U.S. PURCHASERS' QUESTIONNAIRE

NARROW WOVEN RIBBONS WITH WOVEN SELVEDGE FROM CHINA AND TAIWAN

This questionnaire must be received by the Commission by May 6, 2016

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the countervailing duty order concerning narrow woven ribbons with woven selvedge ("narrow woven ribbons") imported from China and the antidumping duty orders concerning narrow woven ribbons imported from China and Taiwan (Inv. Nos. 701-TA-467 and 731-TA-1164-1165 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Craig Thomsen, (202-205-3226, <u>craig.thomsen@usitc.gov</u>).

Name of fir	rm	
City	State Zip Code	
Website		
-	m purchased narrow woven ribbons (as defined on next page) from <u>any</u> source (domestic or foreign) since January 1, 2010?	
	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)	
YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)	
•	estionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the ink: https://dropbox.usitc.gov/oinv/ . (PIN: RIBBON)	

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Phone:

Signature

Email address

PART I.—GENERAL INFORMATION

Background. On September 1, 2010, the Department of Commerce issued a countervailing duty order on imports of narrow woven ribbons from China and antidumping duty orders on imports of narrow woven ribbons from China and Taiwan. On August 3, 2015, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders on narrow on narrow woven ribbons from China and Taiwan would likely lead to the continuation or recurrence of material injury to a domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes a negative determination, the Department of Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2015/narrow_woven_ribbons_woven_selvedge_china_a_nd/first_review_full.htm

Narrow Woven Ribbons with Woven Selvedge. The merchandise subject to the reviews is narrow woven ribbons with woven selvedge, in any length, but with a width (measured at the narrowest span of the ribbon) less than or equal to 12 centimeters, composed of, in whole or in part, man-made fibers (whether artificial or synthetic, including but not limited to nylon, polyester, rayon, polypropylene, and polyethylene teraphthalate), metal threads and/or metalized yarns, or any combination thereof.

Narrow woven ribbons subject to the reviews may:

- (1) Also include natural or other nonman-made fibers;
- (2) Be of any color, style, pattern, or weave construction, including but not limited to single-faced satin, doublefaced satin, grosgrain, sheer, taffeta, twill, jacquard, or a combination of two or more colors, styles, patterns, and/or weave constructions;
- (3) Have been subjected to, or composed of materials that have been subjected to, various treatments, including but not limited to dyeing, printing, foil stamping, embossing, flocking, coating, and/or sizing;
- (4) Have embellishments, including but not limited to applique', fringes, embroidery, buttons, glitter, sequins, laminates, and/or adhesive backing;
- (5) Have wire and/or monofilament in, on, or along the longitudinal edges of the ribbon;
- (6) Have ends of any shape or dimension, including but not limited to straight ends that are perpendicular to the longitudinal edges of the ribbon, tapered ends, flared ends or shaped ends, and the ends of such woven ribbons may or may not be hemmed;
- (7) Have longitudinal edges that are straight or of any shape, and the longitudinal edges of such woven ribbon may or may not be parallel to each other;
- (8) Consist of such ribbons affixed to like ribbon and/or cut-edge woven ribbon, a configuration also known as an "ornamental trimming;"
- (9) Be wound on spools; attached to a card; hanked (i.e., coiled or bundled); packaged in boxes, trays or bags; or configured as skeins, balls, bateaus or folds; and/or;
- (10) Be included within a kit or set such as when packaged with other products, including but not limited to gift bags, gift boxes and/or other types of ribbon.

Narrow woven ribbons subject to these reviews include all narrow woven fabrics, tapes, and labels that fall within this written description of the scope of these reviews.

