U.S. PURCHASERS' QUESTIONNAIRE

HYDROFLUOROCARBONS BLENDS AND COMPONENTS FROM CHINA

This questionnaire must be received by the Commission by April 28, 2016

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning hydrofluorocarbon blends and components from China (inv. No. 731-TA-1279 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Michele Breaux (202-2015-2781, Michele.breaux@usitc.gov).

| Name of fi | rm | | | | | _ | |
|---|--|---|---|----------------------------------|---|--------------------------|--|
| Address | | | | | | _ | |
| City | | | State | Zip Code | | _ | |
| Website _ | | | | | | _ | |
| | Has your firm purchased in-scope HFC blends and/or in-scope HFC components (as defined on next page) from any China at any time since January 1, 2013? | | | | | | |
| ☐ NO | (Sign the certific | cation below and prom | ptly return only t | his page of the o | questionnaire to the Commission) |) | |
| ☐ YES | (Complete all page | arts of the questionnair | e, and return the | entire question | naire to the Commission) | | |
| Tollowing | ilik. <u>littps://ulo</u> | pbox.usitc.gov/oin | RTIFICATION | \) | | | |
| knowledge and belief By submitting this cei | and understand to tification I also g in this questionno | nat the information s rant consent for the nire and throughout | submitted is sub e Commission, | oject to audit of | omplete and correct to the and verification by the Comm yees and contract personnel import-injury proceedings co | ission. I, to use the | |
| nvestigation or other i) by the Commission, elated proceeding, o operations of the Com | proceeding may b its employees an (b) in internal ii mission including nt employees an | e disclosed to and used Offices, and controller of the controller | sed: act personnel (a s, reviews, and ndix 3; or | ı) for developi evaluations r | est for information and throing or maintaining the records elating to the programs, perourposes. I understand that | s of this or o | |
| Name of Authorized O | fficial 7 | itle of Authorized Of | ficial | | Date | | |
| _ | | Phone: | | | | | |
| Signature | | | | | Email address | | |

Fax ____

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on June 25, 2015, by The American HFC Coalition and its members (Amtrol, Inc., West Warwick, Rhode Island; Arkema, Inc., King of Prussia, Pennsylvania; The Chemours Company FC LLC, Wilmington, Delaware; Honeywell International Inc., Morristown, New Jersey; Hudson Technologies, Pearl River, New York; Mexichem Fluor Inc., St. Gabriel, Louisiana; Worthington Industries, Inc., Columbus, Ohio) and District Lodge 154 of the International Association of Machinists and Aerospace Workers. Antidumping duties may be assessed on the subject imports as a result of this proceeding if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of dumping. Questionnaires and other information pertinent to this proceeding are available at

http://www.usitc.gov/investigations/title 7/2016/hydrofluorocarbon blends and components china/f inal.htm.

<u>Certain hydroflurocarbon blends and components</u>: The products covered by these investigations are: blended hydrofluorocarbons ("HFCs") and single HFC components of those blends thereof, whether or not imported for blending, including the following:

HFC components covered by the scope of this investigation:

(1) <u>R-32</u> or "Difluoromethane" has the chemical formula CH_2F_2 , and is registered as CAS No. 75-10-5. It may also be known HFC-32, FC-32, Freon-32, Methylene difluoride, Methylene fluoride, Carbon fluoride hydride, halocarbon R32, fluorocarbon R32, and UN 3252.

R-32 is sold under various trade names, including Solkane®32, Forane®32, and Klea®32.

(2) <u>R-125</u> or "1,1,1,2,2-Pentafluoroethane" has the chemical formula CF₃CHF₂ and is registered as CAS No. 354-33-6. R-125 may also be known as HFC-125, Pentafluoroethane, Freon 125, and Fc-125.

R-125 is sold under various trade names, including Solkane®125, Klea®125, Genetron®125, and Forane®125.

(3) <u>R-143a</u> or "1,1,1-Trifluoroethane" has the chemical formula CF_3CH_3 and is registered as CAS No. 420-46-2. R-143a may also be known as HFC-143a, Methylfluoroform, 1,1,1-Trifluoroform, and UN2035.

R-143a is sold under various trade names, including Solkane®143a, Genetron®143a, and Forane®125.

HFC blends covered by the scope of this investigation:

(1) <u>R-404A</u>: a zeotropic mixture consisting of 52 percent R-143a, 44 percent by weight R-125, and 4 percent 1,1,1,2-Tetrafluoroethane ("R-134a").

R-404A is sold under various trade names, including Forane® 404A, Genetron® 404A, Solkane® 404A, Klea® 404A, and Suva® 404A.

(2) R-407A: a zeotropic mixture of 20 percent R-32, 40 percent R-125, and 40 percent R-134a.

R-407A is sold under various trade names, including Forane® 407A, Solkane® 407A, Klea® 407A, and Suva® 407A.

(3) R-407C: a zeotropic mixture of 23 percent R-32, 25 percent R-125, and 52 percent R-134a.

R-407C is sold under various trade names, including Forane® 407C, Genetron® 407C, Solkane® 407C, Klea® 407C and Suva® 407C.

