## U.S. PRODUCERS' QUESTIONNAIRE

## SEAMLESS REFINED COPPER PIPE AND TUBE FROM CHINA AND MEXICO

This questionnaire must be received by the Commission by August 11, 2016

## See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning seamless refined copper pipe and tube ("SRC pipe and tube") from China and Mexico (Inv. Nos. 731-TA-1174-1175 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm
Address $\qquad$
City ___ State ___ Zip Code $\quad$ Website

Website
Has your firm produced SRC pipe and tube (as defined on the next page) at any time since January 1, 2010?

| $\square$ NO | (Sign the certification below and promptly return only this page of the questionnaire to the Commission) |
| :--- | :--- |
| $\square$ YES | (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission) |

Return questionnaire via the Commission Drop Box by clicking on the following link:
https://dropbox.usitc.gov/oinv/ (PIN: SRCP)

## CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal reviews, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

## Signature

Title of Authorized Official
Phone: $\qquad$
Fax: $\qquad$

## Date

## Email address

## PART I.—GENERAL INFORMATION

Background. On November 22, 2010, the Department of Commerce issued antidumping duty orders on imports of SRC pipe and tube from China and Mexico. On October 1, 2015, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes a negative determination(s), the Department of Commerce will revoke the order(s). Questionnaires and other information pertinent to this proceeding are available at https://usitc.gov/reviews/701731/2015/seamless refined copper pipe and tube china and/first revi ew full.htm.

SRC pipe and tube covered by these reviews is "all seamless circular refined copper pipes and tubes, including redraw hollows, greater than or equal to 6 inches ( 152.4 mm ) in length and measuring less than 12.130 inches ( 308.102 mm ) (actual) in outside diameter ("OD"), regardless of wall thickness, bore (e.g., smooth, enhanced with inner grooves or ridges), manufacturing process (e.g., hot finished, colddrawn, annealed), outer surface (e.g., plain or enhanced with grooves, ridges, fins, gills), end finish (e.g., plain end, swaged end, flared end, expanded end, crimped end, threaded), coating (e.g., plastic, paint), insulation, attachments (e.g., plain, capped, plugged, with compression or other fitting), or physical configuration (e.g., straight, coiled, bent, wound on spools).

The scope of these reviews covers, but is not limited to, seamless refined copper pipe and tube produced or comparable to the American Society for Testing and Materials ("ASTM") ASTM-B42, ASTMB68, ASTM-B75, ASTM-B88, ASTM-B88M, ASTM-B188, ASTM-B251, ASTM-B251M, ASTM-B280, ASTMB302, ASTM-B306, ASTM-359, ASTM-B743, ASTM-B819, and ASTM-B903 specifications and meeting the physical parameters described therein. Also included within the scope are all sets of covered products, including "line sets" of seamless refined copper tubes (with or without fittings or insulation) suitable for connecting an outdoor air conditioner or heat pump to an indoor evaporator unit. The phrase "all sets of covered products" denotes any combination of items put up for sale that is comprised of merchandise subject to the scope.
"Refined copper" is defined as: (1) metal containing at least 99.85 percent by weight of copper; or (2) metal containing at least 97.5 percent by weight of copper, provided that the content by weight of any other element does not exceed the following limits:

| ELEMENT | LIMITING CONTENT PERCENT BY WEIGHT |
| :--- | :--- |
| Ag - Silver | 0.25 |
| As - Arsenic | 0.5 |
| Cd - Cadmium | 1.3 |
| Cr - Chromium | 1.4 |
| Mg - Magnesium | 0.8 |
| Pb - Lead | 1.5 |
| S - Sulfur | 0.7 |
| Sn - Tin | 0.8 |
| Te - Tellurium | 0.8 |
| Zn - Zinc | 1.0 |
| Zr - Zirconium | 0.3 |
| Other elements (each) | 0.3 |

Excluded from the scope of these orders are all seamless circular hollows of refined copper less than 12 inches in length whose OD (actual) exceeds its length. The products subject to these orders are currently classifiable under subheadings 7411.10 .1030 and 7411.10 .1090 of the Harmonized Tariff Schedule of the United States ("HTSUS"). Products subject to these reviews may also enter under HTSUS subheadings 7407.10.1500, 7419.99.5050, 8415.90.8065, and 8415.90.8085. Although the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of these orders is dispositive."

Reporting of information.-- If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. OMB statistics.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

| Hours | Dollars |
| :---: | :---: |
|  |  |

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Reviews, USITC, 500 E St. SW, Washington, DC 20436.

I-2. Establishments covered.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. Firms operating more than one establishment should combine the data for all establishments into a single report.
"Establishment"--Each facility of a firm involved in the production of SRC pipe and tube, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

| Establishments <br> Covered $^{\mathbf{1}}$ | City, State | Zip (5 digit) | Description |
| :---: | :---: | :---: | :---: |
| 1 |  |  |  |
| 2 |  |  |  |
| 3 |  |  |  |
| 4 |  |  |  |
| 5 |  |  |  |
| 6 |  |  |  |

I-3. Position regarding continuation of order.--Does your firm support or oppose continuation of the antidumping duty orders currently in place for SRC pipe and tube from the following countries?

| Country | Support | Oppose | Take no position |
| :---: | :---: | :---: | :---: |
| China | $\square$ | $\square$ | $\square$ |
| Mexico | $\square$ | $\square$ | $\square$ |

I-4. Ownership.--Is your firm owned, in whole or in part, by any other firm?
$\square$ No $\quad \square$ Yes--List the following information.