Excluded from the scope of these reviews are the following:

- (1) Formed bows composed of narrow woven ribbons with woven selvedge;
- (2) "Pull-bows" (i.e., an assemblage of ribbons connected to one another, folded flat and equipped with a means to form such ribbons into the shape of a bow by pulling on a length of material affixed to such assemblage) composed of narrow woven ribbons;
- (3) Narrow woven ribbons comprised at least 20 percent by weight of elastomeric yarn (i.e., filament yarn, including monofilament, of synthetic textile material, other than textured yarn, which does not break on being extended to three times its original length and which returns, after being extended to twice its original length, within a period of five minutes, to a length not greater than one and a half times its original length as defined in the Harmonized Tariff Schedule of the United States ("HTSUS"), Section XI, Note 13) or rubber thread;
- (4) Narrow woven ribbons of a kind used for the manufacture of typewriter or printer ribbons;
- (5) Narrow woven labels and apparel tapes, cut-to-length or cut-to-shape, having a length (when measured across the longest edge-to-edge span) not exceeding eight centimeters;
- (6) Narrow woven ribbons with woven selvedge attached to and forming the handle of a gift bag;
- (7) Cut-edge narrow woven ribbons formed by cutting broad woven fabric into strips of ribbon, with or without treatments to prevent the longitudinal edges of the ribbon from fraying (such as by merrowing, lamination, sonobonding, fusing, gumming or waxing), and with or without wire running lengthwise along the longitudinal edges of the ribbon;
- (8) Narrow woven ribbons comprised at least 85 percent by weight of threads having a denier of 225 or higher;
- (9) Narrow woven ribbons constructed from pile fabrics (i.e., fabrics with a surface effect formed by tufts or loops of yarn that stand up from the body of the fabric);
- (10) Narrow woven ribbon affixed (including by tying) as a decorative detail to non-subject merchandise, such as a gift bag, gift box, gift tin, greeting card or plush toy, or affixed (including by tying) as a decorative detail to packaging containing non-subject merchandise;
- (11) Narrow woven ribbon that is (a) affixed to non-subject merchandise as a working component of such non-subject merchandise, such as where narrow woven ribbon comprises an apparel trimming, book marker, bag cinch, or part of an identity card holder, or (b) affixed (including by tying) to nonsubject merchandise as a working component that holds or packages such non-subject merchandise or attaches packaging or labeling to such nonsubject merchandise, such as a "belly band" around a pair of pajamas, a pair of socks or a blanket;
- (12) Narrow woven ribbon(s) comprising a belt attached to and imported with an item of wearing apparel, whether or not such belt is removable from such item of wearing apparel; and
- (13) Narrow woven ribbon(s) included with non-subject merchandise in kits, such as a holiday ornament craft kit or a scrapbook kit, in which the individual lengths of narrow woven ribbon(s) included in the kit are each no greater than eight inches, the aggregate amount of narrow woven ribbon(s) included in the kit does not exceed 48 linear inches, none of the narrow woven ribbon(s) included in the kit is on a spool, and the narrow woven ribbon(s) is only one of multiple items included in the kit.

The merchandise subject to these reviews is imported under HTSUS statistical reporting numbers 5806.32.1020; 5806.32.1030; 5806.32.1050 and 5806.32.1060. Subject merchandise also may be imported under subheadings 5806.31.00; 5806.32.20; 5806.39.20; 5806.39.30; 5808.90.00; 5810.91.00; 5810.99.90; 5903.90.10; 5903.90.25; 5907.00.60; and 5907.00.80 and under statistical categories 5806.32.1080; 5810.92.9080; 5903.90.3090; and 6307.90.9889. The HTSUS categories and subheadings are provided for convenience and customs purposes; however, the written description of the merchandise under review is dispositive.

Purchaser.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing narrow woven ribbons from another firm that produces, imports, or otherwise distributes narrow woven ribbons.

<u>Reporting of information</u>.-- If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **<u>OMB statistics.--</u>**Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.-- Provide the name and address of your U.S. establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>purchase</u> of narrow woven ribbons, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

I-3. **Ownership.--**Is your firm owned, in whole or in part, by any other firm?

No

Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-4. **<u>Related SUBJECT importers/exporters.</u>--**Does your firm have any related firms, either domestic or foreign, which import narrow woven ribbons from China and/or Taiwan into the United States or which export narrow woven ribbons from China and/or Taiwan to the United States?

No

Yes--List the following information.

Firm name	Address	Affiliation

- I-5. <u>**Related NONSUBJECT importers/exporters.**</u>--Does your firm have any related firms, either domestic or foreign, which import narrow woven ribbons from countries other than China and/or Taiwan into the United States or which export narrow woven ribbons from countries other than China and/or Taiwan to the United States?
 - No

Yes--List the following information.

