

U.S. IMPORTERS' QUESTIONNAIRE

HOT-ROLLED STEEL FLAT PRODUCTS

This questionnaire must be received by the Commission by **August 25, 2015**

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning hot-rolled steel flat products from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, and the United Kingdom (Inv. Nos. 701-TA-545-547 and 731-TA-1291-1297 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. ***This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).***

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>Website _____</p> <p>Has your firm imported hot-rolled steel (as defined on next page) from any country at any time since January 1, 2012?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)</p> <p>Return questionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the following link: https://dropbox.usitc.gov/oinv/. (PIN: HRS)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone:

Fax:

Email address

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on August 11, 2015, by AK Steel Corporation (West Chester, Ohio), ArcelorMittal USA LLC (Chicago, Illinois), Nucor Corporation (Charlotte, North Carolina), SSAB Enterprises, LLC (Lisle, Illinois), Steel Dynamics, Inc. (Fort Wayne, Indiana), and United States Steel Corporation (Pittsburgh, Pennsylvania). Antidumping and countervailing duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [LINK](#).

Hot-Rolled Steel.--The products covered by these investigations are certain hot-rolled, flat-rolled steel products, with or without patterns in relief, and that are neither clad, plated, nor coated with metal but whether or not annealed, painted, varnished, or coated with plastics or other non-metallic substances. The products covered include coils that have a width of 12.7 mm or greater, regardless of thickness, and regardless of the form of the coil (e.g., in successively superimposed layers, spirally oscillating, etc.). The products covered also include products not in coils (e.g., in straight lengths) of a thickness of less than 4.75 mm and a width that is 12.7 mm or greater that measures at least 10 times the thickness. The covered products described above may be rectangular, square, circular, or other shapes and include products of either rectangular or non-rectangular cross-section where such cross-section is achieved subsequent to the rolling process, i.e., products which have been “worked after rolling” (e.g., products which have been beveled or rounded at the edges).

For purposes of the width and thickness requirements referenced above:

- (1) where the nominal and actual measurements vary, a product is within the scope if application of either the nominal or actual measurement would place it within the scope based on the definitions set forth above, and
- (2) where the width and thickness vary for a specific product (e.g., the thickness of certain products with non-rectangular cross-section, the width of certain products with non-rectangular shape, etc.), the measurement at its greatest width or thickness applies.

Steel products included in the scope of these investigations are products in which: (1) iron predominates, by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by weight; and (3) none of the elements listed below exceeds the quantity, by weight, respectively indicated:

- 2.50 percent of manganese, or
- 3.30 percent of silicon, or
- 1.50 percent of copper, or
- 1.50 percent of aluminum, or
- 1.25 percent of chromium, or
- 0.30 percent of cobalt, or
- 0.40 percent of lead, or
- 2.00 percent of nickel, or
- 0.30 percent of tungsten, or
- 0.80 percent of molybdenum, or
- 0.10 percent of niobium, or
- 0.30 percent of vanadium, or
- 0.30 percent of zirconium.

Hot-Rolled Steel (Continued).--

Unless otherwise specifically excluded, products are included in this scope regardless of levels of boron and titanium. For example, specifically included within the scope of these investigations are vacuum degassed, fully stabilized (commonly referred to as interstitial-free (“IF”)) steels, high strength low alloy (“HSLA”) steels, and the substrate for motor lamination steels. IF steels are recognized as low carbon steels with micro-alloying levels of elements such as titanium and/or niobium added to stabilize carbon and nitrogen elements. HSLA steels are recognized as steels with micro-alloying levels of elements such as chromium, copper, niobium, titanium, vanadium, and molybdenum. The substrate for motor lamination steels contains micro-alloying levels of elements such as silicon and aluminum.

All products that meet the written physical description, and in which the chemistry quantities do not exceed any one of the noted element levels listed above, are within the scope of these investigations unless specifically excluded.

