosion-resistant steel products	
Micro-alloy corrosion-resistant steel (a subset of the first item)	

II-47. **Imports from all other sources (AOS).**—Report your firm’s imports and your firm’s shipments and inventories of corrosion-resistant steel imported from all sources other than those listed above by your firm during the specified periods.

ALL OTHER SOURCES (AOS)

(list sources: _____)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm’s principal export markets: _____					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—End-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

ALL OTHER SOURCES (AOS)

II-48. **Channels of distribution (AOS).**—Report your firm’s commercial U.S. shipments of U.S. imports from AOS, by channel of distribution, during the specified periods.

Item	Quantity (in short tons)				
	Calendar years			January-March	
	2012	2013	2014	2014	2015
Channels of distribution:					
Commercial U.S. shipments:					
To end users (quantity) (K)					
To steel service centers and distributors (quantity) (L)					

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years			January-March	
	2012	2013	2014	2014	2015
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-49. **End uses (AOS).**—Report your firm’s commercial U.S. shipments of U.S. imports from AOS, by end use, during the specified periods.

Item	Quantity (in short tons)				
	Calendar years			January-March	
	2012	2013	2014	2014	2015
End uses:					
Commercial U.S. shipments:					
Automotive (quantity) (M)					
Construction (quantity) (N)					
Appliances (quantity) (O)					
Other end uses (quantity) (P) ¹					
¹ Identify the other end uses: _____.					

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the end use data (lines M, N, O, and P) should equal the commercial U.S. shipment quantity reported in the first grid for this country (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2012	2013	2014	2014	2015
M + N + O + P – D = zero ("0"), if not revise.	0	0	0	0	0

II-50. **Product type (AOS).**—Report your firm’s commercial U.S. shipments of U.S. imports of subject corrosion-resistant steel from AOS, by product type, in 2014.

ALL OTHER SOURCES (AOS)

Quantity (in short tons) and value (in \$1,000)	
Item	Calendar year
	2014
Commercial U.S. shipments:	
Hot-dip galvanized and galvaneal Quantity (Q)	
Value (R)	
55% Al-Zn alloy coated (e.g., Galvalume) Quantity (S)	
Value (T)	
Hot-dip aluminized Quantity (U)	
Value (V)	
Electrogalvanized Quantity (W)	
Value (X)	
Other ¹ Quantity (Y)	
Value (Z)	
¹ Identify other product types: _____.	

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the quantities (Q, S, U, W, and Y) and values (R, T, V, X, and Z) should equal the commercial U.S. shipment quantity and value reported in the first grid for this country (lines D and E respectively). Revise if the reconciliations below are not returning zeroes.

Reconciliation	Calendar year
	2014
Q + S + U + W + Y - D = zero ("0"), if not revise.	0
R + T + V + X + Z - E = zero ("0"), if not revise.	0

II-51. **Pre-painted/paint line quality product (AOS).**—Report the share of your firm’s commercial U.S. shipment quantity of U.S. imports from AOS of corrosion-resistant steel in 2014 that was pre-painted or paint line quality.

_____ percent

II-52. **Micro-alloy corrosion-resistant steel (AOS).**—Report your firm’s U.S. imports of subject micro-alloy corrosion-resistant steel from AOS during the specified periods. See page 3 for definition of micro-alloy corrosion-resistant steel.

ALL OTHER SOURCES (AOS)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2012	2013	2014	2014	2015
Imports of subject micro-alloy corrosion-resistant steel:¹					
<i>Quantity</i>					
<i>Value</i>					

¹ Note that the quantity and value import data reported in this table for micro-alloy corrosion-resistant steel are subsets of the data reported in lines B and C in the table on the first data grid for this country.

II-53. **Imports in 12-month period preceding petition (AOS).**—Report your firm’s U.S. imports from AOS of both (1) all subject corrosion-resistant steel products and (2) just micro-alloy corrosion-resistant steel product (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (e.g., June 1, 2014 through May 31, 2015).

