

U.S. IMPORTERS' QUESTIONNAIRE

POLYVINYL ALCOHOL FROM CHINA, JAPAN, AND KOREA

This questionnaire must be received by the Commission by **January 12, 2015**

See the last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the antidumping duty orders concerning polyvinyl alcohol ("PVA") from China, Japan, and Korea (Inv. Nos. 731-TA-1014, 1016, and 1017 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).**

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>Website _____</p> <p>Has your firm imported PVA (as defined on the following page) <i>from any country</i> at any time since January 1, 2008?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)</p> <p>Return questionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking on the following link: https://dropbox.usitc.gov/oinv/. (PIN: PVAL)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone:

Fax:

Email address

PART I.—GENERAL INFORMATION

Background.-- On July 2, 2003, the Department of Commerce issued an antidumping duty order on imports of polyvinyl alcohol ("PVA") from Japan (68 FR 39518). On October 1, 2003, the Department of Commerce issued antidumping duty orders on imports of PVA from China and Korea (68 FR 56620-56621). On March 3, 2014, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time (79 FR 11821). If the Commission makes affirmative determinations, the orders will remain in place. If the Commission makes negative determinations, the Department of Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at http://www.usitc.gov/trade_remedy/731_ad_701_cvd/investigations/2014/pva/reviewphase.htm.

Polyvinyl Alcohol ("PVA").—All PVA hydrolyzed in excess of 80 percent, whether or not mixed or diluted with commercial levels of defoamer or boric acid, except as noted below. The following products are specifically **excluded** from the scope of these reviews:

- (1) PVA in fiber form.
- (2) PVA with hydrolysis less than 83 mole percent and certified not for use in the production of textiles.
- (3) PVA with hydrolysis greater than 85 percent and viscosity greater than or equal to 90 cps.
- (4) PVA with a hydrolysis greater than 85 percent, viscosity greater than or equal to 80 cps but less than 90 cps, certified for use in an ink jet application.
- (5) PVA for use in the manufacture of an excipient or as an excipient in the manufacture of film coating systems which are components of a drug or dietary supplement, and accompanied by an end-use certification.
- (6) PVA covalently bonded with cationic monomer uniformly present on all polymer chains in a concentration equal to or greater than one mole percent.
- (7) PVA covalently bonded with carboxylic acid uniformly present on all polymer chains in a concentration equal to or greater than two mole percent, certified for use in a paper application.
- (8) PVA covalently bonded with thiol uniformly present on all polymer chains, certified for use in emulsion polymerization of non-vinyl acetic material.
- (9) PVA covalently bonded with paraffin uniformly present on all polymer chains in a concentration equal to or greater than one mole percent.
- (10) PVA covalently bonded with silan uniformly present on all polymer chains certified for use in paper coating applications.
- (11) PVA covalently bonded with sulfonic acid uniformly present on all polymer chains in a concentration level equal to or greater than one mole percent.
- (12) PVA covalently bonded with acetoacetylate uniformly present on all polymer chains in a concentration level equal to or greater than one mole percent.
- (13) PVA covalently bonded with polyethylene oxide uniformly present on all polymer chains in a concentration level equal to or greater than one mole percent.
- (14) PVA covalently bonded with quaternary amine uniformly present on all polymer chains in a concentration level equal to or greater than one mole percent.
- (15) PVA covalently bonded with diacetoneacrylamide uniformly present on all polymer chains in a concentration level greater than three mole percent, certified for use in a paper application.

The merchandise subject to these reviews is currently classifiable under subheading 3905.30.00 of the Harmonized Tariff Schedule of the United States (HTSUS).

PVB grade PVA.--PVA for use in polyvinyl butyral.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser, and/or foreign producer questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to the enclosed questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. §1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in the enclosed questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to the questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with the proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. §1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR §207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

“Establishment”--Each facility of a firm involved in the importation of PVA, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing PVA from China, Japan, or Korea into the United States or that are engaged in exporting PVA from China, Japan, or Korea to the United States?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing PVA from countries other than China, Japan, and Korea into the United States or that are engaged in exporting PVA from countries other than China, Japan, and Korea to the United States?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of PVA?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-7. **Importing operations.**--Please indicate the nature of your firm's importing operations on PVA. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-8. **Consignees.**--If your firm is an importer of record of PVA but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-9. **FTZs, TIB, or bonded warehouse.**--Please indicate whether your firm enters PVA into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports PVA under the TIB (temporary importation under bond) program.