The following products are outside of and/or specifically excluded from the scope of these investigations:

- Universal mill plates (i.e., hot-rolled, flat-rolled products not in coils that have been rolled on four faces or in a closed box pass, of a width exceeding 150 mm but not exceeding 1250 mm, of a thickness not less than 4.0 mm, and without patterns in relief);
- Products that have been cold-rolled (cold-reduced) after hot-rolling;
- Ball bearing steels, as defined in the HTSUS.
- Tool steels, as defined in the HTSUS.
- Silico-manganese (as defined in the HTSUS) or silicon electrical steel with a silicon level exceeding 3.30 percent.
- USS abrasion-resistant steels (USS AR 400, USS AR 500).
- Non-rectangular shapes, not in coils, which are the result of having been processed by cutting or stamping and which have assumed the character of articles or products classified outside chapter 72 of the HTSUS.

The merchandise subject to these investigations is classified in the HTSUS at subheadings:

7208.10.15.00, 7208.10.30.00, 7208.10.60.00, 7208.25.30.00, 7208.25.60.00, 7208.26.00.30, 7208.26.00.60, 7208.27.00.30, 7208.27.00.60, 7208.36.00.30, 7208.36.00.60, 7208.37.00.30, 7208.37.00.60, 7208.38.00.15, 7208.38.00.30, 7208.38.00.90, 7208.39.00.15, 7208.39.00.30, 7208.39.00.90, 7208.40.60.30, 7208.40.60.60, 7208.53.00.00, 7208.54.00.00, 7208.90.00.00, 7210.70.30.00, 7211.14.00.30, 7211.14.00.90, 7211.19.15.00, 7211.19.20.00, 7211.19.30.00, 7211.19.45.00, 7211.19.60.00, 7211.19.75.30, 7211.19.75.60, 7211.19.75.90, and 7211.90.00.00.

Certain hot-rolled, flat-rolled steel products covered by these investigations also enter under the following tariff numbers: 7225.11.00.00, 7225.19.00.00, 7225.30.30.50, 7225.30.70.00, 7225.40.70.00, 7225.99.00.90, 7226.11.10.00, 7226.11.90.30, 7226.11.90.60, 7226.19.10.00, 7226.19.90.00, 7226.91.50.00, 7226.91.70.00, and 7226.91.80.00. Subject merchandise may also enter under 7210.90.90.00, 7212.40.10.00, 7212.40.50.00, and 7212.50.00.00, and 7226.99.01.80. Although the HTSUS subheadings are provided for convenience and U.S. Customs purposes, the written description of the merchandise under investigation is dispositive.

Importer.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing hot-rolled steel (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

“Establishment”--Each facility of a firm involved in the importation of hot-rolled steel, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

--

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing hot-rolled steel from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, or the United Kingdom into the United States or that are engaged in exporting hot-rolled steel from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, or the United Kingdom to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of hot-rolled steel?

No Yes--List the following information.

Firm name	Address	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on hot-rolled steel. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of hot-rolled steel but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters hot-rolled steel into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports hot-rolled steel under the TIB (temporary importation under bond) program.

“Foreign trade zone” is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

“Bonded warehouse” is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S. Code § 1555.

“Temporary Importation under Bond (“TIB”) program” is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States(HTS).

	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Justin Enck (justin.enck@usitc.gov, 202-205-3363) or Mary Messer (mary.messer@usitc.gov, 202-205-3193).
Supply all data requested on a calendar-year basis.

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of hot-rolled steel since January 1, 2012.

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or production curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (<i>e.g.</i> , technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of hot-rolled steel for delivery on or after **June 30, 2015**?

“Arranged imports” are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes--Fill out the table below.

Quantity (in short tons)				
Period/Source	Jul-Sept 2015	Oct-Dec 2015	Jan-Mar 2016	Apr-Jun 2016
Australia				
Brazil				
Japan				
Korea				
Netherlands				
Turkey				
United Kingdom				
Canada (nonsubject)				
Other sources:¹				
¹ Identify your other sources: _____.				

II-4. **Reasons for importing if producer.**--If your firm also produces hot-rolled steel in the United States, please indicate the reasons for importing this product. If your firm’s reasons differ by source, please elaborate.

Definitions

“Imports” –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

“Import quantities” –Quantities reported should be net of returns.

“Import values” –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

“U.S. commercial shipments” – Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

“Internal consumption” –Product consumed internally by your firm.

“Transfers to related firms” –Shipments made to related domestic firms. Such transactions are valued at fair market value.

