#### **U.S. IMPORTERS' QUESTIONNAIRE**

## **CUT-TO-LENGTH CARBON STEEL PLATE FROM CHINA, RUSSIA, AND UKRAINE**

## This questionnaire must be received by the Commission by July 22, 2015

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with these reviews of the antidumping duty order on cut-to length carbon steel plate from China and suspension agreements concerning CTL plate from Russia and Ukraine (Inv. Nos. 731-TA-753, 754, and 756 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

**Signature** 

City	State	zip code				
Website_						
Has your f 1, 2009?	Has your firm imported <b>CTL plate</b> (as defined on pages 2-3) <i>from any country</i> at any time since January 1, 2009?					
☐ NO	(Sign the certification below and promptly return only	this page of the questionnaire to the Commission)				
☐ YES	(Complete all parts of the questionnaire, and return th	e entire questionnaire to the Commission)				
•	estionnaire via the Commission <i>Drop Box</i> by clicopbox.usitc.gov/oinv/. (PIN: CTLP)	cking on the following link:				
	CERTIFICATION					
knowledge and belief  By means of this cer information provided	and understand that the information submitted is su tification I also grant consent for the Commission,	stionnaire is complete and correct to the best of nubject to audit and verification by the Commission.  and its employees and contract personnel, to use thing in any other import-injury investigations or review	ne			
Commission, its empl maintaining the recor investigations relating	oyees, and contract personnel who are acting in the ds of this proceeding or related proceedings for whic	se and throughout this proceeding may be used by the capacity of Commission employees, for developing on this information is submitted, or in internal audits are pursuant to 5 U.S.C. Appendix 3. I understand that o	or nd			
Name of Authorized C	Official Title of Authorized Official	Date	_			
	Phone:					

Fax:

**Email address** 

#### PART I.—GENERAL INFORMATION

Background. On October 24, 1997, the Department of Commerce suspended investigations on imports of CTL carbon steel plate from China, Russia, South Africa, and Ukraine (62 F.R. 61751, 61766, 61773, and 61780). On August 29, 2003, the Commission determined that termination of the suspended investigation for South Africa would not be likely to lead to continuation or recurrence of material injury to an industry in the United States within a reasonably foreseeable time (68 F.R. 52614). On November 3, 2003, the Department of Commerce terminated the suspension agreement for China and issued an antidumping duty order (68 F.R. 60081). On October 1, 2014, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the antidumping duty order on CTL plate from China and/or the termination of the suspended investigations on CTL plate from Russia and Ukraine would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If the Commission and Commerce make an affirmative determination, the antidumping duty order and/or suspension agreements will remain in place. If the Commission or Commerce makes a negative determination, the Department of Commerce will revoke the antidumping duty order and/or terminate the suspension agreements. Questionnaires and other information pertinent to this proceeding are available at

http://usitc.gov/investigations/701731/2014/cut to length carbon steel plate china russia and/thir d review full.htm.

#### These reviews cover:

<u>CTL carbon steel plate</u>.--Hot-rolled carbon steel universal mill plates (i.e., flat-rolled products rolled on four faces or in a closed box pass, of a width exceeding 150 millimeters but not exceeding 1,250 millimeters and of a thickness of not less than 4 millimeters, not in coils and without patterns in relief), of rectangular shape, neither clad, plated nor coated with metal, whether or not painted, varnished, or coated with plastics or other nonmetallic substances; and certain hot-rolled carbon steel flat-rolled products in straight lengths, of rectangular shape, hot rolled, neither clad, plated, nor coated with metal, whether or not painted, varnished, or coated with plastics or other nonmetallic substances, 4.75 millimeters or more in thickness and of a width which exceeds 150 millimeters and measures at least twice the thickness.

Included in the subject product are flat-rolled products of non-rectangular cross-section where such cross-section is achieved subsequent to the rolling process (i.e., products that have been "worked after rolling") for example, products that have been beveled or rounded at the edges. The subject product is covered by statistical reporting numbers 7208.40.3030, 7208.40.3060, 7208.51.0030, 7208.51.0045, 7208.51.0060, 7208.52.0000, 7208.53.0000, 720.90.0000, 7210.70.3000, 7210.90.9000, 7211.13.0000, 7211.14.0030, 7211.14.0045, 7211.90.0000, 7212.40.1000, 7212.40.5000, and 7212.50.0000 of the Harmonized Tariff Schedule of the United States (HTS).

