

## U.S. IMPORTERS' QUESTIONNAIRE

### BIODIESEL FROM ARGENTINA AND INDONESIA

This questionnaire must be received by the Commission by **APRIL 6, 2017**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning biodiesel from Argentina and Indonesia (Inv. Nos. 701-TA-571-572 and 731-TA-1347-1348 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>Website</b> _____
Has your firm imported biodiesel (as defined on next page) from any country at any time since January 1, 2014?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
<b>Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>BIOD</b>)</b>

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

_____ <b>Name of Authorized Official</b>	_____ <b>Title of Authorized Official</b>	_____ <b>Date</b>
_____ <b>Signature</b>	_____ <b>Phone:</b>	_____ <b>Email address</b>
	_____ <b>Fax:</b>	

**PART I.—GENERAL INFORMATION**

**Background.** --This proceeding was instituted in response to a petition filed on March 23, 2017, by National Biodiesel Board Fair Trade Coalition (Washington, DC) and its individual members. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

[https://www.usitc.gov/investigations/701731/2017/biodiesel\\_argentina\\_and\\_indonesia/preliminary.htm](https://www.usitc.gov/investigations/701731/2017/biodiesel_argentina_and_indonesia/preliminary.htm)

**Biodiesel** covered by these investigations is a fuel comprised of monoalkyl esters of long chain fatty acids derived from vegetable oils or animal fats, including waste oils or greases, and other biologically based oil or fat sources. This includes biodiesel in pure form ("B100") as well as fuel mixtures containing at least 99 percent biodiesel by volume ("B99"). For fuel mixtures containing less than 99 percent biodiesel by volume, only the biodiesel component of the mixture is covered by the scope of the petitions.<sup>1</sup>

Biodiesel covered by these investigations is currently imported primarily under subheadings 3826.00.10 and 3826.00.30 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes.

**Importer.**--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing biodiesel (as defined above) into the United States from a foreign manufacturer or through its selling agent.

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

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<sup>1</sup> Biodiesel is generally produced to American Society for Testing and Materials International ("ASTM") D6751 specifications, but it can also be made to other specifications. Biodiesel commonly has one of the following Chemical Abstracts Service ("CAS") numbers, generally depending upon the feedstock used: 67784-80-9 (soybean oil methyl esters); 91051-34-2 (palm oil methyl esters); 91051-32-0 (palm kernel oil methyl esters); 73891-99-3 (rapeseed oil methyl esters); 61788-61-2 (tallow methyl esters); 68990-52-3 (vegetable oil methyl esters); 129828-16-6 (canola oil methyl esters); 67762-26-9 (unsaturated alkylcarboxylic acid methyl ester); or 68937-84-8 (fatty acids, C12-C18, methyl ester).

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

**Valid number error messages.**--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Calvin Chang, Investigator (202-205-3062, [Hangyul.Chang@usitc.gov](mailto:Hangyul.Chang@usitc.gov)).

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**"Establishment"**--Each facility of a firm involved in the importation of biodiesel, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

<b>Firm name</b>	<b>Address</b>	<b>Extent of ownership (percent)</b>

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing biodiesel from Argentina and Indonesia into the United States or that are engaged in exporting biodiesel from Argentina and Indonesia to the United States?

No       Yes--List the following information.

<b>Firm name</b>	<b>Country</b>	<b>Affiliation</b>

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of biodiesel?

No             Yes--List the following information.

Firm name	Country	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on biodiesel. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of biodiesel but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters biodiesel into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports biodiesel under the TIB (temporary importation under bond) program.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

**“Temporary Importation under Bond (“TIB”) program”** is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Calvin Chang, Investigator (202-205-3062, [Hangyul.Chang@usitc.gov](mailto:Hangyul.Chang@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of biodiesel since January 1, 2014.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe; leave blank if not applicable)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of biodiesel for delivery after December 31, 2016?

**"Arranged imports"** are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No                       Yes--Fill out the table below.

Quantity (in 1,000 gallons)				
Period/Source	Jan-Mar 2017	Apr-Jun 2017	Jul-Sept 2017	Oct-Dec 2017
Argentina				
Indonesia				
Canada				
Other sources				

II-4. **Reasons for importing if producer.**--If your firm also produces biodiesel in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

II-5. **Type of imports.**--Were 100 percent of your firm's imports of biodiesel B100?

Yes	No	If no, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	



II-6a. **B99 blending operations.**--Since January 1, 2014, has your firm blended its own importation of biodiesel with other non-biodiesel fuels to create B99 in the United States?

