## **U.S. IMPORTERS' QUESTIONNAIRE**

## CARBON AND CERTAIN ALLOY STEEL WIRE ROD ("WIRE ROD") FROM CHINA

#### This questionnaire must be received by the Commission by no later than OCTOBER 2, 2014

#### See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning carbon and certain alloy steel wire rod ("wire rod") from China (Inv. Nos. 701-TA-512 and 731-TA-1248 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of fi	rm
Address	
City	State Zip Code
Website	
•	m imported carbon and certain alloy steel wire rod ("wire rod") (as defined in the instruction booklet) since January 1, 2011?
<b>NO</b>	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<b>YES</b>	(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)
	uestionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking lowing link: <u>https://dropbox.usitc.gov/oinv/</u> . (use the following PIN: WRODF)

## CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date	
	Phone:		
Signature		Email address	
	<i>Fax:</i>		

## PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. <u>**OMB statistics**</u>.--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

Hours	Dollars

- I-1b. <u>**OMB feedback**</u>.--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your firm's response or send them to the above address.
- I-2. <u>Establishments covered</u>.--Provide the name and address of establishment(s) covered by this questionnaire (see instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership**.--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership ( <i>percent</i> )

## PART I.--<u>GENERAL INFORMATION</u>--Continued

I-4. **<u>Related importers/exporters</u>**.--Does your firm have any related firms, either domestic or foreign, that are engaged in importing wire rod from China into the United States or that are engaged in exporting wire rod from China to the United States?

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No Yes--List the following information.
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Firm name	Address	Affiliation

I-5. **<u>Related producers</u>**.--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of wire rod?

No	YesList the following information.
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Firm name	Address	Affiliation

I-6. <u>**Importing operations.**</u>--Please indicate the nature of your firm's importing operations on wire rod. More than one answer may be applicable.

Importer of record	Takes title to the	Consignee of the	Customs broker or
	imported product(s)	imported products(s)	freight forwarder

I-7. <u>**Consignee**</u>.--If your firm is an importer of record of wire rod but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

### PART I.--GENERAL INFORMATION--Continued

I-8. **<u>FTZ or bonded warehouses</u>**.--Please indicate whether your firm enters wire rod into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

	No	Yes
Foreign trade zones		
Bonded warehouses		

I-9. <u>**Temporary importation under bond**</u>.--Please indicate whether your firm imports wire rod under the TIB (temporary importation under bond) program.

🗌 No	Yes
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I-10. <u>Third-country trade activities</u>.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes–Please specify.

## PART II.—<u>TRADE AND RELATED INFORMATION</u>

Further information on this part of the questionnaire can be obtained from Carolyn Esko (202-205-3002, Carolyn.Esko@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis.** 

II-1. <u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. <u>Changes in operations</u>.--Please indicate whether your firm has experienced any of the following changes in relation to the importation of wire rod since January 1, 2011.

Chec	ck as many as appropriate	Please describe
$\square$	office/warehouse openings	
	office/warehouse closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or	
	production curtailments	
	revised labor agreements	
	other ( <i>e.g.</i> , technology)	

#### **Business Proprietary**

## U.S. Importers' Questionnaire - Wire Rod (F)

#### PART II.—<u>TRADE AND RELATED INFORMATION</u>--Continued

II-3. <u>Arranged imports</u>.--Has your firm imported or arranged for the importation of wire rod for delivery after December 31, 2013?

No Yes–Fill out the table below.

Quantity (in short tons)							
Period/Source	Jan-Mar 2014	Apr-Jun 2014	Jul-Sept 2014	Oct-Dec 2014			
China							
Other sources: <sup>1</sup>							
<sup>1</sup> Identify your other sources:							

II-4. **<u>Reasons for importing</u>**.--If your firm also produces wire rod in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

II-5. <u>IMPORTS FROM SUBJECT SOURCES</u>.-Report your firm's imports and your firm's shipments and inventories of wire rod imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

*Note -- The table below contains calculations that will appear when you have entered data in the MS Word form fields.* 

