U.S. PRODUCERS' QUESTIONNAIRE

DIAMOND SAWBLADES AND PARTS THEREOF FROM CHINA

This questionnaire must be received by the Commission by April 16, 2015

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning diamond sawblades and parts thereof from China (Inv. No. 731-TA-1092 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Address			
City	State	Zip Code	
Website			
Has your firm produced 2006?	d diamond sawblades and parts thereof (as defir	ned on the next page) at any time since January	1,
NO (Sign th	ne certification below and promptly return only t	his page of the questionnaire to the Commission	on)
YES (Compl	ete all parts of the questionnaire, and return the	e entire questionnaire to the Commission)	
•	re via the Commission <i>Drop Box</i> by clic tc.gov/oinv/ (PIN: BLADE)	king on the following link:	
certify that the information I	CERTIFICATION therein supplied in response to this ques	tionnaire is complete and correct to th	ne best of my
nowledge and belief and under by means of this certification I information provided in this qu	CERTIFICATION therein supplied in response to this question submitted is such also grant consent for the Commission, estionnaire and throughout this proceeds the same or similar merchandise.	bject to audit and verification by the Com and its employees and contract personn	mission. el, to use the
nowledge and belief and under by means of this certification I information provided in this qu onducted by the Commission on acknowledge that information commission, its employees, and naintaining the records of this p	herein supplied in response to this questand that the information submitted is sure also grant consent for the Commission, estionnaire and throughout this proceed at the same or similar merchandise. I submitted in this questionnaire response contract personnel who are acting in the proceeding or related proceedings for which grams and operations of the Commission	bject to audit and verification by the Com and its employees and contract personn ing in any other import-injury proceeding e and throughout this proceeding may be e capacity of Commission employees, for th this information is submitted, or in inter	mission. el, to use the gs or reviews e used by the developing or nal audits and
nowledge and belief and under by means of this certification I information provided in this que onducted by the Commission on acknowledge that information commission, its employees, and maintaining the records of this proceedings relating to the proc	herein supplied in response to this questand that the information submitted is sure also grant consent for the Commission, estionnaire and throughout this proceed at the same or similar merchandise. I submitted in this questionnaire response contract personnel who are acting in the proceeding or related proceedings for which grams and operations of the Commission	bject to audit and verification by the Com and its employees and contract personn ing in any other import-injury proceeding e and throughout this proceeding may be e capacity of Commission employees, for th this information is submitted, or in inter	mission. el, to use the gs or reviews e used by the developing or nal audits and
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PART I.—GENERAL INFORMATION

Background. On November 4, 2009, the Department of Commerce issued an antidumping duty order on imports of diamond sawblades and parts thereof from China, effective January 23, 2009. On November 4, 2014, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If the Commission makes an affirmative determination, the order will remain in place. If the Commission makes a negative determination, the Department of Commerce will revoke the order. Questionnaires and other information pertinent to this proceeding are available at:

http://www.usitc.gov/investigations/701731/2014/diamond_sawblades_china/first_review_full.htm

<u>Diamond sawblades and parts thereof.</u>—All finished circular sawblades, whether slotted or not, with a working part that is comprised of a diamond segment or segments, and parts thereof, regardless of specification or size, except as specifically excluded.² Within the scope are semifinished diamond sawblades, including diamond sawblade cores (see below) and diamond sawblade segments (see below). Diamond sawblades (and parts thereof) are provided for under subheadings 8202.39.00 and 6804.21.00 of the Harmonized Tariff Schedule of the United States (HTS).³

<u>Diamond sawblade cores</u>.—Inner cores of circular sawblades. Diamond sawblade cores are circular steel plates, whether or not attached to non—steel plates, with slots, manufactured principally, but not exclusively, from alloy steel, and are typically reamed for mounting in finished diamond sawblades.

<u>Diamond sawblade segments</u>.—Outer rings (or working parts) of circular sawblades. A diamond sawblade segment consists of a mixture of diamonds (whether natural or synthetic, and regardless of the quantity of diamonds) and metal powders (including, but not limited to, iron, cobalt, nickel, tungsten carbide) that are formed together into a solid shape (from generally, but not limited to, a heating and pressing process). Diamond segments are designed to be joined to the diamond sawblade core and serve as the actual cutting/grinding surface.

Diamond sawblade parts.—Diamond sawblade cores and segments (as defined above).

<u>Finished diamond sawblades.</u>—Circular sawblades (including slitting or slotting saws) in which the diamond segments have been joined to the diamond sawblade cores (as defined above).

¹ The date of the order and the timing of its effective date were affected by the litigation history of this investigation.

² Commerce excluded these products from its scope: sawblades with diamonds directly attached to the core with a resin or electroplated bond, which thereby do not contain a diamond segment; diamond sawblades and/or sawblade cores with a thickness of less than 0.025 inches, or with a thickness greater than 1.1 inches; circular steel plates that have a cutting edge of non–diamond material, such as external teeth that protrude from the outer diameter of the plate, whether or not finished; diamond sawblade cores with a Rockwell C hardness of less than 25; and diamond sawblades and/or diamond segment(s) with diamonds that predominantly have a mesh size number greater than 240 (such as 250 or 260).

³ When packaged together and put up as a set for retail sale with an item that is separately classified under headings 8202 and 8205 of the HTSUS, diamond circular sawblades or parts thereof may be imported under heading 8206 of the HTSUS.

Reporting of information.--If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

115	Producers'	Questionnaire -	 Diamond 	Sawhlades	and Parts	Thereof
U.J.	ribuuceis	Questionnane -	– Diailioliu	Jawbiaucs	allu Falts	HILLEON

I-1.	OMB statisticsPlease report below the actual number of hours required and the cost to your
	firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 60 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of diamond sawblades and parts thereof, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

			-	Type of facility	1
Establishments Covered ¹	City, State	Zip (5 digit)	Core production	Segment production	Finished diamond sawblades
1					
2					
3					
4					
5					
6					
¹ Additional discus	ssion on establishme	nts consolidated in	this questionna	ire:	

I-3. Position regarding continuation of order.--Does your firm support or oppose continuation of the antidumping duty order currently in place for diamonds sawblades and parts thereof from China?

Support	Oppose	Take no position

	□ No □ YesLi	ist the following information.	
or foreign, that are engaged in importing diamond sawblades and parts thereof from Ch the United States or that are engaged in exporting diamond sawblades and parts thereof China to the United States? No YesList the following information. Firm name Address Affiliation Related NONSUBJECT importers/exportersDoes your firm have any related firms, eith domestic or foreign, that are engaged in importing diamond sawblades and parts thereof countries other than China into the United States or that are engaged in exporting diam sawblades and parts thereof from countries other than China to the United States? No YesList the following information.	Firm name	Address	Extent of ownership (percent)
or foreign, that are engaged in importing diamond sawblades and parts thereof from Ch the United States or that are engaged in exporting diamond sawblades and parts thereof China to the United States? No YesList the following information. Firm name Address Affiliation Related NONSUBJECT importers/exportersDoes your firm have any related firms, eith domestic or foreign, that are engaged in importing diamond sawblades and parts thereof countries other than China into the United States or that are engaged in exporting diam sawblades and parts thereof from countries other than China to the United States? No YesList the following information.			
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Related NONSUBJECT importers/exportersDoes your firm have any related firms, eith domestic or foreign, that are engaged in importing diamond sawblades and parts there countries other than China into the United States or that are engaged in exporting diam sawblades and parts thereof from countries other than China to the United States? No YesList the following information.	_		
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Firm name and country Address Affiliation	Firm name	Address	Affiliation
	Related NONSUBJECT important domestic or foreign, that a countries other than China sawblades and parts there	porters/exportersDoes your are engaged in importing diam a into the United States or that eof from countries other than O	firm have any related firms, eithe ond sawblades and parts thereof t are engaged in exporting diamon
	Related NONSUBJECT impedomestic or foreign, that a countries other than China sawblades and parts there No YesLi	porters/exportersDoes your are engaged in importing diam a into the United States or that eof from countries other than Countries ot	firm have any related firms, eithe ond sawblades and parts thereof t are engaged in exporting diamor China to the United States?
	Related NONSUBJECT impedomestic or foreign, that a countries other than China sawblades and parts there No YesLi	porters/exportersDoes your are engaged in importing diam a into the United States or that eof from countries other than Countries ot	firm have any related firms, eithe ond sawblades and parts thereof t are engaged in exporting diamor China to the United States?

