

U.S. IMPORTERS' QUESTIONNAIRE

SUGAR FROM MEXICO

This questionnaire must be received by the Commission by **JANUARY 28, 2015**

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping investigations concerning sugar from Mexico (Inv. Nos. 701-TA-513 and 731-TA-1249 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>Website _____</p> <p>Has your firm imported sugar (as defined on next page) from any country at any time since October 1, 2011?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)</p> <p>Return questionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the following link: https://dropbox.usitc.gov/oinv/. (PIN: SUGAR)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ Name of Authorized Official	_____ Title of Authorized Official	_____ Date
_____ Signature	Phone: _____ Fax: _____	_____ Email address

PART I.—GENERAL INFORMATION

Background. This proceeding was instituted in response to a petition filed on March 28, 2014 by the American Sugar Coalition (“ASC”). The ASC members are: American Sugar Cane League, Thibodaux, LA; American Sugarbeet Growers Association, Washington, DC; American Sugar Refining, Inc., West Palm Beach, FL; Florida Sugar Cane League, Washington, DC; Hawaiian Commercial and Sugar Company, Puunene, HI; Rio Grande Valley Sugar Growers, Inc., Santa Rosa, TX; Sugar Cane Growers Cooperative of Florida, Belle Glade, FL; and United States Beet Sugar Association, Washington, DC. Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at http://www.usitc.gov/investigations/701731/2014/sugar_mexico/final.htm.

Sugar covered by these investigations as defined by the Department of Commerce scope is raw and refined sugar of all polarimeter readings derived from sugar cane or sugar beets. The chemical sucrose gives sugar its essential character. Sucrose is a nonreducing disaccharide composed of glucose and fructose linked by a glycosidic bond via their anomeric carbons. The molecular formula for sucrose is $C_{12}H_{22}O_{11}$; the International Union of Pure and Applied Chemistry (IUPAC) International Chemical Identifier (InChI) for sucrose is 1S/C12H22O11/c13-l-4-6(16)8(18)9(19)11(21-4)23-12(3-15)10(20)7(17)5(2-14)22-12/h4-11,13-20H,1-3H2/t4-,5-,6-,7-,8+,9-,10+,11-,12+/m1/s1; the InChI Key for sucrose is CZMRCDWAGMRECN-UGDNZRGBSA-N; the U.S. National Institutes of Health PubChem Compound Identifier (CID) for sucrose is 5988; and the Chemical Abstracts Service (CAS) Number of sucrose is 57-50-1.

Sugar described in the previous paragraph includes products of all polarimeter readings described in various forms, such as raw sugar, estandar or standard sugar, high polarity or semirefined sugar, special white sugar, refined sugar, brown sugar, edible molasses, desugaring molasses, organic raw sugar, and organic refined sugar. Other sugar products, such as powdered sugar, colored sugar, flavored sugar, and liquids and syrups that contain 95 percent or more sugar by dry weight are also within the scope of these investigations.

The scope of these investigations does not include (1) sugar imported under the Refined Sugar Re-Export Programs of the U.S. Department of Agriculture;¹ (2) sugar products produced in Mexico that contain 95 percent or more sugar by dry weight that originated outside of Mexico; (3) inedible molasses (other than inedible desugaring molasses noted above); (4) beverages; (5) candy; (6) certain specialty sugars; and (7) processed food products that contain sugar (e.g., cereals). Specialty sugars excluded from the scope of these investigations are limited to the following: caramelized slab sugar candy, pearl sugar, rock candy, dragees for cooking and baking, fondant, golden syrup, and sugar decorations.

Merchandise covered by these investigations is typically imported under the following headings of the HTSUS: 1701.12.1000, 1701.12.5000, 1701.13.1000, 1701.13.5000, 1701.14.1000, 1701.14.5000, 1701.91.1000, 1701.91.3000, 1701.99.1010, 1701.99.1025, 1701.99.1050, 1701.99.5010, 1701.99.5025, 1701.99.5050, and 1702.90.4000. The tariff classification is provided for convenience and customs purposes; however, the written description of the scope of these investigations is dispositive.

