

## U.S. IMPORTERS' QUESTIONNAIRE

### HOT-ROLLED STEEL FLAT PRODUCTS

This questionnaire must be received by the Commission by **June 9, 2016**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning hot-rolled steel flat products from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, and the United Kingdom (Inv. Nos. 701-TA-545-547 and 731-TA-1291-1297 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>Website</b> _____
Has your firm imported hot-rolled steel (as defined on next page) from any country at any time since January 1, 2013?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
<b>Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>HRS</b>)</b>

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used:*

*(i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or*

*(ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
**Name of Authorized Official**

\_\_\_\_\_  
**Title of Authorized Official**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Signature**

**Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

\_\_\_\_\_  
**Email address**

**PART I.—GENERAL INFORMATION**

***Background.***--This proceeding was instituted in response to a petition filed on August 11, 2015, by AK Steel Corporation (West Chester, Ohio), ArcelorMittal USA LLC (Chicago, Illinois), Nucor Corporation (Charlotte, North Carolina), SSAB Enterprises, LLC (Lisle, Illinois), Steel Dynamics, Inc. (Fort Wayne, Indiana), and United States Steel Corporation (Pittsburgh, Pennsylvania). Antidumping and countervailing duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [http://www.admin.usitc.gov/investigations/701731/2016/hot\\_rolled\\_steel\\_flat\\_products\\_australia\\_brazil/final.htm](http://www.admin.usitc.gov/investigations/701731/2016/hot_rolled_steel_flat_products_australia_brazil/final.htm)

***Hot-Rolled Steel.***-- The products covered by these investigations are certain hot-rolled, flat-rolled steel products, with or without patterns in relief, and whether or not annealed, painted, varnished, or coated with plastics or other non-metallic substances. The products covered do not include those that are clad, plated, or coated with metal. The products covered include coils that have a width or other lateral measurement ("width") of 12.7 mm or greater, regardless of thickness, and regardless of form of coil e.g., in successively superimposed layers, spirally oscillating, etc.). The products covered also include products not in coils (e.g., in straight lengths) of a thickness of less than 4.75 mm and a width that is 12.7 mm or greater and that measures at least 10 times the thickness. The products described above may be rectangular, square, circular, or other shape and include products of either rectangular or non-rectangular cross-section where such cross-section is achieved subsequent to the rolling process, i.e., products which have been "worked after rolling" (e.g., products which have been beveled or rounded at the edges).

For purposes of the width and thickness requirements referenced above:

- (1) Where the nominal and actual measurements vary, a product is within the scope if application of either the nominal or actual measurement would place it within the scope based on the definitions set forth above unless the resulting measurement makes the product covered by the existing antidumping<sup>1</sup> or countervailing duty<sup>2</sup> orders on Certain Cut-To-Length Carbon-Quality Steel Plate Products From the Republic of Korea (A-580-836; C-580-837), and
- (2) where the width and thickness vary for a specific product (e.g., the thickness of certain products with non-rectangular cross-section, the width of certain products with non-rectangular shape, etc.), the measurement at its greatest width or thickness applies.

Steel products included in the scope of this investigation are products in which: (1) Iron predominates, by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by

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<sup>1</sup> Notice of Amendment of Final Determinations of Sales at Less Than Fair Value and Antidumping Duty Orders: Certain Cut-To-Length Carbon-Quality Steel Plate Products From France, India, Indonesia, Italy, Japan and the Republic of Korea, 65 FR 6585 (February 10, 2000).

<sup>2</sup> Notice of Amended Final Determinations: Certain Cut-to-Length Carbon-Quality Steel Plate From India and the Republic of Korea; and Notice of Countervailing Duty Orders: Certain Cut-To-Length Carbon-Quality Steel Plate From France, India, Indonesia, Italy, and the Republic of Korea, 65 FR 6587 (February 10, 2000).

weight; and (3) none of the elements listed below exceeds the quantity, by weight, respectively indicated:

- 2.50 percent of manganese, or
- 3.30 percent of silicon, or
- 1.50 percent of copper, or
- 1.50 percent of aluminum, or
- 1.25 percent of chromium, or
- 0.30 percent of cobalt, or
- 0.40 percent of lead, or
- 2.00 percent of nickel, or
- 0.30 percent of tungsten, or
- 0.80 percent of molybdenum, or
- 0.10 percent of niobium, or
- 0.30 percent of vanadium, or
- 0.30 percent of zirconium.

Unless specifically excluded, products are included in this scope regardless of levels of boron and titanium.

For example, specifically included in this scope are vacuum degassed, fully stabilized (commonly referred to as interstitial-free (IF)) steels, high strength low alloy (HSLA) steels, the substrate for motor lamination steels, Advanced High Strength Steels (AHSS), and Ultra High Strength Steels (UHSS). IF steels are recognized as low carbon steels with micro-alloying levels of elements such as titanium and/or niobium added to stabilize carbon and nitrogen elements. HSLA steels are recognized as steels with micro-alloying levels of elements such as chromium, copper, niobium, titanium, vanadium, and molybdenum. The substrate for motor lamination steels contains micro-alloying levels of elements such as silicon and aluminum. AHSS and UHSS are considered high tensile strength and high elongation steels, although AHSS and UHSS are covered whether or not they are high tensile strength or high elongation steels.

Subject merchandise includes hot-rolled steel that has been further processed in a third country, including but not limited to pickling, oiling, levelling, annealing, tempering, temper rolling, skin passing, painting, varnishing, trimming, cutting, punching, and/or slitting, or any other processing that would not otherwise remove the merchandise from the scope of the investigation if performed in the country of manufacture of the hot-rolled steel.

