U.S. PURCHASERS' QUESTIONNAIRE

STAINLESS STEEL SHEET AND STRIP FROM KOREA, JAPAN, AND TAIWAN

This questionnaire must be received by the Commission by May 12, 2017

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the countervailing duty order concerning stainless steel sheet and strip from Korea and the antidumping duty orders concerning stainless steel sheet and strip from Japan, Korea, and Taiwan (Inv. Nos. 701-TA-382 and 731-TA-800, 801, and 803 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Cindy Cohen (202-205-3230, cindy.cohen@usitc.gov).

Name of firm

| Addiess | | |
|---|---|--|
| City | StateZip (| Code |
| Website | | |
| | chased stainless steel sheet and strip (as defined on the time since January 1, 2011? | next page) <u>from any source</u> (domestic |
| NO (Sig | gn the certification below and promptly return only this page | of the questionnaire to the Commission) |
| YES (Co | omplete all parts of the questionnaire, and return the entire questionnaire, and return the entire questionnaire. | uestionnaire to the Commission) |
| - | naire via the Commission <i>Drop Box</i> by clicking on usitc.gov/oinv/. (PIN: STS3) | the following link: |
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| edge and belief and un of this certification I | CERTIFICATION on herein supplied in response to this questionnain nderstand that the information submitted is subject to I also grant consent for the Commission, and its e | o audit and verification by the Commis mployees and contract personnel, to |
| edge and belief and ur of this certification I ation provided in this sted by the Commission undersigned, acknowleding or other proceed nel (a) for developing s, and evaluations re dix 3; or (ii) by U.S. go | on herein supplied in response to this questionnain nderstand that the information submitted is subject t | o audit and verification by the Commismologyees and contract personnel, to my other import-injury proceedings or serequest for information and through ission, its employees and Offices, and ceding, or (b) in internal investigations, of the Commission including under the |
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PART I.—GENERAL INFORMATION

Background.--On July 27, 1999, the Department of Commerce ("Commerce") issued the antidumping duty orders on imports of stainless steel sheet and strip from Japan, Korea, and Taiwan (64 FR 40565 and 64 FR 40555) and on August 6, 1999, Commerce issued the countervailing duty order on imports of stainless steel sheet and strip Korea (64 FR 42923). Following five-year reviews by Commerce and the Commission, effective August 4, 2005, Commerce issued a continuation of the countervailing duty order on imports of stainless steel sheet and strip Korea and the antidumping duty orders on imports of stainless steel sheet and strip from Japan, Korea, and Taiwan (70 FR 44886). Following second five-year reviews by Commerce and the Commission, effective August 11, 2011, Commerce issued a second continuation of the countervailing duty order on imports of stainless steel sheet and strip Korea and the antidumping duty orders on imports of stainless steel sheet and strip from Japan, Korea, and Taiwan and (76 FR 49726). On July 1, 2016, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. Each order for which the Commission and Commerce make affirmative determinations will remain in place. If the Commission makes a negative determination on a particular order, the Department of Commerce will revoke that order. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2016/stainless steel sheet and strip japan korea and/third review full.htm.

Stainless steel sheet and strip ("SSSS").-- The merchandise covered by these AD and CVD orders is stainless steel sheet and strip in coils. Stainless steel is an alloy steel containing, by weight, 1.2 percent or less of carbon and 10.5 percent or more of chromium, with or without other elements. The subject sheet and strip is a flat-rolled product in coils that is greater than 9.5 mm in width and less than 4.75 mm in thickness, and that is annealed or otherwise heat treated and pickled or otherwise descaled. The subject sheet and strip may also be further processed (e.g., cold-rolled, polished, aluminized, coated, etc.) provided that it maintains the specific dimensions of sheet and strip following such processing.

The merchandise subject to these orders is classified in the Harmonized Tariff Schedule of the United States (HTSUS) at subheadings: 7219.13.00.31, 7219.13.00.51, 7219.13.00.71, 7219.13.00.81, 7219.14.00.30, 7219.14.00.65, 7219.14.00.90, 7219.32.00.05, 7219.32.00.20, 7219.32.00.25, 7219.32.00.35, 7219.32.00.36, 7219.32.00.38, 7219.32.00.42, 7219.32.00.44, 7219.33.00.05, 7219.33.00.20, 7219.33.00.25, 7219.33.00.35, 7219.33.00.36, 7219.33.00.38, 7219.33.00.38, 7219.33.00.42, 7219.33.00.44, 7219.34.00.05, 7219.34.00.20, 7219.34.00.25, 7219.34.00.30, 7219.34.00.35, 7219.35.00.05, 7219.35.00.15, 7219.35.00.30, 7219.35.00.35, 7219.90.00.10, 7219.90.00.20, 7219.90.00.25, 7219.90.00.60, 7219.90.00.80, 7220.12.10.00, 7220.12.50.00, 7220.20.10.10, 7220.20.10.15, 7220.20.10.60, 7220.20.10.80, 7220.20.60.05, 7220.20.60.10, 7220.20.60.15, 7220.20.60.60, 7220.20.60.80, 7220.20.70.05, 7220.20.70.10, 7220.20.70.15, 7220.20.70.60, 7220.20.70.80, 7220.20.90.00, 7220.20.90.30, 7220.20.90.60, 7220.90.00.10, 7220.90.00.15, 7220.90.00.60, and 7220.90.00.80. Although the HTSUS subheadings are provided for convenience and customs purposes, the Department's written description of the merchandise subject to these orders is dispositive.