Firm name	Address	Affiliation
ousiness plan. Does yo	ur company or any related firm he, discuss, or analyze expected r	ve request a copy of your compand nave a business plan or any intern market conditions for diamond

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Michael Szustakowski (202-205-3169, mgs@usitc.gov). Supply all data requested on a calendar-year basis.

II-1.	Contact information. Please identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted
	in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of diamond sawblades and parts thereof since January 1, 2006.

Chec	k as many as appropriate.	Please describe. Indicate whether the change is for (1) finished diamond sawblade operations or (2) parts production.
	Plant openings	
	Plant closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

In response to both question II-3 and II-4 include in your response a specific projection of your firm's capacity to produce (1) finished diamond sawblades, (2) diamond sawblade cores, and (3) diamond sawblade segments (in units) for 2015 and 2016. Please note that diamond sawblade core capacity and diamond sawblade segments capacity is for total capacity, including capacity for products consumed internally and capacity for products sold commercially.

	and provide	underlying assumpt	ure, and significance of such tions, along with relevant po ing documentation that add
		Projections –	Order kept in place
		2015	2016
	Total capacity	Quan	tity (in units)
Finishe	d diamond sawblades		
Diamor	nd sawblade cores		
Diamor	nd sawblade segments		
anticipated			<u>is revoked</u> Would your fir
anticipate a above) rela countervail China were	ing duty/antidumping duty to be revoked?	iamond sawblades a order on diamond s	nd parts thereof in the futu sawblades and parts thereof
anticipate a above) rela countervail	ting to the production of di ing duty/antidumping duty to be revoked? YesSupply details and provide	iamond sawblades a order on diamond s s as to the time, natu underlying assumpt	nd parts thereof in the futu

	Projections – Order revoked		
	2015 2016		
Total capacity	Quantity (in units)		
Finished diamond sawblades			
Diamond sawblade cores			
Diamond sawblade segments			

³ Please identify these products:

II-5. **Production using same machinery.--** Please report your firm's production of products made on the same equipment and machinery used to produce diamond sawblades and parts thereof, and the combined production capacity on this shared equipment and machinery in the periods indicated.

"Overall production capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

(a) Other products on same machinery as finished diamond sawblades

	Finished diamond	sawblades			
	(Quantity in t	units)			
	Calendar year				
Item	2012	2013	2014		
Overall production capacity ¹					
Production of: Finished diamond sawblades ²					
Other products ³					
Total	0	0	0		
¹ Overall capacity on the finished per week, weeks per year. ² Data on overall finished diamore. Please provide an explantion if the	ond sawblade productio				

Production using same machinery.--Continued II-5.

(b) Other products on same machinery as diamond sawblades cores

Diamond sawblade cores ¹					
	Calendar year				
Item	2012	2013	2014		
Overall production capacity ²					
Production of: Diamond sawblade cores sold commercially ³					
Diamond sawblade cores consumed internally					
Other products ⁴					
Total	0	0	0		
¹ Report for total capacity, including capacity for products consumed internally and capacity for products sold commercially. ² Overall capacity on the diamond sawblade core machinery is based on operating hours per week, weeks per year. ³ Data on diamond sawblade core production sold commercially should equal data entered in question II-11. Please provide an explantion if they are not: ⁴ Please identify these products:					

(c) Other products on same machinery as diamond sawblade segments

Diamond sawblade segments ¹				
Calendar year				
2012	2013	2014		
0	0	0		
	2012	Calendar year 2012 2013		

products sold commercially.

² Overall capacity on the diamond sawblade segment machinery is based on operating _____ hours per week, _____ weeks per year.

³ Data on diamond sawblade segment production sold commercially should equal data entered in question II-14. Please provide an explantion if they are not:

⁴ Please identify these products:

II-5d. <u>Capacity calculation and production constraints.</u>--Please describe the methodology used to calculate overall production capacity reported in II-5a, II-5b, and II-5c, and explain any changes in reported capacity ("capacity calculation") and please describe the constraint(s) that set the limit(s) on your firm's production capacity ("production constraints").

Item	Capacity calculation	Production constraints
Finished diamond		
sawblades (as		
reported in II-5a)		
Diamond sawblade		
cores (as reported in		
II-5b)		
Diamond sawblade		
segments (as		
reported in II-5c)		

II-6.	Product	shifting	
11⁻0.	riouuct	Jilli tillg.	

(b)

(a) Is your firm able to switch production (capacity) between each of the following subject products and other products using the same equipment and/or labor?

Machinery and equipment that		withc to oducts?	
produces	No	Yes	Description of other products
Finished diamond sawblades (as reported in II-5a)			
Diamond sawblade cores (as reported in II-5b)			
Diamond sawblade segments (as reported in II-5c)			
	g., time, cost	, relative pri	m's ability to shift production capacity ce change, etc.), and the degree to which

<u>Production, shipment, and inventory data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of (1) finished diamond sawblades (question II-7); (2) diamond cores (<u>not for use in your production of finished diamond sawblades</u>) (question II-11); and (3) diamond segments (<u>not for use in your production of finished diamond sawblades</u>) (question II-14), in its U.S. establishment(s) during the specified periods.

"Average production capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup); and a typical or representative product mix.

"U.S. commercial shipments" –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. (Note: not to be reported for parts.)

"Transfers to related firms" – Shipments made to related domestic firms. Such transactions are valued at fair market value. (Note: may not be applicable for parts.)

"Related firm" —A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" — Finished goods inventory, not raw materials or work-in-progress.

II-7. <u>Finished diamond sawblades</u>.-- Report your firm's production capacity, production, shipments, and inventories related to the production of finished diamond sawblades in your U.S. establishment(s) during the specified periods.

	Quantity (in units) a	nd value (<i>in \$1,000</i>)			
	Calendar year				
Item	2012	2013	2014		
Average production capacity¹ (quantity) (A)					
Beginning-of-period inventories (quantity) (B)					
Production (quantity) (C)					
U.S. shipments: Commercial shipments: quantity (D)					
value (E)					
Internal consumption: ² quantity (F)					
value (G)					
Transfers to related firms: ² quantity (H)					
value (I)					
Export shipments: ³ quantity (J)					
value (K)					
End-of-period inventories (quantity) (L)					
¹ The average production capa year. Please describe the method reported capacity ² Internal consumption and tra that your firm uses a different ban plus, etc.) and provide value data ³ Identify your firm's principal	dology used to calculate ansfers to related firms sis for valuing these tra using that basis for eac	e production capacity, and should be valued at fair r nsactions, please specify	market value. In the event that basis (e.g., cost, cost		

II-7. Trade data.--Continued

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year		
Item	2012	2013	2014
B + C - D - F - H - J - L = should equal zero			
("0") or provide an explanation. ¹	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

II-8. Finished diamond sawblades' shipments data (2006-11).-- Report the value of your firm's U.S. shipments (include commercial shipments, internal consumption, and transfers, but do not include exports) of finished diamond sawblades produced in your U.S. establishment(s) during the specified periods.