	Calendar years			January-June	
Item	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)					
Imports: <sup>1</sup> Quantity of imports (B)					
Value of imports (C)					
U.S. shipments: Commercial shipments: <i>Quantity</i> of commercial shipments (D)					
Value of commercial shipments (E)					
Internal consumption/company transfers: Quantity of internal consumption/transfers (F)					
Value <sup>2</sup> of internal consumption/transfers (G)					
Export shipments: <sup>3</sup> Quantity of export shipments (H)					
Value of export shipments (I)					
End-of-period inventories <sup>4</sup> (quantity) (J)					
Channels of distribution: U.S. commercial shipments to distributors ( <i>quantity</i> ) (K)					
U.S. commercial shipments to end users (quantity) (L)					
<sup>1</sup> Please identify the foreign producers, if known:			•		•

# CHINA

<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

<sup>3</sup> Identify your firm's principal export markets:

#### **RECONCILIATION OF SHIPMENTS**

Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each year equal the quantity reported for U.S. commercial shipments (i.e., line D) in each period.

If the calculated fields below return values other than zero (i.e., "0"), the data in question II-5 needs to be revised prior to submission to the Commission.

	Calendar years January-June		y-June		
Reconciliation Item	2011	2012	2013	2013	2014
U.S. shipments to distributors (K) + U.S. shipments to					
end users (L) - U.S. commercial shipments (D) =	0	0	0	0	0

## PART II.—<u>TRADE AND RELATED INFORMATION</u>--Continued

#### RECONCILIATION OF INVENTORY, PRODUCTION, AND SHIPMENTS

Generally, the data reported for the end-of-period inventories (i.e., line J) in question II-5 should be equal to the beginning of period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H).

Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, et cetera).

If the calculated fields below return values other than zero (i.e., "0"), please correct any data errors in table II-5 or explain below.

		Calendar years			January-June		
Reconciliation Item	2011	2012	2013	2013	2014		
Beginning inventories (A) + imports (B) – total shipments							
(D+F+H) – End-of-period inventories (J) =	0	0	0	0	0		

II-6. U.S. shipments of wire rod from CHINA, by type.—Report your firm's U.S. shipments (including U.S. commercial shipments and U.S. internal consumption/transfers), by type, related to the importation of wire rod from China reported above in question II-5 during calendar year 2013. (See definitions in the instruction booklet.)

# CHINA

(Quantit	y in short tons)		
Item		2013	
	Commercial shipments	Internal consumption/ transfers	Total U.S. shipments
U.S. shipments of wire rod from CHINA (quantity):			
Low/medium-low carbon industrial/standard quality wire rod			0
High/medium-high carbon industrial/standard quality wire rod			0
Tire cord quality wire rod and tire bead quality wire rod			0
Welding quality wire rod			0
Cold heading quality ("CHQ") wire rod			0
Other specialty carbon and alloy quality wire rod			0
All other wire rod shipments <sup>1</sup>			0
Total	0	0	0
RECONCILIATION <sup>2</sup>	0	0	0
<sup>1</sup> Identify these types of wire rod and describe their uses: <sup>2</sup> Please ensure that the total 2013 shipments by type of wire ro	od in question II 6 equ	ale the 2012 quantity rep	

Please ensure that the total 2013 shipments by type of wire rod in question II-6 equals the 2013 quantity reported for shipments by type in question II-5. If the reconciliation line above returns values other than zero (i.e., "0"), please correct any data errors.

II-7. **IMPORTS FROM ALL OTHER SOURCES**.–Report your firm's imports and your firm's shipments and inventories of wire rod imported from all other sources by your firm during the specified periods. (See definitions in the instruction booklet.)

*Note -- The table below contains calculations that will appear when you have entered data in the MS Word form fields.* 

Quantity (in short tons), value (in \$1,000)					
	С	alendar yea	irs	January-June	
Item	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)					
Imports: <sup>1</sup> Quantity of imports (B)					
Value of imports (C)					
U.S. shipments: Commercial shipments: <i>Quantity</i> of commercial shipments (D)					
Value of commercial shipments (E)					
Internal consumption/company transfers: Quantity of internal consumption/transfers (F)					
Value <sup>2</sup> of internal consumption/transfers (G)					
Export shipments: <sup>3</sup> Quantity of export shipments (H)					
Value of export shipments (I)					
End-of-period inventories <sup>4</sup> (quantity) (J)					
Channels of distribution: U.S. commercial shipments to distributors ( <i>quantity</i> ) (K)					
U.S. commercial shipments to end users ( <i>quantity</i> ) (L)					

<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

<sup>3</sup> Identify your firm's principal export markets:

**RECONCILIATION OF SHIPMENTS** 

Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each year equal the quantity reported for U.S. commercial shipments (i.e., line D) in each period.