All products that meet the written physical description, and in which the chemistry quantities do not exceed any one of the noted element levels listed above, are within the scope of this investigation unless specifically excluded. The following products are outside of and/or specifically excluded from the scope of this investigation:

The following products are outside of and/or specifically excluded from the scope of these investigations:

- Universal mill plates (i.e., hot-rolled, flat-rolled products not in coils that have been rolled on four faces or in a closed box pass, of a width exceeding 150 mm but not exceeding 1250 mm, of a thickness not less than 4.0 mm, and without patterns in relief);

- Products that have been cold-rolled (cold-reduced) after hot-rolling;<sup>3</sup>
- Ball bearing steels;<sup>4</sup>
- Tool steels;<sup>5</sup> and
- Silico-manganese steels;<sup>6</sup>

The products subject to this investigation are currently classified in the Harmonized Tariff Schedule of the United States (HTSUS) under item numbers: 7208.10.1500, 7208.10.3000, 7208.10.6000, 7208.25.3000, 7208.25.6000, 7208.26.0030, 7208.26.0060, 7208.27.0030, 7208.27.0060, 7208.36.0030, 7208.36.0060, 7208.37.0030, 7208.37.0060, 7208.38.0015, 7208.38.0030, 7208.38.0090, 7208.39.0015, 7208.39.0030, 7208.39.0090, 7208.40.6030, 7208.40.6060, 7208.53.0000, 7208.54.0000, 7208.90.0000, 7210.70.3000, 7211.14.0030, 7211.14.0090, 7211.19.1500, 7211.19.2000, 7211.19.3000, 7211.19.4500, 7211.19.6000, 7211.19.7530, 7211.19.7560, 7211.19.7590, 7225.11.0000, 7225.19.0000, 7225.30.3050, 7225.30.7000, 7225.40.7000, 7225.99.0090, 7226.11.1000, 7226.11.9030, 7226.11.9060, 7226.19.1000, 7226.19.9000, 7226.91.5000, 7226.91.7000, and 7226.91.8000. The products subject to the investigation may also enter under the following HTSUS numbers: 7210.90.9000, 7211.90.0000, 7212.40.1000, 7212.40.5000, 7212.50.0000, 7214.91.0015, 7214.91.0060, 7214.91.0090, 7214.99.0060, 7214.99.0075, 7214.99.0090, 7215.90.5000, 7226.99.0180, and 7228.60.6000. The HTSUS subheadings above are provided for convenience and U.S. Customs purposes only. The written description of the scope of the investigation is dispositive.

***Certain alloy hot-rolled steel products (“Alloy hot-rolled steel” or “Alloy within scope hot-rolled steel”).***--Alloy hot-rolled steel, a subset of hot-rolled steel, in which: (1) iron predominates by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by weight; and (3) one or more of the elements listed below is present in the quantity, by weight, respectively indicated:

- 0.30 - 1.50 percent of aluminum,
- 0.0008 – unlimited percent of boron,
- 0.40 – 1.50 percent of copper,
- 0.30 - 1.25 percent of chromium,
- 1.65 – 2.50 percent of manganese,
- 0.08 – 0.80 percent of molybdenum,
- 0.30 - 2.00 percent of nickel,

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<sup>3</sup> For purposes of this scope exclusion, rolling operations such as a skin pass, levelling, temper rolling or other minor rolling operations after the hot-rolling process for purposes of surface finish, flatness, shape control, or gauge control do not constitute cold-rolling sufficient to meet this exclusion.

<sup>4</sup> Ball bearing steels are defined as steels which contain, in addition to iron, each of the following elements by weight in the amount specified: (i) Not less than 0.95 nor more than 1.13 percent of carbon; (ii) not less than 0.22 nor more than 0.48 percent of manganese; (iii) none, or not more than 0.03 percent of sulfur; (iv) none, or not more than 0.03 percent of phosphorus; (v) not less than 0.18 nor more than 0.37 percent of silicon; (vi) not less than 1.25 nor more than 1.65 percent of chromium; (vii) none, or not more than 0.28 percent of nickel; (viii) none, or not more than 0.38 percent of copper; and (ix) none, or not more than 0.09 percent of molybdenum.

<sup>5</sup> Tool steels are defined as steels which contain the following combinations of elements in the quantity by weight respectively indicated: (i) More than 1.2 percent carbon and more than 10.5 percent chromium; or (ii) not less than 0.3 percent carbon and 1.25 percent or more but less than 10.5 percent chromium; or (iii) not less than 0.85 percent carbon and 1 percent to 1.8 percent, inclusive, manganese; or (iv) 0.9 percent to 1.2 percent, inclusive, chromium and 0.9 percent to 1.4 percent, inclusive, molybdenum; or (v) not less than 0.5 percent carbon and not less than 3.5 percent molybdenum; or (vi) not less than 0.5 percent carbon and not less than 5.5 percent tungsten.

<sup>6</sup> Silico-manganese steel is defined as steels containing by weight: (i) Not more than 0.7 percent of carbon; (ii) 0.5 percent or more but not more than 1.9 percent of manganese, and (iii) 0.6 percent or more but not more than 2.3 percent of silicon.

- 0.06 – 0.10 percent of niobium (also called columbium),
- 0.60 – 3.30 percent of silicon,
- 0.05 – unlimited percent of titanium,
- 0.10 – 0.30 percent of vanadium,
- 0.05 – 0.30 percent of zirconium.

