U.S. PURCHASERS' QUESTIONNAIRE

CUT-TO-LENGTH CARBON STEEL PLATE FROM CHINA, RUSSIA, AND UKRAINE

This questionnaire must be received by the Commission by July 22, 2015

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order and suspension agreements concerning cut-to-length carbon steel plate from China, Russia, and Ukraine (Inv. Nos. 731-TA-753, 754, and 756 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Michele Breaux (202-205-2781, Michele Breaux @usitc.gov).

City	StateZip Code
Website _	
•	rm purchased CTL carbon steel plate or CTL micro-alloy steel plate (as defined on pages 2-3) ource (domestic or foreign) at any time since January 1, 2009?
☐ NO	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)
☐ YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
7	estionnaire via the Commission <i>Drop Box</i> by clicking on the following link: opbox.usitc.gov/oinv/ . (PIN: CTLP)
	CERTIFICATION
•	CERTIFICATION ormation herein supplied in response to this questionnaire is complete and correct to the best and understand that the information submitted is subject to audit and verification by the Commission.
edge and belief cans of this cert nation provided	ormation herein supplied in response to this questionnaire is complete and correct to the best

Date

Email address

Title of Authorized Official

Fax:

Phone: _____

Name of Authorized Official

Signature

PART I.—GENERAL INFORMATION

Background. On October 24, 1997, the Department of Commerce suspended investigations on imports of CTL carbon steel plate from China, Russia, South Africa, and Ukraine (62 F.R. 61751, 61766, 61773, and 61780). On August 29, 2003, the Commission determined that termination of the suspended investigation for South Africa would not be likely to lead to continuation or recurrence of material injury to an industry in the United States within a reasonably foreseeable time (68 F.R. 52614). On November 3, 2003, the Department of Commerce terminated the suspension agreement for China and issued an antidumping duty order (68 F.R. 60081). On October 1, 2014, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the antidumping duty order on CTL plate from China and/or the termination of the suspended investigations on CTL plate from Russia and Ukraine would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If the Commission and Commerce make an affirmative determination, the antidumping duty order and/or suspension agreements will remain in place. If the Commission or Commerce makes a negative determination, the Department of Commerce will revoke the antidumping duty order and/or terminate the suspension agreements. Questionnaires and other information pertinent to this proceeding are available at

http://usitc.gov/investigations/701731/2014/cut to length carbon steel plate china russia and/thir d review full.htm.

These reviews cover:

CTL carbon steel plate.--Hot-rolled carbon steel universal mill plates (i.e., flat-rolled products rolled on four faces or in a closed box pass, of a width exceeding 150 millimeters but not exceeding 1,250 millimeters and of a thickness of not less than 4 millimeters, not in coils and without patterns in relief), of rectangular shape, neither clad, plated nor coated with metal, whether or not painted, varnished, or coated with plastics or other nonmetallic substances; and certain hot-rolled carbon steel flat-rolled products in straight lengths, of rectangular shape, hot rolled, neither clad, plated, nor coated with metal, whether or not painted, varnished, or coated with plastics or other nonmetallic substances, 4.75 millimeters or more in thickness and of a width which exceeds 150 millimeters and measures at least twice the thickness.

Included in the subject product are flat-rolled products of non-rectangular cross-section where such cross-section is achieved subsequent to the rolling process (i.e., products that have been "worked after rolling") for example, products that have been beveled or rounded at the edges. The subject product is covered by statistical reporting numbers 7208.40.3030, 7208.40.3060, 7208.51.0030, 7208.51.0045, 7208.51.0060, 7208.52.0000, 7208.53.0000, 720.90.0000, 7210.70.3000, 7210.90.9000, 7211.13.0000, 7211.14.0030, 7211.14.0045, 7211.90.0000, 7212.40.1000, 7212.40.5000, and 7212.50.0000 of the Harmonized Tariff Schedule of the United States (HTS).

Specifically excluded from the subject product is grade X-70 plate. Also excluded is certain carbon CTL steel plate with a maximum thickness of 80 millimeters in steel grades BS 7191, 355 EM, and 355 EMZ, as amended by Sable Offshore Energy Project specification XB MOO Y 15 0001, types 1 and 2.

