U.S. PRODUCERS' QUESTIONNAIRE

FINISHED CARBON STEEL FLANGES

This questionnaire must be received by the Commission by <u>March 14, 2017</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping investigations concerning finished carbon steel flanges ("flanges") from India, Italy, and Spain (Inv. Nos. 701-TA-563 and 731-TA-1331-1333 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

City	State Zip Code
Website	
Has your firm produce	ed flanges (as defined on next page) at any time since January 1, 2014?
NO (Sign the	ne certification below and promptly return only this page of the questionnaire to the Commission)
YES (Comple	ete all parts of the questionnaire, and return the entire questionnaire to the Commission)
•	re via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the s://dropbox.usitc.gov/oinv/. (PIN: FCSF)
ge and belief and unders f this certification I als	CERTIFICATION therein supplied in response to this questionnaire is complete and correct to the restand that the information submitted is subject to audit and verification by the Company so grant consent for the Commission, and its employees and contract personnel,
ge and belief and unders f this certification I als ion provided in this que mission on the same or s dersigned, acknowledge ng or other proceedings I (a) for developing or i and evaluations relations	herein supplied in response to this questionnaire is complete and correct to the rstand that the information submitted is subject to audit and verification by the Com so grant consent for the Commission, and its employees and contract personnel, estionnaire and throughout this proceeding in any other import-injury proceedings co
ge and belief and unders f this certification I als ion provided in this que mission on the same or s dersigned, acknowledge ng or other proceedings I (a) for developing or i and evaluations relations	therein supplied in response to this questionnaire is complete and correct to the restand that the information submitted is subject to audit and verification by the Comes of grant consent for the Commission, and its employees and contract personnel, estionnaire and throughout this proceeding in any other import-injury proceedings consimilar merchandise. The that information submitted in response to this request for information and throws may be disclosed to and used: (i) by the Commission, its employees and Offices, a maintaining the records of this or a related proceeding, or (b) in internal investigating to the programs, personnel, and operations of the Commission including uncomment employees and contract personnel, solely for cybersecurity purposes. I understant
ge and belief and unders f this certification I als ion provided in this que mission on the same or s dersigned, acknowledge ng or other proceedings I (a) for developing or a and evaluations relations personnel will sign appro-	therein supplied in response to this questionnaire is complete and correct to the restand that the information submitted is subject to audit and verification by the Comso grant consent for the Commission, and its employees and contract personnel, estionnaire and throughout this proceeding in any other import-injury proceedings consimilar merchandise. The that information submitted in response to this request for information and throws may be disclosed to and used: (i) by the Commission, its employees and Offices, and maintaining the records of this or a related proceeding, or (b) in internal investigating to the programs, personnel, and operations of the Commission including uncomment employees and contract personnel, solely for cybersecurity purposes. I understate propriate nondisclosure agreements

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on June 30, 2016, by Weldbend Corporation ("Weldbend"), Argo, Illinois and Boltex Mfg. Co., L.P. ("Boltex"), Houston, Texas. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/title 7/2017/finished carbon steel flanges india italy and/final. htm

Finished carbon steel flanges.--The scope of these investigations covers finished carbon steel flanges. Finished carbon steel flanges differ from unfinished carbon steel flanges (also known as carbon steel flange forgings) in that they have undergone further processing after forging, which can include beveling, bore threading, center or step boring, face machining, recoining or resizing, taper boring, machining ends or surfaces other than a gasket face, drilling bolt holes, and/or burring or shot blasting. Any one of these post-forging processes suffices to render the forging into a finished carbon steel flange for purposes of these petitions. However, mere heat treatment of a carbon steel flange forging (without any other further processing after forging) does not render the forging into a finished carbon steel flange for purposes of these petitions.

While these finished carbon steel flanges are generally manufactured to specification ASME B16.5 or ASME B16.47 series A or series B, the scope is not limited to flanges produced under those specifications. All types of finished carbon steel flanges are included in the scope, regardless of pipe size (usually expressed in inches of nominal pipe size), pressure class (usually expressed in pounds of pressure, e.g., 150, 300, 400, 600, 900, 1500, 2500, etc.), type of face (e.g., flat face, full face, raised face, etc.), configuration (e.g., weld neck, slip on, socket weld, lap joint, threaded, etc.), wall thickness (usually expressed in inches), and normalization or heat treatment (which may not always be used). The carbon steel used to produce finished carbon steel flanges includes, but is not limited to, carbon steel produced to ASTM A105 and ASTM A694 standards.