(4) R-410A: a zeotropic mixture of 50 percent R-32 and 50 percent R-125.

R-410A is sold under various trade names, including EcoFluor R410, Forane® 410A, Genetron® R410A and AZ-20, Solkane® 410A, Klea® 410A, Suva® 410A, and Puron®.

(5) <u>R-507A:</u> an azeotropic mixture of 50 percent R-125 and 50 percent R-143a also known as R-507.

R-507A is sold under various trade names, including Forane® 507, Solkane® 507, Klea®507, Genetron®AZ-50, and Suva®507.

The foregoing percentages are nominal percentages by weight. Actual percentages of single component refrigerants by weight may vary by plus or minus two percent points from the nominal percentage identified above.

<u>Products excluded from the scope of this investigation:</u>

Excluded from this investigation are:

- (1) Blends of refrigerant chemicals that include products other than HFCs, such as blends including chlorofluorocarbons (CFCs) or hydrochlorofluorocarbons (HCFCs).
- (2) Patented HFC blends, such as ISCEON® blends, including MO99™ (RR-438A), MO79 (R-422A), MO59 (R-417A), MO49Plus™ (R-437A) and MO29™ (R-422D), and Genetron® Performax™ LT (R-407F), Choice® R-421A, and Choice® R-421B.
- (3) HFC component R-134a.

HFC blends included in the scope of this investigation are currently classified in the Harmonized Tariff Schedule of the United States ("HTS") in subheadings 3824.78.0020 and 3824.78.0050. Single component HFCs included in the scope of this investigation are currently classified at subheading 2903.39.2035. Although the HTSUS subheading and CAS registry number are provided for convenience and customs purposes, the written description of the scope is dispositive.

<u>Practical terminology for products in this questionnaire</u>

Components

- In-scope HFC components = three (3) components, R-32, R-125, and R-143a.
- Out-of-scope HFC component = one (1) component, R-134a.³
- HFC components = four (4) components, R-32, R-125, R-143a, and R-134a.

Blends

- In-scope HFC blends = five (5) blends, R-404A, R-407A, R-407C, R-410A, and R-507A.
- Out-of-scope refrigerant blends = any blend that uses at least one in-scope HFC component and is not part of the 5 "in-scope HFC blends" listed above. These include all other refrigerant blends, including HFC, HCFC, and HFO blends. This includes proprietary and patented refrigerant blends. See question V-5 for a list of various out-of-scope refrigerant blends.

<u>Producer</u>.--If your firm produces HFC components R-32, R-125, R-143a, and R-134a, HFC blends R-404A, R-407A, R-407C, R-410A, and R-507A, you are considered a "producer" in this investigation.

<u>Reclaimer</u>.--If your firm removes impurities from any in-scope HFC blends (R-404A, R-407A, R-407C, R-410A, and R-507A) through reclaiming, reconstituting, and/or recycling in order to produce the in-scope HFC blends by bringing these blends back to AHRI standards for customers, you must complete a producer questionnaire.

Repackers.--If your firm has both blending and repacking operations, please report your blending operations only.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing HFC blends and components (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

¹ Prior to 2016, HFC blends were classified in HTS subheading 3824.78.0000.

² Prior to 2016, single component HFCs were classified in HTS subheading 2903.39.2030.

³ With the exception of questions in sections II-4a and II-4 on your firm's ability to shift from in-scope to out-of-scope components and blends, discussion and data for out-of-scope HFC component refer only to R-134a.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

| U.S. P | urchasers' Question | naire - HFC Blends and Component | s from China (F) | Page 6 | | | | |
|--------|---|--|---------------------------------|----------------|--|--|--|--|
| I-1. | OMB statistics completing this q | lease report the actual number of uestionnaire. | hours required and the cost to | your firm of | | | | |
| | Hours | Dollars | | | | | | |
| | | | | | | | | |
| | issues of concerr and as limited as 25 hours per re | The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful and as limited as possible. Public reporting burden for this questionnaire is estimated to average 15 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire. | | | | | | |
| | reducing the bur | mments regarding the accuracy len, and any suggestions for impro ur response or send to the Offic 20436. | oving this questionnaire. Pleas | se attach such | | | | |
| I-2. | by this questionn | overed Provide the name and add aire, if different from that listed on t should combine the data for all o | the cover page. Firms operati | ng more than | | | | |
| | components, incl | Each facility of a firm involved in tuding auxiliary facilities operated in efrom) such facilities. | | | | | | |
| | | | | | | | | |
| I-3. | Ownershipls yo | ur firm owned, in whole or in part, | by any other firm? | | | | | |
| | □ No □ | YesList the following information | on. | | | | | |
| | | | Fortuna of according | | | | | |

| Firm name | Address | Extent of ownership (percent) |
|-----------|---------|-------------------------------|
| | | |
| | | |