<b>No</b>	<b>Yes</b>	<b>If yes</b> —Please describe the nature of extent of the following items in relation to just your firm's <b><i>B99 blending operations only</i></b> in the United States.	
<input type="checkbox"/>	<input type="checkbox"/>	Capital investments	
		Technical expertise	
		Value added	
		Employment	
		Quantity, type and source of parts	
		Costs and activities	

II-6b. **B99 blending operations' complexity and importance.**--On a scale of 1 to 5, please provide your firm's subjective opinion as to the complexity, intensity, and importance of B99 blending operations (excluding the tax implications) as they relate to your firm's overall biodiesel operations. 1 being minimally complex, intense or important. 5 being extremely complex, intense, and important.

<b>1: Minimally complex, intense, and important</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5: Extremely complex, intense, and important</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Please describe the reason for your rating</b>				

II-6c. **All other blending operations.**--Since January 1, 2014, has your firm blended its own importation of biodiesel with other non-biodiesels fuels to create blends below B99 (e.g., B20, B5, B2, et cetera)?

No	Yes	If yes, please describe the blends produced
<input type="checkbox"/>	<input type="checkbox"/>	

Note.--Use of your firm's imports of biodiesel to create blends below B99 should be reported as an "internal consumption" of the imported biodiesel in the subsequent questions.

II-7. **Quantity measurement in records.**--Does your firm maintain records of your firm's imports and shipments of imports in gallons?

Yes	No	If no, please indicate the unit(s) of measurements maintained in your firm's records AND indicate how you converted your firm's records into the requested unit of measurement (i.e., gallons) for purposes of providing quantity data in this questionnaire
<input type="checkbox"/>	<input type="checkbox"/>	

**Definitions**

**"Imports"** –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

**"Import quantities"** –Quantities reported should be net of returns.

**"Import values"** –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. commercial shipments"** – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Independent RIN sales"** – Sales of any renewable identification numbers ("RINS") that were created by your firm's importation of biodiesel (i.e., this should exclude any resales of purchased RINS) that were sold independent of any underlying biodiesel either due to separation or re-assignment.

**"Internal consumption"** – Product consumed internally by your firm. Such transactions are valued at fair market value (less the value that can be measured by the sale of any separated or re-assigned RINs as those are to be reported separately).

**"Transfers to related firms"** –Shipments made to related domestic firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owns, manages, or otherwise controls.

**"Export shipments"** – Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"** --Finished goods inventory, not raw materials or work in progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-8a. **U.S. imports from Argentina.**—Report your firm's imports and your firm's shipments and inventories of biodiesel imported from Argentina by your firm during the specified periods.

## Argentina

Quantity (in 1,000 gallons) <sup>1</sup> , value (in \$1,000)			
Item	Calendar years		
	2014	2015	2016
<b>Beginning-of-period inventories (quantity) (A)</b>			
<b>Imports:</b> <sup>2 3</sup>			
Quantity (B)			
Value (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
<b>B100 sold with RINS:</b>			
Quantity in 1,000 gallons (D)			
Numbers of RINS in 1,000s (E)			
Value (F) including value of RINS			
<b>B100 sold without RINS:</b>			
Quantity in 1,000 gallons (G)			
Value (H)			
<b>B99 sold with RINS:</b>			
Quantity in 1,000 gallons (I)			
Numbers of RINS in 1,000s (J)			
Value (K) including value of RINS			
<b>B99 sold without RINS:</b>			
Quantity in 1,000 gallons (L)			
Value (M)			
<b>Independent RIN sales:</b>			
Numbers of RINS in 1,000s (N) <sup>4</sup>			
Value (O)			
<b>Internal consumption:</b>			
Quantity in 1,000 gallons (P)			
Value <sup>5</sup> (Q)			
<b>Transfers to related firms:</b>			
Quantity in 1,000 gallons (R)			
Value <sup>5</sup> (S)			
<b>Export shipments:</b> <sup>6</sup>			
Quantity (T)			
Value (U)			
<b>End-of-period inventories (quantity) (V)</b>			

Table continued on next page. Footnotes on next page.

II-8a. **U.S. imports from Argentina.**—Continued

<b>Quantity (in 1,000 gallons), value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2014</b>	<b>2015</b>	<b>2016</b>
<b>Channels of distribution:</b>			
<b>Commercial U.S. shipments:</b>			
To petrodiesel producers (W) <i>Quantity</i>			
To independent blenders/ distributors (X) <i>Quantity</i>			
To retail locations (Y) <i>Quantity</i>			
To other entities (Z) <sup>7</sup> <i>Quantity</i>			
<p><sup>1</sup> Quantities reported in 1,000 of gallons should represent the volume attributable to biodiesel. So in the case of a B99 blend, the quantities reported should exclude the non-biodiesel material added to the blend. Internal consumption to the degree this represents use of biodiesel to create lower level blends should reflect just the biodiesel used in the blending operations.</p> <p><sup>2</sup> Please identify the foreign producers, if known: _____.</p> <p><sup>3</sup> Please indicate the grade(s) of biodiesel that your firm imports from Argentina (check all that apply): <input type="checkbox"/> No. 1-B S15; <input type="checkbox"/> No. 1-B S500; <input type="checkbox"/> No. 2-B S15; <input type="checkbox"/> No. 2-B S100; and/or <input type="checkbox"/> Other</p> <p><sup>4</sup> Please provide the approximate share in 2016 that these independent RINS sales were derived from imports of biodiesel from Argentina that your firm reported as (a) commercial U.S. shipments of B99 or B100 sold without RIN (____ percent), (b) internal consumption of biodiesel by your firm (____ percent), (c) transfers to related firms (____ percent), or (d) export shipments (____ percent). These four shares should sum to 100 percent.</p> <p><sup>5</sup> Internal consumption and transfers to related firms must be valued at fair market value LESS value made from independent RIN sales. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.</p> <p><sup>6</sup> Identify your firm's principal export markets: _____.</p> <p><sup>7</sup> Please describe the type of firms included in this category: _____.</p>			