Firm name and country	Address	Affiliation

I-6. **<u>Related producers.--</u>**Does your firm have any related firms, either domestic or foreign, which produce narrow woven ribbons?

No Yes--List the following information.

	Firm name	Address	Affiliation
╞			

I-7. **Importing behavior.**— Since January 1, 2010, has your firm import narrow woven ribbons in addition to purchasing domestic or imported narrow woven ribbons?

🗌 No

Yes—Fill out an importer's questionnaire found at the website listed on page 2 of this questionnaire in addition to this questionnaire.

PART II.--PURCHASES

<u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	

II-1. <u>Purchases.</u>— Report your firm's total U.S. purchases of narrow woven ribbons. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire). Importer's questionnaires can be found at https://www.usitc.gov/investigations/701731/2015/narrow_woven_ribbons_woven_selvedge_china_and/first_review_full.htm

<u>Note:</u> Imports from Taiwan are subject to the antidumping except for those exported or manufactured by the following companies in Taiwan: i) Dear Year Brothers Mfg. Co., Ltd.; ii) Shienq Huong Enterprise Co., Ltd./Hsien Chan Enterprise Co., Ltd./Novelty Handicrafts Co., Ltd. Purchases of narrow woven ribbons from these listed companies should be included in the Taiwan (nonsubject) line. All others should be included in the Taiwan (subject) line.

Item	2015
Purchases of narrow woven ribbons produced in	Quantity (in square yards)
United States	
China	
Taiwan (subject)	
Taiwan (nonsubject)	
All other countries ¹	
Sources unknown	
¹ Please identify these countries:	

II-2. Changes in purchasing patterns.--Please indicate how the shares of your firm's purchases of narrow woven ribbons from different sources have changed since January 1, 2010.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
China						
Taiwan (subject)						
Taiwan (nonsubject)						
All other countries						
Sources unknown						

- II-3. **Purchases from one country only**.--If your firm has purchased narrow woven ribbons from only one country, please explain the reasons for doing so.
- II-4. **Supplier identification.--**Please list your firm's **<u>FIVE</u>** largest suppliers for narrow woven ribbons since January 1, 2010. Also, provide the share of the quantity of your firm's total purchases of narrow woven ribbons that each of these suppliers accounted for in 2015.

No.	Supplier's name	City and state	Share of quantity of 2015 purchases
1			%
2			%
3			%
4			%
5			%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Firm type.--**Which of the following best describes your firm as a purchaser of narrow woven ribbons?

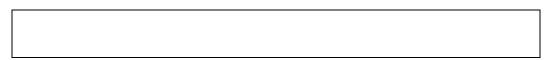
Firm type	(check all that apply)
Retailer of narrow woven ribbons	
Industrial End User – Manufacturer incorporating narrow woven ribbons (Describe:)	
Wholesaler/Distributor	
Other (Describe:)	

If your firm is a distributor of narrow woven ribbons, please answer questions III-2 and III-3.

III-2. <u>Competition for sales</u>.--Does your firm compete for sales to customers with the manufacturers or importers from which your firm purchases narrow woven ribbons?

No	Yes	If yes, please describe.

III-3. **Types of customers.--**What are the major types of consumers to which your firm sells narrow woven ribbons?



If your firm is an end user of narrow woven ribbons, please answer questions III-4 and III-5.

III-4. <u>End uses</u>.--List the top 3 products your firm makes using narrow woven ribbons and estimate the percent of your <u>total production cost</u> that is accounted for by narrow woven ribbons and by other inputs (such as labor, energy, and other raw materials).

	Share of total cost in e firm produces	Total (should			
Product(s) your firm produces	Narrow woven ribbons		Other inputs		sum to 100.0% across)
	%	+	%	Ш	0.0 %
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %

III-5. Demand for end use products.--

(a) Has the demand for your firm's final products incorporating narrow woven ribbons changed since January 1, 2010?

Increased	No change	Decreased	Fluctuated

(b) Has this had any effect on your firm's demand for narrow woven ribbons?