Finished carbon steel flanges are currently imported under statistical reporting numbers 7307.91.5010 and 7307.91.5050 of the Harmonized Tariff Schedule of the United States (HTSUS). They may also be imported under HTSUS statistical reporting numbers 7307.91.5030 and 7307.91.5070. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1a. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b.	TAA information release In the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, telephone
	number, email address) appearing on the front page of this questionnaire to the Departments of
	Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made
	eligible for benefits under the Trade Adjustment Assistance program?

Yes	No
Yes	Nc

I-2.	Establishments coveredProvide the city, state, zip code, and brief description of each
1-2.	establishment covered by this questionnaire. If your firm is publicly traded, please specify the
	stock exchange and trading symbol in the footnote to the table. Firms operating more than one
	establishment should combine the data for all establishments into a single report.
	West Library W. Early Carlly of a Court and add to the conduction of Classes and alternative of the court of

"Establishment" Each facility of a firm involved in the production of flanges, including auxiliary
facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
¹ Additional discussion on establishments consolidated in this questionnaire:			

I-3.	Detition support Descri	valir firm support a	r annaca tha natitian?
1-5.	Petition support Does	your min support o	i oppose the petitions

I-4.

Country	Support	Oppose	Take no position
India CVD			
India AD			
Italy AD			
Spain AD			

wnershipIs your fi	rm owned, in whole or in part, by any	other firm?
] No	sList the following information.	
		Extent of ownership
Firm name	Address	(percent)

	- '					
U.S.	Producers'	Ouestionnaire -	- Finished	Carbon	Steel	Flanges

I-5.	Related importers/exportersDoes your firm have any related firms, either domestic of foreign, that are engaged in importing flanges from India, Italy, and/or Spain into the Un States or that are engaged in exporting flanges from India, Italy, and/or Spain to the Unit States?				
	☐ No ☐ YesList the following information.				
	Firm name	Country	Affiliation		
I-6. Related producersDoes your firm have any related firms, either domestic or foreign engaged in the production of flanges? No YesList the following information.					
	Firm name	Country	Affiliation		

PART II.--TRADE AND RELATED INFORMATION

Email Telephone

Fax

Further information on this part of the questionnaire can be obtained from Drew Dushkes (202-205-3229, andrew.dushkes@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1.	Contact inform	ation Please identify the responsible	e individual and the manner by which
	Commission sta	aff may contact that individual regardin	ng the confidential information submitted
	in part II.		
	Name		
	Title		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of flanges since January 1, 2014.

(chec	k as many as appropriate)	(If checked, please describe; leave blank if not applicable)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

II-3d.

production capacity.

II-3a. Production using same machinery.-- Please report your firm's production of products made on the same equipment and machinery used to produce flanges, and the combined production capacity on this shared equipment and machinery in the periods indicated.

"Overall production capacity" or "capacity" - The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

"Production" - All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

	Quantity (in 1,000 poo	unds)	
		Calendar years	
Item	2014	2015	2016
Overall production capacity			
Production of: Flanges ¹	0	0	(
Tube/pipe fittings other than flanges			
Other products ²			
Total	0	0	(
¹ Data entered for production of fl ² Please identify these products: _	langes will populate here	once reported in ques	tion II-7.
Operating parametersThe produper week, weeks per year.	action capacity reported	d in II-3a is based on	operating ho
Capacity calculationPlease descr capacity reported in II-3a, and expl	•		rall production

Production constraints.--Please describe the constraint(s) that set the limit(s) on your firm's

II-3e.	<u>Produc</u>	t shifting.—
	(i)	Is your firm able to switch production (capacity) between flanges and other products using the same equipment and/or labor?
		No Yes (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products:
	(ii)	Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.
II-4.		Since January 1, 2014, has your firm been involved in a toll agreement regarding the tion of flanges?
	materia	greement"Agreement between two firms whereby the first firm furnishes the raw als and the second firm uses the raw materials to produce a product that it then returns first firm with a charge for processing costs, overhead, etc.
	☐ No	YesPlease describe the toll arrangement(s) and name the firm(s) involved