**II-8a. U.S. imports from Argentina.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**—Generally, the data reported for the end-of-period inventories (i.e., line V) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, G, I, L, P, R, and T). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2014	2015	2016
A + B – D – G – I – L – P – R – T – V = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.			

**RECONCILIATION OF CHANNELS.**—Please ensure that the quantities reported for channels of distribution (i.e., lines W, X, Y, and AA) in each time period equal the quantity reported for commercial U.S. shipments (i.e., lines D, G, I, and L) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2014	2015	2016
W + X + Y + Z – D – G – I – L = zero ("0"), if not revise.	0	0	0

II-8b. **U.S. imports from Indonesia.**—Report your firm’s imports and your firm’s shipments and inventories of biodiesel imported from Indonesia by your firm during the specified periods.

## Indonesia

Quantity (in 1,000 gallons) <sup>1</sup> , value (in \$1,000)			
Item	Calendar years		
	2014	2015	2016
<b>Beginning-of-period inventories (quantity) (A)</b>			
<b>Imports:</b> <sup>2 3</sup>			
Quantity (B)			
Value (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
<b>B100 sold with RINS:</b>			
Quantity in 1,000 gallons (D)			
Numbers of RINS in 1,000s (E)			
Value (F) including value of RINS			
<b>B100 sold without RINS:</b>			
Quantity in 1,000 gallons (G)			
Value (H)			
<b>B99 sold with RINS:</b>			
Quantity in 1,000 gallons (I)			
Numbers of RINS in 1,000s (J)			
Value (K) including value of RINS			
<b>B99 sold without RINS:</b>			
Quantity in 1,000 gallons (L)			
Value (M)			
<b>Independent RIN sales:</b>			
Numbers of RINS in 1,000s (N) <sup>4</sup>			
Value (O)			
<b>Internal consumption:</b>			
Quantity in 1,000 gallons (P)			
Value <sup>5</sup> (Q)			
<b>Transfers to related firms:</b>			
Quantity in 1,000 gallons (R)			
Value <sup>5</sup> (S)			
<b>Export shipments:</b> <sup>6</sup>			
Quantity (T)			
Value (U)			
<b>End-of-period inventories (quantity) (V)</b>			

Table continued on next page. Footnotes on next page.

II-8b. **U.S. imports from Indonesia.**—Continued

<b>Quantity (in 1,000 gallons), value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2014</b>	<b>2015</b>	<b>2016</b>
<b>Channels of distribution:</b>			
<b>Commercial U.S. shipments:</b>			
To petrodiesel producers (W) <i>Quantity</i>			
To independent blenders/ distributors (X) <i>Quantity</i>			
To retail locations (Y) <i>Quantity</i>			
To other entities (Z) <sup>7</sup> <i>Quantity</i>			
<p><sup>1</sup> Quantities reported in 1,000 of gallons should represent the volume attributable to biodiesel. So in the case of a B99 blend, the quantities reported should exclude the non-biodiesel material added to the blend. Internal consumption to the degree this represents use of biodiesel to create lower level blends should reflect just the biodiesel used in the blending operations.</p> <p><sup>2</sup> Please identify the foreign producers, if known: _____.</p> <p><sup>3</sup> Please indicate the grade(s) of biodiesel that your firm imports from Indonesia (check all that apply) <input type="checkbox"/> No. 1-B S15; <input type="checkbox"/> No. 1-B S500; <input type="checkbox"/> No. 2-B S15; <input type="checkbox"/> No. 2-B S100; and/or <input type="checkbox"/> Other</p> <p><sup>4</sup> Please provide the approximate share in 2016 that these independent RINS sales were derived from imports of biodiesel from Indonesia that your firm reported as (a) commercial U.S. shipments of B99 or B100 sold without RIN (____ percent), (b) internal consumption of biodiesel by your firm (____ percent), (c) transfers to related firms (____ percent), or (d) export shipments (____ percent). These four shares should sum to 100 percent.</p> <p><sup>5</sup> Internal consumption and transfers to related firms must be valued at fair market value LESS value made from independent RIN sales. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.</p> <p><sup>6</sup> Identify your firm's principal export markets: _____.</p> <p><sup>7</sup> Please describe the type of firms included in this category: _____.</p>			



II-8b. **U.S. imports from Indonesia.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**—Generally, the data reported for the end-of-period inventories (i.e., line V) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, G, I, L, P, R, and T). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2014	2015	2016
A + B – D – G – I – L – P – R – T – V = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.			