<u>CTL micro-alloy steel plate</u>.—CTL micro-alloy steel plate products, in which: (1) iron predominates by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by weight; and (3) one or more of the elements listed below is present in the quantity, by weight, respectively indicated:

0.30 - 0.50 percent of aluminium	0.06 – 0.10 percent of niobium
0.30 - 1.25 percent of chromium	0.60 – 1.50 percent of silicon
0.40 – 1.00 percent of copper	0.05 – 0.41 percent of titanium
1.65 – 1.80 percent of manganese	0.10 – 0.15 percent of vanadium
0.08 – 0.10 percent of molybdenum	0.05 – 0.15 percent of zirconium
0.30 - 1.25 percent of nickel	

Imports of nonsubject CTL micro-alloy steel plate may be reported in the following HTS statistical numbers: 7725.40.3050, 7725.40.7000, 7225.99.0090, 7226.90.0180, 7226.91.5000, 7226.91.7000, 7226.91.8000, and 7226.99.0000.

Unless otherwise specified, "CTL plate" refers to both cut-to-length carbon steel plate and cut-to-length micro-alloy steel plate.

Reporting of information.-- If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1a.	OMB statisticsPlease report the actual number of hours required and the cost to your firm of
comple	ting this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

- I-1b. <u>OMB feedback.</u>--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.
- I-2. <u>Establishments covered.</u>--Provide the name and address of establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single report.

	"Establishment"—Each facility of a firm involved in the <u>purchase</u> of CTL plate (carbon steel or micro-alloy steel), including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.			
I-3.	m?			
	Firm name	Address	Extent of ownership (percent)	

Related NONSUBJECT importers/exporters.—Does your firm have any related firms, a domestic or foreign, that import CTL plate (carbon steel or micro-alloy steel) from contributer than China, Russia, and/or Ukraine into the United States or that export CTL plate teel or micro-alloy steel) from countries other than China, Russia, and/or Ukraine to states? No YesList the following information. Address	or foreigr Ukraine ir	n, that im nto the U	port CTL plate Inited States o	c (carbon steel or micro-alloy	e any related firms, either don steel) from China, Russia, and on steel or micro-alloy steel) f
Related NONSUBJECT importers/exportersDoes your firm have any related firms, domestic or foreign, that import CTL plate (carbon steel or micro-alloy steel) from continer than China, Russia, and/or Ukraine into the United States or that export CTL plate (carbon foreign) from countries other than China, Russia, and/or Ukraine to states? No YesList the following information. Firm name and country Address Affiliation Related producersDoes your firm have any related firms, either domestic or foreign produce CTL plate (carbon steel or micro-alloy steel)? No YesList the following information. Firm name and country Address Affiliation Business planDoes your company or any related firm have a business plan or any in the documents that describe, discuss, or analyze expected market conditions for CTL plate (teel or micro-alloy steel)? If yes, please provide these documents. If you are not providing the company or any providing the second provides the conditions for CTL plate (teel or micro-alloy steel)?	☐ No		YesList the	following information.	
Related producersDoes your firm have any related firms, either domestic or foreign yesList the following information. Related producersDoes your firm have any related firms, either domestic or foreign yesList the following information. Related producersDoes your firm have any related firms, either domestic or foreign produce CTL plate (carbon steel or micro-alloy steel)? Address Affiliation Related producersDoes your firm have any related firms, either domestic or foreign produce CTL plate (carbon steel or micro-alloy steel)? Address Affiliation Firm name and country Address Affiliation Affiliation Business planDoes your company or any related firm have a business plan or any indocuments that describe, discuss, or analyze expected market conditions for CTL plate steel or micro-alloy steel)? If yes, please provide these documents. If you are not providing the steel or micro-alloy steel)?	Firm nar	me		Address	Affiliation
Related producersDoes your firm have any related firms, either domestic or foreign yesList the following information. Related producersDoes your firm have any related firms, either domestic or foreign yesList the following information. Related producersDoes your firm have any related firms, either domestic or foreign produce CTL plate (carbon steel or micro-alloy steel)? Address Affiliation Related producersDoes your firm have any related firms, either domestic or foreign produce CTL plate (carbon steel or micro-alloy steel)? Address Affiliation Firm name and country Address Affiliation Affiliation Business planDoes your company or any related firm have a business plan or any indocuments that describe, discuss, or analyze expected market conditions for CTL plate steel or micro-alloy steel)? If yes, please provide these documents. If you are not providing the steel or micro-alloy steel)?					
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Related producersDoes your firm have any related firms, either domestic or foreign produce CTL plate (carbon steel or micro-alloy steel)? No YesList the following information. Firm name and country Address Affiliation Business planDoes your company or any related firm have a business plan or any indocuments that describe, discuss, or analyze expected market conditions for CTL plate steel or micro-alloy steel)? If yes, please provide these documents. If you are not providing the steel or micro-alloy steel.	domestic other tha steel or m States?	or foreig n China,	gn, that import Russia, and/or by steel) from o	t CTL plate (carbon steel or m r Ukraine into the United Sta countries other than China, R	nicro-alloy steel) from countri tes or that export CTL plate (o
Related producersDoes your firm have any related firms, either domestic or foreign produce CTL plate (carbon steel or micro-alloy steel)? No YesList the following information. Firm name and country Address Affiliation Business planDoes your company or any related firm have a business plan or any indocuments that describe, discuss, or analyze expected market conditions for CTL plate steel or micro-alloy steel)? If yes, please provide these documents. If you are not providing the steel or micro-alloy steel.	Firm nar	me and o	country	Address	Affiliation
No YesList the following information. Firm name and country Address Affiliation Business planDoes your company or any related firm have a business plan or any indocuments that describe, discuss, or analyze expected market conditions for CTL plateteel or micro-alloy steel)? If yes, please provide these documents. If you are not providing to			<u></u>		
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Business planDoes your company or any related firm have a business plan or any indocuments that describe, discuss, or analyze expected market conditions for CTL plat steel or micro-alloy steel)? If yes, please provide these documents. If you are not providing to	oroduce (c (carbon steel	or micro-alloy steel)?	either domestic or foreign, th
documents that describe, discuss, or analyze expected market conditions for CTL plat steel or micro-alloy steel)? If yes, please provide these documents. If you are not providing to	Firm nar	me and o	country	Address	Affiliation
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documents that describe, discuss, or analyze expected market conditions for CTL plat steel or micro-alloy steel)? If yes, please provide these documents. If you are not providing to					
No Yes requested documents, please explain why not.	documen steel or m	ts that d	escribe, discus by steel)?	ss, or analyze expected mark	et conditions for CTL plate (ca
	No	Yes	requested do	ocuments, please explain wh	y not.

