

**LOST SALES AND LOST REVENUE SURVEY**  
**DIOCTYL TEREPHTHALATE (DOTP) FROM KOREA**

This survey must be received by the Commission by **July 14, 2016**

*See last page for filing instructions.*

The information called for in this survey is for use by the United States International Trade Commission in connection with its antidumping duty investigation concerning dioctyl terephthalate ("DOTP") from Korea (Inv. No. 731-TA-1330 (Preliminary)). The information requested in the survey is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this survey can be obtained from Jeffrey Clark (202-205-3318, [jeffrey.clark@usitc.gov](mailto:jeffrey.clark@usitc.gov)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>Website _____</p> <p>Has your firm purchased DOTP (as defined on next page) at any time since January 1, 2013?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the survey to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Complete all parts of the survey, and return the entire survey to the Commission)</p> <p><b>Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>DOTP</b>)</b></p>
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**CERTIFICATION**

*I certify that the information herein supplied in this survey is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this survey and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

_____ Name of Authorized Official	_____ Title of Authorized Official	_____ Date
_____ Signature	_____ Phone	_____ Email address

**GENERAL INFORMATION**

***Background.*** This proceeding was instituted in response to a petition filed on June 30, 2016, by Eastman Chemical Company, Kingsport, Tennessee. Antidumping duties may be assessed on the subject imports as a result of this proceeding if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of dumping. Questionnaires and other information pertinent to this proceeding are available at [http://www.usitc.gov/investigations/701731/2016/dioctyl\\_terephthalate\\_dotp\\_korea/preliminary.htm](http://www.usitc.gov/investigations/701731/2016/dioctyl_terephthalate_dotp_korea/preliminary.htm).

***Diocetyl terephthalate ("DOTP").***--The product covered by this investigation is dioctyl terephthalate ("DOTP"), regardless of form. DOTP that has been blended with other products is included within this scope when such blends include constituent parts that have not been chemically reacted with each other to produce a different product. For such blends, only the DOTP component of the mixture is covered by the scope of this investigation. DOTP that is otherwise subject to this investigation is not excluded when commingled with DOTP from sources not subject to this investigation. Commingled refers to the mixing of subject and non-subject DOTP. Only the subject component of such commingled products is covered by the scope of the investigation. DOTP has the general chemical formulation  $C_6H_4(C_8H_{17}COO)_2$  and a chemical name of "bis (2-ethylhexyl) terephthalate" and has a Chemical Abstract Service ("CAS") registry number of 6422-86-2. Regardless of the label, all DOTP is covered by this investigation. Subject merchandise is currently classified under subheading 2917.39.20 of the Harmonized Tariff Schedule of the United States ("HTSUS"). Blends containing DOTP may also be classified under subheading 3812.20.10. While the CAS registry number and HTSUS classification are provided for convenience and customs purposes, the written description of the scope of this investigation is dispositive.

***Reporting of information.***--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

***Confidentiality.***--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

***Verification.***--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission’s Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

**Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this survey. This may or may not be the person whose signature is at the bottom of page 1.

Name	
Title	
Email	
Telephone	

**PURCHASE INFORMATION**

1. **Purchases.**--Report your firm’s total U.S. purchases of DOTP. Estimates are acceptable.

Item	2013	2014	2015
<b>Purchases of DOTP produced in--</b>	<b>Quantity (in short tons)</b>		
United States			
Korea			
All other countries <sup>1</sup>			
Sources unknown			
Total purchases	0	0	0

<sup>1</sup> Please identify these countries:

2. **Changes in purchasing patterns.**--Please indicate how the shares of your firm's purchases of DOTP from different sources have changed since January 1, 2013.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Sources unknown	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

3. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase DOTP.

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

**4. Purchasing subject imports rather than domestic products.--**

(a) Since January 2013, did your firm purchase imports of DOTP from Korea instead of U.S.-produced DOTP?

Yes                       No *(If "No," skip to question 5)*

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

Yes                       No

(c) If you responded "Yes" to part (a), was price a primary reason for the shift?

Yes	If Yes, estimate the quantity of purchases that your firm shifted to imports since January 2013 because of price (in <i>short tons</i> )	No	If No, please indicate the reason for the shift
<input type="checkbox"/>		<input type="checkbox"/>	

**5. U.S. producers and import competition.—**

(a) Since January 1, 2013, in connection with a sale or offer to sell DOTP to your firm, did U.S. producers reduce their prices of domestically produced DOTP in order to compete with lower-priced imports of DOTP from Korea?

Yes *(If "Yes," also respond to question part (b))*

No *(If "No," skip to question 6)*

Don't know

(b) If you responded "yes" to part (a), please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
Korea	%	

6. **Other explanations**--Please provide any additional comments in this box.

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**OMB INFORMATION**

7. **OMB statistics**--Please report the actual number of hours required and the cost to your firm of completing this survey.

<b>Hours</b>	<b>Dollars</b>

The questions in this survey have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this survey is estimated to average 4 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the survey.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this survey. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

## HOW TO FILE YOUR SURVEY RESPONSE

***Please do not attempt to modify the format or permissions of the survey document.***

Please submit the completed survey using one of the methods noted below. If your firm is unable to complete the MS Word survey or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• **Upload via Secure Drop Box.**—Upload the MS Word survey along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

- **Web address:** <https://dropbox.usitc.gov/oinv/>
- **Pin:** **DOTP**

• **E-mail.**—E-mail the MS Word survey to [jeffrey.clark@usitc.gov](mailto:jeffrey.clark@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not purchase this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.