U.S. PURCHASERS' QUESTIONNAIRE

IRON CONSTRUCTION CASTINGS FROM BRAZIL, CANADA, AND CHINA

This questionnaire must be received by the Commission by August 19, 2016

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing and antidumping duty orders concerning iron construction castings from Brazil, Canada, and China (Inv. Nos. 701-TA-249 and 731-TA-262, 263, and 265 (Fourth Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Andrew Knipe (202-205-2390, andrew.knipe@usitc.gov).

Nama of firm

Name of								-
Address _				<u> </u>				_
City			State		Zip Code	▼		
Website								_
	irm purchased ir any time since J		castings (as define	d on t	the next page	e) from any source	<u>ce</u> (domestic d	or
☐ NO	(Sign the cer	tification below ar	nd promptly return o	nly thi	is page of the o	questionnaire to th	ne Commission))
☐ YES	(Complete a	ll parts of the ques	tionnaire, and return	n the e	entire question	naire to the Comn	nission)	
-	uestionnaire vi os://dropbox.us		ion <i>Drop Box</i> by PIN: <mark>IRON</mark>)	clicki	ing on the fo	ollowing		
<u>-</u>			CERTIFICATIO	ON				
knowledge and belie means of this certif information provided conducted by the Con I, the undersigned, of investigation or othe personnel (a) for dev reviews, and evalual Appendix 3; or (ii) by contract personnel w	ication I also go in this question mmission on the acknowledge the er proceeding movel veloping or main tions relating to y U.S. governme	rant consent for name or similar at information s ay be disclosed name of the reco to the programs of the programs	or the Commission bughout this procumerchandise. Submitted in resputo and used: (i) by bords of this or a resputo contract personnel, and and contract person	n, and eedin onse y the elated oper	d its employing in any oth to this required Commission, dispraceeding rations of the	ees and contra ner import-injury est for informa its employees or (b) in interr ne Commission	ct personnel, y proceedings tion and thro and Offices, o nal investigat including un	to use the sor reviews oughout this and contractions, audits, der 5 U.S.C.
Name of Authorized	Official	Title of Author	ized Official			Date		
		Phone:				-		
-			Email address	;				
		Fax						

PART I.—GENERAL INFORMATION

Background.—The Department of Commerce issued antidumping duty orders on imports of "heavy" and "light" iron construction castings from Canada on March 5, 1986 and from Brazil and China on May 9, 1986. On May 15, 1986, Commerce issued a countervailing duty order on imports of "heavy" iron construction castings from Brazil. On September 23, 1998, Commerce issued the final results of a changed circumstance review concerning iron construction castings from Canada, in which the antidumping duty order with respect to "light" castings was revoked. On October 1, 2015, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes negative determinations, the Department of Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2015/iron construction castings brazil canada and c hina/fourth review full.htm

Iron construction castings covered by these reviews consist of heavy castings and light castings.

Heavy castings -- manhole covers, rings, and frames, catch basin grates and frames, cleanout covers and frames used for drainage or access purposes for public utility, water and sanitary systems, collectively imported under Harmonized Tariff Schedule (HTS) statistical reporting number 7325.10.0010 until 1999. Starting in 2000, heavy castings were imported under the following statistical reporting numbers: 7325.10.0010, 7325.10.0020, and 7325.10.0025. Heavy castings may also be imported under HTS statistical reporting number 7325.10.0080 as "other." Heavy castings from Brazil are subject to both antidumping and countervailing duty orders. Heavy castings from Canada and China are subject to antidumping duty orders.

Light castings -- valve, service, and meter boxes which are placed below ground to encase water, gas, or other valves, or water and gas meters. These types of light castings were imported under HTS statistical reporting number 7325.10.0050 until 1999. Starting in 2000, these light castings were imported under the following two reporting numbers: 7325.10.0030 and 7325.10.0035. Light castings may also be imported under HTS statistical reporting number 7325.10.0080 as "other." Light castings from Brazil and China are subject to antidumping duty orders.

Reporting of information.--If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. OMB statistics.--Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered.</u>--Provide the name and address of establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single report.

"Establishment" Each facility of a firm involved in the purchase of iron construction castings
including auxiliary facilities operated in conjunction with (whether or not physically separate
from) such facilities.