Specifically excluded from the subject product is grade X-70 plate. Also excluded is certain carbon CTL steel plate with a maximum thickness of 80 millimeters in steel grades BS 7191, 355 EM, and 355 EMZ, as amended by Sable Offshore Energy Project specification XB MOO Y 15 0001, types 1 and 2.

<u>CTL micro-alloy steel plate</u>.—CTL micro-alloy steel plate products, in which: (1) iron predominates by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by weight; and (3) one or more of the elements listed below is present in the quantity, by weight, respectively indicated:

0.30 - 0.50 percent of aluminium	0.06 - 0.10 percent of niobium
0.30 - 1.25 percent of chromium	0.60 – 1.50 percent of silicon
0.40 – 1.00 percent of copper	0.05 – 0.41 percent of titanium
1.65 – 1.80 percent of manganese	0.10 - 0.15 percent of vanadium
0.08 – 0.10 percent of molybdenum	0.05 – 0.15 percent of zirconium
0.30 - 1.25 percent of nickel	

Imports of nonsubject CTL micro-alloy steel plate may be reported in the following HTS statistical numbers: 7725.40.3050, 7725.40.7000, 7225.99.0090, 7226.90.0180, 7226.91.5000, 7226.91.7000, 7226.91.8000, and 7226.99.0000.

Unless otherwise specified, "CTL plate" refers to both cut-to-length carbon steel plate and cut-to-length micro-alloy steel plate.

**Reporting of information**.-- If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

a.	OMB statisticsPlease report below the actual number of hours required and the cost to your							
	firm of completi	<u> </u>	naire.					
	Hours	Dollars						
	issues of concer and as limited as 40 hours per r	The questions in this questionnaire have been reviewed with market participants to ensure the issues of concern are adequately addressed and that data requests are sufficient, meaningful and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.						
	reducing the bu comments to y	We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach succomments to your response or send to the Office of Investigations, USITC, 500 E St. SW Washington, DC 20436.						
	•		e the name and address licly traded, please speci	= -	•			
		•	a firm involved in the <u>im</u> njunction with (whether		. •			
	OwnershipIs y	our firm owned,	in whole or in part, by a	ny other firm?				
	No	YesList the	following information.					
	Firm name		Address		Extent of ownership (percent)			

I-4.	Related SUBJECT importers/exportersDoes your firm have any related firms, either domestic or foreign, that are engaged in importing CTL plate from China, Russia, and/or Ukraine into the United States or that are engaged in exporting CTL plate from China, Russia, and/or Ukraine to the United States?						
	No YesList the following information.						
	Firm name	Address	Extent of ownership (percent)				
I-5.	domestic or foreign, that are er Russia, and/or Ukraine into the countries other than China, Rus	rs/exportersDoes your firm have any related anguaged in importing CTL plate from countries. United States or that are engaged in exporting sia, and/or Ukraine to the United States? The following information.	other than China,				
			Extent of				
	Firm name	Address	ownership (percent)				
I-6.	engaged in the production of C	firm have any related firms, either domestic TL plate?	or foreign, that are				
I-6.	engaged in the production of C	TL plate?	or foreign, that are				
I-6.	engaged in the production of C	TL plate?					
I-6.	engaged in the production of C	TL plate? e following information.	Extent of ownership				
I-6.	engaged in the production of C	TL plate? e following information.	Extent of ownership				