II-5.	<u>Foreign</u>	trade zones
	(a)	<u>Firm's FTZ operations</u> Does your firm produce flanges in and/or admit flanges into a foreign trade zone (FTZ)?
		"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.
		No YesDescribe the nature of your firms operations in FTZs and identify the specific FTZ site(s).
	(b)	<u>Other firms' FTZ operations</u> To your knowledge, do any firms in the United States import flanges into a foreign trade zone (FTZ) for use in distribution of flanges and/or the production of downstream articles?
		☐ No/Don't know ☐ YesIdentify the firms and the FTZs.
II-6.	<u>Importe</u>	erSince January 1, 2014, has your firm imported flanges?
	mercha	ter" – The person or firm primarily liable for the payment of any duties on the ndise, or an authorized agent acting on his behalf. The importer may be the consignee, mporter of record.
	☐ No	YesCOMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE

- II-7. <u>Production, shipment, and inventory data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of flanges in its U.S. establishment(s) during the specified periods.
 - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
 - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
 - "Commercial U.S. shipments" Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
 - "Internal consumption" Product consumed internally by your firm. Such transactions are valued at fair market value.
 - "Transfers to related firms" Shipments made to related domestic firms. Such transactions are valued at fair market value.
 - "Related firm" –A firm that your firm solely or jointly owns, manages, or otherwise controls.
 - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
 - "Inventories"— Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-7. Production, shipment, and inventory data.--Continued

Quantity (ii	n 1,000 pounds) and	value (<i>in \$1,000</i>)	
		Calendar years	
ltem	2014	2015	2016
Average production capacity ¹ (<i>quantity</i>) (A)			
Beginning-of-period inventories (quantity) (B)			
Production (quantity) (C)			
U.S. shipments: Commercial shipments: Quantity ² (D)			
Value (E)			
Internal consumption: Quantity (F)			
Value³ (G)			
Transfers to related firms: Quantity (H)			
Value³ (I)			
Export shipments: ⁴ Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			
¹ The production capacity reported is based methodology used to calculate production cap. ² Report your firm's U.S. commercial shipme (1,000 pounds). ³ Internal consumption and transfers to relatuses a different basis for valuing these transact data using that basis for each of the periods not didentify your firm's principal export market	acity, and explain any conts of flanges with an intention of flanges with an intention of flanges with a specify that the steed above:	changes in reported capacity nside diameter of 360 mm ed at fair market value. In t	y: or more in 2016: he event that your firm

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar years	
Reconciliation	2014	2015	2016
B + C – D – F – H – J – L = should equal			
zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are	returning values other than z	ero (i.e., "0") but are noneth	eless accurate:

II-8. <u>Channels of distribution</u>.-- Report your firm's commercial U.S. shipments by channel of distribution.

Quantit	y (in 1,000 pounds) ar	nd value (<i>in \$1,000</i>)	
		Calendar years	
Item	2014	2015	2016
Channels of distribution:			
Commercial U.S. shipments:			
To distributors (<i>quantity</i>) (M)			
To end users (<i>quantity</i>) (N)			

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	
Reconciliation	2014	2015	2016
M + N - D = zero ("0"), if not revise.	0	0	0

II-9. Commercial U.S. shipments, by ASME specification.—Report your firm's share of commercial U.S. shipments of flanges produced in your U.S. firm that meet ASME (e.g. ASME B16.5 or ASME B16.47, series A or series B) or internationally equivalent standards during calendar year 2016.

Commercial U.S. shipments in 2016	Share of total commercial U.S. shipments in 2016
Meeting ASME or internationally equivalent standard	%

Explanation of trends:

II-10. <u>Employment data</u>.--Report your firm's employment-related data related to the production of flanges and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

		Calendar years	
Item	2014	2015	2016
Average number of PRWs (number)			
Hours worked by PRWs (1,000 hours)			
Wages paid to PRWs (\$1,000)			

th w	elated firmsIf your firm reported transfers to related firms in question II-7, please indicatine nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a nonnarket formula, whether your firm retained marketing rights to all transfers, and whether the elated firms also processed inputs from sources other than your firm.
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II-12.	<u>Purchases</u> Other than direct imports, has your firm otherwise purchased flanges since January 1, 2014?				
	"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.				
	"Direct import" –A tran record or consignee.	nsaction to buy from a fo	oreign supplier where	your firm is the importer of	
	☐ No ☐ Yes	Report such purchases purchases:	s below and explain t	ne reasons for your firms'	
		(Quantity in 1,00	0 pounds)		
			Calendar years		
	Item	2014	2015	2016	
	ases from U.S. ters ¹ of flanges from— a				
Italy	/				
Spa					
	other sources				
Purch: produ	ases from domestic cers ²				
source					
supplie	ers differ by source, please	identify the source for eac	h listed supplier:	roduct. If your firm's import firm purchased this product:	
II-13.	that did not provide a r the space provided belo	narrative box, please not ow. Please also use this	te the question numb space to highlight an	ponse to a question in Part II per and the explanation in my issues your firm had in fical issues with the MS Word	