U.S. Purchasers' Questionnaire - HFC Blends and Components from China (F) I-4. Related SUBJECT importers/exporters.-- Does your firm have any related firms, either domestic or foreign, that are engaged in importing HFC blends or HFC components from China into the United States or that are engaged in exporting HFC blends or HFC components from China to the United States? No Yes--List the following information. Firm name Address Affiliation I-5. Related NONSUBJECT importers/exporters.--Does your firm have any related firms, either domestic or foreign, which import HFC blends or HFC components from countries other than China into the United States or which export HFC blends or HFC components from countries other than China to the United States? Yes--List the following information. No Firm name and country Address Affiliation I-6. Related producers.-- Does your firm have any related firms, either domestic or foreign, that are engaged in the production of HFC blends or HFC components? No Yes--List the following information. Address Firm name Affiliation

PART II.--PURCHASES

<u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

| Name | |
|-----------|--|
| Title | |
| Email | |
| Telephone | |
| Fax | |

II-1. Purchases.—

(a) Report your firm's total U.S. purchases of in-scope HFC components. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

| Item | 2013 | 2014 | 2015 |
|--|------|-----------------------|------|
| Purchases of in-scope HFC components produced in | | Quantity (in short to | ons) |
| United States | | | |
| China | | | |
| All other countries:1 | | | |
| Sources unknown | | | |
| ¹ Please identify these countries: | | · | |

(b) Report your firm's total U.S. purchases of in-scope HFC blends. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

| Item | 2013 | 2014 | 2015 |
|---|--------------------------|------|------|
| Purchases of in-scope HFC blends produced in | Quantity (in short tons) | | |
| United States | | | |
| China | | | |
| All other countries:1 | | | |
| Sources unknown | | | |
| ¹ Please identify these countries: | | | |

II-2. Changes in purchasing patterns.--

(a) Please indicate how the shares of your firm's purchases of in-scope <u>HFC components</u> from different sources have changed since January 1, 2013.

| Source of purchases | Did not purchase | Decreased | Increased | Constant | Fluctuated | Explanation for trend |
|---------------------|------------------|-----------|-----------|----------|------------|-----------------------|
| United States | | | | | | |
| China | | | | | | |
| All other countries | | | | | | |
| Sources unknown | | | | | | |

(a) Please indicate how the shares of your firm's purchases of <u>in-scope HFC blends</u> from different sources have changed since January 1, 2013.

| Source of purchases | Did not purchase | Decreased | Increased | Constant | Fluctuated | Explanation for trend |
|---------------------|------------------|-----------|-----------|----------|------------|-----------------------|
| United States | | | | | | |
| China | | | | | | |
| All other countries | | | | | | |
| Sources unknown | | | | | | |

| II-3. | Purchases from one country onlyIf your firm has purchased in-scope HFC blends and/or in- |
|-------|--|
| | scope HFC components from only one country, please explain the reasons for doing so. |
| | |
| | |
| | |
| | |

II-4. <u>Supplier identification.</u>--Please list your firm's <u>FIVE</u> largest suppliers for in-scope HFC blends and/or in-scope HFC components since January 1, 2013. Also, provide the share of the quantity of your firm's total purchases of in-scope HFC blends and/or in-scope HFC components that each of these suppliers accounted for in 2015.

| No. | Supplier's name | City and state | Share of quantity of 2015 purchases |
|-----|-----------------|----------------|-------------------------------------|
| 1 | | | % |
| 2 | | | % |
| 3 | | | % |
| 4 | | | % |
| 5 | | | % |

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

| | End user (blender) | End user (reclaimer | Distributor | Other | Describe other |
|-------|------------------------|------------------------|------------------|-------------|---|
| | | | | | |
| | • | III-2 and III-3 | | | |
| I-2. | | rs from whic | • | • | r sales to customers with the manufact scope HFC blends and/or in-scope HF |
| I-2. | or importe | rs from which | • | hases wthin | |
| II-2. | or importe componen | rs from which | n your firm purc | hases wthin | |

If your firm is an end user of in-scope HFC blends and/or in-scope HFC components, please answer questions III-4 and III-5.

III-4. <u>End uses.</u>--List the top 3 products your firm makes using in-scope HFC blends and estimate the percent of your <u>total production cost</u> that is accounted for by in-scope HFC blends and by other inputs (such as labor, energy, and other raw materials).

| | Share of total cost o | Total | |
|---------------------------------------|----------------------------------|-------|-------------------------------|
| End use product | In-scope HFC blends Other inputs | | (should sum to 100.0% across) |
| Residential a/c units and heat pumps | % | % | 0.0 % |
| Commercial a/c units | % | % | 0.0 % |
| Commercial refrigeration units | % | % | 0.0 % |
| Transport refrigeration units | % | % | 0.0 % |
| Process refrigeration units | % | % | 0.0 % |
| Other ¹ | % | % | 0.0 % |
| ¹ Explain the other end us | es: | | |

| III-5. | Demand fo | <u>r end use</u> | products |
|--------|-----------|------------------|----------|
| | | | |

| (a) | End use demand. Has the demand for your firm's final products incorporating in-scop |
|-----|--|
| | HFC blends and/or in-scope HFC components changed since January 1, 2013? |

| Market | Overall increase | No change | Overall decrease | Fluctuate with no clear trend | Explanation and factors | | | | |
|---------------------------------|---------------------|--------------|------------------|-------------------------------------|-------------------------|--|--|--|--|
| In-scope HFC components | | | | | | | | | |
| Within the United States | | | | | | | | | |
| Outside the United States | | | | | | | | | |
| | In-scope HFC blends | | | | | | | | |
| Within the United States | | | | | | | | | |
| Outside the United States | | | | | | | | | |