**RECONCILIATION OF CHANNELS.**—Please ensure that the quantities reported for channels of distribution (i.e., lines W, X, Y, and AA) in each time period equal the quantity reported for commercial U.S. shipments (i.e., lines D, G, I, and L) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2014	2015	2016
W + X + Y + Z – D – G – I – L = zero ("0"), if not revise.	0	0	0

II-9. **U.S. imports from Canada.**—Report your firm's imports and your firm's shipments and inventories of biodiesel imported from Canada by your firm during the specified periods.

## Canada

Quantity (in 1,000 gallons) <sup>1</sup> , value (in \$1,000)			
Item	Calendar years		
	2014	2015	2016
<b>Beginning-of-period inventories (quantity) (A)</b>			
<b>Imports:</b> <sup>2 3</sup>			
Quantity (B)			
Value (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
<b>B100 sold with RINS:</b>			
Quantity in 1,000 gallons (D)			
Numbers of RINS in 1,000s (E)			
Value (F) including value of RINS			
<b>B100 sold without RINS:</b>			
Quantity in 1,000 gallons (G)			
Value (H)			
<b>B99 sold with RINS:</b>			
Quantity in 1,000 gallons (I)			
Numbers of RINS in 1,000s (J)			
Value (K) including value of RINS			
<b>B99 sold without RINS:</b>			
Quantity in 1,000 gallons (L)			
Value (M)			
<b>Independent RIN sales:</b>			
Numbers of RINS in 1,000s (N) <sup>4</sup>			
Value (O)			
<b>Internal consumption:</b>			
Quantity in 1,000 gallons (P)			
Value <sup>5</sup> (Q)			
<b>Transfers to related firms:</b>			
Quantity in 1,000 gallons (R)			
Value <sup>5</sup> (S)			
<b>Export shipments:</b> <sup>6</sup>			
Quantity (T)			
Value (U)			
<b>End-of-period inventories (quantity) (V)</b>			

Table continued on next page. Footnotes on next page.

II-9. **U.S. imports from Canada.**—Continued

<b>Quantity (in 1,000 gallons), value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar years</b>		
	<b>2014</b>	<b>2015</b>	<b>2016</b>
<b>Channels of distribution:</b>			
<b>Commercial U.S. shipments:</b>			
To petrodiesel producers (W) <i>Quantity</i>			
To independent blenders/ distributors (X) <i>Quantity</i>			
To retail locations (Y) <i>Quantity</i>			
To other entities (Z) <sup>7</sup> <i>Quantity</i>			
<p><sup>1</sup> Quantities reported in 1,000 of gallons should represent the volume attributable to biodiesel. So in the case of a B99 blend, the quantities reported should exclude the non-biodiesel material added to the blend. Internal consumption to the degree this represents use of biodiesel to create lower level blends should reflect just the biodiesel used in the blending operations.</p> <p><sup>2</sup> Please identify the foreign producers, if known: _____.</p> <p><sup>3</sup> Please indicate the grade(s) of biodiesel that your firm imports from Canada (check all that apply): <input type="checkbox"/> No. 1-B S15; <input type="checkbox"/> No. 1-B S500; <input type="checkbox"/> No. 2-B S15; <input type="checkbox"/> No. 2-B S100; and/or <input type="checkbox"/> Other</p> <p><sup>4</sup> Please provide the approximate share in 2016 that these independent RINS sales were derived from imports of biodiesel from Canada that your firm reported as (a) commercial U.S. shipments of B99 or B100 sold without RIN (____ percent), (b) internal consumption of biodiesel by your firm (____ percent), (c) transfers to related firms (____ percent), or (d) export shipments (____ percent). These four shares should sum to 100 percent.</p> <p><sup>5</sup> Internal consumption and transfers to related firms must be valued at fair market value LESS value made from independent RIN sales. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.</p> <p><sup>6</sup> Identify your firm's principal export markets: _____.</p> <p><sup>7</sup> Please describe the type of firms included in this category: _____.</p>			

II-9. **U.S. imports from Canada.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**—Generally, the data reported for the end-of-period inventories (i.e., line V) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, G, I, L, P, R, and T). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2014	2015	2016
A + B – D – G – I – L – P – R – T – V = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.			

