

## FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

### NARROW WOVEN RIBBONS WITH WOVEN SELVEDGE FROM CHINA AND TAIWAN

This questionnaire must be received by the Commission by **May 6, 2016**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the countervailing duty order concerning narrow woven ribbons with woven selvedge ("narrow woven ribbons") imported from China and the antidumping duty orders concerning narrow woven ribbons imported from China and Taiwan (Inv. Nos. 701-TA-467 and 731-TA-1164-1165 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

Website \_\_\_\_\_

Has your firm produced or exported narrow woven ribbons (as defined on next page) at any time since January 1, 2010?

**NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

**YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Data reported in this questionnaire relate to (Check one):

China  Taiwan

Return questionnaire via the Commission Drop Box by clicking on the following link:

<https://dropbox.usitc.gov/oinv/>. (PIN: **RIBBON**)

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used:*

*(i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or*

*(ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone:

\_\_\_\_\_  
Email address

\_\_\_\_\_  
Fax:

**PART I.--GENERAL INFORMATION**

**Background.** On September 1, 2010, the Department of Commerce issued a countervailing duty order on imports of narrow woven ribbons from China and antidumping duty orders on imports of narrow woven ribbons from China and Taiwan. On August 3, 2015, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders on narrow on narrow woven ribbons from China and Taiwan would likely lead to the continuation or recurrence of material injury to a domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes a negative determination, the Department of Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at [https://www.usitc.gov/investigations/701731/2015/narrow\\_woven\\_ribbons\\_woven\\_selvedge\\_china\\_and\\_first\\_review\\_full.htm](https://www.usitc.gov/investigations/701731/2015/narrow_woven_ribbons_woven_selvedge_china_and_first_review_full.htm)

**Narrow Woven Ribbons with Woven Selvedge.** The merchandise subject to these reviews is narrow woven ribbons with woven selvedge, in any length, but with a width (measured at the narrowest span of the ribbon) less than or equal to 12 centimeters, composed of, in whole or in part, man-made fibers (whether artificial or synthetic, including but not limited to nylon, polyester, rayon, polypropylene, and polyethylene terephthalate), metal threads and/or metalized yarns, or any combination thereof.

Narrow woven ribbons subject to these reviews may:

- (1) Also include natural or other nonman-made fibers;
- (2) Be of any color, style, pattern, or weave construction, including but not limited to single-faced satin, doublefaced satin, grosgrain, sheer, taffeta, twill, jacquard, or a combination of two or more colors, styles, patterns, and/or weave constructions;
- (3) Have been subjected to, or composed of materials that have been subjected to, various treatments, including but not limited to dyeing, printing, foil stamping, embossing, flocking, coating, and/or sizing;
- (4) Have embellishments, including but not limited to applique', fringes, embroidery, buttons, glitter, sequins, laminates, and/or adhesive backing;
- (5) Have wire and/or monofilament in, on, or along the longitudinal edges of the ribbon;
- (6) Have ends of any shape or dimension, including but not limited to straight ends that are perpendicular to the longitudinal edges of the ribbon, tapered ends, flared ends or shaped ends, and the ends of such woven ribbons may or may not be hemmed;
- (7) Have longitudinal edges that are straight or of any shape, and the longitudinal edges of such woven ribbon may or may not be parallel to each other;
- (8) Consist of such ribbons affixed to like ribbon and/or cut-edge woven ribbon, a configuration also known as an "ornamental trimming;"
- (9) Be wound on spools; attached to a card; hanked (i.e., coiled or bundled); packaged in boxes, trays or bags; or configured as skeins, balls, bateaus or folds; and/or;
- (10) Be included within a kit or set such as when packaged with other products, including but not limited to gift bags, gift boxes and/or other types of ribbon.

Narrow woven ribbons subject to these reviews include all narrow woven fabrics, tapes, and labels that fall within this written description of the scope of these reviews.

