

U.S. IMPORTERS' QUESTIONNAIRE

CERTAIN TISSUE PAPER PRODUCTS FROM CHINA

This questionnaire must be received by the Commission by **March 8, 2016**

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning certain tissue paper products ("tissue paper") from China (Inv. No. 731-TA-1070B (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____		
Address _____		
City _____	State _____	Zip Code _____
Website _____		
Has your firm imported tissue paper (as defined on the next page) <i>from any country</i> at any time since January 1, 2010?		
<input type="checkbox"/> NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)	
<input type="checkbox"/> YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)	
Return questionnaire via the Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/ . (PIN: TISSUE)		

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used:

(i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or

(ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone:

Email address

Fax:

PART I.—GENERAL INFORMATION

Background. On March 30, 2005, the Department of Commerce issued an antidumping duty order on imports of tissue paper from China. On June 1, 2015, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the order will remain in place. If either the Commission or Commerce makes a negative determination, the Department of Commerce will revoke the order. Questionnaires and other information pertinent to this proceeding are available at http://wwwadmin.usitc.gov/investigations/701731/2015/certain_tissue_paper_products_china/second_review_full.htm

Tissue paper products covered by the Order are cut-to-length sheets of tissue paper having a basis weight not exceeding 29 grams per square meter. Tissue paper products subject to this order may or may not be bleached, dye-colored, surface-colored, glazed, surface decorated or printed, sequined, crinkled, embossed, and/or die cut. The tissue paper subject to this order is in the form of cut-to-length sheets of tissue paper with a width equal to or greater than one-half (0.5) inch. Subject tissue paper may be flat or folded, and may be packaged by banding or wrapping with paper or film, by placing in plastic or film bags, and/or by placing in boxes for distribution and use by the ultimate consumer. Packages of tissue paper subject to this order may consist solely of tissue paper of one color and/or style, or may contain multiple colors and/or styles.

The merchandise subject to this order does not have specific classification numbers assigned to them under the Harmonized Tariff Schedule of the United States (HTSUS). Subject merchandise may be under one or more of several different subheadings, including: 4802.30, 4802.54, 4802.61, 4802.62, 4802.69, 4804.31.1000, 4804.31.2000, 4804.31.4020, 4804.31.4040, 4804.31.6000, 4804.39, 4805.91.1090, 4805.91.5000, 4805.91.7000, 4806.40, 4808.30, 4808.90, 4811.90, 4823.90, 4802.50.00, 4802.90.00, 4805.91.90, 9505.90.40. The tariff classifications are provided for convenience and customs purposes; however, the written description of the scope of this order is dispositive.¹

Excluded from the scope of this order are the following tissue paper products: (1) tissue paper products that are coated in wax, paraffin, or polymers, of a kind used in floral and food service applications; (2) tissue paper products that have been perforated, embossed, or die-cut to the shape of a toilet seat, i.e., disposable sanitary covers for toilet seats; and (3) toilet or facial tissue stock towel or napkin stock, paper of a kind used for household or sanitary purposes, cellulose wadding, and webs of cellulose fibers (HTSUS 4803.00.20.00 and 4803.00.40.00).

Subject tissue paper includes both bulk and consumer tissue paper products defined as follow:

Bulk tissue paper is not resold, but is used to wrap or package the purchaser's customers' purchases, as dunnage, filler, interleaving, etc., and is incidental to the purchase of another item. Bulk tissue is generally sold by ream (480-500 sheets) but may also be sold in half-ream or multiple-ream quantities or by weight. It is generally sold flat or quire-folded packaged in sealed polybags and/or corrugated boxes. Bulk tissue paper is generally plain white or solid color but may be printed with various designs.

¹ On January 30, 2007, at the direction of CBP, the Department added the following HTSUS classifications to the AD/CVD module for tissue paper: 4802.54.3100, 4802.54.6100, and 4823.90.6700. However, we note that the six digit classifications for these numbers were already listed in the scope.