**Importer.**--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing hot-rolled steel (as defined above) into the United States from a foreign manufacturer or through its selling agent.

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**“Establishment”**--Each facility of a firm involved in the importation of hot-rolled steel, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing hot-rolled steel from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, or the United Kingdom into the United States or that are engaged in exporting hot-rolled steel from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, or the United Kingdom to the United States?

No                       Yes--List the following information.

Firm name	Address	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of hot-rolled steel?

No                       Yes--List the following information.

Firm name	Address	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on hot-rolled steel. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of hot-rolled steel but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters hot-rolled steel into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports hot-rolled steel under the TIB (temporary importation under bond) program.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

**“Temporary Importation under Bond (“TIB”) program”** is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States(HTS).

	<b>No</b>	<b>Yes</b>
<b>Foreign trade zones</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Bonded warehouses</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Temporary importation under bond</b>	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No                       Yes--Please specify.



**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Justin Enck (202-205-3363, Justin.enck@usitc.gov). **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of hot-rolled steel since January 1, 2013.

<i>(check as many as appropriate)</i>		<i>(please describe, including the time period and volume affected)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other ( <i>e.g.</i> , technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of hot-rolled steel for delivery after **March 31, 2016**?

**“Arranged imports”** are imports for which your firm has placed an order, but delivery of those imports is not scheduled to occur until after the date listed above.

No                       Yes—Fill out the table below.

<b>Quantity (in short tons)</b>				
<b>Period/source</b>	<b>Apr-Jun 2016</b>	<b>Jul-Sept 2016</b>	<b>Oct-Dec 2016</b>	<b>Jan-Mar 2017</b>
<b>Australia</b>				
<b>Brazil</b>				
<b>Japan</b>				
<b>Korea</b>				
<b>Netherlands</b>				
<b>Turkey</b>				
<b>United Kingdom</b>				
<b>Canada (nonsubject)</b>				
<b>Other sources:<sup>1</sup></b>				
<sup>1</sup> Identify your other sources: _____.				

II-4. **Reasons for importing if producer.**--If your firm also produces hot-rolled steel in the United States, please indicate the reasons for importing this product. If your firm’s reasons differ by source, please elaborate.

**Definitions**

**“Imports”** –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

**“Import quantities”** –Quantities reported should be net of returns.

**“Import values”** –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**“U.S. commercial shipments”** – Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**“Internal consumption”** –Product consumed internally by your firm.

**“Transfers to related firms”** –Shipments made to related domestic firms. Such transactions are valued at fair market value.

**“Related firm”** –A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

**“Export shipments”** – Shipments to destinations outside the United States, including shipments to related firms.

**“Inventories”** --Finished goods inventory, not raw materials or work in progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-5a. **IMPORTS FROM AUSTRALIA.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Australia by your firm during the specified periods.

**AUSTRALIA**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value (G) <sup>3</sup>					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-5b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Australia by channel of distribution and end use, during the specified periods.

## AUSTRALIA

Quantity (in short tons)																																			
Item	Calendar years			January-March																															
	2013	2014	2015	2015	2016																														
<b>Channels of distribution:</b>																																			
<b>Commercial U.S. shipments:</b>																																			
To <u>steel service centers</u>																																			
and/or <u>distributors</u> (K) <sup>1</sup>																																			
To <u>end users</u> (L) <sup>2</sup>																																			
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**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-5c. **Alloy hot-rolled steel (Australia).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Australia during the specified periods. See page 4 for definition of alloy hot-rolled steel.

## AUSTRALIA

Quantity ( <i>in short tons</i> ), value ( <i>in \$1,000</i> )					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
<i>Quantity (R)</i>					
<i>Value (S)</i>					

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-5d. **Imports for specific periods pre- and post-filing of the petitions (AUSTRALIA).**—Report your firm’s U.S. imports from Australia of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

## AUSTRALIA

Quantity ( <i>in short tons</i> )			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports:</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-6a. **IMPORTS FROM BRAZIL.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Brazil by your firm during the specified periods.

**BRAZIL**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value <sup>3</sup> (G)					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.



RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-6b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Brazil by channel of distribution and end use, during the specified periods.

**BRAZIL**

Quantity (in short tons)																																			
Item	Calendar years			January-March																															
	2013	2014	2015	2015	2016																														
<b>Channels of distribution:</b>																																			
<b>Commercial U.S. shipments:</b>																																			
To <u>steel service centers</u>																																			
and/or <u>distributors</u> (K) <sup>1</sup>																																			
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Identify the other end uses: _____.																																			

**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-6c. **Alloy hot-rolled steel (Brazil).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Brazil during the specified periods. See page 4 for definition of alloy hot-rolled steel.

**BRAZIL**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
Quantity (R)					
Value (S)					

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-6d. **Imports for specific periods pre- and post-filing of the petitions (BRAZIL).**—Report your firm’s U.S. imports from Brazil of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

**BRAZIL**

Quantity (in short tons)			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports from Companhia Siderugica Nacional (CSN) and/or Usinas Siderurgicas da Minas Gerais S.A. (Usiminas):</b> All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			
<b>Imports from all other Brazilian producers/exporters:</b> All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-7a. **IMPORTS FROM JAPAN.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Japan by your firm during the specified periods.

**JAPAN**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value (G) <sup>3</sup>					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-7b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Japan by channel of distribution and end use, during the specified periods.