| Firm name |  | Extent of <br> ownership <br> (percent) |
| :--- | :--- | :--- |
|  | Address |  |
|  |  |  |
|  |  |  |

l-5. Related SUBJECT importers/exporters.--Does your firm have any related firms, either domestic or foreign, that are engaged in importing SRC pipe and tube from China and/or Mexico into the United States or that are engaged in exporting SRC pipe and tube from China and/or Mexico to the United States?
$\square$ No
$\square$ Yes--List the following information.

| Firm name | Address | Affiliation |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |

I-6. Related NONSUBJECT importers/exporters.--Does your firm have any related firms, either domestic or foreign, that are engaged in importing SRC pipe and tube from countries other than China and/or Mexico into the United States or that are engaged in exporting SRC pipe and tube from countries other than China and/or Mexico to the United States?
$\square$ No $\square$ Yes--List the following information.

| Firm name and country | Address | Affiliation |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |

I-7. Related producers.--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of SRC pipe and tube?$\square$ Yes--List the following information.

| Firm name | Address | Affiliation |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |

I-8. Business plan.--In Parts II and IV of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for SRC pipe and tube?

| No | Yes | If yes, please provide the requested documents. If you are not providing the <br> requested documents, please explain why not. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

## PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Lawrence Jones (202-2053358, lawrence.jones@usitc.gov). Supply all data requested on a calendar-year basis.

II-1. Contact information.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

| Name |  |
| :--- | :--- |
| Title |  |
| Email |  |
| Telephone |  |
| Fax |  |

II-2. Changes in operations.--Please indicate whether your firm has experienced any of the following changes in relation to the production of SRC pipe and tube since January 1, 2010.

| Check as many as appropriate. |  | If checked, please describe; leave blank if not <br> applicable. |
| :--- | :--- | :--- |
| $\square$ | Plant openings |  |
| $\square$ | Plant closings |  |
| $\square$ | Relocations |  |
| $\square$ | Expansions |  |
| $\square$ | Acquisitions |  |
| $\square$ | Consolidations |  |
| $\square$ | Prolonged shutdowns or |  |
| production curtailments |  |  |

II-3. Anticipated changes in operations.--Does your firm anticipate any changes in the character of your firm's operations or organization (as noted above) relating to the production of SRC pipe and tube in the future?
No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Include in your response a specific projection of your firm's capacity to produce SRC pipe and tube (in 1,000 pounds) for 2016 and 2017.

For question II-4, if your firm's response differs for particular orders, please indicate and explain the particular effect of revocation of specific orders.

II-4. Anticipated changes in operations in the event the orders are revoked.--Would your firm anticipate any changes in the character of your firm's operations or organization (as noted above) relating to the production of SRC pipe and tube in the future if the antidumping duty orders on SRC pipe and tube from China and/or Mexico were to be revoked?
NoYes-- Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Include in your response a specific projection of your firm's capacity to produce SRC pipe and tube (in 1,000 pounds) for 2016 and 2017.

II-5a. Production using same machinery.-- Please report your firm's production of products made on the same equipment and machinery used to produce SRC pipe and tube, and the combined production capacity on this shared equipment and machinery in the periods indicated.
"Overall production capacity" or "capacity" - The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).
"Production" - All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

| Quantity (in 1,000 pounds) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar year |  |  |  |  |  | January-June |  |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2015 | 2016 |
| Overall production capacity |  |  |  |  |  |  |  |  |
| Production of: SRC pipe and tube ${ }^{1}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other products ${ }^{2}$ |  |  |  |  |  |  |  |  |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

${ }^{1}$ Data entered for production of SRC pipe and tube will populate here once reported in question II-6.
${ }^{2}$ Please identify these products: $\qquad$ .

II-5b. Operating parameters.--The production capacity reported in II-3a is based on operating $\qquad$ hours per week, $\qquad$ weeks per year.

II-5c. Capacity calculation.--Please describe the methodology used to calculate overall production capacity reported in II-5a, and explain any changes in reported capacity.
$\square$

II-5d. Production constraints.--Please describe the constraint(s) that set the limit(s) on your firm's production capacity.
$\square$

II-5e. Product shifting.--Is your firm able to switch production (capacity) between SRC pipe and tube and other products using the same equipment and/or labor?
No

$\square$Yes-- (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products: $\qquad$ .

II-5f. Product shifting factors.--Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.
$\square$

II-6. Production, shipment and inventory data.--Report your firm's production capacity, production, shipments, and inventories related to the production of SRC pipe and tube in its U.S. establishment(s) during the specified periods.
"Average production capacity" or "capacity" - The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
"Production" - All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
"U.S. commercial shipments" -Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
"Internal consumption" - Product consumed internally by your firm.
"Transfers to related firms" -Shipments made to related domestic firms. Such transactions are valued at fair market value.
"Related firm" -A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.
"Export shipments" -Shipments to destinations outside the United States, including shipments to related firms.
"Inventories" - Finished goods inventory, not raw materials or work-in-progress.
Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

## II-6. Production, shipment and inventory data.--

| Quantity (in 1,000 pounds) and value (in \$1,000) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar year |  |  |  |  |  | January-June |  |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2015 | 2016 |
| Average production capacity ${ }^{1}$ (quantity) (A) |  |  |  |  |  |  |  |  |
| Beginning-of-period inventories (quantity) <br> (B) |  |  |  |  |  |  |  |  |
| Production (quantity) <br> (C) |  |  |  |  |  |  |  |  |
| U.S. shipments: Commercial shipments: quantity (D) |  |  |  |  |  |  |  |  |
| value (E) |  |  |  |  |  |  |  |  |
| Internal consumption: ${ }^{2}$ quantity (F) |  |  |  |  |  |  |  |  |
| value (G) |  |  |  |  |  |  |  |  |
| Transfers to related firms: ${ }^{2}$ quantity (H) |  |  |  |  |  |  |  |  |
| value (I) |  |  |  |  |  |  |  |  |
| Export shipments: ${ }^{3}$ quantity (J) |  |  |  |  |  |  |  |  |
| value (K) |  |  |  |  |  |  |  |  |
| End-of-period inventories (quantity) <br> (L) |  |  |  |  |  |  |  |  |
| ${ }^{1}$ The production capacity reported is based on operating $\qquad$ hours per week, $\qquad$ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary). $\qquad$ <br> ${ }^{2}$ Internal consumption and transfers to related firms should be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: $\qquad$ <br> ${ }^{3}$ Identify your firm's principal export markets: $\qquad$ . |  |  |  |  |  |  |  |  |