Consumer tissue paper is sold to purchasers in packaged form and ready for resale to their customers, the final end users. Consumer tissue is usually sold folded (tissue folds) in various formats and sheet counts (5-400 sheets). Consumer tissue paper is generally plain white or solid color but may be printed with various designs and may also include specialty tissue paper such as handmade, die-cut, hot-stamped, or spot-glitter tissue paper. Club packs are consumer tissue that are sold either flat or folded usually in quantities of 100-400 sheets.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR §207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"Establishment"--Each facility of a firm involved in the importation of tissue paper, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing tissue paper from China into the United States or that are engaged in exporting tissue paper from China to the United States?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing tissue paper from countries other than China into the United States or that are engaged in exporting tissue paper from countries other than China to the United States?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of tissue paper?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-7. **Importing operations.**--Please indicate the nature of your firm's importing operations on tissue paper. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-8. **Consignees.**--If your firm is an importer of record of tissue paper but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-9. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters tissue paper into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports tissue paper under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-10. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for tissue paper?

- No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-11. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

- No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Justin Enck (202-205-3363), Justin.enck@usitc.gov). **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of bulk and/or consumer tissue paper (specify as appropriate) since January 1, 2010.

<i>Check as many as appropriate.</i>		<i>Please describe.</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of bulk and/or consumer tissue paper (specify as appropriate) in the future?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
<input type="checkbox"/>	<input type="checkbox"/>	

II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the importation of bulk and/or consumer tissue paper (specify as appropriate) in the future if the antidumping duty order on tissue paper from China were to be revoked?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
<input type="checkbox"/>	<input type="checkbox"/>	

II-5. **Arranged imports.**--Has your firm imported or arranged for the importation of tissue paper for delivery after **December 31, 2015**?

“Arranged imports” are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes--Fill out the table below.

Quantity (in 1,000 square meters)				
Period/Source	Jan-Mar 2016	Apr-Jun 2016	Jul-Sept 2016	Oct-Dec 2016
Bulk tissue paper from : China				
Other sources ¹				
¹ Identify your other sources:				

Quantity (in 1,000 square meters)				
Period/Source	Jan-Mar 2016	Apr-Jun 2016	Jul-Sept 2016	Oct-Dec 2016
Consumer tissue paper from : China				
Other sources ¹				
¹ Identify your other sources:				

- II-6. **Reasons for importing if producer.**--If your firm also produces tissue paper in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

Definitions

"Imports" --Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" --Quantities reported should be net of returns.

"Import values" --Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"U.S. commercial shipments" -- Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" --Product consumed internally by your firm.

"Transfers to related firms" --Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" --A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

"Export shipments" -- Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" --Finished goods inventory, not raw materials or work in progress.

"Bulk tissue paper"-- is not resold, but is used to wrap or package the purchaser's customers' purchases, as dunnage, filler, interleaving, etc., and is incidental to the purchase of another item. Bulk tissue is generally sold by ream (480-500 sheets) but may also be sold in half-ream or multiple-ream quantities or by weight. It is generally sold flat or quire-folded packaged in sealed polybags and/or corrugated boxes. Bulk tissue paper is generally plain white or solid color but may be printed with various designs.

"Consumer tissue paper" -- is sold to purchasers for resale to a final end user and is generally sold in packaged form ready for resale to the final customer. Consumer tissue is usually sold folded (tissue folds) in various formats and sheet counts (5-400 sheets). Consumer tissue paper

is generally plain white or solid color but may be printed with various designs and may also include specialty tissue paper such as handmade, die-cut, hot-stamped, or spot-glitter tissue paper. Club packs are consumer tissue that are sold either flat or folded usually in quantities of 100-400 sheets.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-7. **Imports of bulk tissue paper from China.**-- Report your firm's imports and your firm's shipments and inventories of **bulk tissue paper** imported from China by your firm during the specified periods.

