

## LOST SALES AND LOST REVENUE SURVEY

### CIRCULAR WELDED CARBON-QUALITY STEEL PIPE FROM OMAN, PAKISTAN, THE PHILIPPINES, THE UNITED ARAB EMIRATES, AND VIETNAM

This survey must be received by the Commission by **November 12, 2015**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning circular welded carbon-quality steel pipe ("circular welded pipe") from Oman, Pakistan, the Philippines, the United Arab Emirates, and Vietnam (Inv. Nos. 701-TA-549 and 731-TA-1299-1303 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)). Further information on this survey can be obtained from Michele Breaux (202-205-2781, [Michele.breaux@usitc.gov](mailto:Michele.breaux@usitc.gov)) or Tana Farrington (202-205-2389, [Tana.Farrington@usitc.gov](mailto:Tana.Farrington@usitc.gov)).

Name of firm \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
Website \_\_\_\_\_

Has your firm purchased **circular welded pipe** (as defined on next page) at any time since **January 1, 2012**?

- NO** (Sign the certification below and promptly return **only** this page of the survey to the Commission)  
 **YES** (Complete all parts of the survey, and return the entire survey to the Commission)

Return questionnaire via the U.S. International Trade Commission *Drop Box* by clicking on the following link: <https://dropbox.usitc.gov/oinv/>. (PIN: CWP)

#### CERTIFICATION

*I certify that the information herein supplied in this survey is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this survey and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Email address

**PART I.—GENERAL INFORMATION**

**Background.** This proceeding was instituted in response to a petition filed on October 28, 2015, by Bull Moose Tube Company, Chesterfield, MO; EXLTUBE, Kansas City, MO; Wheatland Tube, Chicago, IL; and Western Tube & Conduit, Long Beach, CA. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [http://www.usitc.gov/investigations/701731/2015/circular\\_welded\\_carbon\\_quality\\_steel\\_pipe\\_oma\\_n/preliminary.htm](http://www.usitc.gov/investigations/701731/2015/circular_welded_carbon_quality_steel_pipe_oma_n/preliminary.htm).

**Circular Welded Pipe** covered by these investigations is . . . welded carbon-quality steel pipes and tube, of circular cross-section, with an outside diameter (“O.D.”) not more than 16 inches (406.4mm), regardless of wall thickness, surface finish (e.g., black, galvanized, or painted), end finish (plain end, beveled end, grooved, threaded, or threaded and coupled), or industry specification (e.g. American Society for Testing and Materials International (“ASTM”), proprietary, or other) generally known as standard pipe, fence pipe and tube, sprinkler pipe, and structural pipe (although subject product may also be referred to as mechanical tubing). Specifically, the term, “carbon quality” includes products in which: (a) iron predominates, by weight, over each of the other contained elements; (b) the carbon content is 2 percent or less, by weight; and (c) none of the elements listed below exceeds the quantity, by weight, as indicated:

- (i) 1.80 percent of manganese;
- (ii) 2.25 percent of silicon;
- (iii) 1.00 percent of copper;
- (iv) 0.50 percent of aluminum;
- (v) 1.25 percent of chromium;
- (vi) 0.30 percent of cobalt;
- (vii) 0.40 percent of lead;
- (viii) 1.25 percent of nickel;
- (ix) 0.30 percent of tungsten;
- (x) 0.15 percent of molybdenum;
- (xi) 0.10 percent of niobium;
- (xii) 0.41 percent of titanium;
- (xiii) 0.15 percent of vanadium;
- (xiv) 0.15 percent of zirconium.

Subject pipe is ordinarily made to ASTM specifications A53, A135, and A795, but can also be made to other specifications. Structural pipe is made primarily to ASTM specifications A252 and A500. Standard and structural pipe may also be produced to proprietary specifications rather than to industry specifications. Fence tubing is included in the scope regardless of certification to a specification listed in the exclusions below, and can also be made to the ASTM A513 specification. Sprinkler pipe is designed for sprinkler fire suppression systems and may be made to industry specifications such as ASTM A53 or to proprietary specifications. These products are generally made to standard O.D. and wall thickness combinations. Pipe multi-stenciled to a standard and/or structural specification and to other specifications, such as American Petroleum Institute (“API”) API-5L specification, is also covered by the scope of these investigations when it meets the physical description set forth above, and also has one or

more of the following characteristics: is 32 feet in length or less; is less than 2.0 inches (50mm) in outside diameter; has a galvanized and/or painted (e.g. polyester coated) surface finish; or has a threaded and/or coupled end finish.