“Related firm” –A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

“Export shipments” – Shipments to destinations outside the United States, including shipments to related firms.

“Inventories” --Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. **IMPORTS FROM AUSTRALIA.**—Report your firm’s imports and your firm’s shipments and inventories of hot-rolled steel imported from Australia by your firm during the specified periods.

AUSTRALIA

Item	Quantity (in short tons), value (in \$1,000)				
	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm’s principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-5b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Australia by channel of distribution and end use, during the specified periods.

AUSTRALIA

Item	Quantity (in short tons)														
	Calendar years			January-June											
	2012	2013	2014	2014	2015										
Channels of distribution: Commercial U.S. shipments: To <u>steel service centers and distributors</u> (K) ¹															
To <u>end users.</u> — Steel mills(L)															
Tubular goods producers (M)															
Automotive and other transportation equipment manufacturers (N)															
Construction/structural end users (O)															
Appliances, machinery and parts (P)															
Other end uses (Q) ²															
<p>¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="center">Share of total (percent)</th> </tr> </thead> <tbody> <tr> <td>Automotive/transportation applications</td> <td></td> </tr> <tr> <td>Constructions/structural applications</td> <td></td> </tr> <tr> <td>Other applications/end uses/unknown</td> <td></td> </tr> <tr> <td>Total (should sum to 100.0 percent)</td> <td></td> </tr> </tbody> </table>						Distributor/service center likely end use	Share of total (percent)	Automotive/transportation applications		Constructions/structural applications		Other applications/end uses/unknown		Total (should sum to 100.0 percent)	
Distributor/service center likely end use	Share of total (percent)														
Automotive/transportation applications															
Constructions/structural applications															
Other applications/end uses/unknown															
Total (should sum to 100.0 percent)															
<p>² Identify the other end uses: _____.</p>															

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-5c. **Alloy hot-rolled steel (Australia).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Australia during the specified periods. See page 4 for definition of alloy hot-rolled steel.

AUSTRALIA

Quantity (<i>in short tons</i>), value (<i>in \$1,000</i>)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
<i>Quantity (R)</i>					
<i>Value (S)</i>					
¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should not be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-5d. **Imports in 12-month period preceding petition (AUSTRALIA).**—Report your firm’s U.S. imports from Australia of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

AUSTRALIA

Quantity (<i>in short tons</i>)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-6a. **IMPORTS FROM BRAZIL.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Brazil by your firm during the specified periods.

BRAZIL

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm's principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-6b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Brazil by channel of distribution and end use, during the specified periods.

BRAZIL

Quantity (in short tons)																			
Item	Calendar years			January-June															
	2012	2013	2014	2014	2015														
Channels of distribution:																			
Commercial U.S. shipments:																			
To <u>steel service centers and distributors</u> (K) ¹																			
To <u>end users.</u> —																			
Steel mills(L)																			
Tubular goods producers (M)																			
Automotive and other transportation equipment manufacturers (N)																			
Construction/structural end users (O)																			
Appliances, machinery and parts (P)																			
Other end uses (Q) ²																			
¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications: <table border="0" style="width: 100%; margin-top: 10px;"> <tr> <td style="width: 70%;"></td> <td align="right">Share of total</td> </tr> <tr> <td></td> <td align="right">(percent)</td> </tr> <tr> <td> Distributor/service center likely end use</td> <td></td> </tr> <tr> <td>Automotive/transportation applications</td> <td></td> </tr> <tr> <td>Constructions/structural applications</td> <td></td> </tr> <tr> <td>Other applications/end uses/unknown</td> <td></td> </tr> <tr> <td> Total (should sum to 100.0 percent)</td> <td></td> </tr> </table>							Share of total		(percent)	Distributor/service center likely end use		Automotive/transportation applications		Constructions/structural applications		Other applications/end uses/unknown		Total (should sum to 100.0 percent)	
	Share of total																		
	(percent)																		
Distributor/service center likely end use																			
Automotive/transportation applications																			
Constructions/structural applications																			
Other applications/end uses/unknown																			
Total (should sum to 100.0 percent)																			
² Identify the other end uses: _____.																			