Excluded from the scope of these orders are the following: (1) Sheet and strip that is not annealed or otherwise heat treated and pickled or otherwise descaled, (2) sheet and strip that is cut to length, (3) plate (*i.e.*, flat-rolled stainless steel products of a thickness of 4.75 mm or more), (4) flat wire (*i.e.*, cold-

rolled sections, with a prepared edge, rectangular in shape, of a width of not more than 9.5 mm), and (5) razor blade steel, (6) flapper valve steel, (7) suspension foil, (8) certain stainless steel foil for automotive catalytic converters, (9) permanent magnet iron-chromium-cobalt alloy stainless strip, (10) certain electrical resistance ally steel, (11) certain martensitic precipitation-hardenable stainless steel, and (12) three specialty stainless steels typically used in certain industrial blades and surgical and medication instruments. Items 5 through 12 are further described below.

Razor blade steel is a flat-rolled product of stainless steel, not further worked than cold-rolled (cold-reduced), in coils, of a width of not more than 23 mm and a thickness of 0.266 mm or less, containing, by weight, 12.5 to 14.5 percent chromium, and certified at the time of entry to be used in the manufacture of razor blades. See Chapter 72 of the HTSUS, "Additional U.S. Note" 1(d).

Flapper valve steel is also excluded from the scope. This product is defined as stainless steel strip in coils containing, by weight, between 0.37 and 0.43 percent carbon, between 1.15 and 1.35 percent molybdenum, and between 0.20 and 0.80 percent manganese. This steel also contains, by weight, phosphorus of 0.025 percent or less, silicon of between 0.20 and 0.50 percent, and sulfur of 0.020 percent or less. The product is manufactured by means of vacuum arc remelting, with inclusion controls for sulphide of no more than 0.04 percent and for oxide of no more than 0.05 percent. Flapper valve steel has a tensile strength of between 210 and 300 ksi, yield strength of between 170 and 270 ksi, plus or minus 8 ksi, and a hardness (Hv) of between 460 and 590. Flapper valve steel is most commonly used to produce specialty flapper valves in compressors.

Suspension foil excluded from the scope is a specialty steel product used in the manufacture of suspension assemblies for computer disk drives. Suspension foil is described as 302/304 grade or 202 grade stainless steel of a thickness between 14 and 127 microns, with a thickness tolerance of plus-orminus 2.01 microns, and surface glossiness of 200 to 700 percent Gs. Suspension foil must be supplied in coilwidths of not more than 407 mm, and with a mass of 225 kg or less. Roll marks may only be visible on one side, with no scratches of measurable depth. The material must exhibit residual stresses of 2 mm maximum deflection, and flatness of 1.6 mm over 685 mm length.

Certain stainless steel foil for automotive catalytic converters is also excluded from the scope. This stainless steel strip in coils is a specialty foil with a thickness of between 20 and 110 microns used to produce a metallic substrate with a honeycomb structure for use in automotive catalytic converters. The steel contains, by weight, carbon of no more than 0.030 percent, silicon of no more than 1.0 percent, manganese of no more than 1.0 percent, chromium of between 19 and 22 percent, aluminum of no less than 5.0 percent, phosphorus of no more than 0.045 percent, sulfur of no more than 0.03 percent, lanthanum of less than 0.002 or greater than 0.05 percent, and total rare earth elements of more than 0.06 percent, with the balance iron.

Permanent magnet iron-chromium-cobalt alloy stainless strip is also excluded from the scope. This ductile stainless steel strip contains, by weight, 26 to 30 percent chromium, and 7 to 10 percent cobalt, with the remainder of iron, in widths 228.6 mm or less, and a thickness between 0.127 and 1.270 mm. It exhibits magnetic remanence between 9,000 and 12,000 gauss, and a coercivity of between 50 and 300 oersteds. This product is most commonly used in electronic sensors and is currently available under proprietary trade names such as "Arnokrome III." 1

¹ "Arnokrome III" is a trademark of the Arnold Engineering Company.