The scope of these investigations does not include: (a) pipe suitable for use in boilers, superheaters, heat exchangers, refining furnaces and feedwater heaters, whether or not cold drawn; (b) finished electrical conduit; (c) finished scaffolding; (d) tube and pipe hollows for redrawing; (e) oil country tubular goods produced to API specifications; (f) line pipe produced to only API specifications; and (g) mechanical tubing, whether or not cold-drawn. However, products certified to ASTM mechanical tubing specifications are not excluded as mechanical tubing if they otherwise meet the standard sizes (e.g., outside diameter and wall thickness) of standard, structural, fence and sprinkler pipe. Also, products made to the following outside diameter and wall thickness combinations, which are recognized by the industry as typical for fence tubing, would not be excluded from the scope based solely on their being certified to ASTM mechanical tubing specifications:

- 1.315 inch O.D. and 0.035 inch wall thickness (gauge 20);
- 1.315 inch O.D. and 0.047 inch wall thickness (gauge 18);
- 1.315 inch O.D. and 0.055 inch wall thickness (gauge 17);
- 1.315 inch O.D. and 0.065 inch wall thickness (gauge 16);
- 1.315 inch O.D. and 0.072 inch wall thickness (gauge 15);
- 1.315 inch O.D. and 0.083 inch wall thickness (gauge 14);
- 1.315 inch O.D. and 0.095 inch wall thickness (gauge 13);
- 1.660 inch O.D. and 0.047 inch wall thickness (gauge 18);
- 1.660 inch O.D. and 0.055 inch wall thickness (gauge 17);
- 1.660 inch O.D. and 0.065 inch wall thickness (gauge 16);
- 1.660 inch O.D. and 0.072 inch wall thickness (gauge 15);
- 1.660 inch O.D. and 0.083 inch wall thickness (gauge 14);
- 1.660 inch O.D. and 0.095 inch wall thickness (gauge 13);
- 1.660 inch O.D. and 0.109 inch wall thickness (gauge 12);
- 1.900 inch O.D. and 0.047 inch wall thickness (gauge 18);
- 1.900 inch O.D. and 0.055 inch wall thickness (gauge 17);
- 1.900 inch O.D. and 0.065 inch wall thickness (gauge 16);
- 1.900 inch O.D. and 0.072 inch wall thickness (gauge 15);
- 1.900 inch O.D. and 0.095 inch wall thickness (gauge 13);
- 1.900 inch O.D. and 0.109 inch wall thickness (gauge 12);
- 2.375 inch O.D. and 0.047 inch wall thickness (gauge 18);
- 2.375 inch O.D. and 0.055 inch wall thickness (gauge 17);
- 2.375 inch O.D. and 0.065 inch wall thickness (gauge 16);
- 2.375 inch O.D. and 0.072 inch wall thickness (gauge 15);
- 2.375 inch O.D. and 0.095 inch wall thickness (gauge 13);
- 2.375 inch O.D. and 0.109 inch wall thickness (gauge 12);
- 2.375 inch O.D. and 0.120 inch wall thickness (gauge 11);
- 2.875 inch O.D. and 0.109 inch wall thickness (gauge 12);
- 2.875 inch O.D. and 0.134 inch wall thickness (gauge 10);
- 2.875 inch O.D. and 0.165 inch wall thickness (gauge 8);
- 3.500 inch O.D. and 0.109 inch wall thickness (gauge 12);
- 3.500 inch O.D. and 0.148 inch wall thickness (gauge 9);
- 3.500 inch O.D. and 0.165 inch wall thickness (gauge 8);

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4.000 inch O.D. and 0.148 inch wall thickness (gauge 9);  
4.000 inch O.D. and 0.165 inch wall thickness (gauge 8);  
4.500 inch O.D. and 0.203 inch wall thickness (gauge 7).