PART II.--PURCHASES

<u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	
Fax	

For the following questions, if your responses differ with respect to CTL carbon steel plate and CTL micro-alloy steel plate, please indicate.

II-1. Purchases.—

(a) Please estimate your firm's total U.S. purchases of CTL plate (carbon steel and microalloy steel) in 2014. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

	2014 pu	rchases
	CTL carbon steel plate	CTL micro-alloy steel plate
Quantity (short tons)		

(b) Estimate the percentage of the quantity of your firm's purchases of CTL plate (carbon steel and micro-alloy steel) in 2014 that were produced in each of the specified countries.

	Share of quantity of 2014 purchases			
CTL plate produced in:	CTL carbon steel plate	CTL micro-alloy steel plate		
United States	%	%		
China	%	%		
Russia	%	%		
Ukraine	%	%		
All other countries:1	%	%		
Total (should sum to 100.0%)	0.0 %	0.0 %		
¹ Please identify these countries:				

II-3.

II-2.	Changes in purchasing patternsPlease indicate how the shares of your firm's purchases of CTL
	plate (carbon steel or micro-alloy steel) from different sources have changed since January 1,
	2009.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
China						
Russia						
Ukraine						
All other countries						
Purchases from one country onlyIf your firm has purchased CTL plate (carbon steel or microalloy steel) from only one country, please explain the reasons for doing so.						

II-4. <u>Supplier identification.--</u> Please list your firm's <u>FIVE</u> largest suppliers for CTL plate (carbon steel or micro-alloy steel) since January 1, 2009. Also, provide the share of the quantity of your firm's total purchases of CTL plate (carbon steel or micro-alloy steel) that each of these suppliers accounted for in 2014.

No.	Supplier's name	City and state	Share of quantity of 2014 purchases
1			%
2			%
3			%
4			%
5			%

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

For the following questions, if your responses differ with respect to CTL carbon steel plate and CTL micro-alloy steel plate, please indicate.

III-1.	Firm typeWhich of the following best describes your firm as a purchaser of CTL plate (carbon
	steel or micro-alloy steel) (check all that apply)?

End user	Processor/Service Center	Distributor	Other	Describe other

If your firm is a distributor of CTL plate (carbon steel or micro-alloy steel), please answer questions III-2 and III-3.