“Foreign trade zone” is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

“Bonded warehouse” is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S. Code § 1555.

“Temporary Importation under Bond (“TIB”) program” is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-10. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company’s business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for PVA?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-11. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Mary Messer (mary.messer@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of PVA since January 1, 2008.

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or production curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of PVA in the future?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
<input type="checkbox"/>	<input type="checkbox"/>	

For question II-4, if your firm's response differs for particular orders, please indicate and explain the particular effect of revocation of specific orders.

II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the importation of PVA in the future if the antidumping duty orders on PVA from China, Japan, and Korea were to be revoked?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
<input type="checkbox"/>	<input type="checkbox"/>	

II-5. **Arranged imports.**--Has your firm imported or arranged for the importation of PVA for delivery after **September 30, 2014**?

"Arranged imports" are imports for which your firm has placed an order with a foreign producer for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes--Fill out the table below.

Quantity (in 1,000 pounds)				
Period/Source	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sept 2015
China				
Japan				
Korea				
Taiwan				
Other sources:¹				
¹ Identify your other sources:				

II-6. **Reasons for importing if producer.**--If your firm also produces PVA in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

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“Imports” –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

“Import quantities” –Quantities reported should be net of returns.

“Import values”—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

“U.S. Commercial shipments”— Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

“Internal consumption” –Product consumed internally by your firm.

“Transfers to related firms” –Shipments made to related domestic firms. Such transactions are valued at fair market value.

“Related firm” –A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

“Export shipments”— Shipments to destinations outside the United States, including shipments to related firms.

“Inventories” --Finished goods inventory, not raw materials or work in progress.

II-7a. **Imports from China.**-- Report your firm's imports and your firm's shipments and inventories of PVA imported from China by your firm during the specified periods.

CHINA

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)								
Imports: Quantity (B)								
Value (C)								
U.S. shipments: Commercial shipments: quantity (D)								
value (E)								
Internal consumption: ¹ quantity (F)								
value (G)								
Transfers to related firms: ¹ quantity (H)								
value (I)								
Export shipments: ² Commercial export shipments: quantity (J)								
value (K)								
Export to related firms: ¹ quantity (L)								
value (M)								
End-of-period inventories (quantity) (N)								

¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____

² Identify your firm's principal export markets: _____

II-7c. **Imports from China, by end use applications.**--Please identify the end use applications for the PVA imported from **CHINA** by your firm in 2013 and interim 2014. If more than one application is listed, please estimate the quantity imported (*in 1,000 pounds*) for each end use. **Total reported imports as shown below should equal total imports reported by your firm in II-7a (line B).**

Quantity (<i>in 1,000 pounds</i>)		
End use application	Calendar 2013	Jan – Sept 2014
U.S. imports		
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building materials		
Pharmaceuticals		
Other (specify) ¹		
TOTAL, U.S. imports (B)		

¹ Specify applications reported for "other" _____.

RECONCILIATION OF END USE APPLICATIONS.--Please ensure that the total quantities reported in item II-7c. for end use applications in each time period specified equal the quantities reported in item II-7a for U.S. imports (*i.e., line B*) in each specified time period. If the calculated fields below return values other than zero (*i.e., "0"*), the data reported must be revised prior to submission to the Commission.

End Use Applications Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-7a) – (line B item II-7c) = zero ("0"), if not revise.	0	0

II-7d. **Imports from China, by hydrolysis level.**--Please identify the range of hydrolysis levels for the PVA imported from **CHINA** in 2013 and interim 2014. Please estimate the quantity imported (*in 1,000 pounds*) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in item II-7a (line B).**

Quantity (in 1,000 pounds)		
Hydrolysis level	Calendar 2013	Jan – Sept 2014
U.S. imports		
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL, U.S. imports (B)		

RECONCILIATION OF HYDROLYSIS LEVELS.--Please ensure that the total quantities reported in item II-7d for hydrolysis levels in each time period specified equal the quantities reported in item II-7a for U.S. imports (i.e., line B) in each specified time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

HYDROLYSIS LEVELS Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-7a) – (line B item II-7d) = zero ("0"), if not revise.	0	0

II-8a. **Imports from Japan.**-- Report your firm's imports and your firm's shipments and inventories of PVA imported from Japan by your firm during the specified periods.