	Value (in \$1,000)					
Finished	2006	2007	2008	2009	2010	2011
diamond						
sawblades						

Channels of distribution are defined below by their customer types.

Distributor channel:

<u>Branded distributors</u>.—Distributors of sawblades that purchase and resell under their own brand names, including telemarketers that sell under their brand names; examples include World Diamond Source, PR Diamonds, Diamond Tool International, National Diamond, Grip Rite, Virginia Abrasive, Warrior Diamond, Inc., and Sencore Diamond Tools.

<u>Other distributors.</u>-- Distributors of sawblades that sell under the brand names of U.S. producers or importers.

Retail channel:

<u>National big box retail</u>.—National chains of big box stores, such as Home Depot or Lowes.

<u>Other retail</u>.—Regional or local retail outlets and rental outlets.

OEM channel:

Specified purpose diamond saw and diamond sawblade producers.—Manufacturers of diamond saws and/or diamond sawblades designed for specific purposes that also purchase products for resale. These manufactures offer equipment and a full range of specialty products to all market channels. The diamond saws are those saws that are wholly dedicated for use with diamond sawblades, such as walk-behind saws, tile saws, and masonry saws.

General purpose saw manufacturers.-- Companies such as Black and Decker, Hilti, and Bosch, that manufacture general purpose circular saws and resell diamond sawblades in limited size ranges and types as accessories. General purpose saw manufacturers produce saws and other power tools that are intended to be used with non-diamond sawblade related products in addition to diamond sawblades. General purpose saws typically include hand-held circular saws, angle grinders, and chop saws.

Non-OEM end user channel:

<u>Professional construction</u>.— End users in the professional construction market, including all customers that are members of the Concrete Sawing and Drilling Association ("CSDA").

<u>All other</u>.—All other shipments to end users.

II-9. <u>Channels of distribution</u>: Report your firm's commercial U.S. shipments of finished diamond sawblades produced by your firm by channel of distribution (defined above).

Value (<i>in \$1,000</i>)				
Channels of distribution	2012	2013	2014	
Distributor				
Retail				
OEM				
Non-OEM end user				
Total commercial U.S. shipments	0	0	0	

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the values reported for channels of distribution in each time period equal the values reported for commercial U.S. commercial shipments (i.e., line E in question II-7) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Value (<i>in \$1,000</i>)		
Reconciliation item	2012	2013	2014
Channels reconciliation should return zero ("0"), if not revise.	0	0	0

II-10. Commercial shipments by customer type, blade diameter, and type of attachment: Report your firm's 2014 commercial U.S. shipments of finished diamond sawblades produced by your firm, according to customer type, blade diameter, and type of attachment (defined above).

		Value (<i>in \$1,</i>	.000)			
				2014		
Customer type/blade diameter	<=7.0"	>7.0" <u>but</u> <=10.0"	>10.0" <u>but</u> <=12.0"	>12.0" <u>but</u> <=14.0"	>14.0" <u>but</u> <=20.0"	>20.0"
1a. Branded distributor						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	C
1b. Other distributor						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	C
2a. National big box retailer						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous						
Sintered, segmented						
Subtotal	0	0	0	0	0	C
2b. Other retail						
Laser-welding, segmented						
Soldered/braising, segmented						
Sintered, continuous		_				
Sintered, segmented						
Subtotal	0	0	0	0	0	(

Question continued on next page.

II-10. Commercial shipments by customer type, blade diameter, and type of attachment—Continued

		Value (<i>in \$1,</i>	000)				
	2014						
Customer type/blade diameter	<=7.0"	>7.0" <u>but</u> <=10.0"	>10.0" <u>but</u> <=12.0"	>12.0" <u>but</u> <=14.0"	>14.0" <u>but</u> <=20.0"	>20.0"	
3a. Diamond saw and sawblade producers							
Laser-welding, segmented							
Soldered/braising, segmented							
Sintered, continuous							
Sintered, segmented							
Subtotal	0	0	0	0	0	(
3b. General purpose saw producers							
Laser-welding, segmented							
Soldered/braising, segmented							
Sintered, continuous							
Sintered, segmented							
Subtotal	0	0	0	0	0	(
4a. Professional construction							
Laser-welding, segmented							
Soldered/braising, segmented							
Sintered, continuous							
Sintered, segmented							
Subtotal	0	0	0	0	0	(
4b. All other end users							
Laser-welding, segmented							
Soldered/braising, segmented							
Sintered, continuous							
Sintered, segmented							
Subtotal	0	0	0	0	0	(
Total	0	0	0	0	0	(

Please note that the customer types are defined above. If your firm is having difficulty providing the data as requested, please contact Michael Szustakowski (202-205-3169, mgs@usitc.gov) for guidance. Comments on any caveats for how the data were provided may be included below:

RECONCILIATION OF CUSTOMER TYPE/BLADE DIAMETER.--Please ensure that the sum of the values reported for customer type/blade diameter in this question equal the value reported for commercial U.S. commercial shipments (i.e., line E in question II-7 for 2014). If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Value (<i>in \$1,000</i>)
Reconciliation item	2014
Commercial shipment value reconciliation, should equal to zero ("0"), if not revise.	0

II-11. Parts of diamond sawblades – diamond cores. Report your firm's production capacity, production, shipments, and inventories related to the production of diamond sawblade cores in your U.S. establishment(s) during the specified periods, that were/are not for use in your production of finished diamond sawblades.

	Quantity (in units) and	value (<i>in \$1,000</i>)	
		Calendar year	
Item	2012	2013	2014
Average production capacity¹ (quantity) (A)			
Beginning-of-period inventories (quantity) (B)			
Production (quantity) (C) ²			
U.S. shipments: Commercial shipments: quantity (D)			
value (E)			
Internal consumption: ² quantity (F)	NA	NA	NA
value (G)	NA	NA	NA
Transfers to related firms: ³ quantity (H)			
value (I)			
Export shipments: ⁴ quantity (J)			
value (K)			
End-of-period inventories (quantity) (L)			
Please describe the methodolo capacity ² Data on diamond sawblac from all data reported in this t	de cores production by your fable.	tion capacity, and explain a	any changes in reported
³ Transfers to related firms different basis for valuing thes value data using that basis for ⁴ Identify your firm's princi	each of the periods noted al	y that basis (<i>e.g.</i> , cost, cost	

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

II-11. Trade data.--Continued

	Calendar year					
Item	2012	2013	2014			
B + C - D - H - J - L = should equal zero ("0") or provide an explanation. ¹	0	0	0			
¹ Explanation if the calculated fields abounnetheless accurate.	ve are returning value	es other than zero (i.e.,	"0") but are			

II-12. <u>Channels of distribution</u>.-- Report your firm's commercial U.S. shipments of diamond sawblade cores by channel of distribution.