**RECONCILIATION OF CHANNELS.**—Please ensure that the quantities reported for channels of distribution (i.e., lines W, X, Y, and AA) in each time period equal the quantity reported for commercial U.S. shipments (i.e., lines D, G, I, and L) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2014	2015	2016
W + X + Y + Z – D – G – I – L = zero ("0"), if not revise.	0	0	0

II-10. **U.S. imports from all other sources.**—Report your firm’s imports and your firm’s shipments and inventories of biodiesel imported from all other sources by your firm during the specified periods.

## All other sources

(list sources: \_\_\_\_\_)

Quantity (in 1,000 gallons) <sup>1</sup> , value (in \$1,000)			
Item	Calendar years		
	2014	2015	2016
<b>Beginning-of-period inventories (quantity) (A)</b>			
<b>Imports:<sup>2 3</sup></b>			
Quantity (B)			
Value (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
<b>B100 sold with RINS:</b>			
Quantity in 1,000 gallons (D)			
Numbers of RINS in 1,000s (E)			
Value (F) including value of RINS			
<b>B100 sold without RINS:</b>			
Quantity in 1,000 gallons (G)			
Value (H)			
<b>B99 sold with RINS:</b>			
Quantity in 1,000 gallons (I)			
Numbers of RINS in 1,000s (J)			
Value (K) including value of RINS			
<b>B99 sold without RINS:</b>			
Quantity in 1,000 gallons (L)			
Value (M)			
<b>Independent RIN sales:</b>			
Numbers of RINS in 1,000s (N) <sup>4</sup>			
Value (O)			
<b>Internal consumption:</b>			
Quantity in 1,000 gallons (P)			
Value <sup>5</sup> (Q)			
<b>Transfers to related firms:</b>			
Quantity in 1,000 gallons (R)			
Value <sup>5</sup> (S)			
<b>Export shipments:<sup>6</sup></b>			
Quantity (T)			
Value (U)			
<b>End-of-period inventories (quantity) (V)</b>			

Table continued on next page. Footnotes on next page.

II-10. **U.S. imports from all other sources.**—Continued

Quantity (in 1,000 gallons), value (in \$1,000)			
Item	Calendar years		
	2014	2015	2016
<b>Channels of distribution:</b>			
<b>Commercial U.S. shipments:</b>			
To petrodiesel producers (W) <i>Quantity</i>			
To independent blenders/ distributors (X) <i>Quantity</i>			
To retail locations (Y) <i>Quantity</i>			
To other entities (Z) <sup>7</sup> <i>Quantity</i>			

<sup>1</sup> Quantities reported in 1,000 of gallons should represent the volume attributable to biodiesel. So in the case of a B99 blend, the quantities reported should exclude the non-biodiesel material added to the blend. Internal consumption to the degree this represents use of biodiesel to create lower level blends should reflect just the biodiesel used in the blending operations.

<sup>2</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>3</sup> Please indicate the grade(s) of biodiesel that your firm imports from all other sources (check all that apply):  No. 1-B S15;  No. 1-B S500;  No. 2-B S15;  No. 2-B S100; and/or  Other

<sup>4</sup> Please provide the approximate share in 2016 that these independent RINS sales were derived from imports of biodiesel from all other sources that your firm reported as (a) commercial U.S. shipments of B99 or B100 sold without RIN (\_\_\_\_\_ percent), (b) internal consumption of biodiesel by your firm (\_\_\_\_\_ percent), (c) transfers to related firms (\_\_\_\_\_ percent), or (d) export shipments (\_\_\_\_\_ percent). These four shares should sum to 100 percent.

<sup>5</sup> Internal consumption and transfers to related firms must be valued at fair market value LESS value made from independent RIN sales. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>6</sup> Identify your firm's principal export markets: \_\_\_\_\_.

<sup>7</sup> Please describe the type of firms included in this category: \_\_\_\_\_.

II-10. **U.S. imports from all other sources.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line V) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, G, I, L, P, R, and T). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2014	2015	2016
A + B – D – G – I – L – P – R – T – V = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.			

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines W, X, Y, and AA) in each time period equal the quantity reported for commercial U.S. shipments (i.e., lines D, G, I, and L) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2014	2015	2016
W + X + Y + Z – D – G – I – L = zero ("0"), if not revise.	0	0	0

II-11. **Obligated parties.**--Since January 1, 2014, was your firm at any time an obligated party (i.e., a refiner and/or importer of gasoline or diesel) under the U.S. Renewable Fuel Standard Program?

<b>No</b>	<b>Yes</b>	<b>If yes—Please describe what operations lead your firm to be designated an obligated party AND provide data on the value of RINS your firm retired in each calendar year.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

Item	Calendar years		
	2014	2015	2016
<b>RINS retired from own production:</b> Quantity (number of RINS in 1,000s)			
<b>RINS retired from own importation:</b> Quantity (number of RINS in 1,000s)			
<b>RINS retired from purchases of RINS with biofuel:</b> Quantity (number of RINS in 1,000s)			
<b>RINS retired from purchases of RINS sold independently of biofuel:</b> Quantity (number of RINS in 1,000s)			
Value (\$1,000s)			

II-12. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.