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-6c. **Alloy hot-rolled steel (Brazil).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Brazil during the specified periods. See page 4 for definition of alloy hot-rolled steel.

BRAZIL

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
Quantity (R)					
Value (S)					
¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should not be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-6d. **Imports in 12-month period preceding petition (BRAZIL).**—Report your firm’s U.S. imports from Brazil of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

BRAZIL

Quantity (in short tons)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-7a. **IMPORTS FROM JAPAN.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Japan by your firm during the specified periods.

JAPAN

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm's principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-7b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Japan by channel of distribution and end use, during the specified periods.

JAPAN

Quantity (in short tons)															
Item	Calendar years			January-June											
	2012	2013	2014	2014	2015										
Channels of distribution:															
Commercial U.S. shipments:															
To <u>steel service centers and distributors</u> (K) ¹															
To <u>end users.</u> —															
Steel mills(L)															
Tubular goods producers (M)															
Automotive and other transportation equipment manufacturers (N)															
Construction/structural end users (O)															
Appliances, machinery and parts (P)															
Other end uses (Q) ²															
¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications: <table align="center" style="width: 100%; border: none;"> <thead> <tr> <th style="text-align: left;">Distributor/service center likely end use</th> <th style="text-align: center;">Share of total (percent)</th> </tr> </thead> <tbody> <tr> <td>Automotive/transportation applications</td> <td></td> </tr> <tr> <td>Constructions/structural applications</td> <td></td> </tr> <tr> <td>Other applications/end uses/unknown</td> <td></td> </tr> <tr> <td>Total (should sum to 100.0 percent)</td> <td></td> </tr> </tbody> </table>						Distributor/service center likely end use	Share of total (percent)	Automotive/transportation applications		Constructions/structural applications		Other applications/end uses/unknown		Total (should sum to 100.0 percent)	
Distributor/service center likely end use	Share of total (percent)														
Automotive/transportation applications															
Constructions/structural applications															
Other applications/end uses/unknown															
Total (should sum to 100.0 percent)															
² Identify the other end uses: _____.															

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-7c. **Alloy hot-rolled steel (Japan).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Japan during the specified periods. See page 4 for definition of alloy hot-rolled steel.

JAPAN

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
Quantity (R)					
Value (S)					
¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should not be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-7d. **Imports in 12-month period preceding petition (JAPAN).**—Report your firm’s U.S. imports from Japan of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

JAPAN

Quantity (in short tons)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-8a. **IMPORTS FROM KOREA.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Korea by your firm during the specified periods.

KOREA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm's principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-8b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Korea by channel of distribution and end use, during the specified periods.

KOREA

Quantity (in short tons)																	
Item	Calendar years			January-June													
	2012	2013	2014	2014	2015												
Channels of distribution:																	
Commercial U.S. shipments:																	
To <u>steel service centers and distributors</u> (K) ¹																	
To <u>end users.</u> —																	
Steel mills(L)																	
Tubular goods producers (M)																	
Automotive and other transportation equipment manufacturers (N)																	
Construction/structural end users (O)																	
Appliances, machinery and parts (P)																	
Other end uses (Q) ²																	
¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications: <table border="0" style="margin-left: 40px;"> <tr> <td></td> <td align="right">Share of total</td> </tr> <tr> <td>Distributor/service center likely end use</td> <td align="right">(percent)</td> </tr> <tr> <td>Automotive/transportation applications</td> <td></td> </tr> <tr> <td>Constructions/structural applications</td> <td></td> </tr> <tr> <td>Other applications/end uses/unknown</td> <td></td> </tr> <tr> <td> Total (should sum to 100.0 percent)</td> <td></td> </tr> </table>							Share of total	Distributor/service center likely end use	(percent)	Automotive/transportation applications		Constructions/structural applications		Other applications/end uses/unknown		Total (should sum to 100.0 percent)	
	Share of total																
Distributor/service center likely end use	(percent)																
Automotive/transportation applications																	
Constructions/structural applications																	
Other applications/end uses/unknown																	
Total (should sum to 100.0 percent)																	
² Identify the other end uses: _____.																	

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-8c. **Alloy hot-rolled steel (Korea).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Korea during the specified periods. See page 4 for definition of alloy hot-rolled steel.