PART III.--FINANCIAL INFORMATION

Address questions on thi	s part of the questionnaire to	to David Boyland (202-708-4725)
david.boyland@usitc.gov	<u>/</u>).	

Name	
Title	
Email	
Telephone	
Fax	
Accounting	systemBriefly describe your firm's financial accounting system.
A.	When does your firm's fiscal year end (month and day)?
Λ.	If your firm's fiscal year changed during the data-collection period, explain below:
B.1	Describe the lowest level of operations (e.g., plant, division, company-wide which financial statements are prepared that include flanges:
2	Does your firm prepare profit/loss statements for flanges: ☐ Yes ☐ No
3	How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below. Audited, unaudited, annual reports, 10Ks, 10 Qs,
2	 Monthly, ☐ quarterly, ☐ semi-annually, ☐ annually Accounting basis: ☐ GAAP, ☐ cash, ☐ tax, or ☐ other comprehe basis of accounting (specify)
use reg sub pro	te: As requested in part I of this questionnaire, please keep all supporting documents/red in the preparation of the financial data, as Commission staff may contact your firm arding questions on the financial data. The Commission may also request that your commit copies of the supporting documents/records (financial statements, including internative fit-and-loss statements for the division or product group that includes flanges, as well as cific statements and worksheets) used to compile these data.
Cost accou	nting systemBriefly describe your firm's cost accounting system (e.g., standar

U.S. P	S. Producers' Questionnaire – Finished Carbon Steel Flanges				
III-4.	<u>Allocation basis.</u> Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.				
III-5.	<u>Product listing</u> Please list the products your firm produced flanges, and provide the share of net sales as firm's most recent fiscal year.	•			
	Products	Share of sales			
	Flanges	%			
	Tube/pipe fittings other than flanges	%			
		%			
		%			
	Total	100.0 %			
III-6.	Does your firm purchase inputs (raw materials, labor, eproduction of flanges from any related suppliers (e.g., firms, divisions and/or other components within the same	inclusive of transactions betwee			
	YesContinue to question III-7. NoContin	nue to question III-9a.			

III-7.	Inputs from related suppliersPlease identify the inputs used in the production of flanges that your firm purchases from related suppliers and that are reflected in table III-9a. For "Share of total COGS" please report this information by relevant input on the basis of your most recently completed fiscal year. For "Input valuation" please describe the basis, as recorded in your company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.				
	Input	Related supplier	Share of total COGS		
	•				
	Input valuation as recorded in the firm's accounting books and records				
III-8.	Inputs purchased from related suppliersPlease confirm that the inputs purchased from related suppliers, as identified in III-7, were reported in III-9a (financial results on flanges) in a manner consistent with your firm's accounting books and records.				
	Yes				
	NoIn the space below, please report the valuation basis of inputs purchased from related suppliers as reported in table III-9a.				

III-9a. Operations on flanges.--Report the revenue and related cost information requested below on the flanges operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact David Boyland (202-708-4725, david.boyland@usitc.gov).

2014	Fiscal years ended 2015	2016
2014	2015	2016
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
	0 0 0	

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

III-9b.	<u>Financial data reconciliation</u> The calculable line items from question III-9a (<i>i.e.</i> , total net sales quantities and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?			
	Yes	NoIf the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.		
		Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (<i>i.e.</i> , expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (<i>i.e.</i> , income is positive, expenses or reversals are negative).		
		If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.		

III-10. Nonrecurring items (charges and gains) included in the subject product financial results.--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

	Fiscal years ended		
	2014	2015	2016
Nonrecurring item: In this column please provide a brief description of each nonrecurring item and indicate the specific line item in table III-9a where the nonrecurring item is	Nonrecurring item: In these columns please report the amount of the relevant nonrecurring item reported in table III-9a.		
classified.	Value (<i>\$1,000</i>)		
1. , classified as			
2. , classified as			
3. , classified as			
4. , classified as			
5. , classified as			
6. , classified as			
7. , classified as			

III-11.	Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the companyIf non-recurring items were reported in question III-10 above, please
	identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-10 identify where these items
	are reported in question III-9a.