No	Yes	Explain

Business Proprietary

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III-6. **Substitutes.--**Can other products be substituted for narrow woven ribbons?

No

Yes--Please fill out the table.

		End use in which this		Have changes in the price of this substitute affected the price for narrow woven ribbons			
	Substitute	substitute is used	No	Yes	Explanation		
1.							
2.							
3.							

III-7. **Demand trends.--** Indicate how demand within the United States and outside of the United States (if known) for narrow woven ribbons has changed since January 1, 2010 and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
		C	emand sinc	e January 1, 2	010
Within the United States					
Outside the United States					
			Anticipated	l future demai	nd
Within the United States					
Outside the United States					

III-8. <u>**Country preferences.--**</u>Do you or your customers ever specifically order narrow woven ribbons from one country in particular over other possible sources of supply?

No	Yes	If yes, identify the countries and explain.

III-9. <u>Importance of purchasing domestic product</u>.--Please fill out the table below, estimating the percentage of your firm's total 2015 purchases of narrow woven ribbons that required narrow woven ribbons produced in the United States.

	Estimated percentage of your firm's total 2015 purchases of narrow woven ribbons
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (<i>e.g.,</i> government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons (<i>explain</i> :)	%
Total (should sum to 100.0%)	0.0 %

III-10. Product and marketing changes.—

(a) Have there been any significant changes in the product range or product mix of narrow woven ribbons since January 1, 2010? Do you anticipate any future changes?

Changes in product range or product mix	No	Yes	Explain
Changes since January 1, 2010			
Anticipated changes			

III-10. Product and marketing changes (continued).--

(b) Have there been any significant changes in the prevalence of internet marketing of narrow woven ribbons since January 1, 2010? Do you anticipate any future changes?

Internet marketing	Increase	No change	Decrease	Explain
Changes since January 1, 2010				
Anticipated changes				

(c) Have there been any significant changes in other types of marketing of narrow woven ribbons since January 1, 2010? Do you anticipate any future changes?

Changes in product range or product mix	No	Yes	Explain
Changes since January 1, 2010			
Anticipated changes			

III-11. Conditions of competition.--

(a) Does the market for narrow woven ribbons experience seasonal increases and decreases in demand throughout the year or other business cycles distinctive to narrow woven ribbons?

No (skip to Q. III-10(d))	Yes	If yes, please describe the magnitude and timing of the variation.

(b) Are your firm's sales of narrow woven ribbons affected by these seasonal variations?

No	Yes	If yes, please describe the magnitude and timing of the variation, and note if/how your firm's sourcing behavior (e.g., country sources) changes based on the time of year.

(c) Have there been any changes seasonal demand variations for narrow woven ribbons since January 1, 2010?

No	Yes	If yes, describe.

(d) Is the narrow woven ribbons market subject other conditions of competition distinctive to narrow woven ribbons?

No (skip to Q. III-11)	Yes	If yes, please describe.

(e) Have there been any changes in the business cycles or conditions of competition for narrow woven ribbons since January 1, 2010?

No	Yes	If yes, describe.

III-11. Conditions of competition (continued).--

(f) How has the availability of counterfeit licensed NWR product changed since January 1, 2010?

Increased	No change	Decreased	Explain

(g) How has the prevalence of internet auctions changed since January 1, 2010?

Increased	No change	Decreased	Explain

(h) Have you conducted any internet auctions to purchase NWR since January 1, 2010?

No	Yes	Explain

(i) Did competition from online Internet sellers of subject NWR increase since January 1, 2010?

No	Yes	Explain

III-12. **Decisions based on producer and country-of-origin.--**How often does your firm, and if known, do your customers, make purchasing decisions involving narrow woven ribbons based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.				
Decision based on producer									
Your firm									
Your customers									
		Decis	ion based on c	ountry of	origin				
Your firm									
Your customers									

III-13. **Availability of supply.--**Has the availability of narrow woven ribbons in the U.S. market changed since January 1, 2010?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
U.Sproduced product			
Subject imports			
Nonsubject imports			

III-14. <u>Supply constraints</u>.--Has any firm refused, declined, or been unable to supply your firm with narrow woven ribbons since January 1, 2010 (examples include suppliers placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, or being otherwise delayed or experience difficulties in your suppliers meeting shipment or delivery date commitments as a result of any supply constraints or shortage in capacity, etc.)?