Value (in \$1,000)					
	Calendar year				
Item	2012	2013	2014		
Channels of distribution: U.S. commercial shipments to other diamond sawblade producers (value) (M)					
U.S. commercial shipments to other (specify) (value) (N) ¹					
¹ Please specify the other channels.		· ·	_		

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the values reported for channels of distribution (i.e., lines M and N) in each time period equal the values reported for commercial U.S. commercial shipments (i.e., line E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year				
Reconciliation item	2012	2013	2014		
M + N - E = zero ("0"), if not revise.	0	0	0		

II-13. <u>Diamond sawblades cores' shipments data (2006-11)</u>.-- Report the value of your firm's U.S. shipments of diamond sawblade cores <u>not for use in your production of finished diamond sawblades</u> (include commercial shipments and transfers but do not include internal consumption or exports) produced in your U.S. establishment(s) during the specified periods.

	Value (<i>in \$1,000</i>)						
Diamond	2006	2007	2008	2009	2010	2011	
sawblade	sawblade						
cores							

II-14. Parts of diamond sawblades—sawblade segments. Report your firm's production capacity, production, shipments, and inventories related to the production of diamond sawblade segments in your U.S. establishment(s) during the specified periods, that were/are not for use in your production of finished diamond sawblades.

	Quantity (in units) and	l value (<i>in \$1,000</i>)	
		Calendar year	
Item	2012	2013	2014
Average production capacity¹ (quantity) (A)			
Beginning-of-period inventories (quantity) (B)			
Production (quantity) (C) ²			
U.S. shipments: Commercial shipments: quantity (D)			
value (E)			
Internal consumption: ² quantity (F)	NA	NA	NA
value (G)	NA	NA	NA
Transfers to related firms: ²			
quantity (H)			
value (I)			
Export shipments: ³ quantity (J)			
value (K)			
End-of-period inventories (quantity) (L)			
¹ The production capacity re Please describe the methodolo capacity (use additional pages a ² Data on diamond sawblade excluded from all data reported ³ Transfers to related firms s different basis for valuing these value data using that basis for ea ⁴ Identify your firm's princip	gy used to calculate products necessary). e segment production by your in this table. Should be valued at fair make transactions, please specificach of the periods noted a	etion capacity, and explain a our firm that is consumed in the event that fy that basis (e.g., cost, cost	nternally should be

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

II-14. **Trade data.--***Continued*

	Calendar year				
Item	2012	2013	2014		
B + C - D - F - H - J - L = should equal zero					
("0") or provide an explanation. ¹	0	0	0		

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate.

II-15. <u>Channels of distribution</u>.-- Report your firm's commercial U.S. shipments of diamond sawblade segments by channel of distribution.

Value (<i>in \$1,000</i>)					
	Calendar year				
Item	2012	2013	2014		
Channels of distribution: U.S. commercial shipments to other diamond sawblade producers (value) (M)					
U.S. commercial shipments to other (specify) (value) (N) ¹					
¹ Please specify the other channels.					

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the values reported for channels of distribution (i.e., lines M and N) in each time period equal the values reported for commercial U.S. commercial shipments (i.e., line E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year				
Reconciliation item	2012	2013	2014		
M + N - E = zero ("0"), if not revise.	0	0	0		

II-16. <u>Diamond sawblades segments' shipments data (2006-11)</u>.-- Report the value of your firm's U.S. shipments of finished diamond sawblade segments <u>not for use in your production of finished diamond sawblades</u> (include commercial shipments and transfers but do not include internal consumption or exports) produced in your U.S. establishment(s) during the specified periods.

			Value (<i>in \$1,00</i>	0)		
Diamond	2006	2007	2008	2009	2010	2011
sawblade						
cores						

II-17. **Employment data**.--Report your firm's employment-related data related to the production of diamond sawblades and parts thereof and provide any explanation for any trends in these data.

"Production Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Employment data for <u>finished diamond sawblades¹</u>			
	Calendar year		
Item	2012	2013	2014
Average number of PRWs (number) (O) ²			
Hours worked by PRWs (1,000 hours) (P) ²			
Wages paid to PRWs (value) (Q) ²			

¹ These data should include employment data relating to the production of any diamond sawblade core or diamond sawblade segments consumed internally in the production of finished diamond sawblades. These data should correspond to data reported in question II-7.

² Please explain the reason(s) for any trends in these data:

II-17. Employment data.--Continued

Employment data for <u>diamond sawblade cores</u> 1				
	Calendar year			
Item	2012	2013	2014	
Average number of PRWs (number) (O) ²				
Hours worked by PRWs (1,000 hours) (P) ²				
Wages paid to PRWs (value) (Q) ²				

¹ These data should only include employment data relating to the production of any diamond sawblade core that is <u>not</u> consumed internally by your firm in the production of finished diamond sawblades. These data should correspond to data reported in question II-II.

² Please explain any trends in these data:

Em	ployment data for diar	nond sawblade segments ¹	
Calendar year			
Item	2012	2013	2014
Average number of PRWs (number) (O) ²			
Hours worked by PRWs (1,000 hours) (P) ²			
Wages paid to PRWs (value) (Q) ²			

¹ These data should only include employment data relating to the production of any diamond sawblade segment that is <u>not</u> consumed internally by your firm in the production of finished diamond sawblades. These data should correspond to data reported in question II-I4.

II-18.	<u>Transfers to related firms.</u> If your firm reported transfers to related firms in question II-8,
	please indicate the nature of the relationship between your firm and the related firms (e.g., joint
	venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether
	the related firms also processed inputs from sources other than your firm.

² Please explain any trends in these data:

-19.	<u>Purchases</u> Other than direct imports, has your firm otherwise purchased diamond sawblades and parts thereof since January 1, 2012?	
	No Yes Please indicate the reasons for your firm's purchases (if your firms' reasons differ by source, please elaborate) and report the quantity and value of such purchases below for the specified periods	
	"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.	
	"Direct import" –A transaction to buy from a foreign producer where your firm is the importer of record or consignee.	
	Reason for purchases:	

	(Value <i>\$1,000</i>)		
Item	2012	2013	2014
Finished diamond sawblades			
Purchases from U.S. importers ¹ of finished diamond sawblades from—China ¹			
all other sources ²			
Purchases from domestic producers ³			
Purchases from other sources ⁴			

¹ Please list the name of the importer(s) from which your firm purchased product from China:

Please list the name of the firm(s) from which your firm purchased this product and indicate the type of firm:

	(Value <i>\$1,000</i>)		
Item	2012	2013	2014
Diamond sawblade cores			
Purchases from U.S. importers ¹ of diamond sawblade cores from— China ¹			
all other sources ²			
Purchases from domestic producers ³			
Purchases from other sources ⁴			

¹ Please list the name of the importer(s) from which your firm purchased product from China:

² Please list the name of the importer(s) from which your firm purchased product from all other sources:

³ Please list the name of the producer(s) from which your firm purchased this product:

² Please list the name of the importer(s) from which your firm purchased product from all other sources:

³ Please list the name of the producer(s) from which your firm purchased this product:

⁴ Please list the name of the firm(s) from which your firm purchased this product and indicate the type of firm:

II-19. **Purchases**.—Continued

	(Value <i>\$1,000</i>)		
Item	2012	2013	2014
Diamond sawblade segments		•	
Purchases from U.S. importers ¹ of diamond sawblade segments from— China ¹			
all other sources ²			
Purchases from domestic producers ³			
Purchases from other sources ⁴			
¹ Please list the name of the importer(s) from v ² Please list the name of the importer(s) from v ³ Please list the name of the producer(s) from v ⁴ Please list the name of the firm(s) from which	which your firm purchas which your firm purchas	ed product from all other so ed this product:	

II-20. <u>Toll production</u>.--Since January 1, 2012, has your firm been involved in a toll agreement regarding the production of diamond sawblades and parts thereof?

materials and tl	t" Agreement between two firms whereby the first firm furnishes the raw ne second firm uses the raw materials to produce a product that it then returns with a charge for processing costs, overhead, etc.
☐ No	Yes Please describe the toll arrangement(s) and name the firm(s) involved

II-21. Foreign trade zones.--

	(a)	<u>Firm's FTZ operations</u> Does your firm produce diamond sawblades and parts thereof in and/or admit diamond sawblades and parts thereof into a foreign trade zone (FTZ)?
		"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.
		☐ No ☐ YesDescribe the nature of your firms operations in FTZs and identify the specific FTZ site(s).
	(b)	Other firms' FTZ operations To your knowledge, do any firms in the United States import diamond sawblades and parts thereof into a foreign trade zone (FTZ) for use in distribution of diamond sawblades and parts thereof and/or the production of downstream articles?
		No/Don't know YesIdentify the firms and the FTZs.
I-22.	Direct i	importsSince January 1, 2012, has your firm imported diamond sawblades and parts f?
	mercha	rter" – The person or firm primarily liable for the payment of any duties on the andise, or an authorized agent acting on his behalf. The importer may be the consignee, importer of record.
	☐ No	YesCOMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE

II-23.	<u>Effect of order.</u> —Describe the significance of the existing antidumping duty order covering imports of diamond sawblades and parts thereof from China in terms of its effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order.
II-24.	<u>Likely effect of revocation of order.</u> Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of diamond sawblades and parts thereof in the future if the antidumping duty order on diamond sawblades and parts thereof from China were to be revoked?
	No YesSupply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.
II-25.	Other explanations:If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--FINANCIAL INFORMATION

Address questions	on this part of the o	questionnaire to Justin Jee ((202-205-3186, justir	n.jee@usitc.gov	١
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Title	
Email	
Telep	hone
Fax	
Accou	unting systemBriefly describe your firm's financial accounting system.
A.	When does your firm's fiscal year end (month and day)?
	If your firm's fiscal year changed during the data-collection period, explain below:
B.1.	Describe the lowest level of operations (e.g., plant, division, company-wide) for wh financial statements are prepared that include diamond sawblades and parts there
2.	Does your firm prepare profit/loss statements for diamond sawblades and parts th
3.	How often did your firm (or parent company) prepare financial statements (includi annual reports, 10Ks)? Please check relevant items below. Audited, unaudited, annual reports, 10Ks, 10 Qs,
	Monthly, quarterly, semi-annually, annually
4.	Accounting basis: GAAP, cash, tax, or other comprehensive basecounting (specify)
	Note: The Commission may request that your company submit copies of its financial staten including internal profit-and-loss statements for the division or product group that includes diamond sawblades and parts thereof, as well as those statements and worksheets used to compile data for your firm's questionnaire response.
	accounting systemBriefly describe your firm's cost accounting system (e.g., standar job order cost, etc.).

115	Producers'	Questionnair	e – Diamono	d Sawhlades	and Parts Thereof
U.S.	FIUUULEIS	Questionnan	e – Diailione	1.3awulaues	and Faits Thereor

III-5. <u>Other products.</u>--Please list the products your firm produces in the facilities in which it produces diamond sawblades and parts thereof, and provide the share of net sales accounted for by these other products in your firm's most recent fiscal year.

Products	Share of sales
Diamond sawblades and parts thereof	%
	%
	%
	%
	%

III-6. Does your firm purchase <u>inputs</u> (<u>raw materials</u> , <u>labor</u> , <u>energy</u> , <u>or any other services</u>) u production of diamond sawblades and parts thereof <u>from any related parties</u> ?				
	YesContinue to question III-7.	NoContinue to question III-9.		
III-7.	Inputs from related partiesPlease id	dentify the inputs used in the production of diamond		

sawblades and parts thereof that your firm purchases from related parties and that are reflected in table III-9 (including III-9a, b, and c). For "Share of total COGS" please report this information by relevant input on the basis of your most recently completed fiscal year. For "Input valuation" please describe the basis, as recorded in the company's own accounting system, of the purchase cost from the related party; e.g., the related party's actual cost, cost plus, negotiated transfer price to approximate fair market value.

Input	Related party	Share of total COGS
Input valuation as	recorded in the firm's accounting book	ks and records

III-8. Inputs from related parties at cost.--Please confirm that the inputs purchased from related parties, as identified in III-7, were reported in III-9 (including all III-9a, b, c), financial results on diamond sawblades and parts thereof) in a manner consistent with the firm's accounting books and records.

U.S. Producers' Questionnaire – Diamond Sawblades and Parts Thereof

Yes
NoIn the space below, please report the valuation basis of inputs purchased from related parties as reported in table III-9.

III-9a. Operations on finished diamond sawblades.--Report the revenue and related cost information requested below on the finished diamond sawblades operations of your firm's U.S. establishment(s). Do not report resales of finished diamond sawblades. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related parties should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Justin Jee at (202) 205-3186 before completing this section of the questionnaire.

	Quantity (in units) and	value (<i>in \$1,000</i>)			
	Fiscal years ended				
Item	2012	2013	2014		
Net sales quantities: ² Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0		
Net sales values: ² Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0		
Cost of goods sold (COGS): ³ Raw materials					
Direct labor					
Other factory costs					
Total COGS	0	0	0		
Gross profit or (loss)	0	0	0		
Selling, general, and administrative (SG&A) expenses: Selling expenses					
General and administrative expenses					
Total SG&A expenses	0	0	0		
Operating income (loss)	0	0	0		
Other expenses and income: Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0		
Depreciation/amortization included above					

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

III-9b. Operations on parts (cores) of diamond sawblades.--Report the revenue and related cost information requested below on the diamond sawblade core operations, not for use in your production of finished diamond sawblades, of your firm's U.S. establishment(s). Do not report resales of finished diamond sawblades. Note that transfers to related firms must be valued at fair market value. Input purchases from related parties should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Justin Jee at (202) 205-3186 before completing this section of the questionnaire.

	Quantity (in units) and	value (<i>in \$1,000</i>)		
Fiscal years ended				
ltem	2012	2013	2014	
Net sales quantities: ² Commercial sales ("CS")				
Internal consumption ("IC") ³	NA	NA	NA	
Transfers to related firms ("Transfers")				
Total net sales quantities	0	0	0	
Net sales values: ² Commercial sales				
Internal consumption ("IC") ³	NA	NA	NA	
Transfers to related firms				
Total net sales values	0	0	0	
Cost of goods sold (COGS): ⁴ Raw materials				
Direct labor				
Other factory costs				
Total COGS	0	0	0	
Gross profit or (loss)	0	0	0	
Selling, general, and administrative (SG&A) expenses: Selling expenses				
General and administrative expenses				
Total SG&A expenses	0	0	0	
Operating income (loss)	0	0	0	
Other expenses and income: Interest expense				
All other expense items				
All other income items				
Net income or (loss) before income taxes	0	0	0	
Depreciation/amortization included above				

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ Operations reported in this table should exclude internal consumption.