## II-6. Production, shipment and inventory data.--Continued

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line $L$ ) should be equal to the beginning-of-period inventories (i.e., line $B$ ), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Item | Calendar year |  |  |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2015 | 2016 |
| $\begin{aligned} & \text { B + C - D - F - H-J -L } \\ & =\text { should equal zero } \\ & \text { ("0") or provide an } \\ & \text { explanation. }{ }^{1} \end{aligned}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

${ }^{1}$ Explanation if the calculated fields above are returning values other than zero (i.e., " 0 ") but are nonetheless accurate:

II-7a. Channels of distribution.--Report your firm's commercial U.S. shipments by channel of distribution.

| Quantity (in 1,000 pounds) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar year |  |  |  |  |  | January-June |  |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2015 | 2016 |
| Channels of distribution: <br> U.S. commercial shipments to distributors/retailer/ wholesalers (quantity) (M) |  |  |  |  |  |  |  |  |
| U.S. commercial shipments to end/OEM users (quantity)(N) |  |  |  |  |  |  |  |  |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines $M$ and $N$ ) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., " 0 "), the data reported must be revised prior to submission to the Commission.

| Reconciliation item | Calendar year |  |  |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2015 | 2016 |
| $\mathrm{M}+\mathrm{N}-\mathrm{D}=\text { zero ("0"), }$ <br> if not revise. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

II-7b. End uses.--Report your firm's commercial U.S. shipments in 2015 by end use.

| Quantity (in 1,000 pounds); value (\$1,000) |  |  |  |
| :--- | :--- | :--- | :--- |
| Item | Calendar year 2015 |  |  |
|  | Sold to <br> distributors | Sold to end <br> users | Total |
| U.S. commercial shipments for use in <br> plumbing applications/ end uses.-- <br> Quantity (O) |  |  |  |
| Value (P) |  |  | 0 |
| U.S. commercial shipments for use in <br> industrial pipe applications/ end uses.-- |  |  | 0 |
| Quantity (Q) |  |  |  |

RECONCILIATION OF END USES.--Please ensure that the quantities reported for end use applications by quantity (i.e., lines $O, Q$, and S) and value (i.e., lines $P, R$, and $T$ ) equal the quantity reported for commercial U.S. commercial shipment quantity (i.e., line D) and value (i.e., line E) in 2015. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation item | Calendar year 2015 |
| :--- | ---: |
| Quantity reconciliation: O + Q + S - D = <br> zero ("0"), or revise |  |
| Value reconciliation: P + R + T - E = zero <br> ("0"), or revise | 0 |

II-8. Employment data.--Report your firm's employment-related data related to the production of SRC pipe and tube and provide an explanation for any trends in these data.
"Production Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15 th of the month and divide that total by 12 . For the January to June periods, calculate similarly and divide by 6.
"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.
"Wages paid" -Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

|  | Calendar year |  |  |  |  |  | January-June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ |
| Employment data: <br> Average number of <br> PRWs (number) |  |  |  |  |  |  |  |  |
| Hours worked by <br> PRWs (1,000 hours) |  |  |  |  |  |  |  |  |
| Wages paid to <br> PRWs (\$1,000) |  |  |  |  |  |  |  |  |

Explanation of trends:
$\square$

II-9. Transfers to related firms.--If your firm reported transfers to related firms in question II-8, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-10. Purchases.--Other than direct imports, has your firm otherwise purchased SRC pipe and tube since January 1, 2010?
NoYes-- Please indicate the reasons for your firm's purchases (if your firms' reasons differ by source, please elaborate) and report the quantity and value of such purchases below for the specified periods.
"Purchase" - A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.
"Direct import" -A transaction to buy from a foreign producer where your firm is the importer of record or consignee.

Reason for purchases:
$\square$

| Quantity (in 1,000 pounds) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Calendar years |  |  |  |  |  | January-June |  |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2015 | 2016 |
| Purchases from U.S. importers ${ }^{1}$ of SRC pipe and tube fromChina |  |  |  |  |  |  |  |  |
| Mexico |  |  |  |  |  |  |  |  |
| All other sources |  |  |  |  |  |  |  |  |
| Purchases from domestic producers ${ }^{2}$ |  |  |  |  |  |  |  |  |
| Purchases from other sources ${ }^{2}$ |  |  |  |  |  |  |  |  |
| ${ }^{1}$ Please list the name of the importer(s) from which your firm purchased this product. If your firm's import suppliers differ by source, please identify the source for each listed supplier: $\qquad$ <br> ${ }^{2}$ Please list the name of the producer(s) or U.S. distributor(s) from which your firm purchased this product: $\qquad$ . |  |  |  |  |  |  |  |  |

II-11. Toll production.--Since January 1, 2010, has your firm been involved in a toll agreement regarding the production of SRC pipe and tube?
"Toll agreement"--Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.
$\square$ No $\square$ Yes-- Please describe the toll arrangement(s) and name the firm(s) involved.
$\square$