III-12. <u>Asset values</u>.--Report the <u>total</u> assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of flanges. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for flanges in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be <u>allocated to the subject products</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (<i>in \$1,000</i>)				
	Fiscal years ended			
Item	2014	2015	2016	
Total assets (net) 1				
¹ Describe				

III-13. <u>Capital expenditures and research and development expenses</u>.--Report your firm's capital expenditures and research and development expenses for flanges. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (<i>in \$1,000</i>)				
	Fiscal years ended			
Item	2014	2015	2016	
Capital expenditures				
Research and development				
expenses				

¹ Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product.

² Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product.

III-14.	Data consistency and reconciliationPlease indicate whether your firm's financial data for
	questions III-9a, 12, and 13 are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same calendar year basis.

RECONCILIATION OF TRADE VS FINANCIAL DATA.--Please ensure that the quantities and values reported for total shipments in part II equal the quantities and values reported total net sales in part III of this questionnaire in each time period unless the financial data from part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

	Full year data					
Reconciliation	2014	2015	2016			
Quantity: Trade data from part II less financial data from part III, = zero ("0") except as noted above.	0	0	0			
Value: Trade data from part II less financial data from part III, = zero ("0") except as noted above.	0	0	0			

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.

III-15a.	negativ	fects of imports on investmentSince January 1, 2014, has your firm experienced any actual egative effects on its return on investment or the scale of capital investments as a result of apports of flanges from India, Italy, and/or Spain?					
	☐ No	No YesMy firm has experienced actual negative effects as follows:					
		(check as i	many as appropriate)	(please describe)		
			- 1	lation, postponement, ction of expansion cs			
				or rejection of nent proposal			
				ion in the size of investments			
			-	on specific nents negatively ed			
			Other				
III-15b.	Does yo	ur	firm's resp	oonse differ by country	?		
	No		Yes	If yes, indicate which	country and why:		

	. Effects of imports on growth and development.—Since January 1, 2014, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of flanges from India, Italy, and/or Spain?							
	No YesMy firm has experienced actual negative effects as follows:							
		(check as many as appropriate)			(please describe)			
		Rejection of bank loans Lowering of credit rating Problem related to the issue of stocks or bonds Ability to service debt		on of bank loans				
	-			ng of credit rating				
	_							
	-			to service debt				
	Other		Other					
III-16b. I	Does you	ur fir	m's resp	oonse differ by country?				
	No		Yes	If yes, indicate which o	country and why:			

U.S. Producers'	Questionnaire -	Finished	Carbon	Steel	Flanges
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	No	Yes	If yes, my firm anticipates negative effects as follows:
III-17b.	Does your	firm's res	sponse differ by country?
	No	Yes	If yes, indicate which country and why:
III-18.	that did no the space providing	ot provide provided	eIf your firm would like to further explain a response to a question in part III a narrative box, please note the question number and the explanation in below. Please also use this space to highlight any issues your firm had in n this section, including but not limited to technical issues with the MS Word

PART IV.-- PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Tana Farrington (202-205-2389, Tana.Farrington@usitc.gov).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2014 of the following products produced by your firm.

Product 1.--3 inch, 150 class, Raised Face, Weld neck standard flange (3 150 RF WN STD)

<u>Product 2.--</u> 4 inch, 150 class, Raised Face, Weld neck standard flange (4 150 RF WN STD)

Product 3.-- 6 inch, 150 class, Raised Face, Weld neck standard flange (6 150 RF WN STD)

Product 4.--16 inch, 150 class, Raised Face, Weld neck standard flange (16 150 RF WN STD)

Product 5.-- 6 inch, 150 class, Raised Face, Slip on standard flange (6 150 RF Slip on)

<u>Product 6.--2</u> inch, 150 class, Raised Face, Threaded standard flange (2 150 RF THD)

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2014-December 2016, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question IV-3.

IV-2. **Price data.**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual pieces (not 1,000s of pounds) and actual dollars (not 1,000s).

