

## FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

### CUT-TO-LENGTH CARBON STEEL PLATE FROM CHINA, RUSSIA, AND UKRAINE

This questionnaire must be received by the Commission by **July 22, 2015**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with these reviews of the antidumping duty order on cut-to length carbon steel plate from China and suspension agreements concerning CTL plate from Russia and Ukraine (Inv. Nos. 731-TA-753, 754, and 756 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p><b>Website</b> _____</p> <p>Has your firm produced or exported <b>CTL plate</b> (as defined on pages 2-3) at any time since January 1, 2009?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)</p> <p>Data reported in this questionnaire relate to (Check one):</p> <p><input type="checkbox"/> <b>CHINA</b>                      <input type="checkbox"/> <b>RUSSIA</b>                      <input type="checkbox"/> <b>UKRAINE</b></p> <p>Return questionnaire via the Commission <i>Drop Box</i> by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>CTLP</b>)</p>
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#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
**Name of Authorized Official**

\_\_\_\_\_  
**Title of Authorized Official**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Phone:**

\_\_\_\_\_  
**Fax:**

\_\_\_\_\_  
**Email address**

**PART I.—GENERAL INFORMATION**

**Background.** On October 24, 1997, the Department of Commerce suspended investigations on imports of CTL carbon steel plate from China, Russia, South Africa, and Ukraine (62 F.R. 61751, 61766, 61773, and 61780). On August 29, 2003, the Commission determined that termination of the suspended investigation for South Africa would not be likely to lead to continuation or recurrence of material injury to an industry in the United States within a reasonably foreseeable time (68 F.R. 52614). On November 3, 2003, the Department of Commerce terminated the suspension agreement for China and issued an antidumping duty order (68 F.R. 60081). On October 1, 2014, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the antidumping duty order on CTL plate from China and/or the termination of the suspended investigations on CTL plate from Russia and Ukraine would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If the Commission and Commerce make an affirmative determination, the antidumping duty order and/or suspension agreements will remain in place. If the Commission or Commerce makes a negative determination, the Department of Commerce will revoke the antidumping duty order and/or terminate the suspension agreements. Questionnaires and other information pertinent to this proceeding are available at

[http://usitc.gov/investigations/701731/2014/cut\\_to\\_length\\_carbon\\_steel\\_plate\\_china\\_russia\\_and/third\\_review\\_full.htm](http://usitc.gov/investigations/701731/2014/cut_to_length_carbon_steel_plate_china_russia_and/third_review_full.htm).

These reviews cover:

**CTL carbon steel plate.**--Hot-rolled carbon steel universal mill plates (i.e., flat-rolled products rolled on four faces or in a closed box pass, of a width exceeding 150 millimeters but not exceeding 1,250 millimeters and of a thickness of not less than 4 millimeters, not in coils and without patterns in relief), of rectangular shape, neither clad, plated nor coated with metal, whether or not painted, varnished, or coated with plastics or other nonmetallic substances; and certain hot-rolled carbon steel flat-rolled products in straight lengths, of rectangular shape, hot rolled, neither clad, plated, nor coated with metal, whether or not painted, varnished, or coated with plastics or other nonmetallic substances, 4.75 millimeters or more in thickness and of a width which exceeds 150 millimeters and measures at least twice the thickness.

Included in the subject product are flat-rolled products of non-rectangular cross-section where such cross-section is achieved subsequent to the rolling process (i.e., products that have been “worked after rolling”) for example, products that have been beveled or rounded at the edges. The subject product is covered by statistical reporting numbers 7208.40.3030, 7208.40.3060, 7208.51.0030, 7208.51.0045, 7208.51.0060, 7208.52.0000, 7208.53.0000, 720.90.0000, 7210.70.3000, 7210.90.9000, 7211.13.0000, 7211.14.0030, 7211.14.0045, 7211.90.0000, 7212.40.1000, 7212.40.5000, and 7212.50.0000 of the Harmonized Tariff Schedule of the United States (HTS).

Specifically excluded from the subject product is grade X-70 plate. Also excluded is certain carbon CTL steel plate with a maximum thickness of 80 millimeters in steel grades BS 7191, 355 EM, and 355 EMZ, as amended by Sable Offshore Energy Project specification XB MOO Y 15 0001, types 1 and 2.

**CTL micro-alloy steel plate.**—CTL micro-alloy steel plate products, in which: (1) iron predominates by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by weight; and (3) one or more of the elements listed below is present in the quantity, by weight, respectively indicated:

0.30 - 0.50 percent of aluminium	0.06 – 0.10 percent of niobium
0.30 - 1.25 percent of chromium	0.60 – 1.50 percent of silicon
0.40 – 1.00 percent of copper	0.05 – 0.41 percent of titanium
1.65 – 1.80 percent of manganese	0.10 – 0.15 percent of vanadium
0.08 – 0.10 percent of molybdenum	0.05 – 0.15 percent of zirconium
0.30 - 1.25 percent of nickel	

Imports of nonsubject CTL micro-alloy steel plate may be reported in the following HTS statistical numbers: 7725.40.3050, 7725.40.7000, 7225.99.0090, 7226.90.0180, 7226.91.5000, 7226.91.7000, 7226.91.8000, and 7226.99.0000.