## II-12. Foreign trade zones.--

(a) Firm's FTZ operations.--Does your firm produce SRC pipe and tube in and/or admit SRC pipe and tube into a foreign trade zone (FTZ)?
"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.
No Yes--Describe the nature of your firms operations in FTZs and identify the specific FTZ site(s).
$\square$
(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import SRC pipe and tube into a foreign trade zone (FTZ) for use in distribution of SRC pipe and tube and/or the production of downstream articles?
$\square$ No/Don't know
$\square$ Yes-Identify the firms and the FTZs.
$\square$
II-13. Direct imports.--Since January 1, 2010, has your firm imported SRC pipe and tube?
"Importer" - The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf. The importer may be the consignee, or the importer of record.$\square$ Yes--COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE

For questions II-14 and II-15, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

II-14. Effect of order.--Describe the significance of the existing antidumping duty orders covering imports of SRC pipe and tube from China and Mexico in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order.
$\square$

II-15. Likely effect of revocation of order.--Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of SRC pipe and tube in the future if the antidumping duty orders on SRC pipe and tube from China and Mexico were to be revoked?Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.
$\square$

II-16. Other explanations:--If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

## PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Jennifer Brinckhaus (202-205-3188, jennifer.brinckhaus@usitc.gov).

III-1. Contact information.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

| Name |  |
| :--- | :--- |
| Title |  |
| Email |  |
| Telephone |  |
| Fax |  |

III-2. Accounting system.--Briefly describe your firm's financial accounting system.
A. When does your firm's fiscal year end (month and day)? $\qquad$ If your firm's fiscal year changed during the data-collection period, explain below:
B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include SRC pipe and tube:
2. Does your firm prepare profit/loss statements for SRC pipe and tube:
$\square$
3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10 Ks )? Please check relevant items below.
$\square$ Audited, $\quad \square$ unaudited, $\square$ annual reports, $\square$ 10Ks, $\square 10 \mathrm{Qs}$,
$\square$ Monthly, $\square$ quarterly, $\square$ semi-annually, $\square$ annually
4. Accounting basis: $\square$ GAAP, $\square$ cash, $\square$ tax, or $\square$ other comprehensive basis of accounting (specify)

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes SRC pipe and tube, as well as specific statements and worksheets) used to compile these data.

III-3. Cost accounting system.--Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).
$\square$

III-4. Allocation basis.--Briefly describe your firm's allocation basis, if any, for COGS, SG\&A, and interest expense and other income and expenses.
$\square$

III-5. Product listing.--Please list the products your firm produces in the facilities in which it produces SRC pipe and tube, and provide the share of net sales accounted for by these products in your firm's most recent fiscal year.

| Products | Share of sales |
| :--- | :---: |
| SRC pipe and tube | $\%$ |
|  | $\%$ |
|  | $\%$ |
|  | $\%$ |
|  | $\%$ |

III-6. Does your firm purchase inputs (raw materials, labor, energy, or any services) used in the production of SRC pipe and tube from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?
$\square$ Yes--Continue to question III-7. $\square$ No--Continue to question III-9a.

III-7. Inputs from related suppliers.--Please identify the inputs used in the production of SRC pipe and tube that your firm purchases from related suppliers and that are reflected in table III-9a. For "Share of total COGS" please report this information by relevant input on the basis of your most recently completed fiscal year. For "Input valuation" please describe the basis, as recorded in the company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.

| Input | Related supplier | Share of total COGS |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| Input valuation as recorded in the firm's accounting books and records |  |  |

U.S. Producers' Questionnaire - SRC pipe and tube

III-8. Inputs from related suppliers at cost.--Please confirm that the inputs purchased from related suppliers, as identified in III-7, were reported in III-9a (financial results on SRC pipe and tube) in a manner consistent with the firm's accounting books and records.

```
Yes
```

$\square$ No--In the space below, please report the valuation basis of inputs purchased from related suppliers as reported in table III-9a.

III-9a. Operations on SRC pipe and tube.--Report the revenue and related cost information requested below on the SRC pipe and tube operations of your firm's U.S. establishment(s). ${ }^{1}$ Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's six most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Jennifer Brinckhaus at (202) 205-3188 before completing this section of the questionnaire.

| Quantity (in 1,000 pounds) and value (in \$1,000) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Fiscal years ended-- |  |  |  |  |  |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| Net sales quantities: ${ }^{2}$ <br> Commercial sales ("CS") |  |  |  |  |  |  |
| Internal consumption ("IC") |  |  |  |  |  |  |
| Transfers to related firms ("Transfers") |  |  |  |  |  |  |
| Total net sales quantities | 0 | 0 | 0 | 0 | 0 | 0 |
| Net sales values: ${ }^{2}$ Commercial sales |  |  |  |  |  |  |
| Internal consumption |  |  |  |  |  |  |
| Transfers to related firms |  |  |  |  |  |  |
| Total net sales values | 0 | 0 | 0 | 0 | 0 | 0 |
| Cost of goods sold (COGS): ${ }^{3}$ Raw materials |  |  |  |  |  |  |
| Direct labor |  |  |  |  |  |  |
| Other factory costs |  |  |  |  |  |  |
| Total COGS | 0 | 0 | 0 | 0 | 0 | 0 |
| Gross profit or (loss) | 0 | 0 | 0 | 0 | 0 | 0 |
| Selling, general, and administrative (SG\&A) expenses: <br> Selling expenses |  |  |  |  |  |  |
| General and administrative expenses |  |  |  |  |  |  |
| Total SG\&A expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| Operating income (loss) | 0 | 0 | 0 | 0 | 0 | 0 |
| Other expenses and income: Interest expense |  |  |  |  |  |  |
| All other expense items |  |  |  |  |  |  |
| All other income items |  |  |  |  |  |  |
| Net income or (loss) before income taxes | 0 | 0 | 0 | 0 | 0 | 0 |
| Depreciation/amortization included above |  |  |  |  |  |  |
| ${ }^{1}$ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. <br> ${ }^{2}$ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. <br> ${ }^{3}$ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers. |  |  |  |  |  |  |