(b) <u>Subject product demand.</u>—Have changes in the end use demand had any effect on your firm's demand for in-scope HFC blends and/or in-scope HFC components?

| No Yes | Explain |
|--------|---------|
| | |

| 0.5 | 7.5. Purchasers Questionnaire - HFC Biends and Components from China (F) Page 14 | | | | | | | | |
|-------|--|---|------------------------------|----|----------------|---|----------|---------|---|
| III-6 | II-6. Substitutes.— | | | | | | | | |
| | (a) <u>Component substitutes.</u> Can other products be substituted for in-scope HFC components? | | | | | | | | |
| | No YesPlease fill out the table. | | | | | | | | |
| | | | In-scope HFC component | | rect ement? | Explain, noting if any changes to equipment are | substitu | ute aff | in the price of this ected the price for components? |
| | Substitut | е | replaced | No | Yes | needed. | No | Yes | Explanation |
| 1. | | | | | | | | | |
| 2. | | | | | | | | | |
| 3. | | | | | | | | | |
| | (b) Blend substitutes Can other products be substituted for in-scope HFC blends? | | | | | | | | |
| | ☐ No ☐ YesPlease fill out the table. | | | | | | | | |
| | | | In-scope HFC blend | | rect ement? | Explain, noting if any changes to equipment are | | ute aff | in the price of this ected the price for pe blends? |
| | Substitut | е | replaced | No | Yes | needed. | No | Yes | Explanation |
| 1. | | | | | | | | | |
| 2. | | | | | | | | | |
| 3. | | | | | | | | | |

III-7. <u>Demand trends.</u>-- Indicate how demand within the United States and outside of the United States (if known) for in-scope HFC blends and/or in-scope HFC components has changed since January 1, 2013. Explain any trends and describe the principal factors that have affected these changes in demand.

| Market | Overall increase | No change | Overall decrease | Fluctuate with no clear trend | Explanation and factors | | | |
|---------------------------|------------------|--------------|------------------|-------------------------------------|-------------------------|--|--|--|
| | HFC components | | | | | | | |
| Within the United States | | | | | | | | |
| Outside the United States | | | | | | | | |
| HFC blends | | | | | | | | |
| Within the United States | | | | | | | | |
| Outside the United States | | | | | | | | |

III-8. Importance of purchasing domestic product.--Please fill out the table below, estimating the percentage of your firm's total 2015 purchases of in-scope HFC blends and/or in-scope HFC components that required in-scope HFC blends and/or in-scope HFC components produced in the United States.

| | Estimated percentage of your firm's total 2015 purchases of in-scope HFC blends and/or in-scope HFC components |
|---|--|
| Purchases that did not require domestic product | % |
| Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions) | % |
| Purchases that were not required by law or regulation, but were required by your customers to be domestic product | % |
| Purchases that were required to be domestic product for other reasons (explain:) | % |
| Total (should sum to 100.0%) | 0.0 % |

| | III-9. | Conditions | of com | petition |
|--|--------|-------------------|--------|----------|
|--|--------|-------------------|--------|----------|

(a) Is the market for in-scope HFC blends and/or in-scope HFC components subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to in-scope HFC blends and/or in-scope HFC components? If yes, describe.

| Check all that a | pply. | | | Please describe. |
|---|------------------|----|---------------------|---|
| | | | In-sco _l | pe HFC components |
| ☐ No |) | | | |
| Yes-Business cycles (e.g. seasonal business) | | | | |
| | s-Other nditions | | tive npetition | |
| | | | In-s | scope HFC blends |
| No | □ No | | | |
| Yes-Business cycles (e.g. seasonal business) | | | _ | |
| Yes-Other distinctive conditions of competition | | | | |
| • • | | | | in the business cycles or conditions of competition for e HFC components since January 1, 2013? |
| | | No | Yes | If yes, describe. |
| In-scope HFC components | | | | |
| In-scope HFC blends | | | | |

| U.S. Purchasers' | Questionnaire - | HFC Blends | and Comp | onents from | China (I | F) |
|------------------|-----------------|------------|----------|-------------|----------|----|
| | | | | | | |

| III-10. | Decisions based on producer and country-of-originHow often does your firm, and if known, |
|---------|--|
| | do your customers, make purchasing decisions involving in-scope HFC blends and/or in-scope |
| | HFC components based on its producer or country of origin? |
| | |

| | Always | Usually | Sometimes | Never | If at least sometimes, explain. | | | | |
|-------------------------------------|--------|---------|-----------|-------|---------------------------------|--|--|--|--|
| Decision based on producer | | | | | | | | | |
| Your firm | | | | | | | | | |
| Your customers | | | | | | | | | |
| Decision based on country of origin | | | | | | | | | |
| Your firm | | | | | | | | | |
| Your customers | | | | | | | | | |

| III-11. | Availability | of supply.— |
|---------|--------------|-------------|
|---------|--------------|-------------|