Unless otherwise specified, “CTL plate” refers to both cut-to-length carbon steel plate and cut-to-length micro-alloy steel plate.

**Reporting of information.**-- If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission’s Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**-- Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**“Establishment”**-- Each facility of a firm in China, Russia, and/or Ukraine involved in the production or export of CTL plate, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities. Firms operating more than one establishment in China, Russia, and/or Ukraine should combine the data for all establishments into a single report.

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I-3. **U.S. importers.**--Please provide the names, contacts, email addresses, and telephone numbers of the **FIVE** largest U.S. importers of your firm’s CTL plate in 2014.

No.	Importer’s name	Contact person	Email address	Area code and telephone number	Share of your firm’s 2014 U.S. exports (%)
1					
2					
3					
4					
5					

I-4. **U.S. production.**-- Does your firm or any related firm produce, have the capability to produce, or have any plans to produce CTL plate in the United States or other countries?

- No             Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire.

I-5. **U.S. importation.**-- Does your firm or any related firm import or have any plans to import CTL plate into the United States?

- No             Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire.

I-6. **Business plan.**-- In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for CTL plate?

- No             Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Michael Haberstroh (202-205-3390, michael.haberstroh@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of CTL plate since January 1, 2009.

<i>Check as many as appropriate.</i>		<i>Please describe.</i>
<input type="checkbox"/>	Plant openings	
<input type="checkbox"/>	Plant closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or production curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of CTL carbon steel plate in the future?

- No             Yes-- Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce CTL carbon steel plate (in short tons) for 2015 and 2016.**

II-4. **Anticipated changes in operations in the event the order is revoked.**-- Would your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the importation of CTL carbon steel plate in the future if the antidumping duty order on CTL carbon steel plate from China, and/or the suspension agreements on CTL carbon steel plate from Russia, and/or Ukraine were to be revoked?

- No             Yes-- Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce CTL carbon steel plate (in short tons) for 2015 and 2016.**

II-5a. **Production using same machinery.**-- Please report your firm's production of products made on the same equipment and machinery used to produce CTL carbon steel plate, and the combined production capacity on this shared equipment and machinery.

**"Average production capacity" or "capacity"** --The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**"Production"** --All production in your establishment(s) in China, Russia, or Ukraine, including production consumed internally within your firm.

<b>(Quantity in short tons)</b>					
<b>Item</b>	<b>Calendar year</b>			<b>January-June</b>	
	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2014</b>	<b>2015</b>
<b>Overall production capacity</b>					
<b>Production of:</b>					
CTL carbon steel plate <sup>1</sup>	0	0	0	0	0
CTL micro-alloy steel plate					
Specifically excluded (e.g., X-70) CTL carbon steel plate					
Other nonsubject products <sup>2</sup>					
Total	0	0	0	0	0
<sup>1</sup> Data for CTL carbon steel plate will populate here from data entered into question II-14. <sup>2</sup> Please identify these products:					

II-5b. **Operating parameters.**--The production capacity reported in II-5a is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year.

II-5c. **Capacity calculation.**--Please describe the methodology used to calculate overall production capacity reported in II-5a, and explain any changes in reported capacity.

II-5d. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's production capacity.



II-5. **Product shifting.**

(e). Is your firm able to switch production (capacity) between CTL carbon steel plate and other products using the same equipment and/or labor?

No

Yes-- (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products.

(f). Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

II-6. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of CTL carbon steel plate? \_\_\_\_\_ percent.

II-7. **Firm's estimated share of production in country.**--Please estimate the percentage of total production of CTL carbon steel plate in the country specified on the certification page accounted for by your firm's production in 2014. \_\_\_\_\_ percent.

II-8. **Firm's estimated share of country's exports.**--Please estimate the percentage of total exports to the United States of CTL carbon steel plate from the country specified on the certification page accounted for by your firm's exports in 2014. \_\_\_\_\_ percent.

II-9. **Inventories in the United States.**--Has your firm, since 2012, maintained any inventories of CTL carbon steel plate in the United States (not including inventories held by firms identified in question I-3)?

***"Inventories"***--Finished goods inventory, not raw materials or work in progress.

No

Yes--Report the quantity of such end-of-period inventories below.

<i>(Quantity in short tons)</i>					
Item	Calendar year			January-June	
	2012	2013	2014	2014	2015
Inventory					

II-10. **Third country trade actions.**--Is the CTL carbon steel plate exported by your firm subject to antidumping/countervailing duty/safeguard findings, remedies, or proceedings?