III-2. <u>Competition for sales.</u>--Do you compete for sales to your customers with the manufacturers or importers from which you purchase CTL plate (carbon steel or micro-alloy steel)?

No	Yes	If yes, please describe.

III-3.	Types of customersWhat are the major types of consumers to which you sell CTL plate (carbon
	steel or micro-alloy steel)?

If your firm is an end user of CTL plate, please answer questions III-4 and III-5.

III-4. <u>End uses.</u>—List the top 3 products you make using CTL plate (carbon steel or micro-alloy steel) and estimate the percent of your <u>total production cost</u> that is accounted for by CTL plate and by other inputs (such as labor, energy, and other raw materials).

	Share of total cost account	Total	
End use product	CTL plate	Other inputs	(should sum to 100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-5. Demand for end use products.	III-5.	Demand for	<u>r end use</u>	products
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(a)	Has the demand for your firm's final products incorporating CTL plate (carbon steel or
	micro-alloy steel) changed since January 1, 2009?

Increased	No change	Fluctuated	

(b) Has this had any effect on your firm's demand for CTL plate (carbon steel or micro-alloy steel)?

No	Yes	Explain

Changes in end uses	No	Yes				Explain
Changes since 2009						
Anticipated changes						
SubstitutesCan	other		s be substituted Please fill out tl	ne tak	ole. ive ch	ate (carbon steel or micro-alloy stee
Substitute			n which this ute is used	No	af Yes	fected the price for CTL plate?
Substitute		Substitu	ute is useu	INO	res	Explanation
				Ш	Ш	
	for C	TL plate	(carbon steel or	_		the number or types of products tha by steel) since January 1, 2009? Do
substitutes	No	Yes				Explain
Changes since January 1, 2009						
, ,	, ,					

III-9. <u>Demand trends.</u>-- Indicate how demand within the United States and outside of the United States (if known) for CTL plate (carbon steel or micro-alloy steel) has changed since January 1, 2009, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors				
Demand since January 1, 2009									
Within the United States									
Outside the United States									
Anticipated future demand									
Within the United States									
Outside the United States									

III-10. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss CTL plate (carbon steel or micro-alloy steel) supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Russia, and/or Ukraine, and (3) the world as a whole. Of particular interest are such data from 2009 to the present and forecasts for the future.

III-11. Availability of supply.--Has the availability of CTL plate (carbon steel or micro-alloy steel) in the U.S. market changed since January 1, 2009? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2	2009:		
U.Sproduced product			
Subject imports			
Nonsubject imports			
Anticipated changes:			
U.Sproduced product			
Subject imports			
Nonsubject imports			

III-12. <u>Importance of purchasing domestic product.</u>--Please fill out the table below, estimating the percentage of your firm's total 2014 purchases of CTL plate (carbon steel or micro-alloy steel) that required CTL plate produced in the United States.

	Estimated percentage of your firm's total 2014 purchases of CTL plate
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic	
product (e.g., government purchases under "Buy American"	
provisions)	%
Purchases that were not required by law or regulation, but were	
required by your customers to be domestic product	%
Purchases that were required to be domestic product for other	
reasons (explain:)	%
Total (should sum to 100.0%)	0.0 %

III-13.	Conditions	of com	petition

(a)	Is the CTL plate market subject to business cycles (other than general economy-wide
	conditions) and/or other conditions of competition distinctive to CTL plate (carbon steel or
	micro-alloy steel)?

Ch	eck all th	at apply.	Please describe.
		No	Skip to question III-14.
		Yes-Business cycles (e.g. seasonal business)	
		Yes-Other distinctive conditions of competition	
(b)	•	ve there been any changes in e (carbon steel or micro-alloy s	the business cycles or conditions of competition for steel) since January 1, 2009?

No	Yes	If yes, describe.