(a) <u>In-scope HFC components.--</u> Has the availability of <u>in-scope HFC components</u> in the U.S. market changed since January 1, 2013?

| Availability in the U.S. market | No | Yes | Please explain, noting the countries and reasons for the changes. |
|---------------------------------|----|-----|---|
| U.Sproduced product | | | |
| Imports from China | | | |
| Nonsubject imports | | | |

(b) <u>In-scope HFC blends.</u>-- Has the availability of <u>in-scope HFC blends</u> in the U.S. market changed since January 1, 2013?

| Availability in the U.S. | | | Please explain, noting the countries and reasons for the |
|--------------------------|----|-----|--|
| market | No | Yes | changes. |
| U.Sproduced product | | | |
| Imports from China | | | |
| Nonsubject imports | | | |

| U.S. Purchasers' | Questionnaire - HFC Blends a | and Components from China (F | :) |
|------------------|------------------------------|------------------------------|----|
| | | | |

| III-12. | scope F | HFC blend | ds and/o | in-scope | HFC | compon | ents | since Januar | y 1, 2013 | pply your firm with in- s (examples include accept new customers |
|---------|-------------------|------------------|----------|--------------------------|------|------------|------|--------------------------------|-----------|--|
| | | | _ | ners, deliv ments, et | | g less tha | n th | e quantity pr | omised, | been unable to meet |
| | | | | No | | Yes | If y | es, please de | scribe. | |
| | In-scor | pe HFC onents | | | | | | | | |
| | In-scor blends | pe HFC | | | | | | | | |
| III-13. | <u>Purcha</u> | sing freq | uency | | | | | | | |
| | (a) | | | does your s (check o | | make pı | urch | ases of in-sco | pe HFC b | olends and/or in-scope |
| | | Daily | Weekly | Mont | hly | Quarte | rly | Annually | Other | If other, specify |
| | | | | | | | | | | |
| | (b) | Has this | purchas | ing freque | ency | changed | sinc | e January 1, | 2013? | |
| | | No | Yes | If yes, ple | ease | describe | • | | | |
| | | | | | | | | | | |
| III-14. | | | | itacted veen | | | | | firm ger | erally contact before |
| III-15. | | | | • | | • | | of in-scope F upplier and p | | ls and/or in-scope HFC r? |
| | | | | No | | Yes | neg | otiates and | note whe | s your firm generally other your firm quotes negotiations. |
| | In-scor | pe HFC onents | | | | | | | | |
| | In-scop blends | pe HFC | | | | | | | | |

| U.S. Pu | rchasers' | Question | naire - HF0 | C Blends and Components from China (F) | Page 19 |
|---------|-----------------|--|---|---|---------|
| III-16. | <u>Change i</u> | n supplie | <u>rs</u> Has yo | our firm changed suppliers since January 1, 2013? | |
| | No | Yes | | ease list the supplier(s), whether the firm was added or dr easons for the change. | opped, |
| | | | | | |
| III-17. | _ | - | - | are of any new suppliers, either foreign or domestic, that h nuary 1, 2013? | ave |
| | No | Yes | If yes, ple | ease identify the firms. | |
| | | | | | |
| III-18. | to sell in- | ovide the The numb Seneral descriptio | following per of days description of the fa | you require your suppliers to be or to become certified or quand/or in-scope HFC components to your firm? information. to qualify a new supplier. n of the certification or qualification process. Also, a brief actors that you consider when qualifying a new supplier (e.g. y of supplier, etc.). | |
| | No | Yes | Number of days | Process and factors | |
| | | | | | |
| III-19. | attempts | to certif | y or qualify | uary 1, 2013, have any domestic or foreign producers failed y their in-scope HFC blends and/or in-scope HFC componencers lost their approved status? | |
| | No | Yes | | ease identify these firms, the countries where they are loc easons why they failed the certification/qualification. | ated, |
| | | | | | |

| III-20. Major purchasing factors. |
|-----------------------------------|
|-----------------------------------|

| (a) | <u>In-scope HFC components</u> Please list, in order of their importance, the main factors |
|-----|--|
| | your firm considers in deciding from whom to purchase in-scope HFC components |
| | (examples include availability, extension of credit, contracts, price, quality, range of |
| | supplier's product line, traditional supplier, etc.). |

| 1. | |
|-----|---|
| 2. | |
| 3. | |
| Ple | ease list any other factors that are very important in your purchase decisions: |

(a) <u>In-scope HFC blends.--</u> Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase <u>in-scope HFC blends</u> (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

| 1. | 1. |
|---|-----|
| 2. | 2. |
| 3. | 3. |
| Please list any other factors that are very important in your purchase decisions: | Ple |

| III-21. | Purchasing factorsPlease rate the importance of the following factors in your firm's |
|---------|--|
| | purchasing decisions for in-scope HFC blends and/or in-scope HFC components. |

| Factor | Very important | Somewhat important | Not important |
|------------------------------------|-------------------|--------------------|------------------|
| Availability | | | |
| Delivery terms | | | |
| Delivery time | | | |
| Discounts offered | | | |
| Extension of credit | | | |
| Minimum quantity requirements | | | |
| Packaging | | | |
| Price | | | |
| Product consistency | | | |
| Product range | | | |
| Quality exceeds industry standards | | | |
| Quality meets industry standards | | | |
| Reliability of supply | | | |
| Technical support/service | | | |
| U.S. transportation costs | | П | |

III-23. <u>Frequency of decisions based on price.</u>—How often does your firm purchase the in-scope HFC blends and/or in-scope HFC components that are offered at the lowest price?