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

III-9a. Operations on SRC pipe and tube.--Continued

| Quantity (in 1,000 pounds) and value (in \$1,000) |  |  |
| :---: | :---: | :---: |
| Item | January-June 2015 | January-June 2016 |
| Net sales quantities: ${ }^{1}$ Commercial sales ("CS") |  |  |
| Internal consumption ("IC") |  |  |
| Transfers to related firms ("Transfers") |  |  |
| Total net sales quantities | 0 | 0 |
| Net sales values: ${ }^{2}$ Commercial sales |  |  |
| Internal consumption |  |  |
| Transfers to related firms |  |  |
| Total net sales values | 0 | 0 |
| Cost of goods sold (COGS): ${ }^{3}$ <br> Raw materials |  |  |
| Direct labor |  |  |
| Other factory costs |  |  |
| Total COGS | 0 | 0 |
| Gross profit or (loss) | 0 | 0 |
| Selling, general, and administrative (SG\&A) expenses: <br> Selling expenses |  |  |
| General and administrative expenses |  |  |
| Total SG\&A expenses | 0 | 0 |
| Operating income (loss) | 0 | 0 |
| Other expenses and income: Interest expense |  |  |
| All other expense items |  |  |
| All other income items |  |  |
| Net income or (loss) before income taxes | 0 | 0 |
| Depreciation/amortization included above |  |  |
| ${ }^{1}$ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. <br> ${ }^{2}$ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. <br> ${ }^{3}$ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers. |  |  |
| Note -- The table above contains Word form fields. | hat will appear when you | tered data in the MS |

III-9b. Financial data reconciliation.--The calculable line items from question III-9a (i.e., total net sales quantities and values, total COGS, gross profit (or loss), total SG\&A, and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?
$\square$ Yes $\quad \square$ No--If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.

Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (i.e., expenses are positive and incomes or reversals are negative--instances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (i.e., income is positive, expenses or reversals are negative).

If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.
$\square$
III-10. Nonrecurring items (charges and gains) included in the subject product financial results.--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in $\$ 1,000$ ), as reflected in table III-9a; i.e., if an aggregate nonrecurring item has been allocated to table III-9a, only the allocated value amount included in table III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in table III-9a.


III-11. Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.--If non-recurring items were reported in table III-10 above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-10 identify where these items are reported in table III-9a.
$\square$

III-12. Asset values.--Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of SRC pipe and tube. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for SRC pipe and tube in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in table III9 a. Provide data as of the end of your firm's six most recently completed fiscal years.

Note: Total assets should reflect net assets after any accumulated depreciation and allowances deducted.

Total assets should be allocated to the subject products if these assets are also related to other products. Please provide a brief explanation if there are any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

|  | Value (in \$1,000) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Fiscal years ended-- |  |  |  |  |  |
|  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| Total assets (net) ${ }^{1}$ |  |  |  |  |  |  |
| ${ }^{1}$ Describe |  |  |  |  |  |  |

III-13. Capital expenditures and research and development expenses.--Report your firm's capital expenditures and research and development expenses for SRC pipe and tube. Provide data for your firm's six most recently completed fiscal years, and for the specified interim periods.


III-14. Data consistency and reconciliation.--Please indicate whether your firm's financial data for questions III-9a, 12, and 13 are based on a calendar year or your firm's fiscal year:

| Calendar year | Fiscal year | Specify fiscal year |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-6 (including export shipments) as long as they are reported on the same calendar year basis.

Do these data in question III-9a reconcile with data in question II-6?

| Yes | No | If no, please explain. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

III-15. Other explanations.--If your firm would like to further explain a response to a question in Part III that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.
$\square$

## PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from John Giamalva (202-2053329, john.giamalva@usitc.gov).

IV-1. Contact information.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part IV.

| Name |  |
| :--- | :--- |
| Title |  |
| Email |  |
| Telephone |  |
| Fax |  |

## PRICE DATA

IV-2. IV-2. This section requests quarterly quantity and value data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers during January 2007June 2010 of the following products produced by your firm.

Product 1.-- Seamless refined copper pipe and tube, 1/2" Type L, hard temper, 20' lengths
Product 2.-- Seamless refined copper pipe and tube, $3 / 8^{\prime \prime}$ OD, ACR/RST coil, 50'-100' lengths
Product 3.-- Seamless refined copper pipe and tube, $3 / 4^{\prime \prime}$ OD, ACR/RST coil, $50^{\prime}-100^{\prime}$ lengths
Product 4.-- Seamless refined copper pipe and tube, 3/8" OD, smooth bore LWC, 0.0249"0.0327" bottom wall thickness

Product 5.-- Seamless refined copper pipe and tube, 3/4" OD, smooth bore LWC, 0.0327"0.0430" bottom wall thickness

Product 6.-- Seamless refined copper pipe and tube, $3 / 8^{\prime \prime}$ OD, inner-grooved LWC, $0.0110^{\prime \prime}$ 0.0144" bottom wall thickness

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the final net amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).
(a) During January 2010 -June 2016, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

| $\square$ | Yes.--Please complete the following pricing data table(s) as appropriate. |
| :--- | :--- |
| $\square$ | No.--Skip to question IV-3. |

IV-2(b). Price data: Plumbing.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ produced and sold by your firm for use in plumbing applications.