III-14. <u>Decisions based on producer and country-of-origin.</u>—How often does your firm, and if you know, do your customers, make purchasing decisions involving CTL plate (carbon steel or microalloy steel) based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.			
	Decision based on producer							
Your firm								
Your customers								
	Decision based on country of origin							
Your firm								
Your customers								

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U.S	. Purchasers	Questionnaire -	- CII	L PLATE FRUIVI	CHINA.	KUSSIA.	AND UI	KKAINE

III-15.	Supply constraintsHas any firm refused, declined, or been unable to supply your firm with CTL plate (carbon steel or micro-alloy steel) since January 1, 2009 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?							
	No	Ye	s If ye	s, please desc	cribe.			
]					
III-16.	Purchas	sing freq	uency					
	(a)	How fre	quently o	lo you make p	ourchases of (CTL plate (ch	eck one)î	?
		Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
	(b)	Do you	expect th	is purchasing	frequency to	change in th	ne next tw	vo years?
		No	Yes	If yes, explain	l .			
III-17.				tactedHow and		ers do you ge	enerally c	ontact before making a
III-18.		_		o your purchaveen supplier	-		steel or n	nicro-alloy steel) usually
		No		If yes, explain your firm quo				ite and note whether tiations.
			1					

U.S. Purchasers'	Questionnaire - C	TL PLATE FROM CHINA	, RUSSIA, AND	UKRAINI
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III-19. Change in suppliersHave you changed suppliers since January	y 1, 2009 !
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No	If yes, please list the supplier(s), whether the firm was added or dropped, the reasons for the change.

III-20. New suppliers.--

(a)	Are you aware of any new suppliers, either foreign or domestic, that have entered the
	market since January 1, 2009?

No	Yes	If yes, please identify the firms.

(b) Do you expect new CTL plate (carbon steel or micro-alloy steel) suppliers to enter the U.S. market?

No	Yes	If yes, please explain.

III-21. <u>Supplier qualification</u>.--Do you require your suppliers to be or to become certified or qualified to sell CTL plate (carbon steel or micro-alloy steel) to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (*e.g.*, quality of product, reliability of supplier, etc.).

No	Number of days	Process and factors

III-22.	Failure to certifySince January 1, 2009, have any domestic or foreign producers failed in their
	attempts to certify or qualify their CTL plate (carbon steel or micro-alloy steel) with your firm or
	have any producers lost their approved status?

		If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

III-23.	Major purchasing factors Please list, in order of their importance, the three major factors
	your firm considers in deciding from whom to purchase CTL plate (examples include availability,
	extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier,
	etc.).

1.	
2.	
3.	
Ple	ease list any other factors that are very important in your purchase decisions:

III-24. <u>Purchasing factors.</u>—Please rate the importance of the following factors in your firm's purchasing decisions for CTL plate (carbon steel or micro-alloy steel).

Factor	Very important	Somewhat important	Not important
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Minimum quantity requirements			
Packaging			
Price			
Product consistency			
Product range			
Quality exceeds industry standards			
Quality meets industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			
Quality characteristicsWhat charact quality of CTL plate (carbon steel or m		firm consider wh	en determining

III-26. <u>Frequency of decisions based on price.</u>--How often does your firm purchase the CTL plate (carbon steel or micro-alloy steel) that is offered at the lowest price?

III-25.

Always	Usually	Sometimes	Never

(2) Entire U.S. market

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III-27.	<u>Price leaders.</u> — A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.				
			nes of any firms you considered price leaders in the CTL plate (carbon market since January 1, 2009.	steel or	
	Firm(s	s) C	Describe how the firm(s) exhibited price leadership		
III-28.	Change	es in U.S. in	dustry		
	(a)	steel or m	entify and discuss any improvements/changes in the U.S. CTL plate (calicro-alloy steel) industry since January 1, 2009 and explain the factors the order(s) under review, that were responsible for each nent/change.		
	(b)	CTL plate	cuss any improvements/changes that you anticipate in the future in the (carbon steel or micro-alloy steel) industry. Identify the time period and these improvements/changes.		
III-29.	antidu plate f revoca activiti	mping duty from Russia tion of the	onWhat do you think will be the likely effects of any revocation of the order on CTL plate China and suspension agreements covering import and Ukraine? As appropriate, please discuss any potential effects of antidumping duty order and suspension agreements on (1) the future firm and (2) the U.S. market as a whole. Please note the future time prerring.	rts of CTL	
	(1) Act your fi	ivities of rm			

PART IV.-- PRODUCT COMPARISIONS

For the following questions, if your responses differ with respect to CTL carbon steel plate and CTL micro-alloy steel plate, please indicate.

IV-1. <u>Country knowledge.</u>--Please indicate the countries of origin for CTL plate (carbon steel or microalloy steel) for which your firm has actual marketing/pricing knowledge.