Certain electrical resistance alloy steel is also excluded from the scope. This product is defined as a non-magnetic stainless steel manufactured to American Society of Testing and Materials (ASTM) specification B344 and containing, by weight, 36 percent nickel, 18 percent chromium, and 46 percent iron, and is most notable for its resistance to high temperature corrosion. It has a melting point of 1390 degrees Celsius and displays a creep rupture limit of 4 kilograms per square millimeter at 1000 degrees Celsius. This steel is most commonly used in the production of heating ribbons for circuit breakers and industrial furnaces, and in rheostats for railway locomotives. The product is currently available under proprietary trade names such as "Gilphy 36."²

Certain martensitic precipitation-hardenable stainless steel is also excluded from the scope. This high-strength, ductile stainless steel product is designated under the Unified Numbering System (UNS) as S45500-grade steel, and contains, by weight, 11 to 13 percent chromium, and 7 to 10 percent nickel. Carbon, manganese, silicon and molybdenum each comprise, by weight, 0.05 percent or less, with phosphorus and sulfur each comprising, by weight, 0.03 percent or less. This steel has copper, niobium, and titanium added to achieve aging, and will exhibit yield strengths as high as 1700 Mpa and ultimate tensile strengths as high as 1750 Mpa after aging, with elongation percentages of 3 percent or less in 50 mm. It is generally provided in thicknesses between 0.635 and 0.787 mm, and in widths of 25.4 mm. This product is most commonly used in the manufacture of television tubes and is currently available under proprietary trade names such as "Durphynox 17."³

Three specialty stainless steels typically used in certain industrial blades and surgical and medical instruments are also excluded from the scope. These include stainless steel strip in coils used in the production of textile cutting tools (e.q., carpet knives). ⁴ This steel is similar to AISI grade 420 but containing, by weight, 0.5 to 0.7 percent of molybdenum. The steel also contains, by weight, carbon of between 1.0 and 1.1 percent, sulfur of 0.020 percent or less, and includes between 0.20 and 0.30 percent copper and between 0.20 and 0.50 percent cobalt. This steel is sold under proprietary names such as "GIN4 Mo." The second excluded stainless steel strip in coils is similar to AISI 420-J2 and contains, by weight, carbon of between 0.62 and 0.70 percent, silicon of between 0.20 and 0.50 percent, manganese of between 0.45 and 0.80 percent, phosphorus of no more than 0.025 percent and sulfur of no more than 0.020 percent. This steel has a carbide density on average of 100 carbide particles per 100 square microns. An example of this product is "GIN5" steel. The third specialty steel has a chemical composition similar to AISI 420 F, with carbon of between 0.37 and 0.43 percent, molybdenum of between 1.15 and 1.35 percent, but lower manganese of between 0.20 and 0.80 percent, phosphorus of no more than 0.025 percent, silicon of between 0.20 and 0.50 percent, and sulfur of no more than 0.020 percent. This product is supplied with a hardness of more than Hv 500 guaranteed after customer processing, and is supplied as, for example, "GIN6".5

In addition, as a result of changed circumstances reviews, the Department has revoked, in part, the Japanese AD order with respect to imports of the following products:⁶

² "Gilphy 36" is a trademark of Imphy, S.A.

³ "Durphynox 17" is a trademark of Imphy, S.A.

⁴ This list of uses is illustrative and provided for descriptive purposes only.

⁵ "GIN4 Mo," "GIN5" and "GIN6" are the proprietary grades of Hitachi Metals America, Ltd.

⁶ See the following Federal Register notices entitled Stainless Steel Sheet and Strip in Coils From Japan: Final Results of Changed Circumstance Antidumping Duty Review, and Determination To Revoke Order in Part: 65 FR 17856, April 5, 2000; 65 FR 54841, September 11, 2000; 65 FR 64423, October 27, 2000; and 65 FR 77578, December 12, 2000.

- Stainless steel welding electrode strips that are manufactured in accordance with American Welding Society (AWS) specifications ANSI/AWS A5.9-93
- Certain stainless steel used for razor blades, medical surgical blades, and industrial blades that are sold under proprietary names such as DSRIK7, DSRIKA, and DSRIK9;
- Certain stainless steel lithographic sheet that is made of 304-grade stainless steel; and
- Certain nickel clad stainless steel sheet.

<u>Purchaser</u>.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing stainless steel sheet and strip from another firm that produces, imports, or otherwise distributes stainless steel sheet and strip.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

| | Dollars | |
|---|--|---|
| issues of concerr and as limited as 40 hours per re | n are adequately a possible. Public rep | have been reviewed with market participants to ensure that ddressed and that data requests are sufficient, meaningfuporting burden for this questionnaire is estimated to averaging the time for reviewing instructions, gathering data, and onnaire. |
| reducing the bur | den, and any sugge our response or se | g the accuracy of this burden estimate, suggestions for estions for improving this questionnaire. Please attach such and to the Office of Investigations, USITC, 500 E St. SW |
| questionnaire, if | different from that | ne name and address of establishment(s) covered by this listed on the cover page. Firms operating more than one data for all establishments into a single report. |
| | uxiliary facilities ope | rm involved in the <u>purchase</u> of stainless steel sheet and erated in conjunction with (whether or not physically |
| , | | |