.S. P	urchasers' Questionnaire - Iro	on Coi	nstruction Castings	Page 4
3.	OwnershipIs your firm o	wned	, in whole or in part, by any other fir	m?
	☐ No ☐ YesLis	st the	following information.	
	Firm name		Address	Extent of ownership (percent)
4.	or foreign, that import iror United States or that expor United States?	n cons	tortersDoes your firm have any relative truction castings from Brazil, Canada construction castings from Brazil, Canada following information.	a, and/or China into the
	Firm name		Address	Affiliation
				/
5.	domestic or foreign, that in Canada, and/or China into countries other than Brazil	mport the U , Cana	s/exportersDoes your firm have an iron construction castings from counited States or that export iron constada, and/or China to the United State following information.	ntries other than Brazil, struction castings from
	Firm name and country		Address	Affiliation
		4		
•	produce iron construction	castin	irm have any related firms, either dogs? following information.	omestic or foreign, that
	Firm name and country		Address	Affiliation

I-7. <u>Business plan.</u>--Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for iron construction castings?

No	If yes, please provide these documents. If you are not providing the requested documents, please explain why not.



PART II.--PURCHASES

<u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	
Fax	

II-1. Purchases (HEAVY CASTINGS).--

(a) Please estimate your firm's total U.S. purchases of *heavy* iron construction castings in 2015. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

Quantity (in 1,	000 pounds)		

(b) Estimate the percentage of the quantity of your firm's purchases of *heavy* iron construction castings in 2015 that were produced in each of the specified countries.

Heavy iron construction castings produced in:	Share of quantity of 2015 purchases
United States	%
Brazil	%
Canada	%
China	%
All other countries: ¹	%
Total (should sum to 100.0%)	0.0 %
¹ Please identify these countries:	•

II-2. Purchases (LIGHT CASTINGS))
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(a)	Please estimate your firm's total U.S. purchases of <i>light</i> iron construction castings in
	2015. (Do not include imports for which your firm was the importer of record; such
	imports should be reported in your U.S. importer's questionnaire.)

Quantity (in 1,000 pounds)	

(b) Estimate the percentage of the quantity of your firm's purchases of *light* iron construction castings in 2015 that were produced in each of the specified countries.

Light iron construction castings produced in:	Share of quantity of 2015 purchases
United States	%
Brazil	%
China	%
All other countries:1	%
Total (should sum to 100.0%)	0.0 %
¹ Please identify these countries:	

II-3. Changes in purchasing patterns.—

(a) Please indicate how the shares of your firm's purchases of *heavy* iron construction castings from different sources have changed since January 1, 2010.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
Brazil						
Canada						
China						
All other countries						
Sources unknown						

(b) Please indicate how the shares of your firm's purchases of *light* iron construction castings from different sources have changed since January 1, 2010.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend	
United States							
Brazil							
China							
All other countries							
Sources unknown							
II-4. Purchases from one country onlyIf your firm has purchased iron construction castings from only one country, please explain the reasons for doing so.							

II-5.	<u>Supplier identification</u> Please list your firm's <u>FIVE</u> largest suppliers for iron construction
	castings since January 1, 2013. Also, provide the share of the quantity of your firm's total
	purchases of iron construction castings that each of these suppliers accounted for in 2015.

No.	Supplier's name	City and state	Share of quantity of 2015 purchases
1			%
2			%
3			%
4			%
5			%

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. <u>Firm type.</u>--Which of the following best describes your firm as a purchaser of iron construction castings (check all that apply)?

End user (heavy castings)	End user (light castings)	Distributor	Other	Describe other

If your firm is a distributor of iron construction castings, please answer questions III-2 and III-3.

III-2. <u>Competition for sales.</u>--Do you compete for sales to your customers with the manufacturers or importers from which you purchase iron construction castings?

No	Yes	If yes, please describe.	

III-3. <u>Types of customers.--</u>What are the major types of consumers to which you sell iron construction castings?

If your firm is an end user of iron construction castings, please answer questions III-4 and III-5.