**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Michele Breaux (202-205-2781, [Michele.breaux@usitc.gov](mailto:Michele.breaux@usitc.gov)).

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

**PRICE DATA**

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2014 of the following products your firm imported from Argentina, Indonesia, and Canada:

**Product 1.--B100 (pure biodiesel), including RIN value when sold as 1.5 RINs per gallon.**

**Product 2.--B99 (biodiesel blend containing 99.0% - 99.9% biodiesel), including RIN value when sold as 1.5 RINs per gallon.**

**Product 3.--B99 (biodiesel blend containing 99.0% - 99.9% biodiesel), sold without RINs**

**Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).**

During January 2014-December 2016, did your firm import from Argentina, Indonesia, and/or Canada and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data table(s) as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-2e.

III-2a. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Argentina and sold by your firm. If your firm also imports pricing product 1 (B100) from Argentina for internal blending, please report purchase cost data in question III-2f.

## Argentina

**Report data in actual gallons and actual dollars (not 1,000s).**

<b>(Quantity in gallons, value in dollars)<sup>3</sup></b>						
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2014:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2015:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2016:</b>						
January-March						
April-June						
July-September						
October-December						

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> If your establishment usually maintains import and other records in terms of short tons or metric tons, please identify the conversion factor used to convert the data into gallons: \_\_\_\_\_.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Indonesia and sold by your firm. If your firm also imports pricing product 1 (B100) from Indonesia for internal blending, please report purchase cost data in question III-2g.

## Indonesia

**Report data in actual gallons and actual dollars (not 1,000s).**

(Quantity in gallons, value in dollars) <sup>3</sup>						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2014:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2015:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2016:</b>						
January-March						
April-June						
July-September						
October-December						

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> If your establishment usually maintains import and other records in terms of short tons or metric tons, please identify the conversion factor used to convert the data into gallons: \_\_\_\_\_.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-2c. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Canada and sold by your firm. If your firm also imports pricing product 1 (B100) from Canada for internal blending, please report purchase cost data in question III-2h.

## Canada

**Report data in actual gallons and actual dollars (not 1,000s).**

(Quantity in gallons, value in dollars) <sup>3</sup>						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2014:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2015:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2016:</b>						
January-March						
April-June						
July-September						
October-December						

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> If your establishment usually maintains import and other records in terms of short tons or metric tons, please identify the conversion factor used to convert the data into gallons: \_\_\_\_\_.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
Product 2:  
Product 3:

III-2d. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

III-2e. Imports for own use. --During January 2014-December 2016, did your firm import product 1 from Argentina, Indonesia, and/or Canada for your firm's own use.

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data table(s) as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-3.

**Please note that values should be landed duty-paid and should not include U.S.-inland transportation costs. Values should reflect the final net amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).**

III-2f. Imports for own use.--Report below the quarterly import data<sup>1</sup> for pricing products<sup>2</sup> imported from Argentina and used by your own firm. These are imports that your firm does not resell as biodiesel.

## Argentina

**Report data in actual gallons and actual dollars (not 1,000s).**

<i>(Quantity in gallons, value in dollars)<sup>3</sup></i>		
Period of shipment	Product 1	
	Quantity	Value
<b>2014:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2015:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2016:</b>		
January-March		
April-June		
July-September		
October-December		

<sup>1</sup> LDP value (i.e., landed duty-paid values) represent the cost paid to foreign supplier plus any freight and insurance costs paid for international transportation as well as all Customs duties and fees. LDP value represents the f.o.b. value of your firm's imports at point the U.S. port of entry after clearing Customs.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> If your establishment usually maintains import and other records in terms of short tons or metric tons, please identify the conversion factor used to convert the data into gallons: \_\_\_\_\_.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

III-2g. **Imports for own use.**--Report below the quarterly import data<sup>1</sup> for pricing products<sup>2</sup> imported from Indonesia and used by your own firm. These are imports that your firm does not resell as biodiesel.

## Indonesia

**Report data in actual gallons and actual dollars (not 1,000s).**

<b>(Quantity in gallons, value in dollars)<sup>3</sup></b>		
<b>Period of shipment</b>	<b>Product 1</b>	
	<b>Quantity</b>	<b>Value</b>
<b>2014:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2015:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2016:</b>		
January-March		
April-June		
July-September		
October-December		

<sup>1</sup> LDP value (i.e., landed duty-paid values) represent the cost paid to foreign supplier plus any freight and insurance costs paid for international transportation as well as all Customs duties and fees. LDP value represents the f.o.b. value of your firm's imports at point the U.S. port of entry after clearing Customs.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> If your establishment usually maintains import and other records in terms of short tons or metric tons, please identify the conversion factor used to convert the data into gallons: \_\_\_\_\_.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

III-2h. **Imports for own use.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Canada and used by your own firm. These are imports that your firm does not resell as biodiesel.