⁴ COGS (whether for domestic or export sales) should include costs associated with CS and Transfers.

III-9c. Operations on parts (segments) of diamond sawblades.--Report the revenue and related cost information requested below on the diamond sawblade segment operations, not for use in your production of finished diamond sawblades, of your firm's U.S. establishment(s). Do not report resales of finished diamond sawblades. Note that transfers to related firms must be valued at fair market value. Input purchases from related parties should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Justin Jee at (202) 205-3186 before completing this section of the questionnaire.

	Quantity (in units) and	value (<i>in \$1,000</i>)	
		Fiscal years ended	
ltem	2012	2013	2014
Net sales quantities: ² Commercial sales ("CS")			
Internal consumption ("IC") ³	NA	NA	NA
Transfers to related firms ("Transfers")			
Total net sales quantities	0	0	0
Net sales values: ² Commercial sales			
Internal consumption ("IC") ³	NA	NA	NA
Transfers to related firms			
Total net sales values	0	0	0
Cost of goods sold (COGS): ⁴ Raw materials			
Direct labor			
Other factory costs			
Total COGS	0	0	0
Gross profit or (loss)	0	0	0
Selling, general, and administrative (SG&A) expenses: Selling expenses			
General and administrative expenses			
Total SG&A expenses	0	0	0
Operating income (loss)	0	0	0
Other expenses and income: Interest expense			
All other expense items			
All other income items			
Net income or (loss) before income taxes	0	0	0
Depreciation/amortization included above			

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ Operations reported in this table should exclude internal consumption.

⁴ COGS (whether for domestic or export sales) should include costs associated with CS and Transfers.

III-9d.	c) (i.e., to net incon the calcu	lata reconciliationThe calculable line items from questions III-9 (including all III-9a, b, tal net sales quantities and values, total COGS, gross profit (or loss), total SG&A, and ne (or loss)) have been calculated from the data submitted in the other line items. Do lated fields return the correct data according to your firm's financial records ignoring erial differences that may arise due to rounding?
	Yes	NoIf the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.
		Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (<i>i.e.</i> , expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (<i>i.e.</i> , income is positive, expenses or reversals are negative).
		If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-10. Nonrecurring items (charges and gains) included in the subject product financial results.--For each annual period for which financial results are reported in question III-9 (including all III-9a, b, c), please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-9 line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in table III-9; i.e., if an aggregate nonrecurring item has been allocated to table III-9, only the allocated value amount included in table III-9 should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in table III-9.

	Fiscal years ended		
	2012	2013	2014
Nonrecurring item: In this column please provide a brief description of each nonrecurring item and indicate the specific line item in table III-9 where the nonrecurring item is classified.	Value (\$1,000) (in these columns, report the amount of the relevant nonrecurring item reported in table III-9)		
1. , classified			
2. , classified			
3. , classified			
4. , classified			
5. , classified			
6. , classified			
7. , classified			

III-11.	Classification of identified nonrecurring items (charges and gains) in the accounting books and
	records of the companyIf non-recurring items were reported in table III-10 above, please
	identify where your company recorded these items in your accounting books and records in the
	normal course of business; i.e., III-10 information designates where these items are reported in
	table III-9 (including all III-9a, b, c).

III-12. <u>Asset values</u>.--Report the <u>total</u> assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of diamond sawblades and parts thereof. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for diamond sawblades and parts thereof in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with your firm's cost allocations in the previous question. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be <u>allocated to the subject products</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

		Value (<i>in \$1,000</i>)				
	Fiscal years ended					
Item	2012	2013	2014			
Total assets (net) ¹						
¹ Describe						

III-13a.	Capital expenditures and research and development expensesReport your firm's capital
	expenditures and research and development expenses on diamond sawblades and parts
	thereof. Provide data for your firm's three most recently completed fiscal years.

					Value (in	\$1,000)	
					Fiscal year	s ended	
Item	ı		2012		201		2014
Capital expend	ditures						
Research and							
development o	expenses						
III-13b.			<u>ures</u> .—Please i the subject pro		the nature, focus,	and significan	ce of your firm's capital
III-14.	question	s III-9, 12	2, and 13a are	based or	n a calendar year o	•	n's financial data for fiscal year:
	Calendar year		Fiscal year	Specify	fiscal year		
	reported question II-11 (cor reported	in quest III-9b (co es) and I on the s	ion II-7 (includ ores) and III-9c II-14 (segments ame calendar	ing expo (segments) (includ year bas	ort shipments), and nts) should recond ling export shipme is.	d the quantition tile with the disents), respecti	reconcile with the data es and values reported i ata reported in question vely, as long as they are II-6, II-11, and II-13?
	Yes	No	If no, please	explain.			
			ii iio, picase	СХРІСІІІІ			

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from John Benedetto between March 16 to April 15 (202 205 3270 John.Benedetto@usitc.gov) otherwise Amelia Preece (202-205-3250, Amelia.preece@usitc.gov).

IV-1. <u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- IV-2. <u>Pricing data</u>.--This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since 2012 of the following products produced by your firm.
 - <u>Product 1</u>.—4" diameter laser-welded blades for dry cutting, 0.080" segment thickness, blade with diamond impact strength within a TI/TTI range of 72-75 and diamond concentration in a range of 12-15 percent by volume of the segments or alternatively 0.55-0.65 carats/ccm;
 - <u>Product 2.—12"</u> diameter laser-welded blades for dry cutting, 0.110" segment thickness, blade with diamond impact strength within a TI/TTI range of 82-85 and diamond concentration in a range of 17-20 percent by volume of the segments or alternatively 0.75-0.85 carats/ccm, for use in high speed saws 5000 rpm or more;
 - <u>Product 3.</u>—14" diameter laser-welded blades for dry cutting, 0.110" segment thickness, blade with diamond impact strength within a TI/TTI range of 82-85 and diamond concentration in a range of 17-20 percent by volume of the segments or alternatively 0.75-0.85 carats/ccm, for use in high speed saws 5000 rpm or more;
 - <u>Product 4.</u>—14" diameter laser-welded blades for dry cutting, 0.125" segment thickness, blade with diamond impact strength within a TI/TTI range of 82-85 and diamond concentration in a range of 17-20 percent by volume of the segments or alternatively 0.75-0.85 carats/ccm, for use in high speed saws 5000 rpm or more;
 - <u>Product 5.</u>—14" diameter laser-welded blades for wet cutting cured concrete, 0.125" segment thickness, blade with diamond impact strength within a TI/TTI range of 74-77 and diamond concentration in a range of 33-35 percent by volume of the segments or alternatively 1.45-1.55 carats/ccm, for use in saws of 35 hp or more.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

NOTE: The different grades of finished diamond saw blades do not necessarily have universal descriptions. Report for your firm's product that is comparable and competes with the specified product listed at the top of the price data table. Indicate, in the space provided at the bottom of the table, if the product for which you reported is not exactly the specified product but a product that is comparable and competes with the specified product. In addition, report at the bottom of the table, for the comparable and competing product how your product differs from the product listed at the top of the table including the grade of the product, the diamond impact strength, and diamond concentration.