KOREA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
Quantity (R)					
Value (S)					
¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should not be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-8d. **Imports in 12-month period preceding petition (KOREA).**—Report your firm’s U.S. imports from Korea of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

KOREA

Quantity (in short tons)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-9a. **IMPORTS FROM THE NETHERLANDS.**—Report your firm’s imports and your firm’s shipments and inventories of hot-rolled steel imported from the Netherlands by your firm during the specified periods.

NETHERLANDS

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm’s principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-9b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Netherlands by channel of distribution and end use, during the specified periods.

NETHERLANDS

Item	Quantity (in short tons)														
	Calendar years			January-June											
	2012	2013	2014	2014	2015										
Channels of distribution:															
Commercial U.S. shipments:															
To <u>steel service centers and distributors</u> (K) ¹															
To <u>end users.</u> —															
Steel mills(L)															
Tubular goods producers (M)															
Automotive and other transportation equipment manufacturers (N)															
Construction/structural end users (O)															
Appliances, machinery and parts (P)															
Other end uses (Q) ²															
<p>¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="center">Share of total (percent)</th> </tr> </thead> <tbody> <tr> <td>Automotive/transportation applications</td> <td></td> </tr> <tr> <td>Constructions/structural applications</td> <td></td> </tr> <tr> <td>Other applications/end uses/unknown</td> <td></td> </tr> <tr> <td>Total (should sum to 100.0 percent)</td> <td></td> </tr> </tbody> </table>						Distributor/service center likely end use	Share of total (percent)	Automotive/transportation applications		Constructions/structural applications		Other applications/end uses/unknown		Total (should sum to 100.0 percent)	
Distributor/service center likely end use	Share of total (percent)														
Automotive/transportation applications															
Constructions/structural applications															
Other applications/end uses/unknown															
Total (should sum to 100.0 percent)															
<p>² Identify the other end uses: _____.</p>															

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-9c. **Alloy hot-rolled steel (Netherlands).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Netherlands during the specified periods. See page 4 for definition of alloy hot-rolled steel.

NETHERLANDS

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
Quantity (R)					
Value (S)					
¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should not be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-9d. **Imports in 12-month period preceding petition (NETHERLANDS).**—Report your firm’s U.S. imports from Netherlands of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

NETHERLANDS

Quantity (in short tons)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-10a. **IMPORTS FROM TURKEY.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Turkey by your firm during the specified periods.

TURKEY

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm's principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-10b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Turkey by channel of distribution and end use, during the specified periods.

TURKEY

Item	Quantity (in short tons)														
	Calendar years			January-June											
	2012	2013	2014	2014	2015										
Channels of distribution: Commercial U.S. shipments: To <u>steel service centers and distributors</u> (K) ¹															
To <u>end users.</u> — Steel mills(L)															
Tubular goods producers (M)															
Automotive and other transportation equipment manufacturers (N)															
Construction/structural end users (O)															
Appliances, machinery and parts (P)															
Other end uses (Q) ²															
<p>¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="center">Share of total (percent)</th> </tr> </thead> <tbody> <tr> <td>Automotive/transportation applications</td> <td></td> </tr> <tr> <td>Constructions/structural applications</td> <td></td> </tr> <tr> <td>Other applications/end uses/unknown</td> <td></td> </tr> <tr> <td>Total (should sum to 100.0 percent)</td> <td></td> </tr> </tbody> </table> <p>² Identify the other end uses: _____.</p>						Distributor/service center likely end use	Share of total (percent)	Automotive/transportation applications		Constructions/structural applications		Other applications/end uses/unknown		Total (should sum to 100.0 percent)	
Distributor/service center likely end use	Share of total (percent)														
Automotive/transportation applications															
Constructions/structural applications															
Other applications/end uses/unknown															
Total (should sum to 100.0 percent)															

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-10c. **Alloy hot-rolled steel (Turkey).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Turkey during the specified periods. See page 4 for definition of alloy hot-rolled steel.

TURKEY

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
Quantity (R)					
Value (S)					

¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.

