U.S. PURCHASERS' QUESTIONNAIRE

MELAMINE FROM CHINA AND TRINIDAD & TOBAGO

This questionnaire must be received by the Commission by September 3, 2015

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty/antidumping investigations concerning melamine from China and Trinidad & Tobago (Inv. Nos. 701-TA-526-527 and 731-TA-1262-1263 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Lauren Gamache (202-205-3489, lauren.gamache@usitc.gov).

Name of firm

Ci	ity	State Zip Code	
w	/ebsite		
	as your firm nce January	n purchased melamine (as defined on next page) from <u>anv</u> source (domestic or foreig y 1, 2012?	gn) at any time
	NO	(Sign the certification below and promptly return only this page of the questionnaire to the	e Commission)
	YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commi	ssion)
	-	estionnaire via the U.S. International Trade Commission <i>Drop Box</i> by clicking ink: https://dropbox.usitc.gov/oinv/ . (PIN: MEL15)	on the
	_	CERTIFICATION rmation herein supplied in response to this questionnaire is complete and con	-
knowledge ai By submitting information p	nd belief an og this certij provided in		y the Commission. ct personnel, to use the
knowledge all By submitting information p the Commissi I acknowledg Commission, maintaining to	nd belief and belief and provided in ion on the sige that informatics employed the records relating to	rmation herein supplied in response to this questionnaire is complete and contend understand that the information submitted is subject to audit and verification by tification I also grant consent for the Commission, and its employees and contract this questionnaire and throughout this proceeding in any other import-injury proceeding in any other injury proceeding in any other injury proceeding injury proceedi	y the Commission. It personnel, to use the oceedings conducted by the oyees, for developing or in internal audits and
knowledge all By submitting information p the Commissi I acknowledg Commission, maintaining to	nd belief and gethis certify provided in ion on the semployed the records relating to sonnel will semployed.	rmation herein supplied in response to this questionnaire is complete and control and understand that the information submitted is subject to audit and verification by tification I also grant consent for the Commission, and its employees and control in this questionnaire and throughout this proceeding in any other import-injury prosame or similar merchandise. If ormation submitted in this questionnaire response and throughout this proceeding yees, and contract personnel who are acting in the capacity of Commission employs of this proceeding or related proceedings for which this information is submitted, to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix is sign non-disclosure agreements.	y the Commission. It personnel, to use the oceedings conducted by the oyees, for developing or in internal audits and
knowledge and submitting information parties of the Commission of	nd belief and gethis certify provided in ion on the semployed the records relating to sonnel will semployed.	rmation herein supplied in response to this questionnaire is complete and control and understand that the information submitted is subject to audit and verification by tification I also grant consent for the Commission, and its employees and control in this questionnaire and throughout this proceeding in any other import-injury prosame or similar merchandise. If ormation submitted in this questionnaire response and throughout this proceeding yees, and contract personnel who are acting in the capacity of Commission employs of this proceeding or related proceedings for which this information is submitted, to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix is sign non-disclosure agreements.	y the Commission. It personnel, to use the oceedings conducted by the oyees, for developing or in internal audits and

PART I.—GENERAL INFORMATION

<u>Background</u>.—This proceeding was instituted in response to a petition filed on November 12, 2014 by Cornerstone Chemical Company, Waggaman, Louisiana. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at http://usitc.gov/investigations/701731/2015/melamine china and trinidad tobago/final.htm.

<u>Melamine</u>.—The merchandise subject to these investigations is melamine (Chemical Abstracts Service ("CAS") registry number 108-78-01, molecular formula $C_3H_6N_6$). Melamine is a crystalline powder or granule typically (but not exclusively) used to manufacture melamine formaldehyde resins. All melamine is covered by the scope of these investigations irrespective of purity, particle size, or physical form. Melamine that has been blended with other products is included within this scope when such blends include constituent parts that have been intermingled, but that have not been chemically reacted with each other to produce a different melamine. For such blends, only the melamine component of the mixture is covered by the scope of these investigations. Melamine that is otherwise subject to these investigations is not excluded when commingled with melamine from sources not subject to these investigations. Only the subject component of such commingled products is covered by the scope of these investigations.