PLUMBING APPLCIATIONS
Report data in actual pounds (not 1,000s) and actual dollars (not 1,000s).

| (Quantity in pounds, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period of shipment | Product 1 |  | Product 2 |  | Product 3 |  |
|  | Quantity | Value | Quantity | Value | Quantity | Value |
| \| 2010: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October- <br> December |  |  |  |  |  |  |
| \| 2011: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2012: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2013: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| 2014: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| 2015: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2016: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| ${ }^{1}$ Net values (i.e., of shipment. <br> ${ }^{2}$ Pricing product Note.--If your firm's prod product. Also, please <br> Product 1: <br> Product 2: <br> Product 3: | ales values <br> ons are pro does not ex any anoma | nts, all <br> first pag e produ rm's rep | tes, prepaid <br> ns but is data. | d the va <br> ith the | goods), <br> uct, provi | n's U.S. point <br> of the |

IV-2(b). Price data: Plumbing.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ produced and sold by your firm for use in plumbing applications.

PLUMBING APPLCIATIONS
Report data in actual pounds (not 1,000s) and actual dollars (not 1,000s).

| (Quantity in pounds, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period of shipment | Product 4 |  | Product 5 |  | Product 6 |  |
|  | Quantity | Value | Quantity | Value | Quantity | Value |
| \| 2010: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| October- <br> December |  |  |  |  |  |  |
| \| 2011: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2012: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2013: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| 2014: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| 2015: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2016: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| ${ }^{1}$ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. <br> ${ }^{2}$ Pricing product definitions are provided on the first page of Part IV. <br> Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data. <br> Product 4: <br> Product 5: <br> Product 6: |  |  |  |  |  |  |

IV-2(c). Price data: Industrial.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ produced and sold by your firm for use in industrial applications.

INDUSTRIAL APPLCIATIONS
Report data in actual pounds (not 1,000s) and actual dollars (not 1,000s).


IV-2(c). Price data: Industrial.--Report below the quarterly price data ${ }^{1}$ for pricing products ${ }^{2}$ produced and sold by your firm for use in industrial applications.

INDUSTRIAL APPLCIATIONS
Report data in actual pounds (not 1,000s) and actual dollars (not 1,000s).

| (Quantity in pounds, value in dollars) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period of shipment | Product 4 |  | Product 5 |  | Product 6 |  |
|  | Quantity | Value | Quantity | Value | Quantity | Value |
| \| 2010: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2011: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2012: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| \| 2013: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| 2014: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| 2015: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| July-September |  |  |  |  |  |  |
| OctoberDecember |  |  |  |  |  |  |
| 2016: <br> January-March |  |  |  |  |  |  |
| April-June |  |  |  |  |  |  |
| ${ }^{1}$ Net values (i.e., of shipment. <br> ${ }^{2}$ Pricing product Note.--If your firm's prod product. Also, please <br> Product 4: <br> Product 5: <br> Product 6: | ales values <br> ons are provi does not ex any anom | unts, all <br> first pag e produ rm's rep | tes, prepa <br> ns but is data. | d the val <br> th the | goods), <br> uct, provi | m's U.S. <br> of th |

IV-2(c). Pricing data methodology.-- Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.
$\square$

IV-3. Price setting.-- How does your firm determine the prices that it charges for sales of SRC pipe and tube (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

| Transaction <br> by <br> transaction | Contracts | Set <br> price <br> lists | Other |  |
| :---: | :---: | :---: | :---: | :--- |
| $\square$ | $\square$ | $\square$ | $\square$ |  |
|  | $\square$ | $\square$ other, describe |  |  |

IV-4. Discount policy.-- Please indicate and describe your firm's discount policies (check all that apply).

|  | Annual <br> total <br> volume <br> discounts | No <br> discount <br> discounts | Olicy | Other |  |
| :---: | :---: | :---: | :---: | :--- | :--- |
| $\square$ | $\square$ | $\square$ | $\square$ |  | Describe |
| $\square$ | $\square$ | $\square$ |  |  |  |

IV-5. Pricing terms.--
(a) What are your firm's typical sales terms for its U.S.-produced SRC pipe and tube?

| Net 30 <br> days | Net 60 <br> days | 2/10 net <br> 30 days | Other | Other (specify) |
| :---: | :---: | :---: | :---: | :---: |
| $\square$ | $\square$ | $\square$ | $\square$ |  |

(b) On what basis are your firm's prices of domestic SRC pipe and tube usually quoted (check one)?

| Delivered | F.o.b. | If f.o.b., specify point |
| :---: | :---: | :---: |
| $\square$ | $\square$ |  |

IV-6. Contract versus spot.-- Approximately what share of your firm's sales of its U.S.-produced SRC pipe and tube in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) shortterm contract basis, and (4) spot sales basis?

|  | Type of sale |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Long-term <br> contracts <br> (multiple <br> deliveries for <br> more than 12 <br> months) | Annual <br> contracts <br> (multiple <br> deliveries for 12 <br> months) | Short-term <br> contracts <br> (multiple <br> deliveries for <br> less than 12 <br> months) | Spot sales <br> (for a single <br> delivery) | Total <br> (should <br> sum to <br> $100.0 \%)$ |
|  | $\%$ | $\%$ | $\%$ | $\%$ | 0.0 |

IV-7. Contract provisions. - Please fill out the table regarding your firm's typical sales contracts for U.S.-produced SRC pipe and tube (or check "not applicable" if your firm does not sell on a longterm, short-term and/or annual contract basis).

| Typical sales <br> contract provisions | Item | Short-term contracts <br> (multiple deliveries <br> for less than 12 <br> months) | Annual contracts <br> (multiple <br> deliveries for 12 <br> months) | Long-term contracts <br> (multiple deliveries for <br> more than 12 months) |
| :---: | :---: | :---: | :---: | :---: |
| Average contract <br> duration | No. of <br> days |  | 365 |  |
| Price renegotiation <br> (during contract <br> period) | Yes | $\square$ | $\square$ | $\square$ |
|  | $\square$ | $\square$ | $\square$ | $\square$ |
|  | $\square$ Price | $\square$ | $\square$ | $\square$ |
| Meet or release <br> provision | $\square$ | $\square$ | $\square$ | $\square$ |