U.S. Purchasers	' Questionnaire	- Iron Construct	ion Castings
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III-4. End use:	s
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(a) Select among the following list the products you make using iron construction castings, and estimate the percent of your <u>total production cost</u> that is accounted for by iron construction castings and by other inputs (such as labor, energy, and other raw materials).

					each of the product(s) s accounted for by		Total (should	
Product(s) that your firm makes	No	Yes	Iron construction castings		Other inputs		sum to 100.0% across)	6
Manhole covers, rings and frames (heavy)			%	+	%	11	0.0	%
Catch basins, grates and frames (heavy)			%	+	%	11	0.0	%
Cleanout covers and frames (heavy)			%	4	%	=	0.0	%
Valve and service boxes (light)			%	+	%	=	0.0	%
Meter boxes (light)			%	+	%		0.0	%
Other (please describe:)			%	+	%	П	0.0	%

(b) Have there been any changes in the end uses of heavy and/or light iron construction castings since January 1, 2010? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since January 1, 2010			
Anticipated changes			

III-5.	<u>Dema</u>	nd for end us	se products				
	(a)		•	firm's final produ nged since Janua	•	ng heavy and/c	or light iron
		Type	Increased	No change	Decreased	Fluctuated	Not applie

Туре	Increased	No change	Decreased	Fluctuated	Not applicable
Heavy					
Light					
					<u> </u>

(b) Has this had any effect on your firm's demand for iron construction castings?

No	Yes	Explain

III-6.	Substitutes
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(a) Can other products be substituted for <i>heavy</i> iron construction castin

No Yes--Please fill out the table.

		End use in which this	Have changes in the price of this substitute affected the price for heavy iron construction castings?				
	Substitute	substitute is used		Yes	Explanation		
1.							
2.							
3.							

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	(b) Can other products be substituted for <i>light</i> iron construction castings?									
	No		Yes	Pleas	se fill out th	ne tak	ole.			
								nanges in the price of this substitute I the price for light iron construction castings?		
	Substitute	substitute is used			No	Yes	Explanation			
1.										
2.										
3.										
		d for he	avy a	nd/or	light iron c			nes of products that can be n castings since January 1, 2010? Do		
	Changes in substitutes			Yes	Explain					
	Changes since Jar 1, 2010	nuary								
	Anticipated chang	ges								

III-7. **Demand trends.--**

(a) Indicate how demand within the United States and outside of the United States (if known) for heavy iron construction castings has changed since January 1, 2010, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors						
Demand since January 1, 2010											
Within the U.S.											
Outside the U.S.											
	Anticipated future demand										
Within the U.S.											
Outside the U.S.											

(b) Indicate how demand within the United States and outside of the United States (if known) for <u>light iron construction castings</u> has changed since January 1, 2010, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall No Overall decrease		Fluctuate with no clear trend	Explanation and factors						
			, 2010							
Within the U.S.										
Outside the U.S.										
	Anticipated future demand									
Within the U.S.										
Outside the U.S.										

- III-8. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss iron construction castings supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, Canada, and/or China, and (3) the world as a whole. Of particular interest is such data from 2010 to the present and forecasts for the future.
- III-9. <u>Importance of purchasing domestic product.</u>--Please fill out the table below, estimating the percentage of your firm's total 2015 purchases of iron construction castings that required iron construction castings produced in the United States.

	Estimated percentage of your firm's total 2015 purchases of iron construction castings
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons	
(explain:)	%
Total (should sum to 100.0%)	0.0 %

III-10. Conditions of competition.--

(a) Is the iron construction castings market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to iron construction castings?

Check all th	at apply.	Please describe. (Identify between heavy and light iron construction castings in your response)
	No	Skip to question III-11.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

	(b)					anges in the l since January		cycles or conditions of competition			
	No	Yes	If yes, des			avy and light	iron con:	struction castings in your response)			
III-11.	know, o	do your		make	purch			ften does your firm, and if you ng iron construction castings based			
			Always	Usual	ly S	Sometimes	Never	If at least sometimes, explain.			
					Dec	ision based o	on produc	cer			
	Your f	irm									
	Your custor	mers									
	Decision based on country of origin										
	Your firm										
	Your customers										
III-12.	Availability of supplyHas the availability of iron construction castings in the U.S. market changed since January 1, 2010? Do you anticipate any future changes?										
	Avail	in the U.S. ket	No	Yes	Please explain, noting the countries and reasons for the changes.						
	Changes since January 1, 2010:										
	U.Spr	oduced	d product								
	Subjec	t impor	rts								
	Nonsu	bject in	nports								
	Anticip	Anticipated changes:									
	U.Spr	oduced	d product								
	Subjec	t impor	ts								
	Nonsu	bject in	nports								