ALL OTHER SOURCES (AOS)

Quantity (in short tons)	
Item	Specific 12-month period
	June 1, 2014 – May 31, 2015
Imports:	
All corrosion-resistant steel products	
Micro-alloy corrosion-resistant steel (a subset of the first item)	

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Andrew Knipe (202-205-2390, andrew.knipe@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2012 of the following products your firm imported from China, India, Italy, Korea, and Taiwan, and/or nonsubject country Canada:

Product 1: Hot-dipped 55 percent aluminum-zinc alloy-coated steel sheet (e.g., Galvalume), bare, structural steel quality, AZ50 to AZ55 coating, 24 inches to 60 inches in width, 0.014 inches to 0.018 inches in thickness

Product 2: Hot-dipped 55 percent aluminum-zinc alloy-coated steel sheet (e.g., Galvalume), pre-painted, structural steel quality, AZ50 to AZ55 coating, 24 inches to 60 inches in width, 0.014 inches to 0.018 inches in thickness

Product 3: Hot-dipped galvanized steel sheet, commercial steel type B, G-30 to G-60 coating weight, 24 inches to 60 inches in width, 0.012 inches to 0.018 inches in thickness

Product 4: Hot-dipped galvanized steel sheet, structural steel quality, G-60 to G-90 coating weight, 24 inches to 60 inches in width, 0.024 inches to 0.06 inches in thickness

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates). Report data only for your firm's non-contract sales (i.e., sales not pursuant to annual or longer-term contracts).

During January 2012-March 2015, did your firm import from China, Korea, India, Italy, Taiwan, and/or Canada and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data table(s) as appropriate.
<input type="checkbox"/>	No. --Skip to question III-3.

III-2.a. **Price data (continued).**--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm. Report data only for your firm's non-contract sales (i.e., sales not pursuant to annual or longer-term contracts).

CHINA

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
¹ Net values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.								
Note. --If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.								
Product 1:								
Product 2:								
Product 3:								
Product 4:								

III-2.b. **Price data (continued).**--Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm. Report data only for your firm's non-contract sales (i.e., sales not pursuant to annual or longer-term contracts).

INDIA

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
<p>¹ Net values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 1:</p> <p>Product 2:</p> <p>Product 3:</p> <p>Product 4:</p>								

III-2.c. **Price data (continued).**--Report below the quarterly price data¹ for pricing products² imported from Italy and sold by your firm. Report data only for your firm's non-contract sales (i.e., sales not pursuant to annual or longer-term contracts).

ITALY

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
<p>¹ Net values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 1:</p> <p>Product 2:</p> <p>Product 3:</p> <p>Product 4:</p>								

III-2.d. **Price data (continued).**--Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm. Report data only for your firm's non-contract sales (i.e., sales not pursuant to annual or longer-term contracts).

KOREA

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
<p>¹ Net values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 1:</p> <p>Product 2:</p> <p>Product 3:</p> <p>Product 4:</p>								

III-2.e. **Price data (continued).**--Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold by your firm. Report data only for your firm's non-contract sales (i.e., sales not pursuant to annual or longer-term contracts).

TAIWAN

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
¹ Net values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.								
Note. --If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.								
Product 1:								
Product 2:								
Product 3:								
Product 4:								

III-2.f. **Price data (continued).**--Report below the quarterly price data¹ for pricing products² imported from Canada and sold by your firm. Report data only for your firm's non-contract sales (i.e., sales not pursuant to annual or longer-term contracts).

CANADA

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
<p>¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 1:</p> <p>Product 2:</p> <p>Product 3:</p> <p>Product 4:</p>								

III-2.g. **Pricing data methodology.**—Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3. **Price setting.**--How does your firm determine the prices that it charges for sales of corrosion-resistant steel (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Customer type	Transaction by transaction	Contracts	Set price lists	Other	If other, describe
Automotive end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Construction end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Consumer appliance end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other end user ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Steel service centers and distributors	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
¹ Specify other end user .					

III-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Customer type	Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
Automotive end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Construction end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Consumer appliance end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other end user ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Steel service centers and distributors	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
¹ Specify other end user .					

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for corrosion-resistant steel imported from China, India, Italy, Korea, and Taiwan?

Customer type	Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
Automotive end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Construction end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Consumer appliance end user	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other end user ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Steel service centers and distributors	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

¹ Specify other end user .