| Firm name | Address | Extent of ownership (percent) |
|-----------|---------|-------------------------------|
| | | |
| | | |

| I-4. | foreign, th | Related importers/exportersDoes your firm have any related firms, either domestic or oreign, that import stainless steel sheet and strip into the United States or that export stainless teel sheet and strip to the United States? | | | | | |
|------|-------------|---|-------------|---|--------|---|--|
| | ☐ No | | YesList the | following inform | ation. | | |
| | Firm nam | ie | | Country | | Affiliation | |
| | | | | | | | |
| I-5. | | Related producersDoes your firm have any related firms, either domestic or foreign, that produce stainless steel sheet and strip? No YesList the following information. | | | | | |
| | Firm nam | e and co | untry | Country | | Affiliation | |
| | | | | | | | |
| I-6. | | ts that d | | | | ess plan or any internal tions for stainless steel | |
| | No | | | e provide these documents. If you are not providing the ocuments, please explain why not. | | | |
| | | | | | | | |

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| Contact in | information Please identify the responsible individual and the manner by which | Commission |
|------------|---|---------------|
| staff may | γ contact that individual regarding the confidential information submitted in this ${\sf q}$ | uestionnaire. |

| Name | |
|-----------|--|
| Title | |
| Email | |
| Telephone | |
| Fax | |

II-1. Purchases.—

| (a) | Please estimate your firm's total U.S. purchases of stainless steel sheet and strip in |
|-----|--|
| | 2016. (Do not include imports for which your firm was the importer of record; such |
| | imports should be reported in your U.S. importer's questionnaire.) |

| Quantity (short tons) | |
|-----------------------|--|
|-----------------------|--|

(b) Estimate the percentage of the quantity of your firm's purchases of stainless steel sheet and strip in 2016 that were produced in each of the specified countries.

| ltem | Share of quantity of 2016 purchases (percent) | | | |
|--|---|--|--|--|
| Stainless steel sheet and strip produced in: United States | % | | | |
| Japan | % | | | |
| Korea | % | | | |
| Taiwan | % | | | |
| All other countries:1 | % | | | |
| Total (should sum to 100.0%) | 0.0 % | | | |
| ¹ Please identify these countries: | | | | |

II-2. <u>Purchases by grades</u>.--Which of the following grades of stainless steel sheet and strip did your firm purchase since January 1, 2011? (Check all that apply)

| Grade 201 | Grade 304 | Grade 316 | Grade 409 | Grade 430 | Other |
|-----------|-----------|-----------|-----------|-----------|-------|
| | | | | | |

II-3. <u>Changes in purchasing patterns.</u>--Please indicate how the shares of your firm's purchases of stainless steel sheet and strip from different sources have changed since January 1, 2011.

| Source of purchases | Did not purchase | Decreased | Increased | Constant | Fluctuated | Explanation for trend |
|---------------------|------------------|-----------|-----------|----------|------------|-----------------------|
| United States | | | | | | |
| Japan | | | | | | |
| Korea | | | | | | |
| Taiwan | | | | | | |
| All other countries | | | | | | |
| Sources unknown | | | | | | |

| II-4. | <u>Purchases from one country only</u> If your firm has purchased stainless steel sheet and strip from only one country, please explain the reasons for doing so. |
|-------|---|
| | |

II-5. <u>Supplier identification.</u>—Please list your firm's <u>FIVE</u> largest suppliers for stainless steel sheet and strip since January 1, 2011. Also, provide the share of the quantity of your firm's total purchases of stainless steel sheet and strip that each of these suppliers accounted for in 2016.

| No. | Supplier's name | City and state | Share of quantity of 2016 purchases |
|-----|-----------------|----------------|-------------------------------------|
| 1 | | | % |
| 2 | | | % |
| 3 | | | % |
| 4 | | | % |
| 5 | | | % |

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

| III-1. | Firm typeWhich of the following best describes your firm as a purchaser of stainless steel |
|--------|--|
| | sheet and strip (check all that apply)? |

| Automotive assembler/ supplier | Consumer appliance producer | Distributor | Tubular products producer | Processor/ service center | Other | Describe other |
|--------------------------------|-----------------------------|-------------|---------------------------------|---------------------------------|-------|----------------|
| | | | | | | |

If your firm is a distributor of stainless steel sheet and strip, please answer questions III-2 and III-3.

| III-2. | Competition for salesDo you compete for sales to your customers with the manufacturers or |
|--------|---|
| | importers from which you purchase stainless steel sheet and strip? |

| No | Yes | If yes, please describe. |
|----|-----|--------------------------|
| | | |

| III-3. | Types of customersWhat are the major types of consumers to which you sell stainless stee |
|--------|--|
| | sheet and strip? |

If your firm is an end user of stainless steel sheet and strip, please answer questions III-4 and III-5.