JAPAN

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)								
Imports: Quantity (B)								
Value (C)								
U.S. shipments: Commercial shipments: quantity (D)								
value (E)								
Internal consumption: ¹ quantity (F)								
value (G)								
Transfers to related firms: ¹ quantity (H)								
value (I)								
Export shipments: ² Commercial export shipments: quantity (J)								
value (K)								
Export to related firms: ¹ quantity (L)								
value (M)								
End-of-period inventories (quantity) (N)								

¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____

² Identify your firm's principal export markets: _____

II-8c. **Imports from Japan, by end use applications.**--Please identify the end use applications for the PVA imported from **JAPAN** by your firm in 2013 and interim 2014. If more than one application is listed, please estimate the quantity imported (*in 1,000 pounds*) for each end use. **Total reported imports as shown below should equal total imports reported by your firm in II-8a (line B).**

Quantity (in 1,000 pounds)		
End use application	Calendar 2013	Jan – Sept 2014
U.S. imports		
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building materials		
Pharmaceuticals		
Other (specify) ¹		
TOTAL, U.S. imports (B)		

¹ Specify applications reported for "other" _____.

RECONCILIATION OF END USE APPLICATIONS.--Please ensure that the total quantities reported in item II-8c for end use applications in each time period specified equal the quantities reported in item II-8a for U.S. imports (i.e., line B) in each specified time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

End Use Applications Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-8a) – (line B item II-8c) = zero ("0"), if not revise.	0	0

II-8d. **Imports from Japan, by hydrolysis level.**--Please identify the range of hydrolysis levels for the PVA imported from **JAPAN** in 2013 and interim 2014. Please estimate the quantity imported (*in 1,000 pounds*) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in item II-8a (line B).**

Quantity (in 1,000 pounds)		
Hydrolysis level	Calendar 2013	Jan – Sept 2014
U.S. imports		
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL, U.S. imports (B)		

RECONCILIATION OF HYDROLYSIS LEVELS.--Please ensure that the total quantities reported in item II-8d for hydrolysis levels in each time period specified equal the quantities reported in item II-8a for U.S. imports (i.e., line B) in each specified time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

HYDROLYSIS LEVELS Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-8a) – (line B item II-8d) = zero ("0"), if not revise.	0	0

II-9a. **Imports from Korea.**-- Report your firm's imports and your firm's shipments and inventories of PVA imported from Korea by your firm during the specified periods.

KOREA

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)								
Imports:								
Quantity (B)								
Value (C)								
U.S. shipments:								
Commercial shipments:								
quantity (D)								
value (E)								
Internal consumption: ¹								
quantity (F)								
value (G)								
Transfers to related firms: ¹								
quantity (H)								
value (I)								
Export shipments: ²								
Commercial export shipments:								
quantity (J)								
value (K)								
Export to related firms: ¹								
quantity (L)								
value (M)								
End-of-period inventories (quantity) (N)								

¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____

² Identify your firm's principal export markets: _____

II-9c. **Imports from Korea, by end use applications.**--Please identify the end use applications for the PVA imported from **KOREA** by your firm in 2013 and interim 2014. If more than one application is listed, please estimate the quantity imported (*in 1,000 pounds*) for each end use. **Total reported imports as shown below should equal total imports reported by your firm in II-9a (line B).**

Quantity (<i>in 1,000 pounds</i>)		
End use application	Calendar 2013	Jan – Sept 2014
U.S. imports		
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building materials		
Pharmaceuticals		
Other (specify) ¹		
TOTAL, U.S. imports (B)		

¹ Specify applications reported for "other" _____.

RECONCILIATION OF END USE APPLICATIONS.--Please ensure that the total quantities reported in item II-9c for end use applications in each time period specified equal the quantities reported in item II-9a for U.S. imports (*i.e., line B*) in each specified time period. If the calculated fields below return values other than zero (*i.e., "0"*), the data reported must be revised prior to submission to the Commission.