CHINA – BULK

Quantity (in 1,000 square meters), value (in 1,000 dollars)			
Item	Calendar year		
	2013	2014	2015
Beginning-of-period inventories (<i>quantity</i>) (A)			
Imports:			
<i>Quantity</i> (B)			
<i>Value</i> (C)			
U.S. shipments:			
Commercial shipments:			
<i>Quantity</i> (D)			
<i>Value</i> (E)			
Internal consumption/ company transfers:			
<i>Quantity</i> (F)			
<i>Value</i> ¹ (G)			
Export shipments: ²			
<i>Quantity</i> (H)			
<i>Value</i> (I)			
End-of-period inventories (<i>quantity</i>) (J)			
Channels of distribution:			
U.S. commercial shipments to: distributors/marketers (<i>quantity</i>) (K)			
U.S. commercial shipments to end users/industrial user (<i>quantity</i>) (L)			
U.S. commercial shipments to club stores and other retailers (<i>quantity</i>) (M) ³			
U.S. commercial shipments to Internet/catalog only retailers (<i>quantity</i>) (N) ⁴			
U.S. commercial shipments to other, specify ⁵ (<i>quantity</i>) (O)			
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above _____ ² Identify your firm's principal export markets: _____ ³ For example, BJ's, Costco, or Sam's Club. ⁴ Retailers that do not have "brick and mortar" sales locations (e.g., Amazon, Nashville Wraps, Uline) ⁵ Specify: _____			

II-7. Imports of bulk tissue paper from China.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2013	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate. _____			

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, M, N, and O) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2013	2014	2015
K + L + M + N + O – D = zero ("0"), if not revise.	0	0	0

II-8. **Imports of consumer tissue paper from China.**-- Report your firm's imports and your firm's shipments and inventories of **consumer tissue paper** imported from China by your firm during the specified periods

CHINA – CONSUMER

Quantity (in 1,000 square meters), value (in 1,000 dollars)			
Item	Calendar year		
	2013	2014	2015
Beginning-of-period inventories (<i>quantity</i>) (A)			
Imports:			
<i>Quantity</i> (B)			
<i>Value</i> (C)			
U.S. shipments:			
Commercial shipments:			
<i>Quantity</i> (D)			
<i>Value</i> (E)			
Internal consumption/ company transfers:			
<i>Quantity</i> (F)			
<i>Value</i> ¹ (G)			
Export shipments: ²			
<i>Quantity</i> (H)			
<i>Value</i> (I)			
End-of-period inventories (<i>quantity</i>) (J)			
Channels of distribution:			
U.S. commercial shipments to distributors/marketers (<i>quantity</i>) (K)			
U.S. commercial shipments to end users/industrial user (<i>quantity</i>) (L)			
U.S. commercial shipments to club stores and other retailers (<i>quantity</i>) (M) ³			
U.S. commercial shipments to Internet/catalog only retailers (<i>quantity</i>) (N) ⁴			
U.S. commercial shipments to other, specify ⁵ (<i>quantity</i>) (O)			
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____			
² Identify your firm's principal export markets: _____			
³ For example, BJ's, Costco, or Sam's Club.			
⁴ Retailers that do not have "brick and mortar" sales locations (e.g., Amazon, Nashville Wraps, Uline).			
⁵ Specify: _____			

II-8. Imports of consumer tissue paper from China.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2013	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate. _____			

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, M, N, and O) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2013	2014	2015
K + L + M + N + O – D = zero ("0"), if not revise.	0	0	0

II-9. Historical tissue paper import data (2010-12) from China.-- Report the quantity and value of your firm's U.S. imports of tissue paper imported from China by your firm during the specified periods.

Quantity (in 1,000 square meters), value (in 1,000 dollars)			
Item	2010	2011	2012
Bulk tissue paper			
Quantity			
Value			

Quantity (in 1,000 square meters), value (in 1,000 dollars)			
Item	2010	2011	2012
Consumer tissue paper			
Quantity			
Value			

II-10. **Physical characteristics of U.S. shipments of bulk and consumer tissue paper from China.**— Report quantities of your firm's 2015 U.S. shipments of tissue paper imports from China that fit the physical characteristics listed in the table below.

(a) **U.S. shipments by format.**--

	Bulk	Consumer
	Quantity (in 1,000 square meters)	
U.S. shipments by format.--		
Folded (P)		
Flat (Q)		
Reconciliation: P + Q – D – F – H = 0, or revise ¹	0	0
¹ If the calculated reconciliation field is returning a value other than zero, please correct the data prior to submission to the Commission.		