- No       Yes--List the products(s), countries affected, and the date of such findings/remedies/proceedings.

II-11. **Other export markets.**--Identify export markets (other than the United States) that your firm has developed or where it has increased its sales of CTL carbon steel plate since 2009. Please identify and discuss below.

II-12. **Significance of antidumping duty order and suspension agreements.**--Describe the significance of the existing antidumping duty order covering imports of CTL carbon steel plate from China and suspension agreements covering imports of CTL carbon steel plate from Russia and/or Ukraine in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-13. **Anticipated changes if order revoked.**--Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of CTL carbon steel plate in the future if the antidumping duty order on CTL carbon steel plate from China, and/or the suspension agreements on CTL carbon steel plate from Russia and/or Ukraine were to be revoked?

- No       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

- II-14. **Trade data.**--Report your firm's production capacity, production, shipments, and inventories related to the production of CTL carbon steel plate in your establishment(s) in China, Russia, or Ukraine during the specified periods.

Do not submit data by manufacturing facility if they are in the same country. If your firm has multiple manufacturing establishments within one country, you are required to combine data for those establishments within one foreign producer questionnaire response.

Do not submit data on multiple countries combined. The establishments reported here should all be located in the country of the firm's address reported on the certification page. Multinational companies with production in multiple subject countries should submit separate foreign producer questionnaire responses for each subject country.

**"Shipments"**--Shipments of products produced in your establishment(s) in China, Russia, and/or Ukraine. Quantities reported should be net of returns. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment in China, Russia, or Ukraine.

**"Home market commercial shipments"**--Shipments, other than internal consumption and transfers to related firms, within China, Russia, or Ukraine.

**"Home market internal consumption/transfers to related firms"**--Shipments made to related firms in China, Russia, or Ukraine, including product consumed internally by your firm.

**"Export shipments"**--Shipments to destinations outside China, Russia, or Ukraine, including shipments to related firms.

**"Inventories"**--Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-14. **Trade data**--Continued.

Quantity (in short tons) and Value (in 1,000 dollars)					
Item	Calendar year			January-June	
	2012	2013	2014	2014	2015
<b>Average production capacity</b> <sup>1</sup> (A)					
<b>Beginning-of-period inventories</b> (B)					
<b>Production</b> (C)					
<b>Home market shipments:</b> Internal consumption/ transfers <i>quantity</i> (D)					
<i>value</i> (E)					
Commercial shipments <i>quantity</i> (F)					
<i>value</i> (G)					
<b>Export shipments:</b> to the United States: <i>quantity</i> (H)					
<i>value</i> (I)					
to the European Union: <sup>2</sup> <i>quantity</i> (J)					
<i>value</i> (K)					
to Asia: <sup>3</sup> <i>quantity</i> (L)					
<i>value</i> (M)					
to all other markets: <sup>4</sup> <i>quantity</i> (N)					
<i>value</i> (O)					
<b>Total exports</b> ( <i>quantity</i> ) (P)	0	0	0	0	0
<b>Total shipments</b> ( <i>quantity</i> ) (Q)	0	0	0	0	0
<b>End-of-period inventories</b> (R)					

<sup>1</sup> The production capacity reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity: \_\_\_\_\_.

<sup>2</sup> Identify your firm's principal *European Union* export markets: \_\_\_\_\_.

<sup>3</sup> Identify your firm's principal *Asian* export markets: \_\_\_\_\_.

<sup>4</sup> Identify your firm's principal *other* export markets: \_\_\_\_\_.

II-14. **Trade data**--Continued

*RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line R) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.*

Item	Calendar year			January-June	
	2012	2013	2014	2014	2015
B + C – D – F – H – J – L – N – R= should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-15. **Other explanations**:--If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

II-16. **Exports of nonsubject product**:--Please report exports to the United States of CTL micro-alloy steel plate or X-70 CTL plate produced by your firm in China, Russia, or Ukraine.

**NOTE: Data for CTL X-70 steel plate and CTL micro-alloy steel plate should not be included in response to II-14.**

Item	Quantity (in short tons), value (in \$1,000)				
	Calendar year			January - June	
	2012	2013	2014	2014	2015
<b>CTL micro-alloy steel plate</b> (Quantity )					
(Value)					
<b>CTL X-70 steel plate</b> (Quantity)					
(Value)					

II-17. **CTL plate export data (2009-11)**.-- Report the quantity and value of your firm's exports of CTL plate during the specified periods.