II-10d. **Imports in 12-month period preceding petition (TURKEY).**—Report your firm’s U.S. imports from Turkey of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

TURKEY

Quantity (in short tons)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-11a. **IMPORTS FROM THE UNITED KINGDOM.**—Report your firm’s imports and your firm’s shipments and inventories of hot-rolled steel imported from the United Kingdom by your firm during the specified periods.

UNITED KINGDOM

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm’s principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-11b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from United Kingdom by channel of distribution and end use, during the specified periods.

UNITED KINGDOM

Item	Quantity (in short tons)														
	Calendar years			January-June											
	2012	2013	2014	2014	2015										
Channels of distribution: Commercial U.S. shipments: To <u>steel service centers and distributors</u> (K) ¹															
To <u>end users.</u> — Steel mills(L)															
Tubular goods producers (M)															
Automotive and other transportation equipment manufacturers (N)															
Construction/structural end users (O)															
Appliances, machinery and parts (P)															
Other end uses (Q) ²															
<p>¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="center">Share of total (percent)</th> </tr> </thead> <tbody> <tr> <td>Automotive/transportation applications</td> <td></td> </tr> <tr> <td>Constructions/structural applications</td> <td></td> </tr> <tr> <td>Other applications/end uses/unknown</td> <td></td> </tr> <tr> <td>Total (should sum to 100.0 percent)</td> <td></td> </tr> </tbody> </table> <p>² Identify the other end uses: _____.</p>						Distributor/service center likely end use	Share of total (percent)	Automotive/transportation applications		Constructions/structural applications		Other applications/end uses/unknown		Total (should sum to 100.0 percent)	
Distributor/service center likely end use	Share of total (percent)														
Automotive/transportation applications															
Constructions/structural applications															
Other applications/end uses/unknown															
Total (should sum to 100.0 percent)															

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-11c. **Alloy hot-rolled steel (United Kingdom).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from United Kingdom during the specified periods. See page 4 for definition of alloy hot-rolled steel.

UNITED KINGDOM

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
Quantity (R)					
Value (S)					
¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should not be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-11d. **Imports in 12-month period preceding petition (UNITED KINGDOM).**—Report your firm’s U.S. imports from United Kingdom of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

UNITED KINGDOM

Quantity (in short tons)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-12a. **IMPORTS FROM CANADA (NONSUBJECT SOURCE).**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Canada (nonsubject source) by your firm during the specified periods.

CANADA (NONSUBJECT)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm's principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-12b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Canada (Nonsubject) by channel of distribution and end use, during the specified periods.

CANADA (NONSUBJECT)

Item	Quantity (in short tons)														
	Calendar years			January-June											
	2012	2013	2014	2014	2015										
Channels of distribution: Commercial U.S. shipments: To <u>steel service centers and distributors</u> (K) ¹															
To <u>end users.</u> — Steel mills(L)															
Tubular goods producers (M)															
Automotive and other transportation equipment manufacturers (N)															
Construction/structural end users (O)															
Appliances, machinery and parts (P)															
Other end uses (Q) ²															
<p>¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="center">Share of total (percent)</th> </tr> </thead> <tbody> <tr> <td>Automotive/transportation applications</td> <td></td> </tr> <tr> <td>Constructions/structural applications</td> <td></td> </tr> <tr> <td>Other applications/end uses/unknown</td> <td></td> </tr> <tr> <td>Total (should sum to 100.0 percent)</td> <td></td> </tr> </tbody> </table> <p>² Identify the other end uses: _____.</p>						Distributor/service center likely end use	Share of total (percent)	Automotive/transportation applications		Constructions/structural applications		Other applications/end uses/unknown		Total (should sum to 100.0 percent)	
Distributor/service center likely end use	Share of total (percent)														
Automotive/transportation applications															
Constructions/structural applications															
Other applications/end uses/unknown															
Total (should sum to 100.0 percent)															

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-12c. **Alloy hot-rolled steel (Canada (Nonsubject)).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Canada (Nonsubject) during the specified periods. See page 4 for definition of alloy hot-rolled steel.