Excluded from the scope of these reviews are the following:

- (1) Formed bows composed of narrow woven ribbons with woven selvedge;
- (2) "Pull-bows" (i.e., an assemblage of ribbons connected to one another, folded flat and equipped with a means to form such ribbons into the shape of a bow by pulling on a length of material affixed to such assemblage) composed of narrow woven ribbons;
- (3) Narrow woven ribbons comprised at least 20 percent by weight of elastomeric yarn (i.e., filament yarn, including monofilament, of synthetic textile material, other than textured yarn, which does not break on being extended to three times its original length and which returns, after being extended to twice its original length, within a period of five minutes, to a length not greater than one and a half times its original length as defined in the Harmonized Tariff Schedule of the United States ("HTSUS"), Section XI, Note 13) or rubber thread;
- (4) Narrow woven ribbons of a kind used for the manufacture of typewriter or printer ribbons;
- (5) Narrow woven labels and apparel tapes, cut-to-length or cut-to-shape, having a length (when measured across the longest edge-to-edge span) not exceeding eight centimeters;
- (6) Narrow woven ribbons with woven selvedge attached to and forming the handle of a gift bag;
- (7) Cut-edge narrow woven ribbons formed by cutting broad woven fabric into strips of ribbon, with or without treatments to prevent the longitudinal edges of the ribbon from fraying (such as by merrowing, lamination, sonobonding, fusing, gumming or waxing), and with or without wire running lengthwise along the longitudinal edges of the ribbon;
- (8) Narrow woven ribbons comprised at least 85 percent by weight of threads having a denier of 225 or higher;
- (9) Narrow woven ribbons constructed from pile fabrics (i.e., fabrics with a surface effect formed by tufts or loops of yarn that stand up from the body of the fabric);
- (10) Narrow woven ribbon affixed (including by tying) as a decorative detail to non-subject merchandise, such as a gift bag, gift box, gift tin, greeting card or plush toy, or affixed (including by tying) as a decorative detail to packaging containing non-subject merchandise;
- (11) Narrow woven ribbon that is (a) affixed to non-subject merchandise as a working component of such non-subject merchandise, such as where narrow woven ribbon comprises an apparel trimming, book marker, bag cinch, or part of an identity card holder, or (b) affixed (including by tying) to nonsubject merchandise as a working component that holds or packages such non-subject merchandise or attaches packaging or labeling to such nonsubject merchandise, such as a "belly band" around a pair of pajamas, a pair of socks or a blanket;
- (12) Narrow woven ribbon(s) comprising a belt attached to and imported with an item of wearing apparel, whether or not such belt is removable from such item of wearing apparel; and
- (13) Narrow woven ribbon(s) included with non-subject merchandise in kits, such as a holiday ornament craft kit or a scrapbook kit, in which the individual lengths of narrow woven ribbon(s) included in the kit are each no greater than eight inches, the aggregate amount of narrow woven ribbon(s) included in the kit does not exceed 48 linear inches, none of the narrow woven ribbon(s) included in the kit is on a spool, and the narrow woven ribbon(s) is only one of multiple items included in the kit.

The merchandise subject to these reviews is imported under HTSUS statistical reporting numbers 5806.32.1020; 5806.32.1030; 5806.32.1050 and 5806.32.1060. Subject merchandise also may be imported under subheadings 5806.31.00; 5806.32.20; 5806.39.20; 5806.39.30; 5808.90.00; 5810.91.00; 5810.99.90; 5903.90.10; 5903.90.25; 5907.00.60; and 5907.00.80 and under statistical categories 5806.32.1080; 5810.92.9080; 5903.90.3090; and 6307.90.9889. The HTSUS categories and subheadings are provided for convenience and customs purposes; however, the written description of the merchandise under review is dispositive.

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (*see* 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**-- Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**“Establishment”**-- Each facility of a firm in China and/or Taiwan involved in the production or export of narrow woven ribbons, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities. Firms operating more than one establishment in China and/or Taiwan should combine the data for all establishments into a single report.

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I-3. **U.S. importers.**--Please provide the names, contacts, email addresses, and telephone numbers of the **FIVE** largest U.S. importers of your firm’s narrow woven ribbons in 2015.