<b>Quantity (in short tons), value (in \$1,000)</b>			
<b>Item</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
<b>CTL carbon steel plate</b> (Quantity)			
(Value)			
<b>CTL micro-alloy steel plate</b> (Quantity)			
(Value)			
<b>X-70 (and other exclusions)</b> (Quantity)			
(Value)			

**PART III.--MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Michele Breaux (202-205-2781, Michele.Breaux@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and how Commission staff may contact the individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

III-2. **Contract versus spot.**--Approximately what share of your firm's sales of CTL carbon steel plate to U.S. customers in 2014 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
<b>Share of your 2014 sales</b>	%	%	%	%	0.0 %

III-3. Please fill out the table regarding your firm's typical sales contracts with U.S. customers for CTL carbon steel plate (or check "not applicable" if your firm does not sell on a long term, short term, and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i># of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-4. **Lead times.**--What is the typical lead time for CTL carbon steel plate to U.S. customers between a customer's order and the date of delivery for your firm's sales of CTL carbon steel plate?

Source	Share of 2014 sales	Lead time (days)
From inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

III-5. **Raw materials.**--

(a) To what extent have changes in the prices of raw materials affected your firm's selling prices for CTL plate since January 1, 2009?

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(b) Do you anticipate changes in your firm's raw material costs?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of Chinese, Russian, and/or Ukrainian-produced CTL carbon steel plate in the U.S. market since January 1, 2009?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Availability of SUBJECT import supply.**-- Do you anticipate any changes in terms of the availability of Chinese, Russian, and/or Ukrainian-produced CTL carbon steel plate in the U.S. market in the future?

Increase	No change	Decrease	If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	



III-8. **Product shifting.**--Describe how easily your firm can shift its sales of CTL carbon steel plate between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting CTL carbon steel plate between the U.S. and alternative country markets within a 12-month period.

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III-9. **Product range.**--Is the product range, product mix, or marketing of CTL carbon steel plate in your firm's home market different from that of CTL carbon steel plate for export to the United States or to third-country markets?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of CTL carbon steel plate in your firm's home market, for export to the United States, or for export to third-country markets since January 1, 2009? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since January 1, 2009	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Substitutes.**— Can other products be substituted for CTL carbon steel plate?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for CTL carbon steel plate?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for CTL carbon steel plate since January 1, 2009? Do you anticipate any future changes?

<b>Changes in substitutes</b>	<b>No</b>	<b>Yes</b>	<b>Explain</b>
Changes since January 1, 2009	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Interchangeability.**--Is the CTL carbon steel plate produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's CTL carbon steel plate sold to the United States and/or to third-country markets?

<b>Yes</b>	<b>No</b>	<b>If no, identify the market(s) and any differences in the products.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **End uses.**--Describe the end uses of the CTL carbon steel plate that your firm manufactures and sells to your firm's home market. If these end uses differ from those of the CTL carbon steel plate your firm sells to the U.S. market or to third-country markets, explain.

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III-15. **Changes in end uses.**-- Have there been any changes in the end uses of CTL carbon steel plate since January 1, 2009? Do you anticipate any future changes?

<b>Changes in end uses</b>	<b>No</b>	<b>Yes</b>	<b>Explain</b>
Changes since January 1, 2009	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Demand trends.**--Indicate how demand in the following markets for CTL carbon steel plate has changed since January 1, 2009, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Your firm's market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
<b>Demand since January 1, 2009</b>					
Home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
Home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Price differences.**--Please compare market prices of CTL carbon steel plate in your firm's home market, the United States, and third-country markets.

**III-18. International transportation.—**

(a) Who typically arranges international transportation for your firm's exports?

<b>Exporter</b>	<b>Importer</b>
<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm typically arranges international transportation, for 2014, report or estimate the average cost to ship typical volumes of CTL carbon steel plate to the United States.

dollars per short ton

**III-19. Description of home market.—Describe briefly your firm's home market for CTL carbon steel plate, including the number of, and competition between, producers.**

**III-20. Import competition.—Does your firm face competition from imports of CTL carbon steel plate in your firm's home market?**

<b>No</b>	<b>Yes</b>	<b>If yes, please identify the country sources of these imports.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**III-21. Market studies.—Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss CTL carbon steel plate supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Russia, or Ukraine, and (3) the world as a whole. Of particular interest are such data from 2009 to the present and forecasts for the future.**

**III-22. Other explanations.—If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.**

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[http://usitc.gov/investigations/701731/2014/cut\\_to\\_length\\_carbon\\_steel\\_plate\\_china\\_russia\\_and/third\\_review\\_full.htm](http://usitc.gov/investigations/701731/2014/cut_to_length_carbon_steel_plate_china_russia_and/third_review_full.htm).

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **CTLP**

- **E-mail.**—E-mail the MS Word questionnaire to [michael.haberstroh@usitc.gov](mailto:michael.haberstroh@usitc.gov); include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

**If your firm did not produce or export this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR ' 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR ' 207.7). Service of the questionnaire must be made in paper form.