The subject merchandise is provided for in subheading 2933.61.00 of the Harmonized Tariff Schedule of the United States ("HTSUS"). Although the HTSUS subheading and CAS registry number are provided for convenience and customs purposes, the written description of the scope is dispositive.

<u>Purchaser</u>.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing melamine from another firm that produces, imports, or otherwise distributes melamine.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.—The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

<u>Release of information</u>.—The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. <u>OMB statistics</u>.—Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered.</u>—Provide the name and address of your U.S. establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single report.

"Establishment" – Each facility of a firm involved in the purchase of melamine, including
auxiliary facilities operated in conjunction with (whether or not physically separate from) such
facilities.

Purchasers' Que	estionnaire - Melam	iine	Page 4
Ownership.	—Is your firm owned	d, in whole or in part, by any other fi	rm?
☐ No	Yes—List the	e following information.	
Firm name		Address	Extent of ownership (percent)
or foreign, w	which import melam port melamine from	porters.—Does your firm have any re ine from China and/or Trinidad & To China and/or Trinidad & Tobago to t following information.	bago into the United States
Firm name		Address	Affiliation
domestic or Tobago into	foreign, which impo the United States o dad & Tobago to the	s/exporters.—Does your firm have a ort melamine from countries other the which export melamine from counter United States? It following information.	nan China and/or Trinidad &
Firm name a	and country	Address	Affiliation
Related produce me	lamine?	firm have any related firms, either d	omestic or foreign, which
Firm name		Address	Affiliation

PART II.--PURCHASES

<u>Contact information</u> .—Please identify the responsible individual and the manner by which Commission
staff may contact that individual regarding the confidential information submitted in this questionnaire

Name	
Title	
Email	
Telephone	
Fax	

II-1. <u>Purchases.</u>—Report your firm's U.S. purchases of melamine. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire).

Item	2012	2013	2014	
Purchases of melamine produced in		Quantity (in pound	s)	
United States				
China				
Trinidad & Tobago				
Germany				
Netherlands				
All other countries:1				
¹ Please identify these countries:				

II-2. <u>Changes in purchasing patterns</u>.—Please indicate how the shares of your firm's purchases of melamine from different sources have changed in the last three years.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
China						
Trinidad & Tobago						
All other countries						

II-3.	Since January 1, 2012, did your firm switch purchases of melamine from U.S. producers to
supplie	ers of melamine imported from China and/or Trinidad & Tobago?

	Switch from U.S. Product to Subject Country Product?			Was Price the prima	son for shift?	
Source	Yes	No	Yes	If yes, estimate the percent of your purchases shifted since January 2012 because of the price	No	If no, please indicate the reason for shifting
China						
Trinidad & Tobago						

II-4. Since January 1, 2012, did U.S. producers reduce their prices of melamine in order to compete with prices of melamine imported from China and/or Trinidad & Tobago?

	with Subject Countries?		If "Yes," please describe when (years and/or months) and by what percent domestic
Source	Yes	No	producers had to reduce their prices in order to compete with these imports.
China			Period: Percent reduction:
Trinidad & Tobago			Period: Percent reduction:

II-5.	Purchases from one country only.—If your firm has purchased melamine from only one
	country, please explain the reasons for doing so.

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II-6.	Supplier identification. —Please list your firm's FIVE largest suppliers for melamine since January
	1, 2012. Also, provide the share of the quantity of your firm's total purchases of melamine that
	each of these suppliers accounted for in 2014.

No.	Supplier's name	City and state	Share of quantity of 2014 purchases
1			%
2			%
3			%
4			%
5			%

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1.	Firm type. — Which of the following best describes your firm as a purchaser of melamine (check
	all that apply)?

Resin producer	Other end user (Specify:)	Distributor	Other	Describe other

If your firm is a distributor of melamine, please answer questions III-2 and III-3.