No.	Importer’s name	Contact person	Email address	Area code and telephone number	Share of your firm’s 2015 U.S. exports (%)
1					
2					
3					
4					
5					

I-4. **U.S. production.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce narrow woven ribbons in the United States or other countries?

- No       Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire.

I-5. **U.S. importation.**--Does your firm or any related firm import or have any plans to import narrow woven ribbons into the United States?

- No       Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire.

I-6. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for narrow woven ribbons?

- No       Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Edward Petronzio (202-205-3176, edward.petronzio@usitc.gov)**. Supply all data requested on a calendar-year basis.

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of narrow woven ribbons since January 1, 2010.

<i>Check as many as appropriate.</i>		<i>Please describe.</i>
<input type="checkbox"/>	Plant openings	
<input type="checkbox"/>	Plant closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or production curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of narrow woven ribbons in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce narrow woven ribbons (in square yards) for 2016 and 2017.**

II-4. **Anticipated changes in operations in the event the orders were revoked.**--Would your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of narrow woven ribbons in the future if the countervailing duty and antidumping duty orders on narrow woven ribbons from China and/or Taiwan were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce narrow woven ribbons (in square yards) for 2016 and 2017.**



II-5a. **Production using same machinery.**-- Please report your firm's production of products made on the same equipment and machinery used to produce narrow woven ribbons, and the combined production capacity on this shared equipment and machinery.

**"Overall production capacity" or "capacity"** --The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

**"Production"** --All production in your establishment(s) in China and/or Taiwan, including production consumed internally within your firm.

Quantity (in square yards)						
Item	Calendar year					
	2010	2011	2012	2013	2014	2015
<b>Overall production capacity</b>						
<b>Production of:</b>						
Narrow woven ribbons <sup>1</sup>	0	0	0	0	0	0
Other products <sup>2</sup>						
<b>Total</b>	0	0	0	0	0	0
<sup>1</sup> Data entered for production of narrow woven ribbons will populate here once reported in question II-14. <sup>2</sup> Please identify these products: _____.						

II-5b. **Operating parameters.**--The production capacity reported in II-5a is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year.

II-5c. **Capacity calculation.**--Please describe the methodology used to calculate overall production capacity reported in II-5a, and explain any changes in reported capacity.

II-5d. **Production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's production capacity.

II-5e. **Product shifting.**

(i). Is your firm able to switch production (capacity) between narrow woven ribbons and other products using the same equipment and/or labor?

No

Yes-- (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products.

(ii). Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

II-6. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of narrow woven ribbons? \_\_\_\_\_ percent.

II-7. **Firm's estimated share of production in country.**--Please estimate the percentage of total production of narrow woven ribbons in the country specified on the certification page accounted for by your firm's production in 2015. \_\_\_\_\_ percent.

II-8. **Firm's estimated share of country's exports.**--Please estimate the percentage of total exports to the United States of narrow woven ribbons from the country specified on the certification page accounted for by your firm's exports in 2015. \_\_\_\_\_ percent.

II-9. **Inventories in the United States.**--Has your firm, since 2010, maintained any inventories of narrow woven ribbons in the United States (not including inventories held by firms identified in question I-3)?

***"Inventories"***--Finished goods inventory, not raw materials or work in progress.

No

Yes--Report the quantity of such end-of-period inventories below.

Quantity (in square yards)						
Item	Calendar year					
	2010	2011	2012	2013	2014	2015
Inventory						

II-10. **Third country trade actions.**--Is the narrow woven ribbons exported by your firm subject to antidumping/countervailing duty/safeguard findings, remedies, or proceedings?

No

Yes--List the products(s), countries affected, and the date of such findings/remedies/proceedings.

II-11. **Other export markets.**--Identify export markets (other than the United States) that your firm has developed or where it has increased its sales of narrow woven ribbons since 2010. Please identify and discuss below.

II-12. **Significance of countervailing duty/antidumping duty orders.**--Describe the significance of the existing countervailing duty and antidumping duty orders covering imports of narrow woven ribbons from China and/or Taiwan in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-13. **Anticipated changes if order revoked.**--Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of narrow woven ribbons in the future if the countervailing duty and antidumping duty orders on narrow woven ribbons from China and/or Taiwan were to be revoked?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

- II-14. **Trade data.**--Report your firm's production capacity, production, shipments, and inventories related to the production of narrow woven ribbons in your establishment(s) in China and/or Taiwan during the specified periods.