¹ This exclusion applies to sugar imported under the Refined Sugar Re-Export Program, the Sugar-Containing Products Re-Export Program, and the Polyhydric Alcohol Program administered by the U.S. Department of Agriculture.

Raw sugar.—Unrefined sugar destined for further processing.

Refined sugar.—Sugar that is not destined for further processing.

Importer.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing sugar (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. §1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. §1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR §207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"Establishment"--Each facility of a firm involved in the importation of sugar, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing sugar from Mexico into the United States or that are engaged in exporting sugar from Mexico to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of sugar?

No Yes--List the following information.

Firm name	Address	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on sugar. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of sugar but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters sugar into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports sugar under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S. Code § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Amy Sherman (202-205-3289, amy.sherman@usitc.gov). **Supply all data requested on a crop-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of sugar since October 1, 2011.

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or production curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of sugar for delivery on or after September 31, 2014?

"Arranged imports" are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes--Fill out the table below.

Quantity (in 1,000 short tons raw value)	
Source	Arranged Imports
Mexico	
Other sources	

II-4. **Reasons for importing.**--If your firm also produces sugar in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

Note.--If your firm produces and/or processes sugar in the United States, including liquid sugar, please complete the Commission's producer questionnaire. Contact Amy Sherman, 202-205-3289, amy.sherman@usitc.gov for copies of that questionnaire or download the document from the Commission's website at:

http://www.usitc.gov/investigations/701731/2014/sugar_mexico/final.htm

Definitions

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" –Quantities reported should be net of returns.

"Import values" –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"Commercial U.S. shipments" – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" –Product consumed internally by your firm.

"Transfers to related firms" –Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" –A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" --Finished goods inventory, not raw materials or work in progress.

II-5. **IMPORTS FROM MEXICO.**—Report your firm’s imports and your firm’s shipments and inventories of sugar imported from Mexico by your firm during the specified periods. [+Link to definitions](#)

MEXICO

Quantity (in 1,000 short tons raw value), value (in \$1,000)			
Item	Crop years		
	2011/12	2012/13	2013/14
Beginning-of-period inventories (quantity) (A)			
Imports:¹			
Quantity (B)			
Value (C)			
Average polarity of U.S. imports (D)			
U.S. shipments:			
Commercial U.S. shipments:			
Quantity (E)			
Value (F)			
Internal consumption/company transfers:			
Quantity (G)			
Value ² (H)			
Export shipments:³			
Quantity (I)			
Value (J)			
End-of-period inventories (quantity) (K)			
Channels of distribution:			
Commercial U.S. shipments of sugar:			
To <u>distributors</u> (quantity) (L)			
To <u>grocery chains</u> (quantity) (M)			
To <u>restaurants and restaurant chains</u> (quantity) (N)			
To <u>industrial end users</u> (quantity) (O)			
To <u>U.S. refiners</u> (quantity) (P)			
To <u>U.S. melt houses</u> (quantity) (Q)			
¹ Please identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ ³ Identify your firm’s principal export markets: _____			

II-5. **IMPORTS FROM MEXICO**.--Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line K) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines E, G, and I). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Crop years		
	2011/12	2012/13	2013/14
A + B – E – G – I – K = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.			

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines L, M, N, O, P and Q) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Crop years		
	2011/12	2012/13	2013/14
L + M + N + O + P + Q – E = zero ("0"), if not revise.	0	0	0

II-6. **Imports from Mexico by polarity**.--Please estimate the share of your firms' U.S. imports from Mexico by the following categories.