Importer of record	Takes title to the imported product(s)	Consigned imported pr		Customs bro freight forw
· ·	m is an importer of recor ow (firm name, address, t	•		
Firm name	Address			Contact per phone num
rim name	Address			phone num
program.  "Foreign trade zone" is procedures that allow owell as other savings.	orts CTL plate under the same of the same	the United Standards duty payment to the designed a	ates where f	firms utilize spe eign merchandi
"Foreign trade zone" is procedures that allow owell as other savings. A procedures set forth in "Bonded warehouse" i imports are stored pen	s a designated location in delayed or reduced custo A foreign trade zone mus the Foreign-Trade Zones s a secured facility super ding their re-export, or re	the United States of the Unite	ates where fents on fore ents on fore as such purs ustoms, whe yment of im	firms utilize spe eign merchandi suant to the rul ere dutiable lan nport duties, ta
"Foreign trade zone" is procedures that allow owell as other savings. A procedures set forth in "Bonded warehouse" is imports are stored pen other charges. A bonder procedures set forth in "Temporary Importation merchandise may be enfree of duty. Under the etc. that would otherw merchandise within a s	s a designated location in delayed or reduced custors. A foreign trade zone must the Foreign-Trade Zones as a secured facility superding their re-export, or red warehouse must be dead of the secured ("TIB") proposed under Bond ("TIB") proposed under certain control program, an importer project be owed on the imposed pecified time or pay liquing erchandise listed in subh	the United Stands duty paym t be designed as Act. vised by U.S. concluded as such esigned as such cogram" is a proditions for a linguistic abond for extraction and against a dated damage	etes where fents on fore ents on fore ents on fore ents such pursuant to ocedure who ited time in twice the arees to expose. This program	firms utilize speeign merchandi suant to the rule ere dutiable lan aport duties, ta to the rules and the rules and the united amount of duty, ort or destroy the
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"Foreign trade zone" is procedures that allow owell as other savings. A procedures set forth in "Bonded warehouse" is imports are stored penother charges. A bonded procedures set forth in "Temporary Importation merchandise may be enfree of duty. Under the etc. that would otherw merchandise within a secretain categories of merchandised Tariff Schemen."	s a designated location in delayed or reduced custors. A foreign trade zone must the Foreign-Trade Zones as a secured facility superding their re-export, or red warehouse must be dead of the secured ("TIB") proposed under Bond ("TIB") proposed under certain control program, an importer project be owed on the imposed pecified time or pay liquing erchandise listed in subh	the United Stands duty paym t be designed as s Act. vised by U.S. concluded as such esigned as such	etes where fents on fore ents on fore ents on fore ents such pursuant to ocedure who ited time in twice the arees to expose. This program, oc. 05 through	firms utilize speeign merchandi suant to the rule ere dutiable lan aport duties, ta to the rules and the rules and the united amount of duty, ort or destroy the

I-10.	<u>Business plan.</u> In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for CTL plate?
	No Yes-Please provide the requested documents. If you are not providing the requested documents, please explain why not.
I-11.	<u>Other investigations</u> To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?
	No Yes–Please specify.

## PART II.--TRADE AND RELATED INFORMATION

Fax

Further information on this part of the questionnaire can be obtained from **Michael Haberstroh (202-205-3390, michael.haberstroh@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.** 

II-1.	Contact information Please identify the responsible individual and the manner by which					
	Commission st	aff may contact that individual regardi	ng the confidential information submitted			
	in part II.					
			_			
	Name					
	Title					
	Email					
	Telephone					

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of CTL plate since January 1, 2009.

Chec	k as many as appropriate.	Please describe.
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

Anticipated changes in operations.--Does your firm anticipate any changes in the character of

115	Importers'	Questionnaire -	CTL PLATE FROM	CHINA R	ΙΝΔ ΔΙΖΖΙΙ	TIKRAINE
U.S.	IIIIDOLLEIS	Questionnaire -	CILPLAIE FRUIVI	CHINA. N	USSIA. AIVI	J UNNAINE

II-3.

No	Yes	If yes, supply details as and provide underlying business plans or other	g assumptions, alon	g with relevant port	ions of
	-	irm's response differs fo particular effect of revoc	-		-
anticipat relating t on CTL ca	e any cha to the imparbon ste	ges in operations in the onges in the character of cortation of CTL carbons el plate from China and/and/or Ukraine were to	its operations or org steel plate in the fut or the suspension a	ganization (as noted ure if the antidumpion	above) ng duty order
No	Yes	If yes, supply details as and provide underlying business plans or other	g assumptions, alon	g with relevant port	ions of
plate for	delivery a ed import ct mercha	Has your firm importe after June 30, 2015? 's" are imports for which andise, but delivery of th Yes–Fill out the table b	n your firm has place nose imports is not s	d an order with a for	eign producer
	1.40		uantity (in short tons		
China	d/Source	y Jul-Sept 2015	Oct-Dec 2015	Jan-Mar 2016	Apr-Jun 20
Russia					
Ukraine					

II-6. Reasons for importing if producer.--If your firm also produces CTL plate in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

## **Definitions**

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" –Quantities reported should be net of returns.

"Import values"—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. Commercial shipments"**— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" — Product consumed internally by your firm.