III-4. End uses.—

(a) List the top 3 products you make using stainless steel sheet and strip and estimate the percent of your <u>total production cost</u> that is accounted for by stainless steel sheet and strip and by other inputs (such as labor, energy, and other raw materials).

| Share of total cost in each of the product(s) your firm produces accounted for by | | | | Total (should | |
|---|------------------------------------|---|--------------|----------------------|-----------------------------|
| Product(s) your firm produces | Stainless steel sheet and strip | | Other inputs | | sum to 100.0% across) |
| | % | + | % | Ш | 0.0 % |
| | % | + | % | = | 0.0 % |
| | % | + | % | = | 0.0 % |

(b) Have there been any changes in the end uses of stainless steel sheet and strip since January 1, 2011? Do you anticipate any future changes?

| Changes in end uses | No | Yes | Explain |
|----------------------------------|----|-----|---------|
| Changes since January 1, 2011 | | | |
| Anticipated changes | | | |

III-5. Demand for end use products.--

(a) Has the demand for your firm's final products incorporating stainless steel sheet and strip changed since January 1, 2011?

| Increased | No change | Decreased | Fluctuated |
|-----------|-----------|-----------|------------|
| | | | |

(b) Has this had any effect on your firm's demand for stainless steel sheet and strip?

| No | Yes | Explain |
|----|-----|---------|
| | | |

U.S. Purchasers' Questionnaire - Stainless Steel Sheet and Strip III-6. Substitutes.— (a) Can other products be substituted for stainless steel sheet and strip? No Yes--Please fill out the table. Have changes in the price of this substitute affected the price for stainless steel sheet and strip? End use in which this Substitute substitute is used No Yes **Explanation** 1. 2. 3. (b) Have there been any changes in the number or types of products that can be substituted for stainless steel sheet and strip since January 1, 2011? Do you anticipate any future changes? Changes in substitutes No Yes **Explain** Changes since January 1, 2011 Anticipated changes

III-7. <u>Demand trends.--</u> Indicate how demand within the United States and outside of the United States (if known) for stainless steel sheet and strip has changed since January 1, 2011, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

| Market | Overall increase | No change | Overall decrease | Fluctuate with no clear trend | Explanation and factors | | |
|---------------------------|------------------------------|--------------|------------------|-------------------------------------|-------------------------|--|--|
| | Demand since January 1, 2011 | | | | | | |
| Within the United States | | | | | | | |
| Outside the United States | | | | | | | |
| | Anticipated future demand | | | | | | |
| Within the United States | | | | | | | |
| Outside the United States | | | | | | | |

- III-8. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss stainless steel sheet and strip supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Japan, Korea, and Taiwan, and (3) the world as a whole. Of particular interest is such data from 2011 to the present and forecasts for the future.
- III-9. <u>Country preferences.</u>--Do you or your customers ever specifically order stainless steel sheet and strip from one country in particular over other possible sources of supply?

| No | Yes | If yes, identify the countries and explain. |
|----|-----|---|
| | | |

| | | | | _ | _ | |
|-----|-------------|---------------|-------------|-------|-------|-----------|
| 115 | Purchasers' | Questionnaire | - Stainless | Steel | Sheet | and Strin |
| | | | | | | |

| III-10. | Importance of purchasing domestic productPlease fill out the table below, estimating the |
|---------|---|
| | percentage of your firm's total 2016 purchases of stainless steel sheet and strip that required |
| | stainless steel sheet and strip produced in the United States. |

| | Estimated percentage of your firm's total 2016 purchases of stainless steel sheet and strip |
|---|---|
| Purchases that did not require domestic product | % |
| Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions) | % |
| Purchases that were not required by law or regulation, but were required by your customers to be domestic product | % |
| Purchases that were required to be domestic product for other reasons (explain:) | % |
| Total (should sum to 100.0%) | 0.0 % |

III-11. Conditions of competition.--

(a) Is the stainless steel sheet and strip market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to stainless steel sheet and strip?

| Check all that apply. | | Please describe. |
|-----------------------|---|--------------------------|
| | No | Skip to question III-12. |
| | Yes-Business cycles (e.g. seasonal business) | |
| | Yes-Other distinctive conditions of competition | |

(b) If yes, have there been any changes in the business cycles or conditions of competition for stainless steel sheet and strip since January 1, 2011?

| No | Yes | If yes, describe. |
|----|-----|-------------------|
| | | |

| III-12. | <u>Decisions based on producer and country-of-origin</u> How often does your firm, and if you |
|---------|---|
| | know, do your customers, make purchasing decisions involving stainless steel sheet and strip |
| | based on its producer or country of origin? |

| | Always | Usually | Sometimes | Never | If at least sometimes, explain. | |
|-------------------------------------|--------|---------|-----------|-------|---------------------------------|--|
| Decision based on producer | | | | | | |
| Your firm | | | | | | |
| Your customers | | | | | | |
| Decision based on country of origin | | | | | | |
| Your firm | | | | | | |
| Your customers | | | | | | |