No	Yes	If yes, please describe.

III-15. <u>Availability of specific product types</u>.--Are certain grades/types/sizes of narrow woven ribbons only available from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size.

III-16. Purchasing frequency.--

(a) How frequently does your firm make purchases of narrow woven ribbons (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify

(b) Has this purchasing frequency changed since January 1, 2010?

No	Yes	If yes, please describe.

- III-17. <u>Number of suppliers contacted</u>.--How many suppliers does your firm generally contact before making a purchase? Between _____ and _____ firms
- III-18. **Supplier negotiations.--**Does your firm's purchases of narrow woven ribbons usually involve negotiations between supplier and purchaser?

No	Yes	If yes, explain the factors your firm generally negotiates and note whether your firm quotes competing prices during negotiations.

III-19. Change in suppliers.--Has your firm changed suppliers since January 1, 2010?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.

III-20. <u>New suppliers</u>.--Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2010?

No	Yes	If yes, please identify the firms.

III-21. **Supplier qualification**.--Do you require your suppliers to be or to become certified or qualified to sell narrow woven ribbons to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (*e.g.*, quality of product, reliability of supplier, etc.).

No	Yes	Number of days	Process and factors

III-22. **Failure to certify.**--Since January 1, 2010, have any domestic or foreign producers failed in their attempts to certify or qualify their narrow woven ribbons with your firm or have any producers lost their approved status?

No	Yes	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

III-23. <u>Major purchasing factors</u>.--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase narrow woven ribbons (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.				
2.				
3.				
~				

Please list any other factors that are very important in your purchase decisions:

III-24. **Purchasing factors.--**Please rate the importance of the following factors in your firm's purchasing decisions for narrow woven ribbons.

Factor	Very important	Somewhat important	Not important
Availability			
Availability of fancy ribbons			
Delivery terms			
Delivery time			
Design innovation/fashion trends			
Discounts offered			
Extension of credit			
Minimum quantity requirements			
Packaging			
Price			
Product consistency			
Product range			
Quality exceeds industry standards			
Quality meets industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			

III-25. **Quality characteristics.--**What characteristics does your firm consider when determining the quality of the narrow woven ribbons you purchase?

III-26. <u>Minimum quality</u>.--How often does narrow woven ribbons from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States					
China (subject)					
Taiwan (subject)					
Taiwan (nonsubject)					
Other:					

III-27. **Frequency of decisions based on price.--**How often does your firm purchase the narrow woven ribbons that is offered at the lowest price?

Always	Usually	Sometimes	Never

- III-28. <u>Choice of product not based on price</u>.--If you purchased narrow woven ribbons from one country source although a comparable product was available from another country source at a lower price, please explain your reasons for doing so (please specify by country).
- III-29. **Price leaders.** A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. *A price leader is not necessarily the lowest-priced supplier.*

Please list the names of any firms you considered price leaders in the narrow woven ribbons market since January 1, 2010.

Firm(s)	Describe how the firm(s) exhibited price leadership	

III-30. Switching to imports.—

(a) Since January 2010, did your firm switch any of its purchases from U.S.-produced narrow woven ribbons to imports of narrow woven ribbons from China and/or Taiwan? Respond for each listed country.

Source	Yes (also respond to parts (b) and (c))	No (If "No" for all countries, skip to next question)
China		
Taiwan (subject)		
Taiwan (nonsubject)		

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

Source	Yes	No
China		
Taiwan (subject)		
Taiwan (nonsubject)		

(c) If you responded "Yes" to part (a) above, was price a primary reason for the shift?

Source	Yes	If Yes, estimate the quantity of purchases that your firm shifted to imports since January 2010 because of price (square yards)	No	If No, please indicate the reason for the shift
China				
Taiwan (subject)				
Taiwan (nonsubject)				

III-31. U.S. producers and import competition.—

(a) Since January 1, 2010, in connection with a sale or offer to sell narrow woven ribbons to your firm, did U.S. producers reduce their prices of domestically produced narrow woven ribbons in order to compete with lower-priced imports of narrow woven ribbons from subject countries? Respond for each listed country.