(b) **U.S. shipments by sheet count.**--

	Bulk	Consumer
	Quantity (in 1,000 square meters)	
U.S. shipments by sheet count.--		
100 sheets or less (R)		
101-200 (S)		
201-300 (T)		
301-400 (U)		
401-500 (V)		
500 sheets or more (W)		
Reconciliation: R+S+T+U+V +W – D – F – H = 0, or revise ¹	0	0
¹ If the calculated reconciliation field is returning a value other than zero, please correct the data prior to submission to the Commission.		

(c) **U.S. shipments by color or finish.**--

	Bulk	Consumer
	Quantity (in 1,000 square meters)	
U.S. shipments by color or finish.--		
White (X)		
Color (Y)		
Specialty(Z) ¹		
Reconciliation: X+Y+Z – D – F – H = 0, or revise ²	0	0
¹ Prints, patterns, logos, other specialty ² If the calculated reconciliation field is returning a value other than zero, please correct the data prior to submission to the Commission.		

II-11. **Imports of bulk tissue paper from all other sources.**-- Report your firm's imports and your firm's shipments and inventories of **bulk tissue paper** imported from **all other sources** by your firm during the specified periods. [+Link to definitions](#)

ALL OTHER SOURCES COMBINED – BULK

(list sources: _____)

Quantity (in 1,000 square meters), value (in 1,000 dollars)			
Item	Calendar year		
	2013	2014	2015
Beginning-of-period inventories (quantity) (A)			
Imports:			
Quantity (B)			
Value (C)			
U.S. shipments:			
Commercial shipments:			
Quantity (D)			
Value (E)			
Internal consumption/ company transfers:			
Quantity (F)			
Value ¹ (G)			
Export shipments:²			
Quantity (H)			
Value (I)			
End-of-period inventories (quantity) (J)			
Channels of distribution:			
U.S. commercial shipments to distributors/marketers (quantity) (K)			
U.S. commercial shipments to end users/industrial user (quantity) (L)			
U.S. commercial shipments to club stores and other retailers (quantity) (M) ³			
U.S. commercial shipments to Internet/catalog only retailers (quantity) (N) ⁴			
U.S. commercial shipments to other, specify ⁵ (quantity) (O)			
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____			
² Identify your firm's principal export markets: _____			
³ For example, BJ's, Costco, or Sam's Club.			
⁴ Retailers that do not have "brick and mortar" sales locations (e.g., Amazon, Nashville Wraps, Uline).			
⁵ Specify: _____			

II-11. Imports of bulk tissue paper from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2013	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate. _____			

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, M, N, and O) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2013	2014	2015
K + L + M + N + O – D = zero ("0"), if not revise.	0	0	0

II-12. **Imports of consumer tissue paper from all other sources.**-- Report your firm's imports and your firm's shipments and inventories of **consumer tissue paper** imported from **all other sources** by your firm during the specified periods. [+Link to definitions](#)

ALL OTHER SOURCES COMBINED – CONSUMER

(list sources: _____)

Quantity (in 1,000 square meters), value (in 1,000 dollars)			
Item	Calendar year		
	2013	2014	2015
Beginning-of-period inventories (<i>quantity</i>) (A)			
Imports:			
<i>Quantity</i> (B)			
<i>Value</i> (C)			
U.S. shipments:			
Commercial shipments:			
<i>Quantity</i> (D)			
<i>Value</i> (E)			
Internal consumption/ company transfers:			
<i>Quantity</i> (F)			
<i>Value</i> ¹ (G)			
Export shipments: ²			
<i>Quantity</i> (H)			
<i>Value</i> (I)			
End-of-period inventories (<i>quantity</i>) (J)			
Channels of distribution:			
U.S. commercial shipments to distributors /marketers (<i>quantity</i>) (K)			
U.S. commercial shipments to end users/industrial user (<i>quantity</i>) (L)			
U.S. commercial shipments to club stores and other retailers (<i>quantity</i>) (M) ³			
U.S. commercial shipments to Internet/catalog only retailers (<i>quantity</i>) (N) ⁴			
U.S. commercial shipments to other, specify ⁵ (<i>quantity</i>) (O)			
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____			
² Identify your firm's principal export markets: _____			
³ For example, BJ's, Costco, or Sam's Club.			
⁴ Retailers that do not have "brick and mortar" sales locations (e.g., Amazon, Nashville Wraps, Uline).			