End Use Applications Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-9a) – (line B item II-9c) = zero ("0"), if not revise.	0	0

II-9d. **Imports from KOREA, by hydrolysis level.**--Please identify the range of hydrolysis levels for the PVA imported from **KOREA** in 2013 and interim 2014. Please estimate the quantity imported (*in 1,000 pounds*) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in item II-9a (line B).**

Quantity (in 1,000 pounds)		
Hydrolysis level	Calendar 2013	Jan – Sept 2014
U.S. imports		
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL, U.S. imports (B)		

***RECONCILIATION OF HYDROLYSIS LEVELS.**--Please ensure that the total quantities reported in item II-9d for hydrolysis levels in each time period specified equal the quantities reported in item II-9a for U.S. imports (i.e., line B) in each specified time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

HYDROLYSIS LEVELS Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-9a) – (line B item II-9d) = zero ("0"), if not revise.	0	0

II-10a. **Imports from Taiwan.**-- Report your firm's imports and your firm's shipments and inventories of PVA imported from Taiwan by your firm during the specified periods.

TAIWAN

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)								
Imports: Quantity (B)								
Value (C)								
U.S. shipments: Commercial shipments: quantity (D)								
value (E)								
Internal consumption: ¹ quantity (F)								
value (G)								
Transfers to related firms: ¹ quantity (H)								
value (I)								
Export shipments: ² Commercial export shipments: quantity (J)								
value (K)								
Export to related firms: ¹ quantity (L)								
value (M)								
End-of-period inventories (quantity) (N)								

¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____

² Identify your firm's principal export markets: _____

II-10c. **Imports from Taiwan, by end use applications.**--Please identify the end use applications for the PVA imported from **TAIWAN** by your firm in 2013 and interim 2014. If more than one application is listed, please estimate the quantity imported (*in 1,000 pounds*) for each end use. **Total reported imports as shown below should equal total imports reported by your firm in II-10a (line B).**

Quantity (<i>in 1,000 pounds</i>)		
End use application	Calendar 2013	Jan – Sept 2014
U.S. imports		
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building materials		
Pharmaceuticals		
Other (specify) ¹		
TOTAL, U.S. imports (B)		

¹ Specify applications reported for "other" _____.

RECONCILIATION OF END USE APPLICATIONS.--Please ensure that the total quantities reported in item II-10c for end use applications in each time period specified equal the quantities reported in item II-10a for U.S. imports (i.e., line B) in each specified time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

End Use Applications Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-10a) – (line B item II-10c) = zero ("0"), if not revise.	0	0

II-10d. **Imports from Taiwan, by hydrolysis level.**--Please identify the range of hydrolysis levels for the PVA imported from **TAIWAN** in 2013 and interim 2014. Please estimate the quantity imported (in 1,000 pounds) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in item II-10a (line B).**

Quantity (in 1,000 pounds)		
Hydrolysis level	Calendar 2013	Jan – Sept 2014
U.S. imports		
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL, U.S. imports (B)		

RECONCILIATION OF HYDROLYSIS LEVELS.--Please ensure that the total quantities reported in item II-10d for hydrolysis levels in each time period specified equal the quantities reported in item II-10a for U.S. imports (i.e., line B) in each specified time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

HYDROLYSIS LEVELS Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-10a) – (line B item II-10d) = zero ("0"), if not revise.	0	0

II-11a. **Imports from ALL OTHER SOURCES.**--Report your firm's imports and your firm's shipments and inventories of PVA imported from countries other than China, Japan, Korea, and Taiwan by your firm during the specified periods.

ALL OTHER SOURCES COMBINED

(list sources: _____)

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
Beginning-of-period inventories (quantity) (A)								
Imports:								
Quantity (B)								
Value (C)								
U.S. shipments:								
Commercial shipments:								
quantity (D)								
value (E)								
Internal consumption: ¹								
quantity (F)								
value (G)								
Transfers to related firms: ¹								
quantity (H)								
value (I)								
Export shipments: ²								
Commercial export shipments:								
quantity (J)								
value (K)								
Export to related firms: ¹								
quantity (L)								
value (M)								
End-of-period inventories (quantity) (N)								

¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____

² Identify your firm's principal export markets: _____

II-11c. **IMPORTS FROM ALL OTHER SOURCES, by end use applications.**--Please identify the end use applications for the PVA imported from **ALL OTHER SOURCES (i.e., countries other than China, Japan, Korea, and Taiwan)** by your firm in 2013 and interim 2014. If more than one application is listed, please estimate the quantity imported (*in 1,000 pounds*) for each end use. **Total reported imports as shown below should equal total imports reported by your firm in II-11a (line B).**

Quantity (<i>in 1,000 pounds</i>)		
End use application	Calendar 2013	Jan – Sept 2014
U.S. imports		
PVB		
Textiles		
Paper		
Adhesives		
Emulsion polymerization		
Building materials		
Pharmaceuticals		
Other (specify) ¹		
TOTAL, U.S. imports (B)		

¹ Specify applications reported for "other" _____.

RECONCILIATION OF END USE APPLICATIONS.--Please ensure that the total quantities reported in item II-11c for end use applications in each time period specified equal the quantities reported in item II-11a for U.S. imports (i.e., line B) in each specified time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

End Use Applications Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-11a) – (line B item II-11c) = zero ("0"), if not revise.	0	0

II-11d. **IMPORTS FROM ALL OTHER SOURCES, by hydrolysis level.**--Please identify the range of hydrolysis levels for the PVA imported from **ALL OTHER SOURCES (i.e., countries other than China, Japan, Korea, and Taiwan)** in 2013 and interim 2014. Please estimate the quantity imported (*in 1,000 pounds*) for each hydrolysis level. **Total reported imports as shown below should equal total imports reported by your firm in item II-11a (line B).**

Quantity (<i>in 1,000 pounds</i>)		
Hydrolysis level	Calendar 2013	Jan – Sept 2014
U.S. imports		
Greater than or equal to 97 percent		
Greater than 85 percent but less than 97 percent		
Greater than 80 percent but less than or equal to 85 percent		
TOTAL, U.S. imports (B)		

RECONCILIATION OF HYDROLYSIS LEVELS.--Please ensure that the total quantities reported in item II-11d for hydrolysis levels in each time period specified equal the quantities reported in item II-11a for U.S. imports (*i.e., line B*) in each specified time period. If the calculated fields below return values other than zero (*i.e., "0"*), the data reported must be revised prior to submission to the Commission.

HYDROLYSIS LEVELS Reconciliation item	Calendar 2013	Jan-Sept 2014
U.S. imports (line B item II-11a) – (line B item II-11d) = zero ("0"), if not revise.	0	0

II-12. Fifteen forms of PVA are specifically excluded from the scope of these reviews. (See definitions on page 2). Please report your firm's imports of EXCLUDED forms of PVA (as defined on page 2) by country during the specified periods.¹

Quantity (in 1,000 pounds), value (in \$1,000)								
Item	Calendar year						January-September	
	2008	2009	2010	2011	2012	2013	2013	2014
Imports from China:								
<i>(Quantity)</i>								
<i>(Value)</i>								
Imports from Japan:								
<i>(Quantity)</i>								
<i>(Value)</i>								
Imports from Korea:								
<i>(Quantity)</i>								
<i>(Value)</i>								
Imports from Taiwan:								
<i>(Quantity)</i>								
<i>(Value)</i>								
Imports from Germany:								
<i>(Quantity)</i>								
<i>(Value)</i>								
Imports from United Kingdom:								
<i>(Quantity)</i>								
<i>(Value)</i>								
Imports from Singapore:								
<i>(Quantity)</i>								
<i>(Value)</i>								
Imports from all other sources:²								
<i>(Quantity)</i>								
<i>(Value)</i>								

¹ Identify the foreign producers _____

² Identify "other sources" _____

For questions II-13 and II-14, if your firm's response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

II-13. **Effect of orders.**--Describe the significance of the existing antidumping duty orders covering imports of PVA from China, Japan, and Korea in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

--

II-14. **Likely effect of revocation of orders.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of PVA in the future if the antidumping duty orders on PVA from China, Japan, and Korea were to be revoked?

No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections your firm may provide.

II-15. **Other explanations**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Samantha Day (202-205-2088, Samantha.Day@usitc.gov).