If the calculated fields below return values other than zero (i.e., "0"), the data in question II-7 needs to be revised prior to submission to the Commission.

Reconcilation item	Calendar years			January-June	
	2011	2012	2013	2013	2014
U.S. shipments to distributors (K) + U.S. shipments to					
end users (L) - U.S. commercial shipments (D) =	0	0	0		

## PART II.—<u>TRADE AND RELATED INFORMATION</u>--Continued

#### **RECONCILIATION OF INVENTORY, PRODUCTION, AND SHIPMENTS**

Generally, the data reported for the end-of-period inventories (i.e., line J) in question II-7 should be equal to the beginning of period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H).

Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, et cetera).

If the calculated fields below return values other than zero (i.e., "0"), please correct any data errors in table II-7 or explain below.

	Calendar years		January-June		
Reconcilation Item	2011	2012	2013	2013	2014
Beginning inventories (A) + imports (B) – total shipments (D+F+H) – End-of-period inventories (J) =	0	0	0	0	0

II-8. U.S. shipments of wire rod from ALL OTHER SOURCES, by type.—Report your firm's U.S. shipments (including U.S. commercial shipments and U.S. internal consumption/transfers), by type, related to the importation of wire rod from all other sources reported above in question II-7 during calendar year 2013. (See definitions in the instruction booklet.)

# **ALL OTHER SOURCES**

tons)				
2013				
Commercial shipments	Internal consumption/ transfers	Total U.S. shipments		
antity):				
		0		
		0		
		0		
		0		
		C		
		0		
		0		
0	0	0		
0	0	0		
	shipments antity):	2013       Commercial shipments     Internal consumption/ transfers       antity):		

data errors.

## PART III.—PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Samantha Day (202-205-2088, Samantha.Day@usitc.gov)

III-1. <u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

## PRICE DATA

- III-2. These questions requests quarterly price and quantity data, f.o.b. your firm's U.S. point of shipment, for your firm's commercial shipments to unrelated U.S. customers since January 1, 2011 of the following products your firm imported from China (subject) and Canada, Japan, and Turkey (nonsubject):
  - <u>Product 1</u>.-- Industrial quality wire rod, grade C1006, 5.5 mm (7/32 inch) through 12 mm (15/32 inch) in diameter, for hangers, chain link fencing, collated nails and staples, grates, and other formed products (in green condition, e.g., NOT cleaned, coated, etc.).
  - <u>Product 2</u>.-- Industrial quality wire rod, grade C1008 through C1010, 5.5 mm (7/32 inch) through 12 mm (15/32 inch) in diameter, for hangers, chain link fencing, collated nails and staples, grates, and other formed products (in green condition, e.g., NOT cleaned, coated, etc.).
  - <u>Product 3.--</u> Mesh quality wire rod, grades C1006 through C1015, 5.5 mm (7/32 inch) through 14 mm (9/16 inch) in diameter, for the manufacturing of concrete reinforcement products such as wire for A-82 applications (in green condition, e.g., NOT cleaned, coated, etc.).
  - <u>Product 4</u>.-- Grades C1050 through C1070, 5.5 mm (7/32 inch) through 6.5 mm (1/4 inch) in diameter, for spring applications excluding valve spring (in green condition, e.g., NOT cleaned, coated, etc.).
  - **Product 5.--** Industrial quality wire, Grades C1060 through 1065, 5.5mm (7/32 inch) through 17.5 mm (11/16 inch) in diameter, for spring wire rod used in upholstery and mechanical applications, as well as oil-tempered spring applications.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

During January 2011-June 2014, did your firm import from China (subject) and/or Canada, Japan, and/or Turkey (nonsubject) and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question III-3.

III-2a. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from <u>China</u> and sold by your firm.