## Canada

**Report data in actual gallons and actual dollars (not 1,000s).**

<i>(Quantity in gallons, value in dollars)<sup>3</sup></i>		
Period of shipment	Product 1	
	Quantity	Value
<b>2014:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2015:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2016:</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> LDP value (i.e., landed duty-paid values) represent the cost paid to foreign supplier plus any freight and insurance costs paid for international transportation as well as all Customs duties and fees. LDP value represents the f.o.b. value of your firm's imports at point the U.S. port of entry after clearing Customs.</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><sup>3</sup> If your establishment usually maintains import and other records in terms of short tons or metric tons, please identify the conversion factor used to convert the data into gallons: _____.</p> <p><b>Note.</b>--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 1:</p>		

**III-2i. Additional costs for your direct imports of biodiesel for your firm's production of downstream products.**

- (i) If your firm reported direct import costs above (question III-2f, 2g, and/or 2h), please identify the factors that add to your cost of importing directly since January 1, 2014, estimate the share of the cost of the landed duty paid value, and explain the specific costs associated with each category.

<b>Factors</b>	<b>Estimated share of landed duty paid value</b>	<b>Explanation</b>
Logistical or supply chain costs		
Warehousing costs		
Currency conversion costs		
Other		

- (ii) To which source does your firm compare costs in determining your additional transaction costs to directly import?

<b>U.S. importers</b>	<b>U.S. producers</b>	<b>Both</b>	<b>Neither</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (iii) (A) If your firm reported data above (question III-2f, 2g, and/or 2h), briefly identify the benefits of directly importing biodiesel instead of purchasing biodiesel from a U.S. importer or from a U.S. producer.

(B) Please provide the estimated margin saved by having directly imported biodiesel instead of purchasing from a U.S. importer. \_\_\_\_ percent of landed duty-paid value.

(C) Explain any variation in the margin saved since January 1, 2014.

- (iv) What is the approximate percentage of the total cost of biodiesel you directly imported from Argentina, Indonesia, and Canada that is accounted for by U.S. inland transportation or other logistics costs from the port of importation to your distribution network or retail store?

<b>Country</b>	<b>Percent</b>
Argentina	%
Indonesia	%
Canada	%



III-3. **Price setting.**--How does your firm determine the prices that it charges for sales of biodiesel (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Based on published price index	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**--Please indicate and describe your firm's discount policies (check all that apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for biodiesel imported from Argentina and Indonesia?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported biodiesel from Argentina and Indonesia usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of biodiesel imported from Argentina and Indonesia in 2016 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
Share of 2016 sales	%	%	%	%	0.0 %

III-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for biodiesel from Argentina and Indonesia (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

<b>Typical sales contract provisions</b>	<b>Item</b>	<b>Short-term contracts</b> (multiple deliveries for less than 12 months)	<b>Annual contracts</b> (multiple deliveries for 12 months)	<b>Long-term contracts</b> (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Prices set on the basis of a published price index <sup>1</sup>	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<sup>1</sup> List publish price index:				

III-8. **Lead times.**--What is your firm's share of sales of biodiesel imported from Argentina and Indonesia from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of biodiesel?

<b>Source</b>	<b>Share of 2016 sales</b>	<b>Lead time (average number of days)</b>
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total (should sum to 100.0%)</b>	0.0 %	

**III-9. Shipping information.—**

- (a) What is the approximate percentage of the total delivered cost of biodiesel imported from Argentina and Indonesia that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser *(check one)*
- (c) When your firm sells biodiesel imported from Argentina and Indonesia, from where is it shipped?  
 Point of importation     Storage facility *(check one)*
- (d) Indicate the approximate percentage of your firm's sales of biodiesel imported from Argentina and Indonesia that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

**III-10. Geographical shipments.--**In which U.S. geographic market area(s) has your firm sold biodiesel imported from subject countries since January 1, 2014 (check all that apply)?

Geographic area	Argentina	Indonesia
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses.**--List the end uses of the biodiesel that your firm imports from Argentina and Indonesia. For each end-use product, what percentage of the total cost is accounted for by biodiesel and other inputs?

End use product	Share of total cost of end use product accounted for by		Total (should sum to 100.0% across)
	Biodiesel	Other inputs	
On-road transportation fuel	%	%	0.0 %
Off-road transportation fuel	%	%	0.0 %
Heating oil	%	%	0.0 %
Other:	%	%	0.0 %

III-12. **Substitutes.**--Can other products be substituted for biodiesel?

No       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for biodiesel?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for biodiesel has changed since January 1, 2014. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of biodiesel since January 1, 2014?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Conditions of competition.**—

(a) Is the biodiesel market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to biodiesel?