(b) On what basis are your firm's prices of imported corrosion-resistant steel from China, India, Italy, Korea, and Taiwan usually quoted (*check one*)?

Customer type	Delivered	F.o.b.	If f.o.b., specify point
Automotive end user	<input type="checkbox"/>	<input type="checkbox"/>	
Construction end user	<input type="checkbox"/>	<input type="checkbox"/>	
Consumer appliance end user	<input type="checkbox"/>	<input type="checkbox"/>	
Other end user ¹	<input type="checkbox"/>	<input type="checkbox"/>	
Steel service centers and distributors	<input type="checkbox"/>	<input type="checkbox"/>	

¹ Specify other end user .

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of corrosion-resistant steel imported from China, India, Italy, Korea, and Taiwan in 2014 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
Share of 2014 sales	%	%	%	%	0.0 %

III-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for corrosion-resistant steel from China, India, Italy, Korea, and Taiwan (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i># of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**--What is your firm's share of sales of corrosion-resistant steel imported from China, India, Italy, Korea, and Taiwan from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of corrosion-resistant steel?

Source	Share of 2014 sales	Lead time (average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9. **Shipping information.**—

- (a) What is the approximate percentage of the total delivered cost of corrosion-resistant steel imported from China, India, Italy, Korea, and Taiwan that is accounted for by U.S. inland transportation costs? percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser *(check one)*
- (c) When your firm sells corrosion-resistant steel imported from China, India, Italy, Korea, and Taiwan, from where is it shipped?
 Point of importation Storage facility *(check one)*
- (d) Indicate the approximate percentage of your firm's sales of corrosion-resistant steel imported from China, India, Italy, Korea, and Taiwan that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-10. **Geographical shipments**--In which U.S. geographic market area(s) has your firm sold corrosion-resistant steel imported from subject countries since January 1, 2012 (check all that apply)?

Geographic area	China	India	Italy	Korea	Taiwan
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Central Southwest. --AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pacific Coast. --CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other. --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses**--List the end uses of the corrosion-resistant steel that your firm imports from China, India, Italy, Korea, and Taiwan. For each end-use product, what percentage of the total cost is accounted for by corrosion-resistant steel and other inputs?

End use product	Share of total cost of end use product accounted for by		Total (should sum to 100.0% across)
	Corrosion-resistant steel	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-12. **Substitutes**-- Can other products be substituted for corrosion-resistant steel?

No Yes--Please fill out the table.

	Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for corrosion-resistant steel?		
			No	Yes	Explanation
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for corrosion-resistant steel has changed since January 1, 2012. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of corrosion-resistant steel since January 1, 2012?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Conditions of competition.**—

(a) Is the corrosion-resistant steel market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to corrosion-resistant steel?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-16.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for corrosion-resistant steel since January 1, 2012?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Supply constraints.**--Has your firm refused, declined, or been unable to supply corrosion-resistant steel since January 1, 2012 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Raw materials.**-- How have corrosion-resistant steel raw materials prices changed since January 1, 2012?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for corrosion-resistant steel.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Interchangeability.**--Is corrosion-resistant steel produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	India	Italy	Korea	Taiwan	Canada	Other countries
United States							
China							
India							
Italy							
Korea							
Taiwan							
Canada							
For any country-pair producing corrosion-resistant steel, that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:							

III-19. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between corrosion-resistant steel produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	China	India	Italy	Korea	Taiwan	Canada	Other countries
United States							
China							
India							
Italy							
Korea							
Taiwan							
Canada							
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of corrosion-resistant steel, identify the country-pair and report the advantages or disadvantages imparted by such factors:							

III-20. **Customer identification**--List the names and contact information for your firm's 10 largest U.S. customers for corrosion-resistant steel since January 1, 2012. Indicate the share of the quantity of your firm's total shipments of corrosion-resistant steel that each of these customers accounted for in 2014.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2014 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-21. **Other explanations**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

http://usitc.gov/investigations/701731/2015/certain_corrosion_resistant_steel_products_china/preliminary.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** CORE

- **E-mail.**—E-mail the MS Word questionnaire to mary.messer@usitc.gov; include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.