"Transfers to related firms" – Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

**"Export shipments"**— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-7a. <u>Imports from CHINA</u>.-- Report your firm's imports and your firm's shipments and inventories of CTL <u>carbon steel</u> plate imported from China by your firm during the specified periods. <u>+Link to definitions</u>

# **China**

Quantity (in short tons), value (in \$1,000)						
	Calendar year			January-June		
Item	2012	2013	2014	2014	2015	
Beginning-of-period inventories (quantity) (A)						
Imports: Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/ company transfers: Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup> Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users (quantity) (L)						

Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: :\_\_\_\_\_\_

<sup>&</sup>lt;sup>2</sup> Identify your firm's principal export markets:

#### II-7a. Imports from CHINA.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year			January-June		
Reconciliation	2012	2013	2014	2014	2015	
A + B - D - F - H - J = should						
equal zero ("0") or provide						
an explanation. <sup>1</sup>	0	0	0	0	0	

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			Janua	ry-June
Reconciliation	2012	2013	2014	2014	2015
K + L - D = zero ("0"), if not					
revise.	0	0	0	0	0

## II-7b. Nonsubject imports from CHINA.

NOTE: Data for CTL X-70 steel plate and CTL micro-alloy steel plate should <u>not</u> be included in response to II-7a.

	Quantity (	in short tons), va	lue ( <i>in \$1,000</i> )		
		Calendar year		Januar	y - June
Item	2012	2013	2014	2014	2015
CTL micro-alloy steel plate					
(Quantity)					
(Value)					
CTL X-70 steel plate					
(Quantity)					
(Value)					

II-8. <u>CTL plate import data (2009-11)</u>.-- Report the quantity and value of your firm's U.S. imports of CTL plate imported by your firm during the specified periods.

Quantity (in short tons), value (in \$1,000)						
Item	2009	2010	2011			
CTL carbon steel plate (Quantity)						
(Value)						
CTL micro-alloy steel plate (Quantity)						
(Value)						
X-70 (and other exclusions) (Quantity)						
(Value)						

II-9a. <u>Imports from RUSSIA</u>.-- Report your firm's imports and your firm's shipments and inventories of CTL <u>carbon steel</u> plate imported from Russia by your firm during the specified periods. <u>+Link to definitions</u>

## Russia

Quantity (in short tons), value (in \$1,000)							
		Calendar year	January-June				
Item	2012	2013	2014	2014	2015		
Beginning-of-period inventories (quantity) (A)							
Imports: Quantity (B)							
Value (C)							
U.S. shipments: Commercial shipments: Quantity (D)							
Value (E)							
Internal consumption/ company transfers: Quantity (F)							
Value <sup>1</sup> (G)							
Export shipments: <sup>2</sup> Quantity (H)							
Value (I)  End-of-period inventories (quantity) (J)							
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)							
U.S. commercial shipments to end users (quantity) (L)							

Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: :\_\_\_\_\_\_

<sup>&</sup>lt;sup>2</sup> Identify your firm's principal export markets: \_\_\_\_\_\_

#### II-9a. Imports from RUSSIA.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year			January-June		
Reconciliation	2012	2013	2014	2014	2015	
A + B - D - F - H - J = should						
equal zero ("0") or provide						
an explanation. <sup>1</sup>	0	0	0	0	0	

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			Janua	ry-June
Reconciliation	2012	2013	2014	2014	2015
K + L - D = zero ("0"), if not					
revise.	0	0	0	0	0

#### II-9b. Nonsubject imports from RUSSIA.

NOTE: Data for CTL X-70 steel plate and CTL micro-alloy steel plate should <u>not</u> be included in response to II-9a.

	Quantity (i	in short tons), va	lue ( <i>in \$1,000</i> )		
		Calendar year		Januar	y - June
Item	2012	2013	2014	2014	2015
CTL micro-alloy steel plate					
(Quantity )					
(Value)					
CTL X-70 steel plate					
(Quantity)					
(Value)					

II-10. CTL plate import data (2009-11).-- Report the quantity and value of your firm's U.S. imports of CTL plate imported by your firm during the specified periods.

Quantity (in short tons), value (in \$1,000)						
Item	2009	2010	2011			
CTL carbon steel plate (Quantity)						
(Value)						
CTL micro-alloy steel plate (Quantity)						
(Value)						
X-70 (and other exclusions) (Quantity)						
(Value)						

II-11a. <u>Imports from UKRAINE</u>.-- Report your firm's imports and your firm's shipments and inventories of CTL <u>carbon steel</u> plate imported from Ukraine by your firm during the specified periods. <u>+Link</u> to definitions

# **Ukraine**

Quantity (in short tons), value (in \$1,000)							
	Calendar year			Januar	y-June		
Item	2012	2013	2014	2014	2015		
Beginning-of-period inventories (quantity) (A)							
Imports: Quantity (B)							
Value (C)							
U.S. shipments:  Commercial shipments:  Quantity (D)							
Value (E)							
Internal consumption/ company transfers: Quantity (F)							
Value¹ (G)							
Export shipments: <sup>2</sup> Quantity (H)							
Value (I)							
End-of-period inventories (quantity) (J)							
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)							
U.S. commercial shipments to end users (quantity) (L)							

Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: :\_\_\_\_\_\_\_\_

<sup>&</sup>lt;sup>2</sup> Identify your firm's principal export markets: \_\_\_\_\_\_

#### II-11a. Imports from UKRAINE.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year			January-June		
Reconciliation	2012	2013	2014	2014	2015	
A + B - D - F - H - J = should						
equal zero ("0") or provide						
an explanation. <sup>1</sup>	0	0	0	0	0	

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			January-June	
Reconciliation	2012	2013	2014	2014	2015
K + L - D = zero ("0"), if not					
revise.	0	0	0	0	0

## II-11b. Nonsubject imports from UKRAINE.

NOTE: Data for CTL X-70 steel plate and CTL micro-alloy steel plate should <u>not</u> be included in response to II-11a.

Quantity (in short tons), value (in \$1,000)					
		Calendar year	Calendar year January – Ju		
Item	2012	2013	2014	2014	2015
CTL micro-alloy steel plate					
(Quantity )					
(Value)					
CTL X-70 steel plate					
(Quantity)					
(Value)					

II-12. CTL plate import data (2009-11).-- Report the quantity and value of your firm's U.S. imports of CTL plate imported by your firm during the specified periods.

	Quantity (in short tons), value (in \$1,000)				
Item	2009	2010	2011		
CTL carbon steel plate (Quantity)					
(Value)					
CTL micro-alloy steel plate (Quantity)					
(Value)					
X-70 (and other exclusions) (Quantity)					
(Value)					

II-13a. <u>Imports from ALL OTHER SOURCES</u>.-- Report your firm's imports and your firm's shipments and inventories of CTL <u>carbon steel</u> plate imported from **all other sources combined** by your firm during the specified periods. <u>+Link to definitions</u>

## **ALL OTHER SOURCES COMBINED**

	Quantity (ii	n short tons), v	alue ( <i>in \$1,000</i> )		
		Calendar year		January-June	
Item	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: Quantity (B)					
Value (C)			<u> </u>		
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F) Value <sup>1</sup> (G)					
Export shipments: <sup>2</sup> Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)					
U.S. commercial shipments to end users (quantity) (L)					

<sup>&</sup>lt;sup>1</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

<sup>&</sup>lt;sup>2</sup> Identify your firm's principal export markets:

#### II-13a. Imports from ALL OTHER SOURCES.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year		January-June		
Reconciliation	2012	2013	2014	2014	2015
A + B - D - F - H - J = should					
equal zero ("0") or provide					
an explanation. <sup>1</sup>	0	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			Janua	ry-June
Reconciliation	2012	2013	2014	2014	2015
K + L - D = zero ("0"), if not					
revise.	0	0	0	0	0

#### II-13b. Nonsubject imports from ALL OTHER SOURCES.

NOTE: Data for CTL X-70 steel plate and CTL micro-alloy steel plate should <u>not</u> be included in response to II-13a.

Quantity (in short tons), value (in \$1,000)					
	Calendar year January - June			y - June	
Item	2012	2013	2014	2014	2015
CTL micro-alloy steel plate					
(Quantity )					
(Value)					
CTL X-70 steel plate					
(Quantity)					
(Value)					

II-14. CTL plate import data (2009-11).-- Report the quantity and value of your firm's U.S. imports of CTL plate imported by your firm during the specified periods.

	Quantity (in short to	ns), value ( <i>in \$1,000</i> )	
Item	2009	2010	2011
CTL carbon steel plate (Quantity)			
(Value)			
CTL micro-alloy steel plate (Quantity)			
(Value)			
X-70 (and other exclusions) (Quantity)			
(Value)			

For questions II-15 and II-16, if your firm's response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

Russia an	nd/or Uki ntories. \	ina and suspension agreements covering imports of CTL carbon steel plate fraine in terms of their effect on your firm's imports, U.S. shipments of impo You may wish to compare your firm's operations before and after the order.
changes i future if t	in its imp the antid on agree	evocation of order/suspension agreementsWould your firm anticipate and orts, U.S. shipments of imports, or inventories of CTL carbon steel plate in dumping duty order on CTL carbon steel plate from China, and/or the ements on CTL carbon steel plate from Russia and/or Ukraine were to be
No	Yes	If yes, supply details as to the time, nature, and significance of such charand provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections your firm may provide.
that did r explanati firm had	not provi ion in the in provic	insIf your firm would like to further explain a response to a question in Palide a narrative response box, please note the question number and the e space provided below. Please also use this space to highlight any issues y ding the data in this section, including but not limited to technical issues with estionnaire.

#### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Michele Breaux (202-205-2781, Michele.Breaux@usitc.gov)

III-1. <u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

#### **PRICE DATA**

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products your firm imported from China, Russia, and/or Ukraine:
  - <u>Product 1</u>.--Hot-rolled CTL carbon steel plate, ASTM A-36 or equivalent as rolled, mill edge, not heat treated, not cleaned or oiled, in cut lengths, 72" through 96" in width, 0.250" thick.
  - <u>Product 2</u>.--Hot-rolled CTL carbon steel plate, ASTM A-36 or equivalent as rolled, mill edge, not heat treated, not cleaned or oiled, in cut lengths, 72" through 96" in width, 0.3125" thick.
  - <u>Product 3</u>.--Hot-rolled CTL carbon steel plate, ASTM A-36 or equivalent as rolled, mill edge, not heat treated, not cleaned or oiled, in cut lengths, 72" through 120" in width, 0.375" through 2.00" in thickness.
  - <u>Product 4</u>.--Hot-rolled CTL carbon steel plate, high strength low alloy (HSLA), ASTM A-572, Grade 50, mill edge, not cleaned or oiled, in cut lengths, 72" through 120" in width, 0.5" through 1.5" in thickness.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a)	During January 2012-June 2015, did your firm import from China, Russia, and/or Ukraine
	and sell to unrelated U.S. customers any of the above listed products (or any products that
	were competitive with these products)?

YesPlease complete the following pricing data table(s) as appropriate.
NoSkip to question III-3.

III-2(b). **Price data (CHINA).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from **CHINA** and sold by your firm.

# **CHINA**

Report data in actual short tons and actual dollars (not 1,000s).

Product 3: Product 4:

		(Quantity	in short tons,	value in do	ollars)			
	Produ	Product 1		ct 2	Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
<sup>1</sup> Net values ( <i>i.e.</i> , gross s goods), f.o.b. your firm's U.S. <sup>2</sup> Pricing product definition	. point of shipn	nent.			prepaid freigl	nt, and the	value of retur	ned
<b>Note</b> -If your firm's product provide a description of the p		•						oduct,
Product 1:								
Product 2:								

III-2(c). **Price data (RUSSIA).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from **RUSSIA** and sold by your firm.

# **RUSSIA**

Report data in actual short tons and actual dollars (not 1,000s).

Product 4:

(Quantity in short tons, value in dollars)								
	Produ	ıct 1	Produ	ct 2	Produ	uct 3	Prod	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June	April-June April-June							
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:	2014:							
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
<sup>1</sup> Net values ( <i>i.e.</i> , gross s goods), f.o.b. your firm's U.S. <sup>2</sup> Pricing product definition	point of shipn	nent.			prepaid freigl	ht, and the	value of retur	ned
<b>Note</b> -If your firm's product provide a description of the p								oduct,
Product 1:								
Product 2:								
Product 3:								

III-2(d). **Price data (UKRAINE).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from **UKRAINE** and sold by your firm.

## **UKRAINE**

Report data in actual short tons and actual dollars (not 1,000s).

Product 4:

2012: January-March April-June July-September October-December  Ottober-December  October-December  October-December  October-December  October-December  October-December  October-December  October-December  October-December  October-December  2014: January-March April-June July-September October-December  October-December  October-December  Ortober-December  Ortober-December  October-December  Ortober-December  Ortober-De			(Quantity	in short tons,	value in do	ollars)			
2012: January-March April-June July-September October-December  2013: January-March April-June July-September October-December  2014: January-March April-June July-September October-December  2014: January-March April-June July-September October-December  2015: January-March April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. 2 Pricing product definitions are provided on the first page of Part III.  Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1: Product 2:		Produ	ict 1	Produ	ct 2	Prod	uct 3	Prod	uct 4
January-March April-June July-September October-December  Dily-September October-December  Potion:  January-March April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  Pricing product definitions are provided on the first page of Part III.  Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
April-June July-September October-December  2013: January-March April-June July-September October-December  2014: January-March April-June July-September October-December  2015: January-March April-June July-September October-December  2016: January-March April-June July-September October-December  2016: January-March April-June    1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1: Product 2:	2012:								
July-September October-December 2013: January-March April-June July-September October-December 2014: January-March April-June July-September October-December 2015: January-March April-June July-September October-December 2015: January-March April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1: Product 2:	January-March								
October-December  2013: January-March April-June July-September October-December  2014: January-March April-June July-September October-December  2015: January-March April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1: Product 2:	April-June								<u> </u>
January-March April-June July-September October-December 2014: January-March April-June July-September October-December 2015: January-March April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1: Product 2:	July-September								<u> </u>
January-March  April-June  July-September  October-December  2014:  January-March  April-June  July-September  October-December  2015:  January-March  April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	October-December								<u> </u>
April-June  July-September  October-December  2014:  January-March  April-June  July-September  October-December  2015:  January-March  April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	2013:								
July-September October-December  2014: January-March April-June July-September October-December  2015: January-March April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1: Product 2:	January-March								
October-December  2014:  January-March  April-June  July-September  October-December  2015:  January-March  April-June   Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	April-June								
2014: January-March April-June July-September October-December  2015: January-March April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. 2 Pricing product definitions are provided on the first page of Part III.  Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1: Product 2:	July-September								
January-March April-June July-September October-December  2015: January-March April-June   1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. 2 Pricing product definitions are provided on the first page of Part III.  Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	October-December								
April-June  July-September  October-December  2015:  January-March  April-June	2014:								
July-September October-December  2015: January-March April-June  1 Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. 2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	January-March								<u> </u>
October-December  2015: January-March April-June   1 Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	April-June								<u> </u>
January-March April-June  1 Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. 2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:									
January-March  April-June  1 Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	October-December								<u> </u>
April-June  1 Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  2 Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	2015:								
Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	· · · · · · · · · · · · · · · · · · ·								<del>                                     </del>
goods), f.o.b. your firm's U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of Part III.  NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	-								<u> </u>
provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.  Product 1:  Product 2:	goods), f.o.b. your firm's U.S	. point of shipn	nent.			prepaid freig	ht, and the	value of retur	ned
Product 2:									oduct,
	Product 1:								
Product 3:	Product 2:								
	Product 3:								

U.S. Importers' Questionnaire - CTL PLATE FROM CHINA, RUSSIA, AND UKRAIN
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III-2(e).	<b>Pricing data methodology</b> Please describe the method and the kinds of documents/records
	that were used to compile your price data.
	Note: As requested in Part I of this questionnaire, please keep all supporting documents/records

used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

# For the following questions, if your responses differ with respect to CTL carbon steel plate and CTL micro-alloy steel plate, please indicate.

III-3. Price setting.-- How does your firm determine the prices that it charges for sales of CTL plate (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4. <u>Discount policy.--</u> Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

## III-5. Pricing terms.--

(a) What are your firm's typical sales terms for its imported CTL plate?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of imported CTL plate usually quoted? (check one)

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of its imported CTL plate from China, Russia, and Ukraine in 2014 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale					
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	<b>Spot sales</b> (for a single delivery)	Total (shoul sum to 100.0%	d o
Share of your 2014 sales	%	%	%	%	0.0	%

III-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for CTL plate from China, Russia, and Ukraine (or check "not applicable" if your firm does not sell on a long-term, short term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	# of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
ana, or price	Both			
Meet or release	Yes			
provision	No			
Not applicab	le			

III-8. <u>Lead times.--</u>What is the typical lead time between a customer's order and the date of delivery for your firm's sales of CTL plate imported from China, Russia, and Ukraine?

	Share of 2014	
Source	sales	Lead time (days)
From inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9.	Shippin	g information							
	(a)	What is the approximate percentage of the total delivered cost of CTL plate imported from China, Russia, and Ukraine that is accounted for by U.S. inland transportation costs?%							
	(b)	Who generally arranges the transportation to your firm's customers' locations?  your firm purchaser (check one)							
	(c)	When your firm sells CTL plate imported from China, Russia, and Ukraine, from where is it shipped?  point of importation storage facility (check one)							
	(d)	Indicate the approximate percentage of your sales of CTL plate imported from China, Russia, and Ukraine that are delivered the following distances from your firm's U.S. point of shipment.							
		Distance from production facility Share							
		Within 100 miles		%					
		101 to 1,000 miles %							
		Over 1,000 miles %							
		Total (should sum to 100.0%)	0.0	%					
III-10.	_	phical shipments In which U.S. geographed from subject countries and all other sinc		•	j				

Geographic area	China	Russia	Ukraine	All other countries
Northeast.—CT, ME, MA, NH, NJ, NY, PA, RI, and VT.				
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.				
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.				
Central Southwest.—AR, LA, OK, and TX.				
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.				
Pacific Coast.–CA, OR, and WA.				
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.				