Do not submit data by manufacturing facility if they are in the same country. If your firm has multiple manufacturing establishments within one country, you are required to combine data for those establishments within one foreign producer questionnaire response.

Do not submit data on multiple countries combined. The establishments reported here should all be located in the country of the firm's address reported on the certification page. Multinational companies with production in multiple subject countries should submit separate foreign producer questionnaire responses for each subject country.

**"Average production capacity" or "capacity"** --The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

**"Production"** --All production in your establishment(s) in China and/or Taiwan, including production consumed internally within your firm.

**"Shipments"**--Shipments of products produced in your establishment(s) in China and/or Taiwan. Quantities reported should be net of returns. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment in China and/or Taiwan.

**"Home market commercial shipments"**--Shipments, other than internal consumption and transfers to related firms, within China and/or Taiwan.

**"Home market internal consumption/transfers to related firms"**--Shipments made to related firms in China and/or Taiwan, including product consumed internally by your firm.

**"Export shipments"**--Shipments to destinations outside China and/or Taiwan, including shipments to related firms.

**"Inventories"**--Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-14. **Trade data**--Continued.

Quantity (in square yards) and Value (in 1,000 dollars)						
Item	Calendar year					
	2010	2011	2012	2013	2014	2015
<b>Average production capacity</b> <sup>1</sup> (A)						
<b>Beginning-of-period inventories</b> (B)						
<b>Production</b> (C)						
<b>Home market shipments:</b> Internal consumption/ transfers <i>quantity</i> (D)						
<i>value</i> (E)						
Commercial shipments <i>quantity</i> (F)						
<i>value</i> (G)						
<b>Export shipments:</b> to the United States: <i>quantity</i> (H)						
<i>value</i> (I)						
to the European Union: <sup>2</sup> <i>quantity</i> (J)						
<i>value</i> (K)						
to Asia: <sup>3</sup> <i>quantity</i> (L)						
<i>value</i> (M)						
to all other markets: <sup>4</sup> <i>quantity</i> (N)						
<i>value</i> (O)						
<b>Total exports</b> ( <i>quantity</i> ) (P)	0	0	0	0	0	0
<b>Total shipments</b> ( <i>quantity</i> ) (Q)	0	0	0	0	0	0
<b>End-of-period inventories</b> (R)						
<p><sup>1</sup> The production capacity reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity: _____.</p> <p><sup>2</sup> Identify your firm's principal <i>European Union</i> export markets: _____.</p> <p><sup>3</sup> Identify your firm's principal <i>Asian</i> export markets: _____.</p> <p><sup>4</sup> Identify your firm's principal <i>other</i> export markets: _____.</p>						

II-14. **Trade data.**—*Continued.*

*RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line R) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.*

Item	Calendar year					
	2010	2011	2012	2013	2014	2015
B + C – D – F – H – J – L – N – R= should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.						

II-15. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III.--MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226, craig.thomsen@usitc.gov)

III-1. **Contact information.**-- Please identify the responsible individual and how Commission staff may contact the individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

III-2. **Contract versus spot.**--Approximately what share of your firm's sales of narrow woven ribbons to U.S. customers in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
<b>Share of your 2015 sales</b>	%	%	%	%	0.0 %

III-3. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts with U.S. customers for narrow woven ribbons (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-4. **Lead times.**— What is your firm’s share of sales from inventory and produced to order and what is the typical lead time between a U.S. customer’s order and the date of delivery for your firm’s sales of narrow woven ribbons?

Source	Share of 2015 sales	Lead time (days)
From inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

III-5. **Raw materials.**-- Indicate how narrow woven ribbons’ raw materials prices have changed since January 1, 2010, and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm’s selling prices for narrow woven ribbons.
Changes since January 1, 2010	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of Chinese and/or Taiwan-produced narrow woven ribbons in the U.S. market since January 1, 2010?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Availability of SUBJECT import supply.**-- Do you anticipate any changes in terms of the availability of Chinese and/or Taiwan-produced narrow woven ribbons in the U.S. market in the future?