Source	Yes (also respond to question part (b))	No (If "No" for all countries, skip to next question)	Don't know
China			
Taiwan (subject)			
Taiwan (nonsubject)			

(b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
China	%	
Taiwan (subject)	%	
Taiwan (nonsubject)	%	

PART IV.—<u>COUNTRY COMPARISONS</u>

IV-1. **Country knowledge.--**Please indicate the countries of origin for narrow woven ribbons for which your firm has actual marketing/pricing knowledge.

United States	China	Taiwan (subject)	Taiwan (nonsubject)	Other countries	Other countries (specify)

IV-2. **Interchangeability.--**Is narrow woven ribbons produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Taiwan (subject)	Taiwan (nonsubject)	Other countries					
United States									
China (subject)									
Taiwan (subject)									
Taiwan (nonsubject)		\searrow	\searrow						
For any country-pair producing narrow woven ribbons that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:									

IV-3. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between narrow woven ribbons produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Taiwan (subject)	Taiwan (nonsubject)	Other countries					
United States									
China (subject)									
Taiwan (subject)									
Taiwan (nonsubject)		\searrow	\ge						
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of narrow woven ribbons, identify the country-pair and report the advantages or disadvantages imparted by such factors:									

IV-4. Factor country comparisons.--For the factors listed below, please rate how narrow woven ribbons produced in each country you identified in your response to the first question in Part IV compares with narrow woven ribbons produced in each of the other countries you identified.

	Product from <u>United States</u> compared to product from <u>China</u>			Product from <u>United States</u> compared to product from <u>Taiwan (subject)</u>			Product from United States compared to product from Taiwan (nonsubject)		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Availability of fancy ribbons									
Delivery terms									
Delivery time									
Design innovation/fashion trends									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price ¹									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
	¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.								

IV-4. <u>Continued.</u>

	Product from <u>United States</u> compared to product from <u>Nonsubject</u> <u>countries</u>		Product from <u>China</u> compared to product from <u>Taiwan (subject)</u>			Product from <u>China</u> compared to product from <u>Taiwan</u> <u>(nonsubject)</u>			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Availability of fancy ribbons									
Delivery terms									
Delivery time									
Design innovation/fashion trends									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price ¹									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
¹ A rating of superior on price and U.S. transportation costs than the second	¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.								

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IV-4. <u>Continued.</u>

	Product from <u>China</u> compared to product from <u>Nonsubject</u> <u>countries</u>		Product from <u>Taiwan (subject)</u> compared to product from <u>Taiwan</u> (nonsubject)			Product from <u>Taiwan (subject)</u> compared to product from <u>Nonsubject</u> <u>countries</u>			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Availability of fancy ribbons									
Delivery terms									
Delivery time									
Design innovation/fashion trends									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price ¹									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
		¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.							

IV-4. <u>Continued.</u>

	Product from <u>Taiwan (nonsubject)</u> compared to product from <u>Other nonsubject countries</u>							
Factor	Superior	Comparable	Inferior					
Availability								
Availability of fancy ribbons								
Delivery terms								
Delivery time								
Design innovation/fashion trends								
Discounts offered								
Extension of credit								
Minimum quantity requirements								
Packaging								
Price ¹								
Product consistency								
Product range								
Quality exceeds industry standards								
Quality meets industry standards								
Reliability of supply								
Technical support/service								
U.S. transportation costs ¹								
¹ A rating of superior on price and U.S. transported prices/U.S. transportation costs than the seco	ortation costs indicates nd country.	that the first country ge	enerally has lower					

PART V.—<u>FURTHER INFORMATION</u>

V-1. **Other explanations.-**-If your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: <u>https://www.usitc.gov/investigations/701731/2015/narrow_woven_ribbons_woven_sel</u> vedge_china_and/first_review_full.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: RIBBON

• E-mail.—E-mail the MS Word questionnaire to <u>craig.thomsen@usitc.gov</u>; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not</u> purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire your firm submits (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.