United States	China	Russia	Ukraine	Other countries	Other countries (specify)

IV-2. <u>Interchangeability.--</u>Is CTL plate (carbon steel or micro-alloy steel) produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Russia	Ukraine	Other countries
United States				
China				
Russia				
Ukraine				
For any country-pair producing CTL plate which is sometimes or never interchangeable, please				

For any country-pair producing CTL plate which is sometimes or never interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-3. **Factors other than price.-**-Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between CTL plate (carbon steel or micro-alloy steel) produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country	-pair	China	Russia	Ukraine	Other cou
United St	tates				
China					
Russia					
Ukraine					
Vailabilit	ty of me	e rchandise Are ce	ertain grades/types/siz	zes of CTL plate (ca	rbon steel or
alloy steel) availal	ole only from certa	in country sources?		
No	Yes	If yes, please ide	ntify the countries an	d the grade/type/	size.
No	Yes	If yes, please ide	ntify the countries an	d the grade/type/	size.
No	Yes	If yes, please ide	ntify the countries an	d the grade/type/	size.
Choice of steel) from	product	t not based on pric	ceIf you purchased (comparable product wa	CTL plate (carbon sas available from a	teel or micro nother count

IV-6. <u>Factor country comparisons.</u>--For the factors listed below, please rate how CTL plate (carbon steel or micro-alloy steel) produced in each country you identified in your response to the first question in Part IV compares with CTL plate (carbon steel or micro-alloy steel) produced in each of the other countries you identified.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Uni	duct fr ted Sta npared duct fr China	ates I to	Uni cor	duct fr ited Sta mpared duct fr Russia	ites I to om	Uni cor pro	duct fr ited Sta mpared duct fr Ukraine	ites I to om
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price ¹									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower									

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-6. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	duct fr	l to om	cor	duct fr	l to om	cor	duct fr	l to om
Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
	Superior	compared product fr Russia	compared to product from Russia Same and a comparable Comparable	compared to product from Russia Substitute	compared to product from Russia Application Compared to product from Ukraine	compared to product from Ukraine Russia Join and Son	compared to product from Russia Russia Ukraine Suberior Suberior Compared to product from p	compared to compared to compared product from product from product from Ukraine Ukraine

¹A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-6. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	product from United States compared to product from Nonsubject countries		product from <u>China</u> compared to product from <u>Nonsubject</u> <u>countries</u>			product from Russia compared to product from Nonsubject countries			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price ¹									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

Continued. IV-6.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	product from <u>Ukraine</u> compared to product from <u>Nonsubject countries</u>				
Factor	Superior	Comparable	Inferior		
Availability					
Delivery terms					
Delivery time					
Discounts offered					
Extension of credit					
Minimum quantity requirements					
Packaging					
Price ¹					
Product consistency					
Product range					
Quality exceeds industry standards					
Quality meets industry standards					
Reliability of supply					
Technical support/service					
U.S. transportation costs ¹					
¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country					

IV-7.	Minimum qualityHow often does CTL plate (carbon steel or micro-alloy steel) from the
	following countries meet minimum quality specifications for your uses or your customers' uses

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States					
China					
Russia					
Ukraine					
Other:					

IV-8. Change in price.--

(a)	Since January 1, 2009, has there been a change in the price of CTL plate? If so, has the
	price of U.Sproduced CTL plate changed more or less than the price of imported CTL
	plate from China, Russia, and/or Ukraine?

	No change in price.
	Prices have changed by the same amount.
	Price of U.Sproduced CTL plate has changed relative to the price of CTL plate from China.
	Price of U.Sproduced CTL plate has changed relative to the price of CTL plate from Russia.
	Price of U.Sproduced CTL plate has changed relative to the price of CTL plate from Ukraine.

(b) If the price of U.S.-produced CTL plate has changed relative to the price of CTL plate from China, Russia, and/or Ukraine, the price of U.S.-produced CTL plate is now relatively

Higher	Lower	
		than those from China.
		than those from Russia.
		than those from Ukraine.

IV-9.	Other explanationsIf your firm would like to further explain a response to a question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

http://usitc.gov/investigations/701731/2014/cut to length carbon steel plate china russia and/third review full.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: CTLP

• E-mail.—E-mail the MS Word questionnaire to Michele.Breaux@usitc.gov; include a scanned copy of the signed certification page (page 1). Please note that submitting your questionnaire by e-mail may subject your firm's business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.

If your firm <u>does not </u>**purchase this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR §207.7). Service of the questionnaire must be made in paper form.