Source	Crop years		
	2011/12	2012/13	2013/14
	Share (Percent)		
U.S. imports from <u>Mexico (MX)</u> -- Less than or equal to 99.4 polarity Destined for further processing			
Greater than 99.4 and less than or equal to 99.6 polarity Destined for further processing			
Not destined for further processing			
Greater than 99.6 polarity Destined for further processing			
Not destined for further processing			
Total should sum to 100% (if there are reported imports in line B of the previous question)	0.0	0.0	0.0

II-7. **IMPORTS FROM ALL OTHER SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of sugar imported from **all other sources combined** by your firm during the specified periods. . [+Link to definitions](#)

ALL OTHER SOURCES COMBINED

(List sources: _____)

Quantity (in 1,000 short tons raw value), value (in \$1,000)			
Item	Crop years		
	2011/12	2012/13	2013/14
Beginning-of-period inventories (quantity) (A)			
Imports:¹			
Quantity (B)			
Value (C)			
Average polarity of U.S. imports (D)			
U.S. shipments:			
Commercial U.S. shipments:			
Quantity (E)			
Value (F)			
Internal consumption/company transfers:			
Quantity (G)			
Value ² (H)			
Export shipments:³			
Quantity (I)			
Value (J)			
End-of-period inventories (quantity) (K)			
Channels of distribution:			
Commercial U.S. shipments of sugar:			
To <u>distributors</u> (quantity) (L)			
To <u>grocery chains</u> (quantity) (M)			
To <u>restaurants and restaurant chains</u> (quantity) (N)			
To <u>industrial end users</u> (quantity) (O)			
To <u>U.S. refiners</u> (quantity) (P)			
To <u>U.S. melt houses</u> (quantity) (Q)			
¹ Please identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ ³ Identify your firm’s principal export markets: _____			

II-7. IMPORTS FROM ALL OTHER SOURCES.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line K) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines E, G, and I). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Crop years		
	2011/12	2012/13	2013/14
A + B – E – G – I – K = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.			

RECONCILIATION OF CHANNELS.— Please ensure that the quantities reported for channels of distribution (i.e., lines L, M, N, O, P and Q) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Crop years		
	2011/12	2012/13	2013/14
L + M + N + O + P + Q – E = zero ("0"), if not revise.	0	0	0

II-8. Imports from all other sources by polarity.—Please estimate the share of your firms' U.S. imports from all other sources (AOS) (e.g., all sources other than Mexico) by the following categories.

Source	Crop years		
	2011/12	2012/13	2013/14
	Share (Percent)		
U.S. imports from <u>All other sources (AOS)</u> -- Less than or equal to 99.4 polarity Destined for further processing			
Greater than 99.4 and less than or equal to 99.6 polarity Destined for further processing			
Not destined for further processing			
Greater than 99.6 polarity Destined for further processing			
Not destined for further processing			
Total should sum to 100% (if there are reported imports in line B of the previous question)	0.0	0.0	0.0

- II-9. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

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PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, john.benedetto@usitc.gov).

- III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- III-2. The first of these questions request monthly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since October 1, 2011 of the following products your firm imported from Mexico (question III-2a) and imported from countries other than Mexico (question III-2c). Question III-2b requests information on your firm's contracts for products 1 and 2A. Question III-2d requests data for product 1 that your firm imported and consumed internally.

Product 1.—Sugar, less than 99.6 polarity, sold to sugar refiners.

Product 2A.—Sugar, 99.9 polarity and above, sold to industrial producers of food, beverages or other sugar-containing-products (e.g., General Mills, Mars, Coca Cola, Kraft).

Product 2B.—Sugar, 99.6-99.89 polarity, sold to industrial producers of food, beverages or other sugar-containing-products (e.g., General Mills, Mars, Coca Cola, Kraft).

Product 2C.—Sugar, 99.4-99.59 polarity, sold to industrial producers of food, beverages or other sugar-containing-products (e.g., General Mills, Mars, Coca Cola, Kraft).

Product 3A.—Branded refined sugar sold in packages of 50 lbs. or less to grocery chains (e.g., Safeway, Harris Teeter, Walmart, Costco).