CANADA (NONSUBJECT)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
Quantity (R)					
Value (S)					
¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should not be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-12d. **Imports in 12-month period preceding petition (CANADA (NONSUBJECT)).**—Report your firm’s U.S. imports from Canada (Nonsubject) of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

CANADA (NONSUBJECT)

Quantity (in short tons)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-13a. **IMPORTS FROM ALL OTHER SOURCES COMBINED.**—Report your firm’s imports and your firm’s shipments and inventories of hot-rolled steel imported from All Other Sources Combined (i.e., excluding Australia, Brazil, Japan, Korea, the Netherlands, Turkey, the United Kingdom, and Canada) by your firm during the specified periods.

ALL OTHER SOURCES COMBINED

(list sources: _____)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ company transfers: Quantity (F)					
Value ² (G)					
Export shipments: ³ Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
¹ Please identify the foreign producers, if known: _____. ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ³ Identify your firm’s principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless					

accurate: _____.

II-13b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from All other sources combined by channel of distribution and end use, during the specified periods.

ALL OTHER SOURCES COMBINED

Item	Quantity (in short tons)				
	Calendar years			January-June	
	2012	2013	2014	2014	2015
Channels of distribution:					
Commercial U.S. shipments:					
To <u>steel service centers and distributors</u> (K) ¹					
To <u>end users.</u> —					
Steel mills(L)					
Tubular goods producers (M)					
Automotive and other transportation equipment manufacturers (N)					
Construction/structural end users (O)					
Appliances, machinery and parts (P)					
Other end uses (Q) ²					

¹ In 2014, what estimated share of your firm's reported commercial shipments to steel service centers and/or distributors were in the following likely end use applications:

Distributor/service center likely end use	Share of total (percent)
Automotive/transportation applications	
Constructions/structural applications	
Other applications/end uses/unknown	
Total (should sum to 100.0 percent)	

² Identify the other end uses: _____.

RECONCILIATION OF COMMERCIAL SHIPMENTS.—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-June	
	2012	2013	2014	2014	2015
J + L +M+ N + O + P + Q – D = zero ("0"), if not revise.	0	0	0	0	0

II-13c. **Alloy hot-rolled steel (All other sources combined).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from All other sources combined during the specified periods. See page 4 for definition of alloy hot-rolled steel.

ALL OTHER SOURCES COMBINED

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-June	
	2012	2013	2014	2014	2015
Imports of subject alloy hot-rolled steel:¹					
Quantity (R)					
Value (S)					
¹ Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should not be exactly equal to (e.g., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-13d. **Imports in 12-month period preceding petition (ALL OTHER SOURCES COMBINED).**—Report your firm’s U.S. imports from All other sources combined of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item) during the 12-month period immediately preceding the filing of the petition (i.e., August 1, 2014 through July 31, 2015).

ALL OTHER SOURCES COMBINED

Quantity (in short tons)	
Item	Specific 12-month period
	August 1, 2014 – July 31, 2015
Imports:	
All hot-rolled steel	
Alloy hot-rolled steel (a subset of the first item)	

II-14. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Lauren Gamache (202-205-3489, lauren.gamache@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2012 of the following products your firm imported from subject countries Australia, Brazil, Japan, Korea, the Netherlands, Turkey, and the United Kingdom and nonsubject country Canada:

Product 1.--Hot-rolled carbon steel plate in coils, as-rolled (unprocessed), not pickled or temper-rolled, not high strength, produced to AISI-1006-1025 grade (including, but not limited to, ASTM A36), 0.187" through 0.625" in nominal or actual thickness, 40" through 72" in width.

Product 2.--Hot-rolled carbon steel sheet in coils, commercial quality, SAE 1006-1015 or ASTM A1011 equivalent, not high-strength, not pickled and oiled, not temper-rolled, 0.090" through 0.171" in nominal or actual thickness, 40" to 72" in width.

Product 3.--Hot-rolled carbon steel sheet in coils, commercial quality SAE 1006-1015 or ASTM A1011 equivalent, pickled and oiled, temper-rolled, not high strength, 0.090" through 0.171" in nominal or actual thickness, 40" to 72" in width.

Product 4.--Hot rolled steel plate in coils, high strength low alloy, for conversion to API PSL 2 X70M, 0.250 to 0.750, 50" to 77" in width.

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2012-June 2015, did your firm import from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, the United Kingdom, and/or Canada and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	No. --Skip to question III-3.