⁵ Specify: _____

II-12. Imports of consumer tissue paper from all other sources.--Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2013	2014	2015
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate. _____			

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines K, L, M, N, and O) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2013	2014	2015
K + L + M + N + O – D = zero ("0"), if not revise.	0	0	0

II-13. Historical tissue paper import data (2010-12) from all other sources.-- Report the quantity and value of your firm's U.S. imports of tissue paper imported from **all other sources** by your firm during the specified periods.

Quantity (in 1,000 square meters), value (in 1,000 dollars)			
Item	2010	2011	2012
Bulk tissue paper			
Quantity			
Value			

Quantity (in 1,000 square meters), value (in 1,000 dollars)			
Item	2010	2011	2012
Consumer tissue paper			
Quantity			
Value			

II-14. **Physical characteristics of U.S. shipments of bulk and consumer tissue paper from all other sources.**—Report quantities of your firm's 2015 U.S. shipments of tissue paper imports from all other sources that fit the physical characteristics listed in the table below.

(a) **U.S. shipments by format.--**

	Bulk	Consumer
	Quantity (in 1,000 square meters)	
U.S. shipments by format.--		
Folded (P)		
Flat (Q)		
Reconciliation: P + Q – D – F – H = 0, or revise ¹	0	0
¹ If the calculated reconciliation field is returning a value other than zero, please correct the data prior to submission to the Commission.		

(b) **U.S. shipments by sheet count.--**

	Bulk	Consumer
	Quantity (in 1,000 square meters)	
U.S. shipments by sheet count.--		
100 sheets or less (R)		
101-200 (S)		
201-300 (T)		
301-400 (U)		
401-500 (V)		
500 sheets or more (W)		
Reconciliation: R+S+T+U+V +W – D – F – H = 0, or revise ¹	0	0
¹ If the calculated reconciliation field is returning a value other than zero, please correct the data prior to submission to the Commission.		

(c) **U.S. shipments by color or finish.--**

	Bulk	Consumer
	Quantity (in 1,000 square meters)	
U.S. shipments by color or finish.--		
White (X)		
Color (Y)		
Specialty(Z) ¹		
Reconciliation: X+Y+Z– D – F – H = 0, or revise ²	0	0
¹ Prints, patterns, logos, other specialty ² If the calculated reconciliation field is returning a value other than zero, please correct the data prior to submission to the Commission.		

- II-15. **Effect of the order.**--Describe the significance of the existing antidumping duty order covering imports of tissue paper from China in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories of bulk and/or consumer tissue paper (specify as appropriate). You may wish to compare your firm's operations before and after the imposition of the order.

--

- II-16. **Likely effect of revocation of the order.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of bulk and/or consumer tissue paper (specify as appropriate) tissue paper in the future if the antidumping duty order on tissue paper from China were to be revoked?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections your firm may provide.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-17. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Tana Farrington (202-205-2389, Tana.Farrington@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products your firm imported from China:

Product 1.-- Tissue paper, folds, 40 sheets (20" x 20"), white, in poly bag or paper overwrap.

Product 2.-- Tissue paper, folds, 6 sheets (20" x 26"), solid color sheets other than specialty tissue paper products (see definition on page 2), in poly bag or paper overwrap.

Product 3.-- Tissue paper, folds, 8 sheets (16 ½" x 24"), solid color sheets other than specialty tissue paper products (see definition on page 2), in poly bag or paper overwrap.

Product 4.-- Tissue paper, 480-500 sheets per ream, 20" x 30" white, in single or multiple reams.

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a) During January 2013-December 2015, did your firm import from China and sell to unrelated U.S. customers, other than for retail sale by your firm or your firm's own use, any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete pricing data table III-2(b) as appropriate.
<input type="checkbox"/>	No. --Skip to question III-2(c).

III-2(b). **Price data (China).**--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

China – Commercial Sales

Report data in actual packs (products 1-3) or per ream (product 4) and actual dollars (not 1,000s).