## JAPAN

Quantity (in short tons)																																			
Item	Calendar years			January-March																															
	2013	2014	2015	2015	2016																														
<b>Channels of distribution:</b>																																			
<b>Commercial U.S. shipments:</b>																																			
To <u>steel service centers</u> and and/or <u>distributors</u> (K) <sup>1</sup>																																			
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<p><sup>1</sup> In 2015, what estimated share of your firm's reported commercial shipments to <b><u>steel service centers and/or distributors</u></b> were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table> <p><sup>2</sup> Please estimate the share of your firm's U.S. commercial shipments to <b><u>end users</u></b> in 2015 that were for the following end-use applications:</p> <table border="0"> <thead> <tr> <th align="left">End user likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>    Total (should sum to 100.0 percent)</td><td align="right">0.0</td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table>						Distributor/service center likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Identify the other end uses: _____.		End user likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Total (should sum to 100.0 percent)	0.0	Identify the other end uses: _____.	
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Identify the other end uses: _____.																																			

**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-7c. **Alloy hot-rolled steel (Japan).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Japan during the specified periods. See page 4 for definition of alloy hot-rolled steel.

**JAPAN**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
Quantity (R)					
Value (S)					

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-7d. **Imports for specific periods pre- and post-filing of the petitions (JAPAN).**—Report your firm’s U.S. imports from Japan of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

**JAPAN**

Quantity (in short tons)			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports from Nippon Steel &amp; Sumikin Bussan Corporation (Nippon) and/or JFE Steel Corporation (JFE) :</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			
<b>Imports from all other Japanese producer/exporters:</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (e.g., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-8a. **IMPORTS FROM KOREA.**—Report your firm’s imports and your firm’s shipments and inventories of hot-rolled steel imported from Korea by your firm during the specified periods.

**KOREA**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value (G) <sup>3</sup>					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm’s principal export markets: \_\_\_\_\_.



**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-8b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Korea by channel of distribution and end use, during the specified periods.

**KOREA**

Quantity (in short tons)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Channels of distribution:</b>					
<b>Commercial U.S. shipments:</b>					
To <u>steel service centers</u> and and/or <u>distributors</u> (K) <sup>1</sup>					
To <u>end users</u> (L) <sup>2</sup>					

<sup>1</sup> In 2015, what estimated share of your firm's reported commercial shipments to **steel service centers and/or distributors** were in the following likely end use applications:

Distributor/service center likely end use	Share of total (percent)
Tubular goods producers	
Automotive and other transportation equipment manufacturers	
Construction/structural applications	
Appliances, machinery and parts	
Other end uses/unknown	
Identify the other end uses: _____.	

<sup>2</sup> Please estimate the share of your firm's U.S. commercial shipments to **end users** in 2015 that were for the following end-use applications:

End user likely end use	Share of total (percent)
Tubular goods producers	
Automotive and other transportation equipment manufacturers	
Construction/structural applications	
Appliances, machinery and parts	
Other end uses/unknown	
Total (should sum to 100.0 percent)	0.0
Identify the other end uses: _____.	

**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-8c. **Alloy hot-rolled steel (Korea).**—Report your firm's U.S. imports of subject alloy hot-rolled steel from Korea during the specified periods. See page 4 for definition of alloy hot-rolled steel.

### KOREA

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
<i>Quantity (R)</i>					
<i>Value (S)</i>					
<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should <b>not</b> be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-8d. **Imports for specific periods pre- and post-filing of the petitions (KOREA).**—Report your firm's U.S. imports from Korea of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

### KOREA

Quantity (in short tons)			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports:</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			
<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should <b>not</b> be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.			

II-9a. **IMPORTS FROM THE NETHERLANDS.**—Report your firm’s imports and you firm’s shipments and inventories of hot-rolled steel imported from the Netherlands by your firm during the specified periods.

**THE NETHERLANDS**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value (G) <sup>3</sup>					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-9b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from the Netherlands by channel of distribution and end use, during the specified periods.

### THE NETHERLANDS

Quantity (in short tons)																					
Item	Calendar years			January-March																	
	2013	2014	2015	2015	2016																
<b>Channels of distribution:</b>																					
<b>Commercial U.S. shipments:</b>																					
To <u>steel service centers</u> and and/or <u>distributors</u> (K) <sup>1</sup>																					
To <u>end users</u> (L) <sup>2</sup>																					
<sup>1</sup> In 2015, what estimated share of your firm's reported commercial shipments to <b><u>steel service centers and/or distributors</u></b> were in the following likely end use applications: <table border="0" style="width:100%; margin-top:10px;"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table>						Distributor/service center likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Identify the other end uses: _____.			
Distributor/service center likely end use	Share of total (percent)																				
Tubular goods producers																					
Automotive and other transportation equipment manufacturers																					
Construction/structural applications																					
Appliances, machinery and parts																					
Other end uses/unknown																					
Identify the other end uses: _____.																					
<sup>2</sup> Please estimate the share of your firm's U.S. commercial shipments to <b><u>end users</u></b> in 2015 that were for the following end-use applications: <table border="0" style="width:100%; margin-top:10px;"> <thead> <tr> <th align="left">End user likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>    Total (should sum to 100.0 percent)</td><td align="right">0.0</td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table>						End user likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Total (should sum to 100.0 percent)	0.0	Identify the other end uses: _____.	
End user likely end use	Share of total (percent)																				
Tubular goods producers																					
Automotive and other transportation equipment manufacturers																					
Construction/structural applications																					
Appliances, machinery and parts																					
Other end uses/unknown																					
Total (should sum to 100.0 percent)	0.0																				
Identify the other end uses: _____.																					