# CHINA

#### Report data in actual short tons and actual dollars (not 1,000s).

	(Qua	ntity <i>in short</i>	tons value in de	ollars)		
	Product 1		Produ	uct 2	Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-2a. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from <u>China</u> and sold by your firm.

# CHINA

#### Report data in actual short tons and actual dollars (not 1,000s).

	(Quantity in	short tons value in	dollars)	
	Produ	ict 4	Produ	uct 5
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

III-2b. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from <u>Canada</u> and sold by your firm.

# CANADA

#### Report data in actual short tons and actual dollars (not 1,000s).

Product 3 alue Quantity Valu
alue Quantity Valu

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-2b. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from <u>Canada</u> and sold by your firm.

# CANADA

#### Report data in actual short tons and actual dollars (not 1,000s).

	(Quantity <i>in</i>	short tons value in	dollars)	
	Produ	ict 4	Produ	ıct 5
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				
<sup>1</sup> Not volues (i.e. grees	بالم محما معيناهير معامد		wala atao wwa waid fusialat	بمبرامير مطلا أممرم

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

III-2c. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from <u>Japan</u> and sold by your firm.

# JAPAN

#### Report data in actual short tons and actual dollars (not 1,000s).

(	(Quantity <i>in short tons</i> value <i>in dollars</i> )								
Produ	uct 1	Produ	uct 2	Product 3					
Quantity	Value	Quantity	Value	Quantity	Value				
	Produ Quantity	Product 1 Quantity Value Value	Product 1     Produ       Quantity     Value     Quantity       Image: Constraint of the second	Product 1     Product 2       Quantity     Value     Quantity     Value       Image: Strategy of the strategy	Product 1 Product 2 Produ				

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-2c. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from <u>Japan</u> and sold by your firm.

# JAPAN

#### Report data in actual short tons and actual dollars (not 1,000s).

	Produ	ict 4	Produ	uct 5	
Period of shipment	Quantity	Value	Quantity	Value	
2011:	_				
January-March					
April-June					
July-September					
October-December					
2012:					
January-March					
April-June					
July-September					
October-December					
2013:					
January-March					
April-June					
July-September					
October-December					
2014:					
January-March					
April-June					

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

III-2d. <u>**Price data**</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from <u>**Turkey**</u> and sold by your firm.

# TURKEY

#### Report data in actual short tons and actual dollars (not 1,000s).

	(Qua	ntity <i>in short</i>	tons value in d	ollars)		
	Produ	uct 1	Produ	uct 2	Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
<sup>1</sup> Notvoluce (i.e. gree		مريمه مألم المرمم		akataa muanai	مالا امصم للماسة مسلاله	alua af

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-2d. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from <u>Turkey</u> and sold by your firm.

# TURKEY

#### Report data in actual short tons and actual dollars (not 1,000s).

T		short tons value in		
	Produc Period of shipment Quantity		Produ	uct 5
Period of shipment	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
2014:				
January-March				
April-June				

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

#### III-3. Price setting.--

(a) How does your firm determine the prices that it charges for sales of wire rod (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

(b) How does your firm take into account scrap prices when setting prices for wire rod?

Included in cost	Separate surcharge	Other	If other, describe. If separate surcharge, describe how your surcharge mechanism works.

III-4. **Discount policy.--** Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

## III-5. Pricing terms for wire rod.--

(a) What are your firm's typical sales terms for wire rod imported from China?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of imported wire rod from China usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

## PART III.—<u>PRICING AND RELATED INFORMATION</u>--Continued

III-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of wire rod imported from China in 2013 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

	Type of sale				
	Long-term contracts (multiple deliveries for more than 12 months)	Short-term contracts (multiple deliveries up to and including 12 months)	<b>Spot sales</b> (for a single delivery)	<b>Total</b> (should sum to 100%)	
Share of your 2013 sales	%	%	%	0.0	

III-7. <u>Contract provisions</u>.— Please fill out the table with respect to provisions of your firm's typical sales contracts for wire rod from China (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	ltem	Short-term contracts (multiple deliveries up to and including 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	Number of days		
Price renegotiation (during the	Yes		
contract period)	No		
	Quantity		
Fixed quantity and/or price	Price		
	Both		
Most or release provision	Yes		
Meet or release provision	No		
Not applicable	Not applicable		

III-8. <u>Lead times</u>.--What is your firm's share of sales of wire rod imported from China both from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of wire rod?