<i>(Quantity in packs, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (packs)	Value	Quantity (packs)	Value	Quantity (packs)	Value	Quantity (reams)	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2(c). During January 2012-December 2015, did your firm directly import from China for retail sale or your firm's own use in the United States any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the pricing table III-2(d) and question III-2(e) as appropriate.
<input type="checkbox"/>	No. --Skip questions III-2(f).

III-2(d). **Imports for retail or own use.**--Report below the quarterly landed duty-paid cost data¹ for pricing products² imported from China for retail sale by your firm or for your firm's own use in the United States.

Please note that values should be landed, duty-paid and should not include U.S.-inland transportation costs. Values should reflect the final net amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

China – Direct Imports

Report data in actual packs (products 1-3) or per ream (product 4) and actual dollars (not 1,000s).

<i>(Quantity in packs, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (packs)	Landed, duty-paid Value ¹	Quantity (packs)	Landed, duty-paid Value ¹	Quantity (packs)	Landed, duty-paid Value ¹	Quantity (reams)	Landed, duty-paid Value ¹
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (i.e., landed duty-paid values net all discounts, returns, allowances, rebates, prepaid freight, and the value of returned goods). See definition of "Import values" in section II-6. Moreover, please note that landed duty-paid values are NOT the sales prices at which your firm sells tissue paper at retail to consumers.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2(e). Additional costs for your direct imports of tissue paper for retail sale by your firm.

- (i) If your firm reported direct import costs above (question III-2a), please identify the factors that add to your cost of importing directly since January 1, 2012, estimate the share of the cost of the landed duty paid value, and explain the specific costs associated with each category.

Factors	Estimated share of landed duty paid value	Explanation
Logistical or supply chain costs		
Warehousing costs		
Compliance or customs brokerage costs		
Insurance costs		
Currency conversion costs		
Other		

- (ii) To which source does your firm compare costs in determining your additional transaction costs to directly import?

U.S. importers	U.S. producers	Both	Neither
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (iii) (a) If your firm responded "yes" to question III-2c or reported data above (question III-2d), briefly identify the benefits of directly importing tissue paper instead of purchasing tissue paper from a U.S. importer or from a U.S. producer.

- (b) Please provide the estimated margin saved by having directly imported tissue paper instead of purchasing from a U.S. importer. ____ percent of landed duty-paid value.

- (c) Explain any variation in the margin saved since January 1, 2012.

III-2(e). Additional costs for your direct imports of tissue paper for retail sale by your firm.--Continued

(iv) What is the approximate percentage of the total cost of tissue paper you directly imported from China that is accounted for by U.S. inland transportation or other logistics costs from the port of importation to your distribution network or retail store? percent.

(v) If your firm directly imported tissue paper from China **for retail sale or for own use by your firm** in the United States, did your firm ALSO purchase tissue paper manufactured in the United States from U.S. producers? If so, please contact Tana Farrington (Tana.Farrington@usitc.gov) to obtain a purchaser questionnaire.

No Yes

III-2(f). Pricing data methodology.-- Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

PLEASE NOTE THAT THE QUESTIONS IN PART III (PAGES 22-32) OF THIS QUESTIONNAIRE REFER TO BOTH BULK AND CONSUMER TISSUE PAPER. IF THE ANSWERS TO THE QUESTIONS IN THESE SECTIONS DIFFER BY END USE (I.E., BULK TISSUE PAPER OR CONSUMER TISSUE PAPER, DEFINED ON PAGE 2), THEN INDICATE AT QUESTION III-25 AND EXPLAIN THE DIFFERENCE. PLEASE IDENTIFY THE PRODUCT YOUR FIRM IMPORTS THE MOST OF IN RELATION TO YOUR TOTAL IMPORTS OF TISSUE PAPER.

Mostly import bulk tissue paper	Mostly import consumer tissue paper	Import approximately equal amounts of bulk and consumer tissue paper
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-3. Price setting.-- How does your firm determine the prices that it charges for sales of tissue paper (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for tissue paper imported from China?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported tissue paper from China usually quoted? (*check one*)

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot.**-- Approximately what share of your firm's sales of tissue paper imported from China in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
Share of your 2015 sales	%	%	%	%	0.0 %

III-7. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for tissue paper from China (or check "not applicable" if your firm does not sell on a long-term, short-term, and/or contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**-- What is your firm's share of sales of tissue paper imported from China from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of tissue paper?