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III-13.	iron co allocati custom	pply constraintsHas any firm refused, declined, or been unable to supply your firm with a construction castings since January 1, 2010 (examples include placing customers on ecation or "controlled order entry," declining to accept new customers or renew existing tomers, delivering less than the quantity promised, been unable to meet timely shipment nmitments, etc.)?						
	No Yes (Identify between heavy and light iron construction castings in your response						ngs in your response)	
III-14.	II-14. Purchasing frequency							
	(a) How frequently do you make purchases of iron construction castings (check one)?							
		Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
	(b)	Do yo	u expect th	nis purchasing	frequency to	change in th	ne next tv	vo years?
		No	Yes	If yes, explain				
III-15.	Number of suppliers contactedHow many suppliers do you generally contact before making a purchase? Between and firms.							
III-16.	<u>Supplier negotiations.</u> Do your purchases of iron construction castings usually involve negotiations between supplier and purchaser?							
	No Yes If yes, explain the factors you generally negotiate and note whether your firm quotes competing prices during negotiations.							
III-17.	Change	e in sup	pliers H	as your firm ch	anged suppli	ers since Jar	nuary 1, 2	010?
		No	Yes	If yes, please dropped, and				rm was added or

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	III-18.	New su	<u> ippliers</u>
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(a)	Are you aware of any new suppliers, either foreign or domestic, that have entered the
	market since January 1, 2010?

No	If yes, please identify the firms. (Identify between heavy and light iron construction castings in your response)

(b) Do you expect new iron construction castings suppliers to enter the U.S. market?

No	If yes, please explain. (Identify between heavy and light iron construction castings in your response)

III-19. **Supplier qualification.--**Do you require your suppliers to be or to become certified or qualified to sell iron construction castings to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Number of days	Process and factors

III-20. <u>Failure to certify</u>.--Since January 1, 2010, have any domestic or foreign producers failed in their attempts to certify or qualify their iron construction castings with your firm or have any producers lost their approved status?

No	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

U.S. Purchasers' Questionnaire - Iron Construction	n Castingo	c
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2				
3				
Р	lease list any other factors that are v	very important in	your purchase de	cisions:
	rchasing factorsPlease rate the im rchasing decisions for iron construct		following factors in	n your firm's
	Factor	Very important	Somewhat important	Not important
A۱	vailability			
D	elivery terms			
D	elivery time			
Di	iscounts offered			
E>	ktension of credit			
M	linimum quantity requirements			
Pā	ackaging			
Pr	rice			
Pr	roduct consistency			
Pr	roduct range			
Q	uality exceeds industry standards			
Q	uality meets industry standards			
Re	eliability of supply			
Τє	echnical support/service			
	.S. transportation costs			

				Business Pro	prietary				
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III-24.		-		pased on priceHow on the low	often does your firm purchest price?	nase the iron			
		Always		Usually	Sometimes	Never			
III-25.	eithe	 Price leadersA price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier. (a) Please list the names of any firms you considered price leaders in the heavy iron construction castings market since January 1, 2010. 							
	Firm(s) Desc			scribe how the firm(s) exhibited price leadership					
	(b) Please list the names of any firms you considered price leaders in the <i>light</i> iron construction castings market since January 1, 2010.								
	Firm(s) Desc			escribe how the firm(s) exhibited price leadership					
III-26.	Chang (a)	castings i	entify a	nd discuss any improv since January 1, 2010	ements/changes in the U. and explain the factors, in	ncluding the order(s)			
	under review, that were responsible for each improvement/change.								

Please discuss any improvements/changes that you anticipate in the future in the U.S. iron construction castings industry. Identify the time period and causes for these

(b)

improvements/changes.

III-27. <u>Effect of revocation.</u>—What do you think will be the likely effects of any revocation of the antidumping duty orders for imports of iron construction castings from Brazil, Canada, and China and the countervailing duty order for imports of iron construction castings from Brazil? As appropriate, please discuss any potential effects of revocation of these countervailing and antidumping duty orders on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring.

Activities of your firm	
Entire U.S. market	



PART IV.-- PRODUCT COMPARISIONS

IV-1. <u>Country knowledge.--</u>Please indicate the countries of origin for iron construction castings for which your firm has actual marketing/pricing knowledge.