III-2. <u>Competition for sales</u>.—Does your firm compete for sales to customers with the manufacturers or importers from which your firm purchases melamine?

No	Yes	If yes, please describe.

III-3.	Types of customers. —What are the major types of consumers to which your firm sells
	melamine?

If your firm is an end user of melamine, please answer questions III-4 and III-5.

III-4. <u>End uses</u>.—List the top 3 products your firm makes using melamine and estimate the percent of your <u>total production cost</u> that is accounted for by melamine and by other inputs (such as labor, energy, and other raw materials).

	Share of total cost in each of the melamine(s) your firm produces accounted for by				Total (should	
Product(s) your firm produces	Melamine		Other inputs		sum to 100.0% across)	
	%	+	%	П	0.0 %	
	%	+	%	Ш	0.0 %	
	%	+	%	Ш	0.0 %	

III-5.	Demand	for	end u	ıse	produ	cts.—

(a) Has the demand for your firm's final products incorporating melamine changed since January 1, 2012?

Increased	No change	Decreased	Fluctuated		

(b) Has this had any effect on your firm's demand for melamine?

No	Yes	Explain

U.S. P	'urchasers' (Questionn	naire - M	elamine			Page 9
III-6.	Substitut	es.—					
(a)	Can othe	r products	s be subs	stituted for melan	nine?		
		No		Yes—Please fill o	ut the ta	ble.	
			Fnd	use in which this	ı		changes in the prices of this substitute affected the price for melamine?
			bstitute is used	No	Yes	Explanation	
1.							
2.							
3.							
(b)	Is your fir 3,000 poo				ackaging	g sizes	s (e.g. 50 to 60 pound bags, 1,000 to
	No	preference for a				ar size	ease explain if your firm has e, and what factors would prompt ackaging sizes.
(c)		•		your firm switched s? If so, please ex	•	ses fro	om one packaging size to another
	No	Ye	es	If yes, please exp	olain.		
(d) satisfi		-		t percentage of you	our firms	' total	purchases of melamine were
		Packagir	ng Size			Sł	nare of purchases, 2012-14
	0 lb. bags						
	-3,000 lb. ba	ags					
Bulk/l	Oose (Describe:	1					
Other	להפצרווחק:	<u> </u>					

U.S. Purchasers'	Questionnaire - Melamine
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III-7.	Demand	trends
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(a) Indicate how demand within the United States and outside of the United States (if known) for melamine has changed since January 1, 2012. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States					
Outside the United States					

(b) Indicate how demand for melamine in 50 to 60 pound bags, 1,000 to 3,000 pound bags, and loose melamine (bulk) has changed since January 1, 2012. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
50 to 60 pound bags					
1,000 to 3,000 bags					
Bulk/loose					

III-8. <u>Importance of purchasing domestic product</u>.—Please fill out the table below, estimating the percentage of your firm's total 2014 purchases of melamine that required melamine produced in the United States.

	Estimated percentage of your firm's total 2014 purchases of melamine
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons	
(explain:)	%
Total (should sum to 100.0%)	0.0 %

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U.S. Pu	<u>Conditions of competition.—</u>									
3.	(a) Is t	he melamin	e market subje			ther than general economy-wide listinctive to melamine?				
	Check all t	hat apply.		Please describe.						
		lo		Skip to ques	tion III-10).				
		es-Business easonal busi								
		es-Other dis	tinctive competition							
			n any changes January 1, 201		ss cycles	or conditions of competition for				
	No	Yes	If yes, describe.							
III-10.	<u>Decisions based on producer and country-of-origin</u> .—How often does your firm, and if known do your customers, make purchasing decisions involving melamine based on its produce country of origin?									
		Always	Usually	Sometimes	Never	If at least sometimes, explain.				
			Dec	cision based o	on produ	cer				
	Your firm									
	Your customer	s 🗆								
			Decisio	n based on c	ountry of	origin				
	Your firm									
	Your customer	s 🗆								
III-11.		-	ferences based ny way based o			ur firm modify or change the				
	No	Yes	If yes, describ	e the produc	tion chan	ges, and identify the country				