**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-9c. **Alloy hot-rolled steel (the Netherlands).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from the Netherlands during the specified periods. See page 4 for definition of alloy hot-rolled steel.

### THE NETHERLANDS

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
<i>Quantity (R)</i>					
<i>Value (S)</i>					
<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should <b>not</b> be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-9d. **Imports for specific periods pre- and post-filing of the petitions (THE NETHERLANDS).**—Report your firm’s U.S. imports from the Netherlands of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

### THE NETHERLANDS

Quantity (in short tons)			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports:</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			
<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should <b>not</b> be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.			

II-10a. **IMPORTS FROM TURKEY.**—Report your firm’s imports and your firm’s shipments and inventories of hot-rolled steel imported from the Turkey by your firm during the specified periods.

**TURKEY**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value (G) <sup>3</sup>					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm’s principal export markets: \_\_\_\_\_.



RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-10b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Turkey by channel of distribution and end use, during the specified periods.

## TURKEY

Quantity (in short tons)																																			
Item	Calendar years			January-March																															
	2013	2014	2015	2015	2016																														
<b>Channels of distribution:</b>																																			
<b>Commercial U.S. shipments:</b>																																			
To <u>steel service centers</u> and and/or <u>distributors</u> (K) <sup>1</sup>																																			
To <u>end users</u> (L) <sup>2</sup>																																			
<p><sup>1</sup> In 2015, what estimated share of your firm's reported commercial shipments to <b><u>steel service centers and/or distributors</u></b> were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table> <p><sup>2</sup> Please estimate the share of your firm's U.S. commercial shipments to <b><u>end users</u></b> in 2015 that were for the following end-use applications:</p> <table border="0"> <thead> <tr> <th align="left">End user likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>    Total (should sum to 100.0 percent)</td><td align="right">0.0</td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table>						Distributor/service center likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Identify the other end uses: _____.		End user likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Total (should sum to 100.0 percent)	0.0	Identify the other end uses: _____.	
Distributor/service center likely end use	Share of total (percent)																																		
Tubular goods producers																																			
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Appliances, machinery and parts																																			
Other end uses/unknown																																			
Identify the other end uses: _____.																																			
End user likely end use	Share of total (percent)																																		
Tubular goods producers																																			
Automotive and other transportation equipment manufacturers																																			
Construction/structural applications																																			
Appliances, machinery and parts																																			
Other end uses/unknown																																			
Total (should sum to 100.0 percent)	0.0																																		
Identify the other end uses: _____.																																			

**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-10c. **Alloy hot-rolled steel (Turkey).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Turkey during the specified periods. See page 4 for definition of alloy hot-rolled steel.

### TURKEY

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
Quantity (R)					
Value (S)					
<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should <b>not</b> be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-10d. **Imports for specific periods pre- and post-filing of the petitions (TURKEY).**—Report your firm’s U.S. imports from Turkey of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

### TURKEY

Quantity (in short tons)			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports:</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			
<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should <b>not</b> be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.			

II-11a. **IMPORTS FROM THE UNITED KINGDOM.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from the United Kingdom by your firm during the specified periods.

**THE UNITED KINGDOM**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value (G) <sup>3</sup>					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____					

II-11b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from the United Kingdom by channel of distribution and end use, during the specified periods.

## THE UNITED KINGDOM

Quantity (in short tons)																																			
Item	Calendar years			January-March																															
	2013	2014	2015	2015	2016																														
<b>Channels of distribution:</b>																																			
<b>Commercial U.S. shipments:</b>																																			
To <u>steel service centers</u> and and/or <u>distributors</u> (K) <sup>1</sup>																																			
To <u>end users</u> (L) <sup>2</sup>																																			
<p><sup>1</sup> In 2015, what estimated share of your firm's reported commercial shipments to <b><u>steel service centers and/or distributors</u></b> were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table> <p><sup>2</sup> Please estimate the share of your firm's U.S. commercial shipments to <b><u>end users</u></b> in 2015 that were for the following end-use applications:</p> <table border="0"> <thead> <tr> <th align="left">End user likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>    Total (should sum to 100.0 percent)</td><td align="right">0.0</td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table>						Distributor/service center likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Identify the other end uses: _____.		End user likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Total (should sum to 100.0 percent)	0.0	Identify the other end uses: _____.	
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Total (should sum to 100.0 percent)	0.0																																		
Identify the other end uses: _____.																																			

**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-11c. **Alloy hot-rolled steel (the United Kingdom).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from the United Kingdom during the specified periods. See page 4 for definition of alloy hot-rolled steel.

### THE UNITED KINGDOM

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
Quantity (R)					
Value (S)					
<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should <b>not</b> be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.					

II-11d. **Imports for specific periods pre- and post-filing of the petitions (THE UNITED KINGDOM).**— Report your firm’s U.S. imports from the United Kingdom of both (1) all subject hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

### THE UNITED KINGDOM

Quantity (in short tons)			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports:</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			
<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should <b>not</b> be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.			

II-12a. **IMPORTS FROM CANADA.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from Canada by your firm during the specified periods.

**CANADA (Nonsubject)**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value (G) <sup>3</sup>					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm's principal export markets: \_\_\_\_\_.



RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-12b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from Canada by channel of distribution and end use, during the specified periods.