	(Quantity in pie	ces, value in dolla	ırs)		
	Product 1		Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2014:						
January-March						
April-June						
July-September						
October-December						
2015:						
January-March						
April-June						
July-September						
October-December						
2016:						
January-March						
April-June						
July-September						
October-December						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product	ct,
provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.	

provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.
Product 1:
Product 2:
Product 3:

² Pricing product definitions are provided on the first page of part IV.

IV-2. **Price data (continued).**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual pieces (not 1,000s of pounds) and actual dollars (not 1,000s).

	V	Quantity in pie	ces, value in dolla	ars)		
	Produ	uct 4	Product 5		Produ	ıct 6
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2014:						
January-March						
April-June						
July-September						
October-December						
2015:						
January-March						
April-June						
July-September						
October-December						
2016:						
January-March						
April-June						
July-September						
October-December						
goods), f.o.b. your firm's U.S. ² Pricing product definiti NoteIf your firm's product of provide a description of your	ons are provided does not exactly r	on the first pa	uct specifications b			
Product 4:						
Product 5:						
Product 6:						
Pricing data me						. ,

Note: As requested in part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

11	c	Droducars'	Questionnaire	a _ Einichad	Carbon	Stool E	langes
u		Producers	Questionnair	e – Finishea	Carbon	Steer F	ianges

IV-3.	<u>Price setting.</u> How does your firm determine the prices that it charges for sales of flanges
	(check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

IV-4. <u>Discount policy</u>.-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

IV-5. Pricing terms.--

(a) What are your firm's typical sales terms for its U.S.-produced flanges?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of domestic flanges usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. Contract versus spot.--Approximately what share of your firm's sales of its U.S.-produced flanges in 2016 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

		Туре о	f sale			
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	Total (shoul sum to 100.0%	d o
Share of 2016 sales	%	%	%	%	0.0	%

IV-7. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced flanges (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
ana, or price	Both			
Meet or release	Yes			
provision	No			
Not applicab	le			

IV-8. <u>Lead times.</u>--What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced flanges?

Source	Share of 2016 sales	Lead time (average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9. Shipping information

(a)	What is the approximate percentage of the total delivered cost of U.Sproduced flange that is accounted for by U.S. inland transportation costs? percent
(b)	Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)

(c) Indicate the approximate percentage of your firm's sales of flanges that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

IV-10. <u>Geographical shipments.--</u> In which U.S. geographic market area(s) has your firm sold its U.S.-produced flanges since January 1, 2014 (check all that apply)?

Geographic area	√ if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains. – AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11. **End uses.--**List the end uses of the flanges that your firm manufactures. For each end-use product, what percentage of the $\underline{\text{total cost}}$ is accounted for by flanges and other inputs?

		Share of total cost of end use product accounted for by		
End use product	Flanges	Other inputs	(should sum to 100.0% across)	
	%	%	0.0 %	
	%	%	0.0 %	
	%	%	0.0 %	

		□ N	lo	YesPle	ease fill out	the tak	ole.		
			Fi	nd use in w	hich this	На		anges in the price	e of this substitute for flanges?
	9	Substitute		substitute		No	No Yes	Expl	anation
1.									
2.									
3.									
IV-	:	States (if kno	wn) for flar	nges has ch	anged since	Januai	ry 1, 20	States and outsid 014 in the oil and factors that have	l gas sector and in
IV-		States (if kno	wn) for flar s. Explain ar	nges has ch	anged since	Januai the pri	ry 1, 20 ncipal	014 in the oil and	l gas sector and in
		States (if kno other sectors changes in de	wn) for flar s. Explain ar	nges has ch	anged since	Januar the pri Fluct with	ry 1, 20 ncipal cuate	014 in the oil and factors that have	I gas sector and in e affected these
N	/Jarke	States (if kno other sectors changes in de	wn) for flar s. Explain ar emand.	nges has ch ny trends ar	anged since	Januai the pri	ry 1, 20 ncipal cuate	014 in the oil and factors that have	l gas sector and in
	/Jarke	States (if kno other sectors changes in de	wn) for flar s. Explain ar emand. Overall	nges has ch ny trends ar No	anged since nd describe Overall	Januar the pri Fluct with	ry 1, 20 ncipal cuate	014 in the oil and factors that have	I gas sector and in e affected these
N and gas s	Marke sector	States (if kno other sectors changes in de	wn) for flar s. Explain ar emand. Overall	nges has ch ny trends ar No	anged since nd describe Overall	Januar the pri Fluct with	ry 1, 20 ncipal cuate	014 in the oil and factors that have	I gas sector and in e affected these
N and gas s /ithin th	Marke sector	States (if kno other sectors changes in de et	wn) for flar s. Explain ar emand. Overall	nges has ch ny trends ar No	anged since nd describe Overall	Januar the pri Fluct with	ry 1, 20 ncipal cuate	014 in the oil and factors that have	I gas sector and in e affected these
And gas s /ithin th utside th	Vlarke sector le Uni	States (if kno other sectors changes in de et r: ted States	wn) for flar s. Explain ar emand. Overall	nges has ch ny trends ar No	anged since nd describe Overall	Januar the pri Fluct with	ry 1, 20 ncipal cuate	014 in the oil and factors that have	I gas sector and in e affected these
And gas so thin the outside the outside than o	Marke sector le Uni ne Uni oil and	States (if kno other sectors changes in de et r: ted States ited States	wn) for flar s. Explain ar emand. Overall	nges has ch ny trends ar No	anged since nd describe Overall	Januar the pri Fluct with	ry 1, 20 ncipal cuate	014 in the oil and factors that have	I gas sector and in e affected these