IV-8. Lead times.--What is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced SRC pipe and tube?

| Source | Share of 2015 <br> sales | Lead time (days) |
| :--- | ---: | :--- |
| From inventory | $\%$ |  |
| Produced to order | $\%$ |  |
| Total (should sum to 100.0\%) | $0.0 \%$ |  |

## IV-9. Shipping information.--

(a) What is the approximate percentage of the total delivered cost of U.S.-produced SRC pipe and tube that is accounted for by U.S. inland transportation costs? $\qquad$ \%
(b) Who generally arranges the transportation to your firm's customers' locations? $\square$ Your firm $\quad \square$ Purchaser (check one)
(c) Indicate the approximate percentage of your firm's sales of SRC pipe and tube that are delivered the following distances from your firm's production facility.

| Distance from production facility | Share |
| :--- | :---: |
| Within 100 miles | $\%$ |
| 101 to 1,000 miles | $\%$ |
| Over 1,000 miles | $\%$ |
| Total (should sum to $100.0 \%)$ |  |

IV-10. Geographical shipments.-- In which U.S. geographic market area(s) has your firm sold its U.S.produced SRC pipe and tube since January 1, 2010 (check all that apply)?

| Geographic area | v if applicable |
| :--- | :---: |
| Northeast.-CT, ME, MA, NH, NJ, NY, PA, RI, and VT. | $\square$ |
| Midwest.-IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI. | $\square$ |
| Southeast.-AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV. | $\square$ |
| Central Southwest.-AR, LA, OK, and TX. | $\square$ |
| Mountains.-AZ, CO, ID, MT, NV, NM, UT, and WY. | $\square$ |
| Pacific Coast.-CA, OR, and WA. | $\square$ |
| Other.-All other markets in the United States not previously listed, <br> including AK, HI, PR, and VI. | $\square$ |

IV-11. End uses.--
(a) List the end uses of the SRC pipe and tube that your firm manufactures. For each enduse
product, what percentage of the total cost is accounted for by SRC pipe and tube and other inputs?

| End use product | Share of total cost of end use product accounted for by |  | Total (should sum to 100.0\% across) |
| :---: | :---: | :---: | :---: |
|  | SRC pipe and tube | Other inputs |  |
|  | \% | \% | 0.0 \% |
|  | \% | \% | 0.0 \% |
|  | \% | \% | 0.0 \% |

(b) Have there been any changes in the end uses of SRC pipe and tube since January 1, 2010? Do you anticipate any future changes?

| Changes in end <br> uses | No | Yes | Explain |  |
| :--- | :--- | :--- | :--- | :--- |
| Changes since <br> January 1, 2010 | $\square$ | $\square$ |  |  |
| Anticipated <br> changes | $\square$ | $\square$ |  |  |

IV-12. Substitutes.--
(a) Can other products be substituted for SRC pipe and tube?
$\square$ No $\quad \square$ Yes--Please fill out the table.

| Substitute | End use in which this substitute is used | Have changes in the price of this substitute affected the price for SRC pipe and tube? |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | No | Yes | Explanation |
| 1. |  | $\square$ | $\square$ |  |
| 2. |  | $\square$ | $\square$ |  |
| 3. |  | $\square$ | $\square$ |  |

(b) Have there been any changes in the number or types of products that can be substituted for SRC pipe and tube since January 1, 2010? Do you anticipate any future changes?

| Changes in <br> substitutes | No | Yes |  |
| :--- | :--- | :--- | :--- |
| Changes since <br> January 1, 2010 | $\square$ | $\square$ |  |
| Anticipated <br> changes | $\square$ | $\square$ |  |

U.S. Producers' Questionnaire - SRC pipe and tube

IV-13. Availability of supply.--Has the availability of SRC pipe and tube in the U.S. market changed since January 1, 2010? Do you anticipate any future changes?

| Availability in the U.S. <br> market | No | Yes | Please explain, noting the countries and reasons for the <br> changes. |
| :--- | :--- | :--- | :--- | :--- |
| Changes since January 1, 2010: |  |  |  |
| U.S.-produced product | $\square$ | $\square$ |  |
| Subject imports | $\square$ | $\square$ |  |
| Nonsubject imports | $\square$ | $\square$ |  |
| Anticipated changes: |  |  |  |
| U.S.-produced product | $\square$ | $\square$ |  |
| Subject imports | $\square$ | $\square$ |  |
| Nonsubject imports | $\square$ | $\square$ |  |

IV-14. Demand trends.-- Indicate how demand within the United States and outside of the United States (if known) for SRC pipe and tube has changed since January 1, 2010, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

| Market | Overall <br> increase | No <br> change | Overall <br> decrease | Fluctuate <br> with no <br> clear trend | Explanation and factors |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand since January 1, 2010 |  |  |  |  |  |  |
| Within <br> the United <br> States | $\square$ | $\square$ | $\square$ | $\square$ |  |  |
| Outside <br> the United <br> States | $\square$ | $\square$ | $\square$ | $\square$ |  |  |
|  |  |  |  |  |  |  |
| Within <br> the United <br> States | $\square$ | $\square$ | $\square$ | $\square$ |  |  |
| Outside <br> the United <br> States | $\square$ | $\square$ | $\square$ | $\square$ |  |  |

IV-15. Product changes.-- Have there been any significant changes in the product range, product mix, or marketing of SRC pipe and tube since January 1, 2010? Do you anticipate any future changes?

| Changes in <br> product range, <br> product mix, or <br> marketing | No | Yes |  |
| :--- | :--- | :--- | :--- |
| Changes since <br> January 1, 2010 | $\square$ | $\square$ |  |
| Anticipated <br> changes | $\square$ | $\square$ |  |