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of circular welded pipe and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 702(c)(4)/732(c)(4) of the Act (19 U.S.C. § 1671a(c)(4)/1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this proceeding. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information be provided to Commerce under the conditions described above.

**Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this survey. This may or may not be the person whose signature is at the bottom of page 1.

Name	
Title	
Email	
Telephone	

**PURCHASE INFORMATION**

1. **Purchases.**—Report your firm’s total U.S. purchases of circular welded pipe. Estimates are acceptable.

Item	2012	2013	2014
<b>Purchases of circular welded pipe produced in--</b>	<b>Quantity (in short tons)</b>		
<b>United States</b>			
<b>Oman</b>			
<b>Pakistan</b>			
<b>Philippines</b>			
<b>United Arab Emirates</b>			
<b>Vietnam</b>			
<b>All other countries:<sup>1</sup></b>			
<b>Sources unknown</b>			
<sup>1</sup> Please identify these countries:			

2. **Changes in purchasing patterns.**— Please indicate how the shares of your firm’s purchases of circular welded pipe from different sources have changed since January 1, 2012.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Oman	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Pakistan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Philippines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United Arab Emirates	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Vietnam	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Sources unknown	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

3. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase circular welded pipe.

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

4. **Switching to imports.**—

(a) Since January 1, 2012, did your firm switch any of its purchases from U.S.-produced circular welded pipe to imports of circular welded pipe from Oman, Pakistan, the Philippines, the United Arab Emirates, and/or Vietnam? Respond for each subject country.

Source	Yes (also respond to part (b))	No (If "No" for all countries skip to question 5.)
<b>Oman</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pakistan</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Philippines</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>United Arab Emirates</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Vietnam</b>	<input type="checkbox"/>	<input type="checkbox"/>

(b) If you responded "Yes" to part (a), was price a primary reason for the shift?

Source	Yes	If Yes, estimate the quantity of purchases that your firm shifted to imports since January 2012 because of price (in short tons)	No	If No, please indicate the reason for the shift
<b>Oman</b>	<input type="checkbox"/>		<input type="checkbox"/>	
<b>Pakistan</b>	<input type="checkbox"/>		<input type="checkbox"/>	
<b>Philippines</b>	<input type="checkbox"/>		<input type="checkbox"/>	
<b>United Arab Emirates</b>	<input type="checkbox"/>		<input type="checkbox"/>	
<b>Vietnam</b>	<input type="checkbox"/>		<input type="checkbox"/>	

5. **U.S. producers and import competition.**—

(a) Since January 1, 2012, in connection with a sale or offer to sell circular welded pipe to your firm, did U.S. producers reduce their prices of domestically produced circular welded pipe in order to compete with lower-priced imports of circular welded pipe from subject countries? Respond for each subject country.

Source	Yes (also respond to question part (b))	No (If “No” for all countries, skip to question 6)	Don’t know
Oman	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pakistan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Philippines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
United Arab Emirates	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vietnam	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm responded “yes” to any of the above countries, please provide an estimate of the reduction in U.S. producers’ prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
Oman	%	
Pakistan	%	
Philippines	%	
United Arab Emirates	%	
Vietnam	%	

6. **Other explanations**--Please provide any additional comments in this box.



**OMB INFORMATION**

7. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of completing this survey.

Hours	Dollars

The questions in this survey have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this survey is estimated to average 4 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the survey.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this survey. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

## HOW TO FILE YOUR SURVEY RESPONSE

***Please do not attempt to modify the format or permissions of the survey document.***

Please submit the completed survey using one of the methods noted below. If your firm is unable to complete the MS Word survey or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word survey along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

- **Web address:** <https://dropbox.usitc.gov/oinv/>
- **Pin:** CWP

- **E-mail.**—E-mail the MS Word survey to Michele Breaux (202-205-2781, [Michele.breaux@usitc.gov](mailto:Michele.breaux@usitc.gov)) and Tana Farrington (202-205-2389, [Tana.Farrington@usitc.gov](mailto:Tana.Farrington@usitc.gov)); include a scanned copy of the signed certification page (page 1). *Please note that submitting your survey by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission notifies you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

**If your firm did not purchase this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.