U.S. Pr	oducers' Qı	uestionnai	re – Finished Carbon S	teel Flanges	Page 32
IV-14.		_	lave there been any si ges since January 1, 20	gnificant changes in the product range, product?	uct mix,
	No	Yes	If yes, please describ	e and quantify if possible.	
IV-15.	Condition	s of comp	etition		
		_	<u> </u>	ness cycles (other than general economy-wide of competition distinctive to flanges? If yes, o	
	Check all	that apply	/ .	Please describe.	
		No		Skip to question IV-16.	
			usiness cycles (e.g. nal business)		
			ther distinctive ions of competition		
			ere been any changes anuary 1, 2014?	in the business cycles or conditions of compe	etition for
	No	Yes	If yes, describe.		
IV-16.	Supply constraintsHas your firm refused, declined, or been unable to supply flanges since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?				
	No	Yes	If ves. please describ	ę.	

IV-17. Raw materials.--How have flanges raw material prices changed since January 1, 2014?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for flanges.

IV-18. <u>Interchangeability</u>.--Are flanges produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = *no familiarity* with products from a specified country-pair

Country-pair	India	Italy	Spain	China	Other countries		
United States							
India							
Italy							
Spain							
China							
For any country-pair producing flanges that are <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:							

IV-19. <u>Factors other than price</u>.--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between flanges produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	India	Italy	Spain	China	Other countries
United States					
India					
Italy					
Spain					
China					

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of flanges, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-20. Approved manufacturers' lists.--

(a) Please estimate the share of your firm's U.S. commercial shipments of flanges that were to customers that required the listing of the producer on an approved manufacturers' list (whether published or proprietary).

	Calendar years		
	2014	2015	2016
Estimated share of your firm's U.S. commercial			
shipments of U.Sproduced flanges subject to			
an approved manufacturers' listing	%	%	%

-		- '	by firms listed on approved manufacturers' lists interc	
	Always	Usually	Sometimes	Never
	Please explain your an			
		•	stionnaire any approved n d flanges are manufactured	
	List(s) att	ached	My firm does not use h	
	2130(3) 400			

IV-21. <u>Customer identification</u>.--List the names and contact information for your firm's 10 largest U.S. customers for flanges since January 1, 2014. Indicate the share of the quantity of your firm's total shipments of flanges that each of these customers accounted for in 2016.

	Customer's name	City	State	Share of 2016 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

IV-22. Competition from imports

(a) <u>Lost revenue</u>.--Since January 1, 2014: To avoid losing sales to competitors selling flanges from India, Italy, and/or Spain, did your firm:

Item	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales.</u>—Since January 1, 2014: Did your firm lose sales of flanges to imports of this product from India, Italy, and/or Spain?

No	Yes

IV-23.	Other explanationsIf your firm would like to further explain a response to a question in part
	IV that did not provide a narrative response box, please note the question number and the
	explanation in the space provided below. Please also use this space to highlight any issues your
	firm had in providing the data in this section, including but not limited to technical issues with
	the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/title 7/2017/finished carbon steel flanges india italy and/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: FCSF

• E-mail.—E-mail the MS Word questionnaire to andrew.dushkes@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.