Check all that apply.	Please describe.
<input type="checkbox"/> <b>No</b>	Skip to question III-16.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Federal tax credits</b>	
<input type="checkbox"/> <b>Yes-State tax credits</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for biodiesel since January 1, 2014?

Item	No	Yes	If yes, describe.
Business cycles	<input type="checkbox"/>	<input type="checkbox"/>	
Federal tax credits	<input type="checkbox"/>	<input type="checkbox"/>	
State tax credits or programs	<input type="checkbox"/>	<input type="checkbox"/>	
Other distinctive conditions of competition	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Supply constraints.**--Has your firm refused, declined, or been unable to supply biodiesel since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Raw materials.**--How have biodiesel raw material prices changed since January 1, 2014?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for biodiesel.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Interchangeability.**--Is biodiesel produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Argentina	Indonesia	Canada	Other countries
United States				
Argentina				
Indonesia				
Canada				

For any country-pair producing biodiesel that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-19. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between biodiesel produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	Argentina	Indonesia	Canada	Other countries
United States				
Argentina	X			
Indonesia	X	X		
Canada	X	X	X	
<p>For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of biodiesel, identify the country-pair and report the advantages or disadvantages imparted by such factors:</p>				

III-20. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for biodiesel since January 1, 2014. Indicate the share of the quantity of your firm's total shipments of biodiesel that each of these customers accounted for in 2016.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2016 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-21. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

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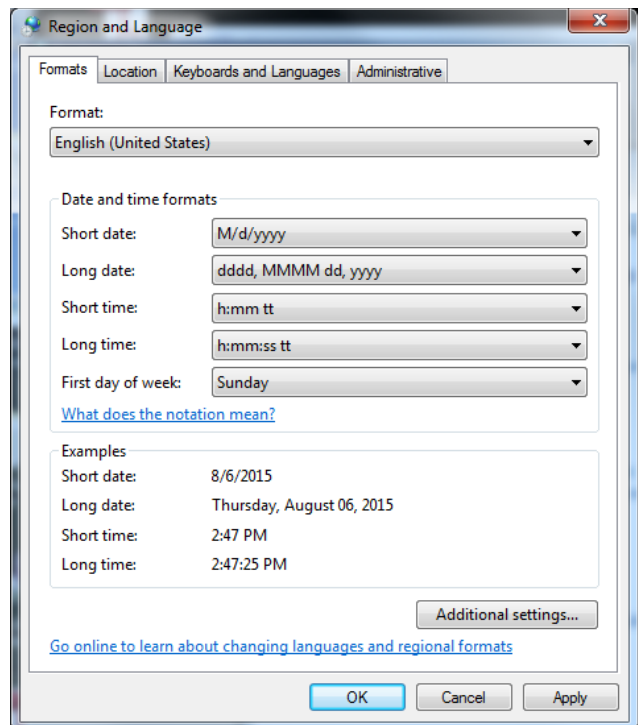
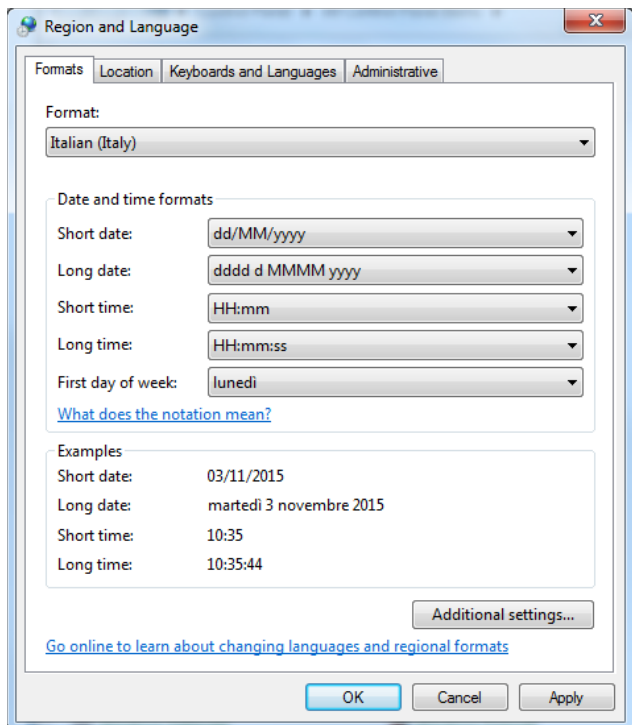
**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.



## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/701731/2017/biodiesel\\_argentina\\_and\\_indonesia/preliminary.htm](https://www.usitc.gov/investigations/701731/2017/biodiesel_argentina_and_indonesia/preliminary.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **BIOD**

- **E-mail.**—E-mail the MS Word questionnaire to [Hangyul.Chang@usitc.gov](mailto:Hangyul.Chang@usitc.gov) and [nathanael.comly@usitc.gov](mailto:nathanael.comly@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not import this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.