### CANADA (Nonsubject)

Quantity (in short tons)																																			
Item	Calendar years			January-March																															
	2013	2014	2015	2015	2016																														
<b>Channels of distribution:</b>																																			
<b>Commercial U.S. shipments:</b>																																			
To <u>steel service centers</u> and and/or <u>distributors</u> (K) <sup>1</sup>																																			
To <u>end users</u> (L) <sup>2</sup>																																			
<p><sup>1</sup> In 2015, what estimated share of your firm's reported commercial shipments to <b><u>steel service centers and/or distributors</u></b> were in the following likely end use applications:</p> <table border="0"> <thead> <tr> <th align="left">Distributor/service center likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table> <p><sup>2</sup> Please estimate the share of your firm's U.S. commercial shipments to <b><u>end users</u></b> in 2015 that were for the following end-use applications:</p> <table border="0"> <thead> <tr> <th align="left">End user likely end use</th> <th align="right">Share of total (percent)</th> </tr> </thead> <tbody> <tr><td>Tubular goods producers</td><td></td></tr> <tr><td>Automotive and other transportation equipment manufacturers</td><td></td></tr> <tr><td>Construction/structural applications</td><td></td></tr> <tr><td>Appliances, machinery and parts</td><td></td></tr> <tr><td>Other end uses/unknown</td><td></td></tr> <tr><td>    Total (should sum to 100.0 percent)</td><td align="right">0.0</td></tr> <tr><td>Identify the other end uses: _____.</td><td></td></tr> </tbody> </table>						Distributor/service center likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Identify the other end uses: _____.		End user likely end use	Share of total (percent)	Tubular goods producers		Automotive and other transportation equipment manufacturers		Construction/structural applications		Appliances, machinery and parts		Other end uses/unknown		Total (should sum to 100.0 percent)	0.0	Identify the other end uses: _____.	
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Appliances, machinery and parts																																			
Other end uses/unknown																																			
Total (should sum to 100.0 percent)	0.0																																		
Identify the other end uses: _____.																																			

**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-12c. **Alloy hot-rolled steel (Canada).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from Canada during the specified periods. See page 4 for definition of alloy hot-rolled steel.

### CANADA (Nonsubject)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
Quantity (R)					
Value (S)					

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-12d. **Imports for specific periods pre- and post-filing of the petitions (CANADA).**—Report your firm’s U.S. imports from the Canada of both (1) all hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

### CANADA (Nonsubject)

Quantity (in short tons)			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports:</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-13a. **IMPORTS FROM ALL OTHER SOURCES COMBINED.**—Report your firm's imports and your firm's shipments and inventories of hot-rolled steel imported from **all other sources combined** by your firm during the specified periods.

**ALL OTHER SOURCES COMBINED**

(list sources: \_\_\_\_\_)

Item	Quantity (in short tons), value (in \$1,000)				
	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D) <sup>2</sup>					
Value (E)					
<b>Internal consumption/ company transfers:</b> Quantity (F)					
Value (G) <sup>3</sup>					
<b>Export shipments:</b> <sup>4</sup> Quantity (H)					
Value (I)					
<b>End-of-period inventories</b> (quantity) (J)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Of your data reported for U.S. commercial shipments in 2015 above, please indicate the quantity (in short tons) your firm sold in 2015 that was:

- Grade X-70 hot-rolled coil in thicknesses over 0.625": \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 585 Mega Pascal to 779 Mega Pascal, for automotive parts: \_\_\_\_\_ short tons.
- Hot-rolled coil with a tensile strength of 780 Mega Pascal or more, used for automotive parts: \_\_\_\_\_ short tons.
- High Strength Low Alloy Steel with minimum 50 ksi yield strength, greater than 0.500" in thickness and/or greater than 72" wide: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, greater than 65" wide and/or greater than 0.375" thickness: \_\_\_\_\_ short tons.
- Steel with 100 ksi yield strength, up to and including 0.375" thickness with Charpy impact value of at least 20 ft/lb at minus 40 degrees F in transverse test direction: \_\_\_\_\_ short tons.
- High Strength Low Alloy grade 70 steel, thin gauge (maximum 0.078") meeting gauge tolerances not greater than 0.004" total through the entire coil (head to tail): \_\_\_\_\_ short tons.
- Battery Quality Hot Band – Hot-rolled, continuously cast steel sheet in coil suitable for further processing and the ultimate manufacture of battery cans. The steel shall be ultra-clean, with individual particles of non-metallic inclusions not greater than 1 micron (0.000039") and clusters or groups of non-metallics not exceeding 5 microns (0.000197") in length. Scale shall be completely removable by hydrochloric acid pickling, the resulting surfaces being free of digs, scratches, pits, gouges and slivers. The steel shall have a low crown, with a symmetrical profile of 0.0020" maximum: \_\_\_\_\_ short tons.

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a

different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>4</sup> Identify your firm's principal export markets:\_\_\_\_\_.

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-13b. **Channels of distribution.**--Report your firm's commercial U.S. shipments of U.S. imports from **all other sources combined** by channel of distribution and end use, during the specified periods.

**ALL OTHER SOURCES COMBINED**

Quantity (in short tons)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Channels of distribution:</b>					
<b>Commercial U.S. shipments:</b>					
To <u>steel service centers</u> and and/or <u>distributors</u> (K) <sup>1</sup>					
To <u>end users</u> (L) <sup>2</sup>					

<sup>1</sup> In 2015, what estimated share of your firm's reported commercial shipments to **steel service centers and/or distributors** were in the following likely end use applications:

Distributor/service center likely end use	Share of total (percent)
Tubular goods producers	
Automotive and other transportation equipment manufacturers	
Construction/structural applications	
Appliances, machinery and parts	
Other end uses/unknown	
Identify the other end uses: _____.	