III-13. **Availability of supply.--**Has the availability of stainless steel sheet and strip in the U.S. market changed since January 1, 2011? Do you anticipate any future changes?

| Availability in the U.S. market | No | Yes | Please explain, noting the countries and reasons for the changes. |
|--|-------|-----|---|
| Changes since January 1, 2 | 2011: | | |
| U.Sproduced product | | | |
| Imports from Japan, Korea, and Taiwan | | | |
| Imports from all other countries | | | |
| Anticipated changes: | | | |
| U.Sproduced product | | | |
| Imports from Japan, Korea, and Taiwan | | | |
| Imports from all other countries | | | |

III-14. <u>Availability of specific product types</u>.--Are certain grades/types/sizes of stainless steel sheet and strip only available from certain country sources?

| No | Yes | If yes, please identify the countries and the grade/type/size. |
|----|-----|--|
| | | |

III-15. <u>Supply constraints.</u>—Has any firm refused, declined, or been unable to supply your firm with stainless steel sheet and strip since January 1, 2011?

| No | Yes | Supply constraint (check all that apply) | If yes, please explain the <u>timing</u> and <u>duration</u> of any supply constraint, and list the supplier/source. |
|----|-----|---|--|
| | | Our <u>domestic</u> supplier(s) have placed our firm on allocation or "controlled order entry". | |
| | | Our <u>import</u> supplier(s) have placed our firm on allocation or "controlled order entry". | |
| | | Our domestic supplier(s) have declined order(s) | |
| | | Our <u>import</u> supplier(s) have declined order(s) | |
| | | Our <u>domestic</u> supplier(s) has accepted order(s) but delivered less than promised and/or contracted | |
| | | Our <u>import</u> supplier(s) has accepted order(s) but delivered less than promised and/or contracted | |
| | | Our <u>domestic</u> supplier(s) have been unable to deliver product by the date of delivery identified at the time of order | |
| | | Our <u>import</u> supplier(s) have been unable to deliver product by the date of delivery identified at the time of order | |
| | | Our <u>domestic</u> supplier(s) have been unable or unwilling to provide specific types of stainless steel sheet and strip | |
| | | Our <u>import</u> supplier(s) have been unable or unwilling to provide specific types of stainless steel sheet and strip | |

| 110 | D | Questionnaire | Ctaimlaga | C+I | Ch+ | d C+: |
|------|------------|---------------|-------------|-------|-------|-----------|
| 11 > | PHICHASPIS | Unechonnaire | - Stainiecc | STEEL | Sheet | ann Strin |
| | | | | | | |

| III-16. | Purchas | ing freq | sing frequency | | | | | | |
|--------------------|--------------------|----------|----------------|--|---------------------------|----------------|------------|--|--|
| | (a) | How fre | quently | do you make p | ourchases of s | stainless stee | el sheet a | nd strip (check one)? | |
| | | Daily | Weekly | y Monthly | Quarterly | Annually | Other | If other, specify | |
| | | | | | | | | | |
| | (b) | Do you | expect t | is purchasing frequency to change in the next two years? | | | | | |
| | | No | Yes | If yes, explain | ı . | | | | |
| | | | | | | | | | |
| III-17. III-18. | purchas Supplie | e? Betw | een ations | and | firms. ases of stainle | | | ontact before making a rip usually involve | |
| | | No | Yes | If yes, explain your firm quo | | | | ite and note whether tiations. | |
| | | | | | | | | | |
| III-19. | <u>Change</u> | in supp | liersHa | as your firm ch | anged suppli | ers since Jan | uary 1, 20 | 011? | |
| | | No | Yes | If yes, please dropped, and | | | | rm was added or | |
| | | | | | | | | | |

| U.S. Pu | rchasers | ' Questio | nnaire - S | tainless Steel Sheet and Strip Page 18 | |
|---------|-----------|---|--|---|----|
| III-20. | New su | ppliers | | | |
| | (a) | • | | any new suppliers, either foreign or domestic, that have entered the ary 1, 2011? | |
| | | No | Yes If | f yes, please identify the firms. | |
| | | | | | _ |
| | (b) | Do you e | xpect nev | w stainless steel sheet and strip suppliers to enter the U.S. market? | |
| | | No | Yes If | f yes, please explain. | |
| | | | | | |
| III-21. | to sell s | rovide th The num A genera descripti | teel sheed e followir ber of da I descript on of the | by you require your suppliers to be or to become certified or qualified t and strip to your firm? In ginformation. It ys to qualify a new supplier. It ion of the certification or qualification process. Also, a brief factors that you consider when qualifying a new supplier (e.g., quality lity of supplier, etc.). | |
| | No | Yes | Number of days | | |
| | | | | | |
| III-22. | attemp | ts to certi | fy or qua | anuary 1, 2011, have any domestic or foreign producers failed in their lify their stainless steel sheet and strip with your firm or have any ved status? | yy |
| | No | Yes | | please identify these firms, the countries where they are located, and sons why they failed the certification/qualification. | |