Product 3B.—Private label refined sugar sold in packages of 50 lbs. or less to grocery chains (e.g., Safeway, Harris Teeter, Walmart, Costco).

Product 4.-- Refined sugar sold in packages of 50 kgs. (110.23 lbs.) or less to institutional and/or food service providers (e.g., Sysco, restaurant chains, bakeries, schools, hospitals, prisons).

Product 5A.-- Sugar, 99.9 polarity and above, sold in packages of 50 kgs. (110.23 lbs.) or less to distributors (i.e., companies such as Batory Foods that buy sugar to resell to the industrial trade for use as an ingredient).

Product 5B.-- Sugar, 99.6-99.89 polarity, sold in packages of 50 kgs. (110.23 lbs.) or less to distributors (i.e., companies such as Batory Foods that buy sugar to resell to the industrial trade for use as an ingredient).

Product 5C.-- Sugar, 99.4-99.59 polarity, sold in packages of 50 kgs. (110.23 lbs.) or less to distributors (i.e., companies such as Batory Foods that buy sugar to resell to the industrial trade for use as an ingredient).

Product 6A.-- Sugar, 99.9 polarity and above, sold in bulk to distributors (i.e., companies such as Batory Foods).

Product 6B.-- Sugar, 99.6-99.89 polarity, sold in bulk to distributors (i.e., companies such as Batory Foods).

Product 6C.-- Sugar, 99.4-99.59 polarity, sold in bulk to distributors (i.e., companies such as Batory Foods).

Please note that, for questions III-2a and III-2c values should be **f.o.b., U.S. point of shipment** and should not include U.S.-inland transportation costs. Values should reflect the **final net** amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

However, prices for table III-2b should be delivered prices, but still net of all deductions for discounts or rebates

During October 2011-September 2014, did your firm import from Mexico or other countries and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete pricing data tables III-2a, III-2b, and III-2c as appropriate.
<input type="checkbox"/>	No.

During October 2011-September 2014, did your firm import from Mexico and internally consume product 1 as listed above (or any products that were competitive with this product)?

<input type="checkbox"/>	Yes. --Please complete pricing data table III-2d and questions at III-2e.
<input type="checkbox"/>	No.

III-2a. **Price data.**--Report below the monthly price data¹ for pricing products² imported from Mexico and sold by your firm.

MEXICO

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>								
Month of shipment	Product 1		Product 2A		Product 2B		Product 2C	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
October								
November								
December								
2012:								
January								
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
2013:								
January								
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
2014:								
January								
February								
March								
April								
May								
June								
July								
August								
September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

III-2a. **Price data.**--Report below the monthly price data¹ for pricing products² imported from Mexico and sold by your firm.

MEXICO

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>						
Month of shipment	Product 3A		Product 3B		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
October						
November						
December						
2012:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2013:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2014:						
January						
February						
March						
April						
May						
June						
July						
August						
September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

III-2a. **Price data.**--Report below the monthly price data¹ for pricing products² imported from Mexico and sold by your firm.

MEXICO

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>						
Month of shipment	Product 5A		Product 5B		Product 5C	
	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
October						
November						
December						
2012:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2013:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2014:						
January						
February						
March						
April						
May						
June						
July						
August						
September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.
² Pricing product definitions are provided on the first page of Part III.

III-2a. **Price data.**--Report below the monthly price data¹ for pricing products² imported from Mexico and sold by your firm.

MEXICO

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>						
Month of shipment	Product 6A		Product 6B		Product 6C	
	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
October						
November						
December						
2012:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2013:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2014:						
January						
February						
March						
April						
May						
June						
July						
August						
September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1: _____

Product 2A, 2B, 2C: _____

Product 3A, 3B: _____

Product 4: _____

Product 5A, 5B, 5C: _____

Product 6A, 6B, 6C: _____

III-2d. **Price data.**--Report below the monthly price data¹ for pricing products² imported from all countries other than Mexico and sold by your firm.