United States	Brazil	Canada	China	Other countries	(Specify)	

IV-2. Interchangeability.--

(a) Are *heavy* iron construction castings produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	Brazil	Canada	China	Other countries		
United States						
Brazil						
Canada						
China						
HEAVY CASTINGS						
For any country-pair producing heavy iron construction castings which is sometimes or never						

For any country-pair producing heavy iron construction castings which is *sometimes* or *never* interchangeable, please identify the country pair and explain the factors that limit or preclude interchangeable use:

(b) Are *light* iron construction castings produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country pair	Brazil	China	Other countries				
United States							
Brazil							
China							
	LIGHT CASTINGS						
For any country-pair producing light iron construction castings which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country pair and explain the factors that limit or preclude interchangeable use:							

IV-3. Factors other than price.--

(a) Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between **heavy** iron construction castings produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	Brazil	Canada	China	Other countries
United States				
Brazil				
Canada				
China				

HEAVY CASTINGS

For any country pair for which factors other than price *always* or *frequently* are a significant factor in your firm's purchases of heavy iron construction castings, identify the country pair and report the advantages or disadvantages imparted by such factors:

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IV-4.

IV-5.

IV-6.

(b)	Are differences other than price (e.g., quality, availability, transportation network,
	product range, technical support, etc.) between <i>light</i> iron construction castings
	produced in the United States and in other countries a significant factor in your firm's
	purchases of the products?

purchas	es of the products?		
Country pair	Brazil	China	Other countries
United States			
Brazil			
China			
	LIG	HT CASTINGS	
report the adv	antages or disadvantages in	iparted by such factors.	
construction cas	encesDo you or your custo stings from one country in p f yes, identify the countries	particular over other possible and explain.	ole sources of supply?
No Yes (Identify between heavy and	d light iron construction co	astings in your response)
	nerchandiseAre certain gr stings only available from ce		and/or light iron
	f yes, please identify the co Identify between heavy and	•	-
source although	uct not based on priceIf you a comparable product was plain your reasons for doing	available from another co	untry source at a lower

IV-7. Factor country comparisons.--

(a) For the factors listed below, please rate how *heavy* iron construction castings produced in each country you identified in your response to the first question in Part IV compares with *heavy* iron construction castings produced in each of the other countries you identified.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from the United States compared to product from Brazil		Product from the United States compared to product from Canada			Product from the United States compared to product from China			Product from the United States compared to product from Nonsubject countries			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Comparable	Inferior	Inferior
Availability												
Delivery terms												
Delivery time												
Discounts offered												
Extension of credit												
Minimum quantity requirements												
Packaging												
Price ¹												
Product consistency												
Product range												
Quality exceeds industry standards												
Quality meets industry standards												
Reliability of supply												
Technical support/service												
U.S. transportation costs ¹												
A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S.												

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

(b) For the factors listed below, please rate how *light* iron construction castings produced in each country you identified in your response to the first question in Part IV compares with *light* iron construction castings produced in each of the other countries you identified.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from the United States compared to product from Brazil			Product from the <u>United States</u> compared to product from <u>China</u>			Product from the United States compared to product from Nonsubject countries		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Comparable	Inferior	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price ¹									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S.									

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S transportation costs than the second country.

IV-8. Minimum quality.--How often do heavy and/or light iron construction castings from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know			
Heavy iron construction castings								
United States								
Brazil								
Canada								
China								
Nonsubject countries (Please identify:)								
Light iron construction castir	ngs							
United States								
Brazil								
China								
Nonsubject countries (Please identify:)								

IV-9. Change in price.--

(a) Since January 1, 2010, has there been a change in the price of iron construction castings? If so, has the price of U.S.-produced iron construction castings changed more or less than the price of imported iron construction castings from Brazil, Canada, and/or China?

No change in price.
Prices have changed by the same amount.
Price of U.Sproduced iron construction castings has changed relative to the price of iron construction castings from Brazil.
Price of U.Sproduced iron construction castings has changed relative to the price of iron construction castings from Canada.
Price of U.Sproduced iron construction castings has changed relative to the price of iron construction castings from China.

(b)	If the price of U.Sproduced iron construction castings has changed relative to the price
	of iron construction castings from Brazil, Canada, and/or China, the price of U.S
	produced iron construction castings is now relatively

Higher	Lower	
		than those from Brazil.
		than those from Canada.
		than those from China.

IV-10.	Other explanationsIf your firm would like to further explain a response to a question that did not provide a narrative response box, including any distinction between heavy and light construction castings that was not otherwise identified in the question(s), please note the question number and the explanation in the space provided below.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website

at: https://www.usitc.gov/investigations/701731/2015/iron_construction_castings_braz il canada and china/fourth review full.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: IRON

• E-mail.—E-mail the MS Word questionnaire to andrew.knipe@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not </u>purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.