| 110 | D | Questionnaire | Ctaimlaga | C+I | Ch+ | d C+: |
|------|------------|---------------|-------------|-------|-------|-----------|
| 11 > | PHICHASPIS | Unechonnaire | - Stainiece | STEEL | Sheet | ann Strin |
| | | | | | | |

| 2. | | | |
|---|-------------------|----------------------|---------------|
| 3. | | | |
| Please list any other factors that are | very important in | your purchase de | cisions: |
| <u>Purchasing factors</u> Please rate the in purchasing decisions for stainless stee | | following factors in | n your firm's |
| Factor | Very important | Somewhat important | Not important |
| Availability | | | |
| Delivery terms | | | |
| Delivery time | | | |
| Discounts offered | | | |
| Extension of credit | | | |
| Minimum quantity requirements | | | |
| Packaging | | | |
| Price | | | |
| Product consistency | | | |
| Product range | | | |
| Quality exceeds industry standards | | | |
| Quality meets industry standards | | | |
| Reliability of supply | | | |
| Technical support/service | | | |
| U.S. transportation costs | | | |
| Quality exceeds industry standards Quality meets industry standards Reliability of supply Technical support/service | • | firm consider wh | en determ |

| | / | | o | | |
|------|------------|---------------|-------------|------------|-------------|
| U.S. | Purchasers | Ouestionnaire | - Stainless | Steel Shee | t and Strip |

| Source | ce | Always | Usually | Sometimes | Rarely or never | Do kno |
|---|----|----------------|----------|------------------|--------------------|-----------|
| United States | | | | | | |
| Japan | | | | | | |
| Korea | | | | | | |
| Taiwan | | | | | | |
| | | | | | | |
| Other: Frequency of desheet and strip to | | | | s your firm pure | chase the stai | nless s |
| Frequency of de | | | t price? | s your firm pure | | nless s |
| Frequency of de sheet and strip t | | d at the lowes | t price? | | | |

Please list the names of any firms you considered price leaders in the stainless steel sheet and strip market since January 1, 2011.

| Firm(s) | Describe how the firm(s) exhibited price leadership |
|---------|---|
| | |

| III-30. Changes in U.S. industry |
|----------------------------------|
|----------------------------------|

III-31.

| (a) | Please identify and discuss any improvements/changes in the U.S. stainless steel sheet and strip industry since January 1, 2011 and explain the factors, including the order(s) under review, that were responsible for each improvement/change. |
|------|---|
| | |
| (b) | Please discuss any improvements/changes that you anticipate in the future in the U.S. stainless steel sheet and strip industry. Identify the time period and causes for these improvements/changes. |
| | |
| coun | t of revocationWhat do you think will be the likely effects of any revocation of the tervailing and antidumping duty orders for imports of stainless steel sheet and strip from 1, Korea, and Taiwan? As appropriate, please discuss any potential effects of revocation of |

the countervailing and antidumping duty orders on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring.

Activities of your firm

| Activities of your firm | |
|-------------------------|--|
| Entire U.S. market | |

PART IV.--PRODUCT COMPARISIONS

IV-1. <u>Country knowledge.</u>--Please indicate the countries of origin for stainless steel sheet and strip for which your firm has actual marketing/pricing knowledge.

| United States | Japan | Korea | Taiwan | Other countries | Other countries (specify) |
|------------------|-------|-------|--------|-----------------|---------------------------|
| | | | | | |

IV-2. <u>Interchangeability</u>.--Is stainless steel sheet and strip produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

| Country-pair | Japan | Korea | Taiwan | Other countries | |
|--|-------|-------|--------|-----------------|--|
| United States | | | | | |
| Japan | | | | | |
| Korea | | | | | |
| Taiwan | | | | | |
| For any country-pair producing stainless steel sheet and strip which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use: | | | | | |

IV-3. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between stainless steel sheet and strip produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

| Country-pair | Japan | Korea | Taiwan | Other countries |
|---------------|-------|-------|--------|-----------------|
| United States | | | | |
| Japan | | | | |
| Korea | | | | |
| Taiwan | | | | |