III-11a. <u>End uses</u>.--List the end uses of the CTL plate that your firm imports from China, Russia, and Ukraine. For each end-use product, what percentage of the <u>total cost</u> is accounted for by CTL plate and other inputs?

	Share of total cost account	Total	
End use product	CTL plate	Other inputs	(should sum to 100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-11b. <u>Changes in end uses.</u>-- Have there been any changes in the end uses of CTL plate since January 1, 2009? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since January 1, 2009			
Anticipated changes			

U.S. Im	S. Importers' Questionnaire - CTL PLATE FROM CHINA, RUSSIA, AND UKRAINE Page 34								
III-12.	Substitutes	Can o	ther	produ	ucts b	e substitut	ed for (	CTL p	late?
	□ No	)	[	☐ Ye	sPle	ease fill out	the tak	ole.	
			En		· in	hich thic	Ha		nanges in the prices of this substitute ffected the price for CTL plate?
	Substitute		End use in which this substitute is used					Yes	Explanation
1.									
2.									
3.									
III-13.	3. <u>Changes in substitutes.</u> Have there been any changes in the number or types of products that can be substituted for CTL plate since January 1, 2009? Do you anticipate any future changes?  Changes in								
	substitutes		No '	Yes					Explain
	Changes since January 1, 2009								
	Anticipated changes								
III-14.	-14. Raw materials Indicate how CTL plate raw materials prices have changed since January 1, 2009, and how you expect they will change in the future.					ces have changed since January 1,			
	Raw materials prices	Ove incre	erall ease		No ange	Overall decrease	Fluctu with clea tren	no ır	Explain, noting how raw material price changes have affected your firm's selling prices for CTL plate.
	Changes since January 1, 2009		]						
	Anticipated changes								

III-15. Availability of supply.--Has the availability of CTL plate in the U.S. market changed since January 1, 2009? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2	2009:		
U.Sproduced product			
Subject imports			
Nonsubject imports			
Anticipated changes:			
U.Sproduced product			
Subject imports			
Nonsubject imports			

III-16. **Product changes.**-- Have there been any significant changes in the product range, product mix, or marketing of CTL plate since January 1, 2009? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since January 1, 2009			
Anticipated changes			

III-17. <u>Demand trends.</u>-- Indicate how demand within the United States and outside of the United States (if known) for CTL plate has changed since January 1, 2009, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors			
Demand since January 1, 2009								
Within the United States								
Outside the United States								
Anticipated future demand								
Within the United States								
Outside the United States								

III-18. Conditions of competition.	III-18.	<b>Conditions</b>	of com	petition.
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III-19.

(a)	Is the CTL plate market subject to business cycles (other than general economy-wide
	conditions) and/or other conditions of competition distinctive to CTL plate?

Check all t	that apply.		Please describe.			
	No		Skip to question III-19.			
		ness cycles (e.g. business)				
		er distinctive ns of competition				
(b) If yes, have there been any changes in the business cycles or conditions of competition for CTL plate since January 1, 2009?						
No	Yes	If yes, describe.				
Price comparisonsPlease compare market prices of CTL plate in U.S. and non-U.S. markets if known. Provide information as to time periods and regions for any price comparisons.						

#### III-20. International transportation.--

(a) Who typically arranges international transportation for your firm's imports?

Exporter	Importer

(b) If your firm typically arranges international transportation:

For 2014, report or estimate the average cost to ship typical volumes of CTL plate from the listed country to the United States	Dollars per short ton
China	
Russia	
Ukraine	

III-21. <u>Market studies.</u>--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss CTL plate supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Russia, and/or Ukraine, and (3) the world as a whole. Of particular interest are such data from 2009 to the present and forecasts for the future.

III-22. <u>Interchangeability.--</u>Is CTL plate produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Russia	Ukraine	Other countries
United States				
China				
Russia				
Ukraine				

For any country-pair producing CTL plate which is *sometimes* or *never* interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-23. <u>Factors other than price</u>.--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, etc.) between CTL plate produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Russia	Ukraine	Other countries
United States				
China				
Russia				
Ukraine				
factor in your fi	y-pair for which factorism's purchases of Codisadvantages impar	TL plate, identify the		~

III-24.	Other explanations—If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

## **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

http://usitc.gov/investigations/701731/2014/cut to length carbon steel plate china russia and/third review full.htm.

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: CTLP

• E-mail.—E-mail the MS Word questionnaire to <u>michael.haberstroh@usitc.gov</u>; include a scanned copy of the signed certification page (page 1). Please note that submitting your questionnaire by e-mail may subject your firm's business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.

**If your firm** does not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.