If other, specify

U.S. Purchasers	' Questionnaire	- Melamine
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III-15. Purchasing frequency.—

Daily

No

Weekly

Yes

Monthly

(a)

(b)

A۱		ty in the U.S			Please explain, noting the countries and reasons for the
	m	arket	No	Yes	changes.
U.	Sprod	uced produc	t 🗌		
Im	ports fr	rom China			
	nports fr Tobago	om Trinidad			
No	onsubje	ct imports			
					to accept new customers or renew existing customers,
	nouncin	g force maje	ure, et	c.)?	omised, been unable to meet timely shipment commitments
	_	g force maje	ure, et	c.)?	omised, been unable to meet timely shipment commitments
	nouncin	g force maje	ure, et	c.)?	omised, been unable to meet timely shipment commitments
<u>Im</u>	No purities	Yes If	yes, ple	ease (omised, been unable to meet timely shipment commitments
<u>Im</u>	No purities	Yes If , contamina ed impurities purchases?	yes, ple	physi	omised, been unable to meet timely shipment commitments describe. cal defects in product.—Since January 1, 2012 has your firm

How frequently does your firm make purchases of melamine (check one)?

Quarterly

Has this purchasing frequency changed since January 1, 2012?

If yes, please describe.

Annually

Other

U.S. Pu	rchasers' (Question	naire - Me	elamine Pa	ige 13				
III-16.				cted.—How many suppliers does your firm generally contact be en and firms.	fore				
	Please ex	plain:							
III-17.		_	i ons .—Doe and purch	es your firm's purchases of melamine usually involve negotiatio naser?	ns				
	No	Yes		plain the factors your firm generally negotiates and note when quotes competing prices during negotiations.	:her				
III-18.	Change i	n supplie	<u>rs</u> .—Has y	our firm changed suppliers since January 1, 2012?					
	No	Yes		ease list the supplier(s), whether the firm was added or dropporessons for the change.	ed,				
III-19.			•	vare of any new suppliers, either foreign or domestic, that have nuary 1, 2012?					
	No	Yes	If yes, ple	ease identify the firms.					
III-20.		-	<u>tion</u> .—Do o your firn	you require your suppliers to be or to become certified or qualin?	fied				
	 If yes, provide the following information. The number of days to qualify a new supplier. A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of melamine, reliability of supplier, etc.). 								
	No	Yes	Number of days	Process and factors					

III-21.	Failure to certify.—Since January 1, 2012, have any domestic or foreign producers failed in their
	attempts to certify or qualify their melamine with your firm or have any producers lost their
	approved status?

No	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

III-22.	Major purchasing factors.—Please list, in order of their importance, the three major factors
	your firm considers in deciding from whom to purchase melamine (examples include availability,
	extension of credit, contracts, price, quality, range of supplier's melamine line, traditional
	supplier, etc.).

1.	
2.	
3.	
Ple	ase list any other factors that are very important in your purchase decisions:

Very

Somewhat

Not

III-24.

III-25.

Always

Usually

III-23. <u>Purchasing factors</u>.—Please rate the importance of the following factors in your firm's purchasing decisions for melamine.

Factor	important	important	important					
Acidic impurities								
Availability								
Clumpiness								
Delivery terms								
Delivery time								
Discounts offered								
Extension of credit								
Minimum quantity requirements								
Packaging								
Price								
Product consistency								
Product range								
Quality exceeds industry standards								
Quality meets industry standards								
Reliability of supply								
Technical support/service								
U.S. transportation costs								
Quality characteristics.—What characteristics does your firm consider when determining the quality of melamine?								
Frequency of decisions based on price offered at the lowest price?	<u>e</u> .—How often doe	es your firm purch	ase melamine that i					

Sometimes

Never

III-26. **Price leaders.**—A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Please list the names of any firms you considered price leaders in the melamine market since January 1, 2012.