IMPORTS FROM ALL COUNTRIES OTHER THAN MEXICO

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>								
Month of shipment	Product 1		Product 2A		Product 2B		Product 2C	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
October								
November								
December								
2012:								
January								
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
2013:								
January								
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
2014:								
January								
February								
March								
April								
May								
June								
July								
August								
September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

III-2d. **Price data.**-- Report below the monthly price data¹ for pricing products² imported from all countries other than Mexico and sold by your firm.

IMPORTS FROM ALL COUNTRIES OTHER THAN MEXICO

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>						
Month of shipment	Product 3A		Product 3B		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
October						
November						
December						
2012:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2013:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2014:						
January						
February						
March						
April						
May						
June						
July						
August						
September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

III-2d. **Price data.**-- Report below the monthly price data¹ for pricing products² imported from all countries other than Mexico and sold by your firm.

IMPORTS FROM ALL COUNTRIES OTHER THAN MEXICO

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>						
Month of shipment	Product 5A		Product 5B		Product 5C	
	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
October						
November						
December						
2012:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2013:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2014:						
January						
February						
March						
April						
May						
June						
July						
August						
September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

III-2d. **Price data.**-- Report below the monthly price data¹ for pricing products² imported from all countries other than Mexico and sold by your firm.

IMPORTS FROM ALL COUNTRIES OTHER THAN MEXICO

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>						
Month of shipment	Product 6A		Product 6B		Product 6C	
	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
October						
November						
December						
2012:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2013:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2014:						
January						
February						
March						
April						
May						
June						
July						
August						
September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

III-2e. **Purchase cost data.**-- Report below your firm's landed duty-paid cost of importing product 1 (see definition in III-2 above) from Mexico for product consumed internally by your firm.

Report data in actual hundred-weight and actual dollars (not 1,000s).

<i>(Quantity in hundred-weight, value in dollars)</i>		
Month of shipment	Product 1	
	Quantity	Value (landed duty-paid)
2011:		
October		
November		
December		
2012:		
January		
February		
March		
April		
May		
June		
July		
August		
September		
October		
November		
December		
2013:		
January		
February		
March		
April		
May		
June		
July		
August		
September		
October		
November		
December		
2014:		
January		
February		
March		
April		
May		
June		
July		
August		
September		
Pricing product definitions are provided on the first page of Part III.		

III-2f. Additional transaction costs.

If your firm imported product 1 for use in your firm's own production, please answer the following:

(i) Does your firm incur additional transaction costs (e.g., additional logistical costs, additional inventory carrying costs, exchange rate risk, quality control monitoring, etc.) when it imports Mexican sugar directly compared to when it purchases imported Mexican sugar from a U.S. importer or domestic sugar from a U.S. producer?

- No Yes—Please list the factors that add to the cost of importing directly, indicate the source of the purchases you are comparing your direct imports to, and provide estimates of these additional costs.

Factors	Basis of comparison (source of purchases)	Cost estimate (% of purchase price)
	<input type="checkbox"/> U.S. importers only <input type="checkbox"/> U.S. producers only <input type="checkbox"/> Both	
	<input type="checkbox"/> U.S. importers only <input type="checkbox"/> U.S. producers only <input type="checkbox"/> Both	

(ii) Is your firm able to reduce its transaction costs by importing Mexican sugar directly compared to purchasing imported Mexican sugar from a U.S. importer or domestic sugar from a U.S. producer?

- No Yes—Please list the factors that reduce the cost of importing directly (e.g., Mexican export logistical structure already in place, transport economies of scale, etc.), indicate the source of the purchases you are comparing your direct imports to, and provide estimates of these cost reductions.