III-22.

| Always | Usually | Sometimes | Never |
|--------|---------|-----------|-------|
| | | | |

| U.S. | Purchasers' | Questionnaire | - HFC Blends and | Components fr | rom China (| F |
|------|---------------|----------------------|------------------|---------------|----------------|---|
| U.J. | i ui ciiascis | Questionnane | THE DICTIOS ATTO | Components | OIII CIIIIIA I | |

III-24. <u>Price leaders.</u>— A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Please list the names of any firms you considered price leaders in the in-scope HFC blends and/or in-scope HFC components market since January 1, 2013.

| Firm(s) Describe how the firm(s) exhibited price leadership | | | |
|---|--|--|--|
| | | | |
| | | | |

III-25. Switching to imports.—

(a) Since January 2013, did your firm switch any of its purchases from U.S.-produced inscope HFC blends and/or in-scope HFC components to imports of in-scope HFC blends and/or in-scope HFC components from China?

| | Yes (also respond to parts (b) and (c)) | No (If "No" to both, skip to question III-26) |
|-------------------------|--|---|
| In-scope HFC components | | |
| In-scope HFC blends | | |

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

| | Yes | No |
|-------------------------|-----|----|
| In-scope HFC components | | |
| In-scope HFC blends | | |

(c) If you responded "Yes" to part (a) above, was price a primary reason for the shift?

| Source | Yes | If Yes, estimate the quantity of purchases that your firm shifted to imports since January 2013 because of price (in #units) | No | If No, please indicate the reason for the shift |
|-------------------------|-----|--|----|--|
| In-scope HFC components | | | | |
| In-scope HFC blends | | | | |

III-26. <u>U.S. producers and import competition.</u>—

| 115 | Purchasers' | Questionnaire - | . HFC Blends and (| Components from | China (F) |
|-----|-------------|-----------------|--------------------|-----------------|-----------|

| (a) | Since January 1, 2013, in connection with a sale or offer to sell in-scope HFC blends |
|-----|--|
| | and/or in-scope HFC components to your firm, did U.S. producers reduce their prices of |
| | domestically produced in-scope HFC blends and/or in-scope HFC components in order |
| | to compete with lower-priced imports of in-scope HFC blends and/or in-scope HFC |
| | components from China? |

| Yes (also respond t question part (b)) | | No (If "No" for both, skip to question III-27) | Don't know |
|---|--|---|------------|
| In-scope HFC components | | | |
| In-scope HFC blends | | | |

(b) If your firm responded "yes" in-scope HFC blends or in-scope HFC components, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

| | Estimated reduction in U.S. prices (percent) | Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors |
|-------------------------|--|---|
| In-scope HFC components | % | |
| In-scope HFC blends | % | |

III-27. Patents. — Do patents and/or licensing for patents influence the price of in-scope HFC blends?

| No | Yes | If yes, please describe. |
|----|-----|--------------------------|
| | | |

III-28. <u>Raw materials.</u>— Does the price of raw materials have an effect on the contract or spot prices of in-scope HFC blends and/or components?

| | Yes | | | |
|-----------|---|--|-------|----------|
| No effect | HFC prices indexed to raw material prices | HFC prices have raw material surcharge | Other | Explain. |
| | | | | |

PART IV.—PRODUCT COMPARISONS

IV-1. <u>Country knowledge.</u>--Please indicate the countries of origin for in-scope HFC blends and/or in-scope HFC components for which your firm has actual marketing/pricing knowledge.

| United States | China | Other countries | Other countries (specify) |
|------------------|-------|-----------------|---------------------------|
| | | | |

IV-2. <u>Interchangeability.--</u>Are in-scope HFC blends and/or in-scope HFC components produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are always interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

| Country-pair ¹ | | In-scope HFC | components | In-scope HFC blends | | |
|---------------------------|---------------|--------------|--------------------|---------------------|-----------------|--|
| | | China | Other Countries | China | Other Countries | |
| In-scope | United States | | | | | |
| HFC components | China | | | | | |
| In-scope | United States | | | | | |
| HFC blends | China | | | | | |

¹Country comparisons between products of the United States, China, and other countries should be made on a component by component or blend by blend basis.