III-2a. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Australia and sold by your firm.

AUSTRALIA

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
 Product 2:
 Product 3:
 Product 4:

III-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Brazil and sold by your firm.

BRAZIL

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
 Product 2:
 Product 3:
 Product 4:

III-2c. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Japan and sold by your firm.

JAPAN

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
 Product 2:
 Product 3:
 Product 4:

III-2d. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm.

KOREA

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
 Product 2:
 Product 3:
 Product 4:

III-2e. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from the Netherlands and sold by your firm.

NETHERLANDS

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
 Product 2:
 Product 3:
 Product 4:

III-2f. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Turkey and sold by your firm.

TURKEY

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
 Product 2:
 Product 3:
 Product 4:

III-2g. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from the United Kingdom and sold by your firm.

UNITED KINGDOM

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2h. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Canada and sold by your firm.

CANADA

Report data in actual short tons and actual dollars (not 1,000s).

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
 Product 2:
 Product 3:
 Product 4:

III-2i. **Pricing data methodology.**—Please describe the method and the kinds of documents/records that were used to compile your price data.

--

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of hot-rolled steel (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for hot-rolled steel imported from subject countries?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported hot-rolled steel from subject countries usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of hot-rolled steel imported from subject countries in 2014 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
Share of 2014 sales	%	%	%	%	0.0 %

III-7. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for hot-rolled steel from subject countries (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i># of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**--What is your firm's share of sales of hot-rolled steel imported from subject countries from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of hot-rolled steel?

Source	Share of 2014 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9. **Shipping information.**—

- (a) What is the approximate percentage of the total delivered cost of hot-rolled steel imported from subject countries that is accounted for by U.S. inland transportation costs? percent.

- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser *(check one)*

- (c) When your firm sells hot-rolled steel imported from subject countries, from where is it shipped?
 Point of importation Storage facility *(check one)*

- (d) Indicate the approximate percentage of your firm's sales of hot-rolled steel imported from subject countries that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold hot-rolled steel imported from subject countries since January 1, 2012 (check all that apply)?

Geographic area	Australia	Brazil	Japan	Korea	Netherlands	Turkey	United Kingdom
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Central Southwest. --AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pacific Coast. --CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other. --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses.**--List the end uses of the hot-rolled steel that your firm imports from subject countries. For each end-use product, what percentage of the total cost is accounted for by hot-rolled steel and other inputs?

End use product	Share of total cost of end-use product accounted for by		Total (should sum to 100.0% across)
	Hot-rolled steel	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-12. **Substitutes.**-- Can other products be substituted for hot-rolled steel?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for hot-rolled steel?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for hot-rolled steel has changed since January 1, 2012. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of hot-rolled steel since January 1, 2012?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Conditions of competition.**—

(a) Is the hot-rolled steel market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to hot-rolled steel?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-16.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for hot-rolled steel since January 1, 2012?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Supply constraints.**--Has your firm refused, declined, or been unable to supply hot-rolled steel since January 1, 2012 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Raw materials.**-- How have hot-rolled steel raw materials prices changed since January 1, 2012?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for hot-rolled steel.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Interchangeability.**--Is hot-rolled steel produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Australia	Brazil	Japan	Korea	Netherlands	Turkey	United Kingdom	Other countries
United States								
Australia								
Brazil								
Japan								
Korea								
Netherlands								
Turkey								
United Kingdom								
For any country-pair producing hot-rolled steel that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:								

III-19. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between hot-rolled steel produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	Australia	Brazil	Japan	Korea	Netherlands	Turkey	United Kingdom	Other countries
United States								
Australia								
Brazil								
Japan								
Korea								
Netherlands								
Turkey								
United Kingdom								
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of hot-rolled steel, identify the country-pair and report the advantages or disadvantages imparted by such factors:								

III-20. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for hot-rolled steel since January 1, 2012. Indicate the share of the quantity of your firm's total shipments of hot-rolled steel that each of these customers accounted for in 2014.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2014 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-21. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at: [LINK](#)

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** **HRS**

- **E-mail.**—E-mail the MS Word questionnaire to justin.enck@ustic.gov and mary.messer@usitc.gov; include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.