Factors	Basis of comparison (source of purchases)	Savings estimate (% of purchase price)
	<input type="checkbox"/> U.S. importers only <input type="checkbox"/> U.S. producers only <input type="checkbox"/> Both	
	<input type="checkbox"/> U.S. importers only <input type="checkbox"/> U.S. producers only <input type="checkbox"/> Both	

III-2g. **Pricing data methodology.**—Please describe the method and the kinds of documents/records that were used to compile your price data.

--

III-3. **Price setting.**—

(a) How does your firm determine the prices that it charges for sales of sugar (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) If your firm uses futures prices for price setting or hedging purposes, please explain how these prices are used. Your response should include reference to exchange prices, hedging costs, transportation costs, import tariffs, and any other relevant factors.

--

(c) Please specify the percentage of your sales that have prices fixed at time of sale _____ %, between the time of sale and the time of delivery _____ %, and the time of delivery _____ %.

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for sugar from Mexico (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i># of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price tied to futures contract	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**--What is your firm's share of sales of sugar imported from Mexico both from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of sugar?

Source	Share of 2013/14 crop year sales	Average Lead time (days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9. **Shipping information.**—

- (a) What is the approximate percentage of the total delivered cost of sugar imported from Mexico that is accounted for by U.S. inland transportation costs? percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser *(check one)*
- (c) When your firm sells sugar imported from Mexico, from where is it shipped?
 Point of importation Storage facility *(check one)*
- (d) Indicate the approximate percentage of your firm's sales of sugar imported from Mexico that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold sugar imported from Mexico since October 1, 2011 (check all that apply)?

Geographic area	Mexico
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>

III-11. **End uses.**--List the end uses of the sugar that your firm imports from Mexico. For each end-use product, what percentage of the total cost is accounted for by sugar and other inputs?

End use product	Share of total cost of end use product accounted for by		Total (should sum to 100.0% across)
	Sugar	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-12. **Substitutes.**-- Can other products be substituted for sugar?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for sugar?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for sugar has changed since October 1, 2011. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of sugar since October 1, 2011?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Conditions of competition.**—

(a) Is the sugar market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to sugar? If yes, describe.

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-15(c)
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Trends in world sugar prices relative to U.S. prices (e.g. whether U.S. prices are above the loan rate)	
<input type="checkbox"/> Yes-Trends in refining capacity	
<input type="checkbox"/> Yes-Trends in acreage planted	
<input type="checkbox"/> Yes-Trends in usage of GMO seeds	
<input type="checkbox"/> Yes-Trends in world's use of biofuels	
<input type="checkbox"/> Yes-Other distinctive conditions of competition (e.g. weather, government policies)	

(b) If yes, have there been any changes in the business cycles or conditions of competition for sugar since October 1, 2011?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

(c) Please describe your interaction with the U.S. government in the areas of data collection, monitoring, and information sharing regarding supply and demand in the U.S. sugar market.

--

Please answer the following questions based on your firm's experience.

(d) How does the U.S. government influence U.S. prices for raw and refined sugar?

--

(e) How does the U.S. government interact with U.S. producers of raw and refined sugar?

--

III-16. **Supply constraints.**--Has your firm refused, declined, or been unable to supply sugar since October 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Raw materials.**-- How have the prices of the raw materials used to produce sugar changed since October 1, 2011?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for sugar.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Interchangeability.**--Is sugar produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Mexico	All Other Countries
United States		
Mexico	X	
For any country-pair producing sugar which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:		

III-19. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between sugar produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	Mexico	All Other Countries
United States		
Mexico	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's purchases of sugar, identify the country-pair and report the advantages or disadvantages imparted by such factors:		

III-20. **Global sugar prices.**—

Please describe the trends in global sugar prices since October 1, 2011. Please attach any data that your firm has on global sugar prices.

Please describe the relationship between U.S. and global sugar prices, i.e., how are the prices of U.S. sugar related to global sugar prices?

III-21. Raw sugar, refined sugar, and estandar.--

(a) If you are a sugar refiner or industrial user, can you use raw sugar, estandar, semi-refined and/or fully refined sugar interchangeably in one or all of the same applications?