For any country-pair producing In-scope HFC blends and/or in-scope HFC components that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-3. <u>Factors other than price.</u>--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between in-scope HFC blends and/or in-scope HFC components produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

| Country-pair ¹ | | In-scope HFC | components | In-scope HFC blends | | |
|--|---------------|--------------------------|------------|---------------------|-----------------|--|
| | | China Other Countries | | China | Other Countries | |
| In-scope | United States | | | | | |
| HFC components | China | | | | | |
| In-scope | United States | | | | | |
| HFC blends | China | | | | | |
| ¹ Country comparisons between products of the United States, China, and other countries should be made on a component by component or blend by blend basis. For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of in-scope HFC blends and/or in-scope HFC components, identify the country-pair and report the advantages or disadvantages imparted by such factors: | | | | | | |

IV-4. **Country preferences.--**Do you or your customers ever specifically order in-scope HFC blends and/or in-scope HFC components from one country in particular over other possible sources of supply?

| No | Yes | If yes, identify the countries and explain. |
|----|-----|---|
| | | |

| | No | Yes | If yes, please identify the countries and the grade/type/s | |
|--|----|-----|--|--|
| In-scope HFC components | | | | |
| In-scope HFC blends | | | | |
| <u>Choice of product not based on price</u> If you purchased in-scope HFC blends and/or in-scope HFC components from one country source although a comparable product was available from another country source at a lower price, please explain your reasons for doing so (please speciby country). | | | | |

Factor country comparisons.--For the factors listed below, please rate how in-scope HFC blends and/or in-scope HFC components produced in each country you identified in your response to the first question in Part IV compares with in-scope HFC blends and/or in-scope HFC components produced in each of the other countries you identified

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

| | <u>Uni</u> cor | duct fr ted Sta mpared duct fr China | ites I to | <u>Uni</u> cor pro | duct fr ted Sta mpared duct fr | ates I to om | China pro | duct fr compa duct fr | red to om |
|--|-------------------|--|--------------|--------------------------|---|--------------------|--------------|-----------------------------|--------------|
| Factor | Superior | Comparable | Inferior | Superior | Comparable | Inferior | Superior | Comparable | Inferior |
| Availability | | | | | | | | | |
| Delivery terms | | | | | | | | | |
| Delivery time | | | | | | | | | |
| Discounts offered | | | | | | | | | |
| Extension of credit | | | | | | | | | |
| Minimum quantity requirements | | | | | | | | | |
| Packaging | | | | | | | | | |
| Price ¹ | | | | | | | | | |
| Product consistency | | | | | | | | | |
| Product range | | | | | | | | | |
| Quality exceeds industry standards | | | | | | | | | |
| Quality meets industry standards | | | | | | | | | |
| Reliability of supply | | | | | | | | | |
| Technical support/service | | | | | | | | | |
| U.S. transportation costs ¹ | | | | | | | | | |

prices/U.S. transportation costs than the second country.

IV-8. Minimum quality.--How often does in-scope HFC blends and/or in-scope HFC components from the following countries meet minimum quality specifications for your uses or your customers' uses?

| Source | Always | Usually | Sometimes | Rarely or never | Don't know |
|---------------|--------|---------|-----------|-----------------|---------------|
| United States | | | | | |
| China | | | | | |
| Other: | | | | | |

| IV-9. | Other explanationsIf your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation in the space provided below. |
|-------|---|
| | |

PART V.—ADDITIONAL PRODUCT INFORMATION

- V-1. <u>Semi-finished analysis</u>.--For each of the following individual HFC components, provide the requested assessments. If you do not have the knowledge to be able to respond this question, please leave it blank.
 - (a) <u>Uses in addition to in-scope HFC blend production</u>.--Indicate whether each individual HFC component is dedicated to the production of in-scope blends or has uses in addition to the production of downstream in-scope HFC blends. If there are uses for an individual HFC component other than for the production of in-scope HFC blends, please list these other uses. If any in-scope HFC component can be sold as an individual component, provide that information in the explanation section of the table below.

| HFC component | No Dedicated | YesOther uses | Explanation (if yes)Describe the other uses |
|--------------------------|-----------------|---------------|---|
| R-32 | | | |
| R-125 | | | |
| R-143a | | | |
| R-134a (out-of-scope) | | | |

(b) <u>Differences in markets</u>.--Are the markets for HFC components, to the degree that the individual HFC components are sold commercially, separate and/or distinct from the market(s) for the downstream <u>in-scope HFC blends</u>? If there are differences in the markets, please describe them in the space provided. (If there are no markets for the individual HFC component, leave blank).

| HFC component | NoSimilar market(s) | Yes Separate/ distinct market(s) | Explanation (if yes)Describe the differences |
|--------------------------|------------------------|---|--|
| R-32 | | | |
| R-125 | | | |
| R-143a | | | |
| R-134a (out-of-scope) | | | |

| V-1. | Semi-finished | analysis - | Continued |
|--------|--------------------|------------|-----------|
| v - I. | Jeilli-Illilisileu | allalysis. | continueu |

(c) <u>Similar physical characteristics and functions</u>.--Are there distinct physical characteristics and functions of HFC components from <u>in-scope HFC blends</u>?

| HFC component | No.— Similar | Yes.— Distinct | Explanation (if yes).—Describe the distinct physical characteristics and functions |
|--------------------------|-----------------|-------------------|--|
| R-32 | | | |
| R-125 | | | |
| R-143a | | | |
| R-134a (out-of-scope) | | | |

(d) <u>Differences in price or value</u>.--Are there differences in the price for or value of the individual HFC components and the downstream <u>in-scope HFC blends</u>?