<sup>2</sup> Please estimate the share of your firm's U.S. commercial shipments to **end users** in 2015 that were for the following end-use applications:

End user likely end use	Share of total (percent)
Tubular goods producers	
Automotive and other transportation equipment manufacturers	
Construction/structural applications	
Appliances, machinery and parts	
Other end uses/unknown	
Total (should sum to 100.0 percent)	0.0
Identify the other end uses: _____.	

**RECONCILIATION OF COMMERCIAL SHIPMENTS.**—The sum of the in this question (lines K through Q) should equal the commercial U.S. shipment quantity reported in reported in the previous question (line D) in each period. Revise if the reconciliation below is not returning zeroes.

Reconciliation	Calendar years			January-March	
	2013	2014	2015	2015	2016
K + L – D = zero ("0"), if not revise.	0	0	0	0	0

II-13c. **Alloy hot-rolled steel (ALL OTHER SOURCES COMBINED).**—Report your firm’s U.S. imports of subject alloy hot-rolled steel from all other sources combined during the specified periods. See page 4 for definition of alloy hot-rolled steel.

**ALL OTHER SOURCES COMBINED**

Quantity (in short tons), value (in \$1,000)					
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
<b>Imports of subject alloy hot-rolled steel:<sup>1</sup></b>					
Quantity (R)					
Value (S)					

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-13d. **Imports for specific periods pre- and post-filing of the petitions (ALL OTHER SOURCES COMBINED).**—Report your firm’s U.S. imports from the all other sources combined of both (1) all hot-rolled steel and (2) just alloy hot-rolled steel (a subset of the first item).

**ALL OTHER SOURCES COMBINED**

Quantity (in short tons)			
Item	6 months to a year prior to petition	6 months prior to the petition	6 months after the petition
	August 1, 2014 – January 31, 2015	February 1, 2015 – July 31, 2015	August 1, 2015- January 31, 2016
<b>Imports:</b>			
All hot-rolled steel			
Alloy hot-rolled steel (a subset of the first item) <sup>1</sup>			

<sup>1</sup> Note that the quantity and value of imports reported in this table for alloy hot-rolled steel are subsets of the data reported in lines B and C in the first data grid for this country (i.e., R <= B, and S <=C). For most firms, the data reported in this question should **not** be exactly equal to (i.e., it should be less than) the data reported in overall imports of hot-rolled steel.

II-14. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--



**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, john.benedetto@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

**PRICE DATA**

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2013 of the following products your firm imported from subject countries Australia, Brazil, Japan, Korea, the Netherlands, Turkey, and the United Kingdom and nonsubject country Canada. As indicated below, please separate sales to distributors and service centers from sales to end users.

**Product 1.**--Hot-rolled carbon steel plate in coils, as-rolled (unprocessed), not pickled or temper-rolled, not high strength, produced to AISI-1006-1025 grade (including, but not limited to, ASTM A36), 0.187" through 0.625" in nominal or actual thickness, 40" through 72" in width.

**Product 2.**--Hot-rolled carbon steel sheet in coils, commercial quality, SAE 1006-1015 or ASTM A1011 equivalent, not high-strength, not pickled and oiled, not temper-rolled, 0.090" through 0.171" in nominal or actual thickness, 40" to 72" in width.

**Product 3.**--Hot-rolled carbon steel sheet in coils, commercial quality SAE 1006-1015 or ASTM A1011 equivalent, pickled and oiled, temper-rolled, not high strength, 0.090" through 0.171" in nominal or actual thickness, 40" to 72" in width.

**Product 4.**--Hot rolled steel plate in coils, high strength low alloy, for conversion to API PSL 2 X-70, 0.250 to 0.750, 50" to 77" in width.

**Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).**

During January 2013-March 2016, did your firm import from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, the United Kingdom, and/or Canada and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-3.

III-2a. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Australia and sold by your firm.

## AUSTRALIA

### SALES TO DISTRIBUTORS AND SERVICE CENTERS

Report data in actual short tons and actual dollars (not 1,000s).

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2a. **Price data.-- Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Australia and sold by your firm.

## AUSTRALIA

### SALES TO END USERS

**Report data in actual short tons and actual dollars (not 1,000s).**

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Brazil and sold by your firm.

**BRAZIL**

**SALES TO DISTRIBUTORS AND SERVICE CENTERS**

**Report data in actual short tons and actual dollars (not 1,000s).**

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2b. **Price data.-- Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Brazil and sold by your firm.

## BRAZIL

### SALES TO END USERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Japan and sold by your firm.

## JAPAN

### SALES TO DISTRIBUTORS AND SERVICE CENTERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. **Price data.-- Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Japan and sold by your firm.

## JAPAN

### SALES TO END USERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2d. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

## KOREA

### SALES TO DISTRIBUTORS AND SERVICE CENTERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:



III-2d. **Price data.-- Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

## KOREA

### SALES TO END USERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2e. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the Netherlands and sold by your firm.

## NETHERLANDS

### SALES TO DISTRIBUTORS AND SERVICE CENTERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2e. **Price data.-- Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the Netherlands and sold by your firm.

## NETHERLANDS

### SALES TO END USERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2f. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Turkey and sold by your firm.