Source	Share of 2015 sales	Lead time (Average number of days)
From inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9. **Shipping information.--**

- (a) What is the approximate percentage of the total delivered cost of tissue paper imported from China that is accounted for by U.S. inland transportation costs? _____ %
- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser *(check one)*
- (c) When your firm sells tissue paper imported from China, from where is it shipped?
 Point of importation Storage facility *(check one)*
- (d) Indicate the approximate percentage of your sales of tissue paper imported from China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-10. **Geographical shipments.--** In which U.S. geographic market area(s) has your firm sold tissue paper imported from China and/or other countries since January 1, 2010 (check all that apply)?

Geographic area	China	Other Countries
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses.**--

(a) Describe the end uses of the tissue paper that your firm imports and sells to the U.S. market.

--

(b) Have there been any changes in the end uses of tissue paper since January 1, 2010? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since January 1, 2010	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Substitutes.**--

(a) Can other products be substituted for tissue paper?

No Yes--Please fill out the table.

	Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for tissue paper?		
			No	Yes	Explanation
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

(b) Have there been any changes in the number or types of products that can be substituted for tissue paper since January 1, 2010? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since January 1, 2010	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Availability of supply.**—

(a) Has the availability of **bulk** tissue paper in the U.S. market changed since January 1, 2010? Do you anticipate any future changes?

Availability in the U.S. market	Increase	No Change	Decrease	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2010:				
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes:				
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Has the availability of **consumer** tissue paper in the U.S. market changed since January 1, 2010? Do you anticipate any future changes?

Availability in the U.S. market	Increase	No Change	Decrease	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2010:				
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes:				
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Demand trends.**—

(a) Indicate how demand within the United States and outside of the United States (if known) for **bulk** tissue paper has changed since January 1, 2010, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Demand since January 1, 2010					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated future demand					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Demand trends (continued).**—

(b) Indicate how demand within the United States and outside of the United States (if known) for **consumer** tissue paper has changed since January 1, 2010, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Demand since January 1, 2010					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated future demand					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Product changes.**-- Have there been any significant changes in the product range, product mix, or marketing of tissue paper since January 1, 2010? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since January 1, 2010	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. Conditions of competition.--

(a) Is the tissue paper market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to tissue paper?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-17.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for tissue paper since January 1, 2010?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. Supply constraints.--Has your firm refused, declined, or been unable to supply tissue paper since January 1, 2010 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. Raw materials.-- Indicate how tissue paper raw materials prices have changed since January 1, 2010, and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for tissue paper.
Changes since January 1, 2010	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Price comparisons.**--Please compare market prices of tissue paper in U.S. and non-U.S. markets if known. Provide information as to time periods and regions for any price comparisons.

--

III-20. **International transportation.**--

(a) Who typically arranges international transportation for your firm's imports?

Exporter	Importer
<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm typically arranges international transportation:

For 2015, report or estimate the average cost to ship typical volumes of tissue paper from the listed country to the United States	Dollars per 1,000 square meters
China	

III-21. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss tissue paper supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 2010 to the present and forecasts for the future.

III-22. **Interchangeability.**--Is tissue paper produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:


A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China		
For any country-pair producing tissue paper that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:		

III-23. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, etc.) between tissue paper produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China	X	
<p>For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of tissue paper, identify the country-pair and report the advantages or disadvantages imparted by such factors:</p>		

III-24. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for tissue paper since January 1, 2010. Indicate the share of the quantity of your firm's total shipments of tissue paper that each of these customers accounted for in 2015.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2015 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-25. **Further explanation of bulk vs. consumer tissue paper.**-- If any of your answers above differed between bulk and consumer tissue paper, please provide any further explanations below.

III-26. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at: http://wwwadmin.usitc.gov/investigations/701731/2015/certain_tissue_paper_products_china/second_review_full.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** **TISSUE**

- **E-mail.**—E-mail the MS Word questionnaire to Justin.enck@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.