Source	Share of 2013 sales	Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100%)	100 %	

#### III-9. Shipping information.—

- (a) What is the approximate percentage of the total delivered cost of wire rod imported from China that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (*check one*)
- (c) When your firm sells wire rod imported from China, from where is it shipped? *(check one)*

Point of importation	Storage facility	Ship directly to final customer

(d) Indicate the approximate percentage of your firm's sales of wire rod imported from China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share of 2013 commercial shipments
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should total 100%)	0.0 %

III-10. <u>Geographical shipments--</u>In which U.S. geographic market area(s) has your firm sold wire rod imported from subject countries since January 1, 2011 (check all that apply)?

Geographic area	China	All other countries
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central SouthwestAR, LA, OK, and TX.		
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific CoastCA, OR, and WA.		
<b>Other</b> .–All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.		

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## PART III.—PRICING AND RELATED INFORMATION--Continued

#### III-11. End uses.-

(a) List the top three end uses of the wire rod that your firm imports and sells commercially. For each end-use product, what percentage of the <u>total cost</u> is accounted for by wire rod and other inputs?

	Share of total of product acco	Total	
End use product (commercial sales)	Wire rod	Other inputs	(should sum to 100% across)
	%	%	100 %
	%	%	100 %
	%	%	100 %

(b) List the top three end uses of the wire rod that your firm imports and transfers to related firms and or consumes internally. For each end-use product, what percentage of the <u>total</u> <u>cost</u> is accounted for by wire rod and other inputs?

End use product	Share of total of product acco	Total	
(internal consumption or transferred to a related firm)	Wire rod	Other inputs	(should sum to 100% across)
	%	%	100 %
	%	%	100 %
	%	%	100 %

III-12. <u>Substitutes</u>.-- Can other products be substituted for wire rod?

🗌 No

Yes--Please fill out the table.

		End use in which this			inges in the prices of this substitute fected the price for wire rod?
	Substitute	substitute is used	No	Yes	Explanation
1.					
2.					
3.					

## PART III.—PRICING AND RELATED INFORMATION--Continued

III-13. <u>Demand trends</u>.-- Indicate how demand within the United States and outside of the United States (if known) for wire rod has changed since January 1, 2011. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States					
Outside the United States					

III-14. **Product changes.--**Have there been any significant changes in the product mix or marketing of wire rod since January 1, 2011?

No	Yes	If yes, please describe.

#### III-15. Conditions of competition.--

(a) Is the wire rod market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to wire rod? If yes, describe.

Check all that apply.		Please describe.		
	No	Skip to question III-16.		
	Yes-Business cycles (e.g. seasonal business)			
	Yes-Other distinctive conditions of competition			

(b) If yes, have there been any changes in the business cycles or conditions of competition for wire rod since January 1, 2011?

No	Yes	If yes, describe.

III-16. Supply constraints.--Has your firm refused, declined, or been unable to supply wire rod since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

III-17. Raw materials.-- How have wire rod raw materials prices changed since January 1, 2011?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for wire rod.

III-18. **Interchangeability.--**Is wire rod produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Canada	Japan	Turkey	Other countries			
United States								
China								
Canada								
Japan								
Turkey								
For any country-pair producing wire rod that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:								

III-19. Factors other than price.-- Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between wire rod produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Canada	Japan	Turkey	Other countries		
United States							
China							
Canada							
Japan							
Turkey							
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of wire rod, identify the country-pair and report the advantages or disadvantages imparted by such factors:							

## PART III.—PRICING AND RELATED INFORMATION--Continued

III-20. <u>Customer identification</u>--Please provide the names and location of your firm's 10 largest U.S. customers for wire rod since January 1, 2011. Indicate the share of the quantity of your firm's total shipments of wire rod that each of these customers accounted for in 2013.

	Customer's name		City and state	Share of 2013 sales (%)
1		City	, State	
2		City	' State	
3		City	, State	
4		City	' State	
5		City	, State	
6		City	' State	
7		City	, State	
8		City	, State	
9		City	, State	
10		City	, State	

III-21. <u>Other explanations</u>--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below.