IV-2. **Pricing data.--**Continued

Please report the price data separately by the following types of U.S. customers, which apply to your firm:

- (1) Branded Distributors--distributors of finished diamond sawblades that purchase and resell under their own brand names, including telemarketers that sell under their brand names; examples include Diamond Blade Warehouse, National Diamond, Lackmond, and Fastenal
- (2) Other Distributors--distributors of finished diamond sawblades that sell under the brand names of U.S. producers and/or importers
- (3) Professional Construction Firms—endusers in the professional construction market, including all customers that are members of the Concrete Sawing and Drilling Association (CSDA)

During 2012-14, did your firm produce and sell to unrelated U.S. branded distributors, other distributors, or professional construction firms any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question IV-3.

- U.S. Producers' Questionnaire Diamond Sawblades and Parts Thereof
- IV-2. <u>Pricing data</u>.--Continued Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Product 1

Report data in actual units and actual dollars (not 1,000s).

(Quantity in units, value in dollars)							
	Branded distributors		Other dist	tributors	Professional construction firms		
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	
2012:							
January-March							
April-June							
July-September							
October-December							
2013:							
January-March							
April-June							
July-September							
October-December							
2014:							
January-March							
April-June							
July-September							
October-December							

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

² Pricing product definitions are provided on the first page of Part IV.

IV-2. **Pricing data.--**Continued

Product 2

Report data in actual units and actual dollars (not 1,000s).

(Quantity in units, value in dollars)							
	Branded distributors		Other dist	tributors	Professional construction firms		
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	
2012:							
January-March							
April-June							
July-September							
October-December							
2013:							
January-March							
April-June							
July-September							
October-December							
2014:			1				
January-March							
April-June							
July-September							
October-December							

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 2:

² Pricing product definitions are provided on the first page of Part IV.

IV-2. **Pricing data.--**Continued

Product 3

Report data in actual units and actual dollars (not 1,000s).

(Quantity in units, value in dollars)							
	Branded distributors		Other dist	tributors	Professional construction firms		
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	
2012:							
January-March							
April-June							
July-September							
October-December							
2013:							
January-March							
April-June							
July-September							
October-December							
2014:							
January-March							
April-June							
July-September							
October-December							

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 3:

² Pricing product definitions are provided on the first page of Part IV.

IV-2. **Pricing data.--**Continued

Product 4

Report data in actual units and actual dollars (not 1,000s).

(Quantity in units, value in dollars)							
	Branded distributors		Other dist	tributors	Professional construction firms		
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	
2012:							
January-March							
April-June							
July-September							
October-December							
2013:							
January-March							
April-June							
July-September							
October-December							
2014:			1				
January-March							
April-June							
July-September							
October-December							

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

² Pricing product definitions are provided on the first page of Part IV.

IV-2. Pricing data.--Continued

Product 5

Report data in actual units and actual dollars (not 1,000s).

(Quantity <i>in units,</i> value <i>in dollars</i>)							
	Branded distributors		Other dist	ributors	Professional construction firms		
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	
2012:							
January-March							
April-June							
July-September							
October-December							
2013:							
January-March							
April-June							
July-September							
October-December							
2014:							
January-March							
April-June							
July-September							
October-December							

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

² Pricing product definitions are provided on the first page of Part IV.

	Transact by			pr	et ice			
Product	transact	ion (Contracts	lis	its (Other	If othe	r, describe
Finished diamond sawblades								
Diamond sawblade parts								
4. <u>Discount policy</u> <i>apply</i>).	/ Please	indicate	e and desc	cribe y	our fir	m's disc	ount policies (<i>ch</i>	neck all that
Product	Quanti discour	ty \	Annual total olume scounts	disc	No count	Other		Describe
Finished diamond sawblades								
Diamond sawblade parts								
		m's typ	ical sales t	terms	for its	U.Spro	oduced diamond	l sawblades an
Product	Net 30 days	Net 60	2/10 r 30 da		Other		Other (sp	pecify)
Finished diamond sawblades								
Diamond sawblade parts								
	at basis are quoted <i>(c</i>	-	•	es of c	domest	ic diamo	ond sawblades a	nd parts there
Product		Deliver	ed F	.o.b.		If f.o.b	specify point]
Finished diamond							, ,,,	-
sawblades								

IV-6. Contract versus spot.-- Approximately what share of your firm's sales of its U.S.-produced diamond sawblades and parts thereof in 2014 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

		Туре	of sale			
	Long-term	Annual	Short-term			
	contracts	contracts	contracts	Spot sales	Total	
	(multiple	(multiple	(multiple	(for a	(should	
	deliveries for	deliveries	deliveries for	single	sum to	
	more than 12	for 12	less than 12	delivery)	100.0%)	
	months)	months)	months)			
Share of your 2014 sales						
(Finished diamond	%	%	%	%	0.0 %	
sawblades)						
Share of your 2014 sales	%	%	%	%	0.0 %	
(Diamond sawblade parts)	/0	70	70	70	0.0 /0	

IV-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for U.S.-produced diamond sawblades and parts thereof (or check "not applicable" if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	(multiple de	n contracts eliveries for .2 months)	Annual c (multiple de 12 mc	eliveries for	Long-term contracts (multiple deliveries for more than 12 months)		
				Finished diamond sawblades	Diamond sawblade parts	Finished diamond sawblades	Diamond sawblade parts	
Average # of days		365	365					
Price	Yes							
renegotiation (during contract period)	No							
	Quantity							
Fixed quantity and/or price	Price							
ana, or price	Both							
Meet or	Yes							
release provision	No							
Not applic	able							

IV-8. <u>Lead times.--</u>What is the typical lead time between a customer's order and the date of delivery for your firm's sales of your firm's U.S.-produced diamond sawblades and parts thereof?

Source	Share of 2014 sales	Lead time (days)	Share of 2014 sales		Lead time (days)
	Finished diamo	nd sawblades	Diamond :	saw	blade parts
From inventory	%			%	
Produced to order	%			%	
Total (should sum to 100.0%)	0.0 %		0.0	%	

IV-9. Shipping information

(a)	What is the approximate percentage of the total delivered cost of U.Sproduced diamond sawblades and parts thereof that is accounted for by U.S. inland transportation costs? (finished diamond sawblades) % (diamond sawblade parts) %
(b)	Who generally arranges the transportation to your firm's customers' locations? (finished diamond sawblades) your firm purchaser (check one) (diamond sawblade parts) your firm purchaser (check one)
(c)	Indicate the approximate percentage of your firm's sales of diamond sawblades and parts thereof that are delivered the following distances from your firm's production facility.

	Sh	are
Distance from production facility	Finished diamond sawblades	Diamond sawblade parts
Within 100 miles	%	%
101 to 1,000 miles	%	%
Over 1,000 miles	%	%
Total (should sum to 100.0%)	0.0 %	0.0 %

IV-10. <u>Geographical shipments.--</u> In which U.S. geographic market area(s) has your firm sold its U.S.-produced diamond sawblades and parts thereof since January 1, 2012 (check all that apply)?

	√ if ap	plicable
Geographic area	Finished diamond sawblades	Diamond sawblade parts
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
Southeast .–AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central Southwest.—AR, LA, OK, and TX.		
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific CoastCA, OR, and WA.		
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.		

IV-11a. <u>End uses.</u>--List the end uses of **finished diamond sawblades** that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by diamond sawblades and parts thereof and other inputs?

	Share of total co product accou		
End use product	Finished diamond sawblades	Other inputs	Total (should sum to 100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

IV-11b. <u>End uses.--diamond sawblade parts</u>. What percentage of the <u>total cost</u> of finished diamond sawblade is accounted for by diamond saw parts and other inputs?