Contact information.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-1. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. **end user** customers since 2008 of the following products your firm imported from China, Japan, Korea, and Taiwan. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

Product 1.-- PVA for use in textile applications with a range of hydrolysis between 89-100 (percent) and a viscosity between 13-35 (centipois), sold in bags

Product 2.-- PVA for use in adhesive applications with a range of hydrolysis between 80-100 (percent) and a viscosity between 20-35 (centipois), sold in bags

Product 3.-- PVA for use in paper applications with a range of hydrolysis between 87-100 (percent) and a viscosity between 13-55 (centipois), sold in bags

Product 4.-- PVA for use in adhesive applications with a range of hydrolysis between 80-100 (percent) and a viscosity between 0-19 (centipois), sold in bags

Product 5.-- PVA for use in adhesive applications with a range of hydrolysis between 80-89 (percent) and a viscosity between 36-55 (centipois), sold in bags

Product 6.-- PVA for use in PVB applications with a range of hydrolysis between 98-100 (percent) and a viscosity between 28-32 (centipois), sold in bulk (i.e. packed in railcars rather than bags)

Please note that values should be **f.o.b., U.S. point of shipment** and should not include U.S.-inland transportation costs. Values should reflect the **final net** amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2008-September 2014, did your firm import from China, Japan, Korea, and/or Taiwan and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	No. --Skip to question III-2.

III-1a. **Price data (CHINA).**--Report below the quarterly price data¹ for pricing products² imported from **CHINA** and sold by your firm to unrelated U.S. **end user** customers. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

CHINA

Report data in 1,000 pounds and actual dollars (not 1,000s).

(Quantity in 1,000 pounds, value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-1a. **Price data (CHINA).**--Report below the quarterly price data¹ for pricing products² imported from **CHINA** and sold by your firm to unrelated U.S. **end user** customers. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

CHINA

Report data in 1,000 pounds and actual dollars (not 1,000s).

(Quantity in 1,000 pounds, value in dollars)						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

III-1b. **Price data (JAPAN).**--Report below the quarterly price data¹ for pricing products² imported from **JAPAN** and sold by your firm to unrelated U.S. **end user** customers. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

JAPAN

Report data in 1,000 pounds and actual dollars (not 1,000s).

(Quantity in 1,000 pounds, value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-1b. **Price data (JAPAN).**--Report below the quarterly price data¹ for pricing products² imported from **JAPAN** and sold by your firm to unrelated U.S. **end user** customers. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

JAPAN

Report data in 1,000 pounds and actual dollars (not 1,000s).

(Quantity in 1,000 pounds, value in dollars)						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

III-1c. **Price data (KOREA).**--Report below the quarterly price data¹ for pricing products² imported from **KOREA** and sold by your firm to unrelated U.S. **end user** customers. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

KOREA

Report data in 1,000 pounds and actual dollars (not 1,000s).

(Quantity in 1,000 pounds, value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-1c. **Price data (KOREA).**--Report below the quarterly price data¹ for pricing products² imported from **KOREA** and sold by your firm to unrelated U.S. **end user** customers. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

KOREA

Report data in 1,000 pounds and actual dollars (not 1,000s).

(Quantity in 1,000 pounds, value in dollars)						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

III-1d. **Price data (TAIWAN).**--Report below the quarterly price data¹ for pricing products² imported from **TAIWAN** and sold by your firm to unrelated U.S. **end user** customers. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

TAIWAN

Report data in 1,000 pounds and actual dollars (not 1,000s).

(Quantity in 1,000 pounds, value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

III-1d. **Price data (TAIWAN).**--Report below the quarterly price data¹ for pricing products² imported from **TAIWAN** and sold by your firm to unrelated U.S. **end user** customers. Reported data should not include merchandise marketed to customers as "off-grade" or "off-spec."

TAIWAN

Report data in 1,000 pounds and actual dollars (not 1,000s).