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's purchases of stainless steel sheet and strip, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-4. <u>Factor country comparisons.</u>—For the factors listed below, please rate how stainless steel sheet and strip produced in each country you identified in your response to the first question in Part IV compares with stainless steel sheet and strip produced in each of the other countries you identified.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

| | <u>Un</u> | oduct fr ited Sta mpared oduct fr Japan | ites I to | <u>Uni</u> coi | duct fr ited Sta mpared duct fr Korea | ites I to | <u>Uni</u> cor pro | duct fr ited Sta mpared duct fr Taiwan | ites I to om |
|--|-----------|---|--------------|-------------------|---|--------------|--------------------------|--|--------------------|
| Factor | Superior | Comparable | Inferior | Superior | Comparable | Inferior | Superior | Comparable | Inferior |
| Availability | | | | | | | | | |
| Delivery terms | | | | | | | | | |
| Delivery time | | | | | | | | | |
| Discounts offered | | | | | | | | | |
| Extension of credit | | | | | | | | | |
| Minimum quantity requirements | | | | | | | | | |
| Packaging | | | | | | | | | |
| Price ¹ | | | | | | | | | |
| Product consistency | | | | | | | | | |
| Product range | | | | | | | | | |
| Quality exceeds industry standards | | | | | | | | | |
| Quality meets industry standards | | | | | | | | | |
| Reliability of supply | | | | | | | | | |
| Technical support/service | | | | | | | | | |
| U.S. transportation costs ¹ | | | | | | | | | |
| ¹ A rating of superior on price and U.S. transp | ortation | costs in | dicates | that the | first co | untry ge | enerally | has low | /er |

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-4. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

| | coı | Japan Japan mpared duct fr Korea | l to | coi | Japan Japan mparec duct fr Taiwar | l to om | cor | Morea Korea Mparec Muct fr Taiwar | l to om |
|--|----------|--|----------|----------|---|------------|----------|---|------------|
| Factor | Superior | Comparable | Inferior | Superior | Comparable | Inferior | Superior | Comparable | Inferior |
| Availability | | | | | | | | | |
| Delivery terms | | | | | | | | | |
| Delivery time | | | | | | | | | |
| Discounts offered | | | | | | | | | |
| Extension of credit | | | | | | | | | |
| Minimum quantity requirements | | | | | | | | | |
| Packaging | | | | | | | | | |
| Price ¹ | | | | | | | | | |
| Product consistency | | | | | | | | | |
| Product range | | | | | | | | | |
| Quality exceeds industry standards | | | | | | | | | |
| Quality meets industry standards | | | | | | | | | |
| Reliability of supply | | | | | | | | | |
| Technical support/service | | | | | | | | | |
| U.S. transportation costs ¹ | | | | | | | | | |

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

Continued. IV-4.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

| | Product from United States compared to product from Nonsubject countries | | |
|--|--|------------|----------|
| Factor | Superior | Comparable | Inferior |
| Availability | | | |
| Delivery terms | | | |
| Delivery time | | | |
| Discounts offered | | | |
| Extension of credit | | | |
| Minimum quantity requirements | | | |
| Packaging | | | |
| Price ¹ | | | |
| Product consistency | | | |
| Product range | | | |
| Quality exceeds industry standards | | | |
| Quality meets industry standards | | | |
| Reliability of supply | | | |
| Technical support/service | | | |
| U.S. transportation costs ¹ | | | |
| ¹ A rating of superior on price and U.S. transpoindicates that the first country generally has lo | | | |

transportation costs than the second country.

| 0.5 | | questionnance st | | | ,c - , | | |
|--------|------------------------|--|--|---|---------------|--|--|
| IV-5. | Change | e in price | | | | | |
| | (a) | Since January 1, 2011, has there been a change in the price of stainless steel sheet and strip? If so, has the price of U.Sproduced stainless steel sheet and strip changed more or less than the price of imported stainless steel sheet and strip from Japan, Korea, and Taiwan? | | | | | |
| | | No change in | n price. | | | | |
| | | Prices have o | changed by the same am | ount. | | | |
| | | l <u>— </u> | -produced stainless steel stainless steel sheet and | sheet and strip has changed relative to strip from Japan. | | | |
| | | Price of U.Sproduced stainless steel sheet and strip has changed relative to the price of stainless steel sheet and strip from Korea. | | | | | |
| | | Price of U.Sproduced stainless steel sheet and strip has changed relative to the price of stainless steel sheet and strip from Taiwan. | | | | | |
| | (b) | If the price of U.Sproduced stainless steel sheet and strip has changed relative to the price of stainless steel sheet and strip from Japan, Korea, and Taiwan, the price of U.S produced stainless steel sheet and strip is now relatively | | | | | |
| | | Higher | Lower | | | | |
| | | | | than those from Japan. | | | |
| | than those from Korea. | | | | | | |
| | | than those from Taiwan. | | | | | |
| PART ' | v.— <u>ADD</u> | ITIONAL INFORMAT | ION | | | | |
| V-1. | | | | ner explain a response to any question the the question number and the explanat | | | |

| V-1. | Other explanationsIf your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation |
|------|--|
| | in the space provided below. |
| | |

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2016/stainless_steel_sheet_and_strip_japan_korea_and/third_review_full.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: STS3

• E-mail.—E-mail the MS Word questionnaire to cindy.cohen@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm does not purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.