Finished diamond saw blade size or	Share of total cost of	Total (should sum to		
type	Saw cores	Segments	Other inputs	100.0% across)
	%	%	%	0.0 %
	%	%	%	0.0 %
	%	%	%	0.0 %

IV-11c. <u>Changes in end uses.</u>--Have there been any changes in the end uses of diamond sawblades and parts thereof since January 1, 2012? Do you anticipate any future changes?

	Changes in end uses	No	Yes	Explain
Finished	Changes since January 1, 2012			
diamond sawblades Anti cha	Anticipated changes			
Diamond	Changes since January 1, 2012			
sawblade parts	Anticipated changes			

IV-:	12a.		Can other proc		_				and sawblades and parts thereof?
			wblades parts	☐ N		==			out the table.
		End use in which this				anges in the prices of this substitute the price for diamond sawblades and parts thereof?			
		Substitute	subs	substitute is used		No	Yes	Explanation	
1.									
2.									
3.									
IV-:	12b.	can be subst		nd sav		-	_		the number or types of products that of since January 1, 2012? Do you
			Changes in substitutes	No	Yes				Explain
		Finished	Changes since 2012						
	diamond sawblades		Anticipated changes						
	Diamond sawblade parts	Changes since 2012							
			Anticipated changes						

IV-13. <u>Demand trends.</u>-- Indicate how demand within the United States and outside of the United States (if known) for diamond sawblades and parts thereof has changed since January 1, 2006, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

	Finished diamond sawblades									
Market	Overall No Overall w		Fluctuate with no clear trend	Explanation and factors						
			Deman	d since 2006						
Within the United States										
Outside the United States										
Anticipated future demand										
Within the United States										
Outside the United										
			Diamond s	sawblade par	rts					
Overall No Overall with no Market increase change decrease clear trend					Explanation and factors					
Demand since 2006										
Within the United States										
Outside the United States										
Anticipated future demand										
Within the United States										
Outside the United										

IV-14. Raw materials.-- Indicate how diamond sawblades and parts thereof raw materials prices have changed since January 1, 2006, and how you expect they will change in the future.

Finished diamond sawblades							
Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for diamond sawblades and parts thereof.		
Changes since January 1, 2006							
Anticipated changes							

Diamond sawblade parts						
Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for diamond sawblades and parts thereof.	
Changes since January 1, 2006						
Anticipated changes						

IV-15. **Availability of supply.--**Has the availability of diamond sawblades and parts thereof in the U.S. market changed since January 1, 2006? Do you anticipate any future changes?

Finished diamond sawblades						
Availability in the U.S. market	No	V	Please explain, noting the countries and reasons for the			
market	No	res	changes.			
Changes since January 1,	2006:					
U.Sproduced product						
Subject imports						
Nonsubject imports						
Anticipated changes:						
U.Sproduced product						
Subject imports						
Nonsubject imports						
		D	iamond sawblade parts			
Availability in the U.S. Please explain, noting the countries and reasons for the						
market	No	Yes	changes.			
Changes since January 1,	2006:					
U.Sproduced product						
Subject imports						
Nonsubject imports						
Anticipated changes:						
U.Sproduced product						
Subject imports						
Nonsubject imports						

Export constraints. Describe how easily your firm can shift its sales of diamond sawblades and
parts thereof between the U.S. market and alternative country markets. In your discussion,
please describe any contracts, other sales arrangements, or other constraints that would
prevent or retard your firm from shifting diamond sawblades and parts thereof between the
U.S. and alternative country markets within a 12-month period.

Finished diamond sawblades	
Diamond sawblade parts	

IV-17. **Product changes.**-- Have there been any significant changes in the product range, product mix, or marketing of diamond sawblades and parts thereof since January 1, 2006? Do you anticipate any future changes?

	Changes in product range, product mix, or marketing	No	Yes	Explain
Finished diamond sawblades	Changes since January 1, 2006			
	Anticipated changes			
Diamond sawblade parts	Changes since January 1, 2006			
	Anticipated changes			

IV-18.	Conditions	of com	petition
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IV-19.

(a)	Is the diamond sawblades and parts thereof market subject to business cycles (other than
	general economy-wide conditions) and/or other conditions of competition distinctive to
	diamond sawblades and parts thereof?

Finished dia	amond sav	vblades		
Check all th	at apply.			Please describe.
	No			Skip to question IV-19.
		ness cycles business)	(e.g.	
	Yes-Other distinctive conditions of competition			
Diamond sa	awblade pa	arts		
				Please describe.
	No			Skip to question IV-19.
	Yes-Business cycles (e.g. seasonal business)			
		er distinctiv	_	
	d sawblade	es and parts	s thereof	the business cycles or conditions of competition for since January 1, 2006?
	No	Yes	If yes, a	lescribe.
Finished diamond sawblades				
Diamond sawblade parts				
	n-U.S. mark	kets, if know		ket prices of diamond sawblades and parts thereof in vide specific information as to time periods and regions
for any price Finished dia sawblades	· 			

- U.S. Producers' Questionnaire Diamond Sawblades and Parts Thereof
- IV-20. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss diamond sawblades and parts thereof supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 2006 to the present and forecasts for the future.
- IV-21. <u>Barriers to trade</u>.--Are your firm's exports of diamond sawblades and parts thereof subject to any tariff or non-tariff barriers to trade in other countries?

	No	Yes	If yes, please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2006, or that are expected to occur in the future.
Finished diamond sawblades			
Diamond sawblade parts			

IV-22a. <u>Interchangeability</u>.—Are <u>finished diamond sawblades</u> produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in table for questions IV-22 a, b, and c below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Korea	Other countries				
United States							
China							
Korea							
interchangeabl	For any country-pair producing finished diamond sawblades that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:						

IV-22b. Are <u>diamond sawblades cores</u> produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Country-pair	China	Korea	Other countries
United States			
China			
Korea			

For any country-pair producing diamond sawblades cores that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-22c. Are <u>diamond sawblades segments</u> produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Country-pair	China	Korea	Other countries
United States			
China			
Korea			
For any country-pair producing diamond sawblades segments that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:			

IV-23a. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between finished diamond sawblades produced in the United States and in other countries a significant factor in your firm's sales of diamond sawblades and parts thereof?

Please indicate A, F, S, N, or 0 in questions IV-23 a, b, and c below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Korea	Other countries
United States			
China			
Korea			

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of finished diamond sawblades, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-23b. Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between <u>diamond sawblades cores</u> produced in the United States and in other countries a significant factor in your firm's sales of diamond sawblades and parts thereof?

Country-pair	China	Korea	Other countries
United States			
China			
Korea			

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of diamond sawblades cores, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-23c. Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between <u>diamond sawblades segments</u> produced in the United States and in other countries a significant factor in your firm's sales of diamond sawblades and parts thereof?

Country-pair	China	Korea	Other countries
United States			
China			
Korea			

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of diamond sawblades segments, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-24.	Other explanationsIf your firm would like to further explain a response to a question in Part
	IV that did not provide a narrative response box, please note the question number and the
	explanation in the space provided below. Please also use this space to highlight any issues your
	firm had in providing the data in this section, including but not limited to technical issues with
	the MS Word guestionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: LINK

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: BLADE

• E-mail.—E-mail your questionnaire to mgs@usitc.gov; include a scanned copy of the signed certification page (page 1). Please note that submitting your questionnaire by e-mail may subject your firm's business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, you are required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.