No	Yes	If yes, please describe the specific applications.
<input type="checkbox"/>	<input type="checkbox"/>	

(b) If the answer to question III-21(a) is yes, please indicate the sugars of different polarities that you have used interchangeably.

- raw sugar and estandar
- estandar and semi- or fully refined sugar
- semi-refined and fully refined sugar
- all types

(c) If you are a sugar refiner or industrial user and when sugar suitable for use in your or your customers' application is available from domestic sources, Mexico or a third country, will you typically pay a premium for sugar from any of these different sources of supply?

No	Yes	If yes, please indicate the source of the sugar for which you will pay a premium price and the amount of the premium you are typically willing to pay.
<input type="checkbox"/>	<input type="checkbox"/>	

(d) Has the availability of Mexican sugar in the United States had a material impact on the price of sugar in the U.S. market over the crop years 2011/2012, 2012/2013, and 2013/2014?

No	Yes	If yes, please describe the impact and, in particular, whether Mexican sugar placed downward pressure on U.S. producer prices.
<input type="checkbox"/>	<input type="checkbox"/>	

III-22. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for sugar since October 1, 2011. Indicate the share of the quantity of your firm's total shipments of sugar that each of these customers accounted for in crop year 2013/14.

	Customer's name	Contact person	State	Share of 2013/14 crop year sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-23. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

PART IV.--ALTERNATIVE PRODUCT INFORMATION

Further information on this part of the questionnaire can be obtained from Amy Sherman (202-205-3289, amy.sherman@usitc.gov).

IV-1. **HFCS Production.**--Since October 1, 2011, has your firm produced high fructose corn syrup (HFCS)?

HFCS.--A sweetener made from corn composed of either 42 percent or 55 percent fructose.

No Yes--**COMPLETE AND RETURN A HFCS PRODUCER QUESTIONNAIRE**

All importers (i.e., whether or not producers of HFCS) should respond to the following:

IV-2 **Comparability of types of sweetener products.**--For each of the following indicate whether refined sugar and HFCS are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

(a) **Characteristics and Uses.**-- The differences and similarities in the physical characteristics and end uses between refined sugar and HFCS.

Fully comparable	Mostly comparable	Somewhat comparable	Not at all comparable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their characteristics and uses:

(b) **Interchangeability.**--The ability to substitute refined sugar and HFCS in the same application.

Fully interchangeable	Mostly interchangeable	Somewhat interchangeable	Not at all interchangeable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their interchangeability:

IV-2 **Comparability of types of sweetener products.--Continued**

- (c) **Manufacturing facilities, production processes, and production employees.**-- Whether refined sugar and HFCS are manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Fully the same	Mostly the same	Somewhat the same	Not at all the same	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their manufacturing processes:

- (d) **Channels of distribution.**-- Channels of distribution/market situation through which refined sugar and HFCS are sold (i.e., sold direct to end users, through distributors, etc.).

Fully comparable	Mostly comparable	Somewhat comparable	Not at all comparable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their channels of distribution:

IV-2 **Comparability of types of sweetener products.--Continued**

(e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in refined sugar and HFCS in the market (*e.g.*, sales/marketing practices).

Fully comparable	Mostly comparable	Somewhat comparable	Not at all comparable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you in terms of their customer and producer perceptions:

(f) **Price.**--Whether prices are comparable or differ between refined sugar and HFCS.

Fully comparable	Mostly comparable	Somewhat comparable	Not at all comparable	NA/no familiarity
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please provide a narrative discussion for the comparability ratings you provided in terms of their prices:

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at: http://www.usitc.gov/investigations/701731/2014/sugar_mexico/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** SUGAR

• **E-mail.**—E-mail your questionnaire to amy.sherman@usitc.gov; include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, you are required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR §207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR §207.7). Service of the questionnaire must be made in paper form.