## TURKEY

### SALES TO DISTRIBUTORS AND SERVICE CENTERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2f. **Price data.-- Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Turkey and sold by your firm.

## TURKEY

### SALES TO END USERS

**Report data in actual short tons and actual dollars (not 1,000s).**

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2g. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the United Kingdom and sold by your firm.

## UNITED KINGDOM

### SALES TO DISTRIBUTORS AND SERVICE CENTERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2g. **Price data.-- Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the United Kingdom and sold by your firm.

## UNITED KINGDOM

### SALES TO END USERS

**Report data in actual short tons and actual dollars (not 1,000s).**

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2h. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Canada and sold by your firm.

## CANADA

### SALES TO DISTRIBUTORS AND SERVICE CENTERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:



III-2h. **Price data.-- Continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Canada and sold by your firm.

## CANADA

### SALES TO END USERS

**Report data in actual short tons and actual dollars (not 1,000s).**

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2i. **Pricing data methodology.**—Please describe the method and the kinds of documents/records that were used to compile your price data.

--

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

III-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of hot-rolled steel (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for hot-rolled steel imported from subject countries?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported hot-rolled steel from subject countries usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of hot-rolled steel imported from subject countries in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
<b>Share of 2015 sales</b>	%	%	%	%	0.0 %

III-7. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for hot-rolled steel from subject countries (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**--What is your firm's share of sales of hot-rolled steel imported from subject countries from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of hot-rolled steel?

Source	Share of 2015 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

III-9. **Shipping information.**—

- (a) What is the approximate percentage of the total delivered cost of hot-rolled steel imported from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, and the United Kingdom that is accounted for by U.S. inland transportation costs?        percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser *(check one)*
- (c) When your firm sells hot-rolled steel imported from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, and the United Kingdom, from where is it shipped?  
 Point of importation     Storage facility *(check one)*
- (d) Indicate the approximate percentage of your firm's sales of hot-rolled steel imported from Australia, Brazil, Japan, Korea, the Netherlands, Turkey, and the United Kingdom that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

III-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold hot-rolled steel imported from subject countries since January 1, 2013 (check all that apply)?

<b>Geographic area</b>	<b>Australia</b>	<b>Brazil</b>	<b>Japan</b>	<b>Korea</b>	<b>Netherlands</b>	<b>Turkey</b>	<b>United Kingdom</b>
<b>Northeast.</b> --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> --AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> --CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses.**--List the end uses of the hot-rolled steel that your firm imports from subject countries. For each end-use product, what percentage of the total cost is accounted for by hot-rolled steel and other inputs?

<b>End use product</b>	<b>Share of total cost of end-use product accounted for by</b>		<b>Total</b> (should sum to 100.0% across)
	<b>Hot-rolled steel</b>	<b>Other inputs</b>	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-12. **Substitutes.**-- Can other products be substituted for hot-rolled steel?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for hot-rolled steel?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**—

(a) Indicate how demand within the United States and outside of the United States (if known) for hot-rolled steel has changed since January 1, 2013. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Describe any changes in downstream product demand that have affected changes in demand for hot-rolled steel in the U.S. market since January 1, 2013.

Market	Explanation and factors
Change in demand for oil-country tubular goods	
Change in demand for other downstream products	

III-14. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of hot-rolled steel since January 1, 2013?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Conditions of competition.**—

(a) Is the hot-rolled steel market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to hot-rolled steel?

Check all that apply.	Please describe.
<input type="checkbox"/> <b>No</b>	Skip to question III-16.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for hot-rolled steel since January 1, 2013?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Supply constraints.**--Has your firm refused, declined, or been unable to supply hot-rolled steel since January 1, 2013 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, weather-related effects, extended delivery times on quoted prices, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Raw materials.**-- How have hot-rolled steel raw materials prices and energy prices changed since January 1, 2013? If prices fluctuated, please describe the changes in each year.

Prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for hot-rolled steel.
Raw materials	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Energy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Interchangeability.**--Is hot-rolled steel produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Australia	Brazil	Japan	Korea	Netherlands	Turkey	UK	Canada	Other countries
U.S.									
Australia	X								
Brazil	X	X							
Japan	X	X	X						
Korea	X	X	X	X					
Netherlands	X	X	X	X	X				
Turkey	X	X	X	X	X	X			
UK	X	X	X	X	X	X	X		
Canada	X	X	X	X	X	X	X	X	

For any country-pair producing hot-rolled steel that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

--



III-19. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between hot-rolled steel produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- O = *no familiarity* with products from a specified country-pair

Country-pair	Aus- tralia	Brazil	Japan	Korea	Nether- lands	Turkey	UK	Canada	Other countries
U.S.									
Australia									
Brazil									
Japan									
Korea									
Netherlands									
Turkey									
UK									
Canada									
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of hot-rolled steel, identify the country-pair and report the advantages or disadvantages imparted by such factors:									

III-20. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for hot-rolled steel since January 1, 2013. Indicate the share of the quantity of your firm's total shipments of hot-rolled steel that each of these customers accounted for in 2015.

	Customer's name	City	State	Share of 2015 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-21. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

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## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[http://wwwadmin.usitc.gov/investigations/701731/2016/hot\\_rolled\\_steel\\_flat\\_products\\_australia\\_brazil/final.htm](http://wwwadmin.usitc.gov/investigations/701731/2016/hot_rolled_steel_flat_products_australia_brazil/final.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **HRS**

- **E-mail.**—E-mail the MS Word questionnaire to **Justin.enck@usitc.gov**; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not import this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.