Increase	No change	Decrease	If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	



III-8. **Product shifting.**--Describe how easily your firm can shift its sales of narrow woven ribbons between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting narrow woven ribbons between the U.S. and alternative country markets within a 12-month period.

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III-9. **Product range.**--Is the product range, product mix, or marketing of narrow woven ribbons in your firm's home market different from that of narrow woven ribbons for export to the United States or to third-country markets?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of narrow woven ribbons in your firm's home market, for export to the United States, or for export to third-country markets since January 1, 2010? Do you anticipate any future changes?

Changes in product range, product mix, or marketing		No	Yes	Explain
Changes since January 1, 2010		<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes		<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Substitutes.** --

(a) Can other products be substituted for narrow woven ribbons?

No                       Yes--Please fill out the table.

	Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for narrow woven ribbons?		
			No	Yes	Explanation
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

(b) Have there been any changes in the number or types of products that can be substituted for narrow woven ribbons since January 1, 2010? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since January 1, 2010	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Interchangeability.**--Is the narrow woven ribbons produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's narrow woven ribbons sold to the United States and/or to third-country markets?

Yes	No	If no, identify the market(s) and any differences in the products.
<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **End uses.**—

- (a) Describe the end uses of the narrow woven ribbons that your firm manufactures and sell to your firm's home market. If these end uses differ from those of the narrow woven ribbons your firm sells to the U.S. market or to third-country markets, explain how they differ.

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- (b) Have there been any changes in the end uses of narrow woven ribbons since January 1, 2010? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since January 1, 2010	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

- III-14. **Demand trends.**--Indicate how demand in the following markets for narrow woven ribbons has changed since January 1, 2010, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Your firm's market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
<b>Demand since January 1, 2010</b>					
<b>Home market</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Other markets</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
<b>Home market</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Other markets</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

**III-16. Conditions of competition (Seasonality).--**

- (a) Does the U.S. market for narrow woven ribbons experience seasonal increases and decreases in demand throughout the year or other business cycles distinctive to narrow woven ribbons?

<b>No (skip to Q. III-16(d))</b>	<b>Yes</b>	<b>If yes, please describe the magnitude and timing of the variation.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Are your firm's sales of narrow woven ribbons affected by these seasonal variations?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe the magnitude and timing of the variation.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

- (c) Have there been any changes seasonal demand variations for narrow woven ribbons since January 1, 2010?

<b>No</b>	<b>Yes</b>	<b>If yes, describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**III-15. Price differences.--Please compare market prices of narrow woven ribbons in your firm's home market, the United States, and third-country markets.**

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**III-16. International transportation.—**

(a) Who typically arranges international transportation for your firm's exports?

Exporter	Importer
<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm typically arranges international transportation:

For 2015, report or estimate the average cost to ship typical volumes of narrow woven ribbons from China or Taiwan to the United States	<b>dollars per square yard</b>
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**III-17. Description of home market.—Describe briefly your firm's home market for narrow woven ribbons, including the number of, and competition between, producers.**

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**III-18. Import competition.—Does your firm face competition from imports of narrow woven ribbons in your firm's home market?**

No	Yes	If yes, please identify the country sources of these imports.
<input type="checkbox"/>	<input type="checkbox"/>	

**III-19. Market studies.—Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss narrow woven ribbons supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China and/or Taiwan, and (3) the world as a whole. Of particular interest is such data from 2010 to the present and forecasts for the future.**

**III-20. Other explanations.—If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.**

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## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/701731/2015/narrow\\_woven\\_ribbons\\_woven\\_selvedge\\_china\\_and/first\\_review\\_full.htm](https://www.usitc.gov/investigations/701731/2015/narrow_woven_ribbons_woven_selvedge_china_and/first_review_full.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **RIBBON**

- **E-mail.**—E-mail the MS Word questionnaire to [edward.petronzio@usitc.gov](mailto:edward.petronzio@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not produce or export this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.