| HFC component | No.— Similar price/value | Yes.— Divergent price/value | Explanation (if yes).—Describe the differences in and drivers of price/value |
|--------------------------|--------------------------------|-----------------------------------|--|
| R-32 | | | |
| R-125 | | | |
| R-143a | | | |
| R-134a (out-of-scope) | | | |

- V-1. **Semi-finished analysis**.—*Continued*
 - (e) <u>Extensive process to convert to in-scope HFC blend</u>.--Is the process to create a in-scope HFC blend from the individual HFC component extensive and/or complicated?

| HFC component | No.— Simple | Yes.— Extensive/ complicated | Explanation (if yes).—Describe the complexities of creating a in-scope HFC blend |
|--------------------------|----------------|------------------------------------|--|
| R-32 | | | |
| R-125 | | | |
| R-143a | | | |
| R-134a (out-of-scope) | | | |

| | ar; somewhat of arity with pro- | same, <i>i.e.</i> , have no d comparable or simila ducts. If there are di ope refrigerant blen | ar; never or not-at-a fferences between i | II comparable or sim | nilar; or no IFC blends |
|--------------|---------------------------------|---|---|----------------------|----------------------------|
| (a) | Characteris | stics and Uses.—Hov | w comparable are in | -scope HFC blends a | nd out-of |
| , | | blends in physical ch | • | • | |
| | | Mostly | Somewhat | Not at all | |
| Fully | comparable | comparable | comparable | comparable | NA/no fa |
| | | | | | |
| | e provide a na | rrative discussion fo uses: | or the comparability | ratings you provided | d in terms |
| <u>chara</u> | cteristics and | uses: | | | |
| | Interchang | | itutable are in-scop | | |
| <u>chara</u> | Interchang | <u>uses:</u> <u>eability</u> How subst | itutable are <u>in-scop</u> e application? Somewhat | | |
| chara (b) | Interchang refrigerant | <u>uses:</u> <u>eability</u> How subst <u>blends</u> in the same | itutable are <u>in-scop</u> e application? | e HFC blends and օւ | ut-of-scop |
| chara (b) | Interchange refrigerant | uses: eabilityHow subst blends in the same Mostly | itutable are <u>in-scop</u> e application? Somewhat | e HFC blends and ou | ut-of-scor |

| V-2. | Comparability of in-scope HFC blends vs out-of-scope refrigerant blendsContinued |
|------|--|
| | |

| (c) | Manufacturing facilities, production processes, and production employeesAre in- |
|-----|--|
| | scope HFC blends and out-of-scope refrigerant blends manufactured using the same |
| | facilities, the same inputs, the same machinery and equipment, and the same |
| | employees? |

| : | | | | | | | |
|---|--|---|------------------------|--|--|--|--|
| | Somewhat the | Not at all the | | | | | |
| Mostly the same | same | same | NA/no familiarity | | | | |
| | | | | | | | |
| Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing processes</u> : | | | | | | | |
| nich <u>in-scope HFC b</u> | lends and out-of-scoogh distributors, etc. | ope refrigerant ble | | | | | |
| Mostly | | Not at all | | | | | |
| comparable | comparable | comparable | NA/no familiarity | | | | |
| | | | | | | | |
| | or the comparability | ratings you provid | ed in terms of their | | | | |
| | of distributionCornich in-scope HFC botto end users, throu | Somewhat the same Mostly the same arrative discussion for the comparability cesses: of distributionCompare the channels of in-scope HFC blends and out-of-scope to end users, through distributors, etc. Mostly Somewhat comparable arrative discussion for the comparability | Somewhat the same same | | | | |

| V-2. | Comparability | of in-scop | e HFC blends v | s out-of-scop | e refrigeran | t blendsContinued |
|------|---------------|------------|----------------|---------------|--------------|-------------------|
|------|---------------|------------|----------------|---------------|--------------|-------------------|

| (e) | <u>Customer and producer perceptions</u> How do customers and producers view the |
|-----|--|
| | comparability of in-scope HFC blends and out-of-scope refrigerant blends in the |
| | market (e.g., sales/marketing practices/end uses)? |

| | Mostly | Somewhat | Not at all | | | | |
|---|------------------------|-------------------------------|---------------------|----------------------|--|--|--|
| Fully comparable | comparable | comparable | comparable | NA/no familiarity | | | |
| | | | | | | | |
| Please provide a narrative discussion for the comparability ratings you provided in terms of their customer and producer perceptions: | | | | | | | |
| (f) <u>Price</u> Are <u>refrigerant</u> | • | or different for in-sc | ope HFC blends and | d out-of-scope | | | |
| | Mostly | Somewhat | Not at all | | | | |
| Fully comparable | comparable | comparable | comparable | NA/no familiarity | | | |
| | | | | | | | |
| Diago provido o po | errative discussion fo | or the comparability | ratings you provide | ed in terms of their | | | |

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

http://www.usitc.gov/investigations/title_7/2016/hydrofluorocarbon_blends_and_components_china/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: 1279

• E-mail.—E-mail the MS Word questionnaire to michele.breaux@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not </u>**purchase this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire your firm submits (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.