## IV-16. Conditions of competition.--

(a) Is the SRC pipe and tube market subject to business cycles (other than general economywide conditions) and/or other conditions of competition distinctive to SRC pipe and tube?

| Check all that apply. | Please describe. |
| :--- | :--- |
| $\square \quad$ No | Skip to question IV-17. |
| $\square$ | Yes-Business cycles (e.g. <br> seasonal business) |
| $\square$ | Yes-Other distinctive <br> conditions of competition |
| $\square$ |  |

(b) If yes, have there been any changes in the business cycles or conditions of competition for SRC pipe and tube since January 1, 2010?

| No | Yes | If yes, describe. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

IV-17. Supply constraints.--Has your firm refused, declined, or been unable to supply SRC pipe and tube since January 1, 2010 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

| No | Yes | If yes, please describe. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

IV-18. Raw materials.-- Indicate how SRC pipe and tube raw material prices have changed since January 1, 2010, and how you expect they will change in the future.

| Raw materials prices | Overall <br> increase | $\begin{gathered} \text { No } \\ \text { change } \end{gathered}$ | Overall decrease | Fluctuate with no clear trend | Explain, noting how raw material price changes have affected your firm's selling prices for seamless refined copper pipe and tube. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Refined copper scrap prices |  |  |  |  |  |
| Changes since January 1, 2010 | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Anticipated changes | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Copper cathode prices |  |  |  |  |  |
| Changes since January 1, 2010 | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Anticipated changes | $\square$ | $\square$ | $\square$ | $\square$ |  |

IV-19. Price comparisons.--Please compare market prices of SRC pipe and tube in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.
$\square$

IV-20. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss SRC pipe and tube supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China and/or Mexico, and (3) the world as a whole. Of particular interest is such data from 2010 to the present and forecasts for the future.

IV-21. Export constraints.--Describe how easily your firm can shift its sales of SRC pipe and tube between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting SRC pipe and tube between the U.S. and alternative country markets within a 12-month period.

IV-22. Barriers to trade.--Are your firm's exports of SRC pipe and tube subject to any tariff or non-tariff barriers to trade in other countries?

| No | Yes | If yes, please list the countries and describe any such barriers and any <br> significant changes in such barriers that have occurred since January 1, <br> 2010, or that are expected to occur in the future. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

IV-23. Interchangeability.--Is SRC pipe and tube produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?
Please indicate $A, F, S, N$, or 0 in the table below:
$A=$ the products from a specified country-pair are always interchangeable
$\mathrm{F}=$ the products are frequently interchangeable
$\mathrm{S}=$ the products are sometimes interchangeable
$\mathrm{N}=$ the products are never interchangeable
$0=n o$ familiarity with products from a specified country-pair

| Country-pair | China | Mexico | Other countries |
| :--- | :--- | :--- | :--- |
| United States |  |  |  |
| China |  |  |  |
| Mexico |  |  |  |

For any country-pair producing SRC pipe and tube that is sometimes or never interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-24. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between SRC pipe and tube produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate $\mathrm{A}, \mathrm{F}, \mathrm{S}, \mathrm{N}$, or O in the table below:
$\mathrm{A}=$ such differences are always significant
$\mathrm{F}=$ such differences are frequently significant
$\mathrm{S}=$ such differences are sometimes significant
$\mathrm{N}=$ such differences are never significant
$0=$ no familiarity with products from a specified country-pair

| Country-pair | China | Mexico | Other countries |
| :--- | :--- | :--- | :--- |
| United States |  |  |  |
| China |  |  |  |
| Mexico |  |  |  |

For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of SRC pipe and tube, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-25. Other explanations.--If your firm would like to further explain a response to a question in Part IV that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.
$\square$

## PART V.-- COMPARABILITY.

V-1. Comparability of industrial and plumbing seamless refined copper pipe and tube.
(a) Do industrial and plumbing seamless refined copper pipe and tube have the same physical characteristics?

| No | Yes | Please describe the similarities and/or differences between the physical <br> characteristics. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

(b) Are industrial and plumbing seamless refined copper pipe and tube interchangeable?

| No | Yes | Please describe what makes these two products interchangeable or not <br> interchangeable. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

(c) Are the manufacturing processes to produce industrial seamless refined copper pipe and tube similar to those to produce plumbing seamless refined copper pipe and tube?

| No | Yes | Please describe the similarities and/or differences in manufacturing <br> processes. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

(d) Do industrial and plumbing seamless refined copper pipe and tube share the same channels of distribution?

| No | Yes | Please describe the similarities and/or differences in the channels of <br> distribution. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

(e) Do you or your customers perceive industrial seamless refined copper pipe and tube and plumbing seamless refined copper pipe and tube to be similar products?

| No | Yes | Please describe the similarities and/or differences. |
| :---: | :---: | :--- |
| $\square$ | $\square$ |  |

(f) What share of your firms U.S. sales of seamless refined copper pipe and tube are cleaned and capped, by market segment?

| Market segment | Share of seamless refined copper pipe and <br> tube that is cleaned and capped |  | Total <br> (should sum to |
| :--- | :---: | :---: | :---: |
|  | Cleaned and capped | Other |  |
|  | $\%$ | $\%$ | $0.0 \%$ |
| Industrial | $\%$ | $\%$ | $0.0 \%$ |

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE


#### Abstract

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: https://www.usitc.gov/secretary/fed reg notices/meetings/documents/sunset us pro ducer questionnaire.pdf

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.


- Upload via Secure Drop Box.-Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: SRCP

- E-mail.-E-mail the MS Word questionnaire to lawrence.jones@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.-If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR $\S$ 207.7). Service of the questionnaire must be made in paper form.