(Quantity in 1,000 pounds, value in dollars)						
Period of shipment	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
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October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

III-2. **Price setting.**-- How does your firm determine the prices that it charges for sales of PVA (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-3. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Pricing terms.**--

(a) What are your firm's typical sales terms for its imported PVA?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported PVA usually quoted? (*check one*)

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Contract versus spot.**--Approximately what share of your firm's sales of its imported PVA from China, Japan, and Korea in 2013 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries up to 12 months)	Spot sales (for a single delivery)	
Share of your 2013 sales	%	%	%	%	0.0 %

III-6. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for PVA from China, Japan, and Korea (or check "not applicable" if your firm does not sell on a long-term, annual, and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries up to and including 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of days</i>		365	
Price renegotiation (during the contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-7. **Lead times.**--What is the typical lead time between a customer's order and the date of delivery for your firm's sales of PVA imported from China, Japan, and Korea?

Source	Share of 2013 sales	Lead time (days)
From inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-8. Shipping information.--

(a) What is the approximate percentage of the total delivered cost of PVA imported from China, Japan, and Korea that is accounted for by U.S. inland transportation costs?
 _____ %

(b) Who generally arranges the transportation to your firm's customers' locations?
 your firm purchaser *(check one)*

(c) When your firm sells PVA imported from China, Japan, and Korea, from where is it shipped?
 point of importation storage facility *(check one)*

(d) Indicate the approximate percentage of your sales of PVA imported from China, Japan, and Korea that are delivered the following distances from your firm's U.S. point of shipment.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-9. Geographical shipments.-- In which U.S. geographic market area(s) has your firm sold PVA imported from subject countries since January 1, 2008 (check all that apply)?

Geographic area	China	Japan	Korea	Taiwan	All other countries
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-10a. **End uses.**--List the end uses of the PVA that your firm imports from China, Japan, and Korea. For each end-use product, what percentage of the total cost is accounted for by PVA and other inputs?

End use product	Share of total cost of end use product accounted for by		Total (should sum to 100.0% across)
	PVA	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-10a. **Changes in end uses.**-- Have there been any changes in the end uses of PVA since January 1, 2008? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since 2008	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Substitutes.**-- Can other products be substituted for PVA?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for PVA?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for PVA since January 1, 2008? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since 2008	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Raw materials.**-- Indicate how PVA raw materials prices have changed since January 1, 2008, and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for PVA.
Changes since 2008	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Availability of supply.**--Has the availability of PVA in the U.S. market changed since January 1, 2008? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
Changes since 2008:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Product changes.**-- Have there been any significant changes in the product range, product mix, or marketing of PVA since January 1, 2008? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since 2008	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for PVA has changed since January 1, 2008, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Demand since January 1, 2008					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated future demand					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-17. Conditions of competition.--

(a) Is the PVA market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to PVA?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-19.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for PVA since January 1, 2008?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. Price comparisons.--Please compare market prices of PVA in U.S. and non-U.S. markets if known. Provide information as to time periods and regions for any price comparisons.

--

III-19. International transportation.--

(a) Who typically arranges international transportation for your firm's imports?

Exporter	Importer
<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm typically arranges international transportation:

For 2013, report or estimate the average cost to ship typical volumes of PVA from the listed country to the United States	Dollars per 1,000 pounds
China	
Japan	
Korea	

III-20. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss PVA supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Japan, and/or Korea, and (3) the world as a whole. Of particular interest is such data from 2008 to the present and forecasts for the future.

III-21. **Interchangeability.**--Is PVA produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Japan	Korea	Taiwan	Other countries
United States					
China	X				
Japan	X	X			
Korea	X	X	X		
Taiwan	X	X	X	X	
For any country-pair producing PVA which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:					

III-22. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, etc.) between PVA produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Japan	Korea	Taiwan	Other countries
United States					
China	X				
Japan	X	X			
Korea	X	X	X		
Taiwan	X	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's purchases of PVA, identify the country-pair and report the advantages or disadvantages imparted by such factors:					

III-23. **Other explanations**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at http://www.usitc.gov/trade_remedy/731_ad_701_cvd/investigations/2014/pva/reviewphase.htm. **Please do not attempt to modify the format or permissions of the questionnaire document.** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• **Upload via Secure Drop Box.**—Upload the completed questionnaire in MS Word format along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** PVAL

• **E-mail.**—E-mail your questionnaire to mary.messer@usitc.gov; include a scanned copy of the signed certification page (page 1). *Please note that submitting your questionnaire by e-mail may subject your firm’s business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.*

If your firm did not produce or export this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, you are required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR §207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.