Firm(s)	Describe how the firm(s) exhibited price leadership

PART IV.—PRODUCT COMPARISONS

IV-1. <u>Country knowledge</u>.—Please indicate the countries of origin for melamine for which your firm has actual marketing/pricing knowledge.

		Trinidad				
United		&			Other	
States	China	Tobago	Germany	Netherlands	countries	Other countries (specify)

IV-2. <u>Interchangeability</u>.—Is melamine produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Trinidad & Tobago	Germany	Netherlands	Other countries
United States					
China					
Trinidad & Tobago					
Germany					
Netherlands					

For any country-pair producing melamine that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-3. <u>Factors other than price</u>.—Are differences other than price (*e.g.*, quality, availability, transportation network, melamine range, technical support, *etc.*) between melamine produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Trinidad & Tobago	Germany	Netherlands	Other countries
United States					
China					
Trinidad & Tobago					
Germany					
Netherlands					

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's purchases of melamine, identify the country-pair and report the advantages or disadvantages imparted by such factors:

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IV-4.	_	-	<u>ces</u> .—Do you or your customers ever specifically order melamine from lar over other possible sources of supply?	one
	No	Yes	If yes, identify the countries and explain.	
IV-5.		-	erchandise.—Are certain grades/types/sizes of melamine available from try sources?	า only
	No	Yes	If yes, please identify the countries and the grade/type/size.	
IV-6.	although	a compa	t not based on price.—If you purchased melamine from one country so trable melamine was available from another country source at a lower our reasons for doing so (please specify by country).	

IV-7. <u>Factor country comparisons</u>.—For the factors listed below, please rate how melamine produced in each country you identified in your response to the first question in Part IV compares with melamine produced in each of the other countries you identified.

	Product from United States compared to product from China		Product from United States compared to product from Trinidad & Tobago			Compared to product from Germany Germany Inferior			
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	ompa	Inferior
Factor] 0	=] 0	=	s [] 0	
Acidic impurities									
Availability									
Clumpiness									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs									
1					· .				

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-7. **Continued.**

	Uni coi pro	Product from United States compared to product from Netherlands			Product from United States compared to product from all other sources			Product from China compared to product from Trinidad & Tobago		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior	
Acidic impurities										
Availability										
Clumpiness										
Delivery terms										
Delivery time										
Discounts offered										
Extension of credit										
Minimum quantity requirements										
Packaging										
Price										
Product consistency										
Product range										
Quality exceeds industry standards										
Quality meets industry standards										
Reliability of supply										
Technical support/service										
U.S. transportation costs										
¹ A rating of superior on price and U.S. transp	ortation	costs in	dicates	that the	first co	untry ge	enerally	has low	er	

¹A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-7. **Continued.**

	Product from China compared to product from Germany			Product from China compared to product from Netherlands			Product from China compared to product from all other sources		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Acidic impurities									
Availability									
Clumpiness									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs									
¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower									

¹A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-7. **Continued.**

	Product from Trinidad & Tobago compared to product from Germany			Product from Trinidad & Tobago compared to product from Netherlands			Product from Trinidad & Tobago compared to product from all other sources		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Acidic impurities									
Availability									
Clumpiness									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs									
¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower									

¹A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-8. <u>Minimum quality</u>.—How often does melamine from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know	
United States						
China						
Trinidad & Tobago						
Germany						
Netherlands						
Other:						
Other explanations.—If your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation						

IV-9.	Other explanations.—If your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

http://www.usitc.gov/investigations/701731/2015/melamine_china_and_trinidad_tobago/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: MEL15

• E-mail.—E-mail the MS Word questionnaire to <u>Lauren.Gamache@usitc.gov</u>; include a scanned copy of the signed certification page (page 1). Please note that submitting your questionnaire by e-mail may subject your firm's business proprietary information to transmission over an unsecure environment and to possible disclosure. If you choose this option, the Commission warns you that any risk involving possible disclosure of such information is assumed by the submitter and not by the Commission.

If your firm does